

β -Catenin activity in the dermal papilla of the hair follicle regulates pigment-type switching

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The switch between black and yellow pigment is mediated by the interaction between Melanocortin receptor 1 (Mc1r) and its antagonist Agouti, but the genetic and developmental mechanisms that modify this interaction to obtain different coat color in distinct environments are poorly understood. Here, the role of Wnt/ β -catenin signaling in the regulation of pigment-type switching was studied. Loss and gain of function of β -catenin in the dermal papilla (DP) of the hair follicle results in yellow and black animals, respectively. β -Catenin activity in the DP suppresses *Agouti* expression and activates *Corin*, a negative regulator of *Agouti* activity. In addition, β -catenin activity in the DP regulates melanocyte activity by a mechanism that is independent of both *Agouti* and *Corin*. The coordinate and inverse regulation of *Agouti* and *Corin* renders pelage pigmentation sensitive to changes in β -catenin activity in the DP that do not alter pelage structure. As a result, the signals that specify two biologically distinct quantitative traits are partially uncoupled despite their common regulation by the β -catenin pathway in the same cells.

pheomelanin | eumelanin

Coat-color variation and adaptation is a model system for studying the genetic basis of phenotypic diversity and evolutionary change, in part because of the knowledge of genes involved in pigmentation and their developmental interactions, and in part because strong selective pressure drives dramatic and quantifiable variation in closely related populations adapting to different environments (1). In several examples studied, this variation is driven by modulation of a receptor-ligand system that regulates pigment-type switching (2–7). Activity of Mc1r promotes the production of black pigment (eumelanin), whereas inhibition of Mc1r activity shifts the balance toward the production of yellow pigment (pheomelanin) (8). In the absence of both agonists and antagonists, basal activity of Mc1r is sufficient for signaling that supports black pigment production in mice (9, 10). Mc1r activity is augmented by agonists such as α -MSH (11–13), whereas production of yellow pigment requires the antagonistic binding of *Agouti* to Mc1r (14). The effect of *Agouti* on pigment type switching depends on two additional components, *Attraction* and *Mahagonin*, that are epistatically downstream of *Agouti* and upstream of *Mc1r*, and together with it comprise the *Agouti* signaling pathway (15–19).

In mouse pelage, pigment production and deposition are restricted to the hair follicle and hair shaft, respectively. During the active growth phase (anagen) of the mature hair follicle, pigment is synthesized by melanocytes resident in the hair bulb at the base of the follicle and adjacent to the dermal papilla (DP), a specialized mesenchymal component of the hair follicle that plays important roles in controlling follicle morphogenesis, stem cell activity, hair shaft formation, and pigmentation (20–22). Keratinocytes in the hair bulb that give rise to the inner layers of the hair shaft take up pigment from nearby melanocytes as part of their differentiation program, leading to the formation of pigmented hair.

Mc1r receptor is specifically expressed on the surface of melanocytes throughout the growth phase of the hair cycle. In

contrast, a sharp peak of *Agouti* expression occurs in DP cells during the early growth phase of the hair cycle (20, 21, 23). This peak generates a narrow window in which binding of *Agouti* sufficient to suppress Mc1r activity occurs while the distal segment of the hair shaft is formed. The resultant provisional switch to pheomelanin deposition generates a subapical yellow band in an otherwise black hair. Despite the predominance of black pigment, the presence of lighter pigment in the hair tip creates the overall appearance of a mottled brown hair coat that provides adaptive coloration in the natural environment (1). Modest variations in the length of this apical pheomelanin band can dramatically alter coat appearance and represent one mechanism by which adaptive coloration changes occur (2, 7, 21).

The interaction between Mc1r and *Agouti* is modified by other genes. *Pomc* encodes the precursor of α -MSH, which binds to Mc1r and both directly augments its activity and competitively inhibits *Agouti* binding (11, 14). β -Defensin also binds to Mc1r and antagonizes *Agouti* activity by competitively inhibiting *Agouti* binding to Mc1r, but the direct interaction between β -defensin and Mc1r does not by itself change Mc1r signaling (24, 25). *Corin* encodes a transmembrane serine protease that is expressed specifically in the DP and modifies *Agouti* signaling by narrowing the period of effective *Agouti* activity downstream of *Agouti* expression (21). In the absence of *Corin*, *Agouti* activity is prolonged and the yellow band is extended leading to lighter coat color.

