

Results of the Heart Healthy and Ethnically Relevant Lifestyle Trial: A Cardiovascular Risk Reduction Intervention for African American Women Attending Community Health Centers

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African American women are at increased risk for morbidity and mortality from cardiovascular disease (CVD) compared with White women¹ because of their higher prevalence of CVD risk factors and lower socioeconomic status.¹⁻³ Interventions embedded in primary care settings, such as locally based, patient-driven community health care centers, have the unique potential to address these health disparities because they provide a large proportion of comprehensive health care services to medically underserved, vulnerable populations, regardless of ability to pay. About 66% of these centers' patients are members of minority groups, 90% have incomes below 200% of the federal poverty line, and 39% lack health insurance.^{4,5} The delivery of health behavior change interventions through these centers holds additional promise because providers are trusted sources of health information⁶ and can reach underserved populations that are more likely than the general population to suffer from CVD risk factors. Despite this great potential, interventions have not been widely tested in this setting.

Some evidence exists that lifestyle counseling based on the transtheoretical model⁷ and social cognitive theory⁸ delivered through primary care settings can yield small but significant improvements in CVD risk factors.⁹ Such counseling is recommended by various health organizations, especially for overweight or obese individuals and those with chronic diseases.¹⁰⁻¹⁵ Because of the many barriers (e.g., inadequate time, reimbursement, training, skills, and organizational support)¹⁶ faced by primary care providers, however, lifestyle counseling is often suboptimal or abandoned.¹⁷⁻²⁰ In addition, few studies conducted in primary care settings have targeted underserved populations,^{16,21,22} been integrated into routine office visits,^{16,23} or used multidisciplinary models in which primary care

Objectives. We evaluated a theory-based lifestyle intervention targeting physical activity and dietary fat intake among African American women at high risk for cardiovascular disease.

Methods. The Heart Healthy and Ethnically Relevant Lifestyle trial (2005–2008) randomly assigned 266 low-income African American women aged 35 years and older who were patients of South Carolina community health care centers into comprehensive or standard care interventions. Comprehensive participants received standard care (stage-matched provider counseling and assisted goal setting) plus 12 months of telephone counseling and tailored newsletters. Primary outcomes were 6- and 12-month self-reported physical activity and dietary fat intake.

Results. Comprehensive participants were more likely than were standard care participants to decrease total physical activity (odds ratio [OR]=3.13; 95% confidence interval [CI]=1.18, 8.25) and increase leisure-time physical activity (OR=3.82; 95% CI=1.41, 10.3) at 6 months (no 12-month differences). Mean reductions in Dietary Risk Assessment score occurred in both groups but were greater among comprehensive participants than among standard care participants (6 months, -8.50 vs -5.34; 12 months, -7.16 vs -3.37; $P<.001$).

Conclusions. The comprehensive intervention improved women's leisure-time physical activity and dietary fat intake, highlighting a replicable model to help primary care providers implement lifestyle counseling. (*Am J Public Health.* 2011;101:1914–1921. doi:10.2105/AJPH.2011.300151)

providers delivered brief lifestyle counseling and made time-saving referrals to other professionals or community resources.²¹ Telephone counseling has proven effective in changing physical activity and dietary behaviors in many populations and has been recommended for dissemination testing,²⁴ especially in clinical settings.²⁵ This approach is flexible for providers and underserved populations because it does not require transportation and can occur at convenient times for each party.

In response to these literature gaps and to provide a novel, replicable method to help primary care providers implement lifestyle counseling for minority women at high risk of CVD, our Heart Healthy and Ethnically Relevant (HHER) Lifestyle trial compared the effectiveness of a standard care intervention

(brief primary care provider counseling, nurse-assisted goal setting, community resource guide, and educational materials) with that of a comprehensive intervention (standard care intervention plus 12 months of tailored telephone counseling and tailored print materials) at increasing moderate-to-vigorous physical activity and reducing dietary fat intake (primary outcomes) among financially disadvantaged African American women patients at 2 community health centers in South Carolina. Because behavior change is a difficult process that requires new behavioral skills that must be practiced over time, we hypothesized that the comprehensive intervention would lead to significantly greater improvements in these modifiable CVD risk factors than the standard care intervention.

METHODS

The HHER Lifestyle randomized controlled trial's design and methods, which have been described in detail elsewhere,²⁶ are briefly summarized here.

Setting

HHER Lifestyle trial participants were recruited from 9 community clinics within 2 federally funded community health care centers in South Carolina between 2005 and 2008. We selected these centers because their patient profiles matched the priority population targeted by the HHER Lifestyle trial.²⁷⁻²⁹ Center-provided reports showed that patients were predominantly members of ethnic minorities (70% African American), on Medicaid or Medicare (70%), and self-paid or uninsured (25%). Patients' primary diagnoses were hypertension and diabetes.

Participant eligibility and recruitment. Patients were eligible for the trial if they

1. were self-identified African American women aged 35 years or older;
2. had no physical disability or orthopedic problem that would prevent them from meeting physical activity goals;
3. had baseline blood pressure below 160/95;
4. did not have insulin-controlled diabetes;
5. were not pregnant or planning to become pregnant during the study;
6. had access to a telephone; and
7. were able and willing to complete survey instruments and assessment procedures.

Each week, the community health care centers' clinics used a computerized patient scheduling system to identify African American women aged 35 years and older who had nonurgent medical appointments scheduled with a primary care provider trained in the HHER standard care protocol. The HHER team mailed women with appointments in the coming 4 to 6 weeks a personalized recruitment letter, study brochure, and postage-paid refusal postcard. If a refusal postcard was not received within 2 weeks, the HHER team telephoned participants for an eligibility screening after which they scheduled eligible and interested women for a home baseline

assessment visit at least 1 week before their medical appointment. To enroll, a participant had to complete the baseline visit and attend her medical appointment. All participants provided informed consent before enrolling.

After the baseline visit and medical appointment, the HHER team randomized participants to the trial's standard care or comprehensive interventions. We used a stratified randomization procedure with blocking by primary care provider to balance randomization across providers for every 4 patients. Primary care providers, nurses, and research assistants responsible for data collection were blind to treatment assignment. We notified study participants of their treatment assignment by a mailed letter followed by a telephone call.

The intervention. The basic tenets of the HHER Lifestyle trial have been explained elsewhere.^{26,30} Briefly, this randomized controlled trial assessed the effectiveness of a culturally appropriate, theory-based intervention delivered in primary health care settings to reduce dietary fat and increase moderate-to-vigorous physical activity among financially disadvantaged African American women. We modeled both the trial's standard care and comprehensive interventions in part after the Physician-Based Assessment and Counseling for Exercise project³¹ and the Activity Counseling Trial,³² 2 primary care-based interventions that successfully increased women's physical activity through lifestyle counseling. Like these trials, our intervention strategies were based on integrating the transtheoretical model⁷ and social cognitive theory.⁸ We added dietary change content, and, as described elsewhere in more detail,²⁶ we adapted the intervention for financially disadvantaged African American women in South Carolina by

1. using telephone calls and print materials to address topics of concern to the population (e.g., finding safe walking areas, identifying affordable healthy food options, and addressing cultural beliefs regarding food, activity, and body size),
2. creating or modifying print materials for less than an eighth-grade reading level,
3. culturally tailoring materials at the surface and deep levels³³ (e.g., using photos, common foods, and testimonials of African Americans to emphasize cultural values and norms),

4. recruiting and delivering the standard care intervention via a community health center, and
5. conducting home visits for measurement, pairing the intervention with an existing clinic visit, and delivering the intervention via telephone to reduce participant burden and travel.

Intervention groups. Research staff notified the clinic of the patient's participation and stage of readiness for change regarding both physical activity and diet (on the basis of the baseline assessment). All participants received the standard care intervention during their appointment: motivational, stage-based behavioral counseling from their primary care provider; nurse-assisted goal setting; a community resource guide featuring free or low-cost programs and facilities; and ethnically tailored educational materials. Comprehensive intervention participants received standard care plus the following: 12 motivational, stage-matched, ethnically tailored newsletters over 1 year; an in-depth, introductory telephone call; and up to 14 brief, motivationally tailored telephone counseling calls from research staff over 1 year. We modeled the telephone counseling after Stanford University's Active Choices program, a behavior-change program that successfully increased moderate-to-vigorous physical activity in randomized trials³⁴⁻³⁷ in diverse settings and populations.³⁸ Telephone calls were brief and low-cost to enhance generalizability to routine primary care clinical practices. We chose telephone counseling over in-person meetings because it is more flexible, avoids transportation problems common in this population, and has proven effective in many populations.²⁴

Provider and nurse training. At study onset, the HHER team invited all clinic primary care providers and nurses to a kickoff event to recruit them to participate. The team contacted new employees who later joined the clinics and invited them to join. Of 30 providers invited, 17 (57%) completed the required training. Of 28 nurses invited, 16 (57%) completed the training. A detailed description of provider and nurse recruitment, training, and study participation is available elsewhere.³⁰

To ease training completion, providers and nurses received a CD-ROM with training

materials, a supplemental training manual, and a pocket-sized counseling reference tool. The CD-ROM featured videos demonstrating motivational, stage-matched, patient-centered provider counseling and nurse-assisted goal setting for patients in different stages of change. Providers were trained to give 2- to 4-minute, motivational, stage-matched counseling for physical activity and dietary fat intake during a patient's scheduled medical appointment. Nurses were trained to engage participants in stage-matched goal setting sessions lasting 5 to 10 minutes and to provide a community resource guide and ethnically tailored educational materials on moderate-to-vigorous physical activity and healthy diet. Those who completed training, posttests, and training evaluations received continuing medical education credits (providers) or continuing education units (nurses). Only providers and nurses who completed training participated in the study.

Measures

To minimize participant burden and remove transportation barriers, we conducted baseline, 6-month, and 12-month assessments in participants' homes. Participants received a \$40 incentive after each assessment. Detailed study measures²⁶ are briefly described here.

Primary outcomes. The trial's primary outcomes were self-reported minutes per week of moderate-to-vigorous physical activity and self-reported dietary fat intake. We measured physical activity with the 41-item Community Health Activities Model Program for Seniors (CHAMPS) physical activity questionnaire.³⁹ The interviewer-administered CHAMPS covers activities undertaken for exercise, physical-in-nature activities undertaken in the course of one's day, and physically active recreational activities during "a typical week in the past 4 weeks." Activity frequency is assessed in times per week. Duration is classified by use of 6 categories, ranging from "less than 1 hour per week" to "9 or more hours per week."

For the analyses, we calculated the number of hours per week spent in all types of physical activity covered in the CHAMPS questionnaire. Because the trial emphasized purposeful activity or exercise, we also computed hours per week spent in moderate-to-vigorous physical activity during leisure time (excluding activities related to gardening and housework). CHAMPS has strong psychometric

properties, including demonstrated validity,⁴⁰ test-retest reliability,⁴⁰ and sensitivity to change.^{36,39,41-43} Resnicow et al.⁴⁴ validated a modified CHAMPS version in a population of adult African Americans.

We assessed diet with the 52-item New Leaf Dietary Risk Assessment (DRA).⁴⁵ The DRA incorporates a food frequency approach and provides an assessment of dietary fat and cholesterol intake that is correlated ($r=0.60$) with the Keys score, which measures the potential of the diet to raise serum cholesterol levels.⁴⁶ The questionnaire was designed specifically for a low-income, rural, southeast US population. Each item is scored from 0 to 2, with a lower score indicating a more healthful dietary pattern (lower saturated fat and cholesterol). Scores from all questions are summed for a total DRA score, ranging from 0 to 104. Higher scores indicate a diet higher in saturated fat and cholesterol. Secondary analyses focused on 4 subscales produced by the DRA: (1) meats, (2) side dishes and snacks, (3) dairy products and eggs, and (4) spreads, dressings, and oils. The original DRA score for spreads, dressings, and oils is the sum of 12 items (range=0-24). Through instrumentation error, 2 items from the score for spreads, dressings, and oils were dropped and replaced with the participant mean of the remaining items to keep within the original scale range.

Other measures. The HHER team collected self-reported demographic variables (e.g., age, income, education, marital status, and employment) during telephone eligibility screening. In addition to self-reported attitudinal and behavioral measures, in-home assessments collected physiological data (e.g., height, weight, waist circumference, blood pressure, and capillary blood draw). Weight was measured (to the nearest 0.1 kg) with a Seca scale and height (to the nearest 0.1 cm) with a Seca stadiometer (Seca, Hanover, MD). We computed body mass index (BMI; defined as weight in kg divided by height in m²).⁴⁷

Statistical Analysis

We used the χ^2 test to examine differential attrition by treatment group and demographic characteristics for each time period. We used significant variables as covariates in regression analysis to minimize bias between treatment groups. Originally, we treated CHAMPS outcomes as continuous variables that were

transformed to square-root values because of skewness in the distributions. After further evaluation of the data, it was determined that traditional longitudinal analysis (such as repeated measures) would not be possible because of the large proportion of participants with zero change or a decline in physical activity over time. To handle this data limitation and present findings in a meaningful way, we created a 3-level variable in which participants who improved were assigned a 1 (>1 hour increase), participants who stayed the same a 2 (a difference of -1 to +1 hours), and those who declined in activity a 3 (>1 hour decrease). Multinomial logistic regression analysis examined whether the odds of improvement or decline differed by treatment group from baseline to 6 and 12 months, relative to staying the same. We adjusted all models for covariates (age, income, employment, education, and baseline BMI).

For both intervention groups, we calculated and compared averages of each DRA outcome at each time period. We also calculated average DRA decreases—decreases signify improvements in dietary intake—from baseline to 6 months and baseline to 12 months. We calculated maximum likelihood estimates to determine the average change in DRA scores over the trial. We treated DRA scores as nested within each subject. We adjusted all estimates for covariates (age, income, employment, education, and baseline BMI). In addition, a group \times time interaction evaluated differences in change between the standard care and comprehensive interventions. Finally, we included a quadratic term to account for nonlinearity that may exist over time in DRA scores. We conducted all analyses with Stata 10 SE (StataCorp, College Station, TX).

RESULTS

The HHER team identified 1623 patients through the clinics' computerized patient scheduling system. Participant recruitment and retention is summarized in Figure 1. A detailed study recruitment flowchart has been reported.²⁶ In summary, 553 of the targeted patients (34%) could be contacted by telephone before their scheduled medical appointment. Of those contacted, 465 (84%) completed the telephone screening. We conducted baseline

assessments with 350 patients, of whom 266 (76%) were randomized. Most of the remaining 84 patients were not enrolled because they did not attend their scheduled clinic visit. Of the 266 randomized women (130 standard care, 136 comprehensive intervention), assessments were completed by 162 (61%) at 6 months and 151 (57%) at 12 months. There was no difference between intervention groups in retention rates at 6 and 12 months; however, we observed significant differences in baseline characteristics between those who completed the study and those who dropped out or were lost to follow-up. Overall, younger, employed participants were more likely to be lost to follow-up. Standard care intervention participants who were normal weight (18.5–24.9 kg/m²) or overweight (25–29.9 kg/m²) also were more likely to drop out than their comprehensive intervention peers.

Participant characteristics, by intervention group, are shown in Table 1. The majority of participants were obese. Most participants were aged 35 to 64 years, with only a small

percentage aged 65 years or older. About one third were married, and more than one third were divorced or separated. The sample was roughly split between those with a high school education or less and those who had attended at least some college. Most participants had annual incomes of less than \$30 000, and about half were employed.

Of the 136 comprehensive intervention participants, 3.6% were never reached for any intervention contact, and 7.4% received only the initial overview call. The percentage of participants receiving the overview call plus at least 1 subsequent call was 6.6% for 1 to 3 subsequent calls, 14.0% for 4 to 6 calls, 11.8% for 7 to 9 calls, 22.1% for 10 to 12 calls, and 34.6% for 13 to 14 calls. The mean number of calls delivered was 10.0 ± 3.9 out of 14 possible calls. The mean duration of the initial overview call was 73.7 ± 12.3 minutes, and subsequent calls were 21.7 ± 8.0 minutes.

There were significant group differences for total and leisure-time moderate-to-vigorous

physical activity at 6 months but not at 12 months (Table 2). Comprehensive intervention participants were significantly more likely than were those in standard care to decline in total physical activity at 6 months (adjusted odds ratio [OR]=3.13; 95% confidence interval [CI]=1.18, 8.25), but they were also significantly more likely to improve in leisure-time physical activity (adjusted OR=3.82; 95% CI=1.41, 10.3).

Table 3 presents DRA scores at baseline, 6 months, and 12 months across intervention groups and results from the repeated-measures analyses. Group × time interactions were significant for the DRA total score and the meat and the dairy products and eggs subscales. As expected, the comprehensive intervention group showed significantly greater improvements (reduction in risk score) over time than did the standard care group for the DRA total score and for the meat and the dairy products and eggs subscales. Group × time interactions were not significant for the DRA side dishes and snacks subscale or the spreads, dressings, and oils subscale.

DISCUSSION

Health behavioral counseling interventions in primary care settings that help patients improve their physical activity and dietary behaviors have the potential to improve population health. The HHER Lifestyle trial extends this body of evidence in an innovative direction by targeting an understudied, financially disadvantaged population of African American women who suffer disproportionately from CVD. Despite the challenging nature of the study population (low income and lack of transportation), high levels of intervention delivery were achieved, along with modest improvements in several dietary outcomes and leisure-time physical activity. Although DRA scores—the total score as well as the 4 subscale scores—improved for women in both study groups, the magnitude of change was greater in the comprehensive intervention group than in the standard care intervention group (although statistically significant effects were achieved only for the total DRA and the subscales for meat and for dairy products and eggs). Other studies conducted with low-income women in other settings have reported similar differences in DRA effects between intervention and control

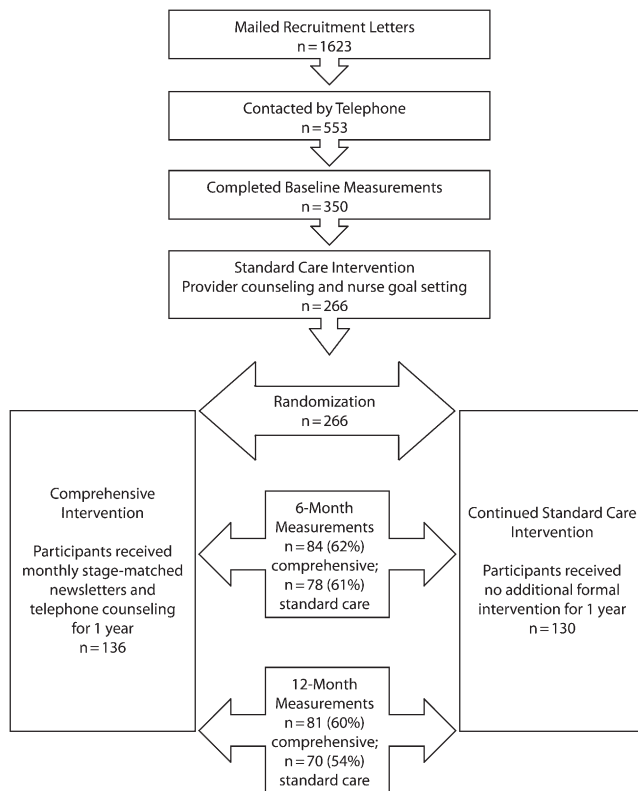


FIGURE 1—Study design and recruitment and retention of participants: Heart Healthy and Ethnically Relevant Lifestyle trial, South Carolina, 2005–2008.

TABLE 1—Participant Characteristics, by Randomization Status: Heart Healthy and Ethnically Relevant Lifestyle Trial, South Carolina, 2005–2008

Characteristic	Comprehensive, No. ^a (%) or Mean ±SD	Standard Care, No. ^a (%) or Mean ±SD	<i>p</i> ^b
Age, y			
35–49	63 (47.0)	64 (49.6)	.39
50–64	59 (44.0)	48 (37.2)	
≥65	12 (9.0)	17 (13.2)	
Marital status			
Married or living together	43 (31.9)	43 (33.1)	.58
Divorced or separated	50 (37.0)	56 (43.1)	
Not married	15 (11.1)	12 (9.2)	
Widowed	27 (20.0)	19 (14.6)	
Education			
<high school	26 (19.4)	25 (19.4)	.21
Completed high school or equivalent	49 (36.6)	37 (28.7)	
Some college or degree	54 (40.3)	55 (42.6)	
Some graduate or degree	5 (3.7)	12 (9.3)	
Annual income, \$			
Missing	20 (14.7)	13 (10.0)	.32
0–9999	29 (25.0)	20 (17.1)	
10 000–19 999	29 (25.0)	35 (29.9)	
20 000–29 999	22 (19.0)	29 (24.8)	
≥30 000	36 (26.5)	33 (25.4)	
Employment status			
Unemployed	25 (18.5)	25 (18.2)	.91
Employed (full- or part-time)	78 (57.8)	71 (54.6)	
Disabled (permanent or temporary)	15 (11.1)	18 (13.9)	
Retired	17 (12.6)	16 (12.3)	
Body mass index, kg/m²			
Normal (18.5–24.9)	16 (12.4)	13 (10.6)	.08
Overweight (25–29.9)	31 (24.0)	17 (13.8)	
Obese (≥30)	82 (63.6)	93 (75.6)	
CHAMPS Physical Activity Score, h/wk			
Total MVPA	3.5 ±4.8	3.9 ±4.3	.46
Leisure-time MVPA	2.7 ±4.1	2.9 ±2.5	.6
DRA scores^c			
Total DRA	32.0 ±9.1	32.1 ±8.5	.93
Meat	11.35 ±3.9	10.8 ±3.7	.24
Side dishes and snacks	9.6 ±2.9	10.3 ±3.3	.08
Dairy and eggs	5.0 ±2.8	5.0 ±2.8	.91
Spreads, dressings, and oils	6.1 ±3.3	6.0 ±2.9	.89

Note. CHAMPS = Community Health Activities Model Program for Seniors; DRA = Dietary Risk Assessment; MVPA = moderate-to-vigorous physical activity. The sample size for comprehensive care was *n* = 136 and for standard care, *n* = 130.

^aNumbers may vary because of missing data.

^bDifferences in proportions evaluated by χ^2 (2-tailed) and means by *t* test.

^cThe DRA includes 52 items, each of which is scored from 0 to 2. A lower score indicates a more healthful dietary pattern.

participants.^{48–50} Keyserling et al, the primary developers of the DRA, note that a change of this magnitude suggests substantially improved

dietary quality.⁵¹ Comparisons between our findings and other studies in the literature are more difficult to make for the CHAMPS scores

because there are fewer studies of African American samples that use this measure, and these studies more commonly report mean changes over time rather than a categorical outcome.

Women in the comprehensive intervention were more likely than were those in standard care to improve their leisure-time physical activity at 6 months (44% vs 22%). A similar pattern, although not statistically significant, occurred at 12 months (35.8% vs 18.6%). The contradictory finding that women in the comprehensive intervention were more likely to decline in total moderate-to-vigorous physical activity than were those in standard care was unexpected. This pattern is consistent with a behavioral compensatory mechanism⁵² whereby participants in an intervention to increase exercise^{53–55} or reduce calorie intake⁵⁶ actually decrease overall energy expenditure by increasing sedentary behaviors. This issue merits further study among African American women.

For both diet and physical activity, the most dramatic improvements occurred between baseline and 6 months, with change attenuating somewhat by 12 months. In this study, given that there was not a true no-treatment control, the improvement in DRA scores for both interventions was not unexpected. The standard care group received a level of intervention that was more intensive than would transpire in usual clinical practice—brief physician counseling with nurse-assisted goal setting and educational materials. Thus, observed differences between the groups stemmed from the added value of additional, more intensive telephone counseling and tailored materials. The inclusion of a no-treatment control group would have aided the interpretation of findings.

