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 INNOVATIONS IN EDUCATION AND CLINICAL PRACTICE
 

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**Impact of the Cancer Risk Intake System on Patient-Clinician Discussions of Tamoxifen, Genetic Counseling, and Colonoscopy**

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The Cancer Risk Intake System (CRIS), a computerized program that “matches” objective cancer risks to appropriate risk management recommendations, was designed to facilitate patient-clinician discussion. We evaluated CRIS in primary care settings via a single-group, self-report, pretest-posttest design. Participants completed baseline telephone surveys, used CRIS during clinic visits, and completed follow-up surveys 1 to 2 months postvisit. Compared with proportions reporting having had discussions at baseline, significantly greater proportions of participants reported having discussed tamoxifen, genetic counseling, and colonoscopy, as appropriate, after using CRIS. Most (79%) reported CRIS had “caused” their discussion. CRIS is an easily used, disseminable program that showed promising results in primary care settings.

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**M**any individuals with elevated colorectal, breast, and ovarian cancer risks can benefit from surveillance,<sup>1–7</sup> chemoprevention,<sup>8–12</sup> and genetic counseling.<sup>13–16</sup> Accordingly, the American Society of Clinical Oncology (ASCO) recommends that individuals at elevated cancer risk be counseled regarding surveillance (i.e., earlier, more frequent, or more extensive screening), chemoprevention, and prophylaxis.<sup>17</sup> Although ASCO does not specify who should provide counseling, primary care clinicians are a likely source to whom patients will turn.<sup>18,19</sup> Research has shown that clinician recommendation is the strongest predictor of cancer risk management behaviors<sup>20–23</sup>; there is support for focusing on patient-clinician discussions to encourage consideration of and participation in these behaviors.

However, identifying which cancer risk management topics should be discussed is challenging and time consuming in primary care settings. Determining for whom surveillance, chemoprevention, or genetic counseling is appropriate involves consideration of multiple personal and familial factors that affect cancer risk and can thus be beyond clinicians’ training or time constraints. For example, colon cancer sur-

veillance guidelines are complex and require analysis of personal and familial risk to determine which test is recommended, when it should be initiated, and at what intervals to repeat it.<sup>6</sup> Appropriate chemoprevention recommendations involve assessment of risk, potential contraindications, and personal preferences. Whether a patient might benefit from genetic counseling is based on personal risk and family history.

It is not surprising, then, that too few at-risk individuals receive cancer risk management recommendations. Appropriate referral for and participation in cancer genetic counseling is inconsistent<sup>24,25</sup>; too few high-risk individuals are informed of the purpose and benefits of cancer genetic counseling.<sup>26,27</sup> Not only is appropriate surveillance not achieved among individuals with elevated colorectal cancer risk, even their participation in routine screening is low.<sup>22,28,29</sup>

We sought to develop a system for efficiently facilitating patient-clinician discussions about cancer risk and risk management. Our computerized Cancer Risk Intake System (CRIS) assesses personal health history and medical conditions, family cancer history, and other risk factors for breast, ovarian, and colorectal cancers; a complex set of CRIS algorithms then uses these data to generate, for individuals and primary care clinicians, printed information tailored by the patient’s risk. If objective risk is high enough, the tailored printout includes recommendations to consider one or more of the following: breast cancer chemoprevention via tamoxifen, genetic counseling, and colon cancer surveillance.

In this study, patients completed baseline surveys by phone prior to clinic visits, used CRIS during the visit, and completed follow-up telephone interviews postvisit. We sought to answer the following questions:

1. Following CRIS completion, were proportions of participants who reported having had discussions with their clinicians about tamoxifen, genetic counseling, or colon cancer surveillance significantly greater than the proportions reporting having done so at baseline?
2. Did participants who reported having had such discussions following CRIS completion perceive that CRIS had “caused” the discussions?
3. Which characteristics differentiated those who did versus did not have such discussions following CRIS completion?

Analyses regarding tamoxifen discussion were performed among females whose breast cancer risk was high enough to warrant receipt of a tailored tamoxifen message. Analyses for

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genetic counseling discussions were performed among participants whose breast, ovarian, or colon cancer risk was high enough to warrant a tailored genetic counseling message. Analyses regarding discussions about colon cancer surveillance were performed among participants with high enough risk to warrant colonoscopy but who were currently nonadherent.

