

# Much Ado About Nothing? A Real-World Study of Patients with Type 2 Diabetes Switching Basal Insulin Analogs

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## ABSTRACT

**Introduction:** Type-2 diabetes mellitus (T2DM) is a progressive disease, and many patients eventually require insulin therapy. This study examined real-world outcomes of switching basal insulin analogs among patients with T2DM.

**Methods:** Using two large United States administrative claims databases (IMPACT<sup>®</sup> and Humana<sup>®</sup>), this longitudinal retrospective study examined two cohorts of adult patients with T2DM. Previously on insulin glargine, Cohort 1 either continued insulin glargine (GLA-C) or switched to insulin detemir (DET-S), while Cohort 2 was previously on insulin detemir, and either continued insulin

detemir (DET-C) or switched to insulin glargine (GLA-S). One-year follow-up treatment persistence and adherence, glycated hemoglobin (HbA<sub>1c</sub>), hypoglycemia events, healthcare utilization and costs were assessed. Selection bias was minimized by propensity score matching between treatment groups within each cohort.

**Results:** A total of 5,921 patients (mean age 60 years, female 50.0%, HbA<sub>1c</sub> 8.6%) were included in the analysis (Cohort 1: IMPACT<sup>®</sup>:  $n = 536$  DET-S matched to  $n = 2,668$  GLA-C; Humana<sup>®</sup>:  $n = 256$  DET-S matched to  $n = 1,262$  GLA-C; Cohort 2:  $n = 419$  GLA-S matched to  $n = 780$  DET-C), with similar baseline characteristics between treatment groups in each cohort. During 1-year follow-up, in Cohort 1, DET-S patients, when compared with GLA-C patients, had lower treatment persistence/adherence with 33–40% restarting insulin glargine, higher rapid-acting insulin use, worse HbA<sub>1c</sub> outcomes, significantly higher diabetes drug costs, and similar hypoglycemia rates, health care utilization and total costs. However, in Cohort 2 overall opposite outcomes were observed and only 19.8% GLA-S patients restarted insulin detemir.

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**Conclusions:** This study showed contrasting clinical and economic outcomes when patients with T2DM switched basal insulin analogs, with worse outcomes observed for patients switching from insulin glargine to insulin detemir and improved outcomes when switching from insulin detemir to insulin glargine. Further investigation into the therapeutic interchangeability of insulin glargine and insulin detemir in the real-world setting is needed.

**Keywords:** Adherence; Cost; Hypoglycemia; Insulin detemir; Insulin glargine; Persistence; Switching; Type 2 diabetes

## INTRODUCTION

Guidelines from the American Diabetes Association (ADA) and European Association for the Study of Diabetes (EASD) note that most patients with long-standing type 2 diabetes mellitus (T2DM) will need insulin at some point during their treatment [1]. Although the long-acting insulin analogs glargine and detemir improve glycemic control with a low risk of hypoglycemia in patients with T2DM [2], initiation of insulin treatment is often delayed [3].

Many studies have been conducted to examine the initiation of insulin glargine and insulin detemir among T2DM patients. A 52-week, open-label study compared outcomes in patients with T2DM treated with insulin glargine or insulin detemir as part of a basal-bolus regimen ( $n = 319$ ) [4]. Both insulin glargine and insulin detemir improved glycemic control, with similar overall effects in blood sugar control and low incidence of hypoglycemia for both. A Cochrane Database Review comparing insulin glargine and insulin detemir in randomized clinical trials likewise

concluded that there were no differences in glycemic control between these two insulins, although twice-daily dosing and higher doses were more often needed with insulin detemir than with insulin glargine [5]. In addition, the “Effect of Insulin Detemir and Insulin Glargine on Blood Glucose Control in Subjects With Type 2 Diabetes” trial (EFFICACY: NCT00909480)—investigating the once-daily dosing of basal insulin as add-on to metformin over 26 weeks—showed that, while both improved glycemic control when added to metformin, the use of insulin glargine resulted in greater reductions in glycated hemoglobin ( $HbA_{1c}$ ) as compared with insulin detemir [6].

In addition to these clinical studies, a few studies have also been conducted to examine the effects of these long-acting insulin analogs in a real-world setting. These real-world studies have reported somewhat conflicting data. Xie et al., for example, reported that patients initiating insulin glargine were more likely to persist with and adhere to treatment, and to show better glycemic control and similar overall hypoglycemia rate with no increase in healthcare costs [7] or weight change [8], compared with those initiating insulin detemir. In contrast, a study of 306 patients enrolled in a large United States (US) managed care organization found that glycemic control after 180 days was similar for insulin glargine and insulin detemir [9]. In addition, McAdam-Marx et al. reported that patients with T2DM initiating insulin detemir were 30% less likely to gain 0.9 kg or more in body weight, with no significant difference in  $HbA_{1c}$  values, compared with insulin glargine [10].

Although there is much evidence available on the initiation of basal analog insulins, very few studies have investigated the effects of switching from one basal insulin to another. Where studies have been conducted, their

results have been conflicting. In a randomized double-blind crossover study in patients with T2DM, King et al. reported that once-daily dosing of insulin detemir and insulin glargine provided similar 24-h glycemic control [11]. However, this was a study of short duration and with only 36 patients. The “Predictable Results and Experience in Diabetes through Intensification and Control to Target: an International Variability Evaluation” (PREDICTIVE: NCT00659295) study was an observational study designed to evaluate switching from insulin glargine to insulin detemir (primarily with respect to adverse events) in patients with type 1 or T2DM [12]. In a European cohort of patients ( $n = 777$ ) in the PREDICTIVE study, there were significant improvements in HbA<sub>1c</sub> with fewer hypoglycemic events after switching to insulin detemir [13]. Using the framework of cost-effectiveness analysis, an Asian study based on data from a Korean cohort of the PREDICTIVE study reported reduced total diabetes care costs and increased life expectancy of 0.06 years after switching from insulin glargine to insulin detemir [14]. A small retrospective study recently evaluated outcomes in patients ( $n = 10$  with type 1 diabetes and  $n = 21$  with T2DM) switching from insulin glargine to insulin detemir due to changes in Medicaid formulary coverage [15]. Among patients with T2DM, both insulin dose and the proportion of patients needing twice-daily dosing were significantly higher after switching to insulin detemir. Despite 33% higher daily dosing after switching to insulin detemir, HbA<sub>1c</sub> levels were not improved compared with insulin glargine. More recently, the “Retrospective Evaluation of a Long-acting Insulin Switch on Hemoglobin HbA<sub>1c</sub>” (RELISH) study found that HbA<sub>1c</sub> levels increased significantly after patients converted from insulin glargine to insulin detemir, with

no change in the proportion of patients achieving a goal of HbA<sub>1c</sub> < 7.0% [16]. Furthermore, 22% of patients (9/41) switched from insulin detemir back to insulin glargine during the RELISH study. No published study examined switching from insulin detemir to insulin glargine.

Designed to expand upon these earlier reports, the current study investigated real-world outcomes among patients with T2DM switching basal insulin analogs, either from insulin glargine to insulin detemir or from insulin detemir to insulin glargine, by evaluating two large independent national US databases consisting of commercially insured and Medicare populations.

## METHODS

This study was a retrospective longitudinal cohort study, combining data from two large, independent US national healthcare administrative databases, consisting of commercially insured (IMPACT<sup>®</sup>, Waltham, USA) and Medicare (Humana, Louisville, USA) populations from 2006 to 2012. The Ingenix IMPACT<sup>®</sup> National Managed Care Benchmark Database comprises about 50 US healthcare plans and contains medical claims, pharmacy claims, eligibility data, and laboratory results for 107 million patients, of whom 73% had pharmacy benefits and 18% had laboratory results. Humana’s administrative claims database contains medical, pharmacy, and laboratory claims for over 12 million members of Medicare, commercial, and Medicaid health plans. It includes claims information from more than five million Medicare members through Medicare Advantage plans, as well as prescription drug coverage data from throughout the US.

## Patients

Patients diagnosed with T2DM, defined as having  $\geq 1$  inpatient visit or  $\geq 2$  physician visits ( $\geq 30$  days apart) with a primary or secondary diagnosis of T2DM [International Classification of Diseases, 9th Revision, Clinical Modification (ICD-9-CM) codes: 250.x0 or 250.x2] [17] were included in the current analysis. Patients were further required to be  $\geq 18$  years of age, to have had continuous pharmacy and medical benefit coverage for  $\geq 6$  months before the index date (baseline) and for  $\geq 12$  months after the index date (follow-up), and to have had  $\geq 1$  HbA<sub>1c</sub> test result obtained during the baseline period (within 6-month period before the index date until 15 days after the index date).

Two cohorts were identified for the analyses in this study. Cohort 1 included patients who were treated with insulin glargine and subsequently either switched to insulin detemir (DET-S) or remained on insulin glargine (GLA-C). For the DET-S group, the index date is the initial switching date to detemir. The GLA-C group consisted of patients with  $\geq 3$  prescription drug claims for insulin glargine and no claims for insulin detemir, and their index date was chosen as a randomly selected date between the third and last insulin glargine claims dates. For both groups, patients were required to have at least one pharmacy claim for insulin glargine in each quarter during the baseline period, but not for premix or other basal insulin. Similarly, Cohort 2 included patients treated with insulin detemir and who subsequently either switched to insulin glargine (GLA-S) or remained on insulin detemir (DET-C). For the GLA-S group, the index date is the initial switching date to glargine. The DET-C group consisted of patients with  $\geq 3$  prescription drug claims for insulin

detemir and no claims for insulin glargine, and their index date was chosen as a randomly selected date between the third and last insulin detemir claims dates. For both groups, patients were required to have at least one insulin detemir claim with each quarter, but no pharmacy claims for premix or other basal insulin during the baseline period.

## Assessments

Baseline demographic and clinical characteristics were examined for all patients, using data recorded within 6 months before the index date. These variables included age at the index date, gender, region, HbA<sub>1c</sub> level, oral anti-diabetes drugs (OAD) and rapid/regular insulin use, comorbidities, hypoglycemia rates, types of insurance coverage, copay of the index drug, device type (vial vs pen) of the baseline insulin therapy and of the index insulin therapy, and total and diabetes-related healthcare utilization and costs. Baseline HbA<sub>1c</sub> data were from HbA<sub>1c</sub> test level dated between 6 months before the index date and 15 days after. If patients had multiple HbA<sub>1c</sub> results during this period, the value dated closest to the index date was used as the baseline value. Outcome comparisons between GLA-C and DET-S in Cohort 1 and between GLA-S and DET-C in Cohort 2 were made over 1 year of follow-up and consisted of insulin use, treatment persistence and adherence, clinical endpoints, hypoglycemic events, and healthcare resource utilization.

Insulin use endpoints included treatment persistence and adherence, daily average consumption (DAICON) of insulin glargine or insulin detemir, and utilization of rapid-acting insulin (RAI). Treatment persistence was defined as patients remaining on the index insulin (insulin glargine for GLA-C and GLA-S,

and insulin detemir for DET-C and DET-S) during the follow-up period without discontinuation after the index date [7, 8, 18–20]. Study medication was considered discontinued if the prescription was not refilled within the expected time of medication coverage (the 90th percentile of the time, stratified by the metric quantity supplied, between first and second fills among patients with at least one refill). Patients who restarted their initial medication after a period without it during follow-up were considered non-persistent. Persistence days were measured as the number of days between index date and discontinuation date. Sensitivity analyses were also conducted using 75th and 95th percentiles of the time.

Treatment adherence was measured by both the traditional medication possession ratio (MPR) and the adjusted MPR, which takes into account the differences in insulin device package sizes [21], used as both continuous and dichotomized variables (adherent,  $MPR \geq 0.8$ ; non-adherent,  $MPR < 0.8$ ). The adjusted MPR was calculated by multiplying the traditional MPR (the total days' supply of all filled study drug prescriptions in the analysis period divided by the number of days in the analysis period) by the average days between prescription refills for patients using insulin divided by the average days' supply for patients using insulin. The DACON was calculated as the total number of units dispensed before the last refill of study drug divided by the total number of days between initiation and last refill during follow-up. During the follow-up, the percentages of patients from the DET-S group restarting insulin glargine and from the GLA-S group restarting insulin detemir were also identified.

Clinical endpoints included  $HbA_{1c}$  levels and hypoglycemic events. The  $HbA_{1c}$  assessments included the change in  $HbA_{1c}$  from baseline

values and the percentage of patients achieving pre-specified targets of  $HbA_{1c} < 7.0\%$  and  $< 8.0\%$  during the 1 year of follow-up: while an  $HbA_{1c}$  target of  $< 7.0\%$  is recommended for most patients with T2DM, less stringent goals are recommended for some patients, including those with limited life expectancy, marked comorbidity, or history of severe hypoglycemia [22]. As such, the National Committee for Quality Assurance Diabetes Recognition Program includes both  $HbA_{1c}$  levels as measures related to glycemic control [23].

Hypoglycemic events were identified and counted using medical claims during the baseline and follow-up periods. A hypoglycemic event was identified via ICD-9-CM diagnosis codes in any position, based on the algorithm published by Ginde et al. [24]. In addition, hypoglycemic events occurring at specific settings [inpatient and/or emergency department (ED) or ambulatory (outpatient visit or physician office visit)] were identified and the setting used as a proxy for severity of hypoglycemia. The number of hypoglycemic events overall and events by setting was counted (one per unique setting per day); both the proportion of patients with at least one hypoglycemia event (prevalence rate) and the average number of hypoglycemia events per patient (event rate) during the 1-year follow-up period were identified.

Healthcare resource utilization included outpatient visits, ED visits, inpatient admissions, inpatient length of stay (days), and endocrinologist visits. Diabetes-related healthcare resource utilization included claims with a primary or secondary diagnosis of diabetes (ICD-9-CM: 250.xx). Healthcare costs were computed as total paid amounts of adjudicated claims (sum of plan-paid amounts, patients' out-of-pocket payments, and third

party payments). Total all-cause healthcare costs included inpatient, ED, outpatient, and prescription drug costs, and diabetes-related healthcare costs included costs from medical claims for inpatient, ED, or outpatient visits, with a primary or secondary diagnosis of diabetes (ICD-9-CM: 250.xx), anti-diabetes medications, and glucose meters and test strips. All costs were adjusted to 2011 levels.

### Data Analysis

To address potential selection bias in the real-world setting, patients in both cohorts were matched by propensity score matching (PSM) to balance baseline demographic, clinical, and economic characteristics. The variables included in the PSM model were age, gender, copay, health plan, geographic region, initial year, baseline comorbidities, anti-diabetes drug, concomitant medications, baseline HbA<sub>1c</sub> categories, all-cause and diabetes-related utilizations and costs, diabetes education and initiation device. The nearest neighbor PSM technique was used. Propensity scores were estimated by unconditional logistic regression analyses that incorporated potential predictors of therapy as independent variables in the regression and group status (e.g., DET-S vs GLA-C) as the outcome. In Cohort 1, a 1 up to 5 ratio was applied to DET-S and GLA-C patients. This was done separately for the IMPACT<sup>®</sup> and Humana<sup>®</sup> databases. For Cohort 2, a 1 up to 2 ratio was applied to DET-C and GLA-S patients, with the two independent databases being pooled together. These ratios and matchings were chosen because our preliminary analysis revealed a prescription imbalance, with significantly more eligible patients in the insulin glargine group when compared with the insulin detemir group, and a much lower number of patients in the switcher

group as compared to the continuers group. Additionally, one-to-many matching has previously been validated as a method to increase precision in cohort studies when compared with one-to-one matching, and has also been supported in a recent review assessing the quality of statistical methodologies in matched case-control studies [25, 26]. Matching was implemented without replacement and any patient without at least one match was excluded from the analysis. Between-group covariate balance was evaluated using descriptive *t* tests and  $\chi^2$  tests (with corresponding *P* values) and standardized differences, where a standardized difference <10 indicated adequate balance [27].

All analyses were performed using the intention-to-treat (ITT) approach on the matched patients. Due to the study design, DET-C or GLA-C patients could not, respectively, switch to insulin glargine or detemir during the follow-up period. However, GLA-S and DET-S patients were able to switch back to insulin detemir or glargine during the follow-up period. Among matched patients, clinical and economic outcomes during the 1 year of follow-up were summarized and compared, with *P* values provided by Student's *t* test or  $\chi^2$  test, as appropriate. Since not every patient had HbA<sub>1c</sub> values at the end of the follow-up, as sensitivity analysis, change in 1-year follow-up HbA<sub>1c</sub> was estimated by generalized linear regression to adjust for potential baseline differences. Furthermore, 1-year follow-up HbA<sub>1c</sub> was estimated using a last-observation-carry-forward (LOCF) approach where, among those patients who did not have an HbA<sub>1c</sub> value at the end of follow-up, the last HbA<sub>1c</sub> value dated after the first-quarter of the 1-year follow-up was used. A sensitivity analysis was conducted using 1:1 PSM between DET-S and



GLA-C patients in Cohort 1 and between GLA-S and DET-C patients in Cohort 2.

