

# An Evaluation of the Cost-effectiveness of Comprehensive MTM Integrated with Point-of-Care Phenotypic and Genetic Testing for U.S. Elderly Patients After Percutaneous Coronary Intervention

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## ABSTRACT

**BACKGROUND:** Poor health outcomes after percutaneous coronary intervention (PCI) in elderly patients is an area of concern among policymakers and administrators. In an effort to determine the best strategy to improve outcomes among elderly patients who underwent PCI, several studies have evaluated the cost-effectiveness of genotype-guided antiplatelet therapy compared with universal use of any one of the antiplatelet drugs indicated for patients with acute coronary syndrome (ACS) who underwent PCI. The results have either been in favor of genotype-guided antiplatelet therapy or universal use of ticagrelor. However, no study has yet evaluated the cost-effectiveness of pharmacist-provided face-to-face medication therapy management (MTM) combined with point-of-care genotype-guided antiplatelet therapy (POCP) when compared with universal use of ticagrelor or clopidogrel for the elderly after PCI.

**OBJECTIVE:** To evaluate the cost-effectiveness of a pharmacist integration of MTM with POCP (MTM-POCP) when compared with universal use of ticagrelor or clopidogrel combined with MTM (MTM-ticagrelor or MTM-clopidogrel).

**METHODS:** We conducted a cost-effectiveness analysis from the perspective of the U.S. health care system. A hybrid model, consisting of a 1-year decision tree and a 20-year Markov model, was used to simulate a cohort of elderly patients (aged at least 65 years) with ACS who underwent PCI. Treatment strategies available to patients were POCP, POCP-MTM, MTM-clopidogrel, or MTM-ticagrelor. Data used to populate the model were obtained from the PLATO trial and other published studies. Outcome measures were costs, quality-adjusted life-years (QALYs) and incremental cost per QALY gained. A deterministic and probabilistic sensitivity analysis was conducted to account for the joint uncertainty around the key parameters of the model. Finally, a benchmark willingness to pay of \$50,000-200,000 was considered.

**RESULTS:** The use of PCOP (with dual antiplatelet therapy) resulted in 5.29 QALYs, at a cost of \$50,207. MTM-clopidogrel resulted in 5.34 QALYs, at a cost of \$50,011. The use of POCP-MTM resulted in 5.36 QALYs, at a cost of \$50,270. Finally, MTM-ticagrelor resulted in 5.42 QALYs, at a cost of \$53,346. MTM-ticagrelor was found to be cost-effective compared with MTM-clopidogrel or MTM-POCP, irrespective of the willingness to pay. The deterministic and probabilistic sensitivity analyses confirmed the robustness of the base-case analysis.

**CONCLUSIONS:** The combination of MTM-ticagrelor was cost-effective when compared with MTM-POCP or MTM-clopidogrel. The transitional probabilities, however, were mostly based on published studies. Analysis based on a prospective randomized clinical study, comparing all the treatment strategies included in this study, is warranted to confirm our findings.

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## What is already known about this subject

- Poor health outcomes after percutaneous coronary intervention (PCI) among the elderly is an area of concern among policymakers and administrators.
- Despite improved outcomes with the use of dual antiplatelet therapy, 30-day readmissions and mortality associated with either thrombosis or bleeding in post-PCI patients are not uncommon.
- The clinical utility of *CYP2C19* genotype-guided selection of antiplatelet therapy (POCP) has been explored and demonstrated to be a cost-effective strategy for individualizing antiplatelet therapy after PCI.

## What this study adds

- The implementation of face-to-face comprehensive medication therapy management (MTM) combined with universal use of ticagrelor was the most cost-effective strategy using the net monetary benefit approach.
- Although PCOP alone was shown to be no more effective than clopidogrel, it was observed that implementation of MTM services augmented the clinical utility of POCP.
- The implementation of MTM with POCP is cost-effective when compared with POCP alone or MTM with universal use of clopidogrel.

Despite advances made in the management of acute coronary syndrome (ACS), it remains the leading cause of mortality and morbidity in the United States.<sup>1,2</sup> ACS can be categorized into ST-segment elevation myocardial infarction (STEMI), angina, and non-STEMI (NSTEMI).<sup>2</sup> Unlike NSTEMI or angina, STEMI patients experience complete blockage of the coronary arteries from atherothrombotic material, which requires the need for percutaneous coronary intervention (PCI).<sup>3</sup> With regards to outcomes, STEMI patients have poor prognosis and higher risk of 30-day mortality than NSTEMI patients.<sup>4,5</sup> Although PCI has improved outcomes in STEMI patients and a subset of indicated NSTEMI patients, PCI patients are at increased risk of stent thrombosis. Therefore, the use of dual antiplatelet therapy (DAPT) has been shown to decrease long-term thrombotic complications and overall risk of mortality and morbidity following PCI.<sup>6,7</sup> As a result, DAPT has

become the mainstay treatment of patients who have undergone PCI.<sup>6,7</sup> DAPT consists of a combination of antiplatelet therapy with aspirin and oral P2Y purinoceptor 12 (P2Y12) receptor inhibitors consisting of clopidogrel, prasugrel, or ticagrelor.<sup>8</sup> The use of prasugrel or ticagrelor is associated with fewer ischemic events and stent thrombosis when compared with clopidogrel.<sup>9,10</sup> However, the use of ticagrelor or prasugrel when compared with clopidogrel is associated with higher incidences of bleeding.<sup>9,10</sup> With multiple factors associated with degree of intervariability in patient response to DAPT, the choice of an optimal antiplatelet therapy for specific patients, while balancing the risk of bleeding or thrombosis, has become a challenging process for clinicians.<sup>11</sup> This process is further complicated with the high cost of newer P2Y12 inhibitors (prasugrel and ticagrelor) compared with generic clopidogrel. Therefore, the switch from generic clopidogrel to prasugrel or ticagrelor places financial burden on patients.

