Published in final edited form as:

Clin Pharmacol Ther. 2018 January; 103(1): 43-46. doi:10.1002/cpt.898.

Transforming the Activation of Clinical Trials

Ms. Julie T. Watters, Ms. Jason H. Pitzen, Ms. Linda J. Sanders, Ms. Virginia (Nickie) M. Bruce, Ms. Alissa R. Cornell, Ms. Gary C. Cseko, Ms. Janice S. Grace, Ms. Pamela S. Kwon, Ms. Andrea K. Kukla, Mr. Michael S. Lee, Ms. Michelle D. Monosmith, Ms. John D. Myren, Ms. Rebecca S. Kottschade, Ms. Marc N. Shaft, Ms. Jennifer (Jenny) A. Weis, Ms. Jane C. Welter, and Dr. Adil E. Bharucha

Department of Research Administration (Ms Watters, Sanders, Cornell, Grace, Kwon, Kukla, Weis, and Welter, Messrs Pitzen, Cseko, Myren, and Shaft, and Dr Bharucha), Legal Department (Ms Bruce), Finance (Ms Monosmith), and Department of Mayo Clinic Health System Administration (Ms Kottschade), Rochester, Minnesota, and Division of Research Administrative Services (Mr Lee), Mayo Clinic Hospital, Phoenix, Arizona

Keywords

approval; health care; Institute of Medicine; institutional review board; multicenter study; pharmaceutical; recruitment; regulatory; review

Introduction

The Institute of Medicine and Food and Drug Administration recognize that activating clinical trials in the United States is lengthy and inefficient. Downstream consequences include increased expense, suboptimal accrual, move of clinical trials overseas and delayed availability of treatments for patients. An in-tandem processing initiative is here highlighted that transformed the activation of clinical trials (TACT), reduced the activation time by 70%, and offers a paradigm for enhanced translational readiness.

Transforming the Process

National academies and regulatory agencies have identified a major need in expediting the launch of clinical trials to ensure an optimized, competitive and cost-effective translational process.(1, 2) A plan-do-study-act (PDSA) process (3), Design for Six Sigma, and Lean 3P methodologies were used to redesign the entire process (Table 1), which was tested in selected pilot trials, then implemented institution-wide (final phase) at Mayo Clinic sites in Rochester, Minnesota; Jacksonville, Florida; and Scottsdale, Arizona. The project was limited to industry-funded trials, where process flows, activation timelines, and funding are more predictable than federally-sponsored trials.

The fundamental change was a process in which the financial, contractual and regulatory steps occur in parallel rather than in series (Figure 1). Other changes were the creation of

integrated work teams, less complexity, improved quality, more effective communication among business units, and the elimination of redundant work, barriers, and waste while ensuring that protection of research participants remained the leading priority. Every trial had a facilitator, i.e. a project manager, who ensured, at the outset, that the sponsor and study teams were committed to the process and timeline. Most studies (*ACT1* studies, 38 of 40 pilot and 71 of 105 final trials) adhered to a 65 day timeline. For the remaining (*ACT2*) studies, the actual timeline was negotiated on a case-by-case basis with study sponsors. Extensive face-to-face training and new electronic tools were provided to all participants. For all trials, the total time for all steps from submission of the funding proposal to account creation was measured in calendar days. During the pilot phase, the actual work time was also measured.

Expedited Outcomes

Before TACT, the median (IQR) activation times were 189 (134–264) calendar days in 2013 (277 trials), 166 (126–251) days in 2014 (296 trials), and 168 (123–244) days in 2015 (333 trials). By comparison, 109 ACT1 trials were activated in 59 [43–63] days, P<.001). Of these 109 trials, 91 were drug trials, 17 included a device, and 1 evaluated a behavioral intervention. Among drug studies, 17 were phase 1, 10 were phase 1–2, 34 were phase 2, 1 was phase 2–3, 24 were phase 3, and 5 were phase 4 studies. The 34 ACT2 studies were activated in 63 (49–95) days. It took longer (P=.002) for studies to be activated at 2 or 3 Mayo Clinic sites than at 1 site. During the pilot phase, actual work time for individual steps was considerably shorter than time required to process these steps (Supplementary Table 1).

