# Public Support for Mandated Nicotine Reduction in Cigarettes

Jennifer L. Pearson, PhD, MPH, David B. Abrams, PhD, Raymond S. Niaura, PhD, Amanda Richardson, PhD, and Donna M. Vallone, PhD, MPH

Cigarettes deliver pulmonary nicotine rapidly and efficiently and are the most addictive and deadly type of tobacco product.<sup>1,2</sup> Nicotine dependence of varying degrees underlies the 19.8% of Americans who continue to smoke,<sup>3,4</sup> 90% of whom began smoking before age 18 years.<sup>4</sup> Major US tobacco companies intentionally manipulated their products' nicotine levels to encourage initiation and discourage cessation;<sup>5</sup> this motivated the US Food and Drug Administration's (FDA's) initial attempt to regulate cigarettes as drug delivery devices in the 1990s.<sup>6</sup>

In 2009, the Family Smoking Prevention and Tobacco Control Act granted the FDA authority to regulate tobacco products.<sup>7</sup> Section 907 of the act allowed the FDA to promulgate tobacco product standards, including reducing nicotine to nonaddictive levels but not zero.7 First suggested by Benowitz and Henningfield,<sup>8</sup> a nationwide nicotine content reduction strategy could reduce tobacco's toll on society by rendering cigarettes easier to quit and reducing youth uptake and progression to nicotine dependence.<sup>8,9</sup> Any proposed mandated reduction in cigarette nicotine content will require both pre- and post-implementation education and surveillance efforts to ensure that the public is effectively informed about the policy change.

Previous research assessing public sentiment surrounding tobacco control policies has predominantly focused on support for smoke-free indoor air laws, tobacco tax increases, and restrictions on tobacco advertising. In general, women, African Americans, older individuals, and college-educated adults are most supportive of tobacco control policies.<sup>10–12</sup> Smokers are less supportive of tobacco control policies than nonsmokers,<sup>11,13–15</sup> with support inversely related to how heavily they smoke.<sup>10</sup>

Few studies have examined public support for FDA-mandated nicotine reduction. In a random-digit dial survey of 672 smokers, Fix et al. found that 67% of smokers would support an FDA regulation that made cigarettes *Objectives.* We assessed public support for a potential Food and Drug Administration (FDA)–mandated reduction in cigarette nicotine content.

*Methods.* We used nationally representative data from a June 2010 crosssectional survey of US adults (n = 2649) to obtain weighted point estimates and correlates of support for mandated nicotine reduction. We also assessed the potential role of political ideology in support of FDA regulation of nicotine.

*Results.* Nearly 50% of the public supported mandated cigarette nicotine reduction, with another 28% having no strong opinion concerning this potential FDA regulation. Support for nicotine reduction was highest among Hispanics, African Americans, and those with less than a high school education. Among smokers, the odds of supporting FDA nicotine regulation were 2.77 times higher among smokers who intended to quit in the next 6 months than among those with no plans to quit.

*Conclusions.* Mandating nicotine reduction in cigarettes to nonaddictive levels may reduce youth initiation and facilitate adult cessation. The reasons behind nicotine regulation need to be communicated to the public to preempt tobacco industry efforts to impede such a regulation. (*Am J Public Health.* 2013;103: 562–567. doi:10.2105/AJPH.2012.300890)

less addictive if "nicotine was made easily available in non-cigarette form."16(p945) Further data on support by demographic or other characteristics were not presented. A randomdigit dial survey of 1021 individuals by Connolly et al. found that 65% of Americans (73% of nonsmokers and 58% of smokers) supported a mandated reduction in cigarette nicotine content "if it would cause fewer kids to become addicted or hooked on smoking." 17(p2) As in previous research on public support of tobacco control policies, Connolly et al. found that a greater proportion of African Americans than Whites supported nicotine reduction. They found no differences by gender or age, and data on support by education were not presented.

Because of differences in survey item phrasing, the use of random-digit dial sample frames, and the potential role of nonresponse bias, comparisons between these studies are challenging. In some cases, small sample sizes, especially of smokers, may have precluded the authors from reporting on key subpopulations of interest, such as racial/ethnic minorities or individuals of low socioeconomic status. In the

current study, we assessed public attitudes concerning a proposed mandated reduction in cigarette nicotine content in a large, nationally representative sample, with special attention paid to smoking status, intention to quit, race/ ethnicity, and education. Improving on the methods used in previous studies, we collected our sample by means of address-based sampling, the gold standard of survey research.<sup>18</sup> Our oversampling of African Americans (n = 298), Hispanics (n = 288), and current smokers (n=1308) allowed for more in-depth subgroup analyses than previously published studies. Additionally, we assessed the potential role of political ideology in support of FDA regulation of nicotine, a variable that has been overlooked in previous research and may affect the observed association between demographic characteristics and support for nicotine regulation. Measuring public support and opposition to reducing cigarette nicotine content and identifying characteristics of groups with an especially high likelihood of opposition will allow FDA to gauge public sentiment and tailor messaging if the agency chooses to move forward with this far-reaching regulation.

## **METHODS**

In June 2010, we obtained data from a cross-sectional survey drawn from Knowledge Networks' KnowledgePanel, a nationally representative online cohort of adults aged 18 years and older. KnowledgePanel is a probabilitybased online research cohort that covers the US noninstitutionalized adult population both with and without Internet access. Cohort members are recruited primarily by means of addressbased sampling, although some cohort members who were recruited during earlier efforts with random-digit dial sampling remain. Nonselected individuals are not able to volunteer for KnowledgePanel. To address the bias associated with Web-based data collection, members who do not have access to the Internet are given a computer with Internet access. All new members complete a separate profile survey that collects demographic information to determine eligibility for substudies and statistical weighting. This information is updated annually, with members typically active for 3 years. Cohort members are rewarded for completing surveys with points that are redeemable for cash or with access to the Internet if it is not already available.

For this survey, we randomly sampled panel members from the KnowledgePanel participant list, oversampling African Americans and Hispanics. Overall, 10 537 panel members were contacted for participation, of which 6792 (64.5%) completed the screening confirming smoking status. Of the total number of cohort members contacted for participation, response rates were highest for non-Hispanic Whites (69.2%), followed by Hispanics (53.7%) and African Americans (50.1%).<sup>19</sup> The completers included 1308 smokers, 5479 former and never smokers, and 5 respondents who could not be classified because they did not answer the smoking status screening item. To collect a large sample of current smokers, we invited all confirmed smokers and approximately 20% of former and never smokers selected at random (n = 1341, or 24% of those approached) to complete the full survey, yielding a final sample size of 2649 participants.

## **Measures**

The dependent variable, support for mandated reductions in cigarette nicotine content, read: Please tell us if you strongly agree, agree, neither agree nor disagree, disagree, or strongly disagree with the following statement (or do not know): The government should reduce the amount of nicotine in cigarettes to help smokers quit.

Smoking status was self-reported, with never smokers classified as having never smoked as many as 100 cigarettes in their lives, former smokers as having smoked 100 cigarettes or more in their lives but currently smoking not at all, and current smokers having smoked in excess of 100 cigarettes in their lifetimes and currently smoking every day or some days. Smokers also provided information on intention to quit, a common outcome in smoking cessation research derived from the stage of change model,<sup>20</sup> and time to first cigarette on waking, a 1-item indicator of level of nicotine dependence.<sup>21</sup> Both items' wording was taken from the 2010 Tobacco Use Supplement to the Current Population Survey.<sup>22,23</sup> Our singleitem measure of political ideology was adapted from an item used by the Pew Research Center and measured on an 11-point scale, with 0 =*very liberal* and 10 = very conservative.<sup>24</sup> All participants provided demographic information such as gender, age, education, and race/ ethnicity.

## **Data Analysis**

The dataset contained few missing data. Items with missing observations included political ideology (56 of 2469), intention to quit smoking (10 of 1308), and time to smoke on waking (5 of 1308). Because these variables were missing data at a rate of 2% or less and were correlated with all other variables in the analyses at less than 5%, we treated them as missing at random.<sup>25,26</sup> This low level of missing data may be the result of the construction of the Knowledge Networks' online survey, which does not allow participants to proceed to the next question without answering the current item. Participants could refuse to answer an item, which was treated as missing. We also conducted a sensitivity analysis to ascertain any bias associated with participants quickly clicking through the items and neglecting to read the questions carefully. Removing participants who took 7 minutes or less (median = 15 minutes) to complete the survey did not alter results; thus, we retained them for statistical analysis.

