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Modeling the Cost-Effectiveness of Interventions for Suicide Risk in Hospital Emergency Department Patients

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Abstract

Objective—This study estimates the expected cost-effectiveness and population impact of alternative outpatient interventions to reduce suicide risk among adults presenting to general hospital emergency departments (EDs), relative to usual care. Several such interventions have been found efficacious, but none is yet widespread, and cost-effectiveness of population-based implementation is unknown.

Methods—Modeled cost-effectiveness analysis comparing three ED-initiated suicide prevention interventions previously found to be efficacious: follow-up via postcards/caring letters, follow-up via telephone outreach, and suicide-focused Cognitive Behavioral Therapy (CBT), relative to usual care. Primary outcomes are treatment costs, suicides, and life-years saved, evaluated over the year after initial ED presentation.

Results—Relative to usual care, adding postcards improved outcomes and reduced costs. Adding telephone outreach and suicide-focused CBT, respectively, improved outcomes at a mean incremental cost of \$5,900 and \$18,8000 per life-year saved, respectively. Monte Carlo simulation (1,000 repetitions) revealed the chance of incremental cost-effectiveness to be certainty for all the

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three interventions, assuming societal willingness to pay \$50,000 per life year. These main findings were robust to various sensitivity analyses, including conservative assumptions about effect size and incremental costs. Population impact is limited by low sensitivity of detecting ED patients' suicide risk, and health care delivery inefficiencies

Conclusions—The highly favorable cost-effectiveness found here for each outpatient intervention provides a strong basis for widespread implementation of any or all of these. The estimated population benefits of doing so would be additionally enhanced by increasing the sensitivity of suicide risk detection among individuals presenting to general hospital EDs.

INTRODUCTION

The United States' Healthy People 2020 goals include a target suicide rate of 10.2 per 100,000 people, representing a 10% reduction from the 2007 rate of 11.3, and a 26% reduction from the 2015 rate of 13.8.^{1–3} Reaching this goal requires multiple strategies across different populations and settings.^{4–7} One key setting is hospital Emergency Departments (EDs), where at least 500,000 people present annually with self-injury, and many more with suicidal ideation. These numbers, along with evidence that self-injury and ideation are major suicide predictors, suggest that effective ED-initiated suicidality treatment is likely essential to meeting suicide prevention targets.^{8–10}

This study examines the current evidence regarding ED-initiated interventions to reduce suicide risk in people presenting to general hospital EDs, to assess whether any such interventions are likely cost-effective enough to support widespread implementation. If so, there is a clinical and economic rationale for adopting such interventions as the new standard of practice, even while researchers develop and test additional suicide prevention interventions.

Several ED-initiated interventions to reduce suicide risk have been found to be efficacious in at least one randomized control trial, relative to usual care. These vary in approach and intensity, from the “caring letters” approach, which provides messages of psychosocial support to individuals after discharge; to post-discharge telephone contacts that encourage follow-up treatment; to aftercare involving suicide-focused Cognitive Behavioral Therapy.^{11–19} However, none is yet in widespread use; and the cost-effectiveness of population-based implementation, as well as the potential impact on suicide rates, is currently unknown.^{17–19} We therefore use decision analysis to address these questions, drawing on findings from existing efficacy trials, other available data, and expert opinion regarding suicide risk identification among ED patients.²⁰ We also identify key gaps in existing evidence, for future research.

METHODS

A Markov state-transition model was created to evaluate the cost-effectiveness of three interventions designed to reduce post-discharge suicide risk among adults (aged 18+) presenting to general hospital EDs. Patients treated in psychiatric EDs are outside our scope. Our study period is 54 weeks from the initial (index) ED presentation, divided into nine six-week Markov cycles (for expositional convenience, we report annualized results). The model

begins with initial ED presentation; each subsequent period, each individual can have a new non-fatal suicide event, die by suicide, die by other manner, or none of these. Our endpoints are case identification; suicide attempts averted; life-years saved; and costs associated with the index and any subsequent ED visit, and with inpatient and outpatient care that follows ED presentation. We used TreeAge Pro 15.2.1.0-v20150831 modeling software.