In an effort to determine the best strategy to improve outcomes among patients who underwent PCI, several studies have evaluated the cost-effectiveness of genotype-guided antiplatelet therapy compared with universal use of any one of the antiplatelet drugs indicated for ACS patients who underwent PCI. The hypotheses of these cost-effectiveness analyses stem from studies attributing the poor clinical outcomes observed in patients taking clopidogrel to their nonresponsiveness of platelet aggregation to clopidogrel.<sup>12,13</sup> Unlike prasugrel or ticagrelor, clopidogrel requires biotransformation by the cytochrome P450 2C19 (*CYP2C19*) gene to become activated. Therefore, a loss-of-function allele of the *CYP2C19* gene leads to reduction in the availability of the active drug.<sup>14</sup>

The results of the cost-effectiveness studies comparing point-of-care genotype-guided selection of antiplatelet therapy (POCP) compared with universal use of any of the antiplatelets has been mixed. Most studies demonstrated that point-of-care *CYP2C19* POCP was more cost-effective than either universal use of ticagrelor, clopidogrel, or prasugrel.<sup>15-19</sup> In contrast, 3 studies have shown that universal use of ticagrelor was more cost-effective than POCP.<sup>20-22</sup>

Despite using the most effective strategy in post-PCI management, 30-day readmissions associated with thrombosis or bleeding in post-PCI patients are not uncommon.<sup>23,24</sup> Although the incidence of readmission after PCI has declined over the years, it is estimated to be approximately 15% among Medicare patients,<sup>24</sup> suggesting that there are other patient-related factors beyond genetics affecting the risk of bleeding or thrombosis.<sup>25,26</sup> These other factors may include medication adherence, polypharmacy, presence of comorbidities, and drug-drug interactions.<sup>25-28</sup>

Although studies have demonstrated the positive pharmacist contributions in improving most of the patient-related factors via face-to-face comprehensive medication therapy management (MTM),<sup>29-31</sup> published cost-effectiveness studies

comparing POCP to universal use of antiplatelet agents did not include the provision of MTM in their analyses. MTM is important, since health care systems consider the use of transition of care services to improve health care utilization in post-PCI patients. We hypothesized that the integration of POCP with MTM services would not only account for the genetic predisposition of patient responsiveness to antiplatelet drugs but would improve other patient-related factors, such as medication adherence and drug-drug interactions, and subsequently improve health care utilization.

The objective of this study was to evaluate the cost-effectiveness of a pharmacist integration of MTM and POCP when compared with universal use of ticagrelor or clopidogrel combined with MTM.

## Methods

### Model Overview

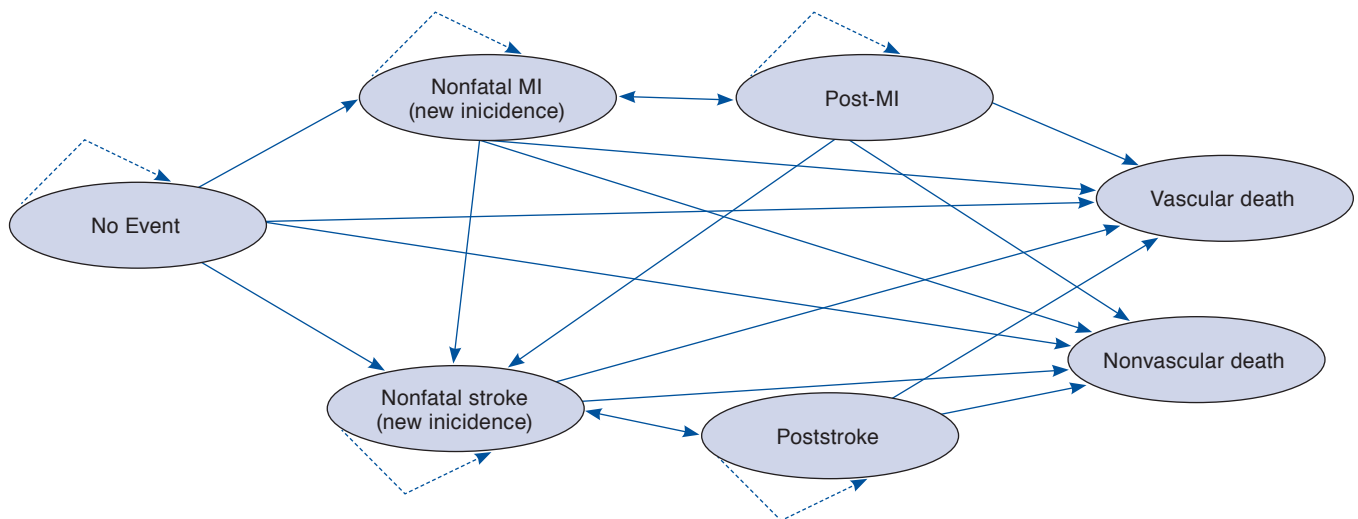
A 2-part disease simulation model, consisting of a short-term decision tree (1 year) and long-term Markov model (lifetime), was adopted to estimate the costs and effectiveness of MTM integrated with point-of-care phenotypic and genetic testing from the U.S. health care system perspective. The population modeled was a hypothetical cohort of elderly patients aged 65 years and older with ACS who underwent PCI. This population was assumed to be similar to patients enrolled in the Platelet Inhibition and Patient Outcomes (PLATO) trial.<sup>9,32</sup> In this trial, patients received DAPT with ticagrelor (loading dose: 180 mg followed by a 90 mg dose twice a day plus aspirin) or clopidogrel (loading dose: 300/600 mg followed by a 75 mg dose daily plus aspirin).<sup>9,32</sup> Treatment strategies considered in the current study included the following combinations of DAPT with ticagrelor or clopidogrel with POCP and/or MTM:

- *Strategy 1.* To treat patients with DAPT following point-of-care phenotypic and genetic testing; strategy 1 is referred to as POCP.
- *Strategy 2.* To treat patients with DAPT following point-of-care phenotypic and genetic testing in combination with MTM; strategy 2 is referred to as MTM-POCP.
- *Strategy 3.* To universally treat patients with clopidogrel in combination with MTM; strategy 3 is referred to as MTM-clopidogrel.
- *Strategy 4.* To universally treat patients with ticagrelor in combination with MTM; strategy 4 is referred to as MTM-ticagrelor.

