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REVIEW ARTICLE Questionnaire surveys of dentists on radiology

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Objectives: Survey by questionnaire is a widely used research method in dental radiology. A major concern in reviews of questionnaires is non-response. The objectives of this study were to review questionnaire studies in dental radiology with regard to potential survey errors and to develop recommendations to assist future researchers.

Methods: A literature search with the software search package PubMed was used to obtain internet-based access to Medline through the website www.ncbi.nlm.nih.gov/pubmed. A search of the English language peer-reviewed literature was conducted of all published studies, with no restriction on date. The search strategy found articles with dates from 1983 to 2010. The medical subject heading terms used were "questionnaire", "dental radiology" and "dental radiography". The reference sections of articles retrieved by this method were hand-searched in order to identify further relevant papers. Reviews, commentaries and relevant studies from the wider literature were also included.

Results: 53 questionnaire studies were identified in the dental literature that concerned dental radiography and included a report of response rate. These were all published between 1983 and 2010. In total, 87 articles are referred to in this review, including the 53 dental radiology studies. Other cited articles include reviews, commentaries and examples of studies outside dental radiology where they are germane to the arguments presented.

Conclusions: Non-response is only one of four broad areas of error to which questionnaire surveys are subject. This review considers coverage, sampling and measurement, as well as non-response. Recommendations are made to assist future research that uses questionnaire surveys.

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Keywords: dentistry; dental radiography; questionnaires; research design

Introduction

Surveys of dentists by questionnaire on the subject of dental radiology are a widely used research method. They can provide important, cost-effective information on dentists' knowledge, attitudes and practices.^{1–3} There have been several reviews or commentaries on the design of such studies. Nevertheless, the focus of these articles is overwhelmingly on the quantity of response, in other words non-response error.^{4–7} Reviews that consider aspects of the quality of response are much less common.⁸ In 1989, Groves⁹ described four errors of sample surveys, of which non-response is only one. These were coverage error, sampling error, non-response error and measurement error. No reviews or commentaries were identified in which all of these

aspects of the design of questionnaires for health studies are considered. Consequently, the objectives of this study were to review questionnaire studies in dental radiology with regard to potential survey errors and to develop recommendations to assist future researchers.

This review of questionnaire studies concerned dental radiology in particular but drew on the wider dental and medical literature where this was considered relevant.

Materials and methods

A literature search with the software search package PubMed was used to obtain internet-based access to Medline through the website www.ncbi.nlm.nih.gov/ pubmed. A search of the English language peerreviewed literature was conducted of all published

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studies, with no restriction on date. The search strategy resulted in articles with dates from 1983 to 2010. The medical subject heading terms used were "questionnaire", "dental radiology" and "dental radiography". The reference sections of articles retrieved by this method were hand-searched in order to identify further relevant papers. This hand search was repeated with each set of newly identified articles until it was felt that the search was as complete as reasonably achievable. As far as possible, we conducted this review using a systematic approach. Nevertheless, formal systematic review, such as those conducted to investigate therapeutic interventions or diagnostic tests, was not feasible.

Inclusion criteria

True questionnaire surveys were considered to be those in which questionnaires were used to survey populations. Whilst the objective was to identify studies that concern dental radiology, studies from the wider literature were also identified by this method and included, where relevant. The search also identified reviews and commentaries on the design of questionnaire studies, and these have been included in this review, where appropriate.

Exclusion criteria

Studies were identified where the word "questionnaire" was used in the report but, in reality, were not surveys of populations. An example would be a study involving a small panel of selected observers where the "questionnaire" was simply a way of recording data. Such studies were excluded from the review.

Data analysis

For questionnaire-based studies on dental radiology for which a response rate was reported, the mean response rate was calculated and an analysis of response rates against sample size was conducted. Data were input into PASW statistics 18.0 (formerly SPSS) (PASW; Predictive Analytics Software, SPSS Inc., Chicago, IL).

Table 1 The four key sources of error in questionnaire surveys

Pearson's correlation coefficient was calculated to determine the relationship between response rate and sample size (r = -0.47, p = 0.01).

Results

This review identified examples of Groves' four key sources of survey error, namely coverage, sampling, non-response and measurement. Each of these may, in turn, be divided into subdivisions. These are summarized in Table 1.

53 questionnaire studies were identified in the dental literature that concerned dental radiography and included a report of response rate.^{1,2,10–60} These were all published between 1983 and 2010. In total, 87 articles are referred to in this review, including the 53 dental radiology studies. Other articles include reviews, commentaries and examples of studies outside dental radiology where they are germane to the arguments presented.

Discussion

The number of surveys to which dentists are subjected is unknown. Nonetheless, as early as 1993, Horner et al²² commented, "It is possible that GDPs were suffering from 'questionnaire fatigue'". In addition to surveys by academic institutions, dentists regularly receive requests to complete commercial surveys. Therefore it is unsurprising that non-response is considered to be a shortcoming of many surveys.⁶¹ Many authors have drawn attention to low response rates as sources of bias in surveys of health professionals.^{62–64} For example, Ho et al⁶⁵ commented in 2007, "The main threat to the validity of survey findings arises from low response rates". Nevertheless, non-response is only one component of survey error, and a good response rate alone does not guarantee the validity of findings.8 Furthermore, it has been argued

Does the sample frame include all members of the survey population?
Is the source information current for the sample frame?
Could the sample frame include duplicates?
Does the sample frame include ineligible individuals?
Random sampling
Total population approach
Trading sampling error for non-response error
Better allocation of resources through the use of sampling
An appropriate sample size can provide precision
Repeated large samples can lead to "questionnaire fatigue"
Non-random "convenience" sampling
Sample size selection
Definitions of response rate
Response rates found in the dental radiology literature
Non-response and non-response bias
Response enhancement strategies
Do respondents always tell the truth?
The wording of questions
Different survey modes

that non-response is a source of error only to the extent that responders and non-responders differ on the variables of interest.⁵

Coverage error

The sample frame is the list from which a sample is to be drawn in order to represent the survey population. The ideal situation is that every member of the survey population appears once on the sample frame with accurate contact details. This is termed "full coverage". In this way, every member of the survey population will have the same chance as any other of being selected into the survey sample to receive a questionnaire. When this is not the case, coverage error exists. A number of questions may be raised about coverage.

Does the sample frame include all members of the survey population?: The surveying of participants at a meeting or conference is a common source of coverage error. Participants would be expected to form a special sub-population of dentists who were available, interested and enthusiastic enough about the subject to attend a conference. For example, in 2003 Sakakura et al⁴⁴ published a study entitled "A survey of radiographic prescription in dental implant assessment". The authors selected a random sample of 69 dentists attending a dental implant meeting held in São Paulo, Brazil. The sample frame from which the sample was taken was very different from the survey population. This was stated at the outset to be "Dentists in Brazil", but the sample frame was only those dentists attending one conference on one occasion.

Is the source information current for the sample frame?: There are concerns in some studies that source data could be out of date and thus compromise the sample frame. For example, Jenkins et al³³ and Kogon et al²⁴ used lists of graduates from Cardiff and Ontario dental schools, respectively. There is concern that such lists would have errors soon after graduation. Typically, contact details for graduates would only be updated where the graduates themselves had informed their Dental School or their Alumni Associations. Where contact details are incorrect, an individual will have a zero chance of being included in the sample.

Could the sample frame include duplicates?: Kay and Nuttall²³ carried out a study of restorative decisions based on bitewing radiographs. The source for the sample frame was the Glasgow Yellow Pages telephone directory. It is not unusual for UK dental practitioners to work in more than one practice. Such a practitioner would therefore have a greater chance of being selected for the sample and potentially have the opportunity to make more than one response.

Does the sample frame include ineligible individuals?: It is possible that a sample frame may include ineligible individuals who are outside the intended survey population. For example, in 2002 Stewardson⁴² carried out a study to assess endodontic practice. The sample frame

was taken from the UK General Dental Council register for the year 2000. Inevitably, some registrants would not be working in clinical dentistry or would be working in areas in which endodontics was not carried out, such as oral medicine or orthodontics.

Sampling error

Estimates can be made by taking a random sample, and sample size calculation can deliver estimates of appropriate precision. Random sampling requires that every member of the sample frame have an equal chance of being selected in the sample. An example of a nonrandom sample is the 1998 study by Yang and Kiyak.⁶⁶ This study was carried out to investigate the timing of orthodontic treatment in the USA. The authors reported that there were four groups within the sample. The first was a random sample of members of the American Association of Orthodontists. A second group was a sample taken from the directory of the midwest component of the Angle Society of Orthodontists. In the third, questionnaires were distributed at an annual meeting of orthodontists. The final group consisted of orthodontists who were recommended by the collaborators on the study. The result was a sample that was not randomly selected. Therefore, the authors introduced bias into the selection of the sample and so the study suffered from sampling error.

Total population approach: The most simplistic approach used by researchers is to target the whole of the relevant population. This would seem to have the advantage of eliminating sources of sampling error. Nevertheless, this approach has been criticized on several grounds.

As Dillman et al⁶⁷ pointed out, "There is nothing to be gained by surveying all 1000 members of a population in a way that produces a 35% response rate". An example from the dental literature is Wenzel and Møystad's study,³⁶ which evaluated Norwegian general dental practitioners' decision criteria and characteristics for choosing digital radiographic equipment. The authors reported that a questionnaire was sent to all the dental practitioners in Norway, a total of 3940 dentists. The reported response rate was 56%. Whilst one could argue that there was minimal sampling error, the authors had the problem that 44% of their sample did not respond. Dillman et al⁶⁷ commented further, "Survey sponsors simply trade small amounts of sampling error for potentially large amounts of non-response error".

A second criticism of a total population approach is that resources may be wasted and that appropriate sampling is more cost-effective. Resources for research are always limited and researchers have an obligation to use them effectively. Reduction of non-response error can be costly. For example, several authors drew attention to the effectiveness of monetary incentives, the use of prepaid return envelopes, personalisation, prenotification and follow-up contacts.^{4,5,68,69} Therefore, attempts at contacting an entire population can be at the expense of measures to reduce non-response.

A further concern is whether the findings from a whole population survey are any more valid than those from a random sample of sufficient size. Both Scheaffer et $a1^{70}$ and Dillman et $a1^{67}$ presented formulae to select an appropriate sample size. This is dependent on the size of the population, the estimated variability of the results, the desired margin of error and the desired confidence level. For example, for the population of 3940 investigated by Wenzel and Møystad,³⁶ the authors could have been 95% confident that findings would be within $\pm 5\%$ with a sample size of $350.^{67}$ Therefore, it could be argued that Wenzel and Møystad³⁶ could have better employed their resources by choosing a much smaller sample and spending research funds on response enhancement strategies.

A final concern about whole population surveys relates to "questionnaire fatigue" and the danger that repeated surveys of unnecessarily large samples can jeopardise future co-operation of health professionals. In an example from the medical literature, in 1998 Kaner et al⁷¹ published an investigation into the nonresponse of general medical practitioners to surveys entitled, "So much post, so busy with practice-so no time!" The authors commented, "Response rates by general practitioners to postal surveys have consistently fallen, compromizing the validity of this type of research". Similarly, McAvoy and Kaner⁷² published a commentary in the British Medical Journal entitled, "General practice postal surveys: a questionnaire too far?" They reported the case of one practitioner who returned an uncompleted questionnaire in its prepaid envelope, enclosing an invoice for £5 to cover his "administrative costs". Whilst the above examples are all from the medical literature, one would expect that the pressures on medical and dental practitioners would be similar.

Non-random "convenience" sampling: As an alternative to a whole population approach, some researchers have used a more opportunistic method of sampling: a convenience sample. This may be defined as one that is selected at the convenience of the researcher or where subjects are easy to recruit for a study. An example of convenience sampling is the 2005 study by Gijbels et al,⁷³ which was performed or Belgian dentists to evaluate the use of digital radiographic equipment. A questionnaire was included in a dental magazine that was freely distributed to Belgian dentists. The number of responses to this survey was 350, although the circulation of the magazine was not reported by the authors. Nonetheless, in a 2008 document, European Union figures estimated the number of dentists in Belgium to be 8423.⁷⁴ This equates to an approximate response rate for this study of 4%. The authors asserted that 30% of Belgian dentists use digital equipment for intraoral exposures. This is an unsafe assumption based on this method of sample selection.

Sample size selection: Sample size calculations are rarely referred to in reports of questionnaire surveys to dentists. 53 questionnaire surveys involving dental radiography from 1983 to 2010 were reviewed. Of these, only four stated that a sample size calculation had been carried out.^{20,24,75,76}

Non-response error

The response of individuals to surveys is often regarded as a key indicator of survey quality. Nevertheless, attention given exclusively to response rates has been questioned. For example, in 2001 Cummings et al⁷⁷ concluded "Reported response rates are often used by researchers as a quick proxy for survey quality".

