

Community Health Collaborative Facilitates Health System and Community Change to Address Unmet Medical and Social Needs in New Jersey



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INTRODUCTION

Chronic conditions, such as type 2 diabetes, have increased in prevalence and burden over the last few decades in the USA. The prevalence of diabetes is conservatively estimated to increase to 21% of the US adult population by 2050; nearly doubling a current estimation of 13%.^{1,2} Chronic disease management for conditions like type 2 diabetes requires monitoring, self-management, coaching, behavioral change, and resources for basic social needs that are critical during the 99.9% of time participants spend outside the health care system and inside their homes, communities, and workplaces.³⁻⁶ Increasingly, health care organizations are prioritizing multidisciplinary team-based interventions to improve diabetes care and outcomes for participants with complex health and social needs.⁷

Collaboration across medical care, social service, and public health agencies has shown great promise in addressing community health disparities and inequities that people with diabetes face.⁸⁻¹⁰ There are numerous examples of successful, health system-led community health initiatives and the beneficial role they have played in supporting care for people with chronic conditions.^{7,11} The role of non-healthcare, public health collaboratives in supporting diabetes and/or chronic disease-related outcomes of interest is less known. The state of New Jersey coordinates an innovative approach to support managed care by supporting a Regional Health Hub model where the hubs

support state health priorities by “providing healthcare data infrastructure and analysis, supporting care management, and convening community stakeholders in close coordination with the state’s Office of Medicaid Innovation.”¹²

Four New Jersey Regional Health Hubs (Camden Coalition of Healthcare Providers, Health Coalition of Passaic County, Healthy Greater Newark, Trenton Health Team) support community and clinical care linkages across various sectors. Regional Health Hubs have been successful in engaging various stakeholders and convening coalitions and programs to address long-term health conditions.¹³⁻¹⁶ We present a case study of community and clinical care integration through the experience of a multi-faceted, community-based initiative in Trenton, NJ, focused on supporting patients with diabetes and barriers they are facing.

SETTING

Trenton Health Team (THT), a non-profit public health collaborative and Regional Health Hub in New Jersey, developed a community-wide initiative called the Capital City Diabetes Collaborative (CCDC). The CCDC addresses clinical and community barriers, at both individual and structural levels, that impact the health of people living with diabetes. The CCDC implements social, environmental, and health care interventions to support community residents living with diabetes in the Trenton area. THT prioritizes cross-sector partnerships with regional healthcare institutions, local social service and community-based agencies, and government entities to improve diabetes care and outcomes at both individual and structural levels. In addition, THT operates a regional Health Information Exchange (HIE) that consolidates updated, real-time clinical data from local healthcare providers into a single platform. The Trenton HIE receives clinical and utilization data from organizations throughout the area and shares this information back to hundreds of users.

Trenton has a higher rate of diabetes and poverty than both the state of New Jersey and federal averages.¹⁷ Trenton

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residents are predominantly African American and Latina/o/x (49.5% African American, 38.1% Latina/o/x, 12.1% non-Hispanic White).¹⁸

INTERVENTION DESCRIPTION

THT works as a trusted organization that can understand and represent community needs; engage with community service providers across health care, social care, and public health; and leverage data-driven and cross-sector activities to improve health across the city of Trenton, NJ. THT structured priorities outlined by community residents across three domains: Social, Healthcare, and Environmental. Strategies in each domain align with CCDC's vision of improving diabetes outcomes and addressing gaps in resources.

SOCIAL AND HEALTHCARE

Establishing Diabetes Education Standards and Community-Based Self-Management Programs

Under the CCDC, THT coordinated with healthcare organizations to establish consistent diabetes education materials throughout the Trenton area. Materials emphasized patient health literacy, best practices in diabetes care, and local stakeholder feedback. The end-product was an English/Spanish diabetes self-management education booklet available to patients through local healthcare providers. THT also implemented an evidence-based peer-led, self-management program, *Project Dulce*, hosted in Trenton community settings.^{19,20}

Community-Wide Clinical Care Coordination Team (C4T)

THT leveraged its C4T structure to guide CCDC clinical interventions and support population health activities. The C4T developed and coordinated standard protocols (e.g., blood glucose testing standards, social needs screening and referral activities, nutrition education) for diabetes care at Trenton primary care practices. Through C4T collaboration, THT worked with Capital Health to implement Intelligent Retinal Imaging System (IRIS) technology to improve diabetic retinopathy screening and diagnosis in primary care settings.

Care Management

The CCDC initiative includes a community-based care management team who coordinate care for patients from hospitals and clinics across Trenton. THT's care management team is comprised of a director, nurse care manager, a licensed social worker, and seven community health workers. THT's care management team is based on the standardized, University

of Pennsylvania CHW model—Individualized Management for Patient-Centered Targets (IMPACT).²¹ THT care management staff were trained to utilize the IMPACT model by the Penn Center for Community Health Workers. THT staff completed additional trainings in other critical areas including behavioral health, substance use support and naloxone treatment, and COVID-19 safety and personal protective equipment protocols. Due to variability in patient needs, THT care management works with participants in varying levels of engagement. Some participants may require assistance with food assistance applications or with transportation for a particular medical appointment. Other participants may want consistent contact and support to navigate multiple medical and social needs. THT care management provides care to participants based on their preferences and to ensure support for unmet medical and social needs (e.g., transportation support, patient assistance programs to access medications and healthy food).

