

26 **Abstract**

27 Drugs acting as positive allosteric modulators (PAMs) to enhance the activation of the
28 calcium sensing receptor (CaSR) and to suppress parathyroid hormone (PTH) secretion can treat
29 hyperparathyroidism but suffer from side effects including hypocalcemia and arrhythmias.
30 Seeking new CaSR modulators, we docked libraries of 2.7 million and 1.2 billion molecules
31 against transforming pockets in the active-state receptor dimer structure. Consistent with
32 simulations suggesting that docking improves with library size, billion-molecule docking found
33 new PAMs with a hit rate that was 2.7-fold higher than the million-molecule library and with hits
34 up to 37-fold more potent. Structure-based optimization of ligands from both campaigns led to
35 nanomolar leads, one of which was advanced to animal testing. This PAM displays 100-fold the
36 potency of the standard of care, cinacalcet, in *ex vivo* organ assays, and reduces serum PTH
37 levels in mice by up to 80% without the hypocalcemia typical of CaSR drugs. Cryo-EM structures
38 with the new PAMs show that they induce residue rearrangements in the binding pockets and
39 promote CaSR dimer conformations that are closer to the G-protein coupled state compared to
40 established drugs. These findings highlight the promise of large library docking for therapeutic
41 leads, especially when combined with experimental structure determination and mechanism.

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48 **One sentence summary**

49 Structure-based virtual screening uncovers novel CaSR allosteric modulators with
50 enhanced efficacy and less side effects.

51 **Introduction**

52 Well before the advent of molecular pharmacology, much effort had been directed toward
53 developing “calcimimetic” and “calcilytic” drugs to promote or suppress the calcium-sensing
54 abilities of parathyroid cells and to regulate PTH secretion and blood calcium levels. The activity
55 of these drugs on the calcium-sensing receptor (CaSR), a G protein-coupled receptor (GPCR),
56 was confirmed after its cloning (1). CaSR is present in almost every organ system but is most
57 highly expressed in the parathyroid gland and in the kidneys, where it maintains calcium
58 homeostasis by sensing changes in extracellular calcium levels to regulate PTH secretion, renal
59 calcium reabsorption, and excretion (2, 3). Loss-of-function mutations or reduced CaSR
60 expression cause familial hypocalciuric hypercalcemia (FHH), neonatal severe primary
61 hyperparathyroidism, or adult primary hyperparathyroidism, respectively (4). In FHH, the CaSR
62 becomes less sensitive to rising calcium levels, leading to increased PTH secretion *in lieu* of
63 elevated blood calcium levels and reduced calcium excretion. Conversely, oversensitivity to
64 calcium from gain-of-function mutations in autosomal dominant hypocalcemia (ADH) decreases
65 PTH secretion and lowers blood calcium levels (5-7). Through its widespread expression, CaSR
66 is also involved in other physiological mechanisms, notably gastrointestinal nutrient sensing,
67 vascular tone, and secretion of insulin, with alterations in receptor activity implicated in the
68 development of osteoporosis and in several cancers (3).

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70 Efforts to target CaSR therapeutically have focused on the development of positive and
71 negative allosteric modulators (PAMs and NAMs), which potentiate the receptor’s activation or its
72 inactivation, respectively, while binding at a non-orthosteric site (here, a non-calcium site). PAMs
73 enhance the physiological response to calcium but display little or no agonist activity on their own.
74 In the past two decades, the small molecule PAM drug cinacalcet and the peptide-based PAM
75 drug etelcalcetide (8) were approved for human use, but only for the treatment of secondary

76 hyperparathyroidism (HPT) in patients with chronic kidney disease (CKD) undergoing dialysis
77 (usually stage 5), while cinacalcet is also approved to treat high levels of calcium in patients with
78 parathyroid cancer. The limited indications reflect the adverse side effects associated with the
79 current PAMs, including hypocalcemia, gastrointestinal problems, hypotension, and adynamic
80 bone disease (9). Hypocalcemia is life-threatening as it can cause seizures and heart failure (10-
81 15). CKD affects more than 10% people worldwide and considering the prevalence of secondary
82 hyperparathyroidism in various stages of (9, 16-20), drugs that decrease PTH levels without
83 causing hypocalcemia are much needed.

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85 The CaSR belongs to the Family C of GPCRs, a relatively exotic group of receptors that
86 have the unique property of operating as homo- or heterodimers with extracellular domains (ECDs)
87 constituting the orthosteric ligand binding site. The ECD of a CaSR monomer is connected
88 through a linker region to the seven transmembrane domain (7TM), which has been shown to
89 activate primarily Gq/11 and Gi/o G protein subtypes to elicit signaling (21, 22). Upon calcium
90 binding to the ECDs, the CaSR homodimer undergoes extensive conformational transitions that
91 bring the 7TMs in close proximity through a TM6-TM6 interface, an overall configuration that has
92 been shown to be associated with receptor coupling to G protein (23, 24). Our recent high
93 resolution cryo-EM studies showed that in the active-state receptor both cinacalcet and the related
94 evocalcet, recently approved for therapeutic use in Japan (22), both adopt an “extended”
95 conformation within the 7TM of one CaSR monomer, and a “bent” conformation in the second
96 monomer of the dimer. The two different conformations by the same ligand reflect changes in the
97 allosteric PAM binding pockets that are transforming to accommodate the asymmetric
98 juxtaposition of the two CaSR protomers upon activation (22).

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100 We sought to exploit these structures and our mechanistic insights on receptor activation
101 to discover new CaSR PAM chemotypes that are topologically unrelated to those previously

102 investigated. Such new chemotypes often lead to new pharmacology, and our hope was that they
103 might enhance CaSR activation and so modulate PTH secretion without leading to the dose-
104 limiting hypocalcemic actions of approved drugs. To address this, we adopted a structure-based,
105 virtual library docking approach (25). In the last four years, docking libraries have expanded over
106 1000-fold, from millions to billions of molecules, and from these new libraries have emerged
107 unusually potent ligands, with activities often in the mid- to low-nM concentration range, straight
108 from docking (25-31). Indeed, simulations suggest that as the libraries expand, docking finds not
109 only more but better ligands, although this has not been experimentally tested. While our chief
110 goal was the discovery of efficacious CaSR PAMs with reduced side-effects, we took the
111 opportunity to test how library growth affected docking experimentally, comparing the *in vitro*
112 results from docking a 2.7 million library vs. a library of 1.2 billion molecules. This offers one of
113 the first experimental tests for the impact of library growth on experimental outcome.
114 Mechanistically and therapeutically, potent new PAMs emerged from these studies, active in the
115 3 nM range, with *in vivo* activities between 10 and 100-fold more potent than cinacalcet, and
116 apparently without that drug's dose-limiting hypocalcemia. Cryo-EM structures of the new PAMs
117 illuminate their mechanism of action on CaSR and may template future optimization and discovery
118 toward better therapeutics.