### Short-term Decision Tree

In this analysis, elderly patients aged 65 years and older enter the simulation model after they have been diagnosed with ACS and have undergone PCI. After receiving an intervention (e.g., POCP-MTM), they may or not experience major bleeding. Patients who bleed have a likelihood of experiencing no further event, a nonfatal myocardial infarction (MI), a nonfatal stroke,

**FIGURE 1** Bubble Diagram Representation of Markov Model After 1 Year for Elderly Patients Diagnosed with Acute Coronary Syndrome



Adapted from Wang Y, Yan BP, Liew D, Lee VW. Cost-effectiveness of cytochrome P450 2C19\*2 genotype-guided selection of clopidogrel or ticagrelor in Chinese patients with acute coronary syndrome.<sup>19</sup>  
MI = myocardial infarction.

or death. Patients who do not bleed would follow the same path. After the patients reach these terminal nodes (health states) at the end of the first year, they may enter the long-term Markov model described in Figure 1.

### Long-term Markov Model

Figure 1 represents the long-term disease simulation model for elderly patients with ACS, with arrows representing possible transitions through different health states. Elderly patients with ACS who received PCI enter the simulation model in the "no event" state, after they reach the terminal nodes of the short-term decision tree. Patients may either remain in their initial Markov state (see self-referential arrows in Figure 1) or move to other states at the end of each simulation cycle based on transition probabilities. There are 2 absorbing states (no self-referential arrows); vascular and nonvascular. An annual cycle length was considered, with the time horizon consisting of the remaining patient life expectancy. Patients accrued costs and utilities through each treatment cycle.

### Outcomes

The outcome measures considered in this study were costs, quality-adjusted life-years (QALYs), the incremental cost per QALY gained ratio (using incremental cost-effectiveness ratios [ICER]), and the net monetary benefit (NMB). Benchmark willingness-to-pay (WTP) thresholds used for decision rules to establish the cost-effectiveness of the treatment strategies

under consideration were \$50,000, \$100,000, \$150,000, and \$200,000 per QALY.

### Model Input Parameters

**Transition Probabilities.** For each patient traveling through the decision tree, baseline probabilities of developing an event (bleeding, nonfatal MI, nonfatal stroke, or all-cause death) after receiving antiplatelet therapy (clopidogrel) were estimated using data from the PLATO trial (Table 1).<sup>9</sup> We assumed that a patient could not develop multiple complications and would only experience 1 clinical event over the 1-year follow-up time. This assumption was based on the PLATO trial, which documented the following: (a) 89.4% of patients did not develop a complication after the first occurrence of ACS; (b) 9.1% of patients experienced only 1 clinical event; and (c) 1.5% of patients had multiple events.

We derived the transition probabilities for patients treated with ticagrelor by multiplying the hazard ratios (HRs) from the PLATO trial by the baseline probabilities for clopidogrel patients. For MTM-based treatment groups, probabilities were estimated by multiplying the odds ratios (ORs) of MTM-based services compared by the status quo from a study conducted in Medicare patients with the baseline probabilities of developing an event in patients receiving clopidogrel.<sup>33</sup> In this study, the authors aimed at assessing the effect of a Medicare MTM program in a large integrated health plan on several outcomes, including patient mortality, hospitalization, and emergency

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**TABLE 1** Input Parameters for Decision Model

