



Published in final edited form as:

*Cult Health Sex*. 2010 October ; 12(7): 797–812. doi:10.1080/13691058.2010.492432.

## Latino MSM and HIV in the rural south-eastern USA: findings from ethnographic in-depth interviews

Scott D. Rhodes<sup>1,2,3</sup>, Kenneth C. Hergenrather<sup>4</sup>, Robert E. Aronson<sup>5</sup>, Fred R. Bloom<sup>6</sup>, Jesus Felizzola<sup>7</sup>, Mark Wolfson<sup>1</sup>, Aaron T. Vissman<sup>1</sup>, Jorge Alonzo<sup>8</sup>, Alex Boeving Allen<sup>9</sup>, Jaime Montaña<sup>10</sup>, and Jamie McGuire<sup>1</sup>

Scott D. Rhodes: srhodes@wfubmc.edu

<sup>1</sup> Department of Social Sciences and Health Policy, Division of Public Health Sciences, Wake Forest University School of Medicine, USA

<sup>2</sup> Section on Infectious Diseases, Department of Internal Medicine, Wake Forest University School of Medicine, USA

<sup>3</sup> The Maya Angelou Center for Health Equity, Wake Forest University School of Medicine, Winston-Salem, North Carolina, USA

<sup>4</sup> Department of Counseling and Human and Organizational Studies, Graduate School of Education and Human Development, The George Washington University, Washington, DC, USA

<sup>5</sup> Department of Public Health Education, University of North Carolina, Greensboro, North Carolina, USA

<sup>6</sup> Division of STD Prevention, Centers for Disease Control and Prevention, Atlanta, Georgia, USA

<sup>7</sup> National Minority AIDS Education and Training Center, Washington, DC., USA

<sup>8</sup> Family Life Council, Greensboro, North Carolina, USA

<sup>9</sup> Department of Pediatrics, Wake Forest University School of Medicine, Winston-Salem, NC

<sup>10</sup> Chatham Social Health Council, Siler City, NC

### Abstract

A community-based participatory research partnership explored HIV risk and potentially effective intervention characteristics to reduce exposure and transmission among immigrant Latino men who have sex with men living in the rural south-eastern USA States. Twenty-one participants enrolled and completed a total of 62 ethnographic in-depth interviews. Mean age was 31 (range 18–48) years, and English-language proficiency was limited; 18 participants were from Mexico. Four participants reported having sex with men and women during the past three months; two participants self-identified as male-to-female transgender. Qualitative themes that emerged included a lack of accurate information about HIV and prevention; the influence of social-political contexts to sexual risk; and barriers to healthcare services. We also identified eight characteristics of potentially effective interventions for HIV prevention. Our findings suggest that socio-political contexts must be additional targets of change to reduce and eliminate HIV health disparities experienced by immigrant Latino men who have sex with men.

### Keywords

race; community interventions; gay men; HIV prevention; sexual behaviour

## Introduction

Subpopulation estimates highlight the severity of the HIV epidemic among men who have sex with men (MSM) of all races and ethnicities. In 2006, 72% of new infections among males occurred from male-to-male sexual contact, including 81% of new infections among whites, 63% among blacks, and 72% among Latinos. In the USA, Latino MSM have twice the rate of HIV infection of white MSM (aCenters for Disease Control and Prevention [CDC] 2008a).

Factors that have been identified as contributing to sexual risk among Latino MSM are numerous and include a lack of understanding of HIV transmission and prevention and of healthcare services (Jarama et al. 2005); discomfort in discussing sex and negotiating condom use (Carrier 1995; Ramirez-Valles et al. 2008); beliefs that condoms sacrifice sensitivity and sexual spontaneity (Diaz 1998; Jarama et al. 2005); and negative peer norms (or perceived peer norms) toward condom use (Ramirez-Valles et al. 2008; Waldo et al. 2000).

Although some Latinos may shy away from discussing sex and sexuality openly with others, including healthcare providers, their orientation or same-sex behaviour may further preclude discussions about sex (Jarama et al. 2005; Ramirez-Valles et al. 2008). Moreover, taking risks may seem to be a way to overcome perceived negative external assumptions and internal feelings about one's orientation and masculinity (Sandfort, Melendez, and Diaz 2007; Nakamura and Zea 2010) or result from other psychological distress (Chae and Ayala 2009). Higher ethnic identification also has been associated with unprotected sex among immigrant Latino MSM (Warren et al. 2008); however, the interplay between changing sexual values and practices associated with immigration in relationship to sexual risk remains poorly understood, particularly when considering sexual orientation and same sex behaviours (Lescano et al. 2009; Diaz and Ayala 2001). Further, at the systems level, distrust of providers, limited clinic hours, lack of bilingual and bicultural resources, and insufficient public transportation have been identified as reducing access to prevention resources (e.g., condoms, counselling, testing, and treatment) among immigrant Latino MSM (Erasquin et al. 2009).

Despite what is known about HIV and risk behaviours among Latino MSM, studies have focused on urban Latinos who are more "out" about their sexual orientation (Arreola, Neilands, and Diaz 2009; Fernandez et al. 2007; Fernandez et al. 2005; Wilson et al. 2008; Carballo-Diequez et al. 2005; Ramirez-Valles et al. 2005; Sandfort, Melendez, and Diaz 2007; Flores et al. 2009; Zea et al. 2009; Ramirez-Valles et al. 2010). Less is known about HIV risk among immigrant Latino MSM living in rural communities in the south-eastern USA, like North Carolina (NC), which are disproportionately affected by the epidemic (CDC 2008b). Latinos immigrating to the south-eastern USA reflect the current trend in Latino immigration; they tend to be from southern Mexico and Central America, have lower educational attainment, and have arrived more recently compared to those who traditionally immigrated to Arizona, California, New York, and Texas (Southern State Directors Work Group 2008; Kasarda and Johnson 2006; Rhodes, Hergenrather, Bloom et al. 2009). These immigrants are coming to communities that lack histories of immigration and developed infrastructures to meet their needs (Hayes-Bautista 2004; Rhodes, Hergenrather, Bloom et al. 2009).