The DP-specific expression of *Agouti* and *Corin* illustrates the important role the DP plays in controlling melanocyte behavior and pigmentation. In contrast with the sustained gene expression changes in the DP during the growth phase, the transient peak of *Agouti* expression reveals an additional level of transcriptional regulation within that phase that contributes to the regulation of pigment type switching. Several signaling pathways such as BMP, TGF, Notch, SHH, and Wnt/ β -catenin are known to operate in the hair bulb and may modulate the activity of the DP to regulate melanocyte behavior (26). Here, the role of Wnt/ β -catenin activity in the DP in the regulation of signals that direct pigment type switching in melanocytes was studied.

Results

Ablation of β -Catenin in the DP Results in Yellow Coat Color. We have reported that when the β -catenin gene was specifically deleted in the DP during the midanagen phase by using a DP-specific cre line (*Cor-cre*), dramatic reductions in hair growth are observed (22). In these experiments, performed in a functional absence of *Agouti* (*aa*), subtle effects on hair color (Fig. S1) are partially masked by defects in hair coat structure and cycling.

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However, when the same experiments are performed in the presence of *Agouti* (*A/a*), the mottled brown coat is converted to a yellow color (Fig. 1). In this *Cor-cre* line, cre recombinase activity is first detected at postnatal day (P)3 (22). Therefore, hair follicle development, including the recruitment of melanocytes to the developing follicle, occurs in the presence of an intact β -catenin gene in mice of the genotype *Cor-cre/+;Ctnnb1^{Del/Flox}*. Deletion of the floxed β -catenin allele occurs during the early to midanagen phase (P3–P8) of the hair cycle (22) as *Agouti* expression declines from its peak at P3 to basal levels.

As in wild-type mice, the longer guard hairs are black in the mutant (Fig. 1 *A* and *B*), but the undercoat is dramatically lightened. The undercoat is composed of three hair types. Within the awl population, 90% of the hairs are completely black in wild-type mice (Fig. 1*C*; $Y = 0$). In contrast, only 10% in the mutant are black and the majority exhibit a yellow band that extends to the base of the hair shaft (Fig. 1 *C* and *F*; $Y = 1$). Their apical tips remain black as in wild-type mice, consistent with the timing of cre activity during midanagen (Fig. 1*F*). It is noteworthy that a small population of mutant awls have a broad yellow band but nevertheless switch back to black pigment at the base of the hair (Fig. 1*C*; $0.5 \leq Y < 1$). Whether the result of mosaic excision in the DP of this subset of follicles, or a differential requirement for β -catenin signaling, these follicles demonstrate that changes in the strength of β -catenin signaling may

shift the balance toward pheomelanin production but need not result in an absolute block to eumelanin production.

All wild-type and mutant zigzag hairs start with a black tip followed by a subapical yellow band (Fig. 1*E*). However, the pheomelanin band is extended in mutant zigzag hairs, both in absolute terms and as a fraction of total hair length. In most mutant zigzags, the pheomelanin band extends past the first oblique bend, indicating a prolonged period of pheomelanin production (Fig. 1*D*). In contrast with awls, only a small proportion of mutant zigzag hairs exhibit yellow pigment deposition all of the way to the basal end (Fig. 1 *D* and *E*; $Y = \text{Club}$).

β -Catenin Activity in the DP Suppresses *Agouti* Expression. Real-time PCR analysis of wild-type and mutant whole-skin preparations from P1–10 revealed the pattern and levels of *Agouti* expression are altered in the mutant (Fig. 2*A*). Both wild-type and mutant show a similar bell-shaped curve of *Agouti* levels peaking at P4, before alteration in β -catenin activity in the DP. However, the drop of *Agouti* expression in wild type is sharper and settles at basal levels 10-fold lower than that of the mutant. This change in expression was confirmed by in situ hybridization (Fig. 2 *B* and *C*). *Agouti* transcripts are readily observed at P4 in the DP of both wild-type and mutant mice (Fig. 2*B*). In contrast, *Agouti* transcripts are detected at P8 in mutant DP only when the detection reaction was prolonged (Fig. 2*C*, *Left*), whereas the basal level of *Agouti* expression in wild-type P8 mice was not detected under these conditions (Fig. 2*C*, *Right*). Regardless of genotype, no *Agouti* transcripts are detected in some follicles at P4, consistent with the presence of completely black guard and awl hairs in both wild-type and mutant mice.

β -Catenin Activity in the DP Activates *Corin* Expression. Pheomelanin production in the presence of the low levels of *Agouti* expression observed in the mutant at later stages is unexpected. *Corin* normally inhibits *Agouti* activity when *Agouti* transcript levels are low (21). Real-time PCR analysis of RNA prepared from whole skin from P1–10 was performed for *Corin* and *Prss12* (Fig. 2*D*). *Prss12* is a DP-specific gene whose expression remains unaltered in DP cells lacking β -catenin sorted from P9 mice (22) (see also Fig. S2). As expected, no change in *Prss12* expression between wild type and mutant was observed from P1–10. In contrast, *Corin* expression in the mutant is reduced from midanagen onwards. This decrease was also confirmed by real-time PCR analysis of purified DP cells FACS-sorted from P9 mice (Fig. S2) and by immunostaining for *Corin* in P8 mice (Fig. 2 *E* and *F*). Thus, β -catenin signaling in the DP promotes darker coat color both by suppressing *Agouti* and enhancing *Corin* expression. Furthermore, as *Agouti* expression remains unaltered in *Corin* mutants (21), β -catenin suppression of *Agouti* is not mediated by *Corin*.

β -Defensin and *Pomc* also inhibit *Agouti* activity and changes in the expression of these genes might also underlie the efficient inhibition of *Mc1r* activity in the mutant. Real-time PCR of whole-skin preparations revealed both β -defensin and *Pomc* expression levels remain unaltered in mice lacking β -catenin in the DP throughout the early to midanagen phase (Fig. S3) and, thus, suggests these genes are not involved in the observed phenotype.

β -Catenin Activity in the DP Promotes Black Pigment Production by an Additional Mechanism That Is Independent of both *Agouti* and *Corin*.

The expression of genes required in the melanocyte for eumelanin production such as *Dct*, *Tyrp1*, and *Silver* is regulated in part by *Mc1r* activity, and their levels provide a more direct assessment of changes in activity of the *Agouti/Mc1r* pathway. In wild-type mice with a functional allele of *Agouti* (*A/a*), the expression levels of *Dct*, *Tyrp1*, and *Silver* are repressed during early anagen when *Agouti* is high, whereas their transcript levels increase during the progression through anagen when *Agouti* levels decline (Fig. 3*A*, yellow lines), consistent with their role in eumelanogenesis and

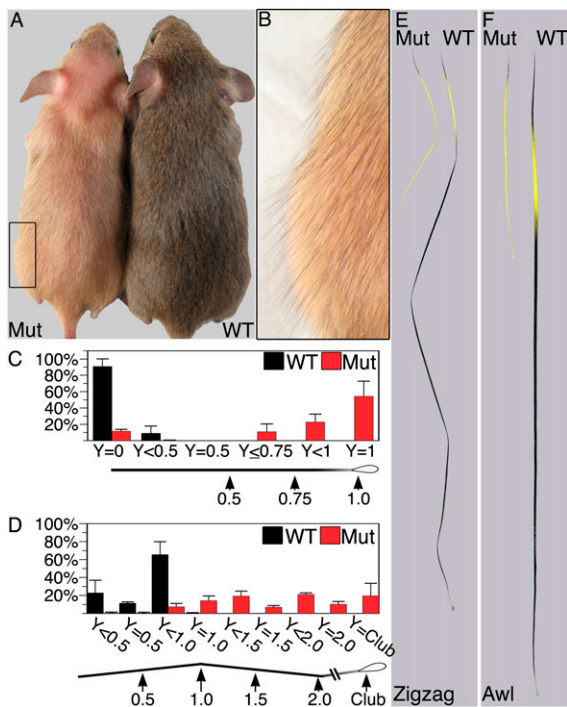


Fig. 1. β -catenin ablation in the DP results in yellow coat color. (*A* and *B*) Three-week-old wild-type (WT) and mutant (Mut) mice are shown after the first hair cycle. In *B*, higher magnification of the frame in *A* is shown to reveal the yellow undercoat and black guard hairs. (*C*) Distribution of awl hairs according to the basal extension of the pheomelanin band (mean \pm SD). Y indicates the position of the proximal border of the pheomelanin band along the distal-proximal axis of the hair. $Y = 0$ denotes completely black hairs, and $Y = 1$ represents pheomelanin extension all of the way toward the base of the hair. Note that $\approx 90\%$ of awls in wild type are completely black. (*D*) Distribution of zigzag hairs according to the basal extension of the pheomelanin band (mean \pm SD). Y is defined as in *C* with 1 unit representing 1 segment. (*E*) Examples of wild-type and mutant zigzag hairs with $Y < 1$ and $Y = \text{club}$, respectively. (*F*) Examples of wild-type and mutant awls with $Y < 0.5$ and $Y = 1$, respectively.

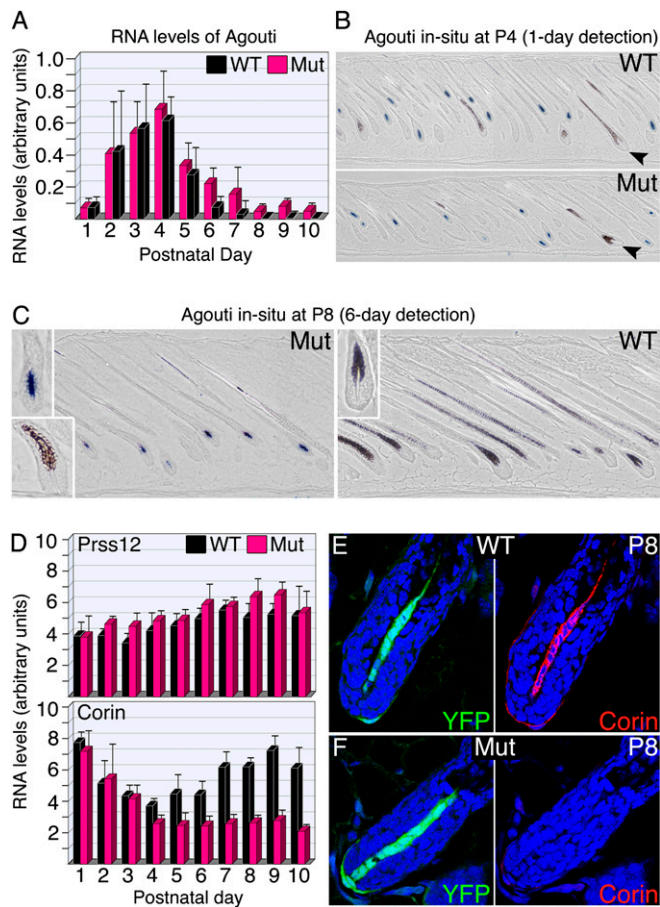


Fig. 2. β -catenin in the DP regulates *Agouti* and *Corin* expression inversely. (A) Real-time PCR analysis of whole-skin preparations from P1–10 compares the RNA levels of *Agouti* between wild type (WT) and mutant (Mut) (mean \pm SD). In both genotypes, *Agouti* expression declines dramatically after the peak to stable levels, but these levels are 10-fold higher in the mutant. (B) In situ hybridization readily detects *Agouti* transcripts (blue) in the DP of wild-type and mutant P4 skins. Saturated signals are obtained after 1 d of detection. In both genotypes, follicles with black pigment and no detectable *Agouti* transcript can be identified (arrowheads). (C) In situ hybridization for *Agouti* in wild-type and mutant P8 skins. After 6 d of detection, *Agouti* transcripts are observed only in the mutant. Insets in the upper left corners show higher magnification of hair bulbs to illustrate the presence and absence of *Agouti* transcript in the DP of mutant and wild type, respectively. Rare follicles with black pigment deposition and lack of *Agouti* expression are observed in the mutant (Lower Left Inset). (D) Real-time PCR analysis monitors the RNA levels of *Corin* and *Prss12* from P1–10 in wild-type and mutant mice (mean \pm SD). (E and F) Immunostaining of *Corin* in P8 wild-type (E) and mutant (F) mice. The same follicle is shown in the left and right images with YFP (green) marking the DP at Left and *Corin* staining (red) at Right. Blue labels nuclei.

their transcriptional activation by Mc1r signaling. In contrast, expression levels of these genes remain repressed in late anagen in the mutant, in line with the changes in *Agouti* and *Corin* levels. On a *nonagouti* (*a/a*) background, the suppression in eumelanogenic gene expression observed during early anagen in *A/a* mice is absent (Fig. 3A, black lines), confirming that expression of these genes is inhibited during this period by *Agouti* activity. However, deletion of β -catenin in the DP during midanagen results in significant reduction in the RNA levels of these genes in the absence of *Agouti* (Fig. 3A and Fig. S4).

The changes in RNA levels observed by real-time PCR analysis on whole skin from *nonagouti* mice could reflect a change in the number of melanocytes. Double immunostaining for *Mitf*

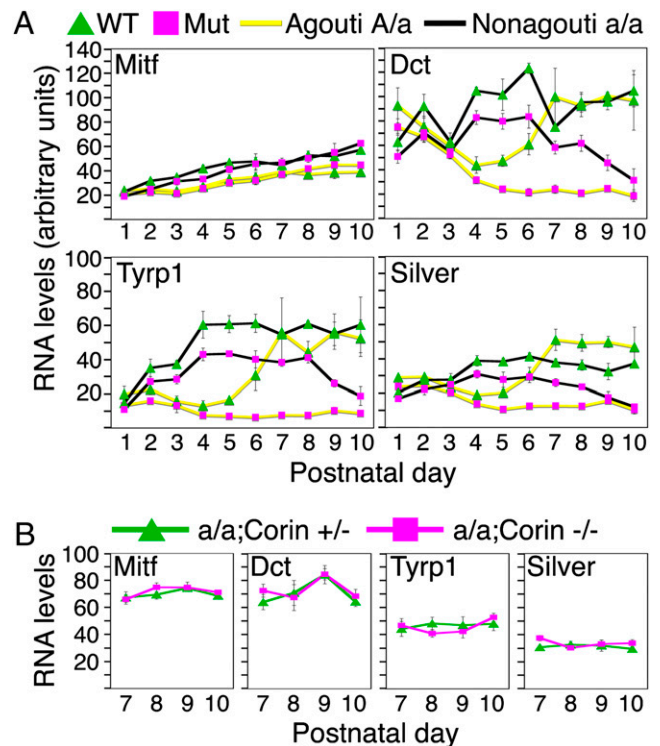


Fig. 3. β -catenin activity in the DP positively regulates a novel pathway that promotes eumelanogenesis by an *Agouti*- and *Corin*-independent mechanism. (A) Real-time PCR analysis compares eumelanogenic gene expression between mice lacking β -catenin in the DP (Mut) to littermate controls (WT) on an *Agouti* (*A/a*; yellow lines) or *nonagouti* (*a/a*; black lines) background (mean \pm SEM). For statistical analysis, see Fig. S4. (B) Eumelanogenic gene expression in *nonagouti* mice homozygous or heterozygous for a mutant allele of *Corin* between P7–10, a period when robust changes in eumelanogenic gene expression are observed in *nonagouti* mice lacking β -catenin in the DP.

and Tyrosinase was used to identify melanocytes and to score their numbers at P8 (Fig. 4A and B). A reduction of 22% in the number of melanocytes in the mutant was observed, suggesting that β -catenin activity in the DP controls melanocyte number by an *Agouti*-independent mechanism. However, follicular keratinocytes represent a significant fraction of cells in whole skin, and this fraction is reduced in mice lacking β -catenin in the DP as a result of decrease in proliferation of matrix keratinocytes (22). Consequently, the RNA yield from mutant skin is reduced 24% relative to that from an identical area of wild-type skin (Fig. 4C). The consequent enrichment in the fraction of RNA derived from melanocytes by RNA normalization in the real-time PCR analysis roughly compensates for the reduction in melanocyte number. This compensation likely explains the lack of change in *Mitf* RNA levels between wild-type and mutant skin (Fig. 3A) and suggests that alterations in the RNA levels derived from eumelanogenic genes reflect changes in gene expression per melanocyte that are independent of *Agouti*.

Mutant mice on a *nonagouti* background continue to produce eumelanin, but their coat color is distinct from wild type (Fig. S1). Because structural changes and lack of regeneration may contribute to the duller appearance of the mutant hair coat, pigment content was analyzed directly in hair from the first hair cycle of *nonagouti* wild-type and mutant mice (27). Mutant hair samples contain only 56% of the total melanin found in an equal weight of wild-type hair (Fig. 4D). Note that the size of mutant hairs is at most half of that of wild type (Fig. 1E and F; see also ref. 22) and, thus, 1 mg of mutant hairs corresponds to hair produced by twice the number of follicles that produce 1 mg of

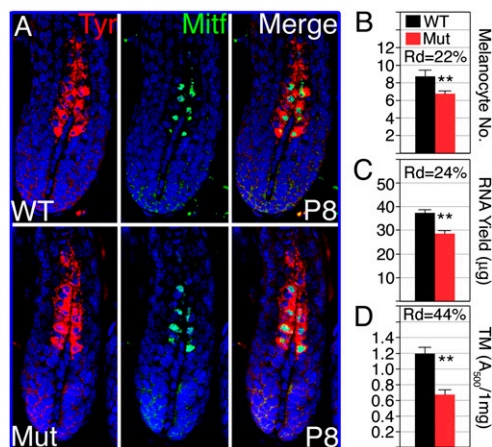


Fig. 4. β -Catenin ablation in the DP results in reduced melanocyte activity. (A) Confocal images of P8 wild-type (Upper) and mutant (Lower) follicle immunostained for Tyrosinase (Left) and Mitf (Center). (B) Melanocyte number (mean \pm SD) was scored by counting Mitf⁺ cells per follicle per section in P8 mice. Three hundred follicles from 3 mice per genotype were analyzed. Rd, reduction in percentage relative to wild type. Two-tailed unpaired Student's *t* test was used (***P* < 0.0001). (C) Three dorsal skin biopsies of 12.6 mm² along the anterior-posterior axis from 11 wild-type and 8 mutant P8 mice were obtained by using skin-biopsy punches of 2-mm radius to prepare and measure total RNA yield (mean \pm SD). Two-tailed unpaired Student's *t* test was used (***P* < 0.0001). (D) Absorbance at 500 nm (*A*₅₀₀) was measured for total melanin extracted from 1 mg of hair (mean \pm SD). Hair coat was harvested at P20 after the first hair cycle from 9 mice per genotype. Two-tailed unpaired Student's *t* test was used (***P* < 0.0001).

wild-type hairs. Therefore, this analysis assays the melanin production from a higher number of melanocytes in the mutant, even after taking into the account the reduction in melanocyte number per follicle. It clearly illustrates that a phenotypic consequence of the *Agouti*-independent reduction in eumelanogenic gene expression is reduced accumulation of melanin in the hair shaft.

Although the effect of *Corin* ablation on pigmentation is only observed in the presence of *Agouti* (21), the possibility of similar cryptic changes in the expression of the eumelanogenic genes in nonagouti mice and a consequent *Agouti*-independent mechanism of *Corin* action had not been evaluated. To address this question, eumelanogenic gene expression was compared between nonagouti mice homozygous or heterozygous for a mutant *Corin* allele (Fig. 3B). No change in gene expression was detected in mice lacking *Corin*, suggesting that *Corin* action promotes eumelanogenesis by interfering with *Agouti* activity and not by circumventing the pathway by some *Agouti*-independent mechanism such as augmenting *Mcl1* or *Pomc* activities. Furthermore, this result demonstrates that alterations in expression of *Dct*, *Tyrp1*, and *Silver* observed in the absence of β -catenin in the DP of *ala* mice are both *Agouti*- and *Corin*-independent. These observations also reveal a heretofore unanticipated third signaling component from the DP that depends on β -catenin activity in these cells and acts on melanocytes to increase the expression levels of eumelanogenic genes.

Constitutively Activated β -Catenin in the DP Results in Black Mice. In wild-type mice, *Corin* levels are relatively constant over the anagen phase, whereas *Agouti* transcript levels peak dramatically at P4. The loss of function experiments establish a role for β -catenin activity in suppressing *Agouti* and sustaining *Corin* expression after the normal peak of *Agouti*, but the role of β -catenin signaling in *Agouti* regulation during the peak remains unclear. The levels of *Agouti* transcripts in the absence of β -catenin at late anagen are dramatically lower than those during the peak, implying that an

independent regulator drives peak expression. Nevertheless, β -catenin regulation may limit the height and width of this peak and, thereby, contribute to specifying pheomelanin bandwidth. This hypothesis could not be tested directly in this experimental model because deletion of the β -catenin gene during the first hair cycle occurs after the peak in *Agouti* expression, whereas follicle regeneration is sufficiently defective during the second hair cycle to preclude analysis (22). However, this hypothesis predicts that increased levels of activated β -catenin in the DP would suppress *Agouti* during its peak expression and result in darker hairs. It is also consistent with the lack of pheomelanin band in most awls of wild-type mice, because it has been suggested that β -catenin signaling is higher in the DP of awls than that of zigzag hairs (28).

To explore the effect of higher levels of activated β -catenin on *Agouti* expression, the *Cor-cre* line was used in conjunction with a conditional allele of β -catenin in which exon3 is flanked by loxP sites (*Ctnnb1*^{Flox3}) (29). Exon3 encodes a domain that marks β -catenin for targeted degradation upon phosphorylation, and deletion of this exon results in production of a constitutively activated β -catenin protein. No gross change in hair structure was observed in mice of the genotype *Cor-cre/+;Ctnnb1*^{Flox3/+}. No pigmentation phenotype was observed at the end of the first hair cycle (Fig. 5A), consistent with prevalent activation of the conditional allele only after *Agouti* expression has already dropped below levels sufficient for pheomelanin production. However, DP cells harboring the activated allele persist through the hair cycle and follicles regenerated during the second cycle express the activated allele throughout the growth phase. The majority of hairs formed during this cycle lack a pheomelanin band and are completely black (94 \pm 3.9% as opposed to 23 \pm 3.8% in controls) (Fig. 5B and C). In situ hybridization confirmed the suppression of *Agouti* expression in mice expressing constitutive activated β -catenin in the DP during the stages when *Agouti* transcripts would normally be at peak levels (Fig. 5D–G and Fig. S5). Immunostaining for *Corin* reveals that although *Corin* levels are undetectable at telogen and high during mid-anagen in both wild type and mutant, *Corin* levels are substantially higher in the mutant during the pulse of *Agouti* expression in early anagen (Fig. 5H and I). Thus, both gain and loss of function experiments illustrate the key role β -catenin plays in regulating a genetic network that controls pigment-type switching (Fig. 5J) and demonstrate that varying levels of β -catenin signaling in the DP can dictate a wide range of coat color variation.

Discussion

This study reveals a genetic network that regulates pigment type switching. β -Catenin activity in the DP inversely controls the expression of both *Corin* and *Agouti* to coordinately regulate their levels. As *Corin* inhibits *Agouti* activity, this inverse regulation amplifies the effects of changes in β -catenin activity in the DP on coat color. This analysis also reveals the presence of an additional level of regulation to control eumelanogenic gene expression in the melanocyte that depends on β -catenin activity in the DP. However, the identity and mechanism of action of this component remain unknown.

The coordinate reduction in hair bulb size and melanocyte number in the mutant may be explained by an indirect mechanism in which an altered trophic environment of the hair bulb, whether directly influenced by the DP or indirectly influenced by keratinocytes, contributes to the regulation of melanocyte number. The more specific reduction in eumelanogenic gene expression within melanocytes may also be an indirect response or may represent a factor expressed by the DP that either acts as an agonist of *Mcl1* or enhances the activity of known agonists of *Mcl1* such as *Pomc*-derived α -MSH (Fig. 5J). Alternatively, this factor may act independently of the *Mcl1* signal transduction cascade to promote black pigment production or modify a

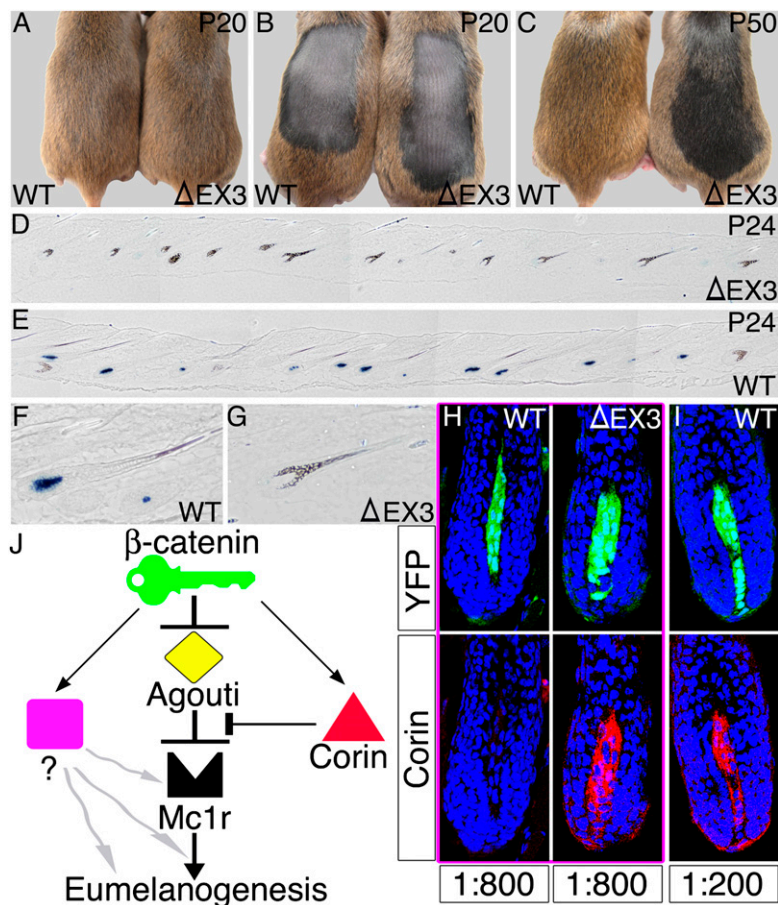


Fig. 5. Increased β -catenin activity in the DP results in black coat color. (A–C) A mouse expressing constitutively activated β -catenin in the DP ($\Delta EX3$) and a littermate wild-type control (WT) are shown. In A, the hair coat after the first hair cycle (P20) is shown. In B, the dorsal fur was clipped at P20 to eliminate the hairs formed in the first cycle. In C, a newly formed hair coat after the second hair cycle (P50) is observed. (D and E) Composite figures composed of tiled micrographs from single sections show in situ hybridization for *Agouti* during the early anagen phase of the second hair cycle (P24) and reveal *Agouti* expression in wild-type mice (E) and its suppression in $\Delta EX3$ mice (D). (F and G) Three times higher magnification of wild-type and $\Delta EX3$ follicles are shown. Although the wild-type follicle is in a slightly later stage of the anagen phase than the $\Delta EX3$ follicle, wild-type follicles at earlier stages express detectable levels of *Agouti* as well (see Fig. S5). (H and I) Immunostaining for Corin during early anagen (P24) reveals higher Corin levels in the DP of $\Delta EX3$ mice. The same follicle is shown in Upper and Lower with YFP (green) marking the DP in Upper and Corin staining (red) in Lower. When the anti-Corin antibody was diluted 1:800 (H), Corin is reliably detected in $\Delta EX3$ but not wild-type follicles. At lower dilutions (I, 1:200), weak staining is also observed in follicles from the same wild-type mouse. (J) Schematic representation of the genetic network that controls pigment-type switching. Grey wavy arrows represent alternative mechanisms by which the third signaling component may act to promote black pigment production (Discussion).

downstream component of *Mc1r* signaling. Additional genetic studies will be required to distinguish between these possible mechanisms. Until this factor is identified, technical constraints prevent us from determining whether, like *Corin* and *Agouti*, the activity of this third mechanism is sensitive to levels of β -catenin activity in early anagen DP in the range that still promotes normal hair growth. If so, it would act with *Corin* to further amplify the response of the pigment system to small changes in β -catenin activity in the DP. If not, modification of its activity by a mechanism other than β -catenin activity in the DP would be expected to shift the set point of pigmentation and could thereby alter the range of coat color phenotypes that might be attained by changes in *Agouti* and *Corin* expression in response to changes in β -catenin signaling in the DP.

