PHILOSOPHICAL TRANSACTIONS A

rsta.royalsocietypublishing.org

Research

Cite this article: Broekaert J, Basieva I, Blasiak P, Pothos EM. 2017 Quantum-like dynamics applied to cognition: a consideration of available options.*Phil. Trans. R. Soc. A* **375**: 20160387.

http://dx.doi.org/10.1098/rsta.2016.0387

Received: 4 April 2017 Accepted: 4 August 2017

One contribution of 15 to a theme issue ['Second quantum revolution: foundational](http://dx.doi.org/10.1098/rsta/375/2106) questions'.

Subject Areas: quantum physics, mathematical modelling

Keywords:

quantum-like dynamics, cognition, Schrödinger evolution, Lindblad evolution

Author for correspondence: Jan Broekaert e-mail: jbroekae@vub.ac.be

Electronic supplementary material is available online at [https://dx.doi.org/10.6084/m9.](https://dx.doi.org/10.6084/m9.figshare.c.3865447) [figshare.c.3865447.](https://dx.doi.org/10.6084/m9.figshare.c.3865447)

Quantum-like dynamics applied to cognition: a consideration of available options

Jan Broekaert¹, Irina Basieva¹, Pawel Blasiak² and Emmanuel M. Pothos¹

¹Department of Psychology, City, University of London, London EC1V OHB, UK ² Institute of Nuclear Physics Polish Academy of Sciences, 31342 Krakow, Poland

JB,[0000-0002-4039-8514](http://orcid.org/0000-0002-4039-8514)

Quantum probability theory (QPT) has provided a novel, rich mathematical framework for cognitive modelling, especially for situations which appear paradoxical from classical perspectives. This work concerns the dynamical aspects of QPT, as relevant to cognitive modelling. We aspire to shed light on how the mind's driving potentials (encoded in Hamiltonian and Lindbladian operators) impact the evolution of a mental state. Some existing QPT cognitive models do employ dynamical aspects when considering how a mental state changes with time, but it is often the case that several simplifying assumptions are introduced. What kind of modelling flexibility does QPT dynamics offer without any simplifying assumptions and is it likely that such flexibility will be relevant in cognitive modelling? We consider a series of nested QPT dynamical models, constructed with a view to accommodate results from a simple, hypothetical experimental paradigm on decision-making. We consider Hamiltonians more complex than the ones which have traditionally been employed with a view to explore the putative explanatory value of this additional complexity. We then proceed to compare simple models with extensions regarding both the initial state (e.g. a mixed state with a specific orthogonal decomposition; a general mixed state) and the dynamics (by introducing Hamiltonians which

THE ROYAL SOCIETY **PUBLISHING**

destroy the separability of the initial structure and by considering an open-system extension). We illustrate the relations between these models mathematically and numerically.

This article is part of the themed issue 'Second quantum revolution: foundational questions'.

1. Introduction

Throughout the history of psychological research, a key objective has been to understand the general principles which guide decision-making. Important advances have been made and today most psychologists would agree that the principles of classical probability theory (CPT) can characterize human decision-making in many cases [\[1](#page-27-0)[–3\]](#page-27-1). The problem arises because, in some cases, behaviour seems persistently at odds with the prescription of CPT. Tversky & Kahneman are best known for initiating a highly influential empirical research programme identifying socalled paradoxes, that is, decision results which appear paradoxical from the perspective of CPT, but several other researchers have engaged with similar research ([\[4–](#page-28-0)[6\]](#page-28-1), see also [\[7–](#page-28-2)[9\]](#page-28-3)). Such results have led to intense debate regarding the role of CPT in psychological theory, and also more generally the extent to which we are justified in considering human decision-making as rational. Tversky & Kahneman's position has been that decision-making is best understood on the basis of heuristics and biases (see the above references). However, an alternative approach is to consider whether a description of behaviour with a formal probabilistic framework is possible, but perhaps CPT is too limited to provide a comprehensive framework—either CPT needs to be extended with additional probabilistic principles or a more general probabilistic framework should be adopted.

Quantum probability theory (QPT) can provide such an extension. We call QPT the rules for how to assign probabilities to events from quantum mechanics, without any of the physics. QPT is, in principle, applicable in any situation where there is a need to quantify uncertainty. However, whether QPT will provide a suitable descriptive framework clearly depends on whether the structure of the situation that requires modelling is consistent with that of QPT. The paradigmatic results that have been offered as challenging the descriptive adequacy of CPT in decisionmaking (and cognition generally) involve violations of the law of total probability ($\mathrm{Prob}(X) \neq$ $Prob(X \wedge A) + Prob(X \wedge \neg A)$, conjunction or disjunction fallacies (e.g. $Prob(A \wedge B) > Prob(A)$) and order effects (e.g. $Prob(A \wedge B) \neq Prob(B \wedge A)$). QPT is particularly suitable for accommodating such results, because QPT is a framework for probabilistic assigning sensitive to context; changes in context can lead to interference effects, which allow QPT to violate, for example, the law of total probability or commutativity in conjunction. Indeed, a number of researchers have been engaged with the exploration of QPT in psychological modelling for such situations that are problematic for CPT [\[10](#page-28-4)[–13\]](#page-28-5). Most of these researchers take the view that a complete picture of decision-making requires us to invoke both CPT and QPT principles, possibly the former for better practised, familiar situations.

QPT cognitive models have taken two forms. First, some models have involved static representations. The modeller aims to provide a representation of the available information, including an assumed mental state, such that the application of QPT rules leads to probabilities consistent with the observed behaviour [\[10,](#page-28-4)[14–](#page-28-6)[19\]](#page-28-7).

Second, some models have allowed dynamical change, so that, for example, the mental state changes as a result of the available information and the evolution of the mental state (and corresponding probabilities) are set up in a way that matches the observed behaviour [\[11,](#page-28-8)[20–](#page-28-9)[22\]](#page-28-10). The difference between static and dynamical models partly relates to modelling objectives, with dynamical models sometimes presented as having a greater process component, whereas static models tend to be focused on the just representation and relevant computational principles (cf. [\[23](#page-28-11)[,24\]](#page-28-12)). The denomination 'dynamical' here does not intend to model any physical processes in the brain substrate itself. Quantum-like modelling in cognition is essentially a phenomenological approach that not only provides the kinematical evolution of states in a person's belief space, but also can detail the various transfers of these probability amplitudes. The denomination 'dynamical' captures the fact that, in the model, the cognitive evolution is driven by parameters in the Hamiltonian and Lindbladian operators, which should be psychologically interpretable and of which the relative parameter amplitudes can be used to assess the importance of constituent transfer processes.

The focus of the present work is cognitive QPT dynamical models. Notwithstanding their descriptive success, it is typically the case that many simplifying assumptions are made when specifying the relevant dynamical processes. How important are such simplifications and what kind of modelling assumptions do they entail? If one is to allow QPT dynamics in their full complexity, what is the ensuing modelling flexibility and is it likely that this flexibility will be relevant in cognitive modelling? It is worth bearing in mind that QPT is one of the most technically sophisticated theories developed by the human mind. As we shall see in this work, even for simple situations, QPT dynamical systems can provide an extremely rich structure.

2. Overview of some dynamical quantum probability theory cognitive models

In this section, we will provide a brief overview of the kind of dynamical QPT models that have been proposed in cognitive theories. The overview is not meant to be comprehensive; rather, it is meant to illustrate the kind of simplifications which are characteristic of all QPT cognitive applications involving dynamics. This overview will also serve to briefly introduce the main QPT concepts, so that some of the main ideas of the paper can remain reasonably accessible to nonspecialists, though we will not attempt a systematic introduction to all the technical concepts in the paper (for recent tutorials, see [\[25,](#page-28-13)[26\]](#page-28-14)).

We start with the dynamical model of Pothos & Busemeyer [\[13\]](#page-28-5) concerning the so-called disjunction effect in the Prisoner's Dilemma (PD) [\[27\]](#page-28-15). Participants were given a PD game, with the twist that in some trials (labelled as bonus trials), the opponent's action was communicated prior to the participant's action. When participants were told that the opponent was going to cooperate (*C*), the probability to defect (*D*) was high, because that was how the payoff matrix was arranged. Participants were also likely to *D* when told the opponent was going to *D*. Interestingly, when participants were not given any information about the opponent's action, the probability to *D*, Prob(*D*), dropped. This result shows a violation of the law of total probability, because $\text{Prob}(D \text{ and unknown}) \neq \text{Prob}(D \text{ and } C) + \text{Prob}(D \text{ and } D)$, where in the conjunctions the first premise is for the participant's action and the second is for the opponent's (note that, for all so-called violations of CPT principles, it is always possible to create a CPT model consistent with any finding, as long as post hoc conditionalizations are allowed, but we are not considering such approaches presently).

The QPT model for this disjunction effect is based on the idea that participants have some initial representation of the probabilities of defecting or cooperating, assuming knowledge of the opponent cooperating or defecting. This mental representation corresponds to the state vector in QPT. Then, the information relevant to the decision (notably the different payoffs, but also a process of cognitive dissonance) is taken into account through an assumed thought process, which changed the mental state with time. Eventually, this dynamical evolution was stopped and the mental state would be examined regarding the relative probabilities of defecting or cooperating.

The key ingredient in this QPT model was the Hamiltonian operator. In QPT, evolution of a system is specified through Schrödinger's equation, according to which $i\hbar(\partial/\partial t)|\psi_t\rangle = H|\psi_t\rangle$, where *H* denotes the Hamiltonian operator and $|\psi_t\rangle$ is the state vector, a vector in multidimensional complex vector space (with some additional convergence properties) called Hilbert space, which embodies all the information that is possible to learn about the state vector. More precisely, C*ⁿ* provided with a dot product is a finite-dimensional Hilbert space. The Hamiltonian operator is a Hermitian operator (an operator is Hermitian if it is equal to the complex conjugate of its transpose). The constant \hbar is a scaling constant (in QPT it has a specific meaning; in psychological applications it is often just set to 1). The solution of Schrödinger's

equation is $|\psi_{t_2}\rangle = e^{-(i/\hbar)H(t_2-t_1)}|\psi_{t_1}\rangle$, where $e^{-(i/\hbar)H(t_2-t_1)} = U_{t_2-t_1}$ is a unitary operator; unitary operators have the property that their conjugate transpose is equal to their inverse.

In this model, the overall Hamiltonian was specified in \mathbb{C}^4 , but the structure of this space was such that a part was separable, in $\mathbb{C}^2 \oplus \mathbb{C}^2$, and a part was not separable (note that, in physics, it is typically the case that separability concerns $\mathbb{C}^2 \otimes \mathbb{C}^2$, but the structure of the problem we consider lends itself better to $\mathbb{C}^2 \oplus \mathbb{C}^2$). In fact, most QPT dynamical cognitive models are specified so that they have a part which is separable, that is, it can be written as $\mathbb{C}^2 \oplus \mathbb{C}^2$, and a part which is not separable, so that it can only be specified in \mathbb{C}^4 . There is a reason why this is the case: most of the current, interesting empirical findings which are driving the application of QPT in cognition involve a binary decision. It makes sense to model binary decisions in a two-dimensional space (such as \mathbb{C}^2). Also, modelling in such a separable way retains consistency with the law of total probability, when (binary) decisions under two conditions are involved. Using the PD example, suppose that there is one Hamiltonian which corresponds to the dynamical evolution of the mental state, given knowledge that the opponent is cooperating, *HC*, and another one, given knowledge that the opponent is defecting, H_D . Suppose also that P_D denotes the projector operator for the measurement of whether the opponent intends to *D* or not; in QPT, a projector applied onto a mental state is like a query corresponding to the particular question represented by the projector. Then, Prob(*D*; known *D*) = $|P_D \cdot e^{-iH_D t} \cdot |\psi_D\rangle|^2$ and Prob(*D*; known *C*) = $|P_D \cdot e^{-iH_C t} \cdot$ $|\psi_C|^2$, where $|\psi_C\rangle$ and $|\psi_D\rangle$ encode the mental states depending on whether the participant knows the opponent will *C* or *D*. Crucially, in the unknown case, we could assume $|\psi\rangle = |\psi_C\rangle \oplus$ $|\psi_D\rangle$ and $H = H_C \oplus H_D$, where now $|\psi\rangle$ and *H* are defined in \mathbb{C}^4 . Then, Prob(*D*; unknown) = $|P_D \oplus P_D \cdot e^{-iH_C \oplus H_D t} \cdot |\psi_C\rangle \oplus |\psi_D\rangle|^2$. But, $e^{-iH_C \oplus H_D t} = e^{-iH_C t} \oplus e^{-iH_D t}$, an identity which can be fairly easily reproduced using the Taylor expansions for each exponential. We can write $e^{-iH_Ct} \oplus e^{-iH_Dt} = U_C(t) \oplus U_D(t)$, where U_C and U_D are the relevant unitary operators (which are functions of time). Then, $Prob(D;$ unknown) = $|P_D \oplus P_D \cdot U_C(t) \oplus U_D(t) \cdot |\psi_C| \oplus |\psi_D| \geq$ $|P_D \cdot U_C(t) \cdot |\psi_C\rangle|^2 + |P_D \cdot U_D(t) \cdot |\psi_D\rangle|^2 = \text{Prob}(D; \text{ known } C) + \text{Prob}(D; \text{ known } D).$ In other words, if the structure of the Hamiltonian is separable, then the law of total probability has to be obeyed by QPT, in the same way as it holds for CPT. To allow for violations of the law of total probability to develop, we would need a Hamiltonian along the lines $e^{A \oplus B + Mixer} \neq$ $e^{something} \oplus e^{something}$, where each of *A* and *B* are defined in a \mathbb{C}^2 space and the Mixer in \mathbb{C}^4 .