Name	Baseline	Deterministic SA		Probabilistic SA		Assumptions	References
		Low	High	PSA	Distribution		
<b>Probabilities (decision tree)</b>							
Proportion of responders to clopidogrel in the U.S. population	0.73	0.55	0.91	0.09	Beta	25% ± rule	43
Major bleeding_dt_clopidogrel	0.112	0.08	0.14	0.01	Beta	25% ± rule	35
No major bleeding_dt_clopidogrel	0.888	0.67	1.11	0.11	Beta	25% ± rule	35
No events_dt_clopidogrel	0.885	0.66	1.11	0.11	Beta	25% ± rule	35
MI_dt_clopidogrel	0.052	0.04	0.07	0.01	Beta	25% ± rule	35
Stroke_dt_clopidogrel	0.008	0.01	0.01	0.00	Beta	25% ± rule	35
All-cause death_dt_clopidogrel	0.055	0.04	0.07	0.01	Beta	25% ± rule	35
Major bleeding_dt_ticagrelor	0.116	0.09	0.15	0.01	Beta	25% ± rule	35
No major bleeding_dt_ticagrelor	0.884	0.66	1.11	0.11	Beta	25% ± rule	35
No events_dt_ticagrelor	0.903	0.68	1.13	0.11	Beta	25% ± rule	35
MI_dt_ticagrelor	0.045	0.03	0.06	0.01	Beta	25% ± rule	35
Stroke_dt_ticagrelor	0.009	0.01	0.01	0.00	Beta	25% ± rule	35
All-cause death_dt_ticagrelor	0.043	0.03	0.05	0.01	Beta	25% ± rule	35
<b>Odds ratios MTM vs. non-MTM</b>							
Hospitalization	0.97	0.94	0.99	Median=0.85	Lognormal		33
Mortality	0.86	0.84	0.88	Median=0.74	Lognormal		33
<b>Transition probabilities (Markov)</b>							
From no event to MI	0.013	0.0104	0.0156	0.0013	Beta		9, 19, 32
From no event to stroke	0.016	0.0128	0.0192	0.0016	Beta		9, 19, 32
From no event to all-cause death	0.089	0.0712	0.1068	0.0089	Beta		9, 19, 32
From no event to vascular death	0.048	0.0384	0.0576	0.0048	Beta		9, 19, 32
<b>Acquisition, \$</b>							
Genetic test	200.00	15.00	400.00	96.25	Gamma	25% ± rule	19 <sup>a</sup>
MTM_dt_m	3,507.00	2,630.25	4,383.75	438.38	Gamma	25% ± rule	36 <sup>b</sup>
Clopidogrel	193.45	145.09	241.81	24.18	Gamma	25% ± rule	20
Ticagrelor	3,387.20	2,540.40	4,234.00	423.40	Gamma	25% ± rule	20
<b>Event costs, \$</b>							
Major bleeding_dt	4,381.00	3,504.00	5,257.00	438.25			19
No further event_dt	24,025.21	18,018.91	30,031.51	3,003.15	Gamma	25% ± rule	35
New MI (nonfatal)_dt	26,086.00	19,564.50	32,607.50	3,260.75	Gamma	25% ± rule	20
No further event_m	3,475.66	2,606.75	4,344.58	434.46	Gamma	25% ± rule	35
New MI (nonfatal)_m	6,929.35	5,197.01	8,661.69	866.17	Gamma	25% ± rule	35
New stroke (nonfatal)_dt	28,053.00	21,039.75	35,066.25	3,506.63	Gamma	25% ± rule	20
New stroke (nonfatal)_m	11,768.50	8,826.38	14,710.63	1,471.06	Gamma	25% ± rule	20
Post-MI_m	3,475.66	2,606.75	4,344.58	434.46	Gamma	25% ± rule	20
Post-stroke_m	4,843.43	3,632.57	6,054.29	605.43	Gamma	25% ± rule	20
All-cause death_dt	43,713.29	32,784.97	54,641.61	5,464.16	Gamma	25% ± rule	20
<b>Utilities</b>							
No further event_dt	0.875	0.66	1.09	0.11	Beta	25% ± rule	35
New MI (nonfatal)_dt	0.812	0.61	1.02	0.10	Beta	25% ± rule	35
No further event_m	0.854	0.64	1.07	0.11	Beta	25% ± rule	35
New MI (nonfatal)_m	0.812	0.61	1.02	0.10	Beta	25% ± rule	35
New stroke (nonfatal)_dt	0.736	0.55	0.92	0.09	Beta	25% ± rule	35
New stroke (nonfatal)_m	0.736	0.55	0.92	0.09	Beta	25% ± rule	35
Post-MI_m	0.854	0.64	1.07	0.11	Beta	25% ± rule	35
Post-stroke_m	0.736	0.55	0.92	0.09	Beta	25% ± rule	35
All-cause death_dt	0.249	0.19	0.31	0.03	Beta	25% ± rule	35
All-cause death_m	0.000	0.00	0.00	0.00	Beta	25% ± rule	35

<sup>a</sup>Additional information available from Spartan RX CYP2C19 point-of-care DNA testing system ([https://www.cath.ca/media/pdf/EH0005-000\\_AntiplateletPOCTesting\\_e-final.pdf](https://www.cath.ca/media/pdf/EH0005-000_AntiplateletPOCTesting_e-final.pdf)).

<sup>b</sup>Additional information available at: <https://www.cms.gov/Medicare/Prescription-Drug-Coverage/PrescriptionDrugCovContra/Downloads/CY2016-MTM-Fact-Sheet.pdf>. dt= decision tree; m= Markov; MI= myocardial infarction; MTM= medication therapy management; PSA = probabilistic sensitivity analysis; SA = sensitivity analysis.

department use. The patient population was aged  $\geq 65$  years. The mean age of the population was 75 years with a standard deviation of 8. The OR for mortality was used as a proxy to reflect improved mortality rates in the treatment groups that received MTM, while the OR for hospitalization was used as a proxy to reflect decreased risk in the occurrence of the remaining nonfatal events that would require hospitalization. We assumed adherence to be the same for treatment combinations that did not contain MTM, while an improved adherence was considered in treatment options including MTM.

In the long-term Markov model, patients entered the model in the “no event” state (Figure 1). Patients could develop multiple events over their remaining life expectancies. Based on the PLATO trial, patients did not take any treatment beyond the first year, except for aspirin. The effect of aspirin intake on the likelihood of developing future events was not accounted for, since it was used for all patients. Baseline transition probabilities for patients moving from the “no event” state to the other states were obtained from the literature (Table 1). The probabilities of developing subsequent events (recurrence) were derived by multiplying the baseline probabilities by the relative risk factors (Table 1). These factors were used to reflect an increased risk in developing these subsequent events.

**Medical Resource Use and Costs.** Costs were identified based on the U.S. health care system perspective and obtained from the literature.<sup>32</sup> Costs were rendered in 2016 U.S. dollars, using the Consumer Price Index inflation calculator from the Bureau Labor of Statistics.<sup>34</sup> Only direct medical costs were considered in the analysis given the perspective adopted. The cost categories included were acquisition costs of treatments (genetic test, MTM services, and antiplatelet drugs) and the costs associated with the following events: no further event, nonfatal new MI, nonfatal new stroke, post-MI, poststroke, and all-cause death (costs accrued by patients before they died; Table 1). The cost associated with the use of aspirin was excluded from the analysis, since it was assumed to affect all the treatment strategies equally and so would not materially change the ICER.

**Other Assumptions.** In the absence of relevant published health care resource use and cost data as they related to the U.S. population and treatment options considered in this study, some model parameters were estimated based on published data from other countries comparable to the United States in patient population, treatment options, and standard of care. For example, the cost for the “no further event” and “all-cause-death” states were obtained from a Canadian study that assessed the value for money of ticagrelor compared with clopidogrel in ACS patients (Table 1).<sup>35</sup> Other cost estimations were based on studies published in the United States. For example, the cost of MTM was derived from the literature, which was based on the hourly wage of a U.S. pharmacist.<sup>36</sup>

**Health Utilities.** Health utilities were assumed to be independent of the treatment strategies under evaluation but dependent on the events experienced by patients (Table 1). Health utility estimates used in the short-term decision tree were obtained from the PLATO trial.<sup>9,32</sup> Health utility data used in the Markov model were based on studies conducted in similar patient populations, with the same disease state and treatment options, given the scarcity of data as it relates to the U.S. population (Table 1).<sup>37</sup> We assumed the no further event state utilities to be the same as the post-MI state utilities.<sup>35</sup> Similarly, we assumed that the nonfatal stroke and poststroke utility estimates were identical.

**Discounting.** All costs and utilities accrued as part of the 2-part model were discounted at a 3.5% annual rate to account for temporality.<sup>38,39</sup> In addition, half-cycle correction was applied to the Markov model.

### **Base-Case Analysis**

An efficiency frontier was plotted using the cost-effectiveness pairs (cost, QALYs) of each treatment strategy. The aim was to identify and remove dominated and extendedly dominated treatment options. Treatment strategies were ranked from the most to the least cost-effective option based on NMB value. For each treatment strategy, a positive NMB value indicated that the benefits offset the associated costs, while a negative NMB value suggested otherwise. In terms of ranking, the higher the NMB value, the more attractive the treatment became.

### **Sensitivity Analyses**

A deterministic sensitivity analysis (tornado analysis) on probabilities, costs, and health utilities were performed to identify key parameters affecting the ICER of 6 pairwise comparisons, given the 4 treatment options available: (1) POCP versus MTM-clopidogrel, (2) POCP versus MTM-POCP, (3) POCP versus MTM-ticagrelor, (4) MTM-POCP versus MTM-clopidogrel, (5) MTM-POCP versus MTM-ticagrelor, and (6) MTM-clopidogrel versus MTM-ticagrelor. Each key parameter was varied according to the lower and upper bound of their confidence intervals (CIs). The base value of the parameter tested was varied within a  $\pm 25\%$  range in the absence of documented (either literature or expert opinion) CIs.<sup>40</sup>

The effect of joint parameter uncertainty on the ICERs was explored through a probabilistic sensitivity analysis (PSA) using a second-order Monte Carlo simulation. Distributions used as part of the PSA were as follows: beta distribution for probabilities and utilities, gamma distribution for costs, and lognormal distribution for HRs or ORs. In the absence of standard deviation (SD) values of the input parameters for the model, estimates of SD values were considered to be a quarter of their respective CIs. A Monte Carlo simulation (10,000 iterations) was performed to estimate the mean incremental

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**TABLE 2** Base-Case Analysis Results

Strategy	Cost	Incremental Cost	QALYs	Incremental Effectiveness	ICER	Status	NMB			
							$\lambda = 50,000$	$\lambda = 100,000$	$\lambda = 150,000$	$\lambda = 200,000$
<b>All referencing common baseline</b>										
Clopidogrel-MTM	50,011.87		5.34	–	–	Undominated	217,164.26	483,988.13	750,988.13	1,017,988.13
POCP	50,207.47	195.61	5.29	0.05	373-6.26	Dominated	214,350.99	478,792.53	743,292.53	1,007,792.53
POCP-MTM	50,270.80	258.93	5.36	0.02	141-40.8	Undominated	217,820.87	485,729.20	753,729.20	1,021,729.20
Ticagrelor-MTM	53,346.54	3,334.67	5.42	0.08	413-45.99	Undominated	217,862.23	488,653.46	759,653.46	1,030,653.46

Note: All costs are expressed in 2016 U.S. dollars.

$\lambda$ =willingness-to-pay threshold; ICER=incremental cost-effectiveness ratio; MTM=medical therapy management; NMB=net monetary benefit; POCP=point-of-care genotype-guided antiplatelet therapy; QALY=quality-adjusted life-year.

cost per QALY ratios of the pairwise comparisons of the treatment options and their respective 95% CIs. Cost-effectiveness acceptability curves were generated from these analyses.

### Results

#### Base-Case Analysis

Table 2 summarizes the cost-effectiveness pairs for each treatment strategy under investigation. The use of PCOP (with DAPT) resulted in 5.29 QALYs at a cost of \$50,207. The combination of MTM-clopidogrel resulted in 5.34 QALYs at a cost of \$50,011.87. The use of POCP-MTM resulted in 5.36 QALYs at a cost of \$50,270. Finally, the combination of MTM-ticagrelor resulted in 5.42 QALYs at a cost of \$53,346. The cost-effectiveness frontier analysis suggests that POCP was dominated and then eliminated from the trade-off analysis (Figure 2). MTM-ticagrelor was found to be cost-effective compared with MTM-clopidogrel or POCP-MTM, irrespective of the WTP. The ranking of the treatment strategies from the most cost-effective to the least was as follows: (1) MTM-ticagrelor, (2) MTM-POCP, and (3) MTM-clopidogrel.

#### Sensitivity Analyses

The Appendix (available in online article) shows the results of the tornado analysis. The vertical line in the diagram corresponds to the base-case ICER. The factors affecting most of the ICERs can be identified along the bars at the top of the tornado diagram. This analysis suggests that the model is sensitive to cost and probability parameters, with the magnitude of the effect differing based on the comparisons.

The mean results from the PSA (10,000 iterations) suggest that the base-case results are robust (Figure 3). The cost-effectiveness acceptability curves showed a 93% probability of MTM-ticagrelor being cost-effective at a WTP of \$200,000 per QALY and a 99% probability of being cost-effective at a WTP of \$300,000 per QALY (Figure 3).

