# Initial Validation of a Multilevel Model of Job Satisfaction and Career Intentions Among Collegiate Athletic Trainers

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**Context:** The constructs of job satisfaction and career intentions in athletic training have been examined predominantly via unilevel assessment. The work-life interface is complex, and with troubling data regarding attrition, job satisfaction and career intentions should be examined via a multilevel model. Currently, no known multilevel model of career intentions and job satisfaction exists within athletic training.

**Objective:** To validate a multilevel model of career intentions and job satisfaction among a collegiate athletic trainer population.

**Design:** Cross-sectional study.

Setting: Web-based questionnaire.

**Patients or Other Participants:** Athletic trainers employed in National Collegiate Athletic Association Division I, II, or III or a National Association of Intercollegiate Athletics college or university (N = 299; 56.5% female, 43.5% male). The average age of participants was  $34 \pm 8.0$  years, and average experience as an athletic trainer was  $10.0 \pm 8$  years.

**Main Outcome Measure(s):** A demographic questionnaire and 7 Likert-scale survey instruments were administered. Variables were responses related to work-family conflict, workfamily enrichment, work-time control, perceived organizational family support, perceived supervisor family support, professional identity and values, and attitude toward women.

**Results:** Exploratory factor analysis confirmed 3 subscales: (1) individual factors, (2) organizational factors, and (3) sociocultural factors. The scale was reduced from 88 to 62 items. A Cronbach  $\alpha$  of 0.92 indicated excellent internal consistency.

**Conclusions:** A multilevel examination highlighting individual, organizational, and sociocultural factors is a valid and reliable measure of job satisfaction and career identity among athletic trainers employed in the collegiate setting.

Key Words: organizational climate, gender, family values

#### Key Points

- Job satisfaction and career intentions within athletic training can be more thoroughly examined via a multilevel approach.
- Individual-, organizational-, and sociocultural-level factors should be included in an assessment of the job satisfaction and career intentions of athletic trainers.
- This model would benefit from continued examination and may ultimately be used to better understand outcomes of the work-life interface.

L iterature on the work-life interface has increased over the last decade, particularly in the sport industry, with the frequent expectation that athletic trainers (ATs) be available "24/7," as well as the perception that success and commitment are linked to hours worked and time spent working.<sup>1</sup> We know that work-life conflict may cause job dissatisfaction,<sup>2</sup> which in turn leads to a desire to depart the profession. Indeed, the relationship between work-life conflict and career intentions has been well established. As levels of conflict rise, so do dissatisfaction and thoughts of leaving one's job or profession.<sup>3</sup> Empirical and anecdotal discussions within athletic training have often focused on the burden long hours can place on the AT, which in turn may lead to departure.<sup>4,5</sup>

Traditionally authors of the work-life interface literature have examined constructs unidimensionally, from an individual, organizational, or sociocultural perspective.<sup>6–8</sup> Individual factor analysis focuses on a person's preferences, personality, family structure, and gender. Organizational factor analysis examines organizational culture, work hours and scheduling, and job stresses. And sociocultural factor analysis studies the effects of gender ideology and cultural norms and expectations. However, Kozlowski and Klein<sup>9</sup> contended that examining factors at multiple levels is important for creating a more complete and integrated understanding of organizational and individual behavior and outcomes. The value of a multilevel perspective is in gaining a better understanding of how to explain and solve problems by viewing them more globally. Our study was inspired by the work of Dixon and Bruening,<sup>10</sup> who developed a multilevel framework of the work-life interface among female collegiate coaches. Although coaching and athletic training are immensely different professions, Dixon and Bruening<sup>10</sup> were the first to examine the work-life interface from a multilevel perspective within athletics and therefore provide a foundational theory for examining the work-life interface from that perspective. Dixon and Bruening<sup>10</sup> qualitatively examined interactions at distinct levels, which revealed sociocultural, organizational, and individual factors that can positively or negatively influence the perceptions and consequences of work-life conflict.