Social Needs Screening and Referral Implementation

With blended and braided funding streams, THT implemented a social needs screening and referral platform, NowPow. Based on key informant interviews and stakeholder engagement, THT recognized that a secure, cross-sector platform could facilitate both social needs screening and referral navigation for organizations from multiple sectors. NowPow is integrated into the HIE to provide access to screening and referral results and track notes from referral providers and receivers. In addition, THT utilizes population-level data in discussions with both clinical and social service sectors to address gaps in available resources.

ENVIRONMENTAL

Trenton Food Stakeholders

THT convenes a local committee, Trenton Food Stakeholders, which utilizes expertise across sectors to develop strategies that will improve food access in the community. The group developed an online, food resource guide available to the public and provides oversight on CCDC food insecurity and education initiatives.

Produce Distribution and Educational Programs (Produce Rx, "Cook Fresh, Feel Good")

Through cross-sector collaboration with Snipes Farm and Education Center, THT and Snipes developed two programs to support food access among patients with diabetes: *Produce Rx* and *Cook Fresh, Feel Good*. Participants were referred via NowPow by THT's care management team, community-based partners, and healthcare providers. In *Produce Rx*, three cohorts of up to 50 participants received free weekly produce, recipes, and diabetes education materials for 8 weeks from

Snipes staff. In *Cook Fresh, Feel Good*, participants attend a 6-week cooking education program where patients with diabetes and their caregivers receive free weekly ingredients for each session. Participants also received fresh produce for 10 weeks following classes.

PROGRAM EVALUATION

The authors utilized the RE-AIM evaluation framework constructs to assess reach and effectiveness of CCDC programs and interventions within three pillars: social, healthcare, and environmental.⁵ Evaluation metrics across each critical CCDC program were collected and compiled in Table 1. Examples of strategies to ensure sustainability of programs are highlighted in Figure 1.

Reach

Between November 2016 and July 2021, THT reached 477 people with diabetes through social and healthcare programs such as care management, diabetic retinopathy screening, and *Project Dulce* (Table 1). During the COVID-19 pandemic

(April 2020 to July 2021), THT and their partners supported 166 people with diabetes through food access initiatives.

Effectiveness

After attempting contact with 233 individuals, THT enrolled 145 individuals into their care management program. HbA1c was available in the Trenton HIE for 54 enrolled participants at pre- and post-enrollment. The proportion of care management participants that reported an HbA1c <9% increased by 18.5% post-enrollment ($P<0.03$).

Among the 101 IRIS screenings completed, 14 (14%) showed early signs of diabetic retinopathy. Primary care-based retinopathy screening provides an early opportunity to coordinate care (e.g., ophthalmologist) and further tailor diabetes education and self-management support for patients.

NowPow social needs screenings ($n=144$) highlighted the prevalence of unmet social needs in 49% of the care management and *Project Dulce* population. Staff initiated 89 referrals to address these unmet social needs and 89% of these referrals led to resources provided to patients.

Project Dulce staff measure program effectiveness based on uptake of patient education and those who graduated from the

Table 1 Evaluation of the Capital City Diabetes Collaborative Through RE-AIM Framework

Focus area	Intervention	Reach	Effectiveness		
Social	<i>Project Dulce</i>	People involved in <i>Project Dulce</i> program (virtual and in-person)	87	Number of people who graduated from the <i>Project Dulce</i> program Survey results for <i>Project Dulce</i> Graduates Reporting frequent physical activity, 4+ days/week Reporting low consumption of sugary beverages, 0–2/day Reporting following a healthy eating plan, 4+ days/week Reporting eating 5+ servings fruit or vegetables, 4+ days/week	75 (86%) Pre (n=49) 45% 71% 49% 53% Post (n=47) 64%* 81%* 75%* 68%*
			Healthcare	Care Management	People with diabetes enrolled by THT care management
Healthcare	Intelligent Retinal Imaging System NowPow, Social Needs Screening and Referral	People screened for diabetic retinopathy People screened for social needs within THT care management and <i>Project Dulce</i> programs	101	Patients screened with early signs of diabetic retinopathy	14 (14%)
			144	Prevalence of at-risk social needs among those screened Referrals initiated to address social needs Referrals successfully closed to address identified need	49% 89 89%
Environmental	<i>Produce Rx</i> <i>Cook Fresh, Feel Good</i>	People referred for produce support People supported by cooking class and food distribution program	124	People who received 2 or more produce distributions	94 (76%)
			42	Survey results for “Cook Fresh, Feel Good” program Reporting confidence in choosing the best-priced form of fruits and vegetables Reporting confidence in buying healthy foods for your family on a budget Reporting confidence in helping family eat healthier Reporting confidence in choosing the right foods to eat when hungry Reporting confidence in understanding the recommended portions for someone with diabetes	Pre (n=42) 57% 60% 74% 47% 42% Post (n=36) 69%* 69%* 84%* 70%* 86%*

*Denotes statistically significant improvement ($P<0.05$)

program. 86.2% of *Project Dulce* enrollees graduated from the *Project Dulce* curriculum. Comparison of pre-/post-surveys found those who completed *Project Dulce* classes were more likely to have improved self-management behaviors (e.g., physical activity, sugar-sweetened beverages, healthy eating, health knowledge) (Table 1).

To evaluate effectiveness of the produce distribution program, *Produce Rx*, staff considered the program to be successful if patients utilized the service at least twice. Seventy-six percent of those referred to the program met this goal.

Cook Fresh, Feel Good participants completed pre-/post-surveys to evaluate confