Cost-effectiveness analysis of universal influenza vaccination with quadrivalent inactivated vaccine in the United States

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Abbreviations: ACIP, Advisory Committee on Immunization Practices; CDC, Centers for Disease Control and Prevention; DSA, deterministic sensitivity analysis; ICD-9, International Classification of Diseases Ninth Revision; ICER, incremental cost-effectiveness ratio; IIV3, trivalent inactivated vaccine; IIV4, quadrivalent inactivated vaccine; LAIV3, trivalent live attenuated influenza vaccine; LY, life year; MD, medical doctor; PSA, probabilistic sensitivity analysis; QALY, quality adjusted life year; WAC, wholesale acquisition cost

To address influenza B lineage mismatch and co-circulation, several quadrivalent inactivated influenza vaccines (IIV4s) containing two type A strains and both type B lineages have recently been approved in the United States. Currently available trivalent inactivated vaccines (IIV3s) or trivalent live attenuated influenza vaccines (LAIV3s) comprise two influenza A strains and one of the two influenza B lineages that have co-circulated in the United States since 2001. The objective of this analysis was to evaluate the cost-effectiveness of a policy of universal vaccination with IIV4 vs. IIV3/LAIV3 during 1 year in the United States. On average per influenza season, IIV4 was predicted to result in 30 251 fewer influenza cases, 3512 fewer hospitalizations, 722 fewer deaths, 4812 fewer life-years lost, and 3596 fewer quality-adjusted life-years (QALYs) lost vs. IIV3/LAIV3. Using the Fluarix Quadrivalent[™] (GlaxoSmithKline) prices and the weighted average IIV3/LAIV3 prices, the model predicts that the vaccination program costs would increase by \$452.2 million, while direct medical and indirect costs would decrease by \$111.6 million and \$218.7 million, respectively, with IIV4. The incremental cost-effectiveness ratio (ICER) comparing IIV4 to IIV3/LAIV3 is predicted to be \$90.301/QALY gained. Deterministic sensitivity analyses found that influenza B vaccine-matched and mismatched efficacies among adults aged ≥65 years had the greatest impact on the ICER. Probabilistic sensitivity analysis showed that the cost per QALY remained below \$100.000 for 61% of iterations. In conclusion, vaccination with IIV4 in the US is predicted to reduce morbidity and mortality. This strategy is also predicted to be cost-effective vs. IIV3/LAIV3 at conventional willingness-to-pay thresholds.

Introduction

Influenza, a contagious viral infection, results in substantial morbidity and mortality. Approximately 5–20% of the United States population are infected with seasonal influenza each year, resulting in between 3000 and 49 000 deaths annually, depending on the influenza attack rate and circulation each year.¹ The costs associated with influenza are also substantial, with annual direct medical costs estimated to be >\$10 billion and indirect costs >\$16 billion (\$ 2003).²

Since 2010, the Advisory Committee on Immunization Practices (ACIP) has recommended annual vaccination for all US individuals aged $\geq 6 \text{ mo.}^3$ Currently available influenza vaccines are either trivalent inactivated vaccines (IIV3s) or trivalent live attenuated influenza vaccines (LAIV3s). These contain two influenza A strains (H1N1 and H3N2) and one influenza B lineage (either Victoria or Yamagata).⁴ During the 10 influenza seasons from 2001/2002 to 2010/2011, type B virus accounted for between 1% and 44% of specimens tested (mean 21%); and between 2% and 100% (mean 50%) of type B specimens tested matched the lineage in the vaccine for that year.⁵ Predicting which type B lineage will predominate is difficult;⁶ therefore, quadrivalent inactivated vaccines (IIV4s), which contain both influenza B lineages, are being developed.

The objective of this analysis was to evaluate the costeffectiveness of universal influenza vaccination with IIV4 compared with trivalent vaccines (IIV3/LAIV3).

Results

Health outcomes

Based on published coverage rates, it was predicted that 116878708 individuals would receive influenza vaccination

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Table	1. Base-case	health outcomes	
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Outcome	IIV3/LAIV3	IIV4	IIV4–IIV3/LAIV3	
Number of influenza cases	19984438	19954187	-30 25 1	
Number of hospitalizations*	212030	208518	-3512	
Number of deaths*	30645	29923	-722	
LYs lost	225 372	220 560	-4812	
QALYs lost	171 428	167832	-3596	

*Influenza-associated hospitalizations and deaths were defined based on underlying respiratory and circulatory ICD-9 codes; IIV3, trivalent inactivated vaccine; IIV4, quadrivalent inactivated vaccine; LAIV3, trivalent live attenuated influenza vaccine; LY, life year; QALY, quality adjusted life year.

during a single season. IIV4 vaccination was predicted to result in fewer influenza cases, hospitalizations, deaths, and both life years (LYs) and quality adjusted life years (QALYs) lost (**Table 1**).