Lessons Learned and Relevance to Implementing TACT

Through a transformed and unique process that works in parallel (rather than in series), the time required to activate clinical trials was reduced by 70% at 3 geographically diverse and distant Mayo Clinic sites. Because the actual work time was a fraction of the total time taken for individual steps, the gains from TACT were achieved primarily by reducing the non–value-added time (i.e., wait or rework time) between steps (4), reducing rework, and eliminating unnecessary steps, rather than shortening the actual time required to conduct scientific and regulatory reviews or longer work hours. All units, including the Institutional Review Board, were represented on the project team, thereby ensuring that TACT did not affect the protection of human subjects.

Challenging several assumptions in the existing processes, the TACT project actualized meaningful and sustainable change and harmonized procedures across all 3 Mayo Clinic sites. For example, before TACT, radiation safety reviews were conducted separately at each campus for a 3-site study because of differences in state laws. Through effective collaboration, each site's radiation safety officers agreed on standard committee intake forms and a single videoconference Radiation Safety review meeting that satisfied all state laws. Indeed, within TACT, all Mayo Clinic sites have an identical timeline (Figure 1), scientific review processes, and, where possible, a single review and legal contract for all sites. Nonetheless, there are differences in the organization of study teams, expenses, and

some processes among 3 sites, which may explain why it took longer to activate multi-site studies.

In the United States, the protocol, scientific review process, business and legal requirements for multicenter clinical trials are similar across institutions. Hence, the TACT process flow and timeline should be widely implementable, aided by other new nationwide initiatives (eg, Accelerated Clinical Trial Agreements, Smart IRB) that employ uniform, and often one, process across institutions for multi-center trials. Facilitating these studies cost \$148,262, which is modest and less than 0.5% of the contracted (not earned) revenue of \$38,669,301. Over time, processes have been refined and streamlined; facilitation is more efficient and costs less. While the TACT process is now defined, implementing TACT in other institutions will require teamwork, disciplined project management, the ability to challenge assumptions, and a compulsive reliance on data and metrics.

It took 3 months to build a team that took ownership of the problem and for team members to recognize that the pre-TACT process was broken but could be revamped. Comingling principal investigators, research coordinators, managers, and directors from business units fostered joint ownership in the TACT team. Through active discussion and examples, the principal investigators shared their experiences and the pitfalls of the existing process (e.g. patients who sought access to clinical trials at other institutions because of delayed activation at our institution and of multisite trials that were closed to enrollment shortly after activation at our institution - a considerable expenditure for the institution without the benefit of enrolling even 1 participant).

Before TACT, efforts by individual business units to shorten their turnaround times failed because the units worked in isolation and redefined their inputs. For example, previously, the IRB agreed to reduce its process time provided submissions were pristine. However, these improvements did not shorten the overall activation time because additional time was required to proof the documents before IRB submission. Further, when business units work in isolation, opportunities to eliminate steps or move steps from sequential to parallel can be missed. One striking example was a long-standing practice of not executing contracts until IRB approval was obtained. Legal Contract Administration (LCA) was concerned that IRB members may feel coerced to approve an application if a contract was already signed. The IRB believed that the protocol could not be changed after contracts were signed. Through discussion, LCA learned that IRB members were not aware of contract status during their review and thus LCA was comfortable with signing the contracts prior to IRB approval, including contingencies in the contract to address failure of IRB approval, eliminating several days from the process.

The addition of a trained project manager (or facilitator) to each trial was the change that had the most impact on the process. Earlier efforts, which focused on reducing the actual work time for individual steps, did not meaningfully reduce the overall activation time because the total actual work time was only approximately 60 hours over several months. Rather, TACT, and specifically the facilitator, focused on reducing wait and rework time. By aligning the multidisciplinary activation team toward a shared schedule, the facilitator ensured the trial flowed through the activation process without unnecessary delays.

Finally, TACT introduced a web-based application that provides real-time updated information on timelines and metrics for each study, accessible to all study staff and business units. This transformation provided transparency to the activation process.

Impact

The outcome of TACT is aligned with the United States Food and Drug Administration (FDA) Clinical Trials Transformation Initiative, which emphasized the need to minimize delays in study start-up time.(5) Likewise, the European Union's Clinical Trial Regulation EU 536/2014, effective 2019, specifically calls for the avoidance of administrative delays for starting a clinical trial with a procedure that is "flexible and efficient, without compromising patient safety or public health."(6) The TACT process is focused on the activating clinical trials in a timely manner rather than on the design or the conduct of clinical trials, which also needs to be streamlined. While this project was limited to industry-funded trials, it is currently being extended to trials supported by other sponsors. By comparison to industry-funded studies, the ACT process for federally-funded trials begins after funding is received; the process and timeline need to more flexible.

