# Cell population structure prior to bifurcation predicts efficiency of directed differentiation in human induced pluripotent cells

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Steering the differentiation of induced pluripotent stem cells (iPSCs) toward specific cell types is crucial for patient-specific disease modeling and drug testing. This effort requires the capacity to predict and control when and how multipotent progenitor cells commit to the desired cell fate. Cell fate commitment represents a critical state transition or "tipping point" at which complex systems undergo a sudden qualitative shift. To characterize such transitions during iPSC to cardiomyocyte differentiation, we analyzed the gene expression patterns of 96 developmental genes at single-cell resolution. We identified a bifurcation event early in the trajectory when a primitive streak-like cell population segregated into the mesodermal and endodermal lineages. Before this branching point, we could detect the signature of an imminent critical transition: increase in cell heterogeneity and coordination of gene expression. Correlation analysis of gene expression profiles at the tipping point indicates transcription factors that drive the state transition toward each alternative cell fate and their relationships with specific phenotypic readouts. The latter helps us to facilitate small molecule screening for differentiation efficiency. To this end, we set up an analysis of cell population structure at the tipping point after systematic variation of the protocol to bias the differentiation toward mesodermal or endodermal cell lineage. We were able to predict the proportion of cardiomyocytes many days before cells manifest the differentiated phenotype. The analysis of cell populations undergoing a critical state transition thus affords a tool to forecast cell fate outcomes and can be used to optimize differentiation protocols to obtain desired cell populations.

single-cell analysis | critical state transitions | iPSC to cardiomyocyte differentiation | differentiation efficiency | prediction

The availability of human induced pluripotent stem cells<br>(iPSCs) with their potential to differentiate into virtually any cell type creates unprecedented possibilities, not only to study human development and disease but also to generate patientspecific cells to determine personalized drug response (1, 2). However, steering iPSCs efficiently into pure populations of a specific cell type, such as cardiomyocytes, remains a challenge, because the binary nature of cell fate decisions often causes the "leakage" of cells into undesired lineages at each such decision point. Additionally, optimizing established differentiation protocols for a specific genetic background (i.e., patient-specific iPSC lines) to maximize differentiation efficiency is time-consuming because of the long time period (up to weeks) until cells display the differentiated phenotype that informs about the success of a differentiation protocol. Thus, it is paramount to develop tools that not only reveal the critical regulators that govern lineage-specific decision-making but at the same time, also facilitate and shorten the optimization procedures for iPSC differentiation protocols.

Toward this aim, longitudinal single-cell gene expression analysis provides a new avenue to understand lineage commitment in mouse and human pluripotent cells (3–5). Reconstructing lineage trajectories at single-cell resolution captures cell fate transitions in a large statistical ensemble of identical systems as each individual progenitor cell in a differentiating population, allowing us to dissect molecular and cellular patterns driving lineage commitment. For instance, single-cell resolution analyses have shown that cell types form discrete clusters when gene expression patterns are visualized in a low-dimensional space using, for example, principle component analysis or t-distributed stochastic neighbor-embedding plots  $(3, 6)$  (Fig. 1 A and B). This pattern is consistent with the concept of attractors [i.e., stable cell states of the gene regulatory network (GRN)], which correspond to the valleys in Waddington's "epigenetic landscape" (7). A cell fate transition then corresponds to a switching between distinct attractors via transient unstable states and can be analyzed as coordinated shift of gene expression in a low-dimensional cellstate space (8) (Fig.  $1A$  and B). This formalism enables us to study universal patterns that underlie major transitions of GRN states (hence transitions of cell states) independent of specific molecular mechanisms, such as the specific structure of the regulatory network that drives the transition. Such phenomenological analysis of major state shifts in complex systems has been successfully used for ecosystems and social systems (9, 10).

Specifically, we postulate that exit from pluripotency is not simply a jump between attractors but instead, is initiated by the gradual destabilization of the pluripotent stem cell attractor triggered by exogenous signals (i.e., growth factors and modulators

## **Significance**

Induced pluripotent stem cells (iPSCs) open new possibilities for generating personalized disease models and drug testing. However, iPSC differentiation to a specific cell type can take weeks to complete, delaying the optimization process (maximize yield of desired cell types) for each patient's iPSC. This task can be accelerated if the destination cell type can be determined early during cell lineage trajectory before cells manifest the desired phenotype. Our results indicate such a possibility: by quantifying the cell population structure during a critical state transition, we identified key regulators of lineages commitment and predicted the percentage of desired cell types for several protocol variations 2 wk in advance.