Costs

The model predicts that the vaccination program costs (vaccine acquisition and administration) would increase by \$452.2 million, with a \$330.3 million reduction in influenzarelated costs for IIV4 compared with IIV3/LAIV3 (\$111.6 million direct medical and \$218.7 million indirect) (Table 2). Excluding vaccination program costs, all cost categories are predicted to be reduced with IIV4 apart from caregiver work absenteeism, due to lower estimated efficacies of IIV4 and IIV3 vs. LAIV3 among children.^{7.8}

Incremental cost effectiveness ratio (ICER)

Using the wholesale acquisition cost (WAC) of *Fluarix Quadrivalent*TM prices and the weighted average IIV3/LAIV3 prices, the predicted base-case ICER comparing IIV3/LAIV3 to IIV4 was \$90301/QALY gained. The estimates of total cost used for the calculation of cost per QALY gained do not include costs associated with productivity lost due to mortality. This is consistent with US Panel on Cost-Effectiveness recommendations,⁹ as it is assumed that productivity losses are accounted for in the QALYs lost. Using similar logic, productivity losses due to acute disease were included in the costs, as no QALY losses were accrued for acute illness.

Alternative scenario analyses

IIV4 was predicted to be highly cost-effective compared with IIV3/LAIV3 for scenarios of low IIV3 vaccine match of circulating B lineages but similar average B lineage circulation to the base case (as observed in 2005/2006; \$37045/QALY gained), while in years of high mismatch and high circulation of influenza B (such as 2008/2009), IIV4 was predicted to dominate IIV3/LAIV3 (i.e., less costly and more effective) (Table 3). However, the IIV4 strategy was predicted to be less cost-effective compared with IIV3/LAIV3 than in the base case in scenarios assuming low IIV3 vaccine mismatch of circulating B lineages but similar average B lineage circulation overall (year 2006-2007; ~\$257000/QALY gained). In the year that had the lowest circulation of influenza B among those >65 y of age (2010-11, 4%), the model predicted an ICER of \$340772, while in the year with the highest circulation of influenza B among >65 y (2007–2008, 51%) the predicted ICER was \$8632.10

Deterministic sensitivity analyses (DSAs)

When key parameters were varied through their 95% confidence interval of the base-case values, influenza B matched and mismatched vaccine efficacy in adults aged \geq 65 y had the greatest impact on the ICER (Fig. 1).

Probabilistic sensitivity analysis (PSA)

Most (61%) of the 1000 iterations fell below the \$100000 per QALY gained threshold (Fig. 2). The iterations that fell above the \$100000 per QALY gained threshold tended to be those for which a low influenza B matched vaccine efficacy estimate in adults aged \geq 65 y was drawn.

Discussion

Our analysis predicts that, under the base-case model assumptions of vaccine coverage, efficacy, and cost; vaccination with IIV4 is expected to be more effective than IIV3/LAIV3, preventing >30000 cases of influenza, >3500 hospitalizations, and >700 deaths on average each influenza season.

These outcomes are broadly comparable with those from a recent evaluation conducted by the Centers for Disease Control and Prevention (CDC),⁶ which calculated net differences in rates of influenza, hospitalizations, and deaths with IIV4 vs. IIV3 vaccine in the United States. They predicted reductions of 0-1.33 million influenza cases (mean 274 158), 0-12 472 hospitalizations (mean 2144), and 0-663 deaths (mean 137) annually between 1999-2000 and 2008-2009, depending on each year's match between the circulating B lineage and the lineage included in IIV3 (100% match in 1999-2010 to 2% match in 2007-2008). Our estimates of influenza cases and hospitalizations prevented were within these ranges, but our model predicted more deaths averted. This is due, at least in part, to the fact that the CDC study restricted deaths to patients with International Classification of Diseases Ninth Revision (ICD-9) codes indicating influenza or pneumonia, while our model included all deaths occurring in patients with underlying respiratory and circulatory disease. However, our approach has been suggested to be more likely to provide an appropriate estimate of mortality, whereas considering only pneumonia and influenza mortality might provide an underestimation.11

Another key difference between the CDC study⁶ and the current model is that the CDC study calculated differences based on data from each individual influenza season from 1999–2000 to 2008–2009, whereas our model predicted outcomes by applying recent population and vaccination coverage data (2010–2011 season) to the average influenza circulation data from the past 11 seasons (2001–2002 to 2011–2012). Additionaly, we stratified the population by age, whereas the CDC analysis did not, and therefore may not have captured the variability in influenza-associated hospitalizations and mortality that exists by age.² Furthermore, vaccine coverage estimates in the CDC model⁶ were substantially lower than those used in the current model, because the CDC study was based on vaccination practices

Table 2. Base-case cost outcomes

Outcome	IIV3/LAIV3	IIV4	IIV4–IIV3/LAIV3	
Vaccination, \$	4820186421	5 272 349 339	452162918	
MD visit for influenza, \$	670432972	668 570 170	-1862802	
Outpatient care, \$	1 1 29 1 20 7 34	1 126 022 185	-3 098 549	
Inpatient care, \$*	6 349 791 900	6 243 737 329	-106 054 571	
Antiviral, \$	272 056 318 271 487 534		-568 784	
Total medical costs, \$	13 241 588 345	13 582 166 558	340 578 213	
Caregiver work absenteeism, \$	820 806 924	838 294 517	17 487 593	
Work absenteeism, \$	1853210765	1819848042	-33 362 723	
Lifetime lost productivity, \$	9854058873	9651268534	-202 790 340	
Total non-medical costs, \$	12 528 076 562	12309411093	-218665470	
Total costs, \$	25769664907	25 891 577 650	121912743	

*Influenza-associated hospitalizations and deaths were defined based on underlying respiratory and circulatory ICD-9 codes; IIV3, trivalent inactivated vaccine; IIV4, quadrivalent inactivated vaccine; LAIV3, trivalent live attenuated influenza vaccine; MD, medical doctor.

prior to the universal influenza vaccination recommendation in 2010.³ Lastly, influenza incidence in the CDC model⁶ was estimated from influenza-associated pneumonia and influenza mortality,¹²⁻¹⁵ and was lower than the incidence data used in the current model, which was estimated from surveillance data.^{2,14}

An updated economic evaluation based on the CDC data⁶ has recently been published.^{16,17} Mean yearly additional costs to third party payers for using IIV4 instead of IIV3 were estimated to be \$152 million and \$334 million for incremental costs of IIV4 over IIV3 of \$2.50 and \$5, respectively;¹⁷ somewhat lower than our estimated vaccination cost of \$452 million. Mean yearly total costs to society were estimated to be reduced by \$133 million (for the \$2.50 incremental cost) or increased by \$49 million (for the \$5 incremental cost);¹⁷ compared with our estimate of an additional cost of \$122 million.

In our base-case analysis, IIV4 was estimated to increase the overall strategy costs by almost \$122 million. This reflects an increase in the vaccination program cost, driven by the increment in the IIV4 price over the IIV3 price. This increase is partially offset by the reduction in yearly disease- and treatmentassociated costs of approximately \$330.3 million, which includes \$111.6 million in medical costs and \$218.7 million in indirect costs (such as loss in productivity due to death). The use of IIV4 is predicted to reduce the number of cases of influenza, physician visits, and associated hospitalizations, as well as influenzarelated deaths, thereby reducing the QALY losses due to death vs. current standard of care. When the differences in QALYs and overall costs associated with each alternative strategy were compared, the ICER was \$90301/QALY gained compared with IIV3/LAIV3. However, the current model did not include every element associated with the costs and burden of influenza (such as emergency room visits and rehabilitations costs post hospitalization for severe episodes), and is therefore expected to be conservative and underestimate the true impact of IIV4.

In two alternative scenarios, we analyzed the impact of highand low-matched B lineage for IIV3/LAIV3. As expected, during high-match influena B lineage seasons, IIV4 was projected to be less cost-effective than in the base case, but for the low-match influena B lineage seasons, IIV4 was projected to be highly costeffective compared with IIV3/LAIV3. These alternative analyses demonstrate that results are sensitive to changes in the match between circulating strains/lineages and those in IIV3.

As with any model, the current model is a simplified representation of the vaccination, disease, and treatment processes, and hence it cannot reflect all outcomes or population heterogeneity within the age groups. Due to limited age- and strain-/lineage-specific data and yearly variations in influenza epidemiology, there is a degree of uncertainty in estimating the model inputs. Moreover, information such as vaccination and co-morbidity status of hospitalized and fatal cases were not available; these probabilities could therefore not be reliably adjusted and the model outcomes are conservative with respect to potential benefit of vaccination. The percentage of children who are vaccine-naïve is not readily estimable. It is likely that the probability of getting vaccinated is higher among children vaccinated the previous year, so the assumption used in the model, that the percentage vaccine naïve, and therefore requiring two doses, was equal to the percentage of children not vaccinated during the previous season, could have led to an overestimation of vaccine-naïve children among those vaccinated, and therefore an overestimation of associated vaccination costs. We attempted to address the uncertainty in model parameters by performing multiple sensitivity analyses using the most conservative estimates within the range of plausibility. Improvements in data and research, such as the availability of surveillance data by strain and lineage at a more granular, age-stratified level, would allow for better parameterization of models with respect to the impact of strains/lineages on different populations.

There are currently no efficacy studies that directly investigate the efficacy for matched and mismatched IIV3, therefore Tricco et al.¹⁸ was used to estimate the impact of matched vs. mismatched vaccine efficacy due to influenza B. An additional review by

		Total		Incremental			
Analysis	Strategy	Cost, \$millions	QALYs lost, thousands	Additional cost, \$millions	QALYs gained, thousands	ICER, \$/QALY gained	
High match	IIV3/LAIV3	15817	170	-	-	Ref	
(76.5%; 2006/2007 season)⁵	IIV4	16240	168	423	1.7	256 690	
Low match	IIV3/LAIV3	16031	174	-	-	Ref	
(18.7%; 2005/2006 season)⁵	IIV4	16245	168	214	5.8	37 045	
High circulation (34.3%) low match	IIV4	16113	165	-	-	Ref	
(16.6%; 2008/2009 season)⁵	IIV3/LAIV3	16122	176	9	-10	Dominated	
Low circulation of influenza B	IIV3/LAIV3	15916	171	-	-	Ref	
among those >65 y of age (4%, 2010–11) ¹⁰	IIV4	16329	170	412	1.2	340772	
High circulation of influenza B	IIV3/LAIV3	15,916	171	-	-	Ref	
among > 65 y (51%, 2007–2008) ¹⁰	IIV4	15.991	163	75	8.8	8623	

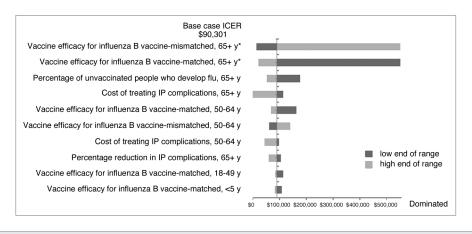
ICER, incremental cost-effectiveness ratio; IIV3, trivalent inactivated vaccine; IIV4, quadrivalent inactivated vaccine; LAIV3, trivalent live attenuated influenza vaccine; QALY, quality adjusted life year; Ref, reference.

DiazGranados et al.¹⁹ published at the same time revealed similar efficacy of influenza by vaccine, and by influenza strain and match.

Estimates of the incremental efficacy of IIV4 were based on estimates of strain- and lineage-specific efficacy of IIV3 vaccine combined with the distribution of circulating A and B influenza virus in the United States, and not estimated directly from clinical trials. Moreover, age-specific B lineage efficacy data were not available. Risk of infection and subsequent hospitalization with influenza B may be higher among children and those aged \geq 65 y.²⁰ Therefore, while influenza B may disproportionally affect children, the highest burden of influenza in general, and thus the highest benefit of IIV4 vaccination, remains among the elderly under the current assumptions. However, we had insufficient data to estimate age- and strain/lineage-specific disease incidence or hospitalization rates. Canadian age-and strain-specific data suggest that there is wide year-to-year variation in the strain distribution by age, including some years in which B disease is higher among adults aged 65 y and older than among younger individuals.¹⁰ Because of this uncertainty, we assumed in the base case that the relative prevalence of B strains does not differ by age, however, we performed alternative analyses under several different assumptions based on the Canadian data. There are several studies comparing the clinical spectrum and disease severity of influenza A and influenza B in the United States that suggest that influenza A and B are clinically similar.²¹⁻²⁴ A recent large case-series study²¹ of individuals 6 mo of age and older compared the clinical presentation, risk of radiographic pneumonia, and hospital admission among patients with medically attended influenza A and influenza B infections over four seasons. When data from all 4 seasons (2004/05-2007/08) were combined, no individual symptom or group of symptoms distinguished influenza A and B infections in children or adults. Therefore, in our model the proportion of influenza A or B responsible for disease was weighted by average circulation, and prognosis of infection was assumed to be similar between influenza A and B.

Additional data on the clinical outcomes of patients with influenza A or B could also better inform models and improve our understanding of how influenza frequency and related diseases differ by type. In a multi-cohort transmission model, there could be instances where vaccinating children could be cost-effective, while vaccinating those aged ≥ 65 y may not be, even if influenza outcomes in the elderly were more severe, if direct and indirect protection of both age groups would be acchieved by vaccinating children. This protection would apply to all influenza vaccines (both IIV3s and IIV4s), but would be expected to increase the incremental effect of the IIV4 vaccine.