Using Stata 12 (StataCorp LP, College Station, TX),<sup>27</sup> we conducted a weighted analysis to obtain demographic and point estimates for support of mandated reductions in cigarette nicotine content. The sample was analyzed using design-based population weights that adjust for the probability of selection into the sample. Because Knowledge Networks includes basic demographic data for all panel members, we corrected for nonresponse bias with weighting. Weights were further constructed to reflect the 2009 US national population demographic characteristics according to the Current Population Survey.<sup>22</sup> Dependent variable responses were collapsed from a 5-point Likert scale into approve, neither approve nor disapprove, disapprove, and don't know. We used multinomial logistic regression to investigate outcome variables in univariate and multivariate analyses. Covariates included demographics, smoking status, and political ideology for the total population analyses and demographics, smoking status, political ideology, intention to quit, and time to first cigarette among smokers only. Although we considered combining the "don't know" response category with the "neither agree nor disagree" response category, a Small-Hsiao test of the independence of irrelevant alternatives assumption indicated that "don't know" was significantly different from the other categories in both the total and the smoker-only samples.<sup>28</sup> This result informed our choice of a less statistically powerful but better fitting multinomial logistic regression model. Models were constructed using likelihood ratio tests and the comparison of fit statistics without weights. Weights were added during the interpretation phase.

## RESULTS

Table 1 presents unweighted and weighted sample characteristics for the total population and by smoking status. After weighting, sample demographic characteristics mirrored national estimates on gender, smoking status, race/ ethnicity, education, and political ideology.<sup>22,25</sup> More than 60% of smokers were thinking of quitting in the next 1 to 6 months, and 20.5% (95% confidence interval [CI] = 17.4, 23.5) smoked within 5 minutes of waking. Nearly half (46.7%; 95% CI = 43.6, 49.7) of participants agreed that the government should

TABLE 1—Unweighted and Weighted Sample Characteristics Presented by Total (n = 2649) and by Never (n = 680), Former (n = 661), and Current (n = 1308) Smoking Status: June 2010

Characteristic	Total Population		By Smoking Status			
	Mean (95% CI) or Unweighted % (No.)	% Sample Weighted (95% Cl)	Never Smokers, % Sample Weighted (95% CI)	Former Smokers, % Sample Weighted (95% CI)	Current Smokers, % Sample Weighted (95% CI)	
Gender						
Male	49.9 (1323)	48.4 (45.4, 51.4)	47.3 (42.4, 52.2)	51.2 (46.3, 56.8)	47.2 (43.5, 51.0)	
Female	50.1 (1326)	51.6 (48.6, 54.6)	52.7 (47.8, 57.6)	48.4 (46.3, 55.8)	52.8 (49.0, 56.5)	
Smoking status						
Never	25.7 (680)	52.5 (49.5, 55.4)	100			
Former	25.0 (661)	25.4 (23.0, 27.8)		100		
Current	49.3 (1308)	22.2 (20.3, 24.0)			100	
Race/ethnicity						
White	71.8 (1902)	69.0 (66.1, 72.0)	67.9 (63.0, 72.7)	77.1 (72.1, 82.0)	62.6 (58.7, 66.5)	
African American	11.3 (298)	11.4 (9.2, 13.5)	12.2 (8.7, 15.7)	7.8 (4.5, 11.1)	13.6 (10.8, 16.4)	
Hispanic	10.9 (288)	12.9 (10.7, 15.2)	12.4 (8.8, 16.0)	9.5 (5.8, 13.1)	18.0 (14.5, 21.5)	
Other	6.1 (161)	6.7 (5.0, 8.4)	7.5 (4.6, 10.4)	5.7 (3.1, 8.2)	5.8 (4.0, 7.6)	
Age, y	49.1 (48.4, 49.7)	46.4 (45.4, 47.4)	42.7 (41.2, 44.3)	55.2 (53.5, 56.9)	44.9 (43.8, 46.1)	
Education						
< high school	12.8 (338)	13.1 (11.0, 15.1)	8.4 (5.3, 11.6)	13.8 (10.0, 17.6)	23.1 (19.5, 26.8)	
High school diploma/GED	32.5 (861)	31.0 (28.2, 33.8)	26.7 (22.3, 31.1)	37.1 (31.9, 42.2)	34.3 (30.8, 37.8)	
Some college	29.8 (789)	28.3 (25.7, 31.0)	29.1 (24.8, 33.5)	24.6 (20.1, 29.1)	30.7 (27.4, 33.9)	
College degree	25.0 (661)	27.6 (24.9, 30.3)	35.7 (31.3, 40.3)	24.5 (20.3, 28.7)	11.9 (9.9, 14.0)	
Political ideology <sup>a</sup>	6.5 (6.4, 6.6)	6.6 (6.4, 6.7)	6.7 (6.5, 6.9)	6.7 (6.4, 7.0)	6.1 (6.0, 6.3)	
Government should regulate nicotine <sup>b</sup>						
Agree	44.7 (1165)	46.7 (43.6, 49.7)	46.2 (41.3, 51.1)	48.5 (43.2, 53.9)	45.5 (41.8, 49.3)	
Neither agree nor disagree	27.8 (725)	26.8 (24.2, 29.5)	26.3 (22.0, 30.6)	28.0 (23.3, 32.8)	26.8 (23.5, 30.0)	
Disagree	20.4 (531)	16.5 (14.4, 18.6)	13.8 (10.5, 17.1)	16.4 (12.9, 19.9)	23.0 (19.9, 26.1)	
Don't know	7.2 (187)	10.0 (8.0, 12.0)	13.7 (10.2, 17.2)	7.0 (4.4, 9.6)	4.7 (3.2, 6.2)	
Intention to quit						
Next 30 d					18.3 (15.5, 21.2)	
Next 6 mo					45.7 (42.0, 49.4)	
Not thinking of quitting					35.9 (32.4, 39.5)	
Time to smoke on waking						
$\geq$ 6 min					79.5 (76.5, 82.6)	
Within 5 min					20.5 (17.4, 23.5)	