## METHODS

### Cancer Risk Intake System

Participants used CRIS—a stand-alone application running on a touch-screen, tablet computer—in clinic waiting rooms prior to scheduled appointments. CRIS's complex algorithms select, from a library of 162 potential messages with average length of 125 words, up to 3 messages for inclusion in tailored printouts, which are generated by CRIS, printed on a portable printer, and given to participants and clinicians to aid discussions during appointments.

### Tailoring Algorithm

CRIS identified patients who could benefit from discussing cancer risk and risk management with clinicians due to factors in patients' personal or family history. Whether and which tailored tamoxifen message a woman received depended on her 5-year breast cancer risk (calculated using the modified Gail model)<sup>8</sup> and possible tamoxifen contraindications (e.g., current raloxifene administration or history of endometrial cancer, uterine hyperplasia, or clotting problems).<sup>8</sup> Criteria for determining who to refer for cancer genetic counseling vary.<sup>30</sup> Hence, we relied on expert opinion\* to select features in patients' personal and family history that were sufficient to warrant consideration of genetic counseling. Age at diagnosis, number and degree (i.e., first-degree, second-degree) of affected relatives, and number and type of primary cancers within one individual were taken into account; these factors are generally agreed upon as important when considering whether cancer is hereditary.<sup>30</sup> Whether and what type of tailored colon cancer testing was recommended in the printout were based on factors recommended by Burt,<sup>3</sup> Winawer et al.,<sup>6</sup> and the American Cancer Society (ACS).<sup>7</sup> Specifically, a colonoscopy message was given to participants who had any of the following: a personal history of colon cancer, inflammatory bowel disease or adenomatous colon polyps, a first-degree relative with colon cancer, or more than two second-degree relatives with colon cancer.

### Tailored Printouts

Patients' printouts used nonmedical language; clinicians' printouts used standard medical terminology and abbreviations to minimize reading time. Recommendations were stated as possible considerations for discussion. The intent was to provide patient-specific evidence-based tailored information that could be used by the patient and clinician to determine appropriate courses of action. Rather than encouraging particular behavioral decisions ("you should" meet with a genetic counselor), CRIS highlighted issues to consider and discuss. For example, a person with no personal history of colon cancer and a single first-degree relative diagnosed with colorectal cancer before age 60 received the message excerpted in Figure 1.

### Data Collection Sites and Eligibility Criteria

Participants were recruited from one clinic in North Carolina and two in Indianapolis. Clinics varied in types of patients (Medicare/Medicaid, private insurance), staff (residents, attendings, nurse practitioners, physician assistants), and practice (internal medicine, family medicine).

Individuals with primary care appointments were invited to participate if they met eligibility criteria, which included, for females, being 40 to 85 years old and not undergoing current treatment for breast, ovarian, or colon cancer, and, for males, personal or family history of breast or colon cancer. Eligibility criteria differed by gender because, in addition to topics both genders could discuss (cancer genetic counseling and colonoscopy), female participants could discuss tamoxifen, which is recommended for discussion with a broader section of the population.<sup>10</sup> Individuals perceived by research assistants to be unable to understand informed consent, either because of language barrier or cognitive impairment, were ineligible; those with serious comorbidities, who cancelled appointments, or whose appointment conflicted with that of an already enrolled study participant were also ineligible.

### Procedures

Study procedures were approved by Institutional Review Boards. During review of clinic databases, only information necessary to ascertain appointment dates and contact information was obtained. Weekly clinic database review yielded 1,290 potentially eligible patients. Research assistants mailed letters describing the study 2 to 3 weeks before individuals' appointments; upon receipt, those not interested in participating could decline by calling the project office. Baseline survey telephone contacts were attempted 1 week before scheduled appointments and continued, if necessary, until the day before appointments; 880 individuals were reached (68% of potentially eligible patients). Participants reached by telephone who did not decline ( $n=375$ , 43% of those reached) completed baseline telephone interviews and agreed to meet research assistants in clinic 20 minutes before their appointments.

At the clinics, research assistants gave participants \$10 gift certificates for completing baseline interviews, reviewed the study, obtained written informed consent, explained how to use CRIS, and, after participants completed CRIS, printed and distributed patient and clinician printouts. Participants who completed CRIS ( $n=227$ , 61% of baseline completers) were contacted 31 to 60 days later for a follow-up telephone interview; follow-up completers ( $n=215$ , 95% of CRIS completers) received another \$10 gift certificate.