119

120 **Results**

121 **Docking in-stock and ultra-large make-on-demand library against CaSR for new**
122 **PAMs.** We began by docking the smaller, in-stock library of 2.7 million molecules at both 7TM
123 sites of CaSR (**Fig. 1A, fig. S1A**). In the site accommodating the “bent” conformation of cinacalcet
124 (7TM^B site), an average of 3,927 orientations of each library ligand were sampled, each in an
125 average of 333 conformations, or 1.2 trillion configurations overall; the calculation took just under
126 one hour of elapsed time on a 1000-core cluster, using DOCK3.7 (32). Molecules were scored for

127 van der Waals (33) and Poisson-Boltzmann-based electrostatic complementarity (34, 35)
128 corrected for Generalized-Born ligand desolvation (36). Conformationally strained molecules
129 were deprioritized (37), while high-ranking molecules were clustered for similarity to each other
130 using an ECFP4-based Tanimoto coefficient (Tc) of 0.5 and filtered against similarity to known
131 CaSR ligands. Comparable numbers of ligand orientations, conformations, and docking
132 configurations were sampled and calculated for the “extended” site (7TM^A site). Ultimately, we
133 selected 26 compounds with favorable interactions at the 7TM^A site, and 22 compounds with
134 interactions at the 7TM^B site (**fig. S1A**). These were tested for CaSR-induced G_{i3} activation (38)
135 using an extracellular calcium concentration of 0.5 mM. One PAM emerged from those selected
136 for the 7TM^A site with > 10% of *E_{max}* induced by cinacalcet, and three PAMs were found for the
137 7TM^B site, representing hit rates of 3.8% (1/26) and 13.6% (3/22), respectively (**fig. S1A**). The
138 higher hit rate for the 7TM^B site is likely attributed to its more enclosed pocket, which better
139 excluded molecules unlikely to bind and led to better ligand complementarity.

140 To measure the impact of larger libraries, and potentially identify more potent PAMs, we
141 screened a library of 1.2 billion make-on-demand (“tangible”) molecules (39) against the more
142 enclosed 7TM^B site (**Fig. 1A**). Here, an average of 1,706 orientations were sampled for each
143 library molecule, each in an average of 425 conformations, or 682 trillion total configurations
144 overall; this calculation took about 16 days of elapsed time on a 1,000-core cluster. Top-scoring
145 molecules were filtered and clustered as for the smaller library, and 1,002 cluster-heads passed
146 all criteria. 96 molecules that score well in both sites were prioritized for synthesis, of which 74
147 compounds were successfully made, a 77% fulfillment rate (**Fig. 1A, fig. S1B**). In BRET assays,
148 27 of the 74 compounds produced >10% of the *E_{max}* induced by cinacalcet, a 36.5% hit rate and
149 almost three-fold higher than did the 2.7 million molecule library (**Fig. 1, B to C**).

150 The larger library also revealed hit molecules with higher potency than those from the
151 smaller library, with more than 70% having EC₅₀ values better than 10 μM, and 20% having an

152 EC₅₀ better than 1 μ M (**Fig. 1C, table S1**), with the best having an EC₅₀ of 270 nM. Given the
153 number of molecules tested, the hit-rate difference between the larger and smaller library screens
154 was significant (p -value < 0.01), and in fact is only as good as it is for the smaller library when we
155 count as hits molecules with EC₅₀ values worse than 10 μ M. In the 1-10 μ M and in the 0.1-1 μ M
156 ranges, no hits emerged from the smaller library, whereas multiple ones did so from the larger
157 library. These results support the theoretical studies predicting better performance from larger
158 libraries (40), providing an experimental quantification for the impact of larger versus smaller
159 libraries (**Fig. 1, C to D**). The ultra-large library also demonstrates superior performance in terms
160 of chemical novelty. While the compounds identified from the in-stock screens were topologically
161 distinct from known ligands in the ChEMBL and IUPHAR databases, with ECFP4 Tanimoto
162 coefficients (T_c) less than 0.35 as shown in **table S1**, they still exhibited physical similarities to
163 established PAMs. These similarities include a buried aromatic ring, a bridging methylamine linker,
164 and a distal aromatic ring, as illustrated in **Fig. 1E**. In contrast, the PAMs identified from the ultra-
165 large library showcased a diverse range of heteroaromatic anchors, various linker types, or even
166 the absence of a linker as in the case of compound '7909 (**table S1, fig. S1B**). Notably, many of
167 these compounds, such as '5670 and '0522, lacked the methyl group adjacent to the cation, a
168 feature commonly found in CaSR PAMs (**Fig. 1E**).

169 Our recent cryo-EM structures have shown that the cationic amine of cinacalcet and
170 evocalcet hydrogen bonds and ion-pairs with Q681^{3,33} and E837^{7,32} of CaSR, which are critical for
171 PAM recognition (22, 41). Meanwhile, the highly conserved methyl group α to this cationic amine
172 fits into a hydrophobic pocket formed by I841^{7,36}, F684^{3,36}, F668^{2,56}, whose substitutions with
173 alanine abolish or decrease binding affinities for CaSR PAMs (42). In their bent conformations
174 bound to 7TM^B, the naphthalene ring common to both drugs T-stacks with F684^{3,36} and W818^{6,50},
175 while the benzene forms edge-to-pi interaction with W818^{6,50}. Remarkably, although their linker
176 lengths differ from the known drugs, most of the new PAMs also adopt "bent" conformations in
177 their docked poses within the 7TM^B pocket (**Fig. 1E, fig. S1**). While most of them retain

178 hydrophobic flanking groups that dock into the aryl sites defined by cinacalcet and evocalcet, all
179 do so with different moieties (**Fig. 1E, Fig. 2A**).

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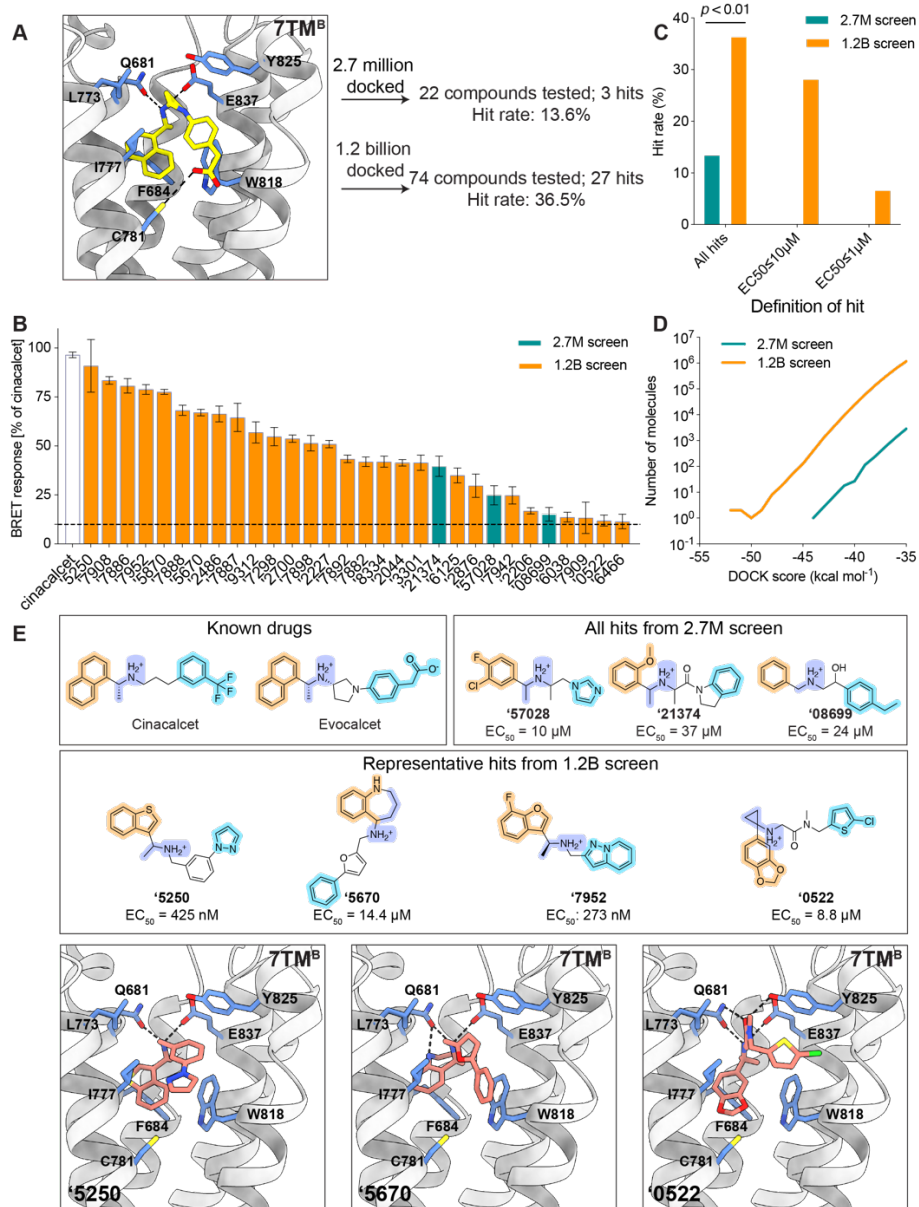
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187 **Fig. 1. Novel ligands identified from the in-stock and large library screens targeting**
 188 **the 7TM sites of CaSR. (A)** Larger scale docking against the 7TM^B site results in higher hit rate
 189 (13.6% in 2.7-million docking campaign versus 36.5% in 1.2-billion docking campaign). Hit rates
 190 were defined by over 10% BRET response compared to cinacalcet at 100 µM. E_{VDW}: van der
 191 Waals; E_{ES}: electrostatic; E_{LDS}: ligand desolvation. Cinacalcet is in gold and evocalcet is in pink
 192 for illustration of the binding sites (PDB: 7MCF). (B) BRET response (normalized to cinacalcet)
 193 of the initial hits at 100 µM. (C) Hit rate comparison between 2.7 million and 1.2 billion screens
 194 with different affinity definitions. The overall hit rate of the 1.2 billion screen is significantly better
 195 than the in-stock 2.7 million screen ($P < 0.01$ by z-test). (D) Total docking energies of top-scoring
 196 molecules out of LSD compared to in-stock screen (only molecules with DOCK score < -35 kcal
 197 mol⁻¹ are plotted). (E) Examples of the docking hits in comparison to the known PAM drugs
 198 cinacalcet and evocalcet (colors represent the different moieties fulfilling the same role). Docked
 199 poses of the novel PAM representatives at two 7TM sites are shown.

200
201 **Structure-based optimization of new PAMs.** A core goal of this study was finding new
202 chemotypes conferring new pharmacology. We therefore prioritized high-ranking docked
203 molecules based on both potency and topological dissimilarity to known CaSR PAMs for further
204 optimizations. To increase the affinity of the initial hits, we sought to optimize interactions with
205 residues that had proven important in other series³³, including F668^{2.56}, Q681^{3.33}, E837^{7.32}, I841^{7.36},
206 F684^{3.36}, and W818^{6.50} (**Fig. 2A**). The greater polarity of the docking hits, whose calculated
207 octanol:water partition coefficient (clogP) ranged from 2.3 to 4.0 vs. a clogP of 5.1 for the more
208 hydrophobic cinacalcet, gave us freedom to operate in the hydrophobic CaSR site.

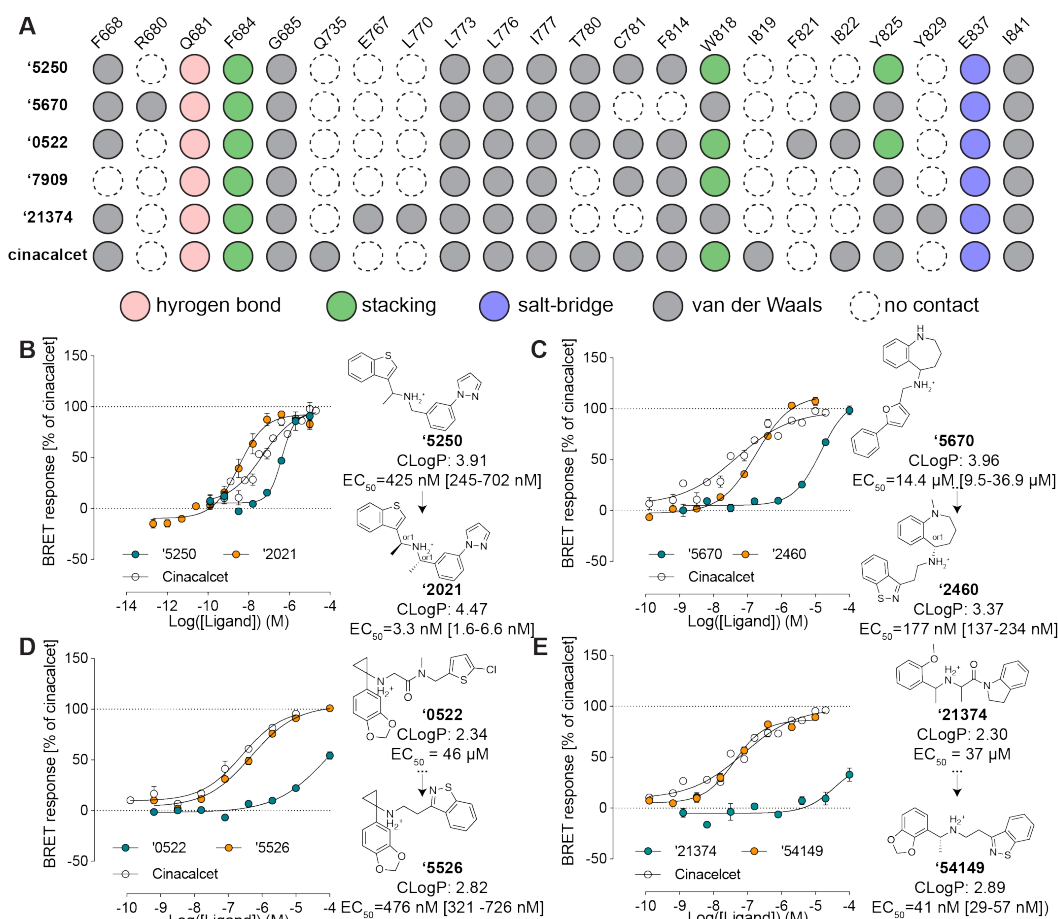
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210 To fill a gap in the interface with L773^{5.40}, Y825^{6.57} and to stiffen the linker in the docking-
211 derived PAM '5250 (EC₅₀ 415 nM), a second methyl was added proximal to the cationic nitrogen.
212 This improved potency five-fold, to an EC₅₀ of 90 nM, while synthetic resolution of the
213 diastereomers improved it another 130-fold. The resulting compound Z8554052021 ('2021), with
214 an EC₅₀ of 3.3 nM, is among the most potent CaSR and indeed GPCR PAMs ever described (**Fig.**
215 **2B**).