In 1997, Rugg-Gunn,⁷⁸ as editor of the *British Dental Journal*, set out guidelines for acceptable response rates. These are still used by researchers. A rate of 80% or over was regarded as good and over 70% as acceptable. In response, Martin⁷⁹ criticised this approach and commented that "Crude response rates are not a valid way of judging manuscripts". Burke and Palenik⁸⁰ added to the discussion and remarked, "To achieve the magic 70% return, researchers will be encouraged to make surveys overly simple and offer them to nonrandom audiences." In the same year, Asch et al⁶⁴ wrote, "Investigators, journal editors and readers should devote more attention to assessments of bias, and less to specific response rate thresholds."

In summary, widespread concern has been expressed that response rates in themselves are unreliable indicators of survey quality. A high reported response rate may mask other deficiencies in a study. Conversely, a low response rate does not necessarily lead to bias. The following section of this literature review will discuss issues of non-response and the methods used to reduce it.

Definitions of "response rate": At first glance, the definition of "response rate" seems as simple as dividing the number of responses by the number of surveys distributed. Nevertheless, authors have accounted for the following in their calculations: the number of ineligible responses, the number of ineligible individuals in the sample as a whole, the number of individuals of unknown status, the number of incomplete or partially incomplete surveys and the number of refusals to participate in a survey. These refinements of response rate calculations have led to inconsistency in response rate reporting. Johnson and Owens⁸¹ commented, "when a response rate is given with no definition, it can mean anything". As early as 1977, Kviz⁸² addressed this problem in his article "Toward a standard definition of response rate". Kviz gave two distinct definitions, which he termed "response rate" and "completion rate". Further definitions and terms were introduced by Shosteck and Fairweather⁸³ in 1979, Asch et al⁶⁴ in 1997, Groves⁹ in 1989 and Locker⁷ in 2000. Authors therefore have many options in presenting their response rate. In 2003, Johnson and

Owens⁸¹ audited published articles from the professional literature and commented, "We have yet to encounter any case in which a response rate has been underestimated. There are powerful incentives to presenting one's work in the most favourable light possible".

Response rates found in the dental radiology literature: Of the 53 questionnaire-based surveys on dental radiology identified in this review, the analysis shows a mean reported response of 73.7%. Interestingly, if the pooled data for all the studies are analysed using the completion rate of Kviz,⁸² the overall response is 61.9%. The explanation for the discrepancy between the mean of the reported response rates and the pooled mean is that the smaller sample sizes generally have the higher response rates.

Figure 1 illustrates the significant inverse relationship between sample size and response rates. Whilst the linear regression line is far from a close fit, the graph does show a trend for decreasing response at higher sample sizes and a cluster of the highest response rates for the smaller sample sizes.

An interesting consideration is, for surveys on dental radiology, whether the subject of the questionnaire may be influential in response rate. For example, surveys on certain subjects, such as adherence to legislation on radiation protection, might be perceived as less interesting or more intrusive than one relating to new developments and techniques, such as digital radiology. Although this was not the objective of the current review, examination of the 53 studies identified here found that they could be separated into several broad subject areas. Taking pooled data for each category of studies, the response rates were as follows: prescription/ selection criteria, 64.17% (n = 24); technique/equipment, 54.63% (n = 9); radiation protection, 72.24% (n = 7); interpretation, 57.97% (n = 6); knowledge of radiography, 72.66% (n = 2); and other, 58.08% (n = 5). The category "other" included, for example, studies on infection control in radiography and use of auxiliaries. On the basis of these figures and this small number of studies, it cannot be said that, for studies on dental radiology, the subject of the survey influenced the response rate, especially in view of the many other confounding factors that influence response rate. Further research may be useful.

Interestingly, some authors have surveyed the surveyors. Both Johnson and Owens⁸¹ and Asch et al⁶⁴ carried out investigations of response rates in the medical literature. For this, they contacted authors of relevant articles who had carried out questionnaire surveys. The response from those who carried out surveys themselves was reported as 62.9% and 56%, respectively, rather less than the mean reported response rate above.

Non-response and non-response bias: Although response rates themselves receive the most attention in the medical and dental literature, non-response and non-response bias are different. Non-response is simply the



Figure 1 Response rates plotted against sample sizes for 53 questionnaire surveys related to dental radiology identified in the review. Pearson correlation coefficient r = -0.47, p = 0.01

failure of some members of a sample to respond to a request to participate in a survey. Non-response bias is error that occurs as a result. Nonetheless, error will occur only if the non-responders would have replied differently from the responders. Non-response, therefore, represents only the potential for non-response bias. If non-responders would have replied in the same way as responders then, even if there was non-response, there could be no non-response bias.

In an investigation of non-response bias in a survey of dentists' infection control, McCarthy and Mac-Donald⁶³ commented, "A low response rate does not necessarily entail non-response error. Conversely, it cannot be assumed that surveys with comparatively high response rates do not have non-response bias". Further, Montori et al⁸⁴ investigated methods of assessment of non-response bias, and explained, "Similarity in a limited number of characteristics between responders and non-responders does not guarantee similarity in their responses, because characteristics available for comparison between responders and nonresponders may be weakly related or totally unrelated to the outcome variables in the survey".

It is perhaps unsurprising that authors often avoid analysis of response rate and non-response bias. For example, Tan and Burke⁵ reviewed 77 publications in 1997. These were all mailed questionnaire surveys to dentists. They reported that no information on non-responders was available in any of the 77 papers that they assessed.

Response enhancement strategies: There have been several attempts to identify individual strategies that enhance the response rate to postal and electronic questionnaires. In 2009 Edwards et al⁴ published the second update of a systematic review of methods to increase response to postal and electronic questionnaires. The authors analysed 481 trials of postal questionnaires using 110 different response enhancement strategies. They also analysed 32 trials of electronic questionnaires using 27 different response enhancement strategies. One criticism of this study is that it included trials of all types, including healthrelated questionnaires, non-health-related questionnaires and surveys of health professionals and of the general public. Inclusion of surveys of all kinds in this review means that it may be inappropriate to apply its findings to a particular group. Another criticism concerns the finding that the most effective response enhancement strategy for mail surveys was "monetary incentive". This was defined by the authors as "Any incentive that could be used by participants as money". Other researchers have demonstrated that there is a crucial difference between incentives freely given with the request to complete a questionnaire and promises to pay participants after completion of the survey. For example, Church⁸⁵ carried out an investigation into the effect of incentives on mail survey response rates. He reported, "It appears that people respond more favourably to incentives that are included with the questionnaire rather than those that are offered as

contingent on the completed return". Similarly, James and Bolstein⁸⁶ investigated monetary incentives. They found that incentives as small as \$1 significantly increased response rates. Conversely, the promise of \$50 after completion and return of the questionnaire had no effect on response. Therefore, in the review by Edwards et al⁴ the broad category of "monetary incentive" concealed at least two separate strategies: payment at the time of the request and the promise of payment on completion.

Further, it could be argued that individual measures are not independent. In other words, it may be that to concentrate attention on one strategy in isolation is to miss the effectiveness of a package of measures working together. It seems logical that an approach that pays attention to all aspects of a survey design will be the most effective in enhancing response rate. Even though an incentive such as a monetary gift may be used, it seems safe to assume that this will not be fully effective in the absence of attention to other aspects of survey design. For example, Waltemver et al⁸⁷ found, under the conditions of their particular investigation, that a mailed questionnaire on coloured paper secured a higher response rate than one on white paper. One would not assume, however, that the brilliance of Pablo Picasso's paintings during his blue period was simply because they were blue. Furthermore, other studies have found that paper colour makes no difference to response and, in any event, it would seem a common sense position to assume that the enhancement of response rate is multifactorial.⁴

Measurement error

Measurement error occurs when a respondent's answer is inaccurate or imprecise. This raises the question of whether respondents always tell the truth on questionnaires and whether the wording, design or mode of the questionnaire leads respondents to answer in a certain way.

Do respondents always tell the truth?: In 2001 Stewardson³⁵ conducted a questionnaire study to investigate the endodontic practices of general dental practitioners in Birmingham, UK. The author commented that respondents may report the use of materials and techniques that they know to be recommended although, in reality, they do not use them.

The wording of questions: In 2010, Aps² carried out a questionnaire study of Flemish general dental practitioners' knowledge of dental radiology. The questionnaire included the following question: "For intraoral radiography I usually use the parallel technique". The respondent was then prompted to answer "yes", "no" or "no idea". There was no choice given between the parallel technique and the bisecting angle technique. This probably led the respondents to answer "yes", especially if they were unsure of the difference between the two techniques. The wording did not take account of the possible low level of knowledge of the respondents with regard to dental radiography.