### Measures

Baseline surveys assessed whether participants had previous cancer risk-related discussions with clinicians, their perceived 5-year incidence risks for breast, ovarian, and colon cancer, and whether they had recently or planned to in the future: use tamoxifen for chemoprevention; participate in genetic counseling; or undergo colon cancer surveillance. Follow-up surveys assessed the same variables. For topics patients reported discussing with clinicians post-CRIS, the follow-up survey asked whether they thought CRIS "caused" the discussion or whether they "would have talked about it anyway."

**Personal Profile for PAT JONES**

**Colorectal Cancer**  
You've had 1 close relative (parent, sister, brother or child) with cancer of the colon or rectum before age 60. This means your chances of getting colon or rectal cancer may be higher than those of most people your age. Here's what you can do:

- **Begin screening your colon and rectum now, if you haven't already.** The American Cancer Society (ACS) suggests having your entire colon checked by colonoscopy every 5 to 10 years and that you have a rectal exam each time your colon is checked. Talk with your doctor about the screening that's right for you.

**Breast Cancer**  
You've had close relatives (parents, sisters, brothers or children) with breast cancer. This means there's an increased chance the cancer in your family is inherited (related to genes shared by your family). Here's what you can do:

- **Think about talking with a cancer genetic counselor to:**
  - (1) get information about your chances of getting a certain type of cancer
  - (2) talk about factors that can affect these chances
  - (3) discuss best ways for you to find or prevent cancer
  - (4) talk about testing for cancer genes
  - (5) discuss your family members' risks (The counselor would ask you to bring information about history of cancer in your family.)  
*The appointment would last 1-2 hours.*
- **Make sure you and the women in your family:**
  - (1) do monthly self breast exams AND
  - (2) have mammograms and clinical breast exams every year after age 40.

**Tamoxifen**  
Tamoxifen is a drug that has been shown to reduce the risk of breast cancer in some women. You may want to learn more about tamoxifen because:

- Your answers about breast cancer show your breast cancer risk may be higher than most women's.

However, there are other things to think about:

- Tamoxifen can raise the risk for blood clots and stroke in some women. You've had major blood clotting problems and are taking Coumadin, so this may be an important point to think about. You may want to talk with your doctor about whether tamoxifen is the right choice for you.

Consider these suggestions from the American Cancer Society and American Institute for Cancer Research. They all may reduce your chances of getting cancer; some may also protect against other conditions such as heart disease and diabetes:

- Do not smoke or chew tobacco.
- Eat 5 or more servings of fruits and vegetables per day.
- Limit high-fat foods (red meat, fried foods and packaged foods) in your diet. Choose fish and poultry in place of red meat.
- Wear sunscreen and protective clothing when you go outside.
- Limit alcohol intake.
- Be physically active. Aim for 30 minutes per day.
- Avoid being overweight or underweight.

**CRIS**  
Cancer Risk Intake System

FIGURE 1. Colorectal cancer surveillance message from sample patient printout.

## Analysis

Analyses compared baseline and follow-up proportions of participants who reported discussing tamoxifen, cancer genetic counseling, or colonoscopy with clinicians. McNemar's  $\chi^2$  test<sup>34</sup> was used for these analyses. Analyses were performed for 1) women whose breast cancer risk warranted receipt of a tailored tamoxifen message; 2) participants whose cancer risks warranted receipt of a tailored cancer genetic counseling message; and 3) participants whose colon cancer risk and adherence status warranted a tailored colonoscopy message. For the same subgroups, we calculated proportions who felt CRIS "caused" the discussions. Bivariate analyses determined whether race, education, marital status, perceived health, perceived breast cancer risk, perceived colon cancer risk, or perceived overall cancer risk differed significantly between those who did versus did not discuss tamoxifen, cancer genetic counseling, or colonoscopy.

## RESULTS

### Participant Characteristics

Participants were predominantly female, African American, and not college graduates; most perceived their health as good or excellent (Table 1). Although most did not perceive themselves likely to get breast, ovarian, or colon cancer in the next 5 years, significant proportions reported not knowing their cancer risks.

### Primary Outcomes

Because the goal was to facilitate patient-clinician discussions, analyses compared whether more participants had such discussions after, compared to before, using CRIS. Table 2 shows these proportions at baseline and follow-up.