The modelling approach of Pothos & Busemeyer [\[13\]](#page-28-5) was exactly to specify the dynamics in a way that a part was separable and another part (the mixing element) was not separable. The role of the mixing element is primarily to transfer amplitude from one \mathbb{C}^2 space to another, so that interference effects arise which allow violations of the law of total probability. Although we will consider options for mixing elements in this work, our initial focus are the building blocks of the dynamics, in this case H_C and H_D . These are just 2×2 Hermitian matrices. What are the options for their structure and how do they affect the state's evolution?

In general, for the space of 2×2 complex Hermitian matrices, a basis consists of the identity matrix and the three Pauli matrices, $I = \begin{pmatrix} 1 & 0 \\ 0 & 1 \end{pmatrix}$, $\sigma_x = \begin{pmatrix} 0 & 1 \\ 1 & 0 \end{pmatrix}$, $\sigma_y = \begin{pmatrix} 0 & -i \\ i & 0 \end{pmatrix}$, $\sigma_z = \begin{pmatrix} 1 & 0 \\ 0 & -1 \end{pmatrix}$. That is, any 2 × 2 complex Hermitian matrix can be generated as a linear combination of these four matrices. Note that a common notation is $H = I + n \cdot \sigma$, where the dot now indicates a dot product and *n* and σ are vectors with three components; $n = (n_x, n_y, n_z)$ needs to be normalized. It is a minor loss in generality to restrict ourselves to traceless $H = n \cdot \sigma$, and we shall do so in this work (see also §3). In practice, as noted, the Hamiltonians proposed in current QPT cognitive models have a much simpler form.

Ignoring any mixing elements for now, Pothos & Busemeyer [\[13\]](#page-28-5) proposed for both *HC* and H_D a Hamiltonian of the form $H = \left(1/\sqrt{1 + \mu_i^2}\right) \left[\begin{array}{cc} \mu_i & 1 \\ 1 & -\mu_i \end{array}\right]$, which can be written as $H =$ $\left(1/\sqrt{1+\mu_{i}^{2}}\right)$ $\int \sigma_x + \left(\mu_i/\sqrt{1+\mu_i^2}\right)$ $\int \sigma_z$. Note that the parameter μ_i was interpreted as the gain for different actions (*D* or *C*). In Trueblood & Busemeyer's [\[28\]](#page-28-16) work on order effects in inference, the √ √ building block of the dynamics was a Hamiltonian of the form $H = (1/\sqrt{2})\begin{bmatrix} 1 & 1 \ 1 & -1 \end{bmatrix} = (1/\sqrt{2})\sigma_x +$

(1/ √ 2)σ*z*. Yearsley & Pothos [\[29\]](#page-28-17) follow this trend (of not considering σ*y*) and argued that, in specifying a general Hamiltonian for a two-state system (any binary decision) in psychological modelling, a reasonable choice is just $H = \omega \sigma_x$, ignoring both *I* and two out of the three Pauli spin matrices. Atmanspacher & Filk [\[30\]](#page-28-18) developed a QPT model for bistable perception, that is, the shifts in interpretation that can occur when an ambiguous figure (such as the Necker cube) is presented. The dynamics in Atmanspacher & Filk's [\[30\]](#page-28-18) work concerned the time development of the perception process and the Hamiltonian they employed was just $H = \sigma_x$.

In closing this section, we review the two key points so far. First, for many of the models, the structure $A \oplus B$ + Mixer, with A and B Hamiltonians in \mathbb{C}^2 , makes sense, because the model can show how the classical result (law of total probability) can be recovered and what exactly is the role of the quantum contribution (the Mixer), which allows interference effects (interference effects and violations of the law of total probability are exactly the effects which motivate a QPT approach in the first place). In all cases we reviewed above, the building block of the dynamics was a simple binary decision (and so a representation in \mathbb{C}^2). Second, all QPT dynamical models have been descriptively successful, so it does not appear that any further complexity in the Hamiltonian is needed. Indeed, these simple Hamiltonians enable analytical solutions for the relevant unitary operators and the probabilities for the relevant actions. However, there is a question of how (if at all) any additional complexity in the Hamiltonian can serve any explanatory objectives. The purpose of the next section is to introduce a generic binary decision situation and illustrate the contribution to the dynamics from each component of the Hamiltonian. To clarify, we do not seek to provide a specific model for a specific empirical situation; but rather we seek to present the possible framework for dynamical modelling in QPT, for a simple, generic situation. We hope that our presentation will help inform choices regarding the development of specific dynamical models in ways that appear less ad hoc, as is arguably the case with some of the current dynamical approaches.

3. The impact of different Hamiltonian components: Bloch representation

Attempting to understand the impact of different Hamiltonian choices on the dynamics by direct inspection of analytical solutions is often fruitless; in a subsequent section, we will explore some of these analytical solutions and it will become clear that the algebraic complexity quickly obscures any intuition (we will pursue though illustrations based on numerical analysis). A useful tool in this context is the Bloch sphere, which is a geometrical representation for the dynamics of a two-state quantum system. Pure states (the contrast with mixed states will be explored later) correspond to points on the Bloch sphere given by the following identification:

$$
|\psi\rangle = \cos\frac{\theta}{2}|0\rangle + e^{i\varphi}\sin\frac{\theta}{2}|1\rangle \quad \longleftrightarrow \quad \psi = \begin{pmatrix} \cos\varphi\sin\theta \\ \sin\varphi\sin\theta \\ \cos\theta \end{pmatrix},
$$

where $|0\rangle = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$ and $|1\rangle = \begin{pmatrix} 0 \\ 1 \end{pmatrix}$ are a fixed computational basis. Importantly, the unitary operators e−iσ*x*θ/2, e[−]iσ*y*θ/² and e−iσ*z*θ/² correspond to rotations of the state vector by angle θ, around rotation axes which correspond to each of the *x*, *y*, *z* axes. That is, in the Bloch sphere representation, each of the Pauli matrices corresponds to a rotation of the state vector about a particular axis, but rotations about an arbitrary axis $n = a_x n_x + a_y n_y + a_z n_z$ can also be specified, which correspond to a unitary operator $U = e^{-in \sigma \theta/2}$ [\(figure 1](#page-5-0)*a*; note that *n* must be normalized).

Suppose we are modelling a binary decision, such that the two relevant options are $A =$ $\binom{1}{0}$ and $B = \binom{0}{1}$, and suppose we are interested in Prob_{*A*}(*t*) (it is not necessary to explore Prob*B*(*t*) separately because, using CPT or QPT rules, the probabilities for mutually exclusive and exhaustive probabilities have to sum to 1). In the Bloch sphere representation, the north *z*-direction corresponds to $A = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$ and the south *z*-direction to $B = \begin{pmatrix} 0 \\ 1 \end{pmatrix}$. Note also that operator σ*z* corresponds precisely to this observable $σ_z = |A\rangle\langle A| - |B\rangle\langle B|$ (albeit with the eigenvalues 1 and −1 instead of 0 and 1 as used in the above notation for ket vectors). With some algebra, one can show that $Prob(A) = \frac{1}{2}(1 + \psi \cdot n_z)$. This has a nice graphical interpretation,

Figure 1. (*a*) The Bloch sphere representation, illustrating the dynamical evolution (rotation) of a state *ψ*, around a rotation axis n . (*b*) The length that corresponds to Prob $_A(t)$, $A = \left(\frac{1}{0}\right)$, in the Bloch sphere representation (with r $=$ 1). (Online version in colour.)

 $Prob(A) = cos²(\theta/2) = \frac{1}{2}(1 + cos \theta) = (r + a)/D = (r + r \cdot cos \theta)/2r$, which in words is the proportion of the projection on the vertical diameter of the vector *u* from the south pole to the point on the sphere corresponding to the state $|\psi\rangle$ [\(figure 1](#page-5-0)*b*). As a technical note of interest, the state can be represented as $|\psi\rangle\langle\psi| = \frac{1}{2}(I + \mathbf{\psi} \cdot \mathbf{\sigma})$ (note that $\mathbf{\psi}$ and $|\psi\rangle$ both indicate a particular state, but $\mathbf{\psi}$ emphasizes the vector form of the state; note also that $|\psi\rangle\langle\psi|$ is the representation of a state as a density matrix and we will consider this later).

For a fixed state vector *A*, there are Hamiltonians which generate the same dynamical evolution of Prob*A*(*t*). It is useful to briefly illustrate this, because it motivates the discussion of the more general case. Let us consider the situation when $|\psi\rangle = A = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$. Then, Prob_{*A*}(*t*) = $|\langle \psi(t) | A \rangle|^2$, where $|\psi(t) \rangle = e^{-i t n \cdot \sigma} |A\rangle$, and $n \cdot \sigma$ is a general Hamiltonian. Since $|\psi(t) \rangle = e^{-i t n \cdot \sigma} |A\rangle$, then Prob_{*A*}(*t*) = $|\langle A|e^{-i t n \cdot \sigma} |A\rangle|^2$. Now consider an alternative Hamiltonian, produced by rotating *n* by an angle *a* about the *z*-axis; the new Hamiltonian would be given by $n' \cdot \sigma$. The corresponding unitary operator is given by $n' \cdot \sigma = e^{-i a \sigma_z/2} n \cdot \sigma e^{i a \sigma_z/2}$. Noting that $Ce^{B}C^{-1}$ = e^{CBC-1} (this identity is independent of whether *B* and *C* commute and can be easily verified with a Taylor expansion), we have $|\psi'(t)\rangle = e^{-i t n' \cdot \sigma} |A\rangle = e^{-i t e^{-i a \sigma_z/2} n \cdot \sigma e^{i a \sigma_z/2}} |A\rangle$. So, Prob'_A(*t*) = $|\langle \psi(t)|A\rangle|^2 = |\langle A|e^{-i a \sigma_z/2}e^{-i t n \cdot \sigma} e^{i a \sigma_z/2}|A\rangle|^2 = |\langle A|e^{-i a/2}e^{-i t n \cdot \sigma} e^{i a/2}|A\rangle|^2$. The last equality employs the fact that $\sigma_z |A\rangle = |A\rangle = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$, and then the three operators $e^{i a/2}$, $e^{-i t n \cdot \sigma}$ and $e^{-i a/2}$ commute. So we conclude $Prob'_{A}(t) = |\langle A|e^{-itn\cdot \sigma} |A\rangle|^2$, exactly as before. In the Bloch representation, it corresponds to the same behaviour of projection of the evolved state vector on the *z*-axis (cf. [figure 2](#page-6-0)*c* with *e* and [figure 2](#page-6-0)*d* with *f*). Note that this analysis relies on the particular relation between the state and the form of considered Hamiltonians. In general, the Hamiltonian will have impact on the dynamics of Prob*A*(*t*). This is best illustrated with the Bloch sphere, in terms of the effect of each of σ_x , σ_y and σ_z on the rotation of the state vector.

We always consider $Prob_A(t)$, $A = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$. Consider a comparison between $|\psi(t_1)\rangle = e^{-i t_1 n \cdot \sigma} |\psi(t_0)\rangle$ and $|\psi(t_2)\rangle = e^{-it_2n \cdot \sigma} |\psi(t_0)\rangle$, where $t_2 > t_1$. As time increases, we can think of ψ as tracing the circumference of a disc whose centre is *n*. So, if $|\psi(t_1)\rangle$ is set as in [figure 2](#page-6-0)*a*, then an increase in *t* will translate at first into an increased Prob*A*(*t*), followed by a decrease; eventually, it will return to the initial value. If all we are interested in is changes in Prob*A*(*t*) with time (or some other equivalent quantity), then the simplest choice is to consider the Hamiltonian $H = \sigma_y$ and initial state $|\psi\rangle = A = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$ as in [figure 2](#page-6-0)*b*. In such a case, the projection along the *z*-axis varies all the way from +1 to −1 and so Prob*A*(*t*) varies from 1 to 0. The main quantum-like feature of such a form of dynamics is oscillatory behaviour.

Figure 2. (*a*) For Hamiltonian $H = \mathbf{n} \cdot \sigma$, the state of the system traces a circle whose centre is *n*. Probability Prob_{*A*}(*t*) exhibits oscillatory behaviour.(*b*) Asimpleform of dynamicsregarding Prob*A*(*t*)(projection alongthe*z*-axis),where*H* = σ*y*. Probability Prob_{*A*}(*t*) oscillates between 0 and 1. (*c*) Hamiltonian of the form $H = n_v \sigma_v + n_z \sigma_z$; rotation axis *n* in the yz-plane at angle θ to *z*-axis. (*d*) Hamiltonian of the form $H = n_y σ_y + n_z σ_z$; rotation axis **n** in the yz-plane at angle $θ'$ to *z*-axis. (*e*) Hamiltonian of the form $H = n_x \sigma_x + n_y \sigma_y + n_z \sigma_z$; rotation axis *n* at angle θ to *z*-axis (i.e. it obtains from that in *c* by rotation about *z*-axis). Note that the dependence of Prob*A*(*t*) is the same as in case *c*, for this initial state. (*f*) Hamiltonian of the form $H = n_x \sigma_x + n_y \sigma_y + n_z \sigma_z$; rotation axis *n* at angle θ' to z-axis (i.e. it obtains from that in *d* by rotation about z-axis). Note that the dependence of Prob*A*(*t*) is thesame as in case*d*, for this initialstate. (*g*) Probability Prob*A*(*t*) in *c*and*e*oscillate between the maximum value equal to 1 and minimal value equal to (1/2)(1 $+$ cos 2 θ) $=$ cos² θ . (*h*) Probability Prob_A(*t*) in *d* and *f* oscillates between the maximum value equal to 1 and minimal value equal to (1/2)(1 $+$ cos 2 θ') $=$ cos² θ' . (Online version in colour.)