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Fig. 1. Directed differentiation at single-cell resolution. (A) Theoretical and (B) experimental framework to study cell differentiation as a transition between attractors. Before transition (time t0): Cells in state A (local minima in a quasipotential landscape) are defined by a distinct GRN state (expressed and nonexpressed genes are colored and gray, respectively). The state A attractor manifests as either a dense cloud of points in a high-dimensional cell-state space (as measured using single-cell qPCR) or a tight, uniform distribution of a single gene/dimension (as measured by flow cytometry) as shown in B. The tipping point (time t1): The attractor destabilizes (via changes in the quasipotential landscape), and cells become primed toward a future attractor state(s). Cells in the poised state A' exhibit increased cell diversity, which manifests as a shift in the high-dimensional state space or a wider distribution in a single dimension. Posttransition (time t2): Stable states B and C emerge through the stabilization of mutually exclusive GRN states that can be observed as two clouds occupying distinct positions in the highdimensional cell-state space or bimodal distribution of the marker gene as shown in B. (C) Snapshot of the iPSC to iCM differentiation protocol used in this study. Asterisks mark the perturbation time points (days 0, 1, and 3) that also correspond to cell culture media exchanges. (D) Diffusion map (DM) of the iPSC to iCM differentiation based on 1,934 single-cell gene expression vectors of 96 genes. Color of each dot represents the day of collection during differentiation. Arrows indicate the direction of cell-state trajectories. The dashed arrow points toward the undesired cell state. (E) Dynamics of state-specific transcription factors. The violin plots show the variability of gene expression (log2Ex) across each cell population for five transcription factors: NANOG (stem cell marker), GSC (PS marker), MESP1 (posterior PS/cardiac mesoderm marker), GATA4 (mesoderm and endoderm marker), and TBX2 (cardiac marker).

of signaling pathways). This response is akin to flattening of the valley in the landscape, which facilitates exit from the attractor state until, at a critical point, the pluripotency attractor suddenly vanishes, providing access to two alternative cell fate attractors (Fig.  $1 \land$  and  $B$ ). A destabilization of an attractor until it vanishes

formally represents a bifurcation event (11, 12). The associated sudden qualitative system changes are known to produce the phenomenological signatures of a critical state transition ("tipping point") (9, 10). As the cell population approaches a tipping point, we expect to observe two changes that can only be revealed by analyzing gene expression patterns at single-cell resolution:  $(i)$ increased cell population diversity because of the destabilization of the attractor and diminished "attracting force" and simultaneously,  $(ii)$  a higher coordination of gene expression across the cells as they move on a trajectory along which the attractor transition takes place (11, 12).

This framework of attractor destabilization can help us formalize how exogenous signals relate to the differentiation efficiency that is usually measured as the percentage of the desired cell type in the differentiated cell population. We hypothesized that the signals conveyed by the treatment to cause iPSC differentiation not only destabilize the attractor but also, bias the destabilization toward a specific lineage. This bias would be manifest before fate commitment. Thus, we examined by singlecell analysis the population structure after the treatment but before cell lineage commitment to determine if it can inform about the future course of the differentiation trajectory. To validate our hypotheses, we systematically varied the levels of differentiation cues for cardiomyocyte differentiation and investigated how a range of signals affected differentiation efficiency. We show that our analysis of the cell population structure at the tipping point can help us forecast the preference by differentiating iPSC for cardiac over other fate options (hence, to predict the efficiency of the desired differentiation).