We opted to use a static model and as such, the impact of herd effect was not addressed. It is important, however, to keep in mind that mathematical models have predicted that vaccinating 20% of children against influenza could almost halve the number of influenza cases in people of all ages in the United States; while 80% coverage among children could prevent >90% of cases overall.²⁵ However, a recent observational study found no difference in the rate of influenza-related hospitalizations among the elderly even when school-aged vaccination rates were >40%.26 Published studies have shown a protective effect of childhood influenza vaccination in the elderly, but they had high vaccine coverage rates (50-85%,²⁷ 60-70%,²⁸ and >85%).²³ We used national coverage rates in the model (21-67%, depending on age),²⁹⁻³¹ which are well below the coverage rates in these published studies. Therefore, it is unknown whether, at current coverage levels, the assumption of herd effect in US influenza vaccine cost-effectiveness analyses is warranted. However, it would be useful to be able to predict what the potential benefits would be should influenza vaccination coverage in children improve. As herd effect against influenza is largely mediated by vaccination of children, it should be recognized that inclusion of a herd effect could improve the economic profile of IIV4





assuming it primarily replaces IIV3. IIV4 replaces both IIV3 and LAIV, as in our base case analysis, the impact of herd effect may be less predictable, as IIV4 could has a lower efficacy than the overall current practice of IIV3/LAIV among children. Given this uncertainty, we chose to consider only the direct effects of vaccination in our analysis. A transmission model accounting for different populations and the relationships between the different circulating influenza strains and lineages would further inform cost-effectiveness analyses. This is especially true with respect to influenza infection dynamics, as well as co-circulation and mismatch challenges.

We further note that our model assumes that the availability of IIV4 is not restricted by any limitation in manufacturing capacity. Reduced vaccine availability could result in more annual influenza cases relative to current levels;⁶ however, the relative cost-effectiveness would not be affected. Over-thecounter medicine costs and emergency room visits were also not included in the model, both of which could be potentially significant contributors to the overall cost implications of influenza disease management. Despite these limitations, we conclude that under a wide range of plausible assumptions, IIV4 vaccination should result in increased program costs due to a vaccine price increment, but lower treatment-related costs, as well as reduced productivity losses and improved clinical outcomes such as reduced hospitalizations and death compared with the current practice.

Conclusions

The current model predicts that replacing IIV3/LAIV3 with IIV4 in the United States could prevent >30000 cases of influenza, >3500 hospitalizations, and >700 deaths on average each year compared with IIV3/LAIV3. Using the GlaxoSmithKline Fluarix Quadrivalent[™] prices, vaccination program costs would be predicted to increase by \$452.2 million, while direct medical and indirect costs would decrease by approximately by \$111.6 million and \$218.7 million, respectively. The predicted ICER comparing IIV4 to IIV3/LAIV3 was \$90301/QALY gained, therefore, IIV4 is predicted to be cost-effective at conventional

willingness-to-pay thresholds (ICER <\$100000 per QALY gained).

Influenza vaccine coverage level data from 2010–2011 indicate that 2009–2010 (pandemic year) coverage levels have been maintained.³⁰ If coverage increases over the next few years as a result of the February 2010 ACIP recommendation of universal influenza vaccination in the United States,³ benefits realized by replacing IIV3/LAIV3 with IIV4 will likely be higher than estimated in this analysis.

Methods

Perspective

Results are presented from the societal perspective, which considers medical costs (physician visits, inpatient and outpatient care, and antiviral medications) and non-medical costs (patients' and caregivers' productivity losses owing to time lost from work due to acute illness and lifetime productivity loss due to fatal cases).

Intervention strategies

The model predicts and compares outcomes for: (1) the current recommended practice of vaccination of all US residents with IIV3 or LAIV3 and (2) replacement of IIV3/LAIV3 with IIV4.

Time frame and analytic horizon

The time horizon for intervention was 1 y, as influenza can occur on an annual basis. However, some costs, and certainly QALY losses due to mortality, occurring during the intervention period extend beyond the intervention period. Therefore, in order to ensure that all costs and outcomes were fully assessed within the analyses, costs and outcomes beyond the one year of vaccination were accrued over individuals' lifetimes.

The economic model

Overview

We adapted a previously published decision-tree model of seasonal influenza vaccination to examine costs and outcomes associated with recommended universal vaccination in the United States with IIV4 compared with IIV3 or LAIV3.³² The population was stratified into five age groups: <5, 5–17, 18–49,

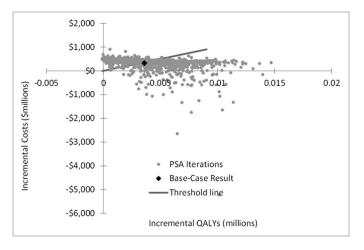


Figure 2. Scatter plot of incremental costs vs. incremental QALYs.

50–64, and \geq 65 y. Total population and age distribution in the United States were obtained from the US Census Bureau based on 2011 data.³³ The model estimated cases and outcomes of laboratory-confirmed influenza within these age groups.

Model structure

The decision of interest was whether to implement a strategy of universal vaccination in the US population with IIV4 vs. IIV3/ LAIV3 (Fig. 3). Under each vaccination strategy, individuals may or may not receive the specified vaccine based on coverage assumptions, and may or may not contract influenza based on published estimates of the risk of influenza and vaccine efficacy.

Over the course of the model, a proportion of patients who contract influenza seek medical care and a proportion of these may receive an antiviral. Some influenza patients may develop a complication, which requires either outpatient or inpatient care, and a proportion of those with inpatient complications die (Fig. 3). Influenza-associated hospitalizations and deaths were defined based on underlying respiratory and circulatory ICD-9 codes rather than pneumonia and influenza ICD-9 codes, as most complications of influenza occur after influenza has resolved, and consequently may not have an ICD-9 code for influenza.¹⁴

Model outcomes

The model assessed the clinical outcomes and costs associated with each case of influenza. Medical costs (e.g., physician visits, diagnosis, drugs, and hospitalization; \$ 2011) were assigned to each case in the model. Over-the-counter medicine costs and emergency room visits were not included. Non-medical costs included workdays lost by symptomatic individuals or their caregivers. The model also estimated QALYs and LYs lost due to fatal cases of influenza. All costs incurred after the base year and lifetime QALYs lost due to death were discounted at 3% per year.

Base-case model inputs

Model parameters were estimated for each age group from published and publicly-available sources.

Vaccine coverage (Table 4)

Estimated age-specific influenza vaccine coverage was based on CDC data from the 2010/2011 influenza season.²⁹⁻³¹ The proportions of IIV3 and LAIV3 use were estimated from

Behavioral Risk Factor Surveillance System data,³⁴ National Immunization Survey data (CDC, personal communication), and CDC data.³⁰ Estimates of vaccine coverage were combined with US population data³³ to derive the total number of individuals vaccinated overall and by age.

Influenza incidence among unvaccinated individuals (Table 4)

The incidence of influenza among unvaccinated persons was estimated from a published study of the burden of influenza in the United States.² Age-specific differences in the proportions of people infected with influenza A vs. B were not taken into account due to lack of data. Healthcare utilization prognosis of an episode and mortality were assumed to be similar for influenza A and influenza B, based on evidence from US community studies.²¹⁻²⁴

Vaccine efficacy (Table 5)

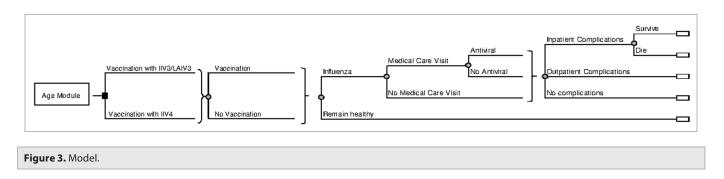
Estimates of age-specific efficacies for IIV3 and LAIV3 were obtained primarily from meta-analyses.^{7,8,18,35} For children and the elderly, estimates were available for overall IIV3 efficacy, but not for matched or mismatched influenza B efficacy. Since IIV3 efficacy is lower in children and the elderly,^{7,35,36} efficacy assumptions for matched and mismatched efficacy were based on adult efficacy estimates, taking into account the lower expected efficacy. Combining strain-specific efficacy estimates and assumptions for influenza A and B with CDC 11-y average circulating influenza A level (79%)⁵ and 11-y average influenza B vaccine matching (50%)⁵ yielded overall IIV3 efficacy estimates. IIV4 efficacy for influenza B was assumed to be equivalent to the efficacy of a matched IIV3, and overall estimated IIV4 efficacies were calculated by applying this efficacy to the proportion of circulating B not covered by IIV3/LAIV3.

Influenza treatment and complications (Table S1)

The probability of seeking an outpatient visit to treat influenza, receiving an antiviral (olsetamivir or zanamivir), and having a complication requiring outpatient treatment were estimated from the published literature.^{2,3,37-41} Among children, an outpatient complication was defined as acute otitis media, pneumonia, or sinusitis not leading to hospitalization among patients with laboratory-confirmed influenza. In adults, an outpatient complication was defined as any outpatient event requiring administration of an antibiotic among persons with laboratory-confirmed influenza.

Estimates of inpatient complications (influenza-attributable respiratory and circulatory hospitalizations) were derived from 1993–2008 data, using ICD-9 codes for respiratory and circulatory disorders, to identify excess admissions with these conditions during an influenza season.¹⁵ Influenza-associated hospitalizations were not restricted to those associated with laboratory-confirmed influenza because admitted patients are not routinely swabbed to confirm influenza, and are often hospitalized for influenza-related complications after resolution of influenza infection.

Antiviral effectiveness against outpatient and inpatient complications of laboratory-confirmed influenza were estimated from systematic reviews of influenza treatment.^{39,42} Mortality risks among those hospitalized for influenza-related complications were derived from published estimates.^{11,14,15} As with hospitalizations, influenza-related deaths were defined based



on codes for underlying respiratory and circulatory disorders, using data from 1993–2008 to correspond with the time period used to calculate hospitalizations.