Of 177 women participants, 83 (47%) had Gail-calculated breast cancer risk high enough to warrant receipt of tailored messages on tamoxifen. Of these, a significantly greater proportion (27.7% vs 4.8%, or 23 participants vs 4 participants) reported having had discussions after receiving a tailored tamoxifen message (at follow-up), compared with baseline ( $P=.00026$ ). Twenty-one of the 23 women (91.3%) who discussed tamoxifen with their clinician after receiving a tailored tamoxifen message reported the discussion was "caused" by CRIS.

Of 215 total participants, 71 (33%) had breast, ovarian, or colon cancer risk high enough to warrant receipt of tailored messages on genetic counseling. Of these, a significantly greater proportion (28.2% vs 2.8%, or 20 participants vs 2 participants) reported having had discussions after receiving a tailored genetic counseling message (at follow-up), compared with baseline ( $P=.00012$ ). Sixteen of 20 participants (80%) who discussed genetic counseling with their clinician after receiving a tailored message reported the discussion was "caused" by CRIS.

Of 215 total participants, 31 (14%) had colon cancer risk high enough to warrant surveillance via colonoscopy and were

Table 1. Patient Characteristics\*

Factors	
Gender, % (n)	
Female	83 (179)
Male	17 (36)
Average age, y (n)	56.5 (212)
Race/ethnicity, % (n)	
White, non-Latino	40 (85)
Black, non-Latino	55 (118)
Other	5 (11)
Highest education level completed, % (n)	
Grade school/junior high	8 (18)
Some high school	14 (29)
High school graduate	39 (83)
Trade school	4 (9)
Some college	24 (51)
College graduate/graduate degree	11 (24)
Marital status, % (n)	
Married	39 (84)
Living with partner	1 (3)
Single and never married	17 (37)
Divorced	21 (44)
Separated	8 (16)
Widowed	14 (31)
Perceived current health, % (n)	
Excellent	11 (23)
Good	46 (99)
Fair	30 (65)
Poor	13 (27)
Perceived breast cancer risk in next 5 years, % (n)	
Very unlikely	17 (31)
Somewhat unlikely	27 (48)
Average chance	30 (54)
Somewhat likely	6 (10)
Very likely	4 (7)
Don't know	16 (29)
Perceived ovarian cancer risk in next 5 years, % (n)	
Very unlikely	30 (53)
Somewhat unlikely	30 (52)
Average chance	19 (33)
Somewhat likely	3 (5)
Very likely	1 (2)
Don't know	18 (31)
Perceived colon cancer risk in next 5 years, % (n)	
Very unlikely	20 (42)
Somewhat unlikely	27 (56)
Average chance	24 (51)
Somewhat likely	4 (8)
Very likely	2 (5)
Don't know	23 (47)

\*Due to missing values, not all categories sum to 215.

currently nonadherent. Of these, a significantly greater proportion (45.2% vs 16.1%, or 14 participants vs 5 participants) reported having had discussions after receiving a tailored colonoscopy message (at follow-up), compared with baseline ( $P=.0201$ ) (Table 2). Eleven of the 14 (78.6%) who discussed colonoscopy with their clinician after receiving tailored messages reported the discussion was “caused” by CRIS.

## Potential Covariates

For odds ratios greater than or equal to 2.5, our study was adequately powered to detect differences by potential covariates (race, education, marital status, perceived health, and perceived cancer risk) between those who reported, at follow-up, having discussed the three topics post-CRIS versus those who did not. No differences were significant at this level.

## DISCUSSION

We evaluated a computerized cancer risk intake system—CRIS—designed to facilitate patient-clinician discussions of cancer risk and risk management topics (tamoxifen for breast cancer chemoprevention, cancer genetic counseling, and colorectal cancer surveillance) and found that 1) few patients reported discussing these topics with primary care physicians prior to using CRIS and 2) significantly greater proportions reported discussing appropriate topics with clinicians after using CRIS compared with proportions reporting pre-CRIS discussions.

Percentages of appropriate patients who had discussed tamoxifen and cancer genetic counseling with clinicians increased from less than 5% to more than 25% following the CRIS intervention. Percentages of those nonadherent for colonoscopy who discussed the procedure with their clinician increased from 16% to 45%. More than three quarters of those who discussed these topics post-CRIS reported that CRIS “caused” these discussions. Although increases were highly significant, they were less than perfect; our methodology did not allow us to explain this lack of discussion but available evidence gives clues. Both patients<sup>35</sup> and primary care physicians<sup>36</sup> have shown limited interest in discussing risks and benefits of tamoxifen, even among high-risk women. Studies have found many primary physicians lack confidence in discussing cancer genetic counseling with patients.<sup>37–39</sup> And, although awareness of colorectal cancer screening among U.S. physicians is high,<sup>40</sup> discussion of screening is most common during preventive visits, compared with acute or chronic care visits.<sup>41</sup> None of the visits in the current study were for acute care, but there could have been a preponderance of chronic care visits over preventive care visits.

Although it was not a specific goal of this project to do so, findings suggest estimates of primary care patients who might benefit from information addressed by CRIS. Almost half (47%) of all female participants had breast cancer risk high enough to warrant consideration of tamoxifen. Among males and females, 33% had risk profiles suggesting consideration of genetic counseling; 14% had risk profiles indicating benefit from, but nonadherence for, colonoscopy. The sample included more African-American and lower-education participants than are generally seen in primary care populations, but neither race nor education was associated with differenc-

Table 2. Baseline and Follow-up Discussion of Tamoxifen, Genetic Counseling, and Colonoscopy

	% Discussed at Baseline (Proportion)	% Discussed at Follow-up (Proportion)	$\chi^2$	P Value
Tamoxifen	4.82 (4/83)	27.71 (23/83)	13.37	.00026
Cancer genetic counseling	2.82 (2/71)	28.17 (20/71)	14.72	.00012
Colonoscopy	16.13 (5/31)	45.16 (14/31)	5.40	.0201

es in post-CRIS discussion. Hence, one might reasonably generalize our findings to other groups of primary care patients. That there was a small but definite increased risk subgroup for each category supports the approach of using a computerized intake system to screen and identify patients for whom such cancer risk issues are important. This approach is more efficient than bringing up the topics with all patients and taking time away from discussions that, for most, would be more salient. That only small percentages of patients for whom CRIS topics were appropriate reported previous discussion with their clinicians suggests a need for such risk intake programs.

Our study produced promising findings but had several limitations. First, although patient-clinician discussion is an important starting point, real cancer control benefits only stem from appropriate behaviors; however, measuring resulting behaviors was beyond the scope of this study. For example, knowing the number of women who began taking tamoxifen would not indicate success or lack of success because, for many women, the tailored printouts highlighted contraindications for taking the drug. As highlighted by ASCO, the important factor is that patients make an informed decision, in conjunction with their primary care clinicians. We cannot determine whether having had one conversation led to "an informed decision," but we do suggest that at least one discussion is a step in the right direction, especially considering how few participants reported having talked at all about such topics prior to using CRIS.

In addition to the limitations noted above, patient report of what was discussed with clinicians should be interpreted with caution. It is possible that participants wanted to respond favorably to interviewers regarding cancer screening history, post-CRIS discussion of cancer risk management topics, and impact of CRIS on these discussions. And, although few data on the reliability of patient report of clinician discussion of cancer risk and risk management exist, evidence from other areas of study suggests patients tend to overreport discussions.<sup>42-46</sup> That more discussions were reported after using the CRIS intervention than at baseline may be both because 1) CRIS intervention spurred discussions and 2) due to recall bias, patients were more likely to remember recent discussions (at follow-up) than more distal discussions (at baseline). Therefore, it is possible that the intervention effect size is exaggerated. Clearly, more extensive testing through a randomized clinical trial would produce a clearer picture of CRIS's value in clinical practice.

The CRIS is not meant to be a stand-alone tool that replaces clinical judgment. Rather, it should help triage and identify patients who might benefit from additional information, and to give both them and their clinicians information to use as a starting point for discussion. Not measured in this study is whether there was a benefit in clinicians receiving information showing which topics were *not* relevant for particular patients. For example, was it useful to be informed that, because Ms. Smith's Gail score was under 1.66%, tamoxifen need not be discussed?

The Cancer Risk Intake System evaluated in this study is a portable, disseminable program that can be easily used in primary care settings. Such systems should continue to be evaluated; more thorough investigations of whether they facilitate efficiency in clinical practice and appropriate cancer control behavior change should be conducted.

\*A genetic counselor, medical oncologist, and genetic epidemiologist and statistician with extensive experience in modeling risk of being a BRCA1/2 mutation carrier.<sup>31-33</sup>

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