Furthermore, effective HIV prevention interventions for Latino MSM are urgently needed. Although interventions exist that provide insight into sound HIV prevention interventions for Latino MSM, none has been evaluated and found effective at reducing sexual risk among

Latino MSM living in the USA (Alvarez et al., 2009; Herbst et al. 2007; Johnson et al. 2008).

This study was designed to qualitatively explore HIV risk among immigrant Latino MSM and to identify characteristics of potentially effective interventions for Latino MSM. To enhance authenticity of study methods and trustworthiness of findings, a community-university research partnership conducted this study applying principles of community-based participatory research.

## Methods

### Community-based participatory research

This study was conceived and guided by a community-based participatory research partnership comprised of representatives from public health departments, AIDS service organizations (ASOs), universities, and the local Latino community (including immigrant Latino gay men) and Latino-serving community-based organizations (CBOs), all of whom have been working together for > 8 years. This partnership is committed to community-based participatory research because blending lived experiences with sound science has potential to develop deeper understandings of phenomena, and interventions are more likely to be more relevant, and thus, successful (Cashman et al. 2008).

### Iterative ethnographic in-depth interviews

Ethnographic in-depth interviews were conducted with immigrant Latino MSM living in rural NC. Each participant was interviewed three times within three weeks because iterative interviews (1) allow rapport and trust building between the interviewer and participant, resulting in greater disclosure; (2) may be more accurate than single interviews because of the opportunities to ask follow-up questions and get feedback on previously obtained information; and (3) offer opportunities for recall and detail (Lee 1993). The interviews were designed to gather narrative context to facilitate understanding of phenomena (e.g., sexual risk), gain more insight into the meaning of these phenomena (Rossman and Rallis 2003), and explore how phenomena can be transformed into intervention approaches and/or activities (Rhodes et al. 2006; Rhodes, Hergenrather et al. 2007).

An Interview Guide was developed, reviewed, and revised by the CBPR partnership. The guide was created in English and Spanish given that partnership members had varying levels of English and Spanish proficiency; however, the guide was finalised in Spanish using a committee approach to translation (Behling and Law 2000). A reconciled version was created and reviewed by an adjudicator before final approval by the community-based participatory research partnership. The guide, briefly outlined in Table 1, was crafted with careful consideration to wording, sequence, and content in Spanish.

All interviews were audio-taped and conducted in Spanish by one of two trained native Spanish speakers; both were men and one was gay. Differences between an interviewer and interviewee can uncover insights that are often omitted as common knowledge if an interviewer and interviewee share the same perspective (e.g., sexual orientation). The strength of this method is that the interviewee offers further detail to a “naïve” observer. Similarities between an interviewer and interviewee can increase the level of comfort that some interviewees may feel and promote more detailed disclosure. By having one gay insider and one outsider, the strengths of each were maximised and the weaknesses minimised (assumed knowledge in the former and discomfort in the latter; Lett 1987; Thomas 1993; Seal, Bloom, and Somlai 2000).

Both interviewers were originally from Mexico. A gay male, Spanish-language proficient notetaker was present during interviews. Interviews ranged 30–90 minutes. Each participant received \$15.00 for the first, \$30.00 for the second, and \$50.00 for the third interview.

### Participant recruitment

Inclusion criteria included self-identifying as Hispanic or Latino; being  $\geq 18$  years of age; reporting MSM behaviour since age  $\geq 18$ ; having been born outside the USA; and providing informed consent. Using purposive snowball sampling, partnership members, who comprised lay community members, suggested eight Latino MSM (two from each county within a four-county catchment area) for participation. Also, at least one was HIV positive and one self-identified as male-to-female transgender. These MSM were approached by an interviewer, screened, provided consent, and interviewed. At the end of the first interview, these participants identified Latino MSM, who met the inclusion criteria, within their social networks whom they could refer to the study. They provided potential participants the study's toll-free telephone number or brought the potential participant to their second or third interview to meet the interviewer and schedule screening.

### Data preparation, analysis, and interpretation

After each interview, the interviewer and notetaker listened to the audio-tape and took general notes. This prepared them for the next interview by identifying points for clarification, and revealing areas for further probing, and emerging content areas for exploration. After each audio-recorded interview was reviewed, it was transcribed verbatim in Spanish and English by a professional bilingual and bicultural transcriptionist in Miami who was born in the USA and raised in Guatemala and Mexico. Transcripts were verified by reviewing each while listening to the audio-taped interview. Discrepancies were noted and corrected.

Transcripts were analysed to identify themes (Miles and Huberman 1994) through the coding of text using an inductive approach to qualitative data analysis: grounded theory (Glaser and Strauss 1967). Rather than beginning the enquiry process with a preconception of what was occurring, the analytic approach focused on understanding a wide array of experiences and building understanding grounded in real-world patterns. The goal of the analysis was to identify common themes through the qualitative analytic technique of coding text. Five coders (comprised of community-based participatory research partnership members) separately read and reread each transcript to identify potential codes. Research suggests that simultaneous, collaborative analysis of qualitative data by speakers of different languages (in this case both native Spanish and English speakers) and with iterative discussion, reflection, and negotiation of codes and themes may yield more accurate findings (Shibusawa and Lukens 2004). Coders created a common coding system and data dictionary, and then separately assigned agreed-upon codes to relevant text. The first author used Nvivo (QSR International, second edition). Similar codes were grouped into concepts. The coders then came together to compare and contrast broad content categories and to revise and develop themes, which were presented to the CBPR partnership for refinement and interpretation to verify theme validity, including rigor, credibility, trustworthiness, and believability. This process was designed to explore the breadth of possible experiences, not quantify participant experiences.