All analyses were conducted using SAS 9.3 statistical software (SAS Institute Inc., Cary, USA).

This article does not contain any new studies with human or animal subjects performed by any of the authors.

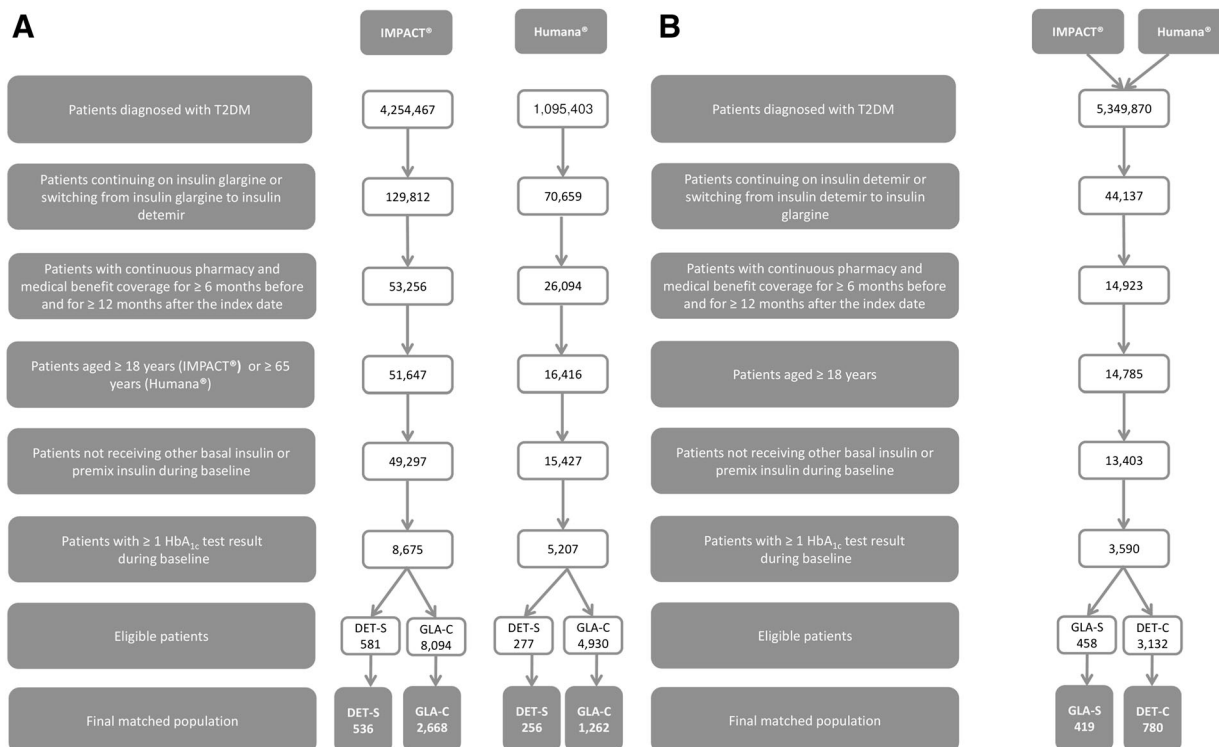
## RESULTS

A total of 13,882 eligible US patients were identified in Cohort 1 (IMPACT<sup>®</sup>: DET-S  $n = 581$  and GLA-C  $n = 8,094$ ; Humana<sup>®</sup>: DET-S  $n = 277$  and GLA-C  $n = 4,930$ ; Fig. 1a) and 3,590 eligible patients in Cohort 2 (GLA-S  $n = 458$  and DET-C  $n = 3,132$ ; Fig. 1b). Prior to PSM, switcher patients were generally ‘sicker’ than patients who continued, with higher

baseline HbA<sub>1c</sub>, more comorbidities, higher rate of RAI use, higher rate of hospitalization, and higher healthcare costs (Supplemental Table 1).

After PSM, most of the eligible switcher patients were matched to the continuer patients with similar baseline demographic, clinical, and economic characteristics. Standardized differences between groups were all <10.

In Cohort 1, the final study population included 792 DET-S patients and 3,930 GLA-C patients (IMPACT<sup>®</sup>:  $n = 536$  DET-S matched to  $n = 2,668$  GLA-C, mean age 54 years old, 47.2% female, baseline HbA<sub>1c</sub> 8.6%; Humana<sup>®</sup>:  $n = 256$  DET-S matched to  $n = 1,262$  GLA-C, mean age 72.9 years old, 55% female, baseline HbA<sub>1c</sub> 8.2%; Table 1); patients in the Humana<sup>®</sup> database were older due to the fact that they



**Fig. 1** Patient attrition for Cohort 1 (a) and Cohort 2 (b). HbA<sub>1c</sub> glycated hemoglobin, DET-C patients continuing on insulin detemir, DET-S patients switching from insulin

glargine to insulin detemir, GLA-C patients continuing on insulin glargine, GLA-S patients switching from insulin detemir to insulin glargine, T2DM type 2 diabetes mellitus

**Table 1** Post-PSM baseline characteristics in Cohort 1 and Cohort 2

	Cohort 1				Cohort 2				
	IMPACT <sup>®</sup>		Humana <sup>®</sup>		GLA-S		DET-C		
	DET-S <i>n</i> = 536	GLA-C <i>n</i> = 2,668	<i>P</i>	DET-S <i>n</i> = 256	GLA-C <i>n</i> = 1,262	<i>P</i>	GLA-S <i>n</i> = 419	DET-C <i>n</i> = 780	<i>P</i>
<b>Demographics</b>									
Women, <i>n</i> (%)	262 (48.9)	1,251 (46.9)	0.3993	143 (55.9)	692 (54.8)	0.7636	222 (53.0)	388 (49.7)	0.2847
Age, years, mean (SD)	53.8 (11.7)	53.5 (11.8)	0.6334	72.6 (5.4)	73.0 (5.6)	0.4089	60.9 (11.7)	60.8 (11.8)	0.9408
<b>Region, <i>n</i> (%)</b>									
North East	123 (22.9)	608 (22.8)	0.9361	1 (0.4)	6 (0.5)	0.8551	41 (9.8)	72 (9.2)	0.7541
South	287 (53.5)	1,422 (53.3)	0.9169	212 (82.8)	1,053 (83.4)	0.8063	319 (76.1)	587 (75.3)	0.7361
Mid-West	52 (9.7)	262 (9.8)	0.9328	24 (9.4)	110 (8.7)	0.7348	30 (7.2)	64 (8.2)	0.5209
West	74 (13.8)	375 (14.1)	0.8793	19 (7.4)	91 (7.2)	0.9054	29 (6.9)	57 (7.3)	0.8047
<b>Clinical characteristics</b>									
Baseline HbA <sub>1c</sub> , % mean (SD)	8.7 (1.7)	8.6 (1.7)	0.8143	8.3 (1.5)	8.2 (1.5)	0.5538	9.1 (1.9)	8.9 (1.8)	0.1124
Patients with baseline and follow-up HbA <sub>1c</sub> data available, <i>n</i> (%)	282 (52.6)	1,393 (52.2)		185 (72.3)	919 (72.8)		277 (66.1)	497 (63.7)	
CCI, mean (SD)	0.7 (1.2)	0.7 (1.2)	0.9376	2.5 (2.3)	2.5 (2.3)	0.941	1.33 (1.63)	1.31 (1.80)	0.8508
<b>Comorbidities, <i>n</i> (%)</b>									
Hypertension	352 (65.7)	1,836 (68.8)	0.1535	230 (89.8)	1,120 (88.7)	0.6104	350 (83.5)	632 (81.1)	0.2824
Hyperlipidemia	373 (69.6)	1,837 (68.9)	0.7366	207 (80.9)	1,024 (81.1)	0.9164	349 (83.3)	640 (82.1)	0.5895
Neuropathy	91 (17.0)	490 (18.4)	0.4465	111 (43.3)	514 (40.7)	0.4356	105 (25.1)	186 (23.8)	0.6403
Nephropathy	40 (7.5)	222 (8.3)	0.5082	101 (39.5)	501 (39.7)	0.9416	85 (20.3)	137 (17.6)	0.2472
Retinopathy	103 (19.2)	501 (18.8)	0.8128	57 (22.3)	305 (24.2)	0.5149	72 (17.2)	138 (17.7)	0.8252
Obesity	71 (13.2)	287 (10.8)	0.0951	50 (19.5)	248 (19.7)	0.9648	60 (14.3)	110 (14.1)	0.9181
Number of OADs, <i>n</i> (SD)	1.09 (1.09)	1.05 (1.06)	0.4840	0.93 (0.89)	0.92 (0.87)	0.9023	1.16 (1.01)	1.14 (0.95)	0.6404
Metformin	254 (47.4)	1,209 (45.3)	0.3792	95 (37.1)	503 (39.9)	0.412	211 (50.4)	423 (54.2)	0.2002