Triage and Case Identification

For tractability, and absent clear empirical guidance, we assume that each ED patient falls into one of three latent (*i.e.*, unobserved) states of suicide risk: high (2.8%), low (9.6%), and none (87.6%). High-risk patients have high near-term risk of suicidal acts, defined here as the next six weeks. Low-risk patients have somewhat elevated suicidal risk, which we define operationally as half the rate of high risk. By definition, no-risk patients have zero near-term suicide risk. Details for all model parameters are in Table 1; Supplemental eFigure 1 illustrates our understanding of patient flow through the ED for high- and low-risk (eFigure 1a) and no-risk (eFigure 1b) patients.

We assume individuals receive a very brief suicide risk screen by the triage nurse, and are triaged by whether they have acute/emergent medical problems ("medical branch") or not ("psych branch"). Medical patients are hospitalized immediately or treated in the ED; they may be re-screened for suicide risk, based on self-report of suicidality or nurse judgement. Medical patients screening positive for suicide risk, and all psych branch patients, undergo a full clinical suicide risk assessment. Patients who assess positive are hospitalized; or discharged and referred to outpatient treatment, *i.e.*, usual care or one of the alternative interventions. Patients screening or assessing negative are considered non-suicidal, regardless of their "true" risk state. Screening and assessment aims to identify patients with any (high or low) vs. no suicide risk. However, the assumed sensitivity and specificity of screening and assessment, and probabilities of hospitalization vs. discharge, differ for high, low and no risk, respectively (and by the presence and severity of medical conditions).

Outpatient Suicide Interventions

We assume that all patients identified with suicide risk are offered usual care (UC) after ED or hospital discharge. Our operationalized model of aftercare assumes the following: 65% will receive no specific treatment after discharge, 35% will receive an average of one initial diagnostic evaluation plus two 45-minute psychotherapy sessions during the 12 weeks post-discharge (additional details are in Table 1). Our base estimate is that UC reduces the rate of suicide (re-)attempt by 5.25% in the target population over the 12 weeks post-discharge, relative to no treatment, *i.e.*, a 15% reduction among the 35% who receive treatment. After 12 weeks, these effects decline linearly to zero at the end of the study period.

For patients identified with suicide risk and discharged from the ED, we consider three ED-initiated outpatient interventions delivered in addition to UC; these were the only three such interventions that had been tested via randomized control trial when we began this research. For each intervention, we assumed equal effectiveness for persons experiencing suicidal ideation and nonfatal suicidal acts within the respective risk categories. In this study, we assume these interventions are not available to patients hospitalized from the ED:

1. *Postcards* – ED or other personnel send patients a total of eight follow-up postcards (PC) as psychosocial support, monthly for four months and then bimonthly.¹¹ We assume that all targeted patients receive this intervention. Per the results of the most relevant trial, conducted in a medical ED among self-poisoning cases, our base estimate is that PC reduces the rate of suicide (re-)attempt by 45% relative to UC alone (and approximately 48% relative to no treatment).¹¹
2. *Telephone outreach* – ED or other personnel conduct telephone outreach (TO) as psychosocial support and to encourage engagement in follow-up outpatient treatment, 1–3 months after discharge.¹² Per the trial results, 70% of targeted patients receive these calls. Our base estimate is that TO reduces the rate of suicide (re-)attempt by 34% in this 70%, relative to UC alone, across our study period.¹²
3. *Cognitive Behavior Therapy* – ED or other personnel connect patients to a suicide-focused cognitive behavioural therapy (CBT) program.¹³ We assume that 65% of targeted patients participate, based on the fraction of patients who agreed to participate in the clinical trial. Participants receive an average of nine weekly or biweekly psychotherapy sessions as needed. Our base estimate is that CBT reduces the rate of suicide (re-) attempt by 50% among participants, relative to UC alone, across our study period.¹³

In each of these, the ED has responsibility for initiating follow-up engagement with the patient. In the respective trials, this was done by ED staff, but in general it could also be done by non-ED staff, e.g., within the same health system.^{7,21,22}

Costs

Interventions can affect costs two ways: the direct cost of delivery, including the intervention *per se* and any associated health care use; and by altering the incidence of subsequent suicide events. For delivery costs, we use data on health service use reported in the corresponding clinical trial, inferring the relevant CPT codes, and assigning costs based national rates from the 2014 Medicare Physician Fee Schedule.^{11–13,23} For ED visits and hospitalizations, we calculated average costs based on analysis of corresponding events in the Healthcare Cost and Utilization Project (HCUP) database, for individuals discharged alive and deceased, respectively (Table 1). We use HCUP data from four states (AZ, FL, NE, UT) that either mandate or are known to fully report ICD-9 External Cause of Injury codes.^{24,25} General medical costs not associated with ED visits and related hospitalizations are outside this study's scope.

Outcomes

At the end of each Markov cycle, individuals either die by suicide, die by another manner, experience a suicide (re-)attempt, or survive without additional attempt. We assume that one-in-13 suicide attempts result in death; the other 12 enter the next Markov cycle with a new ED presentation. Some hospitalized patients are at risk for suicide and/or death by another

manner in the hospital, depending on their medical and suicide-risk state (Supplemental eFigure 1).

We assume that individuals maintain the same suicide-risk state (high, low, none) across the study period, and that risk of a new suicide event declines with each Markov cycle that does not include such an event. After a new (re-)attempt, transition probabilities reset to the same levels as after the index event. We assume that sensitivity and specificity of suicide screening and assessment is the same at the index and any subsequent ED visit.

RESULTS

Cost-Effectiveness

Base-case analysis—Based on eFigure 1 and the base parameter values in Table 1, we computed the mean expected costs and life-years per person during our study period, under each of the four interventions (UC, PC, TO, CBT); and incremental costs and life-years, and cost-effectiveness ratio of PC, TO, and CBT, respectively, relative to UC (Table 2). If there were no deaths in our cohort during the study period, mean life-years would be exactly one.

Mean costs per patient are \$1,962 under usual care. Relative to UC, mean costs were 0.07% lower under PC, and 0.05% and 0.25% higher under TO and CBT, respectively. Each enhanced intervention reduced mortality, on average. Relative to UC, PC was “dominant,” in the sense of having both lower costs and better outcomes. The estimated mean incremental cost per life-year was \$4,300 for TO and \$18,800 for CBT.

Monte Carlo simulation—Figure 1 presents incremental costs and outcomes of the enhanced interventions relative to UC, based on Monte Carlo simulation accounting for uncertainty across the model inputs. Table 1 lists ranges for each input, and values are assumed to follow a beta distribution; we drew 1,000 samples and computed the expected values of the respective outcomes for each vector of sampled parameters. While there is no definitive benchmark regarding societal willingness to pay (WTP) to reduce mortality, the sloped line in Figure 1 marks the relatively conservative WTP threshold of \$50,000 per life-year.²⁶ Trials to the right of that line represent more favorable incremental cost-effectiveness (ICE). For each comparison, ellipses mark the 95% confidence interval for estimated ICE.

Relative to UC, PC and CBT improve outcomes with ICE at or below \$50,000/LF with certainty, while the probability of TO improving outcomes at or below this threshold is 99.5%. The probability of PC dominating UC is 94%, and PC is cost-effective relative to UC even for WTP = \$0/LY. The probability of TC being cost-effective relative to UC is 96% at WTP = \$20,000/LY, and 80% at WTP = \$10,000/LY (Supplemental eFigure 2); while the probability of CBT being cost-effective relative to UC is 67% at WTP = \$20,000/LY, although only 1.6% at WTP = \$10,000/LY.

Sensitivity analysis—We conducted one-way sensitivity analyses for all inputs, across at least the full range in Table 1. For nearly all inputs, our primary finding, the cost-effectiveness of each enhanced intervention relative to UC at WTP = \$50,000/LY, remained intact across this range. The sole exceptions were substantial increases in each intervention’s

costs, and the specificity of suicide risk screening among medical branch patients. For CBT vs. UC, incremental cost-effectiveness exceeded \$50,000/LY if specificity fell from our base rate of 99% (i.e., 1% false positives among no-risk patients) to 91% or below; for TO vs. UC, ICE went above this WTP benchmark for specificity below 60%. For PC vs. UC, incremental costs were positive for specificity below 79%, but ICE remained below \$50,000/LY even at specificity below 40%. Given our other assumptions, even reducing specificity of suicide risk assessment among medical patients who screen positive, and all psych patients, to 30% from our base rate of 50% did not raise ICE above \$50,000/LY for any of the three interventions, vs. UC.

Given the obvious relevance of each intervention's effect size and costs, we conducted two-way sensitivity analyses for these parameters (Table 3 and Supplemental eFigure 3). In Table 3, each row represents an alternative assumption about the cost of the respective interventions; the two columns report the effect size above which the intervention's ICE vs. UC was below \$50,000/LY or \$100,000/LY at the specified cost. For instance, if the cost of TO tripled to \$900 from the base value of \$300, ICE of TO vs. UC would remain below \$50,000/LY as long as TO reduced the suicide rate by at least 26% relative to UC, compared to our base value of 34%.

Population Impact

Our findings regarding the relative cost-effectiveness of each enhanced intervention are not sensitive to plausible variation in sensitivity of suicide screening or suicide risk assessment. In short, this is because false negatives do not have the opportunity for improved outcomes, but also do not incur additional costs (whereas false positives also have no opportunity for improved outcomes, but incur additional costs). However, sensitivity of screening/assessment is important for a different aspect of this analysis: the extent that enhanced intervention could reduce suicides in the target population.

Per Table 1, we estimate that 12.4% of individuals presenting for the index ED visit are suicidal, 2.8% high- and 9.6% low-risk. Of these, we estimate that approximately 82% of high- and 26% of low-risk patients would be identified, based on our estimates for screening and assessment sensitivity; the rest are false negatives. However, only identified patients who are discharged from the ED are eligible for the enhanced interventions, i.e., approximately 26% of high- and 3% of low-risk patients, following our assumptions about hospitalization – or around 8% of all individuals in the cohort with elevated suicide risk. This represents an upper bound for impact in the target population. Applying additional estimates of each intervention's relative effect size, the Monte Carlo simulations yield an estimated reduction of suicide deaths in the cohort from the enhanced interventions of around 2.5% [95% CI: 0%–11%]; the differences between PC, TO, and CBT are not statistically significant at conventional levels.

DISCUSSION

Our modeled analysis of ED-initiated suicide prevention interventions found one, Postcards (PC), improved outcomes and reduce costs relative to usual care. Two others, Telephone Outreach (TO) and Cognitive Behavioral Therapy (CBT), improved outcomes at an

incremental cost below \$50,000/LY, a conservative estimate of societal willingness to pay for reducing mortality.²⁶ These findings were largely insensitive to plausible variation in model inputs. In our view, this provides a compelling rationale for widespread implementation of any of these interventions, most obviously PC.

However, even widespread implementation would have limited population impact due to low sensitivity of detecting ED patients' suicide risk, and to health system inefficiencies. While this aspect of our findings should not deter adoption of interventions that are strongly cost-effective even under current circumstances, it suggests additional avenues for increasing intervention benefits, particularly increasing sensitivity of detecting near-term suicide risk in the ED population, and improving coordination and continuity of care across delivery settings after patients leave the ED.²⁷⁻³² Our findings also highlight the importance of ensuring that evidence-based interventions are economically viable, and that appropriate training and technical assistance are available.

This study has important limitations. EDs vary considerably in staffing, treatment protocols, and other characteristics. Given available information, and the requirements for parsimony inherent in decision analysis, we tried to create a framework reflective of general hospital EDs in the US. In any case, our main findings are quite robust to alternative assumptions about patient flow through an ED, within the parameter ranges in Table 1. This makes our model useful for studying additional improvements in ED practice, such as efforts to improve sensitivity and/or specificity of suicide screening, and from additional efficacy/effectiveness trials.

We relied on author opinion to estimate many inputs, because we could find no corresponding published source, nor any available data for primary estimation. Here, too, we are reassured by the robustness of our findings to alternative parameter values. We consider effects on mortality, but not improvements in quality of life; this is a conservative assumption here.

Only limited evidence exists regarding the effectiveness and costs of these enhanced interventions (and trials have lacked power to assess suicide death).¹¹⁻¹⁹ The trials we reference were conducted under conditions that differ somewhat from our model.¹¹⁻¹³ PC and TO were tested outside the US, and CBT in a highly urban US setting. All trials were small, and none explicitly reported effects on costs. The PC trial focused on self-poisoning cases, a subset of ED patients with suicide risk; and it found significant reductions in the number of re-attempts, but not in the fraction of patients who re-attempted.¹¹ A separate PC study focused on all manners of self-harm, with similar results.³³ The TO trial also focused on self-poisoning, with null intent-to-treat but positive as-treated findings.¹² In the CBT trial, one-third of invited patients declined to participate, while adherence to the therapy protocol approached 100% in the rest.¹³ These trials found similar effect sizes, across substantially different interventions; this gives us some caution regarding PC's relative dominance, although not about its cost-effectiveness relative to UC.

Despite the limitations, each of these interventions appears to be strongly cost-effective. Additional research on these and other interventions to reduce suicide risk among

individuals presenting to general hospital EDs may further aid decision-makers. For instance, the Emergency Department Safety and Follow Up Evaluation (ED-SAFE) study reported that detection of at-risk individuals can be doubled with universal screening in 8 US EDs.³⁰ ED-SAFE also tested a form of TO aimed at supporting treatment adherence, with back up crisis support provided by a call center that is part of the National Suicide Prevention Lifeline, finding that universal screening and TO resulted in a 27% reduction in the risk of a composite outcome of attempts and deaths compared to UC alone.^{34–36} The Attempted Suicide Short Intervention Program (ASSIP) trial in Switzerland, which combined elements of CBT and PC, reported an 80% reduction in re-attempts.³⁷ Together, these findings support enhancing the standard of care for suicide risk in general hospital EDs, in service of reaching national suicide prevention targets.

Supplementary Material

Refer to Web version on PubMed Central for supplementary material.

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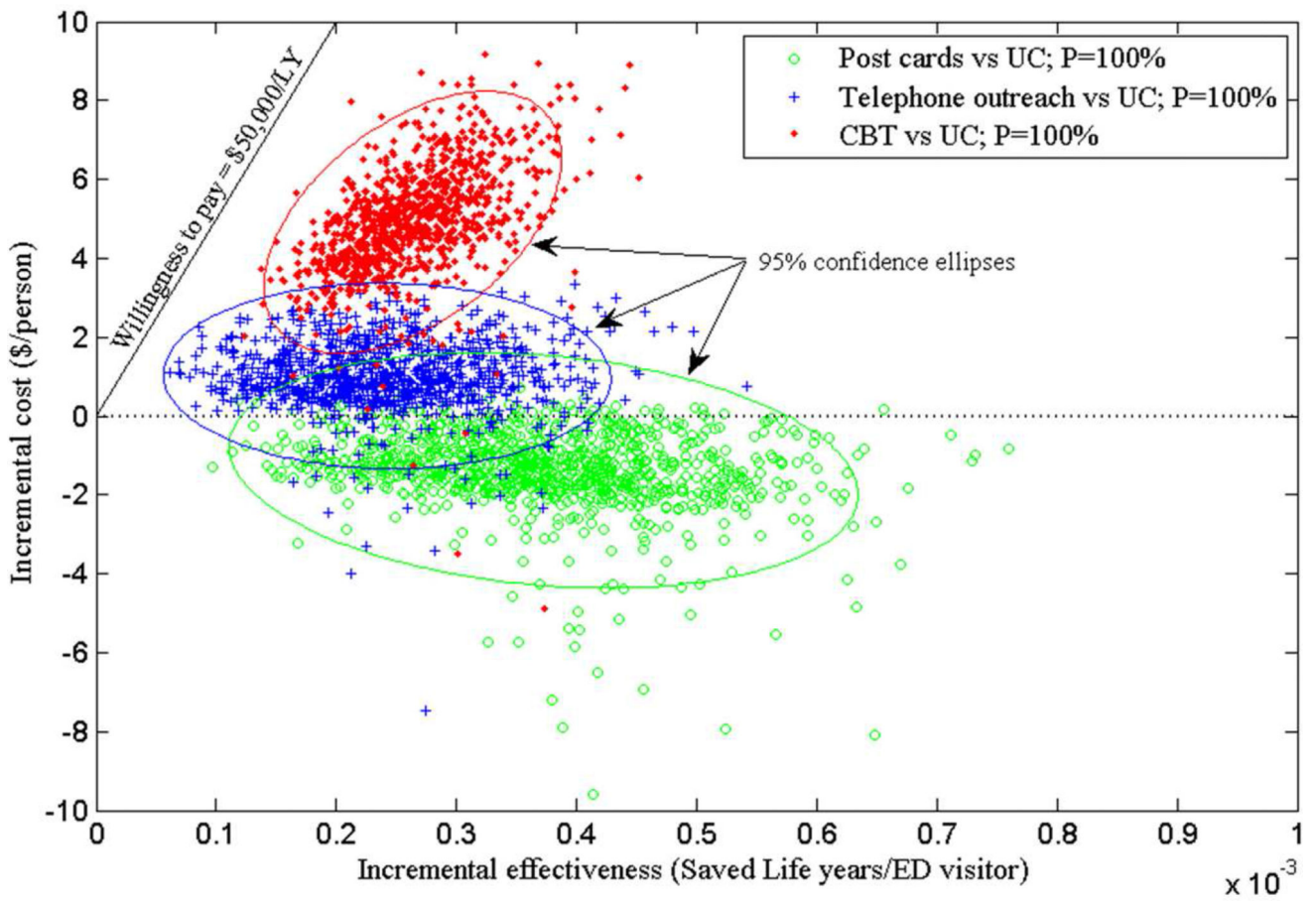


Figure 1. Incremental costs and outcomes of the enhanced interventions versus usual care, based on Monte Carlo simulation

Table 1

Inputs

Category	Point estimate	Range	Source
PREVALENCE			
Suicide risk status at time of initial ED presentation			
High risk	2.8%		*
Low risk	9.6%		*
No risk	87.6%		*
Triage			
Medical Branch	93%	90% – 97%	*
Percentage of the hospitalized patients among the general ED population (i.e., the study cohort)	13.4%	12.2%–14.6%	38,39, **
<i>Of these, hospitalized for medical reasons, no sign of suicidality</i>	7.04%*		*
<i>Of these, no risk</i>	100%	100% – 100%	*
<i>Of these, hospitalized for medical reasons, apparent self-injury</i>	4.5%	2% – 8%	**
<i>Of these, high risk</i>	20%	15% – 25%	**
<i>Of these, low risk</i>	30%	25% – 35%	**
<i>Of these, no risk</i>	50%**		*
<i>Of these, medical treatment in ED</i>	88.46%		*
<i>Of these, high risk</i>	1.75%	0.75% – 2.75%	40, ****
<i>Of these, low risk</i>	8%	6% – 10%	27,40, ****
<i>Of these, no risk</i>	90.25%	87.25% – 93.25%	30, ****
Psych Branch	7%	3% – 10%	41
<i>Of these, high risk</i>	7.5%	5% – 10%	41, ****
<i>Of these, low risk</i>	25%	20% – 30%	41, ****
<i>Of these, no risk</i>	67.5%	60% – 75%	30, ****
SENSITIVITY & SPECIFICITY			
Medical Branch, suicide screening			
Sensitivity, high risk	30%	20%–40%	**
Sensitivity, low risk	3%	0% – 6%	**
Specificity, no risk	99%	95% – 100%	**

Category	Point estimate	Range	Source
Medical Branch, suicide risk assessment among those with positive suicide screening			
Sensitivity, high risk	95%	90% – 100%	**
Sensitivity, low risk	66%	50% – 80%	**
Specificity, no risk	50%	40% – 60%	**
Psych Branch, suicide risk assessment (100% assumed to have positive suicide screening)			
Sensitivity, high risk	95%	93%–97%	**
Sensitivity, low risk	66%	50%–80%	**
Specificity, no risk	56%	46% – 66%	42
Sensitivity & specificity of identifying suicide risk in patients admitted to hospital from ED for medical reasons			
Sensitivity, high risk	100%	100% – 100%	**
Sensitivity, low risk	100%	100% – 100%	**
Specificity, no risk	50%	40% – 60%	**
EVENT PROBABILITIES – PSYCHIATRIC HOSPITALIZATION			
Medical Branch, positive suicide screen & positive suicide assessment	35% *	25% – 45%	24, ***
Psych Branch, positive suicide assessment	80%	70% – 90%	24, ***
Psych Branch, negative suicide assessment	10%	5% – 15%	**
BASE COSTS			
Medical ED visit (no risk; discharged alive)	\$675	\$25–\$2,850	24, ***
Medical ED visit (high risk or low risk; discharged alive)	\$890	\$25–\$3,350	24, ***
Psych ED visit (discharged alive)	\$695	\$25–\$2,950	24, ***
Suicide risk assessment	\$150	\$100–\$200	**
Medical hospitalization (no risk; discharged alive)	\$8,765	\$1,450–\$33,500	24, ***
Medical hospitalization (no risk; died in the hospital)	\$21,740	\$1,650 – \$104,000	24, ***
Medical hospitalization (high risk or low risk; discharged alive)	\$11,080	\$1,550–\$49,500	24, ***
Medical hospitalization (high risk or low risk; died in the hospital)	\$21,460	\$2,650–\$123,000	24, ***
Psychiatric hospitalization (discharged alive)	\$5,875	\$1,050–\$20,500	24, ***
Psychiatric hospitalization (died in the hospital by suicide)	\$18,790	\$1,350–\$85,000	24, ***

