

The economic implications of the use of anti-vascular endothelial growth factor drugs in age-related macular degeneration

Rajvardhan Azad, MD, FRCS; Parijat Chandra, MD; Ritesh Gupta, MD

Age-related macular degeneration (ARMD) is the most common cause for visual impairment in the elderly in western countries. Recently several anti-vascular endothelial growth factor (VEGF) drugs like pegaptanib sodium (Macugen), ranibizumab (Lucentis) and bevacizumab (Avastin) are available for use in the management of wet ARMD. A major limitation of these drugs is that they require multiple intravitreal injections, every 4 to 6 weeks interval for a period of 2 years. Moreover, most of these drugs are too expensive for the general masses to afford in developing nations. Avastin, though used "off-label", offers a comparable result at affordable cost, however, long term results are awaited. The drug industry should review the entire pricing policy of these drugs in developing countries like India, and develop affordable alternative compounds. The article reviews the economic burden and affordability issues of these Anti-VEGF drugs in ARMD.

Key words: Age-related macular degeneration, avastin, lucentis, macugen

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Age-related macular degeneration (ARMD) is the most common cause for visual impairment in the elderly in western countries. Three population-based studies, namely the Beaver Dam Eye Study,¹ Blue Mountain Eye study² and the Rotterdam Study³ report the prevalence rates to be 1.7% in the US, 1.4% in Australia and 1.2% in Netherlands respectively. The prevalence in India varies from 2.7% (early ARMD) to 0.6% (late ARMD) in South India⁴ to 4.7% in North India.⁵

The 60+ years age group is a fast-growing age group worldwide and by 2025, is estimated to constitute approximately one-third of the population of many developed countries.⁶ This shift of age group of the world population is expected to significantly increase the number of ARMD patients seeking treatment and burden the current eye care infrastructure.

Age-related macular degeneration has a significant impact in affected patients because it affects an older eye where vision is already deteriorating due to multiple coexisting ocular or systemic diseases and is often bilateral, thus, markedly lowering their ability to perform activities of daily living, deteriorating the quality of life and requirement for social care and support services. Besides direct costs like inpatient and outpatient expenses, health visits, nursing care and social services, ARMD also causes work absence and lost productivity.

For the UK, it is estimated that the average annual per patient cost is £4,240 for people with ARMD against £490 for the control group, which translates into annual costs of approximately £860 million.⁷ The ARMD Burden of Illness study showed that

management of ARMD patients costs eight times more money (average annual per patient costs €6000 to €12000) than for control patients in general medical care (average annual per patient costs €700 to €1800) which translates into expenditure of billions of euros per year⁸ [Table 1]. Recent studies attempting to assess the economic burden of ARMD, indicate there are significant gaps in our understanding of the costs of ARMD (particularly in respect to indirect costs) and research should be augmented by more comprehensive studies to integrate the various components of ARMD-related costs.⁹⁻¹⁰

Anti vascular endothelial growth factor (VEGF) drugs and their economic burden in the Indian subcontinent

The management of subfoveal wet ARMD with current modalities of treatment is an expensive deal. A few years back, the advent of photodynamic therapy with verteporfin initiated a fresh approach to the management of ARMD by stabilizing vision in selected cases (mostly classic type, though indications were loosely expanded). A single treatment with verteporfin costs approximately Rs. 65000 and required on an average 2 to 3 treatments. The main advantage is that it is a noninvasive procedure (besides the dye injection) and though the cost seems exorbitant, several insurance companies and government agencies usually cover the costs required for treatment. Despite reimbursement from various agencies, a large number of patients of wet ARMD are undergoing transpupillary thermotherapy (TTT), often labeled as poor man's PDT; its efficacy is questionable and it has lately been abandoned.