Note. Cl = confidence interval; GED = general equivalency diploma.

<sup>a</sup>Political ideology was measured on a scale ranging from 0 to 10, with 0 = very liberal and 10 = very conservative.

<sup>b</sup>"The government should reduce the amount of nicotine in cigarettes to help smokers quit."

regulate nicotine, and 26.8% (95% CI = 24.2, 29.5) neither agreed nor disagreed, 16.5% (95% CI = 14.4, 18.6) disagreed, and 10% (95% CI = 8.0, 12.0) did not know.

## Support for Nicotine Regulation in the Total Population

The proportion of participants endorsing mandated reductions in cigarette nicotine content was consistent across smoking categories, with 46.2% (95% CI = 41.3, 51.1) of never

smokers, 48.5% (95% CI = 43.3, 53.9) of former smokers, and 45.5% (95% CI = 41.8, 49.3) of current smokers supporting regulation (Table 1). Approximately 27% of never, former, and current smokers neither agreed nor disagreed with regulation. Differences between smoking categories were evident in the relatively small proportion of participants who disagreed with regulation of nicotine, with disapproval increasing from 13.8% (95% CI = 10.5, 17.1) among never smokers, to 16.4% (95% CI = 12.9, 19.9) among former smokers, to 23.0% (95% CI = 19.9, 26.1) among current smokers. In multivariate analysis adjusted for demographic variables and political ideology, the odds of support for nicotine regulation were 60% lower among current smokers than among never smokers (Table 2).

We also examined support for nicotine regulation by racial/ethnic group. A greater percentage of African Americans (52.0%; 95% CI = 41.9, 62.2) and Hispanics (61.2%; 95%

CI = 52.3, 70.0) supported nicotine regulation than did Whites (43.3%; 95% CI = 39.9, 46.7). In multivariate analysis adjusted for other demographic variables, smoking status, and political ideology, the odds of support for nicotine regulation among African Americans (adjusted odds ratio [AOR] = 2.56; 95% CI = 1.30, 5.04) were significantly higher than the odds of support among Whites (Table 2). We did not find a statistically significant difference in support for nicotine regulation between Hispanics and Whites in multivariate regression (AOR = 1.62; 95% CI = 0.97, 2.70).

Education and political ideology were also associated with support for nicotine regulation. In univariate analysis, similar percentages of people with a college degree, some college, or a high school degree supported nicotine regulation, but support was significantly higher among those without a high school diploma (62.1%; 95% CI = 54.3, 69.8). In multivariate analysis adjusting for other demographic variables and political ideology, the odds of support were 2.26 times higher (95% CI = 1.47, 3.50) among participants with a high school degree and 2.79 times higher (95% CI = 1.62, 4.82) among those without a high school degree than the odds of support among those with a college degree. Additionally, we found that the odds of support of versus opposition to nicotine regulation decreased by 11% with every 1-unit increase from liberal to conservative in the political ideology item (Table 2).

## Support for Nicotine Regulation Among Smokers

As in the total population, race/ethnicity was significantly associated with support for nicotine reduction, with the odds of support among African Americans 2.22 times (95% CI = 1.78, 4.31) higher than the odds of support for otherwise similar White smokers (Table 2). We found no difference in support between Hispanics and Whites in the multivariate regression. Education was inversely related to support for nicotine reduction among smokers, with the odds of support 1.98 times higher (95% CI = 1.09, 3.61) among those with a high

TABLE 2—Results of a Multinomial Logistic Regression for Support of FDA-Mandated Nicotine Reduction in Which *Disagree* Is the Base Outcome for the Total Population and Among Smokers Only: June 2010

	Total Populati	Smokers Only		
Variable	AOR (95% CI)	Р	AOR (95% CI)	Р
Female (Ref = male)	1.36 (0.97, 1.90)	.07	1.03 (0.69, 1.53)	.9
Smoking status (Ref = never)				
Former	0.82 (0.53, 1.25)	.35		
Current	0.40 (0.28, 0.57)	<.001		
Political ideology	0.89 (0.82, 0.95)	.02		
Race/ethnicity (Ref = White)				
African American	2.56 (1.30, 5.04)	.01	2.22 (1.78, 4.31)	<.001
Hispanic	1.62 (0.97, 2.70)	.07	1.07 (0.60, 1.92)	.82
Other	1.30 (0.56, 2.99)	.55	1.55 (0.61, 3.93)	.35
Age	1.00 (0.99, 1.01)	.98	1.01 (0.99, 1.01)	.14
Education (Ref = college degree)				
Some college	1.41 (0.91, 2.19)	.12	1.45 (0.81, 2.60)	.22
High school degree	2.26 (1.47, 3.50)	<.001	1.98 (1.09, 3.61)	.03
< high school	2.79 (1.62, 4.82)	<.001	2.45 (1.23, 4.87)	.01
Intention to quit				
Next 6 mo			2.77 (1.78, 4.31)	<.001
Next 30 d			2.52 (1.38, 4.59)	<.001

*Note.* AOR = adjusted odds ratio; CI = confidence interval. Multinomial logistic regressions return relative risk ratios but may be interpreted as odds ratios in this case. Political ideology was measured on a scale ranging from 0–10, with 0 = very liberal and 10 = very conservative.

school degree and 2.45 times higher (95% CI = 1.23, 4.87) among those without a high school degree than the odds of support among college graduates.

In addition to race and education, intention to quit was associated with support for mandated reductions in cigarette nicotine levels. In multivariate analysis, the odds of support were significantly higher for smokers with plans to quit in the next 6 months (AOR = 2.77; 95% CI = 1.78, 4.31) or next 30 days (AOR = 2.52; 95% CI = 1.38, 4.59) than those not thinking of quitting. We examined time to first cigarette on waking and political ideology, but they were not significant in univariate or multivariate analysis among current smokers only.

## DISCUSSION

Our findings show that nearly half of the US public supports FDA-mandated reductions in nicotine in cigarettes and that this level of support is consistent among never, former, and current smokers. Overall, only 16% of Americans disagreed with an FDA-mandated reduction in cigarette nicotine content. An additional 28% of respondents did not feel strongly either way, and 10% did not know how they felt. This 38% of undecided Americans may be receptive to education on how nicotine regulation could prevent uptake and facilitate cessation or may be persuaded to oppose regulation by so-called "smokers' rights" campaigns and other tobacco industry efforts.

Consistent with previous research on public support for tobacco control policies, 10,15,17,29,30 we found that racial/ethnic minorities, especially African Americans, are more supportive of mandated reductions in cigarette nicotine content than Whites. However, contrary to previous research demonstrating an association between support for tobacco control policies and increasing education, our research has shown that those with less than a high school education are more supportive of FDA nicotine regulation than those with a college degree, thus echoing trends found in previous research on FDA regulation of nicotine and menthol.<sup>15,17</sup> We speculate that support for FDA regulation of cigarettes among racial/ethnic minorities and individuals of low socioeconomic status reveals an awareness of tobacco's impact on their lives. Indeed, smoking-attributable disease

reflects a socioeconomic gradient such that those with the least resources are most likely to smoke, less likely to quit, and experience higher rates of morbidity and mortality from tobacco use.<sup>31</sup> On a broader level, individuals' perceived ability to influence their lives varies by social class and social capital. Perhaps this perceived lack of power translates into more support for federal regulation of tobacco products among members of marginalized groups.

Our research found a lower level of outright support for mandated nicotine reduction (48%) than Fix et al.<sup>16</sup> (67% among smokers) or Connolly et al.<sup>17</sup> (65% in general population), which could be the result of several factors. First, none of the previous studies included a "neither agree nor disagree" category. Because nicotine regulation is a new topic and respondents were unlikely to have a formed a firm opinion about such a regulation, we felt that it was important to offer a neutral response choice in this research. Indeed, nearly 27% of our respondents chose this option, suggesting that the lack of a neutral response could have inflated levels of agreement in previous investigations of this topic. Second, it is possible that sampling bias may underlie the different estimates of support found in the random-digit dial studies and the current research, in which we used addressbased sampling, the gold standard in survey research.<sup>18</sup> Finally, differences in item phrasing and ordering, as well as a lack of information on nonresponse bias, make comparisons between the current research and past studies challenging. Considering these studies' significant methodological differences, it is perhaps most useful to think of their different estimates as a range, with the current research representing a low-end estimate of support and previous studies representing a high-end estimate of support for FDA-mandated reductions in cigarette nicotine content.

