

# **Smoking**

# **Tobacco Denormalization as a Public Health Strategy: Implications for Sexual and Gender Minorities**

Tamar M. J. Antin, DrPH, Sharon Lipperman-Kreda, PhD, and Geoffrey Hunt, PhD

Although the population-level success of tobacco denormalization is widely accepted, it remains unclear whether these strategies alleviate health inequities for sexual and gender minorities.

The high risk of smoking among sexual and gender minorities together with research that documents a relationship between stigma-related processes and smoking prevalence for these groups raises questions about whether tobaccorelated stigma intensifies the disadvantages associated with the stigmas of other social identities.

We have not adequately considered how tobacco-related stigma overlaps with other social identity stigmas. Given concerns about the intensification of inequality, this type of inquiry has important implications for understanding both the effectiveness and limitations of tobacco denormalization strategies for sexual and gender minorities and identifying those tobacco prevention, treatment, and public health policies that work to ameliorate health inequities. (Am J Public Health. 2015;105:2426-2429. doi:10.2105/AJPH.2015.302806)

#### AS A PUBLIC HEALTH POLICY,

tobacco denormalization describes "all the programs and actions," including policies and interventions such as media campaigns and smoking bans, "undertaken to reinforce the fact that tobacco use is not a mainstream or normal activity in our society."1(p82) This strategy has roots in social learning theory<sup>2</sup> and emphasizes the role of social constructs in shaping an individual's smoking beliefs and behaviors. Studies suggest that tobacco denormalization is a successful population-level approach for reducing the prevalence of smoking.<sup>3-8</sup> For example, Alamar and Glantz<sup>9</sup> found that increasing the social unacceptability of smoking is an effective policy tool in reducing cigarette smoking, with results revealing that for every 10% increase in the social unacceptability of tobacco index, there would be an associated 3.7% drop in cigarette consumption.

A tobacco denormalization approach is unique in that it endorses tobacco-related stigma rather than working to mitigate stigma, as in prevention and treatment efforts focused on HIV/AIDS or drug use, for example. Tobacco-related stigma refers to

the negative social meanings and stereotypes associated with tobacco use, usually smoking, that identifies smoking as shameful. Smokers can come to be seen as weak-willed, "outcasts," "lepers," and abusers of public services. 15-17 Researchers have found increasingly strong antismoking attitudes in the United States, largely because of the denormalization of tobacco use. 6,7,14,18 Although tobacco denormalization is widely lauded as a successful populationlevel approach for reducing the prevalence of smoking,  $^{4,6,9}$  debate surrounding the ethics of using stigma in tobacco control has emerged in the literature.  $^{14,19-21}$ Some have argued that stigmatization is never ethical because it is always a "cruel form of social control."20(p475) Others have suggested, however, that the benefits associated with stigmatizing tobacco outweigh the potential for short-term consequences. 14,19 In addition, concerns about the potential of tobacco denormalization efforts to exacerbate rather than ameliorate health inequities have been raised.14 Groups who experience health inequities and exhibit the highest prevalence of health-compromising behaviors such as smoking, illicit drug use,

and alcohol consumption also tend to be groups that are historically disadvantaged and characterized by other social identity stigmas such as low socioeconomic, ethnic minority, or sexual or gender minority status. <sup>11–13,22,23</sup> Because of this social gradient of smoking, the burden of tobaccorelated stigma arguably falls on the most marginalized populations whose risks of smoking are, in some cases, twice that of the general population. <sup>14,19</sup>

For instance, the prevalence of tobacco use for sexual and gender minorities remains alarmingly high.24-32 "Sexual and gender minority" is a broad term that acknowledges the fluidity of identities and includes people who identify as lesbian, gay, bisexual, transgender, intersex, or queer.33 Trend data on the prevalence of smoking among sexual and gender minorities is limited because of a failure to measure these identity categories appropriately or at all in surveys as well as participants' refusal to disclose this information.34,35 A systematic review of 42 studies on tobacco use among these groups in the United States found a significantly higher risk of smoking among sexual and gender minorities compared with the

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general population (odds ratios=1.5-2.5).<sup>26</sup> In addition to the same risk factors for smoking that confront other groups, sexual and gender minorities also face additional factors that exacerbate their risk, including social environments that are accepting of smoking, <sup>27,36,37</sup> aggressive targeting by the tobacco industry, <sup>38-42</sup> and perhaps most notably stigma-related processes, including minority stress, psychological distress, and social isolation. <sup>24,26,29-31,39,43-49</sup>

The alarmingly high risk of smoking among sexual and gender minorities together with research that has documented a relationship between stigma-related processes and smoking prevalence for these groups raises questions about whether tobacco-related stigma intensifies the disadvantages associated with the stigmas of other social identities. 24,47,50 Stigma research in public health has been criticized for too narrowly focusing on a singular stigmatizing attribute and neglecting to recognize that stigmatized people often experience multiple forms of stigma. 51,52 Sexual and gender minority smokers may be vulnerable to tobacco-related stigma. Also, importantly, their experiences with, and the extent to which they internalize that stigma, is complicated by their other social identities that may be additionally stigmatized, including their socioeconomic status, race/ethnicity, and their distinct sexual or gender minority identity.<sup>53</sup>

Research on stigma suggests that public health policies that purposefully use stigma to change behavior may have unintended

consequences for groups who are already stigmatized in society by virtue of some other characteristic, such as sexual or gender identitv. 14,45,54 For example, stigmatized people may experience a "diminished sense of self-esteem and self-efficacy" 55(p111) that translates into fatalistic attitudes about one's ability to change. 55-58 Frohlich et al.<sup>59,60</sup> suggested that the riskbased framing of tobacco prevention efforts has iatrogenic effects for low-income youths because it stigmatizes them as a group at risk for smoking. The authors argued that framing a marginalized group, such as low-income youths, as "at risk" for smoking results in more, not less, smoking because the message conveys to youths that smoking is inescapable and inevitable; therefore, their sense of self-efficacy to quit is diminished. Whether and to what extent tobacco-related stigma reduces sexual and gender minority smokers' sense of self-esteem and self-efficacy is unknown, yet it may have important implications for understanding the high prevalence of smoking among these groups.

In addition, stigmatized people might evade stigma by rejecting any association with the stigmatized attribute. For example, people who smoke will not identify themselves as smokers when asked about their smoking status. Leas et al. 61 found that 12.3% of all smokers in California could be considered "nonidentifying smokers," and ethnic minority smokers were more than 3 times as likely to reject the label of smoker compared with non-Hispanic Whites. Similarly, preliminary

findings from our own research on smoking among African American young adults suggest that many of those who smoke do not identify themselves as smokers, a phenomenon that may result in part from an internalized stigma of smoking. The extent to which sexual and gender minority smokers conceal or disassociate from their smoker identity is not known, yet has important implications for prevention and treatment.

Conversely, to avoid stigma, smokers may segregate themselves into communities accepting of smoking. A qualitative study by Thompson et al.<sup>62</sup> in New Zealand found that smokers from marginalized groups responded to state denormalization efforts by altering their smoking behavior around others but continued smoking within their communities. This created local norms accepting of smoking. For sexual and gender minorities, nightlife locations, long considered safe spaces, are also settings traditionally accepting of smoking.37 This may perhaps facilitate an easy segregation of sexual and gender minority smokers. Research with young adults has also found that smoking is considered highly normative in sexual and gender minority communities, which may result in a strong sense of social pressure to smoke.<sup>63</sup>

Finally, research suggests that overlapping stigmas of some social identities and smoking status may intersect to trigger resistance to, rather than compliance with, policies that stigmatize smoking. For example, Factor et al. <sup>54,64</sup> proposed that stigmatized minority groups engage in everyday acts of resistance to dominant groups by

purposely engaging in unhealthy practices such as smoking that are stigmatized by the dominant group. This suggests that denormalization policies that stigmatize smoking may have negative consequences for some stigmatized groups because smoking may be used to differentiate oneself from the nonsmoking norms of the dominant group. The extent to which this is true for some sexual and gender minority smokers is unclear.

In their theory about the twin aims of justice, Powers and Faden<sup>65</sup> emphasized the importance of implementing public health policies that both (1) improve population-level health and (2) reduce health inequities.<sup>50</sup> Although the population-level success of tobacco denormalization is widely accepted,3-8 it remains unclear whether tobacco denormalization strategies also alleviate health inequities for sexual and gender minorities. We believe that a focus on stigma should be paramount in research on tobacco, particularly when the stigmatization of tobacco is commonplace and arguably reinforced by public health policies and when disparities in tobacco use prevalence fall on the most stigmatized groups. To date, the research community has not adequately considered how tobacco-related stigma overlaps with other social identity stigmas. Given concerns about the intensification of inequality,<sup>50</sup> this type of inquiry has important implications for understanding both the effectiveness and limitations of tobacco denormalization strategies for sexual and gender minorities and identifying those tobacco

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prevention, treatment, and public health policies that work to ameliorate health inequities. ■

#### **About the Authors**

Tamar M.J. Antin is with the Prevention Research Center of the Pacific Institute for Research and Evaluation, Oakland, CA, and the Institute for Scientific Analysis, Alameda, CA. Sharon Lipperman-Kreda is with the Prevention Research Center of the Pacific Institute for Research and Evaluation. Geoffrey Hunt is with the Institute for Scientific Analysis, Alameda.

Correspondence should be sent to Tamar M.J. Antin, Prevention Research Center, Pacific Institute for Research and Evaluation, 180 Grand, Suite 1200, Oakland, CA 94610 (e-mail: tantin@prev.org). Reprints can be ordered at http://www.ajph.org by clicking the "Reprints" link.

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#### **Contributors**

T. M. J. Antin took the lead on developing the arguments and writing the manuscript. S. Lipperman-Kreda and G. Hunt helped to refine the main arguments of the manuscript, provided feedback on all versions, and contributed as writers.

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Institutional review board approval was not needed for this work, which did not involve human participants.

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