In view of better understood angiogenesis, several anti-VEGF drugs like pegaptanib sodium (Macugen), ranibizumab (Lucentis) and bevacizumab (Avastin) are available for use in the management of wet ARMD. Due to their recent launch, limited data are available regarding their long-term outcomes and comparative studies are underway to determine the best

Dr. Rajendra Prasad Centre for Ophthalmic Sciences, All India Institute of Medical Sciences, New Delhi - 110 029, India

Correspondence to Prof. Raj Vardhan Azad, Dr. Rajendra Prasad Centre for Ophthalmic Sciences, All India Institute of Medical Sciences, Ansari Nagar, New Delhi - 110 029, India. E-mail: rajvardhanazad@hotmail.com

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Table 1: Yearly financial burden of age-related macular degeneration patients worldwide^a

	Canada	France	Germany	Spain	UK	India**
ARMD patients	€768 Million	€1.5 Billion	€3.3 Billion	€686 Million	€1.0 Billion	€1.2+ Billion

**Approximate estimate for India based on Lucentis usage (drug costs only), ARMD - Age-related macular degeneration

Table 2: Comparison of total estimated cost for different anti-vascular endothelial growth factor drugs

	Cost per dose (Rs.)	Doses expected	Frequency	Total cost (Rs.)
Photodynamic therapy	65000	3	3-monthly	195,000
Macugen	45000	20	4-6-weekly	900,000
Lucentis	65000	20	4-6-weekly	1300,000
Avastin	2000	20	4-6-weekly	40,000

treatment modality as monotherapy or in combination therapy. However, recent studies have shown promising outcomes¹¹⁻¹⁴ and anti-VEGF drugs may seem to be a popular treatment in the near future at least.

A few constraints limit the widespread usage of these drugs. Firstly, the treatment is invasive and involves intravitreal injection of these drugs. Secondly, multiple such treatments are required at four to six-week intervals for a period of two years. Thirdly and most importantly, most of these drugs are too expensive for the general masses and are unaffordable in developing nations. The economic burden is huge due to the cumulative multiple injection costs, treatment for iatrogenic complications caused by these injections, hospital costs, surgeon visits, social care and rehabilitative services.

Two years of treatment with pegaptanib with approximately 20 six-weekly injections will cost Rs. 9,00,000, while a similar regime with ranibizumab will cost about Rs. 13,00,000 [Table 2]. Though both these drugs have shown promise and have been approved for treatment of ARMD, the high costs of total treatment limits their usage in the population at large. Bevacizumab, an anti-VEGF drug used in the treatment of metastatic colorectal cancer, is gaining popularity primarily due its comparable results and a cheap total cost of treatment. Though it is still used "off-label", a single dose of Avastin would cost approximately Rs. 2,000 and two years of treatment with Avastin with approximately 20 six-weekly injections will cost only Rs. 40,000, which is much more affordable [Table 2].

The 60+ years age group is at risk for ARMD and constitutes 7.5% of the Indian population (75 million).¹⁵ About one million of them will suffer from ARMD (considering a 1.5% prevalence). Wet ARMD will constitute about 10% of these cases (0.1 million) and will require treatment. Considering that about 18 to 22% of the Indian population is below the poverty line, they cannot afford these treatments. Of the rest, India's per capita income is a mere \$720 (compared to \$43740 of the United States)¹⁶ and most Indians cannot afford these treatments, unless costs are covered by insurance companies or sponsored by government agencies.

Considering that each dose of ranibizumab costs approximately €1200, 10 doses in a year will cost €12000 and the total burden for an estimated 0.1 million patients of wet ARMD in India will be approximately €1.2 billion as drugs cost only. Direct and indirect costs will further add to this economic

burden. This economic burden is comparable to other countries [Table 1]. Thus, such eyes often end up being treated with TTT, laser photocoagulation or no treatment at all leading to eventual blindness.

Conclusion

Research initiatives continue at a rapid pace by apex organizations and pharmaceutical companies worldwide to find a safe and effective treatment for ARMD. Anti-VEGF drugs have provided a ray of hope but involve the use of multiple intravitreal injections, which not only increase the risk of complications, but are expensive too. Undergoing these expensive treatments in developing countries like India is not economically viable for the majority of the population. Though bevacizumab is still an off-label drug, promising results at a very cheap cost has prompted its use in a wide spectrum of ocular diseases.^{17,18} As research continues, very soon we may see newer and more effective agents offering treatment options for ARMD. The drug industry should not only review the entire pricing policy of these drugs in developing countries like India, but also look for affordable alternative compounds.

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