The impact of DECISION+2 on patient intention to engage in shared decision making: secondary analysis of a multicentre clustered randomized trial

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Abstract

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Keywords: clinician-patient communication, implementation, patient involvement in decision making, shared decision making, theory of planned behaviour **Background** Training health professionals in shared decision making (SDM) may influence their patients' intention to engage in SDM.

Objective To assess the impact of DECISION+2, a SDM training programme for family physicians about the use of antibiotics to treat acute respiratory infections (ARIs), on their patients' intention to engage in SDM in future consultations.

Design Secondary analysis of a multicentre clustered randomized trial.

Setting and participants Three hundred and fifty-nine patients consulting family physicians about an ARI in nine family practice teaching units (FPTUs).

Intervention DECISION+2 (two-hour online tutorial, two-hour workshop, and decision support tools) was offered in the experimental group (five FPTUs, 162 physicians, 181 patients). Usual care was provided in the control group (four FPTUs, 108 physicians, 178 patients).

Outcome measure Change in patients' intention scores (range -3 to +3) between pre- and post-consultation.

Results The mean \pm SD [median] scores of intention to engage in SDM were high in both study groups before consultation (DECISION+2 group: 1.4 ± 1.0 [1.7]; control group: 1.5 ± 1.1 [1.7]) and increased in both groups after consultation (DECISION+2 group: 2.1 ± 1.1 [2.7]; control group: 1.9 ± 1.2 [2.3]). Change of intention, classified as either increased, stable or decreased, was not statistically associated with the exposure to the DECISION+2 programme after adjusting for the cluster design (proportional odds ratio = 1.5; 95% confidence interval = 0.8–3.0). **Conclusion** DECISION+2 had no significant impact on patients' intention to engage in SDM for choosing to use antibiotics or not to treat an ARI in future consultations. Patient-targeted interventions may be necessary to achieve this purpose.

Introduction

In contrast with the paternalistic 'doctor knows best' approach to clinical decision making, shared decision making (SDM) involves active collaboration between patient and clinician.¹ The importance of SDM emerges when health problems have multiple possible treatments, and neither the patient nor the clinician alone holds all the relevant information. In such situations, clinicians may know more about the consequences of each course of action (risks, benefits, costs), but patients know more about how much each of these consequences matters to them given their own values and preferences.¹ When engaging in SDM, the parties pool their knowledge and identify together the patient's preferred course of action.¹ The benefits of this approach have been observed in a wide range of clinical contexts.²⁻⁴ Compared with those receiving usual care, patients who use decision aids (SDM tools) tend to have better knowledge of the medical problem at hand, more comfort with the decision made and more realistic expectations about its potential consequences.² Not surprisingly, then, an increasing proportion of patients and clinicians report a favourable intention to engage in SDM,^{5,6} governments are providing more support for SDM⁷ and coverage in the biomedical literature has increased.⁸

According to a recent study involving pregnant women deciding whether or not to do a screening test for Down syndrome, physicians' attitudes towards SDM may be associated with their patients' intention to engage in SDM.⁹ While the study was not about the decision to use antibiotics for acute respiratory infections (ARIs), it laid the grounds for our rationale that training physicians in SDM has the potential to foster a positive attitude towards SDM, which in turn may influence patients' intention to engage in SDM. However, this remained to be tested. Consequently, we conducted a secondary analysis of the multicentre clustered randomized trial of DECISION+2,¹⁰ a SDM training programme for family physicians regarding the use of antibiotics for treating ARIs, and assessed its impact on patients' intention to engage in SDM for choosing to use antibiotics or not to treat an ARI in future consultations.

Methods

Study design

A detailed protocol and the main results of the multicentre parallel clustered randomized trial of DECISION+2 have been published elsewhere.^{10,11} Briefly, all 12 family practice teaching units (FPTUs) affiliated with Laval University, Quebec City, Canada, were simultaneously randomized to the DECISION+2 group (experimental group) or the control group after stratifying for FPTU location (rural vs. urban). Physicians in participating FPTUs encountered one cohort of patients before the SDM training programme was offered to the DECISION+2 group and a second cohort of patients afterwards. Before the SDM training programme took place, patients in both the experimental and control groups received usual care. Our secondary analysis focused solely on the cohort of patients encountered after the training programme was offered to the FTPUs assigned to the experimental group (Fig. 1). This encounter with the second cohort of patients became our index consultation (baseline data collection) and was followed two weeks later by an interview (follow-up data collection). Therefore, in contrast with patients in the control group, patients in the DECISION+2 group had



Figure 1 Flow of participants.

experienced a consultation with a family physician from a FTPU in which SDM training had taken place.