Category	Point estimate	Range	Source
Inpatient suicide Tx	\$2,000		**
DEATH AND REATTEMPT RATES			
Death by non-suicide manner (in 6 weeks) – same for all risk categories & treatments: Based on average non-suicide mortality for ages 35–44, US, general population, men & women combined, 2007–2010	0.02044%		43
Probability for a new suicide attempt (assuming no treatment)			
High risk – 1 st Markov cycle after the index event	0.048		44,***
High risk – 2 nd – 4 th Markov cycle, each	0.00038		44,**
High risk – 5 th Markov cycle	0.00029		44,**
High risk – 6 th – 9 th Markov cycle, each	0.00020		44,**
Low risk – no treatment (false negative) – distributed by 6-week cycles	50% of high rate		**
No risk	0%		**
Ratio of suicides to suicide attempts	1:13		45,46
Years of Potential Life Lost per suicide	24		46,***
INTERVENTIONS - UPTAKE, OUTCOMES and COSTS			
Usual Care (UC; also provided to people who receive inpatient suicide treatment)***			
Uptake (i.e., this % receive any outpatient suicide treatment)	35%	10% – 50%	**
Reduction in (re-)attempt rate, vs. no treatment	15%	10% – 20%	**
Cost [based on CPT 90791 (psychiatric diagnostic evaluation) + 2 times CPT 90834 (45 min psychotherapy)]	\$340		23,**
Postcards (PC)*			
Uptake	100%	NA	11
Reduction in (re-)attempt rate, vs. UC	45%	35% – 55%	11,**
Additional cost of intervention [based on \$10 per person for the postcards <i>per se</i> ; plus \$135 (1.5 CPT 90834 visits) in additional outpatient treatment as function of receiving the postcards]	\$145	\$135 – \$500	11,**
Telephone Outreach (TO)			
Uptake (i.e., this % of those offered TO participate; the rest do UC only)	70%	60% – 80%	12,**
Reduction in (re-)attempt rate among those with TO uptake, vs. UC	34%	25% – 45%	12,**

Category	Point estimate	Range	Source
Additional cost of intervention, for those with uptake [<i>based on \$30 for the phone calls per se, plus \$270 (3 CPT 90834 visits) in additional outpatient Tx as function of receiving the calls</i>]	\$300	\$300 – \$900	12, **
Cognitive Behavioral Therapy (CBT)			
Uptake (i.e., this % of those offered CBT participate; the rest do UC only)	65%	55% – 75%	13, **
Reduction in (re-)attempt rate among those with uptake, vs. UC	50%	40% – 60%	13, **
Additional cost of intervention, for those with uptake [<i>based on 9 times CPT 90834</i>]	\$810	\$810 – \$2000	13, ***

NOTES:

* Calculated by the authors based on available data regarding prevalence of suicide risk within subgroups of the ED population (i.e., the sources cited under “Triage” in Table 1), so that each individual presenting to the ED for the initial (index) visit is counted exactly once

** Author opinion

*** Author opinion, considering information available from the listed source(s)

Table 2

Expected costs, effectiveness and incremental cost-effectiveness, relative to UC

Prevention strategy	Treatment Cost, \$		Life Years		Incremental Cost-Effectiveness (\$/LY)
	Total (per person)	Incremental (per person)	Total (per person)	Incremental (per person)	
Usual care	1961.812	0	0.979321179	0	...
Post cards	1960.454	-1.36	0.979693574	0.000372395	Cost & life saving
Telephone outreach	1962.855	1.043	0.979565566	0.000244387	4,300
CBT	1966.77	4.96	0.979584921	0.000263742	18,800

LX, life-year; ellipses, not applicable

Table 3

Risk reduction ratios under which the prevention strategies are cost-effective at WTP levels of \$50,000 and \$100,000 per saved life year

Intervention	Cost of Delivery	WTP = \$50,000 per saved life year	WTP = \$100,000 per saved life year
		Risk reduction relative to UC	Risk reduction relative to UC
Postcards (PC)	\$135 (base case)	Cost- and life-saving	Cost- and life-saving
	\$270	3%	2.5%
	\$500	7%	4.5%
Telephone Outreach (TO)	\$300 (base case)	6%	3%
	\$600	16%	9%
	\$900	26%	14%
Cognitive Behavioral Therapy (CBT)	\$810 (base case)	20%	10%
	\$1,600	45%	23%
	\$2,000	68%	30%