#### Results

We first monitored changes in transcript levels at single-cell resolution during the first 6 days as cells exit pluripotency and move toward the cardiomyocyte cell fate [\(Fig. S1](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF1)). Extensive prior knowledge guided us to identify  $(i)$  intermediate cell states at branch points of development,  $(ii)$  key transcriptional regulators that control cell fate decisions, and  $(iii)$  instructive signals that guide the differentiation process (2, 13–17). We used this knowledge to select 96 gene markers for our study [\(Dataset S1,](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx) [Table S1\)](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx). A standard method for induced pluripotent stem cellderived cardiomyocytes (iCMs) differentiation (Fig. 1C) consisting of the sequential treatment of iPSCs with cytokines and other molecules that induce cardiac mesoderm in vivo was used: activin A (day 0), BMP4 (bone morphogenetic protein 4) combined with a Wnt pathway activator (day 1), and a Wnt antagonist (day 3) mimicking, at least partially, the differentiation signals that epiblast  $(E)$  cells are exposed to during heart development in vivo (13, 17, 18). This widely used protocol yields ∼70% cardiomyocytes within 2 wk in culture (Materials and Methods), although there is considerable variability depending on the initial conditions (i.e., iPSC density plating) as well as genetic background of the ES cell/iPSC line used (16).

To reconstruct the iPSC to iCM differentiation trajectory and identify lineage branch points, we measured transcript expression of the selected genes in ∼1,900 individual differentiating cells obtained during the first 6 days of differentiation (Fig. 1D, [Fig. S2](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF2), and [Dataset S2](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd02.xlsx)). A major lineage branching took place at day 3 when individual cells transitioned from a multipotent, primitive streak (PS)-like progenitor state to either a more differentiated mesodermal  $(M)$  state or an endodermal  $(En)$  state as indicated by lineage-specific transcripts (Fig. 1E). This abrupt disappearance of the progenitor state and its split into two gene expression programs suggest a bifurcation in the dynamics of the underlying GRN (12)—a critical state transition (9, 10).

The signature of a critical state transition that can be identified by single-cell resolution analysis of cell populations consists of  $(i)$  a decrease of overall cell to cell correlation with respect to gene expression and  $(ii)$  a concomitant increase in overall gene to gene correlation across the cells (11). The first one manifests an increase in cell diversity as the attractor destabilizing and allowing access to new GRN states (lineage priming). However,

the counterintuitive increase in overall gene to gene correlation reveals a tight coordination of gene expression before the transition (Fig. 2 and Fig.  $S3$ ) (11). These changes can be summarized by the critical transition index  $I_C(t)$  computed for each measured time point  $t$  (Fig. 2A and [Fig. S3\)](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF3), which is defined as the ratio of the average of all pairs of gene to gene correlation coefficients to the average of all pairs of cell to cell correlation coefficients. Computing the  $I<sub>C</sub>(t)$  values (from day 0 to day 3) revealed a significant increase as the differentiating cell population approached the  $M$ –En branch point, indicating a bifurcation (Fig. 2A and [Fig. S3\)](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF3). To show that the observed trend was independent of the quality and quantity of genes or cells, we calculated the Ic for randomly selected subsets of our dataset ([Fig. S3\)](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF3). Cells were indistinguishable at day  $0$  (*E* state), and there was no apparent correlation between pluripotency and lineage-specific transcripts (Fig. 2B and [Dataset S1, Table S2](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx)) consistent with the theory that, in an attractor state, cell population diversity is mainly caused by symmetric fluctuations around the "set point" caused by gene expression noise (7, 19). Specifically, on destabilization of the E state triggered by the first differentiation signal (activin A), cells diversified, and gene to gene correlation between NANOG, an E state-specific marker, and PS state-specific markers increased (Fig. 2C and [Dataset S1,](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx) [Table S3\)](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx). Our data confirm previously reported interactions between NANOG and the transcription factor EOMES (20, 21) as a major regulatory interaction that drives exit from pluripotency toward  $PS$  state ([Fig. S4](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF4)). At day 2, when the  $PS$ -like cells are still uniform with respect to lineage-specific markers, we observed a temporary decrease, still significant, in the critical transition index (Fig. 2A), consistent with the PS state being a distinct and observable, although transient, stabilized state. By day 2.5, the value of  $I_c$  increased again driven by the emergence of correlations and anticorrelations in the expression of lineage-specific transcription factors (Fig. 2D and [Dataset S1, Table S4\)](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx). After cells were committed to a specific lineage, cell-state variability (within each new subpopulation) decreased, thus lowering  $I_c$  for each individual day 3 cell subpopulation (Fig. 2A).

Combining the above findings with consensus clustering and correlation analysis allowed us to build a comprehensive model of early iPSC to iCM differentiation (Fig. 2E). Our data support two distinct cell (sub)states after day  $\overline{2}$  ([Fig. S5](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF5)), which were evident in the mutually exclusive expression of the fate-determining transcription factors indicative of binary lineage branching (22). The identified heterogeneity at this stage can be correlated with distinct in vivo states during the anterior–posterior patterning of the PS [\(Figs. S6](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF6) and [S7](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF7)). In particular, SOX17 (23) and HAND1 (24) appeared to display the familiar toggle switch-like binary behavior that segregates the PS-like cells into two distinctly primed populations: if  $HAND1 \gg SOX17$ , cells were primed toward M fates (posterior PS); if  $HAND1 \ll SOX17$ , they were primed to the  $En$  fate (anterior  $PS$ ). Similar observations have been reported by other single-cell studies for mesoderm differentiation (3, 4). However, our analysis additionally revealed that the expression of the cell surface marker, cKIT, correlated with this anterior vs. posterior PS specification ([Fig. S6](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF6)). Thus, we decided to investigate the distribution of the cKIT protein expression phenotype and its association with mesoderm–endoderm branching.

We found that, at the tipping point, cKIT protein expression varied among individual cells, displaying the widest spread, consistent with maximal cell to cell variability (Fig. 3A). Additionally, around the tipping point, the heterogeneous cell population transiently exhibited an  $M$ –En continuum, in which individual cells expressed the molecular signature, indicating priming toward either the desired cardiac (cKIT<sup>-</sup> and  $HANDI^+$ )  $SOX17^{\text{-}}$  cells) or the undesired noncardiac (cKIT<sup>+</sup> and HAND1<sup>-</sup>/SOX17<sup>+</sup> cells) fate. Single-cell gene expression profiling of the extreme tails of the cKIT distribution (outliers),  $\text{cKIT}^{\text{low}}$  and  $\text{cKIT}^{\text{high}}$  cells, mapped them to cell states primed for the *M* and *En* lineages, respectively. Thus, information on prospective fate is hidden in the bulk population distributions



 $En (d3)$  SOX17+  $M$  (d3) HAND1+

Fig. 2. A critical transition signature for differentiation branch points. (A) Time point-specific boxplots represent the distribution of  $I_c(t)$  values from 1,000 permutations of 25 randomly selected genes. After bifurcation, we used cells that cluster as M lineage for day 3. The mean value corresponds to the  $I_C(t)$  value  $[X(t)] = 96$  genes  $\times M$  cells]. \*\*P value  $<$  2e-10 for comparison between the time points (Kolmogorov–Smirnov test and Wilcoxon rank sum test). (B) Gene to gene (GxG) correlation plots for six lineage-specific transcription factors at day 0 ("in attractor"). The shade corresponds to the Pearson's correlation across all of the cells for each pairwise comparison, whereas the shape of the data cloud shows the distribution of Pearson's correlation across all of the cells for each gene pair. (C and D) GxG correlation plots for six lineage-specific transcription factors during two state transitions. We can observe distinct patterns for individual genes, such as EOMES (important during  $E \rightarrow PS$  but not  $PS \rightarrow$ M transition), or small regulatory circuits (i.e., day 2.5 shows anticorrelated networks that are related with lineage segregation). (E) Early iPSC to iCM differentiation model. Each cell state (stable or transitional) can be marked by specific transcription factors.

and seems most pronounced in the outlier subpopulations (25) as evident at days 2 and 2.5. Although at this point, the population is still unimodal with respect to cKIT expression, the cKIThigh cells expressed higher levels of SOX17, whereas the cKIT<sup>low</sup> cells expressed higher levels of HAND1, and both displayed decreased expression of NANOG (Fig. 3B). Therefore, the population distribution of cKIT protein expression can act as surrogate marker for the position in the HAND1-SOX17 expression axis of cells poised to differentiate to M or En cell lineages, respectively.

Accordingly, this behavior can be exploited to identify primed states and predict lineage commitment using a single surface marker—cKIT (12, 19). We reasoned that the cell population structure at the tipping point (day 2), which reflects attractor destabilization that can be biased in either direction by the instructive signal, may determine the  $M$  vs. En decision and thus, influence the ultimate efficiency of differentiation into iCMs as observed on day 28. In other words, the final percentage of cells in the desired state (iCM) may already be destined at a critical fork in the road (trajectory) far earlier in the developmental journey. Thus, the transient PS-like state may be sensitive to tuning that "tilts" the cells toward either fate.