Participants and recruitment procedure

From July 2010 to April 2011, research assistants approached adults and children accompanied by an adult or legal guardian whose symptoms suggested an ARI prior to index consultations in the waiting rooms of participating FPTUs. The pre-intervention cohort of patients (excluded from this analysis) was recruited between July and October 2010, while the post-intervention cohort of patients (the one analysed here) was recruited between November 2010 and April 2011. Participating patients were eligible if (i) an ARI was diagnosed (acute bronchitis, otitis media, pharyngitis or rhinosinusitis) and (ii) use of antibiotics was discussed as a potential treatment by either the patient or the physician, based on a questionnaire completed immediately after the consultation. For this secondary analysis, we defined the participant as the person who

engaged in the decision-making process with the physician – the parent or legal guardian in the case of a child consulting for an ARI. Neither patients nor clinicians were aware that the impact of DECISION+2 on patients' intention to engage in SDM would be specifically assessed, and patients did not know whether their physician had been exposed to DECISION+2.

Interventions

DECISION+2 consists of a two-hour online tutorial followed by a two-hour on-site workshop. The online tutorial addresses key components of the clinical decision-making process about antibiotic treatment for common ARIs in primary care (bronchitis, otitis media, pharyngitis and rhinosinusitis). The online tutorial and workshop include videos, exercises and decision support tools to help clinicians communicate the probability of a bacterial ARI and the benefits and harms associated with the use of antibiotics. They also provide scripts to help clinicians clarify the values and preferences of patients. During index consultations, decision support tools were available in all walk-in consultation rooms of FPTUs assigned to the DECISION+2 study group. In the control group, physicians were not offered DECISION+2 and did not receive the decision support tools. Therefore, patients in the control group were exposed to usual care. The DECISION+2 intervention took place between October and November 2010.

Data collection

Participating patients completed self-administered questionnaires just before and immediately after the index consultation and responded to a follow-up questionnaire two weeks later by telephone interview. Pre-consultation, patients reported sociodemographic data, their preferred role in the decision-making process based on the Control Preference Scale,^{12,13} and whether they had prior knowledge of SDM by answering the simple question 'Did you know about SDM before participating in this study?' (response scale: yes or no).

Outcome measure

Our outcome measure was the patients' change of score between baseline (pre-consultation) and follow-up (two weeks after the consultation) regarding their intention to engage in SDM for choosing to use antibiotics or not to treat an ARI in future consultations. Before consultation and two weeks later, patients intention¹⁴ their (three reported items. Cronbach's alpha = 0.8). The three items measured on a 7-point Likert scale were: (i) their likelihood of engaging in SDM, from very unlikely (-3) to very likely (+3), (ii) their odds of engaging in SDM, from very weak (-3) to very strong (+3) and (iii) their agreement with the statement 'I intend to engage in SDM', from total disagreement (-3) to total agreement (+3). These items were developed for the pilot trial of DECISION+15 and were based on the theory of planned behaviour.14 The theory of planned behaviour provides a clear method to assess behavioural intention.¹⁴ It proposes three items each assessed on a 7-point Likert scale. The sum of the three items divided by three is computed to derive the total score of intention (Cronbach alpha = 0.8). Our team has extensive experience with the measurement of behavioural intention using the theory of planned behaviour.^{9, 10, 15–20}

Statistical analysis

We computed descriptive statistics for all variables. Patients' scores (pre- and postconsultation) regarding their intention to engage in SDM were computed as the mean of all items for which they reported valid responses, provided that they had done so for at least two out of three items.

Although patients' change-of-intention scores seemed normally distributed, they did not meet the normality assumptions according to the Shapiro-Wilk and Kolmogorov-Smirnov tests and displayed a very high kurtosis index. We therefore used ordered logistic regression instead of multiple linear regression to compare groups. We split our distribution of changeof-intention scores into terciles and labelled changes as 'increased' if they were ≥ 1 , 'stable' if they were <1 and ≥ 0 and 'decreased' if they were <0. The resulting model respected the proportional odds assumption, that is, the odds ratios (OR) are assumed to be the same between change-of-intention scores that were 'increased' vs. 'stable'/'decreased' and between scores that were 'increased'/'stable' vs. 'decreased'.

The potentially confounding and/or modifying effects of patients' gender, age, academic degrees, annual revenue, prior knowledge of SDM and preferred role in decision making were assessed by adding each relevant variable and interaction term to the model (adjusted for the cluster design). A variable was considered as a confounder if its inclusion had a significant impact on the predictions of the statistical model at P < 0.1 and if it changed the OR estimating the impact of DECISION+2 by 10% or more. A variable was considered as a modifier if the inclusion of an interaction term was significant at P < 0.05. Main analyses were conducted on the assumption that all patients in the DECISION+2 group received the same exposure (as if on an 'intention-to-treat' basis). We also explored the impact of each component of DECISION+2 completed by the physician separately (online tutorial, workshop, both or none). We performed statistical analysis using the Statistical Analysis System (SAS Institute Inc. 2010. SAS OnlineDoc[®] 9.3; SAS Institute Inc., Cary, NC, USA).

Results

Of 12 eligible FPTUs, nine participated in the study: four in the control group and five in the DECISION+2 group (Fig. 1). All 429 potentially eligible patients for our secondary analysis responded to the questionnaires. Of the 359 eligible patients, we collected valid intention scores both pre- and post-consultation among 163 of 181 (90%) patients in the DECISION+2 group and 165 of 178 (93%) in the control group. Characteristics of eligible patients were balanced between groups (Table 1) and were similar to those of excluded patients (data not shown).

The mean \pm SD [median] scores of intention to engage in SDM were high and skewed towards higher values in both study groups before consultation (DECISION+2 group: 1.4 ± 1.0 [1.7]; control group: 1.5 ± 1.1 [1.7]). After consultation, these scores increased in both groups and remained skewed towards higher values (DECISION+2 group: 2.1 ± 1.1 [2.7]; control group: 1.9 ± 1.2 [2.3]).

Figure 2 shows the distribution and descriptive statistics of patients' change-of-intention scores, and Table 2 the distribution of patients according to terciles of these scores (increased, stable, decreased) by study group. There was a higher proportion of patients with increased (or not decreased) intention to engage in SDM in the DECISION+2 group, but we found no statistically significant difference between groups after adjusting for the clustered design (intracluster correlation coefficient of change of intention within FPTUs = 0.05). Patients' gender, age, academic degrees, annual revenue, prior knowledge of SDM and preferred role in decision making did not have significant confounding or modifying effects on the association between change-of-intention scores (increased, stable, decreased) and exposure of FPTUs to DECISION+2.

Change-of-intention scores were more likely to increase (or not decrease) in patients

Table	1	Characteristics	of	eligible	
patient	ts				

Characteristic ¹	DECISION+2 group ($n = 181$)	Control group (n = 178)
Age, mean \pm SD	39 ± 13	42 ± 14
Women, <i>n/N</i> (%)	131/170 (77)	127/176 (72)
College degree or more, n/N (%)	65/112 (58)	94/149 (63)
Prior knowledge of SDM, n/N (%)	66/180 (37)	74/177 (42)
Annual revenue:		
Lower than 30 000 CAD\$, <i>n/N</i> (%)	18/104 (17)	28/141 (20)
Between 30 000 and 60 000 CAD\$, n/N (%)	36/104 (35)	55/141 (39)
Higher than 60 000 CAD\$, <i>n/N</i> (%)	50/104 (48)	58/141 (41)
Preferred role in decision making ² :		
Passive, n/N (%)	58/163 (36)	65/165 (39)
Collaborative, n/N (%)	53/163 (33)	43/165 (26)
Active, <i>n</i> / <i>N</i> (%)	52/163 (32)	57/165 (35)

 $^1\mbox{For some characteristics, denominators may be smaller than sample size due to missing values.$

²We labelled a patient's preferred role as 'passive' if he/she stated preferring that 'the physician decides alone' or that 'the physician decides after considering the patient's opinion'; as 'collaborative' if he/she stated preferring that 'parties decide together'; and as 'active' if he/she stated preferring that 'the patient decides alone' or that 'the patient decides after considering the physician's opinion'.^{12,13}



Figure 2 Distributions of patients' change-of-intention scores in regard to their intention to engage in SDM.

Table 2 Distribution of patients' change-of-intention scores to engage in SDM categorized in terciles by study groups

Change-of-intention score	DECISION+2 group (N = 163), n (%)	Control group (N = 165), n (%)	Crude OR (95% CI) ¹	Adjusted OR (95% CI) ^{1,2}
Increased intention (change \geq 1)	70 (43)	47 (28)	1.6 (1.1–2.5)	1.5 (0.8–3.0)
Stable intention (1> change \geq 0)	63 (39)	81 (49)		
Decreased intention (change <0)	30 (18)	37 (22)		

¹Reported odds ratio (OR)s were computed on cumulative odds under the proportional odds assumption: that is, ORs are assumed to be the same between intention scores that were 'increased' vs. 'stable'/'decreased' and scores that were 'increased'/'stable' vs. 'decreased'. ²Adjustments were made to account for the clustered design.

exposed to physicians who completed both the DECISION+2 online tutorial and the live workshop or the live workshop only, but the differences were not statistically significant. Compared with patients in the control group, for DECISION+2 patients, the ordered logistic regression OR (95% CI) adjusted for clustered design were 1.8 (0.9–3.6) (physician completed whole course), 1.9 (0.7–5.1) (workshop only), 0.8 (0.2–2.7) (online tutorial only) and 1.0 (0.4–2.8) (physician did not complete any of the course components).