Table 1 continued

	Cohort 1				Cohort 2				
	IMPACT®		Humana®		GLA-C		GLA-S		
	DET-S <i>n</i> = 536	GLA-C <i>n</i> = 2,668	<i>P</i>	DET-S <i>n</i> = 256	GLA-C <i>n</i> = 1,262	<i>P</i>	GLA-S <i>n</i> = 419	DET-C <i>n</i> = 780	<i>P</i>
Sulfonylurea	127 (23.7)	704 (26.4)	0.1943	103 (40.2)	476 (37.7)	0.4498	166 (39.6)	290 (37.2)	0.4069
Thiazolidinedione	119 (22.2)	546 (20.4)	0.3656	31 (12.1)	141 (11.2)	0.6664	52 (12.4)	88 (11.3)	0.5618
Alpha-glucosidase	2 (0.4)	16 (0.6)	0.5219	2 (0.8)	7 (0.6)	0.6668	2 (0.5)	3 (0.4)	0.8122
Dipeptidyl peptidase-4 inhibitor	60 (11.2)	238 (8.9)	0.0982	1 (0.4)	5 (0.4)	0.9897	45 (10.7)	71 (9.1)	0.3605
Meglitinide	21 (3.9)	95 (3.6)	0.6862	6 (2.3)	32 (2.5)	0.8587	12 (2.9)	12 (1.5)	0.1182
Glucagon-like peptide-1 analog	57 (10.6)	314 (11.8)	0.4537	2 (0.8)	9 (0.7)	0.9068	25 (6.0)	58 (7.4)	0.3392
RAI use, <i>n</i> (%)	261 (48.7)	1,311 (49.1)	0.8512	87 (34.0)	438 (34.7)	0.8246	176 (42.0)	332 (42.6)	0.8518
Glargine (Cohort 1) and Detemir (Cohort 2) DACON, IU, mean (SD)	45.1 (29.3)	46.6 (30.9)	0.2913	40.0 (22.6)	41.1 (26.1)	0.4932	51.2 (38.1)	49.3 (39.1)	0.4381
Type of baseline insulin device: vial users, <i>n</i> (%)	387 (72.2)	1,913 (71.7)	0.8145	208 (81.3)	982 (77.8)	0.2231	134 (32.0)	280 (35.9)	0.1738
Any hypoglycemia, <i>n</i> (%)	37 (6.9)	189 (7.1)	0.8813	26 (10.2)	101 (8.0)	0.2566	29 (6.9)	53 (6.8)	0.9341
event rate (# events/person/year)	0.15 (0.76)	0.16 (1.19)	0.7808	0.21 (1.01)	0.14 (0.63)	0.2710	0.10 (0.51)	0.21 (2.81)	0.3229
Inpatient/ED-related hypoglycemia, <i>n</i> (%)	16 (3.0)	74 (2.8)	0.7869	13 (5.1)	46 (3.6)	0.2794	11 (2.6)	25 (3.2)	0.5748
event rate (# events/person/year)	0.04 (0.21)	0.04 (0.27)	0.9556	0.06 (0.29)	0.05 (0.27)	0.3596	0.03 (0.23)	0.04 (0.23)	0.7871
Economic characteristics									
Any hospitalization, <i>n</i> (%)	63 (11.8)	325 (12.2)	0.7818	55 (21.5)	300 (23.8)	0.4305	75 (17.9)	129 (16.5)	0.5498
Diabetes-related hospitalization, <i>n</i> (%)	59 (11.0)	290 (10.9)	0.9255	46 (18.0)	271 (21.5)	0.2084	65 (15.5)	113 (14.5)	0.6338
Total costs, \$, mean (SD)	11,161 (17,431)	11,051 (19,793)	0.8964	9,701 (21,747)	8,633 (12,339)	0.4470	10,460 (18,301)	9,866 (15,112)	0.5702

Table 1 continued

	Cohort 1			Cohort 2					
	IMPACT <sup>®</sup>			Humana <sup>®</sup>					
	DET-S <i>n</i> = 536	GLA-C <i>n</i> = 2,668	<i>P</i>	DET-S <i>n</i> = 256	GLA-C <i>n</i> = 1,262	<i>P</i>	GLA-S <i>n</i> = 419	DET-C <i>n</i> = 780	<i>P</i>
Total diabetes-related cost, \$, mean (SD)	4,861 (7,033)	4,975 (9,242)	0.7464	4,260 (7,215)	4,507 (7,537)	0.6295	4,751 (6,648)	4,788 (7,411)	0.9291

Standardized differences were <10 for all group comparisons

*CCI* Charlson Comorbidity Index, *DACON* daily average consumption, *DET-C* patients continuing on insulin detemir, *DET-S* patients switching from insulin glargine to insulin detemir, *ED* emergency department, *GLA-S* patients switching from insulin detemir to insulin glargine, *GLA-C* patients continuing on insulin glargine; *HbA<sub>1c</sub>* glycated hemoglobin, *OAD* oral anti-diabetes drug, *RAI* rapid acting insulin, *SD* standard deviation

were all required to be aged 65+ and covered by Medicare Advantage to be included in Cohort 1. Cohort 2 included 1,199 patients with a mean age of 60.8 years, 50.8% female and baseline HbA<sub>1c</sub> 8.94% (*n* = 419 GLA-S matched to *n* = 780 DET-C, Table 1).