The genetic alterations that underlay coat color variation illuminate mechanisms that drive evolutionary change. Genetic analysis of coat color variation in natural environments has repeatedly identified variants of the *Mc1r* and *Agouti* genes as sources of phenotypic diversity (2–4, 6, 7). Although the central roles that both *Mc1r* and *Agouti* play in pigment switching contributes to this phenomena, the fact that both genes have no

known function outside of pigmentation and are therefore largely free of other constraints on variation is also relevant. The requirement for β -catenin in a broad array of tissues and developmental events places it at the opposite extreme of this continuum. However, although this general requirement may constrain the accumulation of mutations in β -catenin itself, the vast complexity of inputs modifying the canonical Wnt signal transduction pathway in which this protein functions as a node provides a wide array of opportunities for genetic divergence less subject to constraint. The requirement of β -catenin activity in the DP for hair morphogenesis (22) sets lower limits to the continuum along an effective signaling gradient to generate a lighter but otherwise normal hair coat. In contrast, the fact that maximal levels of activated β -catenin in the DP do not grossly affect hair structure provides no upper limit on the strength of pathway activation for effective darkening of the hair coat. The complementary regulation of *Corin* and *Agouti* amplify the impact of more modest changes in Wnt signaling activity on hair pigment. These mechanisms allow changes within one range of β -catenin activity to selectively modify hair pigmentation, while changes in an overlapping range modify both hair structure and color. In

this way, dermal papilla niche cells exploit the same signal transduction pathway to direct production of signals that regulate two apparently independent biological processes.

Materials and Methods

Mice, in Situ Hybridization, Immunostaining, and Melanocyte Counts. Mice used in this study and detailed procedures are described in *SI Materials and Methods*. For in situ hybridization, frozen sections were hybridized with dig-labeled RNA probe corresponding to nt 126–613 of Agouti (NM_015770). For immunostaining, fixed-skin sections were incubated with rabbit polyclonal anti-corin (21) diluted 1:800 or 1:200, mouse monoclonal anti-Mitf (30) diluted 1:10, and rabbit polyclonal anti-Tyr (31) diluted 1:500. For melanocyte count, skin sections were double immunostained for Mitf and Tyr and used to score Mitf-positive cells in follicle bulbs with a clear zone of Tyr staining.

Hair Shaft Analysis. Hairs were plucked at the end of the first cycle at P20 and mounted on slides. To collect hairs formed in the second cycle, the hair-coat

was shaved at P20 and newly formed hairs were plucked at P50 after the end of the second cycle. Hair shafts were photographed as described (21). Chemical analysis of hair shaft for total melanin was performed as described (27).

Real-Time PCR. Middorsal skins of wild-type and mutant mice from P1–P10 were collected and used to prepare RNA. Normalized RNA quantities were reverse transcribed by using random hexamer primers and SuperScript First-Strand synthesis system III (Invitrogen). For real-time PCR, primer pairs from SuperArray were used and differences between samples were quantified based on the $\Delta\Delta C_t$ method.

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