### Discussion

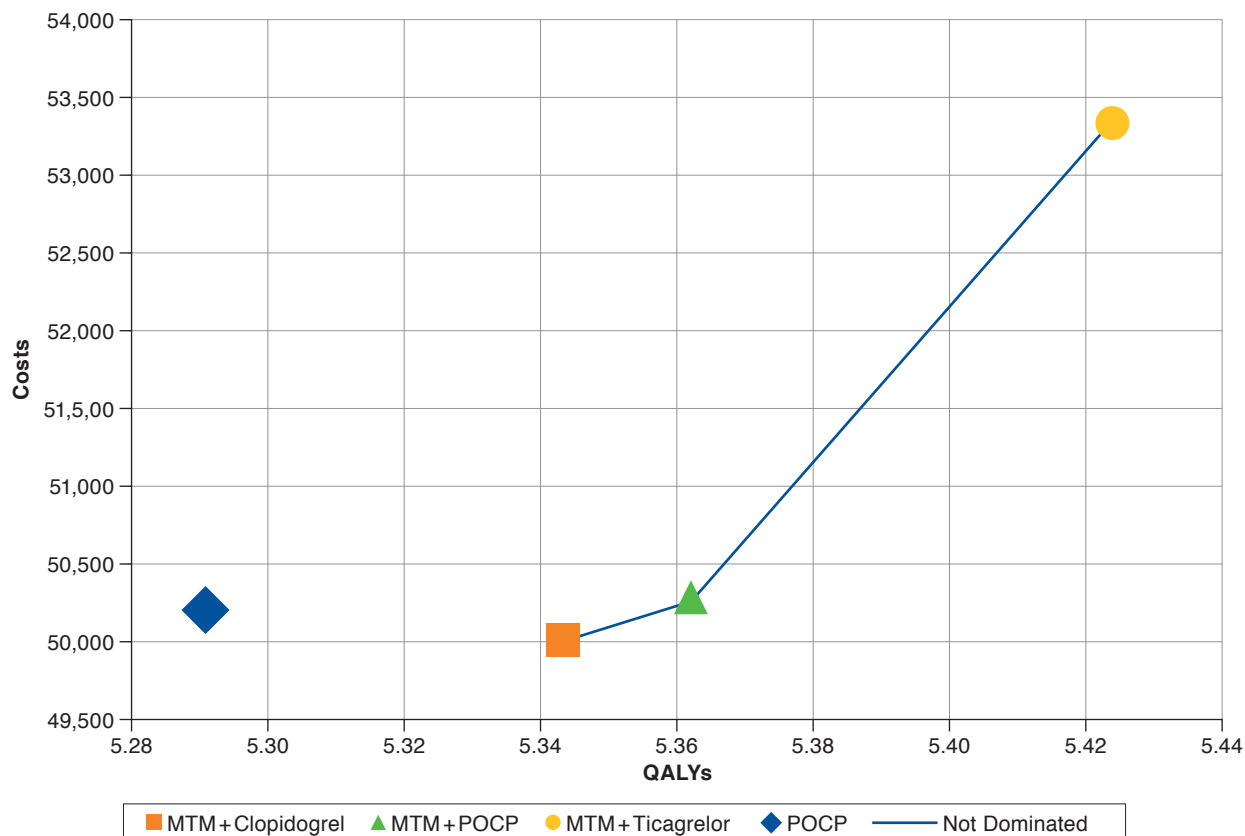
As previously stated, poor health outcomes after PCI is still an area of concern in elderly patients.<sup>23,41</sup> The increased frequency

of readmission and mortality in the subpopulation places a high financial burden on the patient and society.<sup>23,41</sup> The intent of this study was to assess the cost-effectiveness of a pharmacist integration of MTM and POCP compared with universal use of ticagrelor or clopidogrel combined with MTM, according to a U.S. health care system perspective.

Based on our findings, MTM-ticagrelor was a cost-effective strategy compared with MTM-POCP or MTM-clopidogrel. Relative to MTM-clopidogrel, MTM-POCP had an incremental cost-effectiveness ratio of \$14,140.80, and MTM-ticagrelor had an incremental cost of \$41,345.99, with a resultant QALY of 5.36 and 5.42, respectively. Hence, at an acceptable WTP of \$50,000 per QALY, MTM-ticagrelor was cost-effective. A similar finding was observed in a comparative cost-effectiveness analysis of genotype-driven antiplatelet therapy and universal prescribing of ticagrelor conducted by Crespin et al. (2011).<sup>21</sup> In this study, universal prescribing of ticagrelor was a cost-effective strategy compared with genotype-driven antiplatelet therapy. In addition, the ICER was within the WTP of less than \$50,000.<sup>21</sup> Similarly, Sorich et al. (2013) reported that universal use of ticagrelor was a cost-effective strategy when compared with genotype-driven antiplatelet therapy.<sup>20</sup> In contrast, in a cost-effectiveness study conducted by Wang et al. (2017), genotyping was a cost-effective strategy compared with universal use of ticagrelor.<sup>19</sup> The observed differences in these results may be associated with differences in the study populations. For example, the Sorich et al. study was conducted in Australia, the population of which is similar to that of the United States. The Wang et al. study was conducted using the Chinese population. Based on demographics, it is estimated that up to 25% of Asians, 3% of Caucasians, and 4% of African Americans exhibit the *CYP2C19* "poor metabolizer" phenotype.<sup>42</sup> Deductively, the differences in results observed in these cost-effectiveness studies were dependent on the respective populations and the degree of genetic polymorphism.