## Results

### Participants

Twenty-one participants were interviewed, for a total of 62 interviews. One participant chose to combine the second and third interviews. Select demographic characteristics are

presented in Table 2. The average age of participants was 30 years old. Over 85% reported Mexico as their country of origin. Educational level was low, and use of spoken and written English was minimal. The majority of participants reported their sexual orientation as “gay” or “homosexual;” two self-identified as “bisexual,” and one as “heterosexual.” Four participants reported sex with both women and men during the past three months. Three participants reported being HIV positive; and two self-identified as male-to-female transgender.

### Qualitative themes

The five primary themes that emerged as influencing the sexual health of immigrant Latino MSM are presented in Table 3. Potentially effective intervention characteristics to reduce HIV exposure and transmission are presented in Table 4.

**Lack of accurate knowledge about HIV transmission, prevention, and treatment**—First, participants lacked accurate knowledge about HIV transmission, prevention, and treatment. Amilcar, 32 years old and originally from Guatemala, reported,

“You can tell me you can get AIDS through sex, but I am going to have sex so that doesn’t help me. How do you get it through sex exactly?”

Further illustrating this point, Luis, 23 years old and originally from Mexico, asserted, “You can get AIDS from someone coughing on you.”

Participants also did not know that free condoms were available locally, and as Mario, 30 years old and originally from Mexico, reported, “At the pharmacy they are too expensive.” Arturo, 33 years old and originally from Mexico, reported that he had reused condoms, “washing” them between sexual encounters.

Participants also indicated that some local Latinos believe that medicines available in *tiendas* (Latino grocers) or from individuals in the community can cure HIV. Carlos, 22 years old and originally from Mexico, noted,

“I have a friend who went to get treatment from a man near here. He thought he might have AIDS so he bought treatment from [a man near here].”

**The cultural context of risk**—Participants reported that for Latino men manhood can be affirmed through sex. Participants reported that Latino men, particularly younger and unmarried men, are pressured to continually prove their masculinity through having multiple partners and engaging in other risk behaviours, such as heavy episodic drinking.

Participants added that this “need” to prove one’s masculinity may be heightened because MSM are not considered to be “real” men; their self-image and self-esteem suffer, which may contribute to depression and subsequent risk behaviours. Cristian, 30 years old and originally from Mexico, reported,

“I have to cope with being perceived as less than everyone else. I coped by drinking alcohol. It can make you depressed because society thinks less of you because you have sex with men.”

Given the need for men to prove their manhood, pressure not to use condoms among MSM was identified by participants as particularly strong. Daniel, 28 years old and originally from Mexico, noted,

“I already am not a man in my culture’s eyes because I am gay, so I might not use condoms to prove who I am as a man.”

Analysis also suggested that for some Latino MSM using a condom requires recognising and admitting one's same-sex behaviour and this recognition may reduce one's sense of masculinity.

Many participants reported a history of being physically victimised by others for identifying as gay or engaging in same-sex behaviour. They reported feeling that being victimised reinforced their negative self-image, which some of them felt led to further risk behaviour. Alejandro, 28 years old and originally from Mexico, explained,

“I have been beaten up for being gay. Whom can you turn to when you are hurt for being yourself? You need love. I used to do anything to be with another man because I felt alone, and I certainly did not worry about AIDS.”

**The social context of risk**—Participants reported being lonely because they cannot be honest about their sexual orientation, feel disconnected from others, and/or lack a sense of community with other MSM. Cristian, who reported having had sex with men and women, also shared,

“I get lonely. I do not have anyone I can turn to. So I know that influences me to do things that I should not do.”

Participants noted that few “healthy” options for social networking exist in rural communities. They reported meeting men in public places such as adult bookstores, public parks and lakes, and heterosexually oriented Latino bars and nightclubs. Participants noted these were common venues for meeting men who may not identify as gay but have sex with other men, either regularly or occasionally. Jesús, 41 years old and originally from El Salvador, noted,

“You can go into these places in rural areas. The type of place with hundreds, maybe thousands, of Latinos from the area. You can find men who sometimes have sex with other men. They may prefer women, but they do what they have to do!”

Karina, a 28-year-old male-to-female transgender participant originally from Mexico, noted that she goes to a non-gay Latino nightclub in rural NC. She explained,

“I get a man for the night, a man who usually has sex with women. He might even be married, and his wife is home [in his country of origin]. He has sex with me. That is where I meet men.”

Participants with established gay social networks described how they found sexual partners through these networks. They reported hosting and attending house parties that include men with varying levels of openness about their sexual orientation. Alejandro shared, “Some of us might get together to socialise, you know, as friends, but people pair up too.” Almicar noted,

“I attended a party where we hired a man to come over and have sex with some of us at the party. I do not know if my friends used condoms but I do not always use condoms when the man says he is not gay.”

Although not all participants identified or reported feeling a sense of a community, some participants noted after arriving in the USA they discovered sexual freedom. Raul, 39 years old, commented, “You arrive and have hidden who you are [in Mexico], but here you can have sex with all types of people and often.” Some participants also described feeling objectified by others as being “hot blooded,” “exotic,” and “super sexual.” Francisco, 36 years old and originally from Mexico, noted, “For some men, it is about being desired; that is what matters.” He added that the attention he receives from other MSM is appealing, but can yield negative outcomes such as multiple partners and inconsistent condom use.