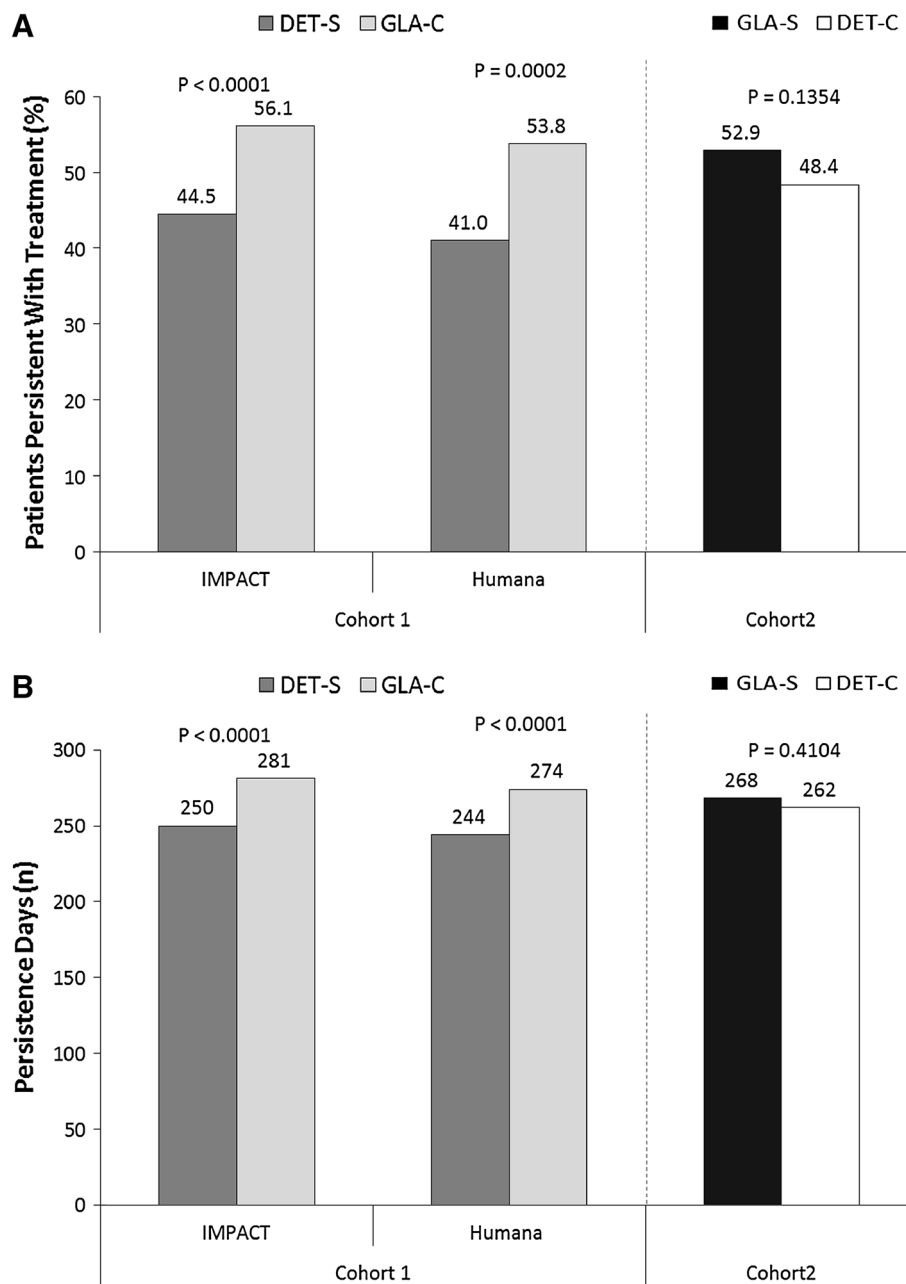
### Insulin Utilization

During the 1-year follow-up period, in Cohort 1, patients switching from insulin glargine to insulin detemir, compared with patients continuing on insulin glargine, showed significantly lower rates of index basal insulin treatment persistence, shorter duration of persistence (Fig. 2a, b) and lower rate of adherence (Fig. 3a, b). These findings were consistent in both commercially insured IMPACT<sup>®</sup> population, and Medicare-insured Humana<sup>®</sup> elderly population. In contrast, in Cohort 2, GLA-S patients, as compared with DET-C patients, showed numerically, but not statistically significantly, higher index basal insulin treatment persistence (Fig. 2a, b), and significantly higher rates of treatment adherence (Fig. 3a, b).

The DACON was similar for DET-S and GLA-C patients (Fig. 4). During the follow-up, RAI utilization was significantly lower among GLA-C patients versus DET-S in Cohort 1, but similar between the GLA-S and DET-C groups in Cohort 2 (Fig. 5). Additionally, a significant proportion of DET-S patients (IMPACT<sup>®</sup>: 33.3%; Humana<sup>®</sup>: 40.2%) restarted insulin glargine sometime during the follow-up year. In contrast, in the GLA-S group, only 83 of 419 patients (19.8%) restarted insulin detemir during the follow-up period.

### Clinical Outcomes

At the end of the follow-up year, in Cohort 1, mean HbA<sub>1c</sub> was significantly higher among

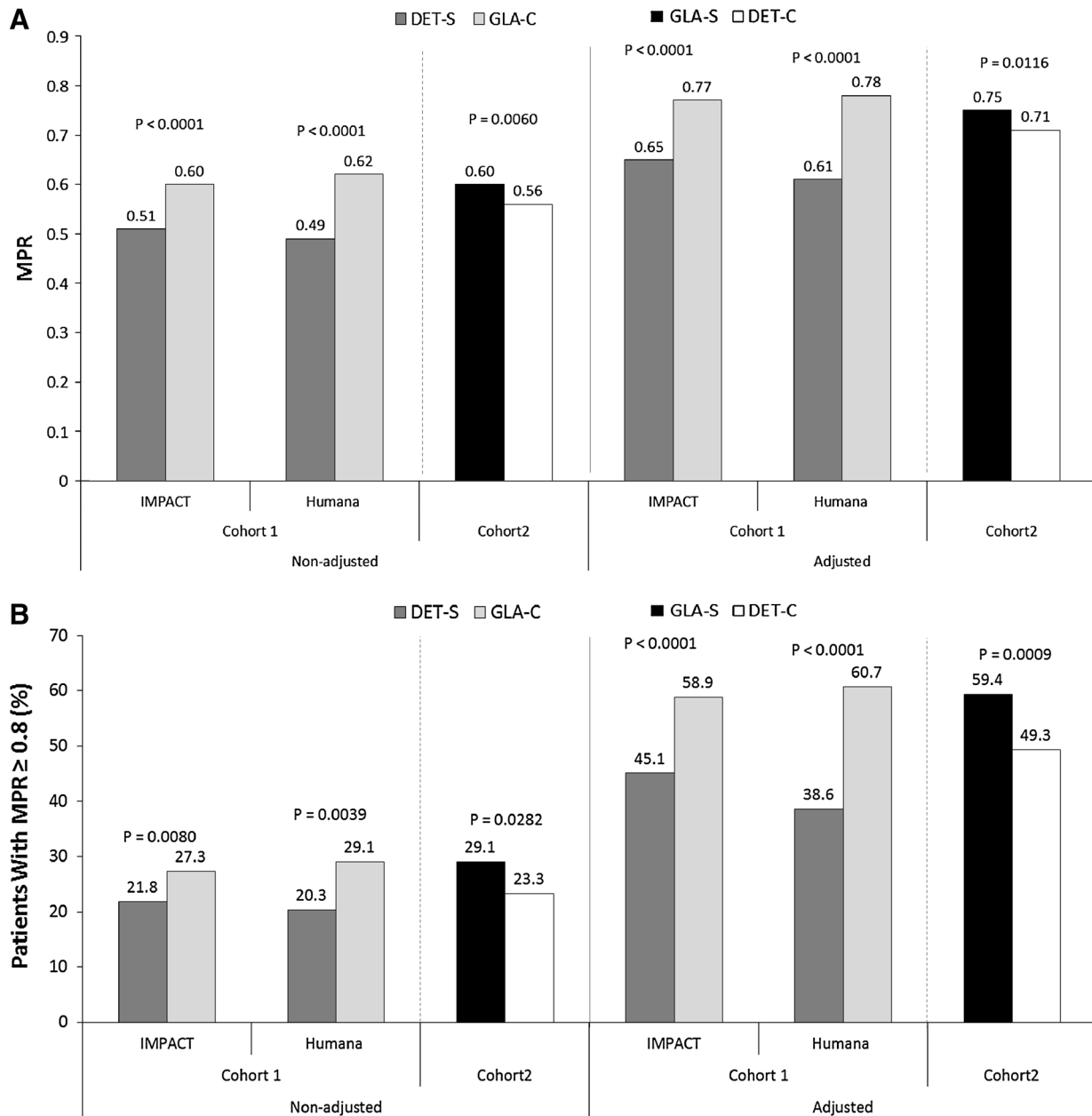


**Fig. 2** Treatment persistence after 1-year follow-up: the percentage of patients persistent with treatment (a), and the number of days between the index date and date of treatment discontinuation (b). *DET-C* patients continuing

on insulin detemir, *DET-S* patients switching from insulin glargine to insulin detemir, *GLA-C* patients continuing on insulin glargine, *GLA-S* patients switching from insulin detemir to insulin glargine

DET-S patients compared with GLA-C patients (Fig. 6a), and the mean change in HbA<sub>1c</sub> from baseline was lower in the DET-S group than

GLA-C group (only statistically significant in the IMPACT<sup>®</sup> database) (Fig. 6b). Significantly more GLA-C patients achieved a target