Smokers intending to quit were more likely to support FDA-mandated reductions in cigarette nicotine content than smokers not considering cessation. Although previous research has found that heavy smokers are less supportive of tobacco control policies than light smokers,<sup>11</sup> we found no differences in support by time to first cigarette of the day,<sup>21</sup> a wellestablished measure of nicotine dependence. These findings could be in part because of the wording of the question, which highlighted nicotine reduction as a mechanism "to help smokers quit." As posited in previous research, it could also signify smokers' support of tobacco regulations as enabling free choice concerning tobacco use.<sup>16</sup>

Although political ideology is not a standard independent variable in health research, we included it because of the inherently political nature of our question (support for a potentially controversial government regulation). Evidence has indicated that conservatives are less supportive of government regulation than liberals and that people identifying as liberal are more likely to be female or racial/ethnic minorities.<sup>25</sup> As expected, we found that increasing conservatism was inversely associated with support for nicotine regulation. In the total population, we also found an enduring association between African American race and support for nicotine regulation, suggesting that support of this regulation goes beyond political ideology.

## **Strengths and Limitations**

As with many surveys in the new information and communications era of smartphones and the Internet, our sample may be less representative of people of low socioeconomic status, low reading levels, or those without a permanent home. However, Knowledge Networks uses address-based sampling to increase its coverage of cell-phone-only and minority households and provides free online access to facilitate data collection. A recent analysis comparing the Knowledge Networks panel with national data did not reveal significant sources of nonresponse bias by gender, age, race, educational attainment, home ownership, household income, number of adults in the household, or region.31

Another limitation in interpreting the findings is the role of the social desirability response bias. As in other studies of public opinion of FDA regulation of tobacco,<sup>16,17</sup> participants may have reported more favorable opinions of government regulation of nicotine because of the stigma associated with tobacco use, possibly inflating estimates of support for nicotine regulation. Social desirability bias may also have attenuated the association between race/ethnicity, education, and support for nicotine regulation, because research has shown that stigma associated with smoking is most likely felt by Whites and those with higher levels of education.<sup>33</sup> Surveys administered over the Internet are, however, less likely to elicit socially desirable answers from participants;<sup>34</sup> thus, the online mode used in this research is less likely than telephone surveys used in other previously published studies to elicit social desirability bias.

Although African Americans and Hispanics were oversampled, our sample included smaller numbers of individuals in each of these racial/ethnic groups than of Whites. Nonetheless, our findings are drawn from the largest sample published to date, including more than 1300 current smokers and more than 660 former and never smokers, respectively. Our large sample allowed for the first investigation of support for nicotine regulation by education and an in-depth analysis of the correlates of support among smokers only. Moreover, the trends in support of nicotine regulation found in this analysis are consistent with trends related to support for the elimination of menthol in cigarettes.<sup>15</sup>

## Conclusion

This study provides initial information about the public's attitude and their likely support of what could be one of the most far-reaching actions of the FDA's new regulatory authority: a mandated reduction in cigarette nicotine levels to nonaddictive levels. The amount of overall support, especially among current smokers, African Americans, smokers wanting to quit, and those with less than a high school education, has indicated that FDAmandated nicotine reduction under Section 907 of the Family Smoking Prevention and Tobacco Control Act may be acceptable to a large number of Americans. More research and ongoing surveillance will be needed to examine potential mediators and moderators of public attitudes and to monitor public knowledge, attitudes, and beliefs related to FDAmandated nicotine regulation as FDA policy implementation evolves. Given that a large proportion of the population is undecided, considering timely educational campaigns to frame the debate is critical. The reasons behind nicotine regulation need to be communicated to this group of "undecideds" to preempt tobacco industry efforts to impede such a regulation, as has already occurred with the debate over a menthol ban.35-39 Use of combusted tobacco products remains the most

preventable cause of death, disease burden, and excess cost in the United States.<sup>2</sup> Nicotine reduction is a promising device in the FDA's tool kit to protect the population from the harm and death caused by tobacco products.

#### **About the Authors**

Jennifer L. Pearson is with The Schroeder Institute for Tobacco Research and Policy Studies at Legacy, Washington, DC. David B. Abrams and Raymond S. Niaura are with the Schroeder Institute for Tobacco Research and Policy Studies at Legacy and the Department of Health, Behavior and Society, Johns Hopkins Bloomberg School of Public Health, Baltimore, MD. David B. Abrams is also with the Georgetown University Medical Center Lombardi Comprehensive Cancer Center, Washington, DC. Amanda Richardson and Donna M. Vallone are with the Department of Research and Evaluation, Legacy and the Department of Health, Behavior and Society, Johns Hopkins Bloomberg School of Public Health.

Correspondence should be sent to Jennifer L. Pearson, PhD, MPH, The Schroeder Institute for Tobacco Research and Policy Studies at Legacy, 1724 Massachusetts Avenue, NW, Washington, DC 20036 (e-mail: jpearson@legacy forhealth.org). Reprints can be ordered at http://www.ajph. org by clicking the "Reprints" link.

This article was accepted May 2, 2012.

### **Contributors**

J. L. Pearson was primarily responsible for data analysis and wrote the first complete draft of this article. R. S. Niaura and A. Richardson made significant contributions to the data analysis approach and refinement of the Methods and Results sections. D. M. Vallone and D. B. Abrams made significant contributions to the refinement of the Introduction and Discussion sections. The entire team took part in the creation of the survey items that were the basis of this analysis.

#### **Acknowledgments**

During this research, Jennifer L. Pearson was supported by a National Research Service Award from the National Institute on Drug Abuse (grant F31 DA030016-01). We thank Joanna Cohen, Lainie Rutkow, and Elizabeth

Platz for their invaluable feedback on this article.

### **Human Participant Protection**

Institutional review board approval for this research was received from Independent IRB, an external institutional review board used by the survey's sponsor.

#### References

1. US Department of Health and Human Services. *The Health Consequences of Smoking: A Report of the Surgeon General.* Atlanta, GA: National Center for Chronic Disease Prevention and Health Promotion, Office on Smoking and Health; 2004.

2. Mokdad A, Marks J, Stroup D, Gerberding J. Actual causes of death in the United States, 2000. *JAMA*. 2004; 291(10):1238–1245.

3. Robinson JH, Pritchard WS, Davis RA. Psychopharmacological effects of smoking a cigarette with typical "tar" and carbon monoxide yields but minimal nicotine. *Psychopharmacology (Berl.).* 1992;108(4):466–472. 4. Davis RM, Novotny TE, Lynn WR, eds. *The Health Consequences of Smoking: Nicotine Addiction: A Report of the Surgeon General.* Rockville, MD: Center for Health Promotion and Education, Office on Smoking and Health; 1988.

5. USA v Philip Morris USA Inc. et al., 449 F.Supp.2nd 1 (D.D.C. 2006).

6. Kessler DA, Witt AM, Barnett PS, et al. The Food and Drug Administration's regulation of tobacco products. *N Engl J Med.* 1996;335(13):988–994.

7. Family Smoking Prevention and Tobacco Control Act, Pub. L. No. 111-31, 123 Stat. 1776 (2009).

8. Benowitz NL, Henningfield JE. Establishing a nicotine threshold for addiction: the implications for tobacco regulation. *N Engl J Med.* 1994;331(2):123–125.

9. Hatsukami DK, Perkins KA, LeSage MG, et al. Nicotine reduction revisited: science and future directions. *Tob Control.* 2010;19(5):e1–e10.

10. Doucet JM, Velicer WF, Laforge RG. Demographic differences in support for smoking policy interventions. *Addict Behav.* 2007;32(1):148–157.

11. Dwyer T, Bradshaw J, Mummery WK, Searl KR, Rossi D, Broadbent M. Public support for anti-smoking legislation varies with smoking status. *Aust J Rural Health*. 2008;16(4):231–236.

12. Bernat DH, Klein EG, Fabian LEA, Forster JL. Young adult support for clean indoor air laws in restaurants and bars. *J Adolesc Health*. 2009;45(1):102–104.

13. Poland BD, Cohen JE, Ashley MJ, et al. Heterogeneity among smokers and non-smokers in attitudes and behaviour regarding smoking and smoking restrictions. *Tob Control.* 2000;9(4):364–371.

14. Smith KC, Siebel C, Pham L, et al. News on tobacco and public attitudes toward smokefree air policies in the United States. *Health Policy.* 2008;86(1):42–52.

15. Winickoff JP, McMillen RC, Vallone DM, et al. US attitudes about banning menthol in cigarettes: results from a nationally representative survey. *Am J Public Health*. 2011;101(7):1234–1236.