The Dixon and Bruening<sup>10</sup> model examined coaches, yet athletic training as a profession is unique in that it is a health care profession often operating within a sport organization. In the collegiate setting, athletic training departmental goals focus on improving the health and wellbeing of patients, whereas the workplace goals of coaches and sports organizations may focus more on success and profit. Additionally, ATs in many employment settings, unlike coaches, have little control over their schedules and must adapt to others making and changing schedules. The collegiate and university setting is an environment full of unique workplace challenges, particularly for the AT. Challenges specific to the AT working in the collegiate or university clinical setting include odd hours, long road trips resulting in nights away from home, pressure to win, supervision of athletic training students, long competition seasons, last-minute schedule changes, and organizational structures in which supervisors may not be medical professionals.5,11,12

Therefore, the purpose of our study was to complete initial validation of a multilevel model of the work-life interface among a collegiate AT population. Specifically, we used the Dixon and Bruening<sup>10</sup> multilevel model, which identified 3 levels contributing to the work-life interface, as a theoretical foundation. Our goal was to examine factors at multiple levels within athletic training to identify interactions that assist in creating retention strategies.

# METHODS

#### Procedures

After receiving institutional review board approval, we contacted the National Athletic Trainers' Association (NATA) to obtain contact information for ATs selfidentified as currently employed in the collegiate or university setting. We were provided a list of 2000 e-mail addresses, 1653 of which were viable (for the others, either the e-mail addresses were inactive or the individuals replied to let us know they did not meet the inclusion criteria). The initial recruitment e-mail, including an overview of the study and a link to the online survey (Qualtrics, Provo, UT), was sent in mid-November 2015. We e-mailed reminders to participants requesting survey completion at 2 and 4 weeks after initial recruitment. The online survey consisted of demographic questions, 7 Likert-scale survey instruments, and open-ended questions. This study was part of a larger investigation<sup>13</sup> that aimed to examine the work-life interface of collegiate ATs from a multilevel perspective via a mixed-methods study design.

The inclusion criterion was employment in the collegiate or university setting. Participants were excluded from the study if they were graduate assistant or intern ATs. Athletic trainers employed in the college or university setting were purposefully recruited because of the specific organizational challenges they encountered and because they represented the largest population of NATA members.<sup>14</sup> A total of 299 surveys were completed (18.1% response rate).

#### Measures

**Demographic Form.** The 22-item demographic form requested general demographic information and information specific to the athletic training profession.

Multilevel Factors. To examine factors at multiple levels, we carefully selected 7 previously validated survey instruments that assessed our preselected factors. Additionally, for a study of athletic trainers, it was important to select survey instruments that measured specific factors at the individual level as opposed to a departmental level. To measure individual-level factors, we selected a work-family conflict scale,<sup>15</sup> a work-family enrichment scale,<sup>16</sup> and a modified version of the Professional Identity and Values Scale.<sup>17,18</sup> To measure organizational factors, we selected a work-time control scale,<sup>19</sup> the Perceived Organizational Family Support scale,<sup>20</sup> and the Perceived Supervisory Family Support scale.<sup>20</sup> Lastly, to measure sociocultural factors, we selected the shortened Attitudes Toward Women scale.<sup>21</sup> The original and current Cronbach  $\alpha$ statistics for each questionnaire are listed in Table 1. Reliability scores for this study ranged between 0.69 and 0.92. Table 2 provides a summary of each individual Likert-survey instrument, the number of anchors, and its corresponding factor level. Each of the 7 original Likertscale instruments was included in our survey in its entirety; the survey consisted of 88 questions in total.

#### **Data Analyses**

All statistical analyses were completed using SPSS (version 22; IBM Corp, Armonk, NY). Exploratory factor analysis was conducted using principal component analysis to reduce the number of items in the survey and to rotate the matrix of loadings to obtain oblique factors (direct oblimin rotation) because we expected factors to be correlated. We set a fixed number of factors at 3 based on our theory of individual, organizational, and sociocultural factors. Significant contribution to a factor within the pattern matrix was considered to be r > 0.30, which has been recommended in the athletic training literature.<sup>22</sup> All items below a communality extraction of r = 0.40 were removed from the matrix if they did not significantly contribute to a factor. All items that contributed significantly to 1 factor and also contributed significantly to another factor at r >0.30 were removed from the scale. Items were removed because of a low contribution to 1 factor or significant contributions to multiple factors or because the grouping of items in a specific factor did not result in a clear concept.