To test the idea that the cell population structure at this tipping point sets the course of the long-term trajectory and can predict the efficiency of differentiation into future states, we varied the protocol for differentiation by gradually modulating the concentration for the two inducers, BMP4 and Wnt pathway activator (glycogen synthase kinase 3 (GSK3) inhibitor) (Materials and Methods and Fig. 4A). We then monitored the structure of the differentiating cell populations with respect to five statespecific surface markers and the final efficiency of iCM differentiation (Fig.  $4A$  and B and [Fig. S8](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF8)). Indeed, the features of the cKIT distribution (i.e., mean and dispersion) correlate with the low- vs. high-efficiency protocols. The M–En branching at day 3 took place in the absence of any exogenous signals (no BMP4/no GSK3 inhibitor), suggesting that Activin A-induced iPSCs are in a transient, unstable state driven by the endogenous TGF-β/BMP and Wnt pathways to undergo a critical state transition (Fig. 4 B and C). It seems, however, that Activin A alone induced a biased destabilization of the  $E$  attractor toward the  $En$  states and resulted in low iCM efficiency  $(\langle 30\% \rangle)$ ; this observation is consistent with use of Activin A in definitive endoderm (hepatocytes and pancreatic) differentiation protocols (26).

Because the distribution of cKIT marks the priming at the M–En branch point, we also profiled the abundance of the same 96 transcripts in  $c$ KIT<sup>High</sup>,  $c$ KIT<sup>Medium</sup>, and  $c$ KIT<sup>Low</sup> population fractions (100-cell pools) in the day 2 cells for each of the tested protocol modifications to determine if the gene expression profiles also predicted the terminal iCM differentiation efficiency. Using a Random Forest classification to extract genes that are associated with low- or high-efficiency treatments, we identify a molecular signature at the tipping point that predicted whether the efficiency of cardiomyocyte differentiation at day 28 was high ( $>70\%$  iCMs) or low ( $<70\%$  iCMs) (Fig. 4D). Importantly, we achieved a better classification when we used the information afforded by the gene expression of the populations fractions<br>cKIT<sup>High</sup>-cKIT<sup>Medium</sup>-cKIT<sup>Low</sup> separately (concatenated gene expression vectors) compared with just the gene expression of the cKIT<sup>Medium</sup> fraction (Fig. 4  $D-\vec{F}$  and [Dataset S1, Table S5\)](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx), corroborating the informative potential of the cKIT outliers. Finally, we investigated how the expression of important endogenous signaling molecules, including BMP4 and DKK1, a canonical Wnt pathway inhibitor that promotes the cardiac cell fate, is influenced by the levels of exogenous BMP4 and GSK3 inhibitor [\(Dataset S1,](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx) [Table S7](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx)). We could confirm that poor cardiomyocyte differentiation efficiency correlated with low levels of noncanonical Wnt or PDGF pathway activation, implicating a role for cell–cell communication in cell fate commitment. Similar to the classification analysis, the "average cell profile," indicated by the expression profiles of the cKIT<sup>Medium</sup> population, can distinguish between poor and high efficiency. However, we could identify cases where signaling interactions with predictive power were either exclusively seen (Wnt5B) or better detected (i.e., PDGFRa) in the outlier fractions (Fig. 4F).

#### Discussion

Understanding the hierarchy of cell fate decisions in mammals has enormous translational applications beyond insights in the biology of embryonic development and how pluripotent cells commit to diversity of adult cell types. Although separated from the tissue context, iPSCs hold great promise for unraveling the principles of cell fate determination on a dish because of ease and potential for massively parallel studies. Such endeavor will be critical for deciphering the idiosyncratic cell lineage trajectories that may vary