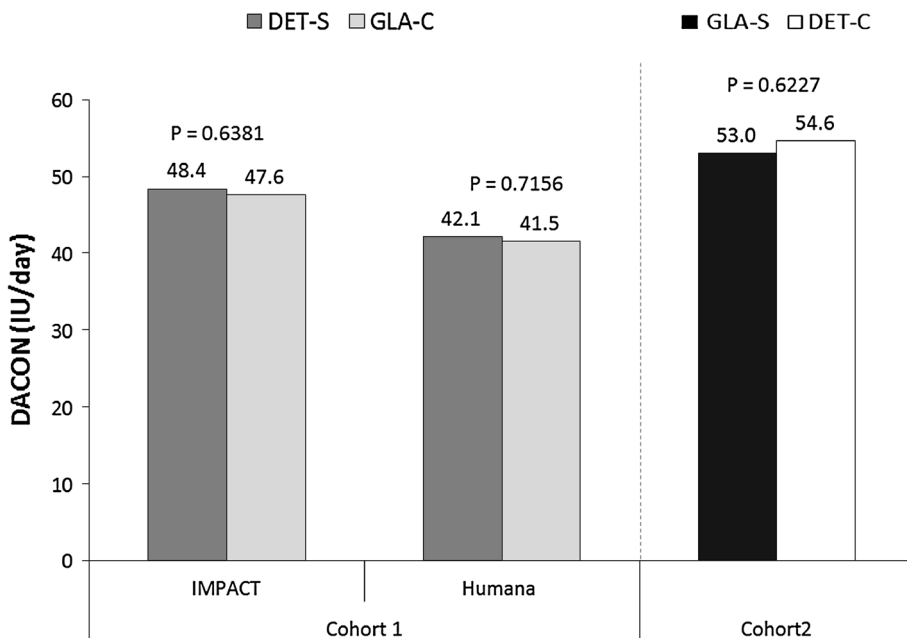


**Fig. 3** Follow-up treatment adherence: the non-adjusted and adjusted MPRs for insulin switchers and insulin continuers (a), and the percentage of patients achieving non-adjusted and adjusted MPRs  $\geq 0.8$  for insulin switchers and insulin continuers (b). *DET-C* patients continuing on

insulin detemir, *DET-S* patients switching from insulin glargine to insulin detemir, *GLA-C* patients continuing on insulin glargine, *GLA-S* patients switching from insulin detemir to insulin glargine, *MPR* medication possession ratio

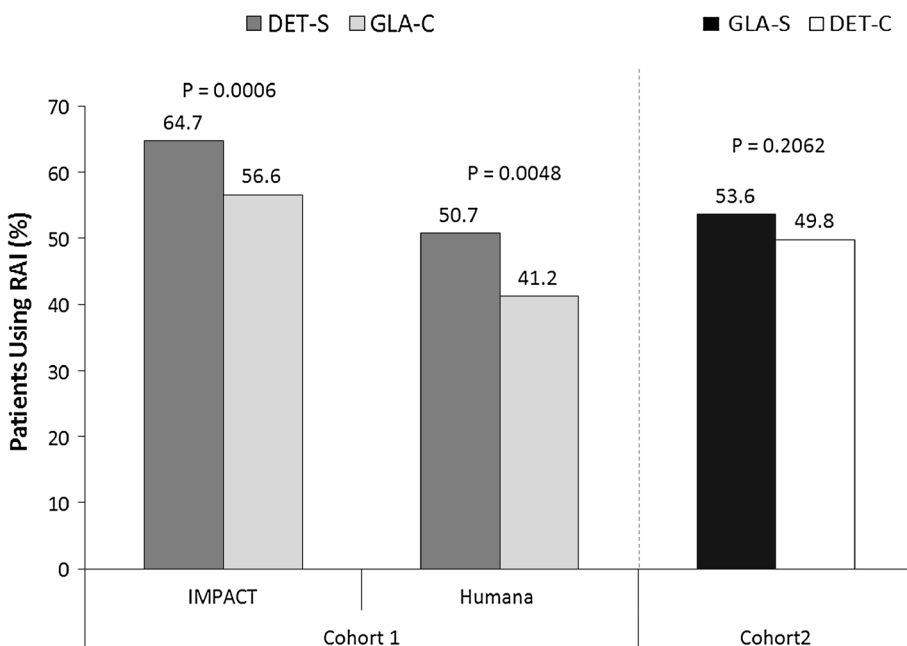
HbA<sub>1c</sub> < 7.0% in the Humana<sup>®</sup> group and a target HbA<sub>1c</sub> < 8.0% in both the IMPACT<sup>®</sup> and Humana<sup>®</sup> groups (Fig. 6c).

In Cohort 2, although mean HbA<sub>1c</sub> was not significantly different at the end of follow-up (Fig. 6a), a greater reduction from baseline in



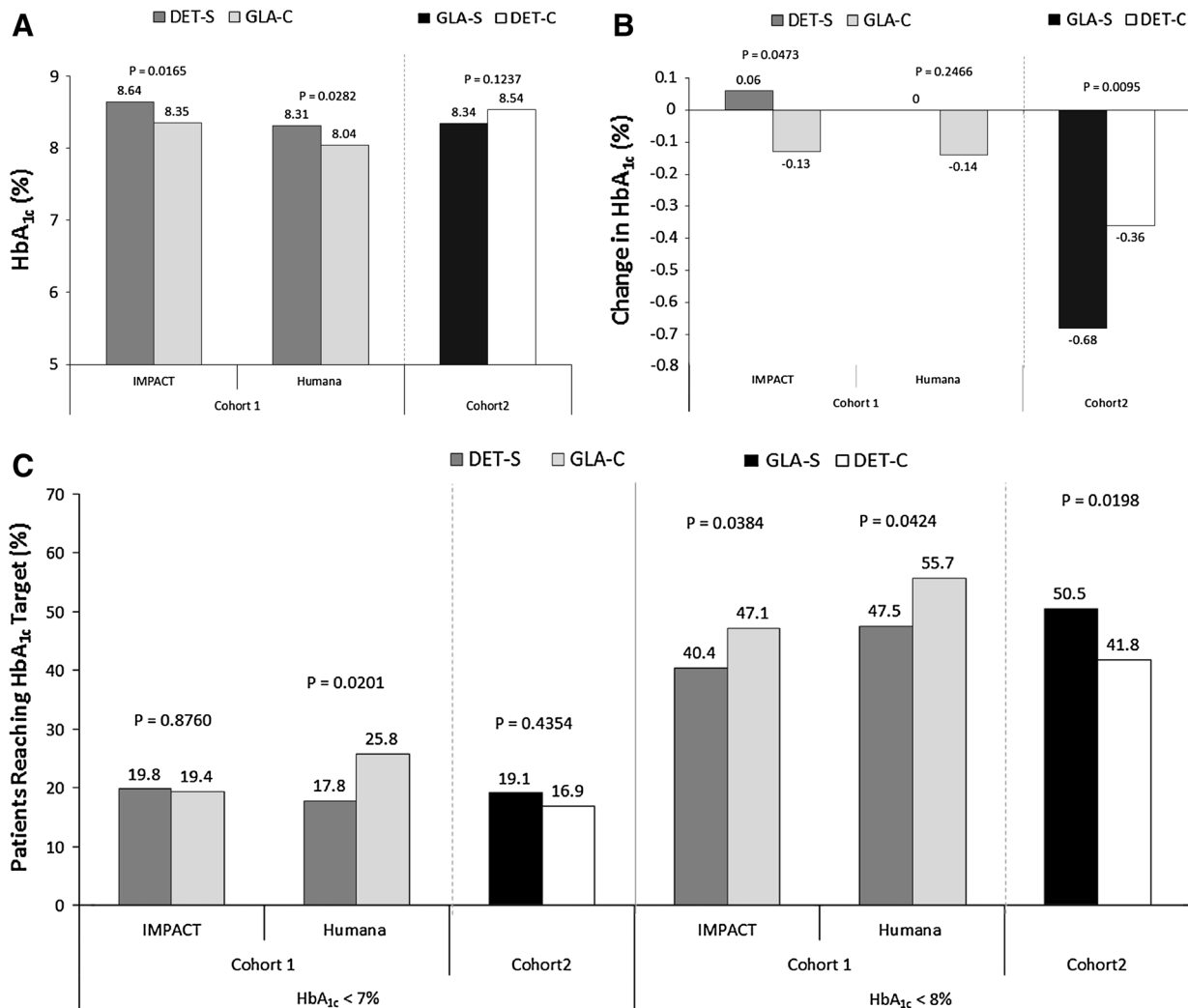
**Fig. 4** Follow-up DACON for insulin switchers and insulin continuers. *DACON* daily average consumption, *DET-S* patients switching from insulin glargine to insulin detemir, *GLA-C* patients continuing on insulin glargine, *GLA-S* patients switching from insulin detemir to insulin glargine, *DET-C* patients continuing on insulin detemir, *DET-S*

patients switching from insulin glargine to insulin detemir, *GLA-S* patients switching from insulin detemir to insulin glargine