16. Fix BV, O'Connor RJ, Fong GT, Borland R, Cummings KM, Hyland A. Smokers' reactions to FDA regulation of tobacco products: findings from the 2009 ITC United States survey. *BMC Public Health*. 2011;11 (1):941.

17. Connolly GN, Behm I, Healton CG, Alpert HR. Public attitudes regarding banning of cigarettes and regulation of nicotine. *Am J Pub Health*. 2012;102(4):e1–e2.

18. Link MW, Battaglia MP, Frankel MR, Osborn L, Mokdad AH. A comparison of address-based sampling (ABS) versus random-digit dialing (RDD) for general population surveys. *Public Opin Q.* 2008;72(1):6–27.

19. Nukulkij P, Garrett J. *Survey of Adult Smokers 2010*. Menlo Park, CA: Knowledge Networks; 2011.

20. Prochaska JO, DiClemente CC, Norcross JC. In search of how people change: applications to addictive behaviors. *Am Psychol.* 1992;47(9):1102–1114.

21. Heatherton TF, Kozlowski LT, Frecker TC, Fagerstron K- O. The Fagerstrom Test for Nicotine Dependence: a revision of the Fagerstrom Tolerance Questionnaire. *Br J Addict.* 1991;86(9):1119–1127.

22. US Census Bureau. *Current Population Survey:* 2010. Washington, DC: US Census Bureau. 2011.

23. US Department of Commerce, Census Bureau. National Cancer Institute-sponsored Tobacco Use Supplement to the Current Population Survey (2010-11). 2012. Available at: http://www.census.gov/cps/ methodology/techdocs.html. Accessed August 14, 2011.

24. Kroh M. Measuring left-right political orientation: the choice of response format. *Public Opin Q.* 2007;71 (2):204–220.

25. Pew Research Center for People & the Press. Beyond red vs. blue: political typology. Pew Research Center for the People & the Press Web site. Available at: http://people-press.org/2011/05/04/beyond-red-vsblue-the-political-typology. Released May 4, 2011. Accessed February 8, 2012.

26. Heeringa SG, West BT, Berglund PA. *Applied Survey Data Analysis.* Boca Raton, FL: Chapman and Hall; 2010.

27. *Stata Statistical Software: Release 12* [computer program]. College Station, TX: StataCorp LP; 2011.

28. Small KA, Hsiao C. Multinomial logit specification tests. *Int Econ Rev.* 1985;26(3):619–627.

29. Hamilton WL, Biener L, Rodger C. Who supports tobacco excise taxes? Factors associated with towns' and individuals' support in Massachusetts. *J Public Health Manag Pract.* 2005;11(4):333–340.

30. Pearson J, Richardson A, Niaura R, Abrams D, Vallone D. A ban on menthol cigarettes: impact on public opinion and smokers' intention to quit. *Am J Public Health*. 2012;102(11):e107–e114.

31. US Department of Health and Human Services. *Tobacco Use Among U.S. Racial/Ethnic Minority Groups— African Americans, American Indians and Alaska Natives, Asian Americans and Pacific Islanders, and Hispanics: A Report of the Surgeon General.* Atlanta, GA: National Center for Chronic Disease and Health Prevention and Health Promotion, Office on Smoking and Health; 1998.

32. Garrett J, Dennis JM, DiSogra CA. Non-response bias: recent findings from address-based panel recruitment. Paper presented at: Annual Conference of the American Association for Public Opinion Research; May 13–16, 2010; Chicago, IL.

 Stuber J, Galea S, Link BG. Smoking and the emergence of a stigmatized social status. *Soc Sci Med.* 2008;67(3):420–430.

 Kreuter F, Presser S, Tourangeau R. Social desirability bias in CATI, IVR, and Web surveys. *Public Opin Q.* 2008;72(5):847–865.

35. Lee J. Ban of menthol cigarettes could create huge illegal market. Available at: http://www.eurweb.com/? p=60734. Published October 26, 2010. Accessed August 19, 2011.

 Innis N. Banning menthol cigarettes: sound science– or scientific paternalism? Available at: http://www. jacksonadvocateonline.com/?p=2344. Accessed August 19, 2011.

37. The industry menthol report: menthol cigarettes: no disproportionate impact on public health. Greensboro, NC: Lorillard Tobacco Company & R.J. Reynolds Tobacco Company; 2011.

38. Lorillard Tobacco Company. Understanding menthol: policy implications. Understanding Menthol Web site. Available at: http://www.understandingmenthol.com/ policy-implications.html. Accessed August 19, 2011.

 Lorillard Tobacco Company. Freedom of choice for grown folks. Available at: http://www.mentholchoice. com. Accessed July 14, 2010.