Fig. 3. cKIT distribution at the tipping point hides M–En primed states. (A) Dynamics of cKIT distribution from day 1 (activin A-induced cells) to 3 (postbranching event). The unimodal distribution before (day 1) and during the tipping point (days 2–2.5) slowly changes to the characteristic bimodal distribution after the branching event (day 3). The cKIT<sup>-</sup>/HAND1<sup>+</sup> cells will eventually commit to the cardiac cell fate. (B) Heat map of cell to cell correlations based on the cKIT<sup>High</sup>, cKIT<sup>Medium</sup>, and cKIT<sup>Low</sup> single-cell gene expression vectors (30–50 cells per phenotypic state per time point). Cells have been sorted based on the phenotypic state [low (L)  $\rightarrow$  average (M)  $\rightarrow$  high (H)] and time collected (day 0  $\rightarrow$  day 3). By day 2.5, cKIT<sup>High</sup> and cKITLow cells are presented as two distinct states that expressed SOX17 or HAND1, respectively (side bar). These results are supported by consensus clustering analysis ([Fig. S5](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF5)).



Fig. 4. Cell-state diversity at the tipping point predicts differentiation efficiency. (A) Perturbation scheme to influence the M-En branching event on day 3. In total, we tested 15 BMP4/GSK3 inhibitor combinations highlighted with a unique color or number in a circle across all panels herein. (B) Dynamics of the cKIT distribution during early differentiation reflect the effect of each small molecule combination. We observed different cKIT distributions on days 2 and 3 for each treatment (flow cytometry data shown in [Fig. S8](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=SF8)), which inform predictions about protocol efficiency as measured by the proportion of cTNNT2+ cells—the most commonly used molecules to show the cardiac fate—on day 28 (shown in striped boxes). (C) Projections of the 100-cell pool cKIT<sup>High</sup>, cKIT<sup>Medium</sup>, and cKIT<sup>LOW</sup> gene expression profiles onto the diffusion map (DM). The single-cell gene expression profiles are shown in gray, and combination-specific, population-specific pooled gene expression vectors are represented with the corresponding colors from A. The position in the trajectory at day 2 as well as the variable distribution of cKIT outlier fractions (shown as numbers in boxes above histograms) can explain huge variation in the efficiencies of the protocols (measured as cTNNT2+ cells at day 28). (D) Random Forest analysis to identify transcripts or cell subpopulations that predict high- vs. low-efficiency protocols. We classified every combination that produces >60% iCMs as high efficiency (dark blue), whereas any combination with efficiency <60% was classified as low efficiency (orange). (E) The cKIT<sup>High</sup>, cKIT<sup>Medium</sup>, and cKIT<sup>LOW</sup> concatenated gene expression vectors outperform the cKIT<sup>Medium</sup> vector classification. HAND1 gene expression in cKIT<sup>High</sup> and cKIT<sup>LOW</sup> populations discriminates between three different combinations with different efficiencies (marked by asterisks), whereas SOX17 and HAND1 gene expression in cKIT<sup>Medium</sup> population is the same. (F) Correlation plots for signaling molecules and combination class (low vs. high efficiency). Low-efficiency protocols are marked by lower dosages of exogenous BMP4 (<2.5 μM), but it seems that there is no correlation between exogenous administration and endogenous BMP4 levels (measured as gene expression; no correlation). However, higher dosages of exogenous BMP4 are highly correlated with the expression levels of DKK1 and Wnt5B in the cKITLOW population that will commit to the cardiac cell fate. Again, cKIT<sup>High</sup> or cKIT<sup>Low</sup> gene expression vectors perform better than cKIT<sup>Medium</sup>.

between individuals and are altered in iPSC lines derived from patients (1, 27). Here, we harnessed the information inherent in cell population structure afforded by single-cell resolution analysis and showed that such integrative analysis of single-cell expression data contains clues about the propensity of multipotential cells toward a particular fate, even before apparent phenotypic fate decisions.

Specifically, we have analyzed the expression of 96 genes in ∼1,900 individual cells over 6 days in a way that represents a major departure from all recent single-cell transcript studies. Current computational analysis of single-cell gene expression profiles focuses on the descriptive identification of cell clusters and differentially expressed genes. Here, we take a dynamical systems approach that considers the governing principles that generate these patterns in the first place (28). Our analysis is grounded in first principles of nonlinear dynamical systems and

provides strong evidence for the notion that cell types, such as iPSCs, are stable states (attractors) in the epigenetic landscape. As a consequence, fate commitment and differentiation are quasidiscrete, involving stepwise switching between distinct stable states. Indeed, we detected a critical cell-state transition (tipping point) during early cardiac differentiation (day 2.5). As predicted by theory, the initial (PS-like cells) and final (M or En cells) states were discrete populations within the developmental trajectory from iPSC to cardiomyocyte.