Limitations

Despite its success, this trial had some limitations. First, overall study attrition was high (43% at 12 months), and data were not missing at random, making analyses based on the initial treatment intent unfeasible. The analyses presented include the subset of patients who received the intervention and did not leave the study. Younger and employed participants were more likely to leave the study. Attrition also differed by study group; standard care participants who were normal weight or overweight were more likely to drop out than were their comprehensive

TABLE 2—Odds of Increasing Moderate-to-Vigorous Physical Activity: Heart Healthy and Ethnically Relevant Lifestyle Trial, South Carolina, 2005–2008

Follow-Up Interval and Intervention	Improvement		No Change (Ref, No. (%))	Decline	
	No. (%)	OR (95% CI)		No. (%)	OR (95% CI)
Total moderate-to-vigorous physical activity					
6 mo (n = 150)					
Comprehensive	21 (26.6)	1.02 (0.41, 2.55)	22 (27.9)	36 (45.6)	3.13 (1.18, 8.25)
Standard care	22 (39.4)		24 (33.8)	19 (26.8)	
12 mo (n = 142)					
Comprehensive	23 (30.7)	0.63 (0.24, 1.68)	23 (30.7)	29 (38.7)	1.90 (0.64, 5.58)
Standard care	30 (44.8)		24 (35.8)	13 (19.4)	
Leisure-time moderate-to-vigorous physical activity					
6 mo (n = 150)					
Comprehensive	37 (44.0)	3.82 (1.41, 10.30)	30 (35.7)	17 (20.2)	0.56 (0.22, 1.43)
Standard care	17 (22.0)		32 (41.6)	28 (36.4)	
12 mo (n = 142)					
Comprehensive	29 (35.8)	1.76 (0.62, 5.00)	29 (35.8)	23 (28.4)	0.52 (0.20, 1.33)
Standard care	13 (18.6)		26 (37.1)	31 (44.3)	

Note. CI = confidence interval; OR = odds ratio. ORs are adjusted for demographic characteristics and baseline body mass index; 95% CIs are for odds of improving or declining relative to staying the same, compared with baseline.

TABLE 3—Dietary Risk Assessment Scores: Heart Healthy and Ethnically Relevant Lifestyle Trial, South Carolina, 2005–2008

Follow-Up Interval and Intervention	Dietary Risk Assessment Score				
	Total Score ^a	Meats	Side Dishes and Snacks	Dairy Products	Spreads, Dressings, and Oils
Baseline, mean (SD)					
Comprehensive (n = 136)	32.0 (9.1)	11.3 (4.0)	9.6 (3.0)	5.0 (2.8)	6.1 (3.3)
Standard care (n = 127)	32.1 (8.5)	10.8 (3.7)	10.2 (3.3)	5.0 (2.8)	6.0 (2.9)
6 mo, mean (SD)					
Comprehensive (n = 84)	24.1 (7.4)	8.8 (3.6)	8.3 (2.4)	3.2 (2.2)	3.8 (2.5)
Standard care (n = 78)	27.5 (7.2)	9.8 (3.6)	9.3 (2.5)	4.3 (2.5)	4.1 (2.3)
12 mo, mean (SD)					
Comprehensive (n = 80)	21.3 (6.9)	7.2 (3.2)	7.8 (2.7)	2.8 (1.9)	3.6 (2.3)
Standard care (n = 71)	26.8 (7.3)	9.5 (2.6)	9.5 (2.6)	3.9 (2.4)	3.9 (2.3)
Change, 0–6 mo ^b					
Comprehensive	-8.50	-2.45	-0.94	-2.09	-3.02
Standard care	-5.34	-0.34	-0.60	-1.18	-3.21
Change, 0–12 mo ^b					
Comprehensive	-7.16	-3.32	0.35	-2.06	-3.43
Standard care	-3.37	-0.90	1.06	-1.72	-3.21
Group × time interaction P ^c	<.001	<.001	.15	.04	.5

Note. The Dietary Risk Assessment includes 52 items, each of which is scored from 0 to 2. A lower score indicates a more healthful dietary pattern.

^aSum of parts may not equal total due to rounding.