Discussion

In this secondary analysis of a clustered randomized trial, we found that after adjusting for the clustered design of the trial, DECISION+2 did not significantly affect patients' intention to engage in SDM for choosing to use antibiotics or not to treat an ARI in future consultations. To the best of our knowledge, other than the earlier pilot trial of DECISION+,¹⁵ this is the first study to assess the impact of training health professionals in SDM on the intention of patients to engage in SDM. We also observed high scores of patient intention to engage in SDM in future consultations. These results lead us to discuss three main issues.

First, patient intention scores collected in the current study were noticeably higher (ceiling effect) than in the pilot study.¹⁵ This may be explained by the fact that the current study was conducted in FPTUs where patient

engagement is integral to the curriculum and residents are continually reminded of its importance, while the pilot trial was conducted in private practices. This is congruent with results from another study in which pregnant women consulting physicians in FPTUs were surveyed regarding their intention to engage in SDM for prenatal screening.⁹ These women also reported very high intention to engage in SDM. This difference between FPTU clinical settings and private practices suggests that fostering a continuous learning approach among physicians in private medical practice may have the potential to influence their patients' willingness to engage in SDM because their intention to start with is lower. Lastly, the literature indicates that not only do most patients want to engage in SDM, but there is an historical trend: in more recently published studies, more and more patients want to engage in SDM.^{5,6} This could also partly explain our results.

Second, as these study results did not indicate that DECISION+2 had a statistically significant impact, it would be important to add a patient-mediated intervention to future SDM implementation studies. At least three systematic reviews reporting on patients' engagement in SDM indicate that both clinician- and patient-targeted interventions are needed for SDM to take place during clinical encounters.²⁻⁴ Although DECISION+2 included a decision support tool that clinicians were invited to use with patients during consultation, we could not assess this with an objective measure. Therefore, in this study, we cannot assume that patients were activated with a patient-mediated intervention such as the decision support tool. Future trials will need to test a combination of DECISION+2 and a patientmediated intervention such as a patient decision aid.

Third, although we did not observe that DECISION+2 had a statistically significant impact on the intention of patients to engage in SDM in future consultations, we cannot completely exclude this possibility, especially in patients with very low intention to start with. Indeed as this was a secondary analysis of a multicentre clustered randomized trial, it was not powered to detect a difference on our outcome of interest, namely a change in patient intention to engage in SDM in future consultations. However, based on these study results, if there is a difference, we expect this difference to be small and probably not clinically significant.

This study has limitations. First, as acknowledged above, the main trial was not designed per se for this specific study objective. Second, even though collecting follow-up data through telephone interviews minimized loss of patients at follow-up, both sets of intention scores should ideally have been collected using the same medium (paper or telephone) to prevent potential information bias. Regardless of the group, patients' scores of intention to engage in SDM were significantly higher post-consultation than at baseline, suggesting that factors unrelated to DECISION+2 may have increased average levels of post-consultation scores. A 'mode effect'^{21–25} may be involved, that is, for reasons of 'social desirability',23 some people may have felt less willing to reveal negative or neutral outlooks on SDM when they were interviewed by a real person than when they completed paper-based questionnaires. Another possible explanation is the 'mere measurement effect', whereby the mere reporting of one's intention to perform a desirable behaviour increases one's likelihood (and therefore intention) of actually performing the behaviour. In our case, merely filling in the pre-consultation questionnaire on intention to engage in SDM might have increased the likelihood of a positive response to the post-consultation telephone interview.²⁶⁻³² Whatever the reason, many patients' intention to engage in SDM was so high to begin with that increased intention after consultation could not be detected. This ceiling effect could partially explain our inability to detect significant differences between groups. The lack of significant results may also reflect a lack of sensitivity of the measure of intention, although in previous studies focusing on other types of behavioural intentions, the measure appeared to be adequate.^{33–35} Last, we approached our research question with a proportional odds model to account for violations of normality assumptions. This methodological choice might have led to significant loss of information.

Conclusion

DECISION+2 had no significant impact on patients' intention to engage in SDM for choosing to use antibiotics or not to treat an ARI in future consultations. Further studies are needed to document the impact of training health professionals in SDM on patients' intention to engage in SDM in various clinical decisionmaking contexts. Patient-targeted interventions may be necessary to achieve this purpose.

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Competing interests

The authors declare that they have no competing interests.

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