Participants also shared that among some groups of men, there is competition for sex partners. As Gabriel, 41 years old and originally from Mexico, shared, “I have seen it, where men are competing for partners and having sex with one man after another, and bragging about it.”

Finally, some participants noted that using condoms early in a relationship may make sense, but sex can be about trusting one’s partner. As a participant reported,

“How can people think that I am supposed to use a condom when loving someone means being close, without a condom between you?”

**The political context of risk**—Participants felt that discrimination has profound emotional and behavioural effects, including depression and inconsistent condom use. As Carlos noted,

“When I feel bad about myself, when we are afraid because people do not trust us, see me as illegal, that is when I am not going to be thinking about protecting myself.”

Some public health department staff also were perceived as discriminating against Latino MSM based on ethnicity/race, perceived documentation status, economic status, and/or MSM behavior. However, it was not clear to participants what the cause of the discrimination was (e.g., race/ethnicity, economic status, or MSM behaviour).

Moreover, participants reported high levels of distrust of the US healthcare system and providers, and many did not believe that their health information would be kept confidential. Participants reported believing that whether they were documented or not their records could be used against them.

**Barriers to accessing health care**—We also identified seven primary barriers that prevent immigrant Latino MSM from accessing health care and related services. First, participants lacked knowledge about available services and eligibility. Participants did not know where they could go for HIV testing; whether they were eligible for testing services; whether they had to be “documented,” meaning having legal permission to be in the US, to access services; and what the processes of testing included.

Those who had used services felt that agencies lacked expertise in the health of MSM. They were hesitant to talk openly with providers, in part because they did not perceive providers to be comfortable with their sexual orientation and behaviour. Some participants also reported that interpreters held negative beliefs about same-sex behaviour. Participants also noted that agencies lack bilingual and bicultural expertise.

Other barriers identified included lack of health insurance, fear of deportation if they are found to be HIV positive, sense of fatalism, and denial of risk and potential infection. As Cristian noted,

“I cannot have AIDS. It would make my life even more difficult. Life is not easy in the US, and we tell ourselves that we cannot have it.”

### **Intervention characteristics**

Because the research partnership was committed to moving towards action, the Interview Guide explored potential intervention approaches. Eight characteristics that should be considered for inclusion in HIV prevention interventions targeting immigrant Latino MSM (Table 4) were identified.

First, participants asserted that HIV prevention interventions should build on existing informal social networks. Participants reported that as they rely on one another for support to find a job or a car, they could help one another learn about HIV, prevention, and accessing care. Participants also indicated that identifying those men who are dedicated, have the potential to be trained to be comfortable talking and offering sound advice about sensitive issues and remain discreet, come into contact with many men, have some level of literacy, are trustworthy, and are helpful to others may be appropriate to train to serve as community health workers, peer educators, or lay health advisors.

Other intervention characteristics that emerged included filling knowledge gaps and correcting misconceptions; offering safe spaces for supportive dialogue about living with HIV and the meanings and expressions of love and intimacy between men; and skills building around using condoms, negotiating safer sex, and communicating with providers.

Participants reported feeling isolated from gay communities and identified the need for positive social outlets in rural communities. Participants also reported the need for practical guidance on resources and how to access them, including HIV prevention, testing, care, and treatment.

Participants emphasised the importance of understanding how “being a man” affects behaviour. As Mario suggested,

“I know that I feel the pressure [to take risks], but understanding the bad side of what my culture tells me, and why, and what I can do about it would help me.”

Participants reported needing interventions to help them reconcile their roles as men and their same-sex behaviour.

Both transgender participants wanted interventions that help them but also target their peers. Riki, a 22-year-old male-to-female transgender participant from Mexico, shared,

“I face a lot of challenges and want my friends to understand and help me, not run from me.”

Finally, participants acknowledged that interventions must include advocacy training. As Jesus said, “Society needs to change, and I need to be part of that fight.”

## Discussion

Through the qualitative analysis of transcript data using grounded theory, we identified five main themes related to HIV risk among immigrant Latino MSM. First, participants clearly lacked basic and accurate information about HIV and prevention. Although knowledge does not imply behaviour change, having a context in which to place prevention messages is required for those messages to be understood. The finding that these participants reported low knowledge of, and high misconceptions about, HIV is similar to other findings among heterosexual Latinos immigrating to the south-eastern USA from similar communities in Mexico and Central America (Rhodes, Hergenrather, Bloom et al. 2009). Culturally congruent programming is needed to reduce the risk of HIV transmission among Latinos, particularly among Latinos who are immigrating from communities that do not have HIV prevention activities being currently implemented (Bastos et al. 2008; Hernandez-Rosete et al. 2008).

Second, the social context of the Latino community affects Latino MSM who feel the need to hide their orientation and behaviours to maintain relationships with family, who may label those who engage in same-sex behaviour as not “real” men. Because immigrant Latinos living in rural communities tend to have limited resources and must rely on family (most



often fathers, brothers, male cousins, and uncles), Latino MSM may feel intense pressure to hide their orientation to maintain their limited social support networks in the USA.

The social context also fosters objectification of Latino men as hypersexual and promotes competition for increased numbers of partners among some MSM. Lacking other social support resources, some immigrant Latino MSM engage in sex to feel human connection, approval, and affirmation with another. Condom use was found to be less of a priority in this context.

Findings also indicated that unprotected sex may be linked with intimacy, trust, and commitment. A strategy to positively affect the risk of Latino MSM may be to focus on knowing one's HIV serostatus within the context of one's relationship through the promotion of counselling and testing within the relationship. Messages that focus on consistent condom use and do not include considerations related to intimacy may miss an opportunity to reduce risk and affirm same-sex orientation.

Fourth, two ways in which the political context may influence risk were identified. First, Latino MSM may feel discriminated against for being Latino, immigrants, and gay. They also may not trust the US healthcare system, providers, and the confidentiality of medical records. Policy interventions may include increasing community outreach to build trust and sensitising healthcare staff and providers in, and overcoming, their biases.

Finally, this study identified barriers that limited access and utilisation of health care and related services among immigrant Latino MSM. Barriers included lack of bilingual and bicultural services for Latinos and limited agency expertise in MSM health. NC, like many states in the south-eastern USA, is experiencing unprecedented growth of Latino communities and currently lacks the infrastructure, and the resources (Rhodes, Hergenrather, Griffith et al. 2009), to make the necessary system changes (e.g., sufficient staff training and after-hour and offsite clinics). The current local and national debates surrounding Latino immigration are not conducive to prioritisation and reallocation of resources. In fact, political sentiment in rural communities in the south-eastern USA are strongly anti-immigration (Rhodes, Hergenrather, Griffith et al. 2009). Such sentiment is likely to continue to contribute to limited access to needed prevention education and resources among immigrant Latinos.

Participants indicated the need for creative intervention strategies to reach immigrant Latino MSM to reduce their risk for HIV. Participants suggested that traditional venues and delivery channels used for other vulnerable populations and communities may not reach immigrant Latino MSM who are most at risk for, and carry disproportionate burdens of, HIV. The Internet has been identified as invaluable for social and sexual networking among MSM, especially in rural areas in the USA (Bowen, Horvath, and Williams 2007; Rhodes 2004), but findings suggest that immigrant Latino MSM in these communities are not using the Internet as regularly as other MSM communities. Although providing access to the Internet as a structural intervention may help some Latinos develop and maintain social support networks, literacy levels in both Spanish and English were low in this sample.

Participants, however, did suggest that HIV prevention interventions should be built on existing informal social networks and be natural helper-based. Latino MSM may benefit from interventions designed to enhance sexual health through identifying and training trusted and willing community members with large social networks to be community health workers or lay health assistants. These workers and assistants could serve as sources of HIV information, prevention, and referral; opinion leaders to reframe negative and bolster positive socio-cultural expectations; and community advocates to work with local organisations to better address the needs of Latino MSM. Although the literature around

natural helper approaches to affect the health outcomes of immigrant Latino communities in the USA is limited (Rhodes, Foley et al. 2007; CDC 2009; Elder et al. 2009), there is promise in the approach. Natural helping also may build community capacity to successfully address other community concerns.

Regardless of the intervention approach, these findings indicate that interventions must fill knowledge gaps and correct misconceptions about HIV and its prevention; offer guidance on accessing available resources, communicating with providers, and successful approaches to negotiating safer sex with partners; address the challenges faced with being an immigrant Latino MSM and the various meanings sex plays among partners.

### Limitations

This study used purposive snowball sampling. Thus, the findings may not be generalisable to all rural immigrant Latino MSM. Furthermore, the initial eight Latino MSM who chose to participate in these interviews may differ from Latino MSM who were not connected to community members involved with the CBPR partnership. The 13 participants who were approached to participate by one of the initial participants also may differ from other samples of Latino MSM who may have more distal and/or less trusting relationships with initial participants. However, for the purposes of formative research, which followed the CBPR approach, these findings can inform future efforts to explore risk among Latino MSM and the design of an HIV intervention with these men or men like them. Moreover, immigrant Latino MSM in rural communities are particularly difficult to identify and recruit given stigma related to being an immigrant (whether documented or not) and engaging in same-sex sexual behaviour. Furthermore, given the small sample size, the impacts of age, country of origin, or level of openness about participant's sexual orientation could not be explored. Clearly, these distinctions should be explored in future research.

### Conclusions

As the HIV epidemic has evolved, prevention efforts must evolve. With increasing disproportionate rates of HIV, a need exists to explore, understand, and intervene upon factors associated with exposure and transmission among Latino communities. Nowhere is this more urgent than in the south-eastern USA, which is experiencing the most rapid growth of Latino residents and bears a disproportionate burden of HIV and AIDS. This study provides preliminary insight into the salient beliefs of a group of immigrant Latino MSM toward sexual health; more research is warranted to further identify and explore the factors affecting their risk.

The study identified the potentially effective use of a male-centred approach to HIV prevention, using natural helpers within informal social networks to provide prevention education and referral and skills building. Although intervention strategies building on social networks among men remain uncommon, such an approach must be explored and empirically tested, especially given findings from prospective studies that suggested that social support may have greater health effects for men than women (Shumaker and Hill 1991).

Exploring and identifying effective approaches for disease prevention, including HIV prevention, is especially important because the health of men of colour has been traditionally neglected in the USA. As a result, they constitute a significant part of the population most in need of health promotion and disease prevention.

## Acknowledgments

Human subject oversight was provided by the Institutional Review Board of Wake Forest University Health Sciences. This study was supported by the United States National Institute of Child Health and Human Development (NICHD) grant # R21HD049282 (to Scott Rhodes). Special thanks to the participants of this study. We also thank Karen Klein (Research Support Core, WFUHS), for her editorial contributions to this manuscript.

## References

- Alvarez ME, Jakhmola P, Painter TM, Taillepierre JD, Romaguera RA, Herbst JH, Wolitski RJ. Summary of comments and recommendations from the CDC consultation on the HIV/AIDS Epidemic and prevention in the Hispanic/Latino community. *AIDS Education & Prevention* 2009;21(5 Supplement):7–18. [PubMed: 19824831]
- Arreola SG, Neilands TB, Diaz R. Childhood sexual abuse and the sociocultural context of sexual risk among adult Latino gay and bisexual men. *American Journal of Public Health* 2009;99(S2):S432–8. [PubMed: 19372522]
- Bastos FI, Caceres C, Galvao J, Veras MA, Castilho EA. AIDS in Latin America: Assessing the current status of the epidemic and the ongoing response. *International Journal of Epidemiology* 2008;37(4):729–37. [PubMed: 18653508]
- Behling, O.; Law, KS. *Translating questionnaires and other research instruments: Problems and solutions*. London: Sage; 2000.
- Bowen AM, Horvath K, Williams ML. A randomized control trial of Internet-delivered HIV prevention targeting rural MSM. *Health Education Research* 2007;22(1):120–7. [PubMed: 16849391]
- Carballo-Diequez A, Dolezal C, Leu CS, Nieves L, Diaz F, Decena C, Balan I. A randomized controlled trial to test an HIV-prevention intervention for Latino gay and bisexual men: Lessons learned. *AIDS Care* 2005;17(3):314–28. [PubMed: 15832879]
- Carrier, J. *De los otros: Intimacy and homosexuality among Mexican men*. New York: Columbia University Press; 1995.
- Cashman SB, Adeky S, Allen AJ 3rd, Corburn J, Israel BA, Montano J, Rafelito A, Rhodes SD, Swanston S, Wallerstein N, Eng E. The power and the promise: Working with communities to analyze data, interpret findings, and get to outcomes. *American Journal of Public Health* 2008;98(8):1407–17. [PubMed: 18556617]
- Centers for Disease Control and Prevention. *HIV/AIDS Surveillance Report*. Atlanta: 2008a.
- Centers for Disease Control and Prevention. Subpopulation estimates from the HIV incidence surveillance system - United States, 2006. *MMWR Morbidity and Mortality Weekly Report* 2008b;57(36):985–9.
- Centers for Disease Control and Prevention. *Guide to Community Preventive Services: Systematic Reviews and Evidence-Based Recommendations*. 2009 [Accessed August 5, 2009]. <http://www.thecommunityguide.org>
- Chae DH, Ayala G. Sexual orientation and sexual behavior among Latino and Asian Americans: Implications for unfair treatment and psychological distress. *Journal of Sex Research* 2009;22:1–9. [PubMed: 19626536]
- Diaz, RM. *Latino gay men and HIV: Culture, sexuality and risk behavior*. New York, NY: Routledge; 1998.
- Diaz, RM.; Ayala, G. *Social discrimination and health: The case of Latino gay men and HIV risk*. Washington, DC: The Policy Institute of the National Gay and Lesbian Task Force; 2001.
- Elder JP, Ayala GX, Parra-Medina D, Talavera GA. Health communication in the Latino community: Issues and approaches. *Annual Review of Public Health* 2009;30:227–51.
- Erausquin JT, Duan N, Grusky O, Swanson AN, Kerrone D, Rudy ET. Increasing the reach of HIV testing to young Latino MSM: results of a pilot study integrating outreach and services. *Journal of Health Care for Poor and Underserved* 2009;20(3):756–65.
- Fernandez MI, Bowen GS, Warren JC, Ibanez GE, Hernandez N, Harper GW, Prado G. Crystal methamphetamine: A source of added sexual risk for Hispanic men who have sex with men? *Drug and Alcohol Dependency* 2007;86(2–3):245–52.

- Fernandez MI, Perrino T, Collazo JB, Varga LM, Marsh D, Hernandez N, Rehbein A, Bowen GS. Surfing new territory: Club-drug use and risky sex among Hispanic men who have sex with men recruited on the Internet. *Journal of Urban Health* 2005;82(S1):i79–88. [PubMed: 15738317]
- Flores SA, Mansergh G, Marks G, Guzman R, Colfax G. Gay identity-related factors and sexual risk among men who have sex with men in San Francisco. *AIDS Education & Prevention* 2009;21(2): 91–103. [PubMed: 19397432]
- Glaser, BG.; Strauss, AL. *The discovery of grounded theory: Strategies for qualitative research.* Chicago, IL: Aldine; 1967.
- Hayes-Bautista, D. *La Nueva California: Latinos in the Golden State.* Berkeley, CA: University of California; 2004.
- Herbst JH, Beeker C, Mathew A, McNally T, Passin WF, Kay LS, Crepaz N, Lyles CM, Briss P, Chattopadhyay S, Johnson RL. the Task Force on Community Preventive Services. The effectiveness of individual-, group-, and community-level HIV behavioral risk-reduction interventions for adult men who have sex with men: A systematic review. *American Journal of Preventive Medicine* 2007;32(4 Supplement):38–67. [PubMed: 17218189]
- Hernandez-Rosete D, Garcia OM, Bernal E, Castaneda X, Lemp G. Migration and ruralization of AIDS: reports on vulnerability of indigenous communities in Mexico. *Revista Saúde Publica* 2008;42(1):131–8.
- Jarama SL, Kennamer JD, Poppen PJ, Hendricks M, Bradford J. Psychosocial, behavioral, and cultural predictors of sexual risk for HIV infection among Latino men who have sex with men. *AIDS & Behavior* 2005;9(4):513–23. [PubMed: 16328712]
- Johnson WD, Diaz RM, Flanders WD, Goodman M, Hill AN, Holtgrave D, Malow R, McClellan WM. Behavioral interventions to reduce risk for sexual transmission of HIV among men who have sex with men. *Cochrane Database Systematic Reviews* 2008;16(3):1–63.
- Kasarda, JD.; Johnson, JH. *The economic impact of the Hispanic population on the State of North Carolina.* Chapel Hill, NC: Frank Hawkins Kenan Institute of Private Enterprise; 2006.
- Lee, RM. *Doing research on sensitive topics.* London: Sage; 1993.
- Lescano CM, Brown LK, Raffaelli M, Lima LA. Cultural factors and family-based HIV prevention intervention for Latino youth. *Journal of Pediatric Psychology* 2009;34(10):1041–1052. [PubMed: 19181820]
- Lett, J. *The human experience: A cultural introduction to anthropological theory.* Boulder, CO: Praeger; 1987.
- Miles, AM.; Huberman, MM. *Qualitative data analysis: An expanded sourcebook.* 2. Thousand Oaks, CA: Sage; 1994.
- Nakamura N, Zea MC. Experiences of homonegativity and sexual risk behaviour in a sample of Latino gay and bisexual men. *Culture, Health & Sexuality* 2010;12(1):73–85.
- Ramirez-Valles J, Garcia D, Campbell RT, Diaz RM, Heckathorn DD. HIV infection, sexual risk behavior, and substance use among Latino gay and bisexual men and transgender persons. *American Journal of Public Health* 2008;98(6):1036–42. [PubMed: 18445807]
- Ramirez-Valles J, Heckathorn DD, Vazquez R, Diaz RM, Campbell RT. From networks to populations: The development and application of respondent-driven sampling among IDUs and Latino gay men. *AIDS & Behavior* 2005;9(4):387–402. [PubMed: 16235135]
- Ramirez-Valles J, Kuhns LM, Campbell RT, Diaz RM. Social integration and health: COmmunity invlvement, stagmitized idenities, and sexual risk in Latino sexual minorities. *Journal of Health and Social Behavior* 2010;51(1):30–47. [PubMed: 20420293]
- Rhodes SD. Hookups or health promotion? An exploratory study of a chat room-based HIV prevention intervention for men who have sex with men. *AIDS Education & Prevention* 2004;16(4):315–27. [PubMed: 15342334]
- Rhodes SD, Foley KL, Zometa CS, Bloom FR. Lay health advisor interventions among Hispanics/Latinos: A qualitative systematic review. *American Journal of Preventive Medicine* 2007;33(5): 418–27. [PubMed: 17950408]
- Rhodes SD, Hergenrather KC, Bloom FR, Leichter JS, Montañó J. Outcomes from a community-based, participatory lay health advisor HIV/STD prevention intervention for recently arrived

- immigrant Latino men in rural North Carolina, USA. *AIDS Education & Prevention* 2009;21(S1):104–9. [PubMed: 19397433]
- Rhodes SD, Hergenrath KC, Duncan J, Ramsey B, Yee LJ, Wilkin AM. Using community-based participatory research to develop a chat room-based HIV prevention intervention for gay men. *Progress in Community Health Partnerships: Research, Education, and Action* 2007;1(2):175–84.
- Rhodes SD, Hergenrath KC, Griffith D, Yee LJ, Zometa CS, Montañó J, Vissman AT. Sexual and alcohol use behaviours of Latino men in the southeastern USA. *Culture, Health & Sexuality* 2009;11(1):17–34.
- Rhodes SD, Hergenrath KC, Montano J, Remnitz IM, Arceo R, Bloom FR, Leichter JS, Bowden WP. Using community-based participatory research to develop an intervention to reduce HIV and STD infections among Latino men. *AIDS Education & Prevention* 2006;18(5):375–89. [PubMed: 17067250]
- Rossmann, G.; Rallis, SF. *Learning from the field: An introduction to qualitative research*. Thousand Oaks, CA: Sage; 2003.
- Sandfort TG, Melendez RM, Diaz RM. Gender nonconformity, homophobia, and mental distress in Latino gay and bisexual men. *Journal of Sex Research* 2007;44(2):181–9. [PubMed: 17599275]
- Seal DW, Bloom FR, Somlai AM. Dilemmas in conducting qualitative sex research in applied field settings. *Health Education & Behavior* 2000;27(1):10–23. [PubMed: 10709789]
- Shibusawa, T.; Lukens, E. Analyzing qualitative data in a cross-language context: A collaborative model. In: Padgett, DK., editor. *The Qualitative Research Experience*. Belmont, CA: Wadsworth/Thomson Learning; 2004.
- Shumaker SA, Hill DR. Gender differences in social support and physical health. *Health Psychology* 1991;10(2):102–11. [PubMed: 2055208]
- Southern State Directors Work Group. *Southern States Manifesto: Update 2008. HIV/AIDS and sexually transmitted diseases in the South*. Birmingham, AL: Southern AIDS Coalition; 2008.
- Thomas, J. Doing critical ethnography. In: Manning, PK.; van Maanen, J.; Miller, ML., editors. *Qualitative Research Methods*. Newbury Park, CA: Sage; 1993.
- Waldo CR, McFarland W, Katz MH, MacKellar D, Valleroy LA. Very young gay and bisexual men are at risk for HIV infection: The San Francisco Bay Area Young Men's Survey II. *Journal of Acquired Immune Deficiency Syndromes* 2000;24(2):168–74. [PubMed: 10935693]
- Warren JC, Fernandez MI, Harper GW, Hidalgo MA, Jamil OB, Torres RS. Predictors of unprotected sex among young sexually active African American, Hispanic, and White MSM: the importance of ethnicity and culture. *AIDS & Behavior* 2008;12(3):459–68. [PubMed: 17721725]
- Wilson PA, Diaz RM, Yoshikawa H, ShROUT PE. Drug use, interpersonal attraction, and communication: Situational factors as predictors of episodes of unprotected anal intercourse among Latino gay men. *AIDS & Behavior* 2008;13(4):691–9. [PubMed: 18985447]
- Zea MC, Reisen CA, Poppen PJ, Bianchi FT. Unprotected anal intercourse among immigrant Latino MSM: The role of characteristics of the person and the sexual encounter. *AIDS & Behavior* 2009;13(4):700–15. [PubMed: 19030982]

**Table 1**

## Domains and abbreviated sample items from the iterative in-depth Interview Guide

**Interview #1**

## Demographics

## Immigration experiences

What brought you to the US/NC?

What good/bad things have happened since arrival?

## Living in the US

What are the best/hardest aspects of living here?

How does your experience in the US compare to what you expected?

## Access to care and services

## Cultural issues

What does being a Latino man mean to you? How does it differ from being a white/African American man?

What does this mean for Latino men's sexuality? What does this mean for your own sexuality?

What about religion?

## Sexuality

Do you know of any men in your local community here who have sex with other men? Where do they meet?

Tell me about the typical life of a Latino gay men/MSM in this community.

## HIV prevention

What do you know about HIV?

How would you suggest preventing HIV from spreading within the local community?

**Interview #2**

Cultural meanings of sex; Roles of religion; the commercial sex work industry; alcohol and drugs in defining meanings of sex, sexuality, and risk

## Role and meaning of sex in your own life

## Sexual history

Experiences of sexual initiation with women and men

How would you describe your own sexuality and orientation?

Current relationship status

Opinions about condom use

Tell me about what it is like to be a Latino gay man/MSM.

Tell me about any experiences you have had getting tested for HIV or STDs.

## HIV prevention

How would you suggest preventing HIV from spreading? What would be some ways to prevent HIV within the local community?

How would you prevent HIV among men like yourself?

**Interview #3**

Tell me what it is like to be a Latino MSM who immigrated to the US and lives in rural NC.

What challenges/barriers do you face?

What do you do to have fun? Where do you go? Where do your friends go?

## Resources utilized

What do you do and to whom do you turn when you need help or advice?

Tell me about the most recent time you turned to someone for help.



HIV prevention

We have talked about sexual health and preventing HIV, but I am wondering whether you have thoughts about anything else.

How would you prevent HIV among men like yourself?

---

**Table 2**

Select demographic characteristics of participants (N=21)

Characteristic	Mean $\pm$ SD or <i>n</i> (%), as appropriate
Age	30 ( $\pm$ 8.6; range 18–48) years
Country of origin	
Mexico	18 (85.7)
Guatemala	2 (9.5)
El Salvador	1 (4.8)
Self-identified gender	
Male	19 (90.5)
Transgender Male to Female	2 (9.5)
Self-identified sexual orientation	
Gay/homosexual	18 (85.7)
Bisexual	2 (9.5)
Heterosexual	1 (4.8)
Education	
$\leq$ Grade 6	3 (14.3)
Grades 6–8	7 (33.3)
Some or all high school	11 (52.4)
Employment	
Construction	7 (33.3)
Poultry processing	3 (14.3)
Textile factory	3 (14.3)
Business	3 (14.3)
Farmwork	2 (9.5)
Furniture assembly	2 (9.5)
Restaurant	1 (4.8)
Sexual partners past 3 months	
Only male	17 (81)
Both male and female	4 (19)
Undocumented*	6 out of 8
Years living in United States	2.7 ( $\pm$ 1.9; range 0.5–6.5) years
Age at first sex	13.2 ( $\pm$ 3.2; range 5–18) years
HIV-positive	3 (14.3)

\* This was not assessed but mentioned by 8 participants during their interview.

**Table 3**

## Themes identified as influencing Latino MSM's sexual health

---

1	Lack of accurate knowledge about HIV transmission, prevention, and treatment
2	The cultural context of risk <ul style="list-style-type: none"> <li>• Manhood is affirmed through sex;</li> <li>• Men who engage in same-sex behaviour are labelled as not “real” men; and</li> <li>• Men who engage in same-sex behaviour are victimized</li> </ul>
3	The social context of risk <ul style="list-style-type: none"> <li>• Loneliness and not being connected or having community;</li> <li>• Few “healthy” social networking options in rural communities;</li> <li>• New found sexual freedom;</li> <li>• Latino men are objectified;</li> <li>• Competition for increased numbers of partners among Latino MSM; and</li> <li>• Sex can be an expression and love, trust, and closeness between men</li> </ul>
4	The political context of risk <ul style="list-style-type: none"> <li>• Discrimination for being Latinos, immigrants, gay, and undocumented;</li> <li>• Distrust of US healthcare system, providers, and confidentiality of medical records</li> </ul>
5	Barriers to accessing health care <ul style="list-style-type: none"> <li>• Lack of knowledge about available services and eligibility;</li> <li>• Lack of agency expertise in MSM health;</li> <li>• Lack of bilingual and bicultural agency expertise;</li> <li>• Lack of insurance;</li> <li>• Fear of deportation if HIV positive;</li> <li>• Sense of fatalism; and</li> <li>• Denial of potential risk/infection</li> </ul>

---

**Table 4**

## Identified key intervention characteristics

---

Intervention approaches for Latino MSM in rural communities should:

- Build on informal social networks
  - Be natural helper based
  - Fill knowledge gaps and correct misconceptions
  - Offer safe spaces for facilitated group dialogue around issues of: Living with HIV; Meanings and expressions of love and intimacy; “Negotiating” safer sex; How to use condoms; and Talking to providers
  - Offer positive social outlets
  - Provide guidance how to access resources (e.g., HIV and STD testing, condoms, and other services)
  - Address masculinity in terms of being: a man, an immigrant man, and a gay or bisexual man
  - Include advocacy training
-