At the molecular level, a cell fate transition does not only involve abrupt shifts in the transcriptional state of a cell population—the main pattern on which traditional gene expression analysis relies to identify cell fate-specific transcripts. Now, we observe that, concomitant to increased cell heterogeneity, which itself is a predicted manifestation of critical dynamics, a cell population at a tipping point is characterized by increased gene to gene correlations—suggesting a coordination between the functionally related nodes of the GRN as recently shown (11). Thus, sampling longitudinally, even before the bifurcation, can reveal the pair of genes that increases their coordination and could serve as markers for the upcoming cell fate transition. Integrating the molecular profiles and cell population structure proved a powerful analysis tool to dissect the regulatory molecules that drive the cell fate transitions:  $E$ -PS-M or En. Analyzing the gene expression activity and how it shifts between days  $2, 2.\overline{5}$ , and  $3$  (priorand postbifurcation), we could identify and quantify the cells that are primed (day 2) and committed (day  $2.5/3$ ) to  $\dot{M}$  or En cell fate. However, this result takes a step beyond the descriptive analysis and has enormous practical implications: we show that it is possible to exploit knowledge of dynamical trajectories of a gene regulatory circuit (HAND1-SOX17), when measured at single-cell resolution, to predict the ultimate course of a biological process. In other words, we show how we can exploit a phenomenological signature to gain mechanistic insights about a cell fate specification event. The key element of our approach is to identify the tipping points in the trajectory using single-cell transcriptomics, which reveal primed states and their phenotypic markers. This framework can be applied to study the directionality and dynamics of cell lineage trajectories for well-established or newly defined differentiation protocols.

After the desired high-dimensional cell fate decision can be reduced to a transcriptional circuit (*HAND1-SOX17*) and a phenotypic readout (cKIT distribution), we could study how the exogenous differentiation cues bias the destabilization of the pluripotency attractor, channeling the cells toward a specific lineage. This observation shows that the population structure of heterogeneous differentiating cells at the tipping point can serve as an early readout for the proportion of cells that will commit to a given fate. Thus, such analyses can help to predict the efficiency of protocols for directing differentiation to a desired cell type many days before cells enter terminal differentiation (predict percentage of cardiac cells at day 2). These predictions have an enormous potential for translational applications, because iPSCs are being used to study diseases with developmental components, such as

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neurodegeneration. Thus, the most concrete utility of our approach is the optimization of directed differentiation protocols for patientspecific iPSC lines, which we show herein can be evaluated and optimized through a high-throughput screening procedure.

To conclude, the dynamics of cell population structure with respect to high-dimensional gene expression states are an important "biological observable." Our study shows that single-cell resolution analysis in combination with dynamical systems theory is an invaluable tool for predicting the trajectory of cellular and tissue responses and potentially, predicting impending transitions between health and disease (10).

### Materials and Methods

MHF2 (GM05387; Coriell Institute) cells were dedifferentiated to iPSCs using episomal iPSC reprogramming vectors (A14703; Thermo Fisher) according to the manufacturer's instructions. We confirmed pluripotency and maintained the cells in feeder-free culture conditions. The iPSCs were differentiated in monolayer as described by Palpant et al. (18). For BMP4 and CHIR-99021 gradient experiment, we created a gradient of BMP4 and CHIR-99021, resulting in 15 different combinations used for culturing. All antibodies used for flow cytometry on BD FACSAria II are shown in [Dataset S1, Table S6.](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx) We used Biomark (Fluidigm) to platform single-cell quantitative RT-PCR according to the manufacturer's guidelines. The genes and primer sequences are given in [Dataset S1, Table S1.](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.1621412114.sd01.xlsx) The quantitative PCR (qPCR) data were processed and analyzed as described in [SI Materials](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=STXT) [and Methods](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=STXT). Detailed methods are described in [SI Materials and Methods](http://www.pnas.org/lookup/suppl/doi:10.1073/pnas.1621412114/-/DCSupplemental/pnas.201621412SI.pdf?targetid=nameddest=STXT).

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