allocation, forward planning and changes in policy to ensure that HIV/AIDS patients receive optimal care in Malawi. Poverty reduction efforts, which are obviously hampered by HIV/AIDS, must be enhanced in order to prevent the spread of the virus.

#### Conclusion

HIV/AIDS has probably surpassed all other health conditions that have affected Malawi and the sub Saharan Africa region. Prevention and control efforts must be multi-pronged. The availability of HAART to a major section of the affected communities will add to the armamentarium of prevention efforts<sup>24</sup>.

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# Revisiting human behaviour in relation to HIV/AIDS

Chiwoza R Bandawe

#### **Abstract**

It is widely recognised that human behaviour change is a key element in the fight against HIV/AIDS. The reality of the situation however is that the current approaches to instigating sexual behaviour change appear to have borne little fruit. This paper shall argue that in the fight against HIV/AIDS, a fundamental error is made in the numerous outreach programmes that exist within Malawi and elsewhere. This error is grounded in the assumptions that are made about how persons respond to the messages garnered to the control of the disease. Until this mistaken assumption is addressed, it is argued that no serious headway shall be made in the control of this disease, which threatens the very fabric of the Malawi nation.

### Introduction

The most baffling thing about the impact of HIV/AIDS is that whilst there is so much awareness of it, there is so little accompanying behaviour change<sup>1</sup>. It can therefore be argued that somewhere along the line interventions are "missing" it. This brief discourse suggests an alternative approach that might shed brighter light in forging a more effective response to this dreaded disease.

#### **Current approaches**

The current messages aimed at controlling the disease work on the assumption that people change their behaviour after they receive information <sup>2</sup>. It is assumed that they then process the information cognitively and hence subsequently translate the message they have received into behaviour change. The messages therefore are targeted at the cognitive structures inherent within people. Such structures include information provision, leading to attitude changes, which it is assumed, would subsequently affect behaviour <sup>3</sup>. As a result of this assumption, numerous campaigns seek to provide information through posters, drama, music and lectures. These methods do clearly have their place and are pivotal in providing information leading to awareness. Information provision is always a first stepping stone.

However, awareness is not the main determining factor that results in behavioural change in Malawi. Green & Kreuter assert that an increase in knowledge by itself does not lead to behaviour change<sup>4</sup>. They do point out however that knowledge serves the function of a precursor to behaviour change. If there is present a sufficient amount of knowledge, when a powerful enough cue trigger is presented, a person shall then be motivated to act on the knowledge. Knowledge therefore is more a base for action. The premise of this argument is that behaviour change operates on the principle of combinations of factors. It is the bringing together of various combinations that will ultimately influence behaviour. Whilst behaviour may not change immediately due to knowledge, Green & Kreuter argue that the knowledge that is available impacts the prevailing beliefs, attitudes, intentions and perceived control leading to behaviour<sup>5</sup>.

There are many causes of a health behaviour. There is therefore need for multi-dimensional approaches that will lead to behaviour change. No disease occurs in isolation, there are always mediating factors. Desjarlais et al. argue that behaviour "is so

rooted in social contexts, so inflected by social differences, and so at the mercy of social resources that behaviours must be thought of as primarily social. They are subject to individual variations at the margins only". There are therefore more insidious and powerful determinants of behaviour and unless these are addressed, the disease shall ravage on endlessly.

# Social-oriented approaches

These determining or critical factors that are often unrecognised are what can be termed the normative influence. In other words, the social influence people receive from those around them. The factor that shall determine the control of the spread of AIDS in Malawi is not the numerous well intended messages aimed at the individual, but the peer influences that exist within Malawi. What determines whether a Malawian youth shall engage in sexual activity or not, is not his or her individual logic and deduction about the consequences of the action, but the images and symbols held in the minds of persons who engage in the activity. Hence, if it is believed that men who are sexually active are the ones to be held in high regard because they are capable of demonstrating their sexual prowess, then a young man is more likely to engage in sexual activity in order to demonstrate his own sexual prowess.

Furthermore, if it is perceived that the peers and role models are engaged in sexual activity and "boast" about it, then a young man is more likely to engage in sexual activity, regardless of the awareness he holds about the biological consequences of his action. It is the social consequences that carry the day. Such consequences may be that one is seen as "letting the side down" if not sexually active or is not normal, after all, normality is viewed among the peers as being sexually active. What shall therefore change the sexual behaviour is not messages targeted at awareness but change aimed at impacting a whole institution and culture. The change needs to be located within the prevailing unwritten expectations held within each social group.

Until the social leaders and other models that the young look up to, change their own behaviour, the youth shall not change either. However, the social leaders themselves are living what is "expected" of them by their own peers. Unfortunately, from an AIDS prevention perspective, it is expected for a man or woman to be sexually active with a wide range of different partners. People, regardless of their age, therefore tend to do what others around them are doing.

In Malawi this was particularly pronounced in my recent doctoral research. I found that the health behaviours of Malawian children were more influenced by what their friends were doing than the health messages alone? In order to effectively fight the

disease and not "miss" where the real influence takes plate there is need to target the image or symbol held of a sexual active person. What does it actually mean to be sexually active person. What does it actually mean to be sexually active how is sexual prowess viewed by one's peers? What image representations do being sexually active hold for a person? sustenance of the images or symbols held in people's mi occurs in the day to day conversations that persons have veach others. It is here that the determining factor of whether ple shall change their behaviours or not is made. By not gain insights into the conversations that people have, the underly and unwritten rules regarding what is expected of them, we may the main determinant of a person's behaviour.

## Conclusion

AIDS prevention needs to refocus itself. It needs to understathe networks of interaction among peers, the dynamics a meanings held by persons in relation to "image" held of people.

engaging in certain behaviours. Having understood this, the interventionists would be in a better place to position themselves strategically to effect the necessary behaviour change.

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