With respect to MTM-POCP, at a WTP value of \$50,000, the NMB between MTM-POCP and MTM-ticagrelor was

**FIGURE 2** Cost-effectiveness Efficiency Frontier



MTM = medication therapy management; POCP = point-of-care genotype-guided antiplatelet therapy; QALY = quality-adjusted life-year.

comparable. Whereas, at a WTP of at least \$100,000, MTM-ticagrelor had a higher NMB than MTM-POCP. Thus, at a  $WTP \leq \$50,000$ , MTM-POCP can be an alternative cost-effective strategy for MTM-ticagrelor. The incremental effectiveness relative to MTM-clopidogrel was 0.02 QALY for MTM-POCP and 0.08 QALY for MTM-ticagrelor. It is noteworthy that although the cost of POCP alone was slightly higher than MTM-clopidogrel, it was no more effective than MTM-clopidogrel. This is not surprising, since the inclusion of MTM provided additional clinical benefit, as previously discussed. This finding further underscores the positive clinical effect of MTM in a health care system.

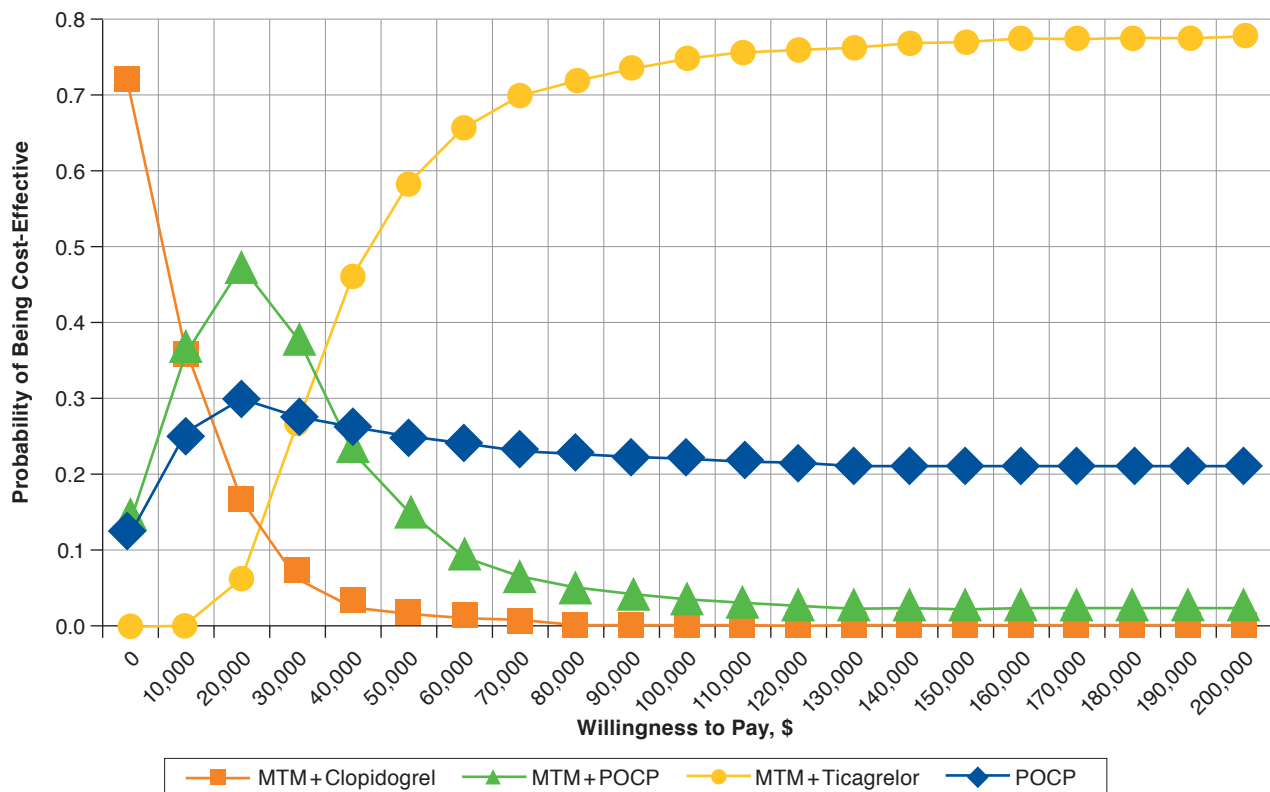
Finally, the tornado probabilistic sensitivity result showed that MTM-ticagrelor was a cost-effective strategy for all costs. The main factor affecting ICER is the probability of all-cause mortality with clopidogrel or ticagrelor. By implication, the observed positive clinical effect of ticagrelor outweighed the low cost of generic clopidogrel, which was not surprising, since studies have consistently shown that ticagrelor is more

potent than clopidogrel. The use of ticagrelor is associated with mortality benefits and reduced risk of MI and stent thrombosis when compared with clopidogrel.<sup>32</sup> The integration of face-to-face MTM was assumed to provide additional benefit by further improving medication adherence and reducing the risk of drug interaction that increases the risk of cardiovascular events and thrombotic or bleeding complications. Therefore, the MTM provision augmented the positive effect of the universal prescribing of ticagrelor.

### Limitations

As with any modeling effort, this study was prone to a number of limitations. We did not have trial data exactly matched to the elderly patients considered in our model, although the distribution of patient characteristics included in the PLATO trial served as a good proxy. Also, our assumptions for the use of ORs was based on an overall MTM population not specific to PCI patients. This MTM study did not evaluate the same transition states that were included in our model. Nonetheless,

**FIGURE 3** Cost-effectiveness Acceptability Curves for Different Treatment Options Under Evaluation



MTM=medication therapy management; POCP=point-of-care genotype-guided antiplatelet therapy.

in the absence of specific data, this study constituted the best proxy to estimating the effect of the addition of MTM to other treatment options. Furthermore, some costs of events used may not be unique to the U.S. health care system.

Despite these limitations, our PSA showed that in 99% of our simulations, at a WTP of at least \$300,000, MTM-ticagrelor was a cost-effective strategy. As such, the results of our deterministic and PSAs confirmed the robustness of our study. To our knowledge, this is the first study designed to compare the cost-effectiveness of MTM-POCP to MTM-ticagrelor or MTM-clopidogrel, or POCP alone. Future studies should focus on an actual clinical trial to further confirm the results of this study.