Content validity for the model occurred through expert review of the instrument. Conceptual definitions of the 3 factor levels (individual, organizational, and sociocultural) derived from the Dixon and Bruening<sup>10</sup> model were

Table 1. Reliability Scores of Validated Survey Instruments ( $\alpha$  Values)

Questionnaire Component	Previous Studies	Current Study
Worktime Control Scale	0.86	0.82
Perceived Organizational		
Family Support Scale	0.94	0.92
Perceived Supervisory		
Family Support Scale	0.63-0.93	0.96
Work-Family Conflict Survey	0.85	0.69
Work-Family Enrichment Scale	0.64-0.86	0.78
Professional Identity and Values Scale	0.80	0.80
Attitudes Toward Women Scale	0.81	0.83

provided to reviewers. The expert reviewers were 2 certified ATs currently employed in the academic collegiate setting and identified as having expertise related to the topics of work-life balance, job satisfaction, and career intentions of ATs. Reviewers independently ranked each item with regard to how well it fit each dimension (individual, organizational, sociocultural) but without knowledge of the subscale for which each individual question was specifically designed. The criteria used to retain each item depended on overall reviewer agreement with regard to the strength of the item as well as our opinions.

#### RESULTS

#### **Participants**

The participants in this study (N = 299) were ATs employed in National Collegiate Athletic Association Division I, II, or III or a National Association of Intercollegiate Athletics college or university. Respondents identified as male (n = 130, 43.5%) or female (n = 169, 43.5%)56.5%). All participants were NATA members. They were  $34.0 \pm 8.0$  years old (range = 22–61 years), with  $10.0 \pm 8$ years (range = 0.5-37 years) of experience working as an AT. Participants worked 60  $\pm$  12.0 hours a week (range = 10–100 hours) in season,  $46 \pm 11.0$  hours a week (range = 5–85 hours) during their off-season, and  $21.0 \pm 16.0$  hours a week (range = 0-70 hours) during the summer. Our sample represented diversity in demographic variables as compared with the NATA membership statistics. Most of our participants were single (n = 161, 53.8%) and did not have children (n = 204, 68.2%). All of our participants who reported having children also self-reported being married.

#### **Exploratory Factor Analysis**

After the exploratory factor analysis, we reduced the model from 88 to 62 items. Each remaining item was gauged with regard to conceptual agreement by the expert reviewers and us. The model had a Cronbach  $\alpha$  of r = 0.92 with a mean interitem correlation of 0.15 (-0.17 to 0.89), indicating that all items uniquely contributed to the overall instrument.

The exploratory factor analysis yielded 3 factors and 62 total items. All final items contributed significantly to 1 factor at a rotated component of r > 0.30. Based on factor analysis, we removed 26 questions from the initial model. The Kaiser-Meyer-Olkin measure for the scale was 0.889,

Table 2. Variable Level of Measurement and Analysis

Instrument	No. of Likert Anchors	Level of Measurement	Level of Analysis
Worktime Control Scale	5	Organizational	Individual
Perceived Organizational			
Family Support Scale	7	Organizational	Individual
Perceived Supervisory			
Family Support Scale	7	Organizational	Individual
Work-Family Conflict Survey	5	Individual	Individual
Work-Family Enrichment			
Scale	5	Individual	Individual
Professional Identity and			
Values Scale	5	Individual	Individual
Attitudes Toward Women			
Scale	4	Sociocultural	Individual

with a significant Bartlett test of sphericity ( $\chi^2_{1891} = 10308.58$ , P = .000). The Tukey test for nonadditivity was statistically significant, indicating that the items were nonadditive. The pattern matrix for the model is presented in Table 3. Our proposed model can be found in the Figure.

#### DISCUSSION

The purpose of our study was to validate a model of the work-life interface among an AT population using multiple factorial levels. Exploratory factor analysis of our model indicated it was a valid and reliable measure of the worklife interface for collegiate ATs. We were able to maintain questions related to all 3 levels of factors and reduced the scale from 88 to 62 questions. The scale created for this study was based on the work-life interface research conducted by Dixon and Bruening,<sup>10</sup> who highlighted the influence of individual, organizational, and sociocultural factors. Simply stated, their model illustrated the complexity of the concepts of work-life balance and suggested the need for a comprehensive understanding of all factors and their relationships to organizational constructs such as job satisfaction and career intentions that affect the work-life interface.

#### **Removal of Scale Items**

Based on the exploratory factor analysis, all questions from the work-life conflict and work-life enrichment Likert scales were removed from our instrument. The work-life conflict constructs were initially included because of the abundance of literature indicating the influence this construct may have on the work-life interface. Authors of a 2010 meta-analysis<sup>23</sup> examining consequences associated with work-family enrichment suggested that it was positively related to job satisfaction, physical health, mental health, affective commitment, and family satisfaction. The athletic training literature has indicated that work-life conflict negatively affects both job and life satisfaction and is positively related to burnout and intention to leave an organization.<sup>3</sup> Although it was initially surprising that we removed all items related to work-life conflict and work-life enrichment, our results may be explained by recent qualitative findings highlighting sociocultural effects on career intentions. Eason<sup>13</sup> found that women who had traditional sociocultural beliefs, meaning they viewed women as "caretakers" and men as "breadwinners," and

#### Table 3. Professional Identity and Values Scale Pattern Matrix<sup>a</sup> Continued on Next Page

		Factor	
Statement	Organizational	Sociocultural	Individual
My supervisor is able to manage the department as a whole team to enable			
everyone's needs to be met.	0.830		
My supervisor and I can talk effectively to solve conflicts between work and			
nonwork issues.	0.821		
My supervisor works effectively with workers to creatively solve conflicts between	0.017		
work and nonwork. My supervisor thinks about how the work in my department can be organized to	0.817		
jointly benefit employees and the company.	0.814		
My supervisor demonstrates how a person can jointly be successful on and off the	0.014		
job.	0.808		
My supervisor takes the time to learn about my personal needs.	0.808		
My supervisor makes me feel comfortable talking to him or her about my conflicts			
between work and nonwork.	0.796		
My supervisor demonstrates effective behaviors in how to juggle work and nonwork			
balance.	0.796		
Employees really feel that the organization respects their desire to balance work			
and family demands.	0.777		
My supervisor is a good role model for work and nonwork balance.	0.775		
I can depend on my supervisor to help me with scheduling conflicts if I need it.	0.772		
My supervisor is creative in reallocating job duties to help my department work	0.766		
better as a team.	0.766 0.765		
In general, my organization is very supportive of its employees with families. My organization is more family friendly than most other organizations I could work	0.765		
for.	0.759		
My supervisor asks for suggestions to make it easier for employees to balance work	0.700		
and nonwork demands.	0.749		
My supervisor is willing to listen to my problems in juggling work and nonwork life.	0.748		
I can rely on my supervisor to make sure my work responsibilities are handled when			
I have unanticipated nonwork demands.	0.739		
My organization is understanding when an employee has a conflict between work			
and family.	0.708		
My organization has many programs and policies designed to help employees			
balance work and family life.	0.666		
My organization makes an active effort to help employees when there is a conflict	0.050		
between work and family life.	0.650		
My organization provides its employees with useful information they need to balance work and family.	0.616		
My organization puts money and effort into showing its support of employees and	0.010		
families.	0.596		
My organization helps employees with families find the information they need to	0.000		
balance work and family.	0.550		
It is easy to find out about family support programs within my organization.	0.507		
How much you are able to influence the following: The handling of private matters			
during the workday	0.441		
How much you are able to influence the following: Length of workday	0.405		
How much you are able to influence the following: The scheduling of work shifts	0.400		
How much you are able to influence the following: The taking of unpaid leave	0.371		
How much you are able to influence the following: The starting and ending times of	0.057		
a workday How much you are able to influence the following: The taking of breaks during	0.357		
workday	0.349		
How much you are able to influence the following: The scheduling of vacations and	0.043		
paid days off	0.349		
The intellectual leadership of a community should be largely in the hands of men.		0.740	
Women should be concerned with their duties of childbearing and house tending			
rather than with desires for professional and business careers.		0.698	
On the average, women should be regarded as less capable of contributing to			
economic production than are men.		0.659	
Sons in a family should be given more encouragement to go to college than			
daughters.		0.641	
It is ridiculous for a woman to run a locomotive and for a man to darn socks.		0.636	
A woman should not expect to go to exactly the same places or to have quite the		0.621	
same freedom of action as a man.		0.021	