**Fig. 5** Follow-up RAI use of insulin switchers and insulin continuers. *DET-C* patients continuing on insulin detemir, *DET-S* patients switching from insulin glargine to insulin

detemir, *GLA-C* patients continuing on insulin glargine, *GLA-S* patients switching from insulin detemir to insulin glargine, *RAI* rapid-acting insulin



**Fig. 6** HbA<sub>1c</sub> (a), change in HbA<sub>1c</sub> (b) and percentage of patients reaching HbA<sub>1c</sub> targets <7% and <8% (c) of insulin switchers and insulin continuers. HbA<sub>1c</sub> glycated hemoglobin, DET-C, patients continuing on insulin

detemir, DET-S patients switching from insulin glargine to insulin detemir, GLA-C patients continuing on insulin glargine, GLA-S patients switching from insulin detemir to insulin glargine

HbA<sub>1c</sub> value was achieved among GLA-S patients when compared with DET-C patients (Fig. 6b). Additionally, in the GLA-S group, at the end of 1-year follow-up, compared with those patients who remained on insulin glargine, those who restarted insulin detemir had higher HbA<sub>1c</sub> (8.86% vs 8.23%,  $P = 0.0539$ ) and lower HbA<sub>1c</sub> reduction from baseline (−0.10% vs −0.81%;  $P = 0.0172$ ). More patients in the GLA-S group achieved HbA<sub>1c</sub>

goals during follow-up than did those in the DET-C group (Fig. 6c).

Although for Cohort 1 overall hypoglycemia prevalence rates were significantly higher for GLA-C in the Humana® database, overall both prevalence and event rates for Cohort 1 and 2 were similar between switchers and continuers, as were severe hospital/ED-related hypoglycemia rates (Table 2).



**Table 2** 1-Year follow-up hypoglycemia

	Cohort 1				Cohort 2			
	IMPACT®		Humana®		GLA-S		DET-C	
	DET-S n = 536	GLA-C n = 2,668	DET-S n = 256	GLA-C n = 1,262	GLA-S n = 419	DET-C n = 780	P	P
Hypoglycemia, n (%)	65 (12.1)	296 (11.1)	27 (10.5)	199 (15.8)	44 (10.5)	79 (10.1)	0.0324	0.8392
Inpatient/ED hypoglycemia, n (%)	22 (4.1)	125 (4.7)	14 (5.5)	103 (8.2)	12 (2.9)	36 (4.6)	0.1408	0.1402
Number of hypoglycemia per patient year, mean (SD)	0.37 (2.39)	0.30 (1.63)	0.41 (2.10)	0.37 (1.68)	0.21 (0.81)	0.26 (1.75)	0.8222	0.4764
Number of inpatient/ED hypoglycemia per patient year, mean (SD)	0.06 (0.34)	0.06 (0.35)	0.07 (0.37)	0.12 (0.52)	0.04 (0.26)	0.05 (0.26)	0.0739	0.3209

DET-C patients continuing on insulin detemir, DET-S patients switching from insulin glargine to insulin detemir, ED emergency department, GLA-C patients continuing on insulin glargine, GLA-S patients switching from insulin detemir to insulin glargine, SD standard deviation

### Economic Outcomes

Overall healthcare costs were similar across all four treatment cohorts (Table 3). Although healthcare utilization did not differ according to treatment in Cohort 1, DET-S patients had significantly higher diabetes drug ( $P < 0.0001$ ) and diabetes supply costs ( $P = 0.0006$ ) than GLA-C patients in the IMPACT® cohort; while in the Humana® cohort only diabetes drug costs were significantly higher for DET-S patients than for GLA-C patients ( $P = 0.0368$ ; Table 3).

Total healthcare expenditure was \$21,845 in the DET-C cohort and \$24,417 in the GLA-S cohort and total expenditure for diabetes-related healthcare was \$10,293 and \$10,619, respectively. These differences were not statistically significant.

### Sensitivity Analysis

For index basal insulin treatment persistence, both 75th and 95th percentiles of the refill time were used to estimate length of persistence and yielded similar results. For follow-up HbA<sub>1c</sub> analysis, generalized linear regression was used to estimate the changes in HbA<sub>1c</sub> from baseline, and the LOCF approach was also employed. Both approaches yielded similar results on both HbA<sub>1c</sub> levels and proportions of patients achieving glycemic targets as the primary analysis. Finally, PSM was also conducted using 1:1 ratio and overall similar results were observed (data not shown).

## DISCUSSION

This real-world US study investigated the effects of switching from insulin glargine to insulin detemir (Cohort 1) or from insulin detemir to insulin glargine (Cohort 2), compared with not switching and remaining on baseline treatment.

Table 3 1-Year follow-up economic outcomes

	Cohort 1				Cohort 2				
	IMPACT®		Humana®		GLA-S		DET-C		
	DET-S n = 536	GLA-C n = 2,668	P	DET-S n = 256	GLA-C n = 1,262	P	GLA-S n = 419	DET-C n = 780	P
Healthcare utilization, n (%)									
Any hospitalization	94 (17.5)	501 (18.8)	0.5002	95 (37.1)	431 (34.2)	0.3646	102 (24.3)	200 (25.6)	0.6217
Diabetes-related hospitalization	86 (16.0)	446 (16.7)	0.7029	85 (33.2)	385 (30.5)	0.3949	97 (23.2)	174 (22.3)	0.7394
ED visit, diabetes-related	138 (25.7)	663 (24.9)	0.6619	86 (33.6)	365 (28.9)	0.1359	111 (26.5)	176 (22.6)	0.1286
Healthcare costs, mean (SD)									
Total costs	23,069 (31,144)	24,933 (42,210)	0.2365	18,077 (22,025)	20,117 (32,862)	0.2193	24,417 (56,897)	21,845 (35,294)	0.4000
Inpatient costs	5,929 (22,220)	7,968 (32,314)	0.0755	6,007 (14,556)	7,972 (27,358)	0.0996	7,152 (33,043)	6,630 (28,135)	0.7837
Outpatient costs	7,340 (10,813)	7,951 (15,792)	0.2741	5,734 (9,746)	5,960 (10,108)	0.7434	8,213 (28,717)	6,914 (12,340)	0.3777
ED costs	770 (2,271)	774 (2,777)	0.9718	518 (1,019)	476 (996)	0.5432	688 (2,282)	525 (1,448)	0.1842
Rx costs	9,029 (7,343)	8,240 (6,934)	0.0174	5,818 (3,327)	5,709 (5,200)	0.6667	8,364 (9,319)	7,776 (7,923)	0.2741
Total diabetes-related costs	10,980 (14,229)	10,655 (17,086)	0.6419	8,876 (10,290)	9,811 (15,244)	0.2272	10,619 (15,905)	10,293 (12,720)	0.7177
Diabetes-related inpatient costs	2,662 (11,823)	3,292 (15,332)	0.2862	3,794 (9,460)	4,568 (13,646)	0.2728	3,376 (12,986)	3,218 (10,199)	0.8293
Diabetes-related outpatient costs	2,572 (4,012)	2,375 (4,775)	0.3152	1,617 (2,407)	2,112 (4,335)	0.0107	2,063 (4,095)	2,463 (4,931)	0.1343
Diabetes-related ER costs	421 (1,545)	363 (1,493)	0.4141	310 (780)	276 (735)	0.5038	395 (1,875)	236 (790)	0.0981
Diabetes-related Rx costs	4,529 (2,821)	3,961 (2,842)	<0.0001	2,640 (1,667)	2,395 (1,851)	0.0368	4,167 (3,214)	3,837 (3,115)	0.084



These data support previously published studies that show a low incidence of hypoglycemia among patients with T2DM treated with either insulin glargine or insulin detemir [4, 5, 15]. Similar to the PREDICTIVE trial [13], the prevalence rate of hypoglycemia was lower after switching from insulin glargine to insulin detemir in the Medicare cohort in our study; however, the event rates were similar in both groups. No difference in hypoglycemia was observed in the commercially insured IMPACT<sup>®</sup> population. In contrast to previously published studies showing that insulin dose was typically higher with insulin detemir than insulin glargine [5, 15, 28], it was similar among the matched GLA-C and DET-S patients based on the DACON estimate from the pharmacy claims data. In our study, however, DET-S patients had a much higher rate of RAI use than did GLA-C patients. Although dosing frequency information was not available for our data analysis, existing literature suggests that insulin detemir is more likely to be dosed more frequently than insulin glargine [15, 29]. Both higher twice-daily use and RAI use may explain the lower persistence and adherence rates and higher diabetes drug and supply costs in the DET-S group.