In the current period of public reporting and the linking of monetary hospital reimbursement to patient outcomes, and with 30-day readmissions and mortality as outcome measures set by the Centers for Medicare & Medicaid Services and Hospital Quality Alliance,<sup>43</sup> it is pertinent to identify cost-effective strategies to improve quality of care provided to ACS patients after PCI. Our findings suggest that the integration of MTM services with the universal prescription of ticagrelor in

a U.S. health care system is a cost-effective strategy to improve post-PCI outcomes among the elderly. Alternatively, in health care systems located within populations with low-income per capita (WTP < \$20,000), we speculate that the integration of MTM services with POCP would be a preferred cost-effective strategy.

### Conclusions

In our current health care culture, where health care systems are financially penalized for increased frequency of preventable 30-day readmissions or mortality associated with poor cardiovascular outcomes, it is pertinent to identify a cost-effective treatment strategy to improve the quality of care provided to ACS patients. This study showed that the combination of MTM-ticagrelor was the most cost-effective strategy. This result suggests that the integration of MTM services with universal use of ticagrelor could improve mortality and reduce the risk of rehospitalization-related events (e.g., nonfatal MI). Such use may also lead to economic benefits associated with improved quality of care.



## An Evaluation of the Cost-effectiveness of Comprehensive MTM Integrated with Point-of-Care Phenotypic and Genetic Testing for U.S. Elderly Patients After Percutaneous Coronary Intervention

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### DISCLOSURES

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Study concept and design were contributed by Okere and Diaby. Ezendu took the lead in data collection, along with Okere. Data interpretation was performed by all the authors. The manuscript was written by Okere, Diaby, and Berthe and revised by Okere and Diaby.

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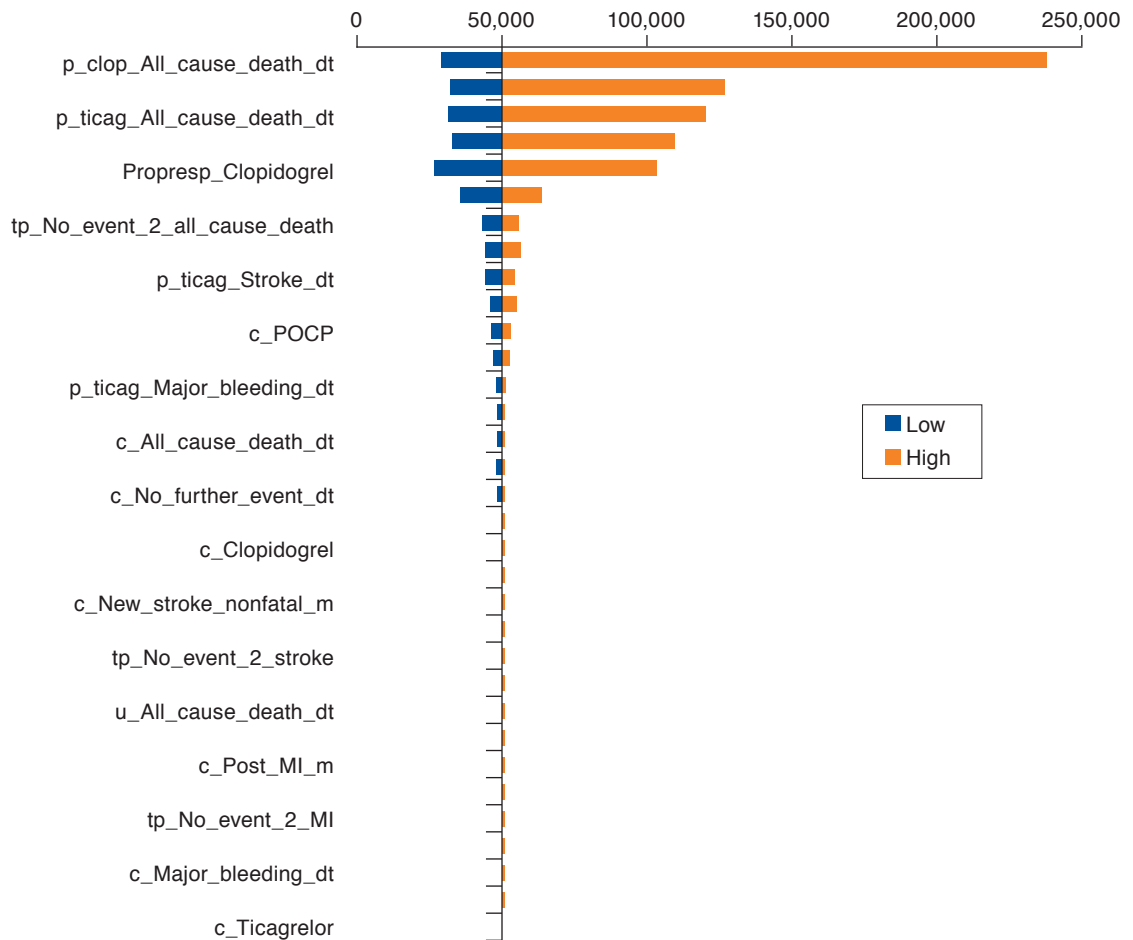
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**APPENDIX** Tornado Diagram for Comparison of MTM-POCP with MTM-Ticagrelor



*c = cost; clop = clopidogrel; dt = decision tree; m = Markov; MI = myocardial infarction; MTM = medication therapy management; nmtm = non-MTM; No\_event\_2 = from no event to; p = probability; POCP = point-of-care genotype-guided antiplatelet therapy; Propresp = proportion of respondents; tp = transitional probabilities; u = utility; ticag = ticagrelor.*