^bMean change adjusted for age, income, employment status, education, and body mass index at baseline.

^cRepeated-measures analysis adjusted for age, income, employment status, education, body mass index, and time squared.

intervention peers. Our analyses did control for these variables to reduce potential biases, but perhaps the intervention format—telephone counseling—provided a needed outlet for communication and social support to older women who did not work outside the home. Conversely, younger employed women may have felt more social role strain. Regarding higher attrition among normal and overweight women in the standard care intervention, we believe women who were less overweight may have been less motivated to stay involved in the study, especially after learning they were not going to receive the comprehensive intervention. Although we designed the telephone intervention and home measurement visits to maximize retention, and although we provided reminders and monetary incentives, additional incentives might have aided retention.

A second limitation is the use of self-reported diet and physical activity measures that can be subject to overreporting (physical activity) or underreporting (dietary intake). In addition, the CHAMPS physical activity measure does not specifically assess occupational activity, which could be a serious omission in this population. In the comprehensive intervention group, a health educator's telephone contact may have introduced a social desirability bias that resulted in participants reporting higher physical activity and lower dietary fat intake. In addition, through telephone counseling, the importance of eating a low-fat diet and increasing physical activity was repeatedly emphasized; therefore, these participants were more mindful of these factors' importance and may have overestimated healthy behaviors. Although attempts were made to collect objective physical activity data through accelerometers, poor compliance forced us to drop this measure. Despite the question of the accuracy of self-reported measures, however, all our trial's measures have been subjected to extensive validation²⁶ and have been routinely used in population-based epidemiological and intervention research.

A third limitation is that we did not study postintervention maintenance of behavior change. Indeed, few community-based physical activity interventions have studied behavior change maintenance,⁵⁷ a limitation of the larger field. This type of analysis is important because

it has implications for the feasibility and generalizability of this type of intervention in clinical settings.

Conclusions

The HHER Lifestyle trial was unique in using a primary care setting to target low-income African American women, a patient sample with multiple comorbid chronic conditions (e.g., hypertension, hyperlipidemia, diabetes) whose baseline health behavior profile indicated a strong need for intervention. The trial's comprehensive intervention, which achieved consistent contact with individually tailored telephone counseling and mailed newsletters, demonstrated significant change in diet and leisure-time physical activity (but not total physical activity) compared with standard care. The results of the current trial, combined with the growing number of studies supporting the efficacy of telephone counseling interventions,²⁴ suggest that it is time for dissemination trials. It remains to be seen whether the intensity of this trial's intervention is feasible in current clinical practice and whether postintervention behavior change is maintained. Nonetheless, it is less intensive than other behavioral interventions (e.g., Diabetes Prevention Program^{58,59} and Look AHEAD⁵⁹) and very similar to another intervention delivered in clinical practice.²⁵

Telephone delivery also makes it flexible for staff and patients and lends itself well to "booster" sessions.²⁵ Future trials should examine strategies to sustain initial treatment gains and enhance retention rates. Alternative approaches that consider the time restrictions on younger, employed, and financially disadvantaged African American women may also be required.

In summary, this trial provided novel evidence that lifestyle interventions can be delivered effectively in community-based primary care settings to reach underserved, disadvantaged women and stimulate them to improve their physical activity levels and dietary intake. This intervention approach, if replicated broadly in primary care settings, might be able to reach large numbers of patients at high risk for chronic diseases. ■

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Contributors

D. Parra-Medina and S. Wilcox led the writing of the grant proposal that supported this project and developed the methods and study design. D. Parra-Medina oversaw the implementation of all measurements. S. Wilcox oversaw the development and implementation of the intervention and contributed to the development of measurement protocols. J. Salinas conducted the statistical analyses, with oversight and guidance by C. Addy. C. Addy was the lead statistician on the project and developed the randomization protocol. E. Fore coordinated study efforts, was the key liaison with study clinics, and was responsible for study data management. M. Poston contributed to the training of health care providers. D.K. Wilson oversaw study recruitment and contributed to the development of measurement protocols. All authors assisted with the writing and revision of the content of the article.

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Human Participant Protection

This study was approved by the University of South Carolina institutional review board.

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