Supplementary Material

Refer to Web version on PubMed Central for supplementary material.

Acknowledgments

Funding: This study was supported in part by Grant Number 1 UL1 RR024150-01* from the National Center for Research Resources (NCRR), a component of the National Institutes of Health (NIH), and the NIH Roadmap for Medical Research. Its contents are solely the responsibility of the authors and do not necessarily represent the official view of NCRR or NIH. The funding source had no involvement with the study design; collecting, analysis, and interpretation of data; in the writing of the report; and in the decision to submit the article for publication.

Abbreviations

ACT accelerated clinical trial

IQR interquartile range

IRB institutional review board

PDSA plan-do-study-act

TACT transforming the activation of clinical trials

References

- Nass, S., Moses, H., Mendelsohn, J. A National Cancer Clinical Trials System for the 21st Century: Reinvigorating the NCI Cooperative Group Program. National Academies Press; Washington (DC): 2010.
- Butler J, et al. Improving cardiovascular clinical trials conduct in the United States: recommendation from clinicians, researchers, sponsors, and regulators. Am Heart J. 2015; 169:305–14. [PubMed: 25728719]

3. Langley, G., Moen, R., Nolan, K., Nolan, T., Norman, C., Provost, L. The improvement guide: a practical approach to enhancing organizational performance. 1. Jossey-Bass Publishers; San Francisco (CA): 1996.

- 4. Dilts DM, Sandler AB. Invisible barriers to clinical trials: the impact of structural, infrastructural, and procedural barriers to opening oncology clinical trials. J Clin Oncol. 2006; 24:4545–52. [PubMed: 17008693]
- U.S. Food and Drug Administration. [Accessed 9/7/17] Clinical Trials Transformation Initiative (U19). 2009. https://www.fda.gov/scienceresearch/specialtopics/criticalpathinitiative/spotlightoncpiprojects/ucm167886.htm
- 6. European Parliament and Council. [Accessed 9/7/17] Regulation (EU) no 536/2014 of the European Parliament and of the Council of 16 April 2014 on Clinical Trials on Medicinal Products for Human Use, and repealing Directive 2001/20/EC. 2014. https://ec.europa.eu/health/sites/health/files/files/eudralex/vol-1/reg_2014_536/reg_2014_536_en.pdf

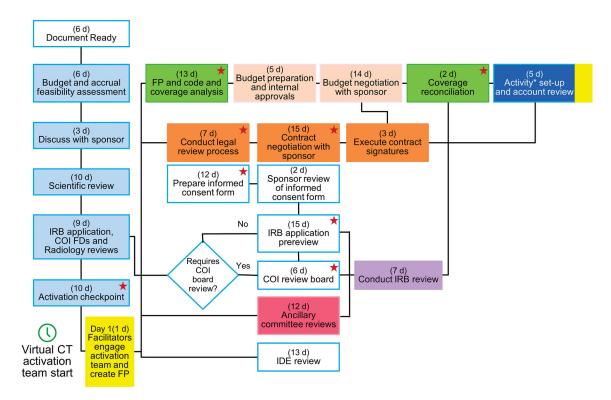


Figure 1.

Transformed Process Flow for Transforming the Activation of Clinical Trials at a Single Site. In each box, the exhibits represent maximum duration (business days) assigned to each process step. This exhibit represents the flow for part 1 studies. For part 2 studies, the design was modified slightly on the basis of the plan-do-study-act process. All activities affecting the consent form are designated with the star icon. Asterisk indicates 39 business days from creation of FP to financial activation. The colors corresponds to colors for corresponding steps in Supplementary Table 1. COI indicates conflict of interest; CT, clinical trial; FD, financial disclosure; FP, funding proposal; IDE, Investigational Device Exemption; IRB, institutional review board.

Watters et al.

Table 1

Comprehensive Changes to Ingredients of Activating Clinical Trials

No.	Subproject	Previous State	Current State	late
-	Process transformation	Sequential process with lag time between	Parallel pro Overall pro	Parallel process with emphasis on first-time quality and central coordination Overall process changes
		process steps, rework needed and no central	•	Require that completed protocols with all manuals be submitted for review to reduce rework
		coordination	•	IRB reviews application and works with study team to improve quality before submission; this process is in parallel with ancillary committee reviews
			•	All items are reviewed to ensure first-time quality during activation checkpoint
			•	Preparation of legal contracts and budgets occurs to greater extent in parallel. Regularly discuss and track budget, timelines, and deliverables with sponsors
			•	Semiweekly activation team meetings
			•	Development of detailed work instructions organized by user role
			Committee reviews	reviews
			•	Integrate 3 separate radiation safety committees at each campus into single committee
			•	Abbreviated timeline for ancillary scientific committee reviews (eg, Clinical Research Unit, Radiation Safety, Radiology) to 7 d
2	Contract signature	Sequential process	•	Parallel vs sequential process approach
		between IKB approval and contract signature	•	Signatures not reliant on IRB approval
		results in delayed activation timeline	•	Shortened negotiation timeline
			•	Accelerated timelines for resolving issues within institution
			•	Start negotiations with bottom-line or compromise position
			•	Manage handoffs in automated (vs manual) manner
			•	Increased communications between Mayo Clinic internal departments
			•	Earlier engagement with sponsor on contract negotiations
			•	Increased use of ACTA and master agreements
			•	Executed 11 new master research agreements with industry partners in 2014 and 9 in 2015
			•	Refined and accelerated process for internal language reviews to ensure timely responses to move forward
			•	Seven business days to review initial contract from sponsor, propose edits, and return contract to sponsor. Hold initial phone conference 5 days after submitting edited contract to sponsor. Ensure decision-makers are on phone conference to finalize contract negotiations
			•	Eliminate multiple negotiation cycles

Page 7

Watters et al.

No.	Subproject	Previous State	Current State
			Eliminate handoff between OSPA and LCA. After execution of contract, LCA uploads the fully executed agreement into OSPA's financial database (savings of 1 or 2 days) allowing timely submission to Research Accounting to obtain account numbers
			 Eliminate redundant notifications between LCA and OSPA to study staff and research personnel, eliminating waste in the process
			Develop communication plan, with escalation points, between OSPA and LCA during budget and contract negotiations, to provide seamless approach to industry sponsor
3	Budgets and coding solutions	Complex procedure code identification process	Simplified process of identifying procedure codes Reduction in duration of budget negotiation timeline Code and coverage analysis
			Reduce number of procedure codes in electronic system
			Optimize the tool that allows users to identify frequently used codes
			• Equip study teams with ability to assess budget feasibility early in the process, to facilitate more informed discussions with external sponsors
			• Enhance efficiency by developing code and coverage analysis templates that incorporate standard patient care schedule codes for specific disease groups which use the same laboratory tests, scans, and other diagnostic tests. A specific disease group template may be copied and used as a starting point for a new CCA
			Budget negotiation
			Use sponsor, rather than Mayo Clinic, template to prepare budget
			Standardize study start-up and pharmacy fees for all Mayo Clinic sites
			• Estimate study staff effort per visit vs annually
4	Facilitation	Clinical trial activation managed by individual study teams	Central coordination of clinical trial activation Facilitator coordinated the process, with emphasis on open communication, timeline expectations, and accountability
5	Prioritization	No prioritization criteria established	 Industry-funded clinical trials prioritized through work queues of business units involved in the activation process Standard prioritization process developed to ensure activation within 65 calendar days Fast-track prioritization criteria; limits and process developed for subset of clinical trials that need activation in <65 calendar days
9	IT coding solutions		Electronic system enhancements to support outcomes of other subprojects
			 Enhancements to Mayo Clinic's Integrated Research Information System to support process flow changes, biospecimen changes, prioritization and removal of 2 system hard stops
			Consent form reviewer enables collaborative reviews and edits
			Dashboard clearly shows timeline performance of each study vs target timelines for each process step

Abbreviations: ACTA, accelerated clinical trial agreements; CCA, code and coverage analysis; IRB, institutional review board; IT, information technology; LCA, Legal Contract Administration; OSPA, Office of Sponsored Projects Administration.

Page 8