Data from Cohort 1 and Cohort 2 suggest that continued use of insulin glargine, as opposed to switching to insulin detemir, or switching from insulin detemir to insulin glargine, is associated with improved glycemic control, despite similar baseline HbA<sub>1c</sub> levels in both groups and higher RAI use in the DET-S group during the follow-up period. Although statistically significant, the difference between the basal insulins with regard to HbA<sub>1c</sub> reduction from baseline was 0.32% for GLA-S vs DET-C and 0.2% for GLA-C vs DET-S. The clinical relevance of differences of such magnitudes is unclear. Nonetheless, up to

8.7% more GLA-S patients achieved a target HbA<sub>1c</sub> < 8% during follow-up and as many as 8.0% more GLA-C patients achieved an HbA<sub>1c</sub> < 7% compared with DET-S. When one considers the enormity of the T2DM pandemic, such increases could represent a large number of patients. Furthermore, reductions in HbA<sub>1c</sub> of 0.9% are associated with a significant reduction in the risk of microvascular complications associated with T2DM and a reduction in HbA<sub>1c</sub> of just 0.6% leads to a reduction in risk of myocardial infarction and of diabetes-related and all-cause mortality [1].

The improvements in glycemic control observed in the current study conflict with results from the PREDICTIVE trial [13, 14] but are consistent with those from two US studies [15, 16]. In our study, the treatment persistence rate was significantly higher in the GLA-C group and medication adherence was significantly higher among GLA-S patients. Importantly, a positive association between HbA<sub>1c</sub> reduction and treatment persistence among T2DM patients receiving insulin therapy has previously been shown [7]. Also, similar to the results from the RELISH study [16], a significant portion of DET-S patients restarted insulin glargine after switching to insulin detemir. In contrast, 19.8% of GLA-S restarted insulin detemir during the follow-up period. Of note, compared to those patients who remained on insulin glargine, those who restarted insulin detemir had higher HbA<sub>1c</sub> values during follow-up and a lower HbA<sub>1c</sub> reduction from baseline.

Interpretations from this study are, however, limited due to the retrospective nature of the analysis. Although PSM was used to balance the observed baseline differences between the cohorts, unobserved selection bias may still exist, and thus causality cannot be established for the treatments and

observed differences in outcomes. Indeed, since the unmatched groups show distinct differences, caution should be taken in generalizing these findings from managed care populations to all patients with T2DM. Data on reasons for switching and treatment satisfaction were not available, nor was information on the exact benefit design and physicians' and patients' preferences. The random-date approach to setting the index date for insulin continuers has been used in other studies [30, 31]; however, by definition, insulin continuers are "persistent" users at index date and, therefore, their follow-up persistence rate may be overestimated as compared to switchers. On the other hand, the fact that insulin continuers' index dates were randomly selected between the third and the last study drug prescription date could imply underestimation of their persistence rate if dates from later prescriptions were selected. Additionally, patients with randomly assigned index dates may have differed from other patients in their unmeasured treatment needs and willingness to engage in certain treatment decisions [32]. The direction of the overall bias is hard to estimate due to these opposing possible sources of bias, but is believed to affect both GLA-C and DET-C patients in the current study. Data within claims databases may have inaccuracies introduced through coding errors that could not be identified because of a lack of access to additional patient records. Insulin persistence and adherence and daily dose were based on pharmacy claims data, which reflect prescription filling and do not verify that filled prescriptions were taken as directed, and also cannot account for amount of wastage. Furthermore, information on dosing frequency was not available, and recommended expiration periods are different between insulin glargine and detemir.

Therefore, patients who followed the recommendations and were on a low dose may not have used the full amount in the vial or pen before discarding the remaining contents, leading to different estimates for DACON and adherence. While the targets used for HbA<sub>1c</sub> in the current study are often used for adults with T2DM, targets for individual patients are based on unique characteristics and may differ from these typical targets. Thus, some of the patients not reaching HbA<sub>1c</sub> < 7.0% or <8.0% may have had clinical targets that were higher than these typical targets. Also, data on patient body weight—an additional and important outcome—were not available for inclusion in this analysis. Baseline HbA<sub>1c</sub> was one of the cohort eligibility requirements, and we did not compare patients who had HbA<sub>1c</sub> available at baseline with those who had not. Finally, blood glucose data were not available, and identification of hypoglycemia events was based on ICD-9-CM codes in the claims data and was, therefore, subject to coding error. The true rate of hypoglycemia among the patients analyzed in our study may, however, be higher than that recorded in the claims database. Hypoglycemia event rates reported from claims databases may not provide sufficient information on hypoglycemia events compared with clinical trials, in which all instances of hypoglycemia are captured. In our study, due to a lack of glucose reading, we used the setting of hypoglycemia diagnosis as proxy of severity, with inpatient/ED hypoglycemia indicating severe hypoglycemia. This may result in further under-reporting of severe hypoglycemia rates. All the above-mentioned limitations restrict the generalizability of this study.

It should also be considered that most insulin-treated patients self-adjust insulin

doses based on a number of factors such as current glucose levels, physical exercise, food consumption, etc. The accuracy of such fine dose adjustments depends on previous experience. Thus, when a patient is switched from an insulin they are familiar with, to another with different kinetic characteristics, one may expect a small deterioration of glycemic control and/or increase in hypoglycemic rates in the first few months. However, the goal of the current analysis was to study the clinical and economic trends of continuing treatment with insulin detemir or insulin glargine versus switching. Future studies should assess more closely dosing frequencies, the reasons for switching, etc.

Our study examined issues similar to those of previously conducted small-scale US studies of patients switching from insulin glargine to insulin detemir [15, 16]. However, the major strengths of our study compared to previous studies included that we examined a much larger study population from two independent cohorts, and that stringent PSM was used to balance the baseline characteristics of patients, thereby reducing potential confounders when interpreting results. Overall, the findings of this study support the use of insulin glargine, whether through continuation or switching, and may call for a careful re-examination of the therapeutic interchangeability of the two basal insulin analogs in the real-world setting. Indeed, these findings suggest that switching patients from insulin glargine to insulin detemir is more disruptive than switching patients from insulin detemir to insulin glargine. However, caution also needs to be exercised when interpreting these results due to the retrospective nature of this analysis.

## CONCLUSION

In summary, the results from this study suggest that, in a real-world US managed care setting, switching patients with T2DM, including the elderly, from insulin detemir to insulin glargine, or maintaining patients on insulin glargine rather than switching to insulin detemir, may improve treatment persistence/adherence and enhance glycemic outcomes. This is achieved without implications regarding hypoglycemia or healthcare costs. These results suggest that, in the real-world setting, the long-acting basal insulin formulations, insulin glargine and insulin detemir, may not be therapeutically interchangeable. Further prospective studies, such as randomized pragmatic trials with a cross-over design, are needed to confirm the therapeutic non-interchangeability of insulin glargine and insulin detemir.

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All authors had full access to all of the data in this study and take complete responsibility for the integrity of the data and accuracy of the data analysis.

All named authors meet the ICMJE criteria for authorship for this manuscript, take responsibility for the integrity of the work as a whole, and have given final approval to the version to be published.



Wenhui Wei, Steve Zhou, Onur Baser, and Jasvinder Gill contributed to the concept and design of the study, interpretation of the data, and drafting of the manuscript.

Raymond Miao, Chunshen Pan, and Lin Xie assisted in the design of the study and data collection and contributed to the writing of the manuscript.

All authors read and approved the final manuscript.

**Conflict of interest.** Wenhui Wei is an employee of Sanofi US, Inc. Steve Zhou is an employee of Sanofi US, Inc. Raymond Miao is an employee of Sanofi US, Inc. Jasvinder Gill is an employee of Sanofi US, Inc. Onur Baser is an employee of STATinMED. Lin Xie is an employee of STATinMED. STATinMED received funding to carry out this work from Sanofi US, Inc. Chunshen Pan is an employee of PRO Unlimited, which received funding to carry out this work from Sanofi US, Inc.

**Compliance with ethics guidelines.** This article does not contain any new studies with human or animal subjects performed by any of the authors.

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