Medical costs (Table S2)

IIV3 and LAIV3 costs were estimated from 2011 influenza vaccine prices.⁴³ Based on ACIP recommendations, children <9 y old who have not been vaccinated previously should receive two doses of vaccine.³ Therefore, the proportion of vaccine-naïve children was assumed to be equal to the proportion of children not vaccinated in the previous influenza season (2009–2010).³ It was assumed that 55% and 43% of vaccines used in children aged <5 y and 5–18 y, respectively, were obtained at the public cost and the remainder at private cost.⁴⁴

Costs associated with vaccine administration and the cost of a physician visit for the treatment of influenza were estimated from the 2011 Physicians' Fee and Coding Guide and 2010 State Medicaid paid vaccine administration rate (2011 rates were not available at time of analysis).^{45,46} It was assumed that 35% of children <18 y, 9–11% of adults 18–64 y, and all adults ≥65 y were covered by Medicaid or Medicare, and the remainder by private insurance or self-pay.⁴⁷ Adverse effects of vaccination (e.g., local injection site reactions)³ were not considered in the model. As with vaccine acquisition costs, a proportion of children received the cost of administration of two doses.³

The costs of antiviral drugs (oseltamivir and zanamivir) were estimated from national average wholesale prices published in the 2011 Red Book⁴⁸ weighted by the proportion of patients receiving each drug, derived from a physician survey of prescribing practices.³⁹ Medical costs for patients with complications requiring outpatient and inpatient care were estimated from published claims analyses of costs associated with influenza complications. 2,3,11,37,38,49

Non-medical costs (Table S3)

Lost workdays due to acute disease^{2,37,38} were assigned to all influenza cases; it was assumed that adults not participating in the workforce work inside the home, and that workdays are lost by adult caregivers in caring for influenza cases among children. Average daily wages were obtained from the US Bureau of Labor Statistics.⁵⁰ Estimates of lifetime lost productivity of fatal cases were obtained from published literature.²

LY and QALY estimates (Table S4)

Utility values, preference-based measures of quality of life ranging from 0 to 1 used to calculate QALYs, were obtained from published literature.⁵¹ Temporary reductions in quality of life due to acute disease were not considered in the model as the effect is transitory and would therefore have a negligible impact on overall QALYs. Moreover, as productivity losses due to acute illness are included in the analyses, inclusion of quality of life decrements for acute illness would overestimate influenzaassociated morbidity. Age-specific utility estimates were applied to population estimates and projected life expectancy of fatal cases to calculate total QALYs lost due to death.^{33,51,52} It was assumed that the average age at death among cases aged 5-64y was the same as the average age of all-cause death in each age group in the US population. However, because the ages at death for fatal influenza cases among children <5 y and adults \geq 65 y are not equal to the average ages at death in these age groups in the US population, their quality adjusted life expectancies were estimated based on average ages of influenza death (1.3 y and 84 y for those aged <5 y and \geq 65 y, respectively).¹¹

Table 4. Vaccine coverage and probability of influenza estimates

Age group, y	Vaccine coverage, %	IIV3/LAIV3 coverage among those vaccinated, %	Probability of influenza, unvaccinated, %²
<5	47.24 ²⁹⁻³¹	73.27/26.73*	20.3
5–17	21.28 ²⁹⁻³¹	63.28/36.72*	10.2
18–49	30.5 ³⁰	93.28/6.72 ³⁴	6.6
50-64	44.5 ³⁰	100/0†	6.6
≥65	66.6 ³⁰	100/0†	9.0

*Calculated based on: National Immunization Survey data estimating that 17% of children received at least one trivalent seasonal LAIV3 in the past 12 mo (CDC, personal communication); and CDC data that 63.6% (0–4 y) and 46.3% (5–17 y) received IIV3 or LAIV3;^{30 †}Assumption, as LAIV3 is not indicated for adults \geq 50 y; IIV3, trivalent inactivated vaccine; LAIV3, trivalent live attenuated influenza vaccine.

Table 5. Vaccine efficacy estimates

Age	IIV3 influenza	IIV3 influenza B vaccine-	IIV3 influenza B vaccine-	Overall, %		
group, y A, % (95% CI)		matched, % (95% Cl)	mismatched, % (95% Cl)	IIV3*	IIV4*	LAIV3
<5	59 (41; 71) ⁷	66 (12; 94) ⁺	44 (8; 82) [†]	58	60	83 ⁸
5–17	61 (48; 70) ⁷	77 (18; 94) ⁺	52 (19; 72) [‡]	62	64	82 ⁷
18–49	61 (48; 70) ⁸	77 (18; 94) ¹⁸	52 (19; 72) ¹⁸	62	64	62 ³⁶
50–64	61 (48; 70) ⁸	73 (19; 99) ⁺	49 (12; 90) [†]	61	63	NA
≥65	58 (34; 73) ³⁵	69 (15; 99) ⁺	47 (9; 85) [†]	58	60	NA

*Calculated based on efficacies against influenza A^{7,8,35} and matched and mismatched influenza B;¹⁸ and 11-y means of the proportion of circulating virus that was influenza A (79%) and matched influenza B (50%);⁵ †Based on extrapolation of adult efficacy estimates with the assumption that inactivated vaccine efficacy is reduced in young children and elderly, due to lack of data in the literature for these age groups; †Assumed to be the same as adult efficacy estimates; ¹⁸CI, confidence interval; IIV3, trivalent inactivated vaccine; IIV4, quadrivalent inactivated vaccine; LAIV3, trivalent live attenuated influenza vaccine.

Outcomes

Health and cost

The model estimates patient outcomes (cases of influenza; influenza-attributable respiratory and circulatory hospitalizations and deaths; and LYs and QALYs lost due to influenza- for clinical outcomes by age, *see* **Table S5**) and costs under each strategy. An ICER < \$100000 per QALY gained was considered to be cost-effective. This is a conservative assumption when comparted to the World Health Organization recommendation that a cost-effective intervention is less than three times the gross domestic product (GDP) per capita.⁵³ The GDP per capita was approximately \$47 000 in the United States in 2011,⁵⁴ which fixes the US threshold at approximately \$141 000.

Incremental cost-effectiveness threshold

In the calculations of the incremental cost per QALY gained, the price of IIV4 was set as the weighted average wholesale acquisition cost (WAC), public/private price of Fluarix QuadrivalentTM. The cost estimates used for ICER calculations did not include costs associated with productivity lost due to mortality. This is consistent with the US Panel on Cost-Effectiveness recommendations,⁹ as we assumed that productivity losses were accounted for in the QALYs lost. Using similar logic, productivity losses due to acute disease were included in the costs, as no QALY losses were accrued for acute illness.

Alternative scenario analyses

Where year-to-year variations in the estimate were noted, alternative scenario analyses were conducted to test the impact of plausible alternative assumptions on the ICERs. If a strategy was both more costly and resulted in more QALYs lost, that strategy was considered "dominated."

One scenario involved varying the percentage of circulating vaccine-matched B influenza; years were selected where the annual circulation of influenza B overall was similar to the mean of 20.7%. The percentages of circulating vaccine-matched B influenza from 2006–2007 (76.5%) and 2005–2006 (18.7%) were chosen to represent high-match and low-match seasons, with similar overall influenza B circulation (20.8% and 20.3% respectively).⁵

A second scenario analysis was conducted in which circulation of influenza B was higher than the mean and accompanied with low-match, 2008–2009 influenza B circulation was 34.3% and vaccine-matched influenza B was 16.6%.

Additional scenario analyses were performed to investigate the possible variation in the distribution of influenza A and B disease by age (<65 y and \geq 65 y). As these data were not available for the United States, data from the Canadian Public Health Agency were used as a surrogate.¹⁰ We evaluated two scenarios, based on years in which percentage of disease due to B strains was lower among adults \geq 65 y than among adults <65 y (2010–11: 4% vs. 12%), and where the percentage of disease due to B strains among adults \geq 65 y was higher than among adults <65 y (2007–8: 51% vs. 41%).

DSA

A DSA was conducted by varying parameters one at a time through the 95% confidence intervals of the base-case values and calculating the cost-effectiveness at each extreme value. Age-specific estimates of vaccination coverage, vaccine efficacy, probability of visiting a physician, receipt of an antiviral, developing complications and mortality, and cost of influenza treatment and complications were evaluated.

PSA (Table S6)

A PSA was performed to assess the impact of uncertainty in the precision of parameter estimates on model results. Parameters were expressed as probability distributions around their estimated means and a Monte Carlo simulation⁵⁵ was performed, in which values were drawn at random with replacement in 1000 iterations, yielding a distribution of results. Parameters handled in this fashion included: vaccination coverage, probabilities of influenza among unvaccinated individuals, vaccine efficacy, probabilities of physician visit for treatment of influenza, probabilities of receiving antiviral, probabilities of developing complications and mortality, antiviral effectiveness, productivity loss due to illness, quality adjusted life expectancy, and value of lifetime lost productivity. Distributions were derived from the published literature and expert judgment. For each of these parameters, it was assumed that age-specific estimates were independent of the estimates in the other age groups. The percentage of iterations in which the IIV4 strategy was cost-effective compared with current practice is reported.

Genevieve Meier is an employee of, and owns stock in, the GlaxoSmithKline group of companies. Derek Misurski is a former

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Disclosure of Potential Conflicts of Interest

No potential conflicts of interest were disclosed.

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Trademark Statement

Fluarix Quadrivalent $^{\rm TM}$ is a registered trade mark of the GlaxoSmithKline group of companies.

Supplemental Materials

Supplemental materials may be found here: www.landesbioscience.com/journals/vaccines/article/28221/

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