7

What would be the effect of introducing a rotation component along the *z*-axis, so that the Hamiltonian now looks like $H = n_y \sigma_y + n_z \sigma_z$? As the rotation axis moves in the *yz*-plane from the *y*-axis to the *z*-axis, the amplitude of the oscillation is reduced and the average $Prob_A(t)$ is increased. Therefore, in moving from a Hamiltonian of the form $H = \sigma_y$ to one of the form $H = n_y \sigma_y + n_z \sigma_z$, one basically increases the minimum possible value for $Prob_A(t)$; the greater n_z relative to n_{ν} , the higher the minimum possible value for $Prob_A(t)$ (cf. [figure 2](#page-6-0)*b*, *c* and *d*). The impact of introducing a σ_x component, so that the Hamiltonian is now of the more general form $H = n_x \sigma_x + n_y \sigma_y + n_z \sigma_z$, is subtler still. As indeed shown in [figure 2](#page-6-0)*b–d*, the critical factor affecting the amplitude of oscillations is the angle between *n* and the *z*-axis, so that, when $n_y \gg n_x, n_z$ (i.e. the rotation axis *n* is approximately in the *xz*-plane), one obtains max \approx 1 and min \approx 0; the frequency of oscillations depends on the length of vector *n*. Comparing [figure 2](#page-6-0)*c* with *e* and [figure 2](#page-6-0)*d* with *f*, one can see that rotating *n* towards the *x*-axis does not change the overall amplitude, though specific aspects of the oscillation may change. Note that the Bloch sphere picture ignores the irrelevant overall phase of the state vector, and hence this component in the general Hamiltonian may be harmlessly neglected for a single qubit, simplifying the Hamiltonian to $H = \mathbf{n} \cdot \mathbf{\sigma}$. (As a word of caution, for more complex systems, the overall phase of a subsystem may lead to non-trivial interference effects; however, for the present considerations of a single qubit, we can ignore it.)

Overall, this section shows that each possible component of the Hamiltonian, σ_x , σ_y and σ_z , can have a very distinctive effect on the dynamics of the state vector and, in a general case, there is no theoretical reason to exclude any components. Of course, in specific cases, it may be that simpler Hamiltonians are descriptively adequate. In the next sections, we explore these themes further and illustrate numerically the kind of dynamical curves produced by different modelling options.

4. A hierarchy of models for dynamical evolution

In this section, we present a first set of numerical illustrations regarding the impact of different choices for the Hamiltonian on $Prob_A(t)$, $A = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$. Before we do this, there is a source of complexity which we have yet to consider, concerning the way the state vector is specified. The elementary way to specify a state vector of a two-state QPT system is as a vector in a two-dimensional Hilbert space, $|\psi\rangle = \binom{a}{b}$, called a pure state, with *a*, *b* in $\mathbb C$. In the context of an intention to create a QPT model for a cognitive situation, such a pure state would represent the belief or mental state of the average or typical participant (that is, we assume that an ensemble of participants can be represented by a single 'typical' participant, who can characterize all individuals, approximately speaking). In QPT terms, to employ a pure state means that we cannot assert with more precision knowledge of the state the system is in. However, QPT offers an alternative way to represent information about the state of a system, using mixed states (represented by density matrices).

A mixed state is meant to represent classical uncertainty of the particular (quantum) state of a system. For example, suppose that the individuals in our sample could be assumed to be in one of two orthogonal states, $\binom{a}{b}$ and $\binom{a}{b}^{\perp}$. Then, the state of the system would be written as $pP_{\binom{a}{b}}$ + $(1-p)P_{\binom{a}{b}}^{\perp}$, where $P_{\binom{a}{b}}$ indicates the projector along the $\binom{a}{b}$ ray and analogously for $P_{\binom{a}{b}}$ *b* The variable *p* is analogous to a classical probability that any particular individual will be in state \[⊥] . $\binom{a}{b}$. Alternatively, we could assume that participants are in one of two non-orthogonal states, so that the state of the system is $pP_{\binom{a}{b}} + (1-p)P_{\binom{c}{d}}$. In general, a mixed state can be represented by any positive, semi-definite operator $ρ$, such that tr($ρ$) = 1 and $ρ[†] = ρ$. For illustration, we show the mixed state explicitly assuming a decomposition into two orthogonal states in \mathbb{R} ; we have $\rho = \left(\begin{array}{cc} a-b \\ b & a \end{array}\right) \left(\begin{array}{cc} p & 0 \\ 0 & 1-p \end{array}\right) \left(\begin{array}{cc} a & b \\ -b & a \end{array}\right) = \left(\begin{array}{cc} pa^2+b^2(1-p) & 2pab-ab \\ 2pab-ab & pb^2+a^2(1-p) \end{array}\right).$ The corresponding expression for a, b in $\mathbb C$ is $\binom{p|a|^2+|b|^2(1-p)}{2p}$ Re $\binom{a^*b}{a^*b}$ –*a*[∗]*b p*|a|²+|*b*|²(1−*p*) 2*p* Re(*a*b*)−*a*b*), noting that * indicates the complex conjugate.
2*p* Re(*a*b*)−*ab* p*|*b*|²+|a|²(1−*p*)), noting that * indicates the complex conjugate.

One can readily see that the number of parameters required to represent a state rises as we go from a pure state (two parameters if in $\mathbb C$, one if real) to a constrained (orthogonal) mixed state (three parameters if in \mathbb{C} , two if real). For a general mixed state with a particular decomposition into pure states, we need to count five parameters, working in $\mathbb C$ (three if real), when two psychologically interpretable component states are aimed for. In a population sample, it will not always be possible to accommodate individual differences as variations from a single typical pure state. It is not uncommon for the population sample to have two distinct groupings that can be thought of as opposite in some way, e.g. risk-seeking versus riskaverse individuals in a gambling task. In such cases, it is computationally desirable to represent the relevant mental state for the decision making task as a mixed state of two orthogonal pure states. That is, the mixed state reflects our classical uncertainty of which of two pure states each participant is in. The assumption of orthogonality is partly as well an issue of keeping the total number of parameters low. The non-orthogonal mixed state is applicable when the population sample can be divided into two groups, but cannot be considered as orthogonal in some meaningful way. For example, in a gambling task, the population sample may reflect a group of participants particularly high in risk seeking and one particularly high in reward sensitivity. In such a case, the two groups are different, but it would be inappropriate to consider them as opposite, because risk seeking may partly reflect reward sensitivity.

One key problem undermining the utility of mixed states in psychology is, however, that their decomposition is not unique. This degeneracy reduces the number of parameters to three if in $\mathbb C$ (two if real), and no specification of the component vectors is assumed. If we have grounds to assume that our participant sample can be represented by two orthogonal states, then a decomposition as above can be used. However, unfortunately, there are usually alternative decompositions, involving more pure states, which result in the same mixed state. Therefore, the use of a mixed state is better seen as a general statement of the inhomogeneity of a sample, rather than as a specific statement of what is the form of this inhomogeneity. Importantly, in using a mixed state, the dynamics remains of the Schrödinger type but the outcome probabilities can be affected (in general, the maximum amplitude of oscillations is reduced). Note that, using the Bloch sphere representation, pure states are points on the surface of the sphere, but mixed states are situated within the sphere, with the maximally uniformed state (represented by the identity matrix *I*/2) represented by the centre of the sphere. As such, it can be intuitively seen that configurations within the Bloch sphere would, in general, produce oscillations with a smaller maximum amplitude compared to those on the surface of the Bloch sphere. We finally remark that mixed states can be used for cognitive experiments when the participants sample is, for example, a mixture of two groups of typical participants with non-orthogonal mental states. Alternatively, such states could be employed if there is just one typical participant whose mental state is itself a mixture of two non-orthogonal choices. To fully describe these situations, we would need five, not three, parameters, which would not just encode the mixed state *per se*, but also account for the non-orthogonal decomposition. As an interesting footnote, in physics, there is a well-developed approach for distinguishing between two non-orthogonal states by 'generalized measurement' through positive operator-valued measures (POVM). The idea behind it is that a mixed state always corresponds to some larger-dimensional pure state, traced over the extra degrees of freedom. These POVMs thus correspond to a projection measurement in a larger-dimensional encompassing space. Applications of POVMs in psychology are very new; see e.g. Khrennikov *et al*. [\[31\]](#page-29-0) or [\[32\]](#page-29-1). One obvious application of POVMs is for violations of *repeatability*, because applying a POVM twice can easily lead to a different result (as opposed to regular projectors *P* with their characteristic property $P^2 = P$).

Regarding our illustration, for simple Hamiltonians it is possible to produce analytical solutions using the identity $e^{-iH\omega t} = \cos(\omega t)I - i\sin(\omega t)n \cdot \sigma$, where $n \cdot \sigma = n_x \sigma_x + n_y \sigma_y + n_z \sigma_z$. These correspond to the famous Rabi oscillation expressions, where ω is the Rabi frequency, which we consider as a scaling constant (for time, or whichever other quantity *t* corresponds to) and *I* is the identity matrix. In its more general form, when $X^2 = (1 + h^2)I$, the unitary propagator can be

10

shown to satisfy

$$
e^{-itX} = \cos(\sqrt{1+h^2}t) I - i \frac{\sin(\sqrt{1+h^2}t)}{\sqrt{1+h^2}} X,
$$

with *h* another constant which we shall relate to mixing strength in \mathbb{C}^4 in the next section. [Table 1](#page-10-0) summarizes the unitary propagator for simple Pauli matrix-based Hamiltonians and gives the corresponding outcome probabilities for state $A = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$ starting from initial vector $\begin{pmatrix} a \\ b \end{pmatrix}$ in \mathbb{R}^2 , with $b = \pm \sqrt{1 - a^2}$. The outcome probabilities for state *A* over time are obtained using the QPT standard expression $Prob_A(t) = |P_A U(t)|\psi_0|^2$, where P_A is the projector over the A eigenstate. We notice that the outcome probabilities $Prob_A(t)$ are periodic functions with periodicity π in most cases. Moreover, we notice that by itself the Pauli matrix σ_z does not engender a time dynamics; indeed one can easily see that the diagonal structure of the Pauli matrix σ_z only produces a trivial phase to the state over time.

The reason why we have assumed a pure state in \mathbb{R}^2 for [table 1](#page-10-0) is that this is indeed the most common approach in QPT cognitive models, as a simplifying assumption. A pure, real starting state is not a theoretical requirement and particular data sets or theoretical considerations may motivate the need to adopt a more general representation for the initial state (as above). Still, even for a pure, real starting state, the complexity of the expressions in [table 1](#page-10-0) quickly increases with more complex Hamiltonians. A pertinent question is this: Assuming a modelling objective corresponding to a binary observable (which is reasonably common in cognitive models and otherwise), what would a modeller gain by considering these more complex Hamiltonians? Is there any particular reason to consider a single Pauli spin matrix—apart from σ*z*, which leads to flat dynamics? We provide a series of illustrative graphs, for the restricted case represented in [table 1.](#page-10-0)

The first point is that, if we are concerned just with projection along $A = \begin{pmatrix} 1 \\ 0 \end{pmatrix}$ and adopt the simplest possible Hamiltonian (corresponding to just a single Pauli matrix), then the choice of Hamiltonian informs the maximum amplitude of the oscillations, as can be seen in [figure 3,](#page-11-0) employing an initial state $\binom{a}{b} = \binom{0.6}{0.8}$. Note that, as pointed out above too, the Hamiltonian based on σ_z does not produce any evolution, while the Hamiltonian based on σ_y reaches maximum values of 0 and 1 at $t = \frac{1}{2} \arctan\left(2a\sqrt{1-a^2}/(1-2a^2)\right) - k\pi/2$. The evolution of Prob_{*A*}(*t*) when the Hamiltonian is just σ_x attains a maximum value of $1 - a^2$ at $t = \pi/2$ when $a < 1/\sqrt{2}$ 2 (if *a* > 1/ √ 2, this will be a minimum instead). One should notice that it is necessary to vary the initial state in order to see these differences in dynamical evolution from these three Hamiltonians. Should one only choose a uniformed initial state, $\left(\frac{1}{\sqrt{2}}\right)$ $\frac{1}{\sqrt{2}}$, then there is no change in the temporal evolution of both σ_x and σ_z .

An important question for modellers is whether the state should be modelled as a pure state or a mixed state. We have already seen that this choice translates to a difference in the number of free parameters required to specify the initial state (and associated assumptions regarding the homogeneity of the ensemble of systems used for data collection; in psychology studies, this ensemble would typically correspond to a population sample). Does the dynamical evolution change in consistent ways as we move from pure states to mixed states? We noted above that, in general, mixed states lead to dampened oscillations and this point is illustrated in [figure 4,](#page-11-1) where we compare pure state evolution with orthogonal mixture evolution and 'general' mixture evolution. For the orthogonal mixture, an ad hoc value of $p = 1/3$ has been adopted and the time dependence shows the expected dampened oscillation. One can verify that giving equal classical weights $p = 0.5$ to the two orthogonal components will also extinguish all temporal dependence for a σ*^x* Hamiltonian similarly as for general mixtures with a σ*^z* Hamiltonian. For the general mixture, a classical weight of $p = 1/3$ was also adopted and the second component was set to $(-0.8, 0.6).$

Appendix A shows the time evolution when two Pauli matrices are combined to create a Hamiltonian. When combining Pauli matrices, the resulting time evolution does not retain the distinctive features of dynamics that are characteristic of each separate Pauli component. This indistinctive temporal behaviour can be observed in the $\sigma_x-\sigma_y$ composition and the $\sigma_y-\sigma_z$

Table 1. Hamiltonians expressed with Pauli matrices, with their respective time propagators ($\omega = 1$) and outcome probabilities for pure state initial vector ($_{+}$, $\frac{\rho}{\rho_{1-x}}$) in \mathbb{R}^2 .

rsta.royalsocietypublishing.org Phil. Trans. R. Soc. A 375: 20160387

12

Figure 3. The change of Prob_A(*t*) over time, where $A = \begin{pmatrix} 1 \ 0 \end{pmatrix}$, when the initial state is $\begin{pmatrix} 0.6 \ 0.8 \end{pmatrix}$. (Online version in colour.)

Figure 4. Outcome probability for state *A* based on a Hamiltonian dynamics due to σ*z*, σ*^y* and σ*^z* on descending rows. For √ initial pure state $(\sqrt{\frac{a}{1-a^2}})$ in (*a*), an orthogonal mixed state with weight 1/3 for $(\sqrt{\frac{a}{1-a^2}})$ and 2/3 for $(-\sqrt{\frac{1-a^2}{a}})$ in (*b*) and initial general mixed state with weight 1/3 for $\left(\frac{a}{\sqrt{1-a^2}}\right)$ and 2/3 for $\left(\frac{a}{\sqrt{6}}\right)$ in (*c*). For all cases, $a^2 = 0$ to 1 in five steps of 0.2 $(i = 0-5)$. (Online version in colour.)

composition. In the $\sigma_x-\sigma_z$ composition, however, the time of extrema $t = \pi/2$ of the pure σ_x case is retained. The overall similarity of the combined two Pauli case Hamiltonians is due to the fact that, in such combinations, there will always be a counter-diagonal Pauli matrix (either σ_x or σ_y). In the next section, we will study this 'mixing' behaviour by counter-diagonal elements in the extended dynamical model for bivariate paradigms.

The final issue concerns the extent to which considering the most general \mathbb{C}^2 Hamiltonian, involving components from all three Pauli matrices, can modify temporal dynamics. With our previous observation, the triple Pauli combination will not add essential features to the temporal behaviour of the probability outcome of *A*, because the counter-diagonal position in the Hamiltonian was already covered by double Pauli combinations [\(figure 5\)](#page-12-0).

Figure 5. Outcome probability for state A based on Hamiltonian dynamics due to combined $\sigma_x + \sigma_y + \sigma_z$. (*a*) For initial pure state $(\sqrt{1-\alpha^2})$, (*b*) orthogonal mixed state with weight 1/3 for $(\sqrt{1-\alpha^2})$ and 2/3 for $(-\sqrt{1-\alpha^2})$ and (*c*) initial general mixed state with weight 1/3 for $\left(\frac{a}{\sqrt{1-a^2}}\right)$ and 2/3 for $\left(\frac{-0.8}{0.6}\right)$. For $a^2=0$ –1 in steps of 0.2 ($i=0$ –5). (Online version in colour.)

Figure 6. Outcome probability for state A based on a Hamiltonian dynamics due to combined $\sigma_x + \sigma_y + \sigma_z$ and stepwise transition to single (*a*) σ_x , (*b*) σ_y and (*c*) σ_z for $\mu^2 = 0$ –1 and $\nu^2 = 0$ –1 in steps of 0.2 (*i* =0–5). For initial pure state (0.6,0.8). (Online version in colour.)

Figure 7. Outcome probability for state A based on a Hamiltonian dynamics due to combined $\sigma_x + \sigma_y + \sigma_z$ and stepwise transition to (*a*) $\sigma_y + \sigma_z$, (*b*) $\sigma_x + \sigma_z$ and (*c*) $\sigma_x + \sigma_y$ by letting $\mu^2 = 0$ –1 and $v^2 = 0$ –1 in steps of 0.2 (*i* = 0–5). For initial pure state ($\sqrt{0.05}$, $\sqrt{0.95}$). (Online version in colour.)

In [figure 6,](#page-12-1) we juxtapose the temporal behaviour of the outcome probability for the equiponderate Hamiltonian *H* = $(1/\sqrt{3})(\sigma_x + \sigma_y + \sigma_z)$ evolving into each of the three single Pauli matrices separately.

While setting real-valued initial vectors is a typical simplifying assumption in cognitive modelling, the following reasoning is valid for all types of initial vector. By their make-up, we observe that the mixing of vector components can be achieved by combining either σ_x or σ_y with σ _z. Therefore, when both are used together without σ _z, no mixing of the components takes place any more, but only component swapping occurs. Swapping dynamics causes $(a,b) \rightarrow (b,a)$, while mixing dynamics causes $(a, b) \rightarrow (const \cdot a + const \cdot b, const \cdot b + const \cdot a)$. This effect is clear in [figure 7,](#page-12-2) where we parametrized the Hamiltonian to evolve from equiponderate composition to $\sigma_y + \sigma_z$, $\sigma_x + \sigma_z$ and $\sigma_x + \sigma_y$ composition. Using a contrasted initial vector ($\sqrt{0.05}$, $\sqrt{0.95}$), we observe that both the *xz* and *yz* Hamiltonians lead to component mixing (smaller oscillation amplitude), while the *xy* Hamiltonian swaps the probability mass (large oscillation amplitude).

5. Violations of the law of total probability in dynamical models

Section 4 was intended to illustrate the temporal evolution that is possible with basic Hamiltonian dynamics and the range of technical modifications available for cognitive modelling. As noted, most OPT cognitive models are built using \mathbb{C}^2 components, that is, components corresponding to a choice involving two alternatives. We note that, in the literature, Hamiltonian-driven cognitive models with an odd dimension *n*, e.g. *n* = 3 [\[33\]](#page-29-2), or with not Pauli-based Hamiltonians, *n* = 5 [\[20\]](#page-28-9) and $n = 8$ [\[34\]](#page-29-3), have been proposed.

A main source of interest for QPT dynamical models is how a separable \mathbb{C}^2 structure consistent with the law of total probability can be extended to produce interference effects which allow deviations from the law of total probability. The essential idea is that, as long as the dynamics has a separable structure of the form $H_1 \oplus H_2$ (where each of H_1 and H_2 acts on separate \mathbb{C}^2 spaces), then, whatever the specific form for the evolution of the composite state vector $|\psi_1\rangle \oplus |\psi_2\rangle$, the resulting probabilities will obey the law of total probability. But, like Markovian dynamics, QPT dynamics on the composite system allows extensions of the form $H_1 \oplus H_2 + H_{\text{mix}}$. In QPT, H_{mix} acts on \mathbb{C}^4 and can result in evolved state vectors not of the form $|\psi_1\rangle \oplus |\psi_2\rangle$, and which violate the law of total probability. What are the possible forms for H_{mix} and what kind of dynamics is produced?

We proceed in this discussion in the context of a generic decision framework, which can easily be adapted to more specific situations—including the Prisoner's Dilemma paradigm of Pothos & Busemeyer [\[13\]](#page-28-5). *Example framework:* Imagine a gambling task with sequential steps. The gamble is organized such that if you are on a winning streak your payoff for the gamble on the next step is determined by one bankroll function, while if you are on a losing streak your payoff for the gamble is determined by another bankroll function. The experimental paradigm thus has two distinct and non-overlapping conditions: *win* and *lose*. The decision-makers are asked to decide whether to proceed with the next step in the sequence, given knowledge that they have either been in a winning streak, or a losing streak, or the outcome of previous steps is left unknown. The experimental paradigm thus involves a binary decision: *stop* or *continue*. Classically, the probabilities to stop or continue in the last 'unknown' condition would be given by the law of total probability on probabilities to stop or continue from each of the corresponding known win and known lose conditions. In an analogous QPT model, the Hamiltonian would be $H_{\text{win}} \oplus H_{\text{lose}}$. A more elaborate QPT model would, however, allow for violations of the law of total probability and utilize a Hamiltonian of the form $H_{\text{win}} \oplus H_{\text{lose}} + H_{\text{mix}}$.

We consider next what is a simple form of H_{mix} , such that the Hamiltonian can produce violations of the law of total probability, while still allowing for analytical solutions for the probabilities. The latter is clearly not a cognitive modelling requirement, but it facilitates the discussion of the temporal behaviour of the outcome probabilities.

Recall that we pointed out that a simple class of analytically expressible propagators follows the identity

$$
e^{-itX} = \cos(\sqrt{1+h^2}t)I - i\frac{\sin(\sqrt{1+h^2}t)}{\sqrt{1+h^2}}X
$$

when *X* satisfies $X^2 = (1 + h^2)I$. While, in the simple \mathbb{C}^2 space, Hamiltonians corresponding to any combination of the Pauli matrices will readily satisfy this condition, this is not the case for general Hamiltonians with a mixing component in \mathbb{C}^4 space. We recall that, in general, H_{mix} can be any Hermitian matrix operating in the 2×2 off-diagonal space, but the Pauli-based version will allow analytical expression. We can write such a Pauli-based general Hamiltonian as $H = \left(\frac{n_{\text{win}} \cdot \sigma}{n_{\text{noise}} \cdot \sigma}\right)$ where we have normalization conditions on the weighing vector for the Hamiltonian composition in both subspaces of win and lose, $n_{\text{win}} \cdot n_{\text{win}} = 1 = n_{\text{lose}} \cdot n_{\text{lose}}$. Notice that we do not assume normalization of *n*mix, as its norm will be defining for the strength of the mixing dynamics. For simple calculational notation, it is convenient to employ Feynman's slash notation, so that the Hamiltonian can be rewritten as $H = \begin{pmatrix} \psi & \psi \\ \psi & I \end{pmatrix}$, where ψ is short hand for $n_w \cdot \sigma$, and I stands for $n_l \cdot \sigma$; finally, $h = n_{mix} \cdot \sigma$. Using this slash notation and following Pauli matrix algebra, we have $\dot{\phi}$ · $\dot{\phi} = n_a \cdot n_b I + i n_a \times n_b \cdot \sigma$, where, in the above equation and for these computations, the dot indicates the vector dot product and the cross the vector cross product. We can now express the condition for when we would be able to use the simple analytical expression for the time propagator for a Pauli matrix-based Hamiltonian.

Noting that $H^2 = \begin{pmatrix} 1+h^2 & \psi \cdot h + h \cdot l \\ h \cdot \psi + l \cdot h & 1+h^2 \end{pmatrix}$, we will now require this expression to be of the form $(1 + h^2)I_4$:

$$
H^{2} = (1 + h^{2}) \left(\frac{I}{1 + h^{2}} (h \cdot (w + l)I - i h \times (l - w) \cdot \sigma) + \frac{1}{1 + h^{2}} (h \cdot (w + l)I + i h \times (l - w) \cdot \sigma) \right),
$$

where we have used $\mathbf{b} \cdot \mathbf{a} = \mathbf{n}_b \cdot \mathbf{n}_a I + i \mathbf{n}_b \times \mathbf{n}_a \cdot \mathbf{\sigma} = \mathbf{n}_a \cdot \mathbf{n}_b I - i \mathbf{n}_a \times \mathbf{n}_b \cdot \mathbf{\sigma} = (\mathbf{a} \cdot \mathbf{b})^{\dagger}$ and selfadjointness of the Pauli matrices. We therefore have to meet the following two conditions:

$$
h \cdot (w + l) = 0
$$

and

$$
h \times (l - w) = 0,
$$

or explicitly

$$
n_{\text{mix}} \cdot (n_{\text{win}} + n_{\text{lose}}) = 0,
$$

$$
n_{\text{mix}} \times (n_{\text{lose}} - n_{\text{win}}) = 0.
$$

Thus, n_{mix} should be orthogonal to the sum of n_{win} and n_{lose} , and parallel to their difference. This is satisfied by $n_{mix} = m(n_{lose} - n_{win})$, where *m* is a free parameter, and thus

$$
h^2 = n_{\text{mix}}^2 = 2m^2 (1 - n_{\text{lose}} \cdot n_{\text{win}}).
$$

This final expression allows us to finally write the required mixing Hamiltonian as

$$
H_{\text{mix}} = m (I - \psi) = \frac{h}{\sqrt{2(1 - n_{\text{lose}} \cdot n_{\text{win}})}} (n_{\text{lose}} - n_{\text{win}}) \cdot \sigma.
$$

Note that *h* is a mixing variable dependent on the free parameter *m* and the relative orientation of n_{lose} and n_{win} . One retrieves the non-mixing case by taking the limit $h \rightarrow 0$.

The end result *H*mix has a simple psychological expression. The degree of mixing—and thus interference—in the dynamics of the unknown condition could be reduced either by diminishing the free parameter *m*, or also implicitly by narrowing the difference between n_{lose} and n_{win} . This is an interesting aspect of this particular dynamical construction based on Pauli matrices. Recall that n_{lose} characterizes the cognitive dynamics in a losing streak and n_{win} in the winning streak. This structure for the dynamics suggests that interference—and thus the degree of nonclassicality—increases when there is a greater discrepancy in the dynamics for the two known conditions. On the other hand, experimental paradigms may be such that the disjunctive—or 'unknown'—condition may lead to a cognitive shift in the belief state of the decision-maker even if the dynamics in both subspaces are almost identical because she deems the condition of one subspace more probable than the other. This latter situation should then be captured by increasing the free parameter *m* when fitting with experimental data. Finally, we note that, besides monitoring the strength of the mixing, *h* also modifies the temporal rate at which the dynamics evolves, with higher values of *h* leading to relatively faster progression of the unitary operator.

Given this simplified dynamics, $Prob_A(t)$ can now be computed analytically for a range of Pauli-based Hamiltonians in \mathbb{C}^4 space as well. The corresponding expressions can be complicated for the general case; nevertheless, we think there is merit in producing them, for reference purposes and for transparency regarding the classical and non-classical terms (and, indeed, the extent to which they can be separated) in $Prob_A(t)$. The expression of $Prob_A(t)$ for an initial general mixture and its analytical calculation is delayed to appendices A and B. We will only discuss the pure state expression in more detail here, but will still also provide the formalism for the mixed states.

To facilitate interpretation, we choose the basis corresponding to the condition—i.e. *w* (*win*) or *l* (*lose*)—and the decision that is taken—i.e. *c* (*continue*) or *s* (*stop*)—leading to a representation $(\psi_{cw} \psi_{sw} \psi_{cl} \psi_{sl})^{\dagger}$ of the belief state.

Now, for example, in the *w*-space (in the space concerning the dynamics when a participant knows she has been winning), we could have a mixed state composed of two pure states, corresponding to each of the two participant groups (recall, in this picture, we are assuming that the population sample is best described by two distinct groups; clearly, this would be an approximation in some cases). The pure states appearing in the general mixed state will be parametrized, respectively, by p_{cw} (probability to choose c given condition w) and p'_{sw} (probability to choose *s* given condition *w*). Note that the prime indicates quantities belonging to the second group (out of two). The respective weight of both distinctly featured subgroups in the decision-maker sample is again denoted by p and $1 - p$.

W states: a linear combination of $(\sqrt{p_{cw}} \sqrt{1-p_{cw}} \quad 0 \quad 0)^{\dagger}$ and $(-\sqrt{1-p'_{sw}} \sqrt{1-p'_{cw}} \quad 0 \quad 0)^{\dagger}$ $\sqrt{p'}_{sw}$ 0 0)[†].

So, the above two pure states capture the two (assumed) groups that the mixed state is composed of. Note that a more intuitive notation for the *w*-states might be something like $(\sqrt{p_{cwl}} \sqrt{1 - p_{cwl}} \sqrt{1 - p_{cwl}}$ of θ , indicating that we have two groups of participants, with different tendency to continue playing. However, it is algebraically more convenient to express one group of participants in terms of the probability to continue and the other in terms of the probability to stop. Notice that when $p'_{sw} = p_{cw}$, the two distinct groups of decision-makers assumed in the population sample are represented by orthogonal belief states. As long as the reader remembers that *cw* is the index for group 1 and *sw* for group 2, then the algebra should be straightforward.

Similarly, we define, in the *l*-space, p_{cl} (probability to choose *c* given condition *l*) and p'_{sl} (probability to choose *s* given condition *l*).

L states: a linear combination of (0 0
$$
\sqrt{p_{cl}} \sqrt{1-p_{cl}}^{\dagger}
$$
 and (0 0 $-\sqrt{1-p'_{sl}} \sqrt{p'_{sl}}^{\dagger}$

In the disjunctive condition, the decision-maker has no information on the condition and will attribute a weight p_w to believing *w* to be the condition (or weight $1 - p_w$ for the possibility that *l* is the condition). The initial belief state of the decision-maker is then a superposition $\sqrt{p_w}$ times the *w*-state and $\sqrt{1-p_w}$ times the *l*-state. We choose square roots with plus sign, ignoring possible phase difference in order to keep things as simple as possible. We suppose a similar predisposition to occur in the second subgroup but then parametrized by p'_w .

Unknown states: a combination of
$$
(\sqrt{p_w}\sqrt{p_{cw}}\sqrt{p_w}\sqrt{1-p_{cw}}\sqrt{1-p_w}\sqrt{1-p_w}\sqrt{p_{cl}}
$$

 $\sqrt{1-p_w}\sqrt{1-p_{cl}}^{\dagger}$ and $(-\sqrt{p'_w}\sqrt{1-p'_{sw}}\sqrt{p'_{sw}}\sqrt{p'_w}\sqrt{p'_{sw}}-\sqrt{1-p'_{w}}\sqrt{1-p'_{sl}}\sqrt{1-p'_{w}}\sqrt{p'_{sl}}^{\dagger}).$

We proceed in \mathbb{C}^4 as in \mathbb{C}^2 (§4). The initial mixed state is obtained by weighing the respective projectors for both participant groups: $\rho_X(0) = pP_X + (1 - p)P'_X$, where *X* can be any of *w*, *l* or *u* (note that the unknown state is produced as a combination of the *w* and *l* states; as above, we just indicate here where the projectors for the mixed state should come from).

The Schrödinger evolution for the density operator implies $\rho_X(t) = e^{-iHt} \rho_X(0) e^{+iHt}$ and the outcome probability of obtaining a 'continue' decision—i.e. probability to decide to *c*—under condition *X* is obtained by taking the trace $Prob_A(t) = tr(P_A \rho(t)P_A)$, with projector P_A now equal to the matrix Diag(1010). Note that this is the same as taking the partial trace of $\rho(t)$ over the second index (*w* or *l*) and then applying the two-dimensional projector P_A of §4. In the appendices A and B, we provide some details of the calculation of Prob*A*(*t*), given the mixed initial state in the *u*-condition. From this expression, all simpler cases can be derived.

We discuss now the outcome probability to continue in the *u*-condition for an initial pure state. *A priori* in the *u-*condition one expects the presence of distinct terms stemming from the *w*-condition and from the *l*-condition, augmented with a third type of terms stemming from the mixing. This anticipated subdivision is, however, only partially realized (see equation below), because all the trigonometric functions in the *u-*condition show an accelerated temporal behaviour by a factor $\sqrt{1 + h^2}$ to the time variable *t* in these functions. Therefore, only if no mixing occurs in the 'unknown' condition—either through vanishing *m* or coincidence of the n_X vectors—do the terms appropriate to the distinct *w* and *l* cases add up in the unknown cases regarding the probability to continue. If mixing takes place, then it is also the case that these dedicated *w* and *l* terms will be affected, in terms of accelerated time development. In any case, one can attempt to subdivide the expression for $Prob_A(t)$ into three main summands: one with prefactor p_w indicating it is the *w*-contribution (i.e. the contribution from the known win dynamics); one term with pre-factor $1 - p_w$ indicating it is the *l*-contribution; and finally an interference term preceded by the factor $\sqrt{p_w}\sqrt{1-p_w}$ exclusively produced by the mixing dynamics. One should, however, notice that both in the *l*- and *w*-parts, the $\sin^2(\sqrt{1 + h^2}t)$ terms have factors that depend purely on second-order n_M components (recall, M stands for mixer). These terms in the *w*-contribution result from probability amplitude transfer from the *l*-subspace to the *w*-subspace and vice versa as determined by the mixing Hamiltonian (analogously for the *l*-contribution).

$$
P_{A}(t) = p_{w} \left(\cos^{2}(\sqrt{1 + h^{2}}t) p_{cw} + \frac{1}{1 + h^{2}} \sin^{2}(\sqrt{1 + h^{2}}t) \left[\left[n_{Wz}^{2} p_{cw} + 2 n_{Wx} n_{Wz} \sqrt{p_{cw}} \sqrt{1 - p_{cw}} + (1 - p_{cw}) (n_{Wx}^{2} + n_{Wy}^{2}) \right] \right] + \left[n_{Mz}^{2} p_{cw} + 2 n_{Mx} n_{Mz} \sqrt{p_{cw}} \sqrt{1 - p_{cw}} + (1 - p_{cw}) (n_{Mx}^{2} + n_{My}^{2}) \right] \right] - \frac{1}{\sqrt{1 + h^{2}}} 2 \sin(\sqrt{1 + h^{2}}t) \cos(\sqrt{1 + h^{2}}t) n_{Wy} \sqrt{p_{cw}} \sqrt{1 - p_{cw}} \right) + (1 - p_{w}) \left(\cos^{2}(\sqrt{1 + h^{2}}t) p_{cl} + \frac{1}{1 + h^{2}} \sin^{2}(\sqrt{1 + h^{2}}t) \left[\left[n_{Mz}^{2} p_{cl} + 2 n_{Mx} n_{Mz} \sqrt{p_{cl}} \sqrt{1 - p_{cl}} + (1 - p_{cl}) (n_{Mx}^{2} + n_{My}^{2}) \right] \right] + \left[n_{Lz}^{2} p_{cl} + 2 n_{Lx} n_{Lz} \sqrt{p_{cl}} \sqrt{1 - p_{cl}} + (1 - p_{cl}) (n_{Lx}^{2} + n_{Ly}^{2}) \right] \right] - \frac{1}{\sqrt{1 + h^{2}}} 2 \sin(\sqrt{1 + h^{2}}t) \cos(\sqrt{1 + h^{2}}t) n_{Ly} \sqrt{p_{cl}} \sqrt{1 - p_{cl}} \right) + \sqrt{p_{w}} \sqrt{1 - p_{w}} \left(\frac{1}{1 + h^{2}} \sin^{2}(\sqrt{1 + h^{2}}t) \left\{ 2 \left[n_{Mz} n_{Wz} \sqrt{p_{cl}} \sqrt{p_{cw}} + n_{Mz} n_{Wz} \sqrt{p_{cl}} \sqrt{p_{cw}} \right] \right. \\ + n_{Mx} n_{Wz} \sqrt{1 - p_{ec}} \sqrt{p_{cw}} + n_{Mz} n_{Lx} n_{Vz} \sqrt{p_{cl}} \sqrt{1 - p_{cw}} \right) + (n_{Mx} n_{Wx} + n_{My} n_{My}) \sqrt{
$$

In [figure 8,](#page-17-0) the effect of increasing the mixing parameter *m* is shown for a *u*-state defined by $p_w = 0.6$, $p_{cw} = 0.7$ and $p_{cl} = 0.1$, and its subspace w-dynamics and *l*-dynamics are defined by

Figure 8. Outcome probability to continue based on Hamiltonian dynamics with Pauli matrix combination *w* = {0.9,0,1} in *w*-space and $I = \{-0.5,0,1\}$ in *l*-space, and with an initial pure state in the *u*-condition specified by $p_w = 0.6$, $p_{cw} = 0.7$ and p_d = 0.1. The mixing parameter is varied, m = 0–1 in steps of 0.2 (i = 0–5). (Online version in colour.)

the Hamiltonian vectors $w = \{0.09, 0, 1\}$, $l = \{-0.5, 0, 1\}$ (where their normalized expression is $n_X = X/|X|$). This corresponds to a belief state which slightly biases the *w*-state over the *l*-state, and which reflects a preference to decide *c* in the *w*-condition while avoiding the *c* decision in the *l*-condition. The Hamiltonian subspace dynamics express a similar bias for *c* when *w* through our specific choice of *w*, and aversion for *c* when *l* through our specific choice of *l*.

For higher values of the mixing parameter m , the oscillation frequency of $Prob_A(t)$ increases and, in this case, depresses the probability for decision c in the *u*-condition. When no mixing occurs ($m = 0$), the probability $Prob_A(t)$ corresponds to the classically weighted sum of probabilities for decision *c* in the respective conditions of *w* and *l*.

With the Hamiltonian scheme, we can easily evaluate the degree of violation of the law of classical total probability, as a function of the mixing strength. The classical total probability to decide for *c* at time *t* consists of adding the probability for the decision to happen in the two mutually exclusive conditions *w* and *l*, where we weigh each condition with its probability to occur, respectively, p_w and p_l :

$$
P_{\text{Tot},A}(t) = p_w P_{A|w}(t) + p_l P_{A|l}(t),
$$

where we have rendered explicit the conditional *w* and *l* in the index of *PA*. Any quantum violation of the law of classical total probability can be observed by comparing $Probability$ with $P_{A|u}(t)$, where we recall *u* indicates the unknown condition.

The violation of the classical total probability can be expressed using the 'unpacking factor' by Tversky & Koehler [\[7\]](#page-28-2), which is the idea of unpacking an event into subevents with disjoint probabilities. The factor needs to be assessed relative to 1:

$$
UF(t) = \frac{P_{\text{Tot},A}(t)}{P_{A|u}(t)} = \frac{p_{w}P_{A|w}(t) + p_{1}P_{A|I}(t)}{P_{A|u}(t)}.
$$

This quantity will be larger than 1 for destructive interference of beliefs under conditions '*w* OR *l*' and smaller than 1 in the case of constructive interference of beliefs under '*w* OR *l*'. Both regimes are covered by the present Hamiltonian scheme. For the mutually exclusive conditions *w* and *l*, the disjunction fallacy is of the fully subadditive type in [figure 9](#page-18-0) with $p_w = 0.6$ and occasionally of superadditive type in [figure 10](#page-18-1) with $p_w = 0.1$.

In the next section, the dynamical scheme is expanded to take into account damping through Lindblad evolution.

19

Figure 9. Evolution of the unpacking factor over time showing destructive interference for Hamiltonian dynamics with Pauli matrixsuperposition*w* = {0.9,0,1}in *w*-space and*l* = {−0.5,0,1}in *l*-space, and with an initial purestate in the*u*-condition specified by $p_w = 0.6$, $p_{cw} = 0.7$ and $p_d = 0.1$. The mixing parameter is varied, $m = 0-1$ in steps of 0.2 (*i* = 0–5). (Online version in colour.)

Figure 10. Evolution of the unpacking factor over time showing both destructive and constructive interference for Hamiltonian dynamics with Pauli matrix superposition $w = \{0.9,0,1\}$ in w-space and $I = \{-0.5,0,1\}$ in *l*-space, and with an initial pure state in the *u*-condition specified by $p_w = 0.1$, $p_{cw} = 0.7$ and $p_d = 0.1$. The mixing parameter is varied, $m = 0$ –1 in steps of 0.2 $(i = 0-5)$. (Online version in colour.)

6. Dynamics of an open quantum system

The Schrödinger equation represents by far the most common approach to dynamics in cognitive modelling (for exceptions, see [\[35,](#page-29-4)[36\]](#page-29-5)). A distinctive characteristic of such dynamics is their imperative periodicity and, for some cases at least, this periodicity will be the main theoretical motivation for employing such dynamics in the first place (as well as the potential for violations of the law of total probability, as discussed). Empirically, however, there may be cases when a strict requirement for periodicity is undesirable (even when there are other reasons motivating a QPT approach). Additionally, Schrödinger dynamics entail an assumption that the system under consideration is isolated from its environment. Psychologically, such an assumption may be occasionally tenable, e.g. when a participant is immersed in a psychological task that is being performed in relative isolation to the participant's beliefs and general knowledge (of course, even if common, such an assumption is hardly trivial, cf. [\[37\]](#page-29-6)). Equally, it is simple to think of situations when cognitive processing in a psychological task cannot be considered isolated, e.g. when a participant is asked to reflect on what her answers on a task mean for her personally.

Various contexts of decision-making include mood, physical and emotional condition of the participant, interaction with other people's opinions and interference with other (probably latent) tasks of the participant. These contexts can be interpreted as environment. The significance of environment in mental processing can be so large that it solely defines the final result, regardless of inherent motivations of the participant (described by the Hamiltonian). For example, a relatively unimportant choice faced in an extremely noisy environment (e.g. under the pressure of more vital tasks) can be easily imagined to be made randomly, with equal probability of any option. This uniform mixture of possible opinions would correspond to a classical mental state, given by a normalized identity matrix. Other examples for such open-system modelling occur in political science, in the complex dynamics of election campaigns where potential voters are submerged in a high-intensity information flow from various external sources [\[38](#page-29-7)[,39\]](#page-29-8), or they occur in connectionist approaches describing the decision-maker embedded in her surrounding environment [\[40\]](#page-29-9).

In this paper, we consider one particular form of open quantum system equation, namely, the Lindblad equation. This is motivated, first of all, by the simplicity of the equation itself (it basically has one parameter, Γ) and the interpretation (the greater the parameter Γ , the stronger is the coupling to the environment). Namely, the Markovian approximation, used in the derivation of this equation, corresponds to the possibility to neglect the impact of the long-term memory of the problem in question in comparison to the whole environment.

In QPT, if a quantum system is assumed to interact with a classical environment, then the Lindblad equation must be employed, which can be seen as a modification to the Schrödinger equation. The idea is that our quantum state is coupled to numerous other, also quantum, states, comprising the (classical) environment. The total dynamics of this huge system (represented by a tensor product of the quantum system of interest and the many-dimensional environment) is also governed by a Hamiltonian, and the dynamics of our system are extracted by taking a trace over all environmental degrees of freedom.

The general form of the Lindblad equation is [\[41](#page-29-10)[,42\]](#page-29-11)

$$
\dot{\rho} = -i[H, \rho] + \sum_{j} \Gamma_{j} \left(C_{j} \rho C_{j}^{\dagger} - \frac{1}{2} \rho C_{j}^{\dagger} C_{j} - \frac{1}{2} C_{j}^{\dagger} C_{j} \rho \right),
$$

where the Planck constant is set to one, *Cj* are arbitrary operators and the constants Γ *^j* are positive and interpreted as inverse relaxation times (the higher the value of these constants, the faster the extinction of oscillatory behaviour). The *Cj* are called 'collapse operators' or 'quantum jump operators'. Note that the solution of the above equation $\rho(t)$ remains a positive density matrix with trace 1 if started with such $\rho(0)$ (so this general form of dynamics preserves trace in the same way as Schrödinger dynamics does). A simple form (with one non-zero *j*), which will be used in all subsequent considerations, can be given as

$$
\dot{\rho} = -\mathrm{i}[H,\rho] - \Gamma[J_z,[J_z,\rho]].
$$

The key aspect of the Lindblad equation is that, whereas the standard Schrödinger equation produces incessant periodic oscillations in all probabilities for all observables (unless the state is an eigenvector of H), the Lindblad equation eventually produces a $\rho(t)$ with only diagonal nonzero terms (for the part of $\rho(t)$ that it affects). Indeed, this exactly corresponds to a statement that diagonal density matrix $\rho(t)$ is a classical mixture of eigenstates. In other words, for such a ρ , all quantum structure has been lost and any residual uncertainty simply corresponds to classical uncertainty (of which particular state the system is in). This process of extinguishing quantum structure is called decoherence. It can be seen more clearly in the Lindblad form how the size of Γ determines the strength of decoherence, which can be thought of as the strength of the interaction with the environment.

When physicists talk about decoherence of a quantum system, this means losing coherence, that is, loosely speaking, the degree of quantum structure, which can be quantified as follows. In a pure state, the degree of purity of the state is maximal and decoherence is zero (note that the higher the decoherence of a system, the more classical it will be). In a totally classical state, purity is minimal, and decoherence maximal. One interpretation of decoherence in decisionmaking may be that it is a measurement without an actual measurement procedure, but rather by means of interaction with the environment. The classical stable state to which the dynamics converges may be interpreted as the final opinion of the decision-maker. The main problem with this interpretation is that very often this asymptotic stable state would be a uniform mixture, that is, expressing total *classical* uncertainty or complete personal indifference. That is, the question of the time of measurement remains open for many open-system approaches, as is the case in the standard unitary evolution approach.

Even though interpretations of decoherence (and open quantum systems in general) in psychology have yet to be established, we present here for completeness a basic approach to its quantification. One measure of decoherence is $(1 - Tr(\rho^2))N/(N - 1)$, where *N* is the space dimension. This measure is zero (the minimum) when the state is pure and one (the maximum) for a density matrix ρ with equal (diagonal) elements 1/N. Note that 1 – Tr(ρ^2) can be easily seen (remembering that trace is basis-independent) to be zero when the state is pure and to attain its maximum value only for a density matrix ρ with diagonal elements equal to 1/*N*. In any basis, the maximally mixed state ρ is the identity matrix *I* multiplied by $1/N$. So, the diagonal elements of ρ^2 are $1/N^2$ and $Tr(\rho^2) = N \cdot (1/N^2) = 1/N$. Such a maximally mixed state $(1/N)$ *I* is always a (stable) solution to our Lindblad equation, because *I* commutes with any operator—in particular, with *H* and *Jz*—and very often it is the only stable solution (see below for an exception). In general, we can represent any density matrix $\rho = (1/N)I + \mu$, where μ is a (not positive) traceless matrix. Then, $\text{Tr}(\rho^2) = \text{Tr}((1/N^2)I) + \text{Tr}(\mu^2)$, and we can see that the decoherence, $1 - \text{Tr}(\mu^2)N/(N-1)$, is maximal only if μ is zero.

Note that J_z is the same observable for an arbitrary-dimensional Hilbert space as $\sigma_z/2$ is for a two-dimensional one. That is, *Jz* is a *z*-axis spin operator. Generally speaking, if we employ in the Lindblad equation *J_z*, we end up asymptotically with a ρ that is diagonal in the *J_z* basis, i.e. the basis in which J_z is also diagonal (if we employed another operator instead of J_z , then we could also end up with a diagonal ρ). This is what is meant by saying that the system ρ has become classical. Still, it may so happen that some degrees of freedom are decoherence-free [\[43\]](#page-29-12). As long as we are interested in the J_z observable, it is natural to employ J_z . Computing explicitly the Lindblad term for the simple \mathbb{C}^2 case, we have $\begin{bmatrix} 0 & \rho_{12} \\ \rho_{21} & 0 \end{bmatrix}$, which again illustrates (to a first approximation) how the differential equation for ρ includes terms producing a gradient towards zero for the off-diagonal terms. For a four-dimensional system ($\mathbb{C}^2 \oplus \mathbb{C}^2$, which has been much of the focus of this paper, or the non-separable version), we can specify J_z in the Lindblad equation as $J_z = \sigma_z \oplus \sigma_z = \text{Diag}(\frac{1}{2} - \frac{1}{2} - \frac{1}{2})$. Then, the last term in the Lindblad equation would be

$$
-i\Gamma\left[J_{z}\right]J_{z},\rho(t)]= -i\Gamma\left(\begin{array}{cccc} 0 & \rho_{12} & 0 & \rho_{14} \\ \rho_{21} & 0 & \rho_{23} & 0 \\ 0 & \rho_{32} & 0 & \rho_{34} \\ \rho_{41} & 0 & \rho_{43} & 0 \end{array}\right).
$$

Non-diagonal zeros indicate the absence of decoherence between the first (*cw*) and the third (*cl*) basis vector, as well as between the second (*sw*) and the fourth (*sl*). But note that a general diagonal *Jz* would still preserve the direct sum structure, assuming that the Hamiltonian part was separable.

Note that our case is an unusual one, because we deal with a direct sum Hamiltonian, with a mixing term. If there were no mixing term, the two subspaces would be evolving independently. For example, if the initial state was in the 'winning' subspace, it would remain there. It may decohere to the mixed state $(|cw\rangle\langle cw| + |sw\rangle\langle sw|)/2$, which looks exactly as if maximally mixed for the \mathbb{C}^2 case, but which is not totally mixed for our \mathbb{C}^4 case (because the basis states of the

'lose' subspace are missing in this mixture and the measure of decoherence is $\frac{4}{3}(1 - 2/4) = 0.66$). Moreover, if we imagine decoherence affecting only one of the subspaces, e.g. $J_z = \sigma_z \oplus 0$, this would mean that the 'losing' subspace is decoherence-free. Starting with a pure state in a 'losing' subspace, we would remain in the 'losing' subspace (oscillating incessantly if the initial state was not an eigenstate) and preserve the purity, with the measure of decoherence remaining zero.

Moving back to our concrete form of Hamiltonian, we note that for the \mathbb{C}^4 Hamiltonian with the mixing term as described in §5, and with parameters $n_w = (0, 0.8, 0.6)$, $n_1 = (0.8, 0.6, 0)$ and *m* = 1, there exists a non-trivial (not *I/*4) stable state solution

$$
\rho(\infty) = 0.1 \begin{pmatrix} 3 & 0 & -1 & 0 \\ 0 & 3 & 0 & -1 \\ -1 & 0 & 2 & 0 \\ 0 & -1 & 0 & 2 \end{pmatrix},
$$

which commutes with both J_z and H , $[J_z,\rho] = 0$, $[H,\rho] = 0$. Obviously, these two commutation relations are sufficient for the solution ρ to be time-independent. It was possible to find such a solution in our case, because both *H* and *J_z* are degenerate (note that H^2 and J_z^2 are proportional to *I*). In order for non-trivial ρ to be diagonalizable together with *H*, and with *Jz*, it needs to have the same eigenvectors as *H* and J_z . While our *H* and J_z do not commute, they are not diagonalizable in one same basis, and if at least one of them was not degenerate, this would imply that no ρ (other than *I*/4) could commute with both of them. This could easily happen if we relax some conditions. Consider, for example, another natural form of H_{mix} which would just be the identity matrix I_2 , mixing $|cw\rangle$ and $|cl\rangle$ as well as $|sw\rangle$ and $|sl\rangle$. Then, the \mathbb{C}^4 Hamiltonian would have four distinct eigenvalues, $\pm\sqrt{2\pm g}$, where we denoted $g^2 = 2(1 + n_{\text{lose}} \cdot n_{\text{win}})$, and none of the eigenvectors is an eigenvector of J_z , hence the only stable mixed state is $I/4$.

As it is the case with *H* and J_z considered throughout the paper, we can see directly from the form of J_z that it has invariant subspaces $Span(|cv\rangle, |c\rangle)$ and $Span(|sw\rangle, |sl\rangle)$, and it is easily seen that *H* must be degenerate from the fact that H^2 is proportional to *I* (in effect $\lambda_i^2 = (1 + h^2)$, following §5; thus, all λ_i^2 are identical for all four *i*, which leaves only two values for the four eigenvalues λ*ⁱ* of the Hamiltonian). Indeed, *H* also has two twice degenerate eigenvalues, which allows for a choice of eigenvectors such that they would also be eigenvectors of ρ .

For this stationary state ρ , we can either directly calculate the measure of decoherence to be 0.9333, or represent $\rho(\infty) = \frac{1}{4}I + \mu(\infty)$, where μ is a traceless operator responsible for pertaining of coherence

$$
\mu(\infty) = 0.1 \begin{pmatrix} 0.5 & 0 & -1 & 0 \\ 0 & 0.5 & 0 & -1 \\ -1 & 0 & -0.5 & 0 \\ 0 & -1 & 0 & -0.5 \end{pmatrix},
$$

and calculate $(1 - \text{Tr}(\rho^2))N/(N-1) = 1 - \text{Tr}(\mu^2)N/(N-1) = 1 - 4 \cdot 0.1^2 \cdot (0.5^2 + (-1)^2) \cdot 4/3 = 0.933$. For other values of parameters, the situation is similar.

For a more general picture, we may look for a stable state solution satisfying commutative relations $[H,\rho]=0$ and $[J_z,\rho]=0$ (note that $[J_z,[J_z,\rho]]=0$ if and only if $[J_z,\rho]=0$). From the commutation relation $[I_z,\rho] = 0$, we obtain the form of the solution

$$
\rho(\infty) = \left(\begin{array}{cccc} \rho_{11} & 0 & \rho_{13} & 0 \\ 0 & \rho_{22} & 0 & \rho_{24} \\ \rho_{13} & 0 & \rho_{33} & 0 \\ 0 & \rho_{24} & 0 & \rho_{44} \end{array}\right),
$$

with the condition that all elements are real numbers. Plugging this form into the equation $[H,\rho]=0$, we obtain the following one-parametric solution (*m* is fixed as mixing strength):

$$
\rho(\infty) = \frac{I}{4} + \mu(c, \infty) = \frac{I}{4} + c \begin{pmatrix} 1 & 0 & -2m & 0 \\ 0 & 1 & 0 & -2m \\ -2m & 0 & -1 & 0 \\ 0 & -2m & 0 & -1 \end{pmatrix},
$$

where *c* is a real number, $0 \le c \le 1/2$. Note that the solution is independent of n_w and n_l , but the parameter *c* depends on the difference $\rho_{11}(0) + \rho_{22}(0) - (\rho_{33}(0) + \rho_{44}(0)) - 2m(\rho_{13}(0) + \rho_{31}(0) +$ $\rho_{24}(0) + \rho_{42}(0)$). The solution $\rho(\infty)$ has two eigenvalues:

$$
\frac{1}{4} \pm c\sqrt{1+4m^2},
$$

which must be between zero and one. This means that *c* must satisfy

$$
|c| \leq \frac{1}{4\sqrt{1+4m^2}}.
$$

We notice that the larger the mixing parameter *m*, the more narrow is the range of possible values for *c*.

Till now, we did not discuss what initial state will converge to what stable state. Obviously, if we start with a uniform mixture $I/4$ ($c = 0$), or any other stable state with $c > 0$, we are bound to stay in this initial state, because it is stationary. Suppose that a particular initial state $\rho(0)$ stabilizes to a particular $\rho(\infty) = I/4 + \mu(c, \infty)$ (with some concrete *c*). Since the Lindblad equation is linear in the density matrix ρ , the linear combinations of its solutions are also solutions. If we consider now a weighted mixture of $\rho(0)$ and $I/4$, $\rho(a, 0) = a\rho(0) + (1 - a)I/4$, with the weight $0 < a < 1$, the resulting stable state would be the mixture $\rho(a,\infty) = a\rho(\infty) + (1-a)I/4 = I/4 + \mu(ac,\infty)$. So, the effect of adding a uniform mixture to an initial state results in a decrease of the non-trivial part of the solution, μ , which gets multiplied by the factor *a*. From an interpretive point of view, this sustains the idea that a group of participants with a fraction 1 − *a* of indifferent deciders will proportionally diminish the belief difference of the whole group.

If we consider the initial state to be a mixture of two states, with respective weights *a* and $1 - a$, the stable state would have the non-trivial term $a\mu(c_1, \infty) + (1 - a)\mu(c_2, \infty)$, which is proportionally weighing the outcomes we have for each of the states separately.

To obtain a connection between the parameter *c* and the initial state $\rho(0)$, we note that there is a basis in which: (i) our general stable state solution is diagonal; (ii) *Jz* remains diagonal; and (iii) the Hamiltonian *H* is block-diagonal. This means that we have independent evolution of certain initial states initially prepared in one or the other two-dimensional subspace. Roughly speaking, we have a situation opposite to having two decoherence-free subspaces (no decoherence within a subspace but decoherence between the subspaces): namely, in our case, we have two subspaces which, individually, always decohere completely, but there is no interaction (and no decoherence) between these two subspaces. So, if the initial state belonged exclusively to one of the subspaces, it remains there and tends to the stable state $\rho(\infty) = \text{Diag}(\frac{1}{2}, \frac{1}{2}, 0, 0)$ in the basis described in this paragraph, which has 66% decoherence (minimal possible). The resulting expression for the parameter *c* is

$$
c = \frac{\rho_{11}(0) + \rho_{22}(0) - (\rho_{33}(0) + \rho_{44}(0)) - 2m(\rho_{13}(0) + \rho_{31}(0) + \rho_{24}(0) + \rho_{42}(0))}{4(1 + 4m^2)}.
$$

The measure of decoherence is $(1 - Tr(\rho^2))^{\frac{4}{3}} = 1 - \frac{16}{3}c^2(1 + 4m^2) \ge 2/3$. If we want less decoherence, we can increase *m* (which defines the initial Hamiltonian) or *c* (which is defined from the initial state).

[Figure 11](#page-23-0) illustrates how decoherence grows with time, depending on the strength of the Lindblad term. Starting with the initial state $\rho(0) = Diag(0001)$, we looked at decoherence across a range of the Γ parameter (0, 0.5, 1, 1.5 and 2), numerically solving the Lindblad

Figure 11. Dynamics of the density matrix under decoherence. Curves are numbered (01234) as corresponds to $Γ$ parameter (0, 0.5, 1, 1.5, 2). (Online version in colour.)

equation. [Figure 11](#page-23-0) plots the evolution of the elements $\rho_{11}(t)$, $\rho_{22}(t)$, $\rho_{33}(t)$, $\rho_{44}(t)$, $|\rho_{42}(t)|$ and the decoherence measure as described above. One can see that the decoherence measure grows from 0 to 0.933, more steeply when Γ is greater. For $\Gamma = 0$, decoherence is always zero, and the oscillating pattern repeats forever. For other values of Γ , we observe diagonalization (but not complete!) of the density matrix, attested, in particular, by quenching of the non-diagonal element $|\rho_{42}(t)|$.

Moreover, [figure 11](#page-23-0) demonstrates efficient mixing between all four basic states, starting from a pure state (0001). This mixing is due to the mixing part of the Hamiltonian, H_{mix} . If H_{mix} were set to zero, the oscillations would be observed just between $\rho_{44}(t)$ and $\rho_{33}(t)$, leaving $\rho_{11}(t)$ and $\rho_{22}(t)$ constant zero.

7. Concluding comments

The richness of dynamical options in QPT cannot be comprehensively covered in a brief paper and there are textbooks better suited for an in-depth presentation. Here, we aimed to focus on situations which have been of interest to cognitive scientists, notably corresponding to binary decisions. We used the eigenstates of the Pauli σ*^z* matrix to correspond to the outcomes of a binary decision of psychological interest. Then, we have a series of key questions: What are meaningful options for specifying a general Hamiltonian for the evolution of a corresponding state? How *Phil. Trans.*

..

 R.

 Soc. A **375**: 20160387

should the state be represented in the first place? In what way could we extend the dynamics so that a more realistic picture for the influences on the mental state is provided?

Regarding the first question, the Bloch sphere presentation was meant to illustrate that the evolution of states induced by Hamiltonians can be given geometric interpretation. In particular, we have argued that, for the initial state $|0\rangle$, evolution of probabilities $Prob_A(t)$ depends only on the polar angle of the vector *n* defined by the Hamiltonian $H = n \cdot \sigma$. In view of the fact that the main features of the probabilistic behaviour are insensitive to the particular distribution of weights between σ_x and σ_y , one may simplify the picture by considering only σ_z and σ_y components in the Hamiltonian. Regarding $\sigma_x + \sigma_z$ and $\sigma_y + \sigma_z$, the resulting Hamiltonian mixes amplitudes across the state, that is, it combines amplitude in each slot of the mental state with amplitude from other slots. However, $\sigma_x + \sigma_y$ merely swaps amplitude from one slot to another. Noting that each Pauli matrix in the Hamiltonian introduces a free parameter, it seems an appropriately parsimonious approach to not introduce a third Pauli matrix in the specification of the Hamiltonian in the first instance. Relatedly, we simplified the specification of the Hamiltonian, by not including the identity matrix, as it only affects an overall phase in the mental state. Again, the Bloch sphere presentation illustrates why this is not necessary in simple cases, but note that this would play a role, for example, in the case of superpositions in the *unknown* case in \mathbb{C}^4 .

The mental state representation itself is not a simple problem: when there is an assumption that inhomogeneity in the population sample may affect outcome probability behaviour, then a density matrix approach should be employed, even if particular decompositions of the density matrix cannot be assumed. In this work, and unlike the standard approach in physics, we have motivated two approaches in specifying a mixed state, as a mixture of either two orthogonal pure states or two non-orthogonal pure states (to capture an insight of two-cluster structure in the population). While this may appear an intuitive approach in psychology, bear in mind the cautionary notes regarding parameters and the non-uniqueness of density state decomposition. From the point of view of modelling in psychology, the transition between these different approaches to mental state representation can be operationally determined, in terms of the complexity of the data set and the additional parameters that are needed in the different cases. Readers should also be aware that a seemingly innocuous increase in the complexity of the mental state—by mixing—can translate to much greater complexity regarding probabilities, compared to the situation of dealing with pure states.

We have devised a novel Hamiltonian mixing scheme in \mathbb{C}^4 that allows an analytical expression of the outcome probability. We were able to specify H_{mix} in such a way that mixing will diminish with a greater similarity of the dynamics in the two 'known condition' subspaces; this can plausibly be endowed with psychological meaning, in particular situations. Additionally, it may be the case that mixing can be theoretically motivated even in cases of almost identical subspace dynamics; this can be achieved through increasing the free parameter *m*.

One of the main motivations in adopting modelling with QPT over CPT is the former's possibility to formally express the violation of the classical law of total probability in various experimental paradigms [\[22\]](#page-28-10). Comparing the total probability $P_{\text{Tot }A}(t)$ with $P_{A|U}(t)$, which can reflect a result from quantum interference, we observed the law's violation in the unpacking factor and displayed both subadditive and superadditive regimes. It is this problem which motivated the use of direct sum space structure in many QPT cognitive dynamical models, instead of the more common tensor structures. Here, we saw how we can specify a simple mixer, which has a powerful interpretation regarding the transition from consistency with the law of total probability to violations of the law of total probability. Readers should again be cautioned regarding the algebraic complexity of such directions, especially when the mental states are represented with mixed operators. Of course, one can always employ numerical methods to address any such problems.

Finally, we addressed the issue of the time periodicity in conventional—Schrödinger type quantum-like modelling and provided an interpretative framework to extend such dynamics. Unitary dynamics assumes that participants adopt a task in isolation. Such an assumption may be warranted in some cases (e.g. when an experimenter takes great care to ensure that participants approach a task regardless of any other knowledge or biases they might have), but this will clearly not be a general assumption. An area of quantum cognition, which has received little attention, concerns the transition from unitary to open-system dynamics, whereby the latter can be understood as decision situations which take place in the broader context of a participant's knowledge and experience. Importantly, this distinction has empirical traction, in the simple sense that unitary dynamics are perpetually oscillating, whereas open-system dynamics stabilize to a particular state. We have shown how open-system Lindblad dynamics can be simply implemented for the dynamical system of interest and illustrated the diminishing of oscillatory behaviour in the dynamics.

In conclusion, QPT provides a rich set of technical tools for dynamics. Current work in quantum cognition has only employed a small subset of these tools. It is hoped that this paper will facilitate the adoption of more complex dynamical tools and so open the doors for richer empirical predictions.

Data accessibility. Supplementary software is available via the website of *Phil. Trans. A*: Mathematica notebook 'PhilTransA-2DimHamiltonian-BBBP2017' for the two-dimensional Hilbert space Hamiltonian dynamics. Mathematica notebook 'PhilTransA-4DimHamiltonian-BBBP2017' for the four-dimensional Hilbert space Hamiltonian dynamics. Mathematica notebook 'PhilTransA-4DimLindbladian-BBBP2017' for the fourdimensional Hilbert space Lindbladian dynamics.

Authors' contributions. All authors helped draft the manuscript, critically revised all parts and gave final approval for publication. In particular, J.B. provided the Hamiltonian dynamics and diagrams and developed the mixing Hamiltonian, I.B. developed the Lindblad dynamics and diagrams and the decoherence formalism, P.B. detailed the discussion of the 3D vectorial representation and designed the Bloch sphere diagrams, and E.M.P. provided the initial outline of the manuscript, positioning the work in state-of-the-art context and overall critical revision.

Competing interests. We have no competing interests.

Funding. J.B. was supported by Leverhulme Trust grant RPG-2015-311 and Center Leo Apostel for Interdisciplinary Studies – Vrije Universiteit Brussel. I.B. was supported by H2020-MSCA-IF-2015 grant no. 696331. E.M.P. was supported by Leverhulme Trust grant RPG-2015-311 and I.B. by H2020-MSCA-IF-2015 grant 696331.

Appendix A

See [figure 12.](#page-26-0)

Appendix B

Analytical expression $\text{Prob}_A(t)$ for general Hamiltonian form $H_{\text{win}} \oplus H_{\text{lose}} + H_{\text{mix}}$.

$$
p_A(t) = p \left[p_w \left(\cos^2(\sqrt{1 + h^2}t) p_{cw} + \frac{1}{1 + h^2} \sin^2(\sqrt{1 + h^2}t) \right. \right. \times \left. \left[\left[n_{Wz}^2 p_{cw} + 2 n_{Wx} n_{Wz} \sqrt{p_{cw}} \sqrt{1 - p_{cw}} + (1 - p_{cw}) (n_{Wx}^2 + n_{Wy}^2) \right] \right. \right. \left. + \left[n_{Mz}^2 p_{cw} + 2 n_{Mx} n_{Mz} \sqrt{p_{cw}} \sqrt{1 - p_{cw}} + (1 - p_{cw}) (n_{Mx}^2 + n_{My}^2) \right] \right] \left. - \frac{1}{\sqrt{1 + h^2}} 2 \sin(\sqrt{1 + h^2} t) \cos(\sqrt{1 + h^2} t) n_{Wy} \sqrt{p_{cw}} \sqrt{1 - p_{cw}} \right) \right. \left. + (1 - p_w) \left(\cos^2(\sqrt{1 + h^2}t) p_{cl} + \frac{1}{1 + h^2} \sin^2(\sqrt{1 + h^2}t) \right. \right. \left. \times \left. \left[\left[n_{Mz}^2 p_{cl} + 2 n_{Mx} n_{Mz} \sqrt{p_{cl}} \sqrt{1 - p_{cl}} + (1 - p_{cl}) (n_{Mx}^2 + n_{My}^2) \right] \right. \right. \right. \left. + \left. \left[n_{Lz}^2 p_{cl} + 2 n_{Lx} n_{Lz} \sqrt{p_{cl}} \sqrt{1 - p_{cl}} + (1 - p_{cl}) (n_{Lx}^2 + n_{Ly}^2) \right] \right]
$$

rsta.royalsocietypublishing.org

Phil. Trans.

..

 R.

 Soc. A **375**: 20160387

$$
-\frac{1}{\sqrt{1+h^{2}}}2\sin(\sqrt{1+h^{2}}t)\cos(\sqrt{1+h^{2}}t)\,n_{Ly}\sqrt{p_{cl}}\sqrt{1-p_{cl}}
$$
\n
$$
+\sqrt{p_{w}}\sqrt{1-p_{w}}\left(\frac{1}{1+h^{2}}\sin^{2}(\sqrt{1+h^{2}}t)\left[2\left[n_{Mz}n_{Wz}\sqrt{p_{cl}}\sqrt{p_{cc}}\right.\right.\right.\left.\left.\left.\left.\left.\left.\left.\left.\left.\right.\right.\right.\right.\right.\right.\left.\left.\left.\left.\left.\right.\right.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\left.\left.\right.\right.\left.\left.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\left.\left.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\left.\right.\right.\right.\right.\left.\left.\left.\left.\right.\right.\right.\left.\left.\left.\left.\right
$$

References

- 1. Griffiths TL, Chater N, Kemp C, Perfors A, Tenenbaum JB. 2010 Probabilistic models of cognition: exploring representations and inductive biases. *Trends Cogn. Sci.* **14**, 357–364. [\(doi:10.1016/j.tics.2010.05.004\)](http://dx.doi.org/10.1016/j.tics.2010.05.004)
- 2. Oaksford M, Chater N. 2007 *Bayesian rationality: the probabilistic approach to human reasoning*. Oxford, UK: Oxford University Press.
- 3. Tenenbaum JB, Kemp C, Griffiths TL, Goodman N. 2011 How to grow a mind: statistics, structure, and abstraction. *Science* **331**, 1279–1285. [\(doi:10.1126/science.1192788\)](http://dx.doi.org/10.1126/science.1192788)
- 4. Tversky A, Kahneman D. 1973 Availability: a heuristic for judging frequency and probability. *Cogn. Psychol.* **5**, 207–232. [\(doi:10.1016/0010-0285\(73\)90033-9\)](http://dx.doi.org/10.1016/0010-0285(73)90033-9)
- 5. Tversky A, Kahneman D. 1974 Judgment under uncertainty: heuristics and biases. *Science* **185**, 1124–1131. [\(doi 10.1126/science.185.4157.1124.\)](http://dx.doi.org/doi 10.1126/science.185.4157.1124.)
- 6. Tversky A, Kahneman D. 1983 Extensional versus intuitive reasoning: the conjunction fallacy in probability judgment. *Psychol. Rev.* **90**, 293–315. [\(doi:10.1037/0033-295X.90.4.293\)](http://dx.doi.org/10.1037/0033-295X.90.4.293)
- 7. Tversky A, Koehler DJ. 1994 Support theory: a nonextensional representation of subjective probability. *Psychol. Rev.* **101**, 547–567. [\(doi:10.1037/0033-295X.101.4.547\)](http://dx.doi.org/10.1037/0033-295X.101.4.547)
- 8. Evans JStBT. 2006 The heuristic-analytic theory of reasoning: extension and evaluation. *Psychon. Bull. Rev.* **13**, 378–395. [\(doi:10.3758/BF03193858\)](http://dx.doi.org/10.3758/BF03193858)
- 9. Gigerenzer G, Todd PM. 1999 *Simple heuristics that make us smart*. Oxford, UK: Oxford University Press.
- 10. Aerts D, Aerts S. 1995 Applications of quantum statistics in psychological studies of decision processes. *Found. Sci.* **1**, 85–97. [\(doi:10.1007/978-94-015-8816-4_11\)](http://dx.doi.org/10.1007/978-94-015-8816-4_11)
- 11. Busemeyer JR, Bruza PD. 2012 *Quantum models of cognition and decision*. Cambridge, UK: Cambridge University Press.
- 12. Haven E, Khrennikov A. 2012 *Quantum social science*. Cambridge, UK: Cambridge University Press.
- 13. Pothos EM, Busemeyer JR. 2013 Can quantum probability provide a new direction for cognitive modeling? *Behav. Brain Sci.* **36**, 255–274. [\(doi:10.1017/S0140525X12001525\)](http://dx.doi.org/10.1017/S0140525X12001525)
- 14. La Mura P. 2005 Correlated equilibria of classical strategic games with quantum signals. *Int. J. Quantum Inform.* **3**, 183. [\(doi:10.1142/S0219749905000724\)](http://dx.doi.org/10.1142/S0219749905000724)
- 15. Danilov VI, Lambert-Mogiliansky A. 2007 Non-classical expected utility theory with application to type indeterminacy. PSE Working Papers n2007-36.
- 16. Aerts D. 2009 Quantum structure in cognition. *J. Math. Psychol.* **53**, 314–348. [\(doi:10.1016/](http://dx.doi.org/10.1016/j.jmp.2009.04.005) [j.jmp.2009.04.005\)](http://dx.doi.org/10.1016/j.jmp.2009.04.005)
- 17. Bruza P, Kitto K, Nelson D, McEvoy C. 2009 Is there something quantum-like about the human mental lexicon? *J. Math. Psychol.* **53**, 362–377. [\(doi:10.1016/j.jmp.2009.04.004\)](http://dx.doi.org/10.1016/j.jmp.2009.04.004)
- 18. Yukalov VI, Sornette D. 2011 Decision theory with prospect interference and entanglement. *Theory Decis.* **70**, 283–328. [\(doi:10.1007/s11238-010-9202-y\)](http://dx.doi.org/10.1007/s11238-010-9202-y)
- 19. Busemeyer JR, Pothos EM, Franco R, Trueblood JS. 2011 A quantum theoretical explanation for probability judgment errors. *Psychol. Rev.* **118**, 193–218. [\(doi:10.1037/a0022542\)](http://dx.doi.org/10.1037/a0022542)
- 20. Aerts D, Broekaert J, Smets S. 1999 The liar-paradox in a quantum mechanical perspective. *Found. Sci.* **4**, 115–132. [\(doi:10.1023/A:1009610326206\)](http://dx.doi.org/10.1023/A:1009610326206)
- 21. Conte E, Todarello O, Federici A, Vitiello F, Lopane M, Khrennikov A, Zbilut JP. 2007 Some remarks on an experiment suggesting quantum-like behavior of cognitive entities and formulation of an abstract quantum mechanical formalism to describe cognitive entity and its dynamics. *Chaos Solitons Fractals* **31**, 1076–1088. [\(doi:10.1016/j.chaos.2005.](http://dx.doi.org/10.1016/j.chaos.2005.09.061) [09.061\)](http://dx.doi.org/10.1016/j.chaos.2005.09.061)
- 22. Pothos EM, Busemeyer JR. 2009 A quantum probability explanation for violations of 'rational' decision theory. *Proc. R. Soc. B* **276**, 2171–2178. [\(doi:10.1108/03684920510575807\)](http://dx.doi.org/10.1108/03684920510575807)
- 23. Marr D. 1982 *Vision: a computational investigation into the human representation and processing of visual information*. San Francisco, CA: W.H. Freeman.
- 24. Bruza P, Kitto K, Ramm B, Sitbon LJ. 2015 A probabilistic framework for analysing the compositionality of conceptual combinations. *J. Math. Psychol.* **67**, 26–38. [\(doi:10.1016/](http://dx.doi.org/10.1016/j.jmp.2015.06.002) [j.jmp.2015.06.002\)](http://dx.doi.org/10.1016/j.jmp.2015.06.002)
- 25. Yearsley JM. 2017 Advanced tools and concepts for quantum cognition: a tutorial. *J. Math. Psychol*. **78**, 24–39. [\(doi:10.1016/j.jmp.2016.07.005\)](http://dx.doi.org/10.1016/j.jmp.2016.07.005)
- 26. Yearsley JM, Busemeyer JR. 2016 Quantum cognition and decision theories: a tutorial. *J. Math. Psychol.* **74**, 99–116. [\(doi:10.1016/j.jmp.2015.11.005\)](http://dx.doi.org/10.1016/j.jmp.2015.11.005)
- 27. Shafir E, Tversky A. 1992 Thinking through uncertainty: nonconsequential reasoning and choice. *Cogn. Psychol*. **24**, 449–474. [\(doi:10.1016/0010-0285\(92\)90015-T\)](http://dx.doi.org/10.1016/0010-0285(92)90015-T)
- 28. Trueblood JS, Busemeyer JR. 2011 A quantum probability account of order effects in inference. *Cogn. Sci*. **35**, 1518–1552. [\(doi:10.1111/j.1551-6709.2011.01197.x\)](http://dx.doi.org/10.1111/j.1551-6709.2011.01197.x)
- 29. Yearsley JM, Pothos EM. 2014 Challenging the classical notion of time in cognition: a quantum perspective. *Proc. R. Soc. B* **281**, 1471–1479. [\(doi:10.1098/rspb.2013.3056\)](http://dx.doi.org/10.1098/rspb.2013.3056)
- 30. Atmanspacher H, Filk T. 2010 A proposed test of temporal nonlocality in bistable perception. *J. Math. Psychol*. **54**, 314–321. [\(doi:10.1016/j.jmp.2009.12.001\)](http://dx.doi.org/10.1016/j.jmp.2009.12.001)
- 31. Khrennikov A, Basieva I, Dzhafarov EN, Busemeyer JR. 2014 Quantum models for psychological measurements: an unsolved problem. *PLoS ONE* **9**, e110909. [\(doi:10.1371/](http://dx.doi.org/10.1371/journal.pone.0110909) [journal.pone.0110909\)](http://dx.doi.org/10.1371/journal.pone.0110909)
- 32. Yearsley JM, Pothos EM. 2016 Zeno's paradox in decision making. *Proc. R. Soc. B* **283**, 20160291. [\(doi:10.1098/rspb.2016.0291\)](http://dx.doi.org/10.1098/rspb.2016.0291)
- 33. Broekaert J, Busemeyer JR. 2017 A Hamiltonian driven quantum like model for overdistribution in episodic memory recollection. *Front. Phys.* **5**, 23. [\(doi:10.3389/fphy.2017.00023\)](http://dx.doi.org/10.3389/fphy.2017.00023)
- 34. Broekaert J, Aerts D, D'Hooghe B. 2006 The generalised liar paradox: a quantum model and interpretation. *Found. Sci.* **11**, 399–418. [\(doi:10.1007/s10699-004-6248-8\)](http://dx.doi.org/10.1007/s10699-004-6248-8)
- 35. Asano M, Ohya M, Tanaka Y, Basieva I, Khrennikov A. 2011 Quantum-like model of brain's functioning: decision making from decoherence. *J. Theor. Biol*. **281**, 56–64. [\(doi:10.1016/](http://dx.doi.org/10.1016/j.jtbi.2011.04.022) [j.jtbi.2011.04.022\)](http://dx.doi.org/10.1016/j.jtbi.2011.04.022)
- 36. Asano M, Ohya M, Tanaka Y, Khrennikov A, Basieva I. 2011 On application of Gorini– Kossakowski–Sudarshan–Lindblad equation in cognitive psychology. *Open Syst. Inf. Dyn*. **18**, 55–69. [\(doi:10.1142/S1230161211000042.\)](http://dx.doi.org/10.1142/S1230161211000042.)
- 37. Fodor JA. 1983 *The modularity of mind*. Cambridge, MA: MIT Press.
- 38. Khrennikova P, Haven E. 2016 Instability of political preferences and the role of mass media: a dynamical representation in a quantum framework. *Phil. Trans. R. Soc. A* **374**, 20150106. [\(doi:10.1098/rsta.2015.0106\)](http://dx.doi.org/10.1098/rsta.2015.0106)
- 39. Khrennikova P, Haven E, Khrennikov A. 2014 An application of the theory of open quantum systems to model the dynamics of party governance in the US political system. *Int. J. Theor. Phys.* **53**, 1346–1360. [\(doi:10.1007/s10773-013-1931-6\)](http://dx.doi.org/10.1007/s10773-013-1931-6)
- 40. Martínez-Martínez I, Sánchez-Burillo E. 2016 Quantum stochastic walks on networks for decision-making. *Sci. Rep.* **6**, 23812. [\(doi:10.1038/srep23812\)](http://dx.doi.org/10.1038/srep23812)
- 41. Gorini V, Kossakowski A, Sudarshan ECG. 1976 Completely positive dynamical semigroups of *N*-level systems. *J. Math. Phys*. **17**, 821–825. [\(doi:10.1063/1.522979\)](http://dx.doi.org/10.1063/1.522979)
- 42. Lindblad G. 1976 On the generators of quantum dynamical semigroups. *Commun. Math. Phys.* **48**, 119–130. [\(doi:10.1007/BF01608499\)](http://dx.doi.org/10.1007/BF01608499)
- 43. Lidar DA. 2014 Review of decoherence free subspaces, noiseless subsystems, and dynamical decoupling. *Adv. Chem. Phys.* **154**, 295–354. [\(doi:10.1002/9781118742631\)](http://dx.doi.org/10.1002/9781118742631)