216
217 The tetrahydrobenzazepine of compound '5670 (**Fig. 2C**) separates it from the naphthalene
218 equivalent of cinacalcet and evocalcet and gives it a relatively polar and certainly three-
219 dimensional character compared to the equivalent groups of other CaSR PAMs. Substitution of
220 the terminal phenyl-furan with a more compact and more polar benzothiazole, which can be well-
221 accommodated in the hydrophobic site defined by residues I777^{5.44}, W818^{6.50} and Y825^{6.57},
222 improved potency seven-fold (compound Z2592185946 ('5946)), while its N-methylation led to
223 '6218 (EC₅₀ 0.25 μM) (**fig. S3B**). Enantiomeric purification led to '2460, a 177 nM CaSR PAM
224 (**Fig. 3C**). Despite its 80-fold potency improvement, the molecular weight and cLogP values of
225 '2460 were actually reduced versus the parental docking hit, improving Lipophilic Ligand

226 Efficiency (LLE) from 0.9 to 3.4. Furthermore, substituting the nitrogen atom in
227 tetrahydrobenzazepine with oxygen, sulfur, or carbon results in the inactivation of the compounds,
228 thereby making them ideal probe pairs for physiological studies (**fig. S3B**).

229 Similar changes in the equivalent aryl groups, binding in the hydrophobic site defined by
230 residues F668^{2.56} and I841^{7.36}, led to improvements in docking hits Z5208267909 (**'7909**) and
231 Z1591490522 (**'0522**) (**Fig. 2D, fig. S3D**). For the former, the EC₅₀ improved from over 100 μM
232 to 1.7 μM (Z6562953161 (**'3161**), **fig. S3D**), and efficacy was much improved even though
233 molecular weight was, again, decreased. Meanwhile, the analog of **'0522**, Z6923555526 (**'5526**),
234 saw the introduction of the same benzothiazole as in **'2460**, along with a simplification of the linker,
235 giving better complementarity with the hydrophobic site defined by I777^{5.44}, W818^{6.50} and Y825^{6.57}
236 (**fig. S3C**), and improving EC₅₀ 95-fold, to 0.48 μM.

237 We also sought to optimize the early PAMs revealed by the “in-stock” library. Although
238 these molecules began with weak EC₅₀ values, we were able to optimize three of the four
239 molecules to EC₅₀ values of 30-163 nM by 2D searching through a 46 billion make-on-demand
240 catalog library in SmallWorld (<https://sw.docking.org/>) (**Fig. 3E, fig. S2**). Most compelling was the
241 improvement of **'21374**. Here, simplification of the linker and installation of a benzothiazole, as in
242 **'6218** and **'5526**, above, led to **'85339**, with an EC₅₀ of 174 nM. Stereochemical purification to
243 (*R*)-**'85339** (**'54149**) revealed a 41 nM PAM. It was this molecule, with relatively high potency (4.5-
244 fold improved on that of cinacalcet), favorable cLogP (2.9), new chemotype, and novel receptor
245 contacts, that we ultimately took forward into *in vivo* studies.



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248 **Fig. 2. Initial hits to high-affinity analogs.** (A) Contact analyses of the initial docking hits
 249 versus cinacalcet. (B) Docking hit '5250 and its optimized analog '2021 (a diastereomer of '6783).
 250 (C) Docking hit '5670 and its optimized analog '2460 (an enantiomer of '6218). (D) Docking hit
 251 '7909 and its optimized analog '3161. (E) In-stock docking hit '21374 and its optimized analog
 252 '54149. EC₅₀ was determined by monitoring Gi activation by CaSR upon compound addition at
 253 [Ca²⁺] = 0.5 mM. The efficacy of the compounds is normalized to the maximum BRET response
 254 induced by cinacalcet. Data represent means and SEMs of 3-27 replicates.

255

256 **Cryo-EM structures of the '6218- and '54149-CaSR complexes.** To understand the

257 molecular basis of recognition and to template subsequent optimization, we determined structures

258 of CaSR in complex with two PAMs, '6218 and '54159 (*R*-'85339), derived from the 1.2 billion

259 and the 2.7 million molecule screens, respectively. For CaSR-'6218 complex, the map was

260 determined at a global nominal resolution of 2.8 Å with locally refined maps at resolutions of 2.7

261 Å and 3.4 Å for ECD-linker and linker-7TM regions, respectively (fig. S4 and fig. S5). For CaSR-

262 '54149 complex, the map was determined at a global nominal resolution of 2.7 Å with locally
263 refined maps at resolutions of 2.6 Å and 3.6 Å for ECD-linker and linker–7TM regions, respectively
264 (fig. S4 and fig. S5). Similar to the structures of cinacalcet- and evocalcet-bound CaSR
265 complexes¹⁶, the 7TMs between two protomers adopt an asymmetric arrangement characterized
266 by a raised position adopted by the TM6 of 7TM^A relative to the opposing TM6 of 7TM^B (fig. S6.
267 A to B).

268 In the CaSR-'6218 complex, the PAM binding sites show density of '6218 in "extended"
269 and "bent" conformations, recapitulating those of cinacalcet and evocalcet (Fig. 3A, 3C) (22).
270 '6218 interacts with the same overall residues in both monomers, making conserved as well as
271 site-specific interactions. In both sites, the cationic amine of the PAM ion-pairs with E837^{7.32} and
272 hydrogen-bonds with Q681^{3.33}. In the 7TM^B site, the methyl-benzazepine ring forms pi-pi
273 interactions with F684^{3.36} and W818^{6.50}, recapitulating the interactions formed by the naphthalene
274 in cinacalcet and evocalcet. The benzothiazole ring makes pi-pi interactions with F821^{6.53} and
275 Y825^{6.57} (Fig. 3C). In the 7TM^A site, while W818^{6.50} swings out by 120° and Y825^{6.57} moves down,
276 the pi-pi interactions are still maintained. Conversely, the interaction with F821^{6.53} is lost as it
277 swings out and is no longer part of the allosteric pocket (Fig. 3A). The docking predicted pose for
278 '6218 superposes well with its experimental structure in both monomers (Fig. 3B, 3D). Both the
279 docked and experimental poses of '6218 adopt an "extended" conformation in the 7TM^A site (Fig.
280 3B), while they have a "bent" conformation in the 7TM^B site (Fig. 3D). The same bent and
281 extended conformations were observed for the initial docking hits; in this sense, this level of
282 geometric fidelity emerged directly from the docking screen (Fig. 1E, fig. S1). The docked and
283 experimental structures superimposed with a 1.88 Å root mean square deviation (RMSD) in the
284 bent conformation monomer, and with a 2.23 Å RMSD in the extended conformation monomer.
285 While the experimental results broadly support the docking prediction, there were important
286 differences in the receptor structures. Compared to the cinacalcet complex against which we
287 docked (7TM^B), F821^{6.53} swings 120° into the site to become part of the binding pocket, making

288 pi-pi interaction with the benzothiazole ring of **'6218 (Fig. 3D)**. This conformation is not adopted
289 in the cinacalcet or the evocalcet complex, likely because the mobile groups of cinacalcet (1-
290 propyl-3-(trifluoromethyl) benzene) and evocalcet (2-phenylacetic acid) are bulkier and would
291 clash with this phenylalanine (**fig. S7**). Meanwhile, in the “extended” monomer’s binding site
292 (7TM^A), W818^{6.50} moves 120° to swing outside of the binding pocket in the **'6218** complex.