Different survey modes: Another possible source of measurement error arises from the mode of the survey. For example, Salti and Whaites⁴¹ conducted a survey of radiographic practice among general dental practitioners in Damascus, Syria. Only one mailing was sent. Non-responders were then contacted directly and questionnaires were completed either by telephone or by personal interview. Whilst this was undoubtedly an effective way of reducing non-response, one cannot be sure that the respondents did not answer differently according to whether they were interviewed, telephoned or completed a written questionnaire.

Concluding comments

In conclusion, response levels are often used incorrectly as the key indicator of survey quality, and many authors have investigated methods of raising response. Nevertheless, non-response is only one of four broad areas of error to which questionnaire surveys are subject. These are coverage, sampling, non-response and measurement. Researchers will often wish to investigate as broad a population as possible so that findings are widely applicable. The trade-off is that the larger the population, the more difficult it is to correctly identify every member and their contact details so that they can be included in the sample frame. Resources for research are always limited. Therefore, there is a balance between the size of the sample and the costs of contacting the sample members effectively. Attempts to contact large samples, or even whole populations, restrict the resources available to implement response enhancement measures. Under these circumstances, researchers trade sampling error for non-response error. Nevertheless, sample sizes are rarely justified by sample size calculations, and nonrandom, or convenience sampling, is common. The issue of response rates is complicated by the inconsistency in calculation and the capacity for overestimation of the true response. Further, non-response represents only the potential for non-response bias. Bias will occur only if there are differences between the responders and the non-responders on the measures of interest. Equally, similarity in the demographic characteristics of responders and non-responders does not necessarily mean that they are similar in their attitudes or beliefs with regard to the matter under investigation. Whilst authors have attempted to quantify the effectiveness of response enhancement strategies, analysis presents difficulties. There are many features of a survey to consider, including the subject matter, the length of the questionnaire, the design and the phrasing of questions, as well as individual response enhancement measures such as monetary incentive. It seems logical that all of these will have effects on response rate, both individually and in combination. The effects of single measures are therefore difficult to interpret, and studies that compare individual response enhancement strategies are only partially helpful. The question of what is an acceptable response rate also remains a question of judgment. This situation is probably best encapsulated by Montori et al,⁸⁴ who commented, "The response rate below which validity is seriously compromized is arbitrary".

This review has considered Groves'⁹ four survey errors in relation to questionnaire studies in dental radiology and to surveys in the wider dental and medical literature. From this, we have devised ten key recommendations to assist future researchers. These are presented in Table 2.

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Table 2	Recommendations	to researcher	rs planning	questionnaire	studies
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1	Reduce coverage error	To reduce coverage error, define a population so that there is a realistic chance of approaching full coverage in the sample frame
2	Try to identify every member of the population	Attempt to identify every member of the population with accurate, current contact details so that they can be included in the sample frame. Take steps to avoid including ineligible individuals as far as possible. Avoid duplicates
3	Do not survey the whole of a large population	Do not survey the whole of a large population in the hope that it will produce more representative data. Among other disadvantages, the response rate is very likely to suffer
4	Perform a sample size calculation	Select a random sample of a size that is large enough to deliver appropriate precision whilst small enough to enable the application of response enhancement strategies. Allow for a realistic number of non-responders when calculating the sample size
5	Avoid convenience samples	Avoid convenience samples where possible, they will inevitably introduce bias
6	Consider response enhancement strategies	Consider appropriate response enhancement strategies that have been reported in the dental and wider literature but do not rely on these in isolation
7	Report genuine response rates	Report response rates by quoting actual figures for the various categories of response and non- response. Report a headline figure that genuinely reflects the response of the eligible members of the sample frame
8	Avoid confusing questions	Pay careful attention to the wording and setting out of questions in order to reduce measurement error. Conduct a pilot study to identify any confusing or misleading questions
9	Avoid data collection by different modes	Try to avoid using different modes of data collection for different individuals. Whilst an initial approach by multiple modes such as post and e-mail is sensible, the same mode of data collection should be used for the whole sample where possible
10	Analyse the non-responders	Incorporate survey design features that allow analysis of non-responders. Do not rely on demographic data such as year of qualification or gender to make assessments of non-response bias

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