#### Table 3. Continued From Previous Page

Statement	Factor		
	Organizational	Sociocultural	Individual
In general, the father should have greater authority than the mother in the bringing			
up of children.		0.619	
There are many jobs in which men should be given preference over women in			
being hired or profited.		0.566	
The modern girl is entitled to the same freedom from regulation and control that is			
given to the modern boy.		0.561	
Women should be given equal opportunity with men for apprenticeship in the			
various trades.		0.493	
Under modern economic conditions with women being active outside the home,			
men should share in household tasks such as washing dishes and doing the			
laundry.		0.486	
Intoxication among women is worse than intoxication among men.		0.472	
Women should worry less about their rights and more about becoming good wives			
and mothers.		0.472	
There should be a strict merit system in job appointment and promotion without			
regard to sex.		0.450	
A woman should be as free as a man to propose marriage.		0.446	
Women should be encouraged not to become sexually intimate with anyone before			
marriage, even their fiancés.		0.436	
Telling dirty jokes should be mostly a masculine prerogative.		0.435	
Both husband and wife should be allowed the same grounds for divorce.		0.412	
Women should assume their rightful place in business and all the professions along			
with men.		0.361	
Swearing and obscenity are more repulsive in the speech of a woman than of a			
man.		0.358	
It is insulting to women to have the "obey" clause remain in the marriage service.		0.331	
I feel comfortable with my level of professional experience.			0.788
I feel confident in my role as an athletic training professional.			0.759
I have developed a clear role for myself with the athletic training profession that I			
think is congruent with my individuality.			0.747
I am unsure about who I am as an athletic trainer.			0.719
I am still in the process of determining my professional approach.			0.705
At this stage in my career, I have developed a professional approach that is			
congruent with my personal way of being.			0.695
I understand theoretical concepts but I am unsure how to apply them.			0.688
I have developed personal indicators for gauging my own professional success.			0.566
Overall, I do not feel confident in my role as an athletic trainer.			0.529
Based on my level of experience within the athletic training profession, I have			
begun developing specialization within the field.			0.502
Percentage of variance	23.14	9.98	7.94
Eigenvalue	14.35	6.19	4.93

<sup>a</sup> Extraction method: principal component analysis. Rotation method: oblimin with Kaiser normalization.

men who had egalitarian beliefs indicated their desire to depart the collegiate clinical setting or the athletic training profession altogether. Conversely, men with traditional views and women with egalitarian views indicated their intention to continue working in the collegiate setting. Because the constructs of work-life conflict and work-life enrichment may understandably be influenced by sociocultural beliefs and further by gender, these items were ultimately removed from the scale.

#### Explaining the Rationale for a Blended Approach

Although individual factors may affect choices, Allison<sup>24</sup> argued that those choices and subsequent actions are shaped and perhaps rooted in organizational policies and environments that engender behaviors that then influence organizational and individual actions. The organizational approach to the work-life interface examines characteristics of the workplace and their relationship to individual behavior. Organizational factors have been studied within

an athletic training population and suggested to have effects on the work-life interface of ATs. Salary,<sup>7</sup> nature of the work,<sup>7</sup> work overload,<sup>25</sup> the organizational climate,<sup>25</sup> and staffing<sup>25</sup> were identified as strong predictors of intention to leave the profession, whereas job title and National Collegiate Athletic Association division minimally affected job satisfaction and career intentions.<sup>7</sup> However, these results do not explain the findings of Naugle et al,<sup>26</sup> who reported that men described lower levels of burnout despite working more hours than women. Rather, the model depicted in athletic training offers a perspective that organizational and individual factors may be interrelated and influence perceptions of satisfaction, balance, and intentions. The nature of the job (demands, hours worked, etc) may be perceived differently by each individual AT, especially as it fits within the AT's family and personal values. Additionally, the inclusion of sociocultural factors in our model suggests that examination of the work-life interface needs to include sociocultural factors, particularly

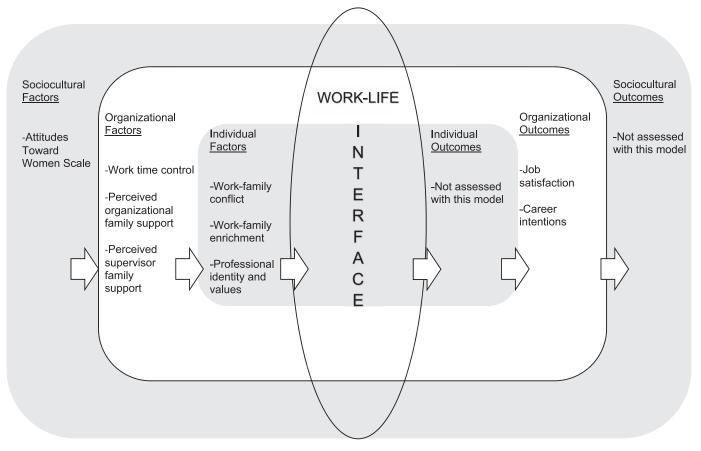


Figure. Proposed multilevel model of the work-life interface among collegiate athletic trainers.

gender ideology, and an understanding that social norms and values have the ability to influence the interface.

#### **Limitations and Future Directions**

Our results may not be generalizable to all athletic training professionals because we sampled only ATs employed in the collegiate setting. The possibility exists that the job demands and patient populations of other job settings may affect job satisfaction and career intentions. Sampling ATs employed in different clinical settings is warranted to obtain more information regarding job satisfaction and career intentions across the profession. Also, the scales we selected to include in this model could have affected the results. Although the scales were carefully selected to represent multiple constructs and multiple levels and guided by prior work conducted by Dixon and Bruening,<sup>10</sup> it was not possible to include all individual, organizational, or sociocultural constructs. For example, we did not include scales related to personality or resiliency, which may influence the overall multilevel nature of an individual's job satisfaction and career intentions. Similarly, confirmatory factor analysis is needed to solidify the scale items and their potential application to the athletic training profession. Our model also needs to be assessed in regard to test-retest reliability.

Future researchers should look beyond the collegiate athletics setting to include secondary schools and other employment settings that have often been described as more structured and family oriented. Future investigators should include scales that focus on the individual factors of the AT, including resiliency and hardiness, which are known to be related to persistence and effective coping strategies. Our data were also collected at one point in time; longitudinal data may offer better insights into the cyclic nature of these constructs, as well as allow researchers to appreciate whether job satisfaction and career intentions are in fact transitory.

# CONCLUSIONS

Our results indicate that a model of multilevel factors was a valid and reliable measure of job satisfaction and career intentions among ATs employed in the collegiate clinical setting. This scale highlights the importance of examining the work-life interface from a multilevel perspective and of avoiding attribution of only individual or organizational factors to concerns about the attrition within our profession. The work-life interface is a multifaceted subject, and in order to create retention strategies, we need to better understand the reasons for career departures.

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