293 Similar to **'6218**, **'54149** also adopts an “extended” conformation in the 7TM^A site and a
294 “bent” conformation in the 7TM^B site, inducing similar rearrangements of W818^{6.50} and F821^{6.53} in
295 the 7TM^A and 7TM^B site, respectively (**Fig. 3, E to H**). **'54149** and **'6218** share a benzothiazole
296 group that is flexible in the two sites, suggesting the conformational changes of W818^{6.50} and
297 F821^{6.53} are benzothiazole specific. At the 7TM^B site, the benzodioxole group interacts with
298 F684^{3.36} and W818^{6.50} through pi-pi stacking, while the benzothiazole forms pi-pi interactions
299 with F821^{6.53} and Y825^{6.57}. The cationic amine hydrogen bonds with Q681^{3.33} and ion-pairs with
300 E837^{7.32}, and the adjacent methyl packs with I841^{7.36} (**Fig. 3G**). The interactions with F821^{6.53} and
301 Y825^{6.57} are lost in the 7TM^A site as F821^{6.53} swings out of the pocket and Y825 swings down (**Fig.**
302 **3E**). The docked and experimental structures superposed to 0.91 Å RMSD in the 7TM^A site, and
303 to 2.68 Å RMSD in the 7TM^B site (**Fig. 3, G to H**). Docking predicted **'54149** to adopt both
304 “extended” conformations in the binding pocket but we observe signs of conformational
305 heterogeneity in the 7TM^A site. The EM density suggests that **'54149** adopts an alternative
306 “folded-over” conformation at this site, which has never been previously observed (**fig. S5C and**
307 **fig. S8**). In this “folded-over” configuration, **'54149** establishes favorable interactions with CaSR—
308 the benzothiazole ring makes additional contacts by edge-to-pi stacking with F814^{6.46} and is
309 surrounded by a hydrophobic pocket created by A840^{7.35}, I841^{7.36}, A844^{7.39} and V817^{6.49}. Among
310 those residues, A840^{7.35} and I841^{7.36} are important for the affinity of CaSR PAMs (41, 42). Unlike
311 methyl-benzazepine (in **'6218**) and naphthalene (in cinacalcet and evocalcet), **'54149** employs a
312 smaller benzodioxole as the stationary binding component, possibly allowing more configurations

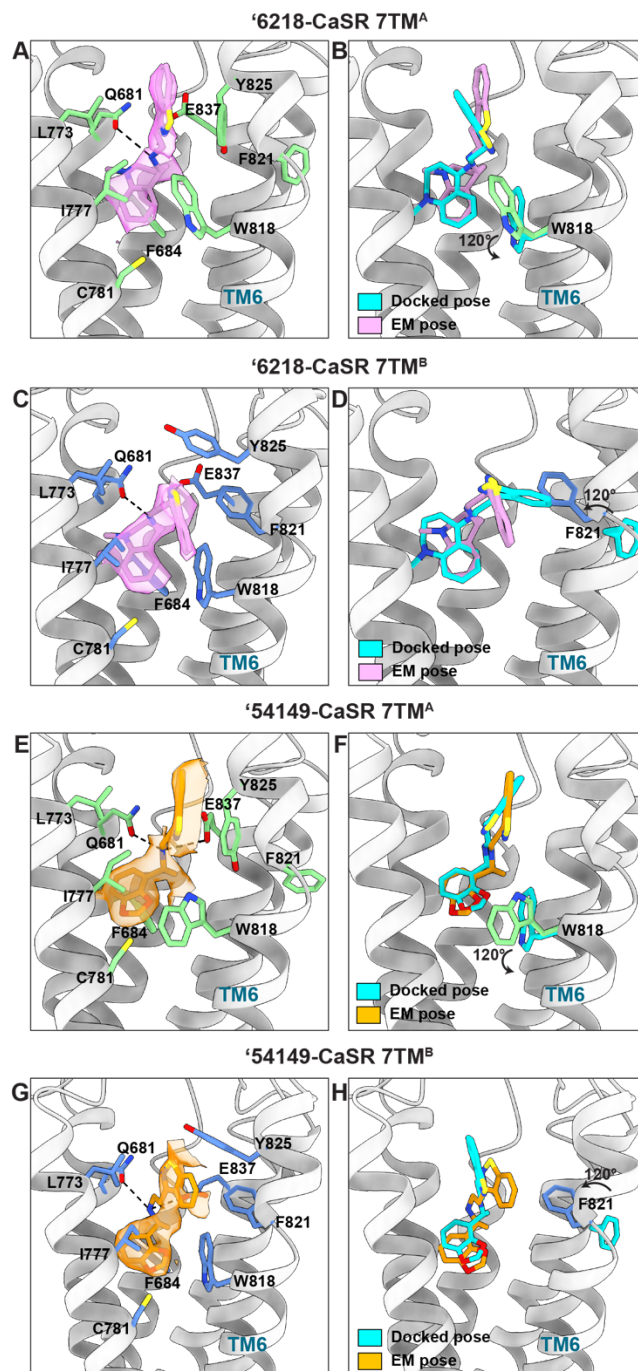
313 in the pocket. Together, the conformational disparity in the structure of these complexes highlights
314 the ongoing importance of cycles of docking and structure determination in drug discovery efforts.

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320 **Fig. 3. Structural comparison between docked and experimentally determined poses**
321 **for '54149 and '6218. (A)** Close-up view of '6218 in the 7TM^A site, with its EM density shown.
322 Surrounding residues are in green. **(B)** Superposition of docked and experimentally determined
323 pose of '6218 in the 7TM^A site. **(C)** Close-up view of '6218 in the 7TM^B site, with its EM density.
324 Surrounding residues are shown in blue. The docked pose and its surrounding residues are in
325 silver. **(D)** Superposition of docked and experimentally determined pose of '6218 in the 7TM^B site.
326 **(E)** Close-up view of '54149 in the 7TM^A site, with its EM density. The surrounding residues are
327 in green. **(F)** Superposition of docked and experimentally determined pose of '54149 in the 7TM^A
328 site. **(G)** Close-up view of '54149 in the 7TM^B site, with its EM density. The surrounding residues

329 are in blue. (H) Superposition of docked and experimentally determined pose of **'54149** in the
330 7TM^B site. (B, D, F, H) The residues undergoing conformational changes in the experimental
331 structures are shown. Docked poses and protein residues in the docked structures are in cyan.
332

333 **'54149 stabilizes a distinct active-state CaSR dimer conformation.** Compared to
334 CaSR-cinacalcet alone, the structure against which we docked, our recent structure of the
335 receptor in complex with cinacalcet and Giβγ (PDB: 8SZH) (43) revealed that G protein binding
336 promotes an additional conformational change that brings the two 7TMs into closer contact, in a
337 configuration that is in line with the activation of other Family C receptors (23, 44). From the
338 inactive state to the G-protein-bound active state, the interface contact area increases from 178.9
339 Å² (inactive; NPS-2143 bound; PDB: 7M3E) to 206.2 Å² (cinacalcet-bound; PDB: 7M3F) to 682.7
340 Å² (cinacalcet, Giβγ-bound) (calculated by PDBePISA). By aligning the 7TM^Bs, **'54149** and
341 **'6218**'s 7TM^A moves down towards the cytoplasm associated with an increase in interface contact
342 area to 351.3 and 271.5 Å compared to cinacalcet-bound CaSR, as illustrated by the relative
343 positioning of the TM6 helices (**Fig. 4A**). The downward shift brings the two 7TMs in a
344 conformation that is closer to the G protein-bound structure, especially for that induced by **'54149**,
345 suggesting that **'54149** promotes a dimer configuration that may favor G-protein activation
346 compared to those stabilized by the other compounds (**fig. S9**). This may contribute to its efficacy
347 and also potentially confer a different pharmacology.

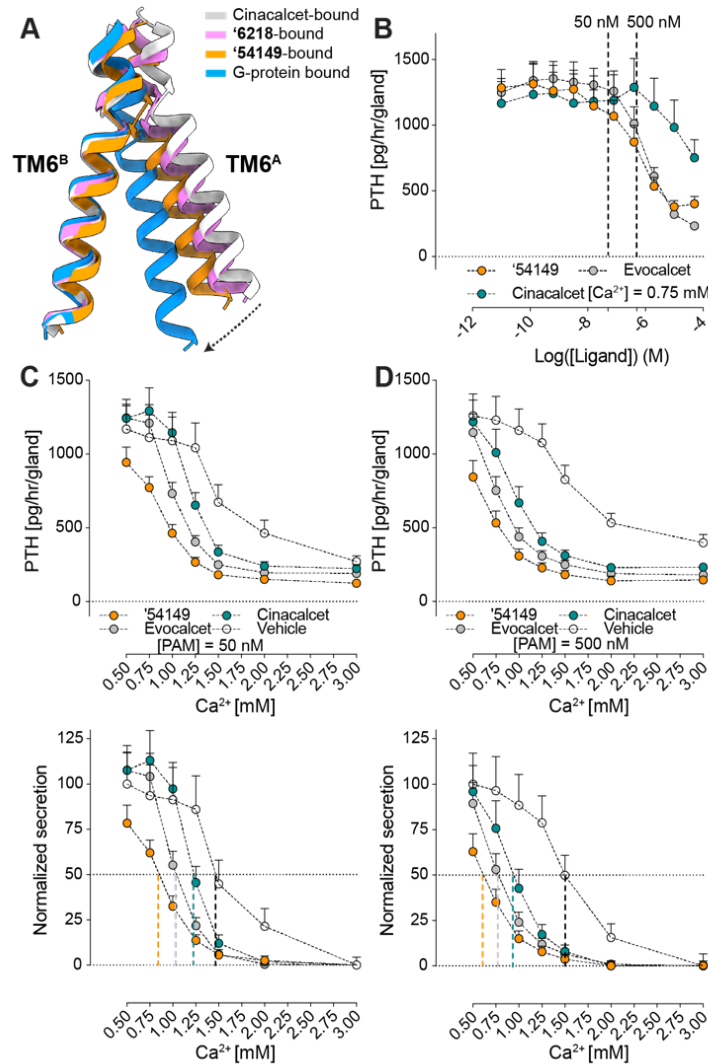
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349 **'54149 suppresses PTH secretion better than the approved PAM drugs.** Upon its
350 activation, CaSR suppresses PTH secretion from parathyroid glands (45), which is the primary
351 target of calcimimetic drugs. Since all PAM-bound structures were obtained under saturating
352 calcium concentrations (10 mM), the different conformations observed are specific to each PAM
353 and may be reflected in measurable functional differences. We thus investigated the functional
354 effects of the different PAM drugs and leads by monitoring PTH secretion in extracted parathyroid
355 glands from wild-type (WT) C57/BL6 (B6) mice at a constant external calcium concentration of

356 0.75 mM. All three of '**54149**, cinacalcet, and evocalcet inhibit PTH secretion dose-dependently,
357 with potencies of '**54149** (583 nM) ~ evocalcet (998 nM) >> cinacalcet (53 μ M) (**Fig. 4B**). As PAMs
358 positively regulate CaSR by lowering the required calcium for activation, we wanted to assess
359 how the different compounds shift the calcium set point for PTH secretion by the glands (**Fig. 4,**
360 **C to D**). For this assay we used two PAM concentrations, 500 and 50 nM, (dashed line in **Fig.**
361 **4B**). At 500 nM, '**54149** shifted the calcium set point from 1.5 mM to 0.62 mM, while at the same
362 concentration, cinacalcet shifted the set point to ~0.94 mM and evocalcet shifted it to 0.76 mM
363 (**Fig. 4D**). The same trend holds when the PAMs were administered at 50 nM, leading to shifts in
364 the calcium set-point from 1.47 (vehicle) to 1.23 (cinacalcet) to 1 (evocalcet) to 0.85 ('**54149**) mM
365 (**Fig. 4C**). It is worth noting that '**54149** also suppresses the tonic secretion of PTH at 0.5 mM
366 calcium, an effect not observed with the two approved drugs.

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371 **Fig. 4. '54149 increases the TM6-TM6 interface and is more effective in suppressing**
 372 **PTH secretion in ex vivo parathyroid glands. (A)** The 7TM^A protomer undergoes a downward
 373 and rotational movement bringing TM6 closer to the 7TM^B from cinacalcet-bound to
 374 structure to Gi-bound CaSR. Cinacalcet-bound CaSR is in grey, '54149-bound CaSR is in orange,
 375 '6218-bound CaSR is in pink and Gi-bound CaSR is in blue. (B) Parathyroid glands of 4-week-
 376 old C57/B6 wild-type (B6:Wt) mice were sequentially incubated with increasing concentrations of
 377 '54149, cinacalcet and evocalcet from 0.01 nM to 50 μM in the presence of 0.75 mM [Ca²⁺]_e. The
 378 IC₅₀s of '54149, evocalcet and cinacalcet in suppressing PTH secretion are 583 nM [122 -4727
 379 nM], 998 nM [412 – 4018 nM] and 53 μM respectively. (C-D) Parathyroid glands were sequentially
 380 incubated with increasing [Ca²⁺]_e from 0.5 mM to 3.0 mM in the presence of vehicle (0.1% DMSO),
 381 50 nM (C) or 500 nM (D) of '54149, cinacalcet or evocalcet. Top panels show changes in the rate
 382 of PTH secretion on a per-gland and per-hour basis with raising [Ca²⁺]_e to compare the PTH-max.
 383 Bottom panels show normalized PTH secretion rate (the highest rates are normalized to the basal
 384 rate at 0.5 mM [Ca²⁺]_e of the vehicle and the lowest rates are normalized to the rate at 3.0 mM
 385 [Ca²⁺]_e) to better assess changes in the Ca²⁺-set-point ([Ca²⁺]_e needed to suppress 50% of [Ca²⁺]_e-
 386 suppressible PTH secretion). Dotted vertical lines indicate Ca²⁺-set-points for the corresponding
 387 treatments. Mean ± SEM of n = 8 groups of PTGs for each treatment.

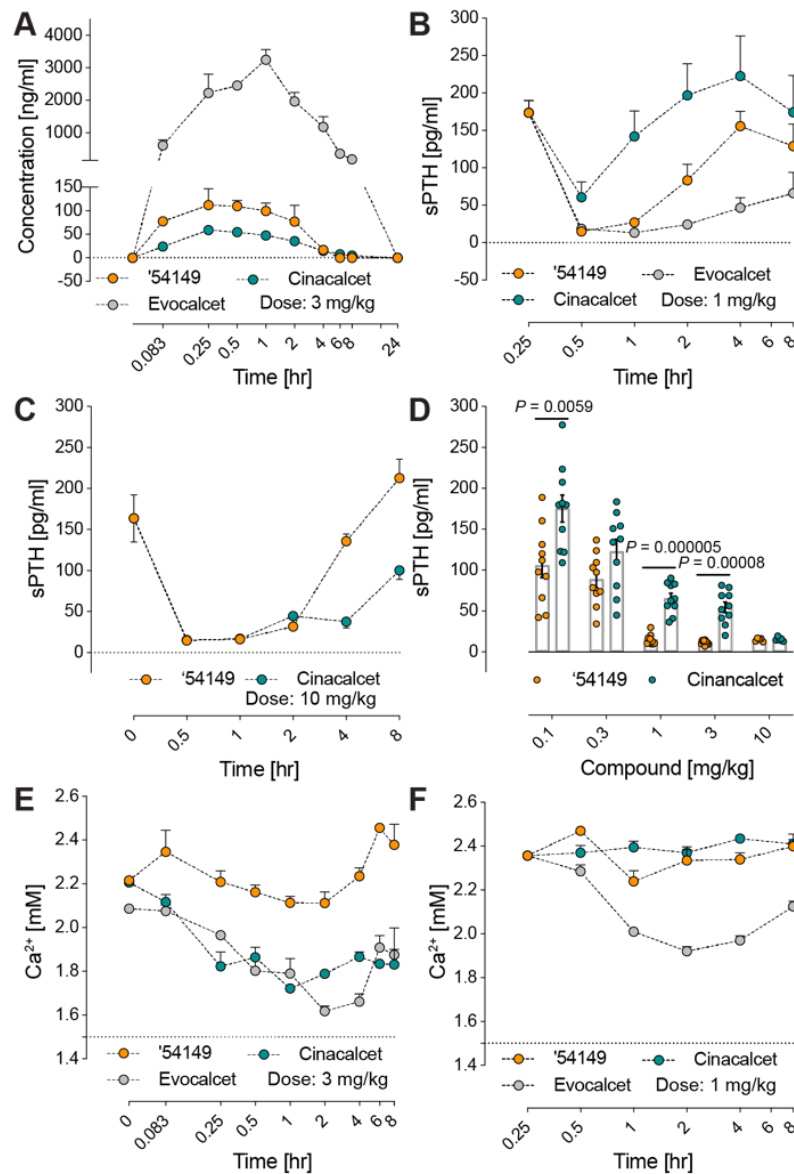
388 **'54149 reduces serum PTH at lower doses with less hypocalcemia than cinacalcet.**

389 Encouraged by its improved affinity and *ex vivo* organ efficacy, we investigated the *in vivo* activity
390 of **'54149**, beginning with pharmacokinetic (PK) studies in CD-1 mice. We administered **'54149** at
391 a dose of 3 mg/kg subcutaneously, and dosed cinacalcet and evocalcet in the same manner for
392 direct comparison (**Fig. 5A**). At this dose, **'54149** was found in appreciable amount in plasma—
393 $AUC_{0 \rightarrow \infty}$ 18,500 mg*min/ml. The C_{max} reaches 112 ng/ml (**340 nM**) at 15 min and stays high until
394 60 min (100 ng/ml). Based on **'54149**'s EC_{50} , **'54149** is close to saturation at 3 mg/kg dose over
395 this period (**Fig. 2E**). By comparison, evocalcet has a much higher systemic exposure at the same
396 dose, with a C_{max} of 3,250 ng/ml (**8.68 μ M**) at 60 min. On the other hand, cinacalcet - which is far
397 more widely used - has lower exposure than **'54149**, with C_{max} of 58.9 ng/ml (**149.5 nM**) 15 min
398 after subcutaneous administration (**Fig. 5A**). We note that no effort has been made to optimize
399 **'54149** for pharmacokinetic exposure or clearance—to the extent that it has favorable PK, this
400 simply reflects the physical property constraints imposed in docking and ligand optimization.

401
402 Based on the PK, we picked two doses to investigate the time course of PTH suppression
403 by the PAMs in WT B6 mice. At 1 mg (3.1 μ mol/kg), **'54149** and equimolar evocalcet fully suppress
404 PTH secretion, while cinacalcet is less effective at this dose (**Fig. 5B**). Only at 10 mg/kg (31
405 μ mole/kg) was cinacalcet able to fully suppress PTH secretion (**Fig. 5, C to D**). Overall, **'54149**
406 fully suppresses serum PTH at 10 times lower dose than cinacalcet (**Fig. 5D**), consistent with its
407 ability to suppress releases of both tonic and Ca^{2+} -suppressible pools of PTH (**Fig. 4, C to D**).

408
409 A key adverse effect of cinacalcet and etelcalcetide is decreased blood calcium (46). In
410 secondary hyperparathyroidism (SHPT), high PTH is accompanied by low or normal blood
411 calcium concentration. The overproduction of PTH and the proliferation of parathyroid cells in
412 patients with SHPT are largely driven by low blood calcium and high blood phosphate levels (47-
413 49) as well as reduced CaSR expression in parathyroid cells (50). We were thus keen to compare

414 the serum calcium concentration after injection of **'54149** versus cinacalcet. At the dose of 3mg/kg,
415 **'54149** did not significantly alter serum calcium concentration for 4 hrs, but slightly increased it
416 from 2.2 to 2.4 mM after the drug dissipated in circulation 6 hrs post-injection (**Fig. 5E**). In contrast,
417 the same dose of cinacalcet and evocalcet significantly lowered serum calcium for more than 8
418 hrs from 2.2 mM to the lowest levels of 1.7 mM and 1.6 mM, respectively. The hypocalcemic
419 action of evocalcet is particularly robust even at a lower dose of 3.1 $\mu\text{mol/kg}$ (~ 1 mg/kg) (**Fig. 5F**),
420 while the same dose of **'54149** retained the ability to maximally suppress serum PTH without
421 producing hypocalcemia (**Fig. 5D**). Although the mechanisms underlying the different calcemic
422 actions of these 3 compounds remain to be determined, their common ability to suppress PTH
423 secretion suggests that differential calcemic actions likely take place in other calciotropic organs
424 outside of parathyroid glands.



425

426 **Fig. 5. '54149 suppresses serum PTH at lower dose and causes less hypocalcemia**
 427 **effect than cinacalcet and evocalcet.** (A) Pharmacokinetics of '54149 compared to cinacalcet
 428 and evocalcet after 3 mg/kg subcutaneous injection. (B) Serum PTH concentration change over
 429 8 hours after 1 mg/kg subcutaneous injection of '54149, cinacalcet or evocalcet. (C) Serum PTH
 430 concentration change over 8 hours after 10 mg/kg subcutaneous injection '54149 or cinacalcet (n
 431 = 5). (D) Comparison of '54149 to cinacalcet in regulating serum PTH at different doses
 432 (subcutaneous injection) after 30min of injection. Each dose consists of n = 10 mice except
 433 injection at 10 mg/kg (n = 5). P-values were assessed by unpaired Student's t-test. (E) Plasma
 434 calcium concentration in mice after 3 mg/kg subcutaneous injection of '54149, cinacalcet or
 435 evocalcet. (F) Serum calcium concentration after 1 mg/kg subcutaneous injection of '54149,
 436 cinacalcet or evocalcet. For experiments in panel B-D, F, the concentrations of evocalcet and
 437 cinacalcet are corrected for their molecular weight difference with '54149.

438 Discussion

439 Four key observations emerge from this study. **First**, from a structure-based screen of a
440 1.2 billion molecule tangible library emerged a spectrum of diverse chemotypes that potently
441 enhanced CaSR activation. The new molecules represent among the first positive allosteric
442 modulators (PAMs) discovered via large library docking, and among the first structure-based
443 ligands discovered for Family C GPCRs. The potency of the initial docking hits was relatively high,
444 with EC₅₀ values down to 270 nM, and all were topologically dissimilar to known CaSR PAMs.
445 Structure-based optimization improved affinity between 40 and 600-fold, leading to molecules that
446 were up to 50-fold more potent than cinacalcet *in vitro* and 10 to 100-fold more potent at
447 suppressing PTH secretion from organs *ex vivo* as well as *in vivo* in animals. **Second**, the docking
448 predictions were largely confirmed by the subsequent cryo-EM structures, with an important
449 exception (see below), including selecting for and correctly predicting extended and bent
450 conformations in the TM^A and TM^B sites of the CaSR dimer. **Third**, our direct comparison for the
451 impact of docking an ultra-large (1.2 billion) library versus a smaller (2.7 million) molecule library
452 in the same pocket shows the improvement in docking scores as the library size increases, an
453 effect that has been previously suggested by simulations (40) but not experimentally tested in a
454 controlled way (**Fig. 1C**). Here, experimental docking hit rates were 2.7-fold higher in the large
455 library screen than in the “in-stock” screen, and the best hits from the large library were up to 37-
456 fold more potent. **Fourth**, the new chemotypes make new interactions with the receptor,
457 promoting new active-state dimer interfaces that are closer to the G protein coupled state which
458 were not observed with the established drugs. In this sense, the experimental structures provide
459 an additional layer of information in terms of global conformations that may help explain
460 differences in the relative efficacy and pharmacology of different ligands. Correspondingly, **‘54149**
461 promotes a TM6-TM6 interface that is closest to the fully active G protein-coupled state of the
462 receptor dimer and is highly potent in suppressing PTH secretion, while also seemingly devoid of

463 the hypocalcemia that is the key dose-limiting side effect of approved calcimimetic drugs (51, 52).

464 Several caveats merit mentioning. We do not pretend the molecules described here are
465 drugs. Whereas the pharmacokinetics of **'54149** are sufficient to support *in vivo* studies, and
466 indeed in some ways to demonstrate superiority to cinacalcet, there is clearly room for
467 optimization of exposure and half-life of the molecule. While the relative lack of a hypocalcemic
468 effect is encouraging, understanding the mechanism underlying this effect requires systematic
469 exploration of CaSR activation in other calciotropic organs, including bones and kidneys. Further,
470 whereas in three of the four cases the docking predicted structures of the PAMs in the 7TM^A and
471 7TM^B monomers were confirmed by cryo-EM, in one site the docking pose was different from the
472 experimental result. Finally, while the improvement in docking hit rates and docking potencies
473 from billion molecules versus million molecule libraries seems compelling, the numbers
474 experimentally tested remain relatively low given docking uncertainties.

475 These caveats should not obscure the main observations: From docking 1.2 billion
476 molecules against the structure of CaSR emerged potent new positive allosteric modulators,
477 topologically dissimilar to the known ligands of this receptor. Structure-based optimization of the
478 new PAMs led to molecules with *in vitro* potencies in the low nM range, up to 14-fold more potent
479 than the standard of care for the calcimimetic drugs, cinacalcet. In *ex-vivo* organ studies this
480 increase in potency was retained, while *in vivo*, too, the new molecules were also substantially
481 more potent than cinacalcet. The novel chemotypes stabilized CaSR dimer conformations that
482 are not observed in the previous structures of established PAMs, which may underlie the ability
483 of the new chemotypes to support strong efficacy in suppressing parathyroid hormone secretion
484 without inducing their dose-limiting hypocalcemia. Finally, docking hits were 37-fold more potent,
485 and docking hit-rates 2.7-fold higher in the billion-molecule library campaign than for docking the
486 million-molecule scale library against the same site. While such a comparison merits further study,

487 certainly with more molecules being tested, it is consistent with theoretical studies (40) and
488 supports the continued expansion of readily testable libraries for drug discovery (26, 29).

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662 **Acknowledgements**

663 **Funding:**

664 National Institutes of Health grant R01NS122394 (GS)

665 National Institutes of Health grant R01DK132902 (GS)

666 National Institutes of Health grant R35GM122481 (BKS)

667 National Institutes of Health grant R35GM71896 (JJI)

668 National Institutes of Health grant RF1AG075742 (WC)

669 National Institutes of Health grant R01DK122259 (WC)

670 BLR&D I01BX005851 (WC)

671 BLR&D IK6BX004835 (WC)

672 Damon Runyon Postdoctoral Research Fellowship (FL)

673

674 **Author Contributions:** FL conducted the docking screens and the ligand optimization
675 with assistance from ALK and JL, advised by BKS. CGW conducted the *in vitro* activity assays,
676 with early assistance from JM, and determined the structures by cryo-EM, advised by GS. CLT,
677 ZC, and WC conducted *ex vivo* and *in vivo* activity assays. Aggregation studies were conducted
678 by IG. JJI developed and prepared the make-on-demand library assisted with large library docking
679 strategies. OOT and YSM supervised compound synthesis of Enamine compounds purchased
680 from the ZINC22 database and the 46 billion catalog library.

681

682 **Competing Interests:** BKS is a founder of Epiodyne, Inc, BlueDolphin, LLC, and Deep
683 Apple Therapeutics, Inc., serves on the SAB of Schrodinger LLC and of Vilya Therapeutics, on
684 the SRB of Genentech, and consults for Levator Therapeutics and Hyku Therapeutics. GS is a
685 founder and consultant of Deep Apple Therapeutics, Inc. JJI co-founded Deep Apple
686 Therapeutics, Inc., and BlueDolphin, LLC.

687

688 **Data and materials availability:** DOCK3.7 and DOCK3.8 are available without charge
689 for academic use <https://dock.compbio.ucsf.edu/>. Most underlying data from this study are
690 included among the primary figures and tables, and in the SI, any not so included are available
691 from the authors on request. All molecules tested are available from Enamine and may be
692 accessed via their ZINC numbers (SI Tables 1). Plasmids and reagents to conduct BRET
693 signaling assays are available from GS. Mouse lines are available from Jackson Laboratory.
694 Cryo-EM structures and maps are available in the Protein Data Bank and EMDB under accession
695 numbers PDBID XXXX, PDBID FFFF, and EMDB YYYYY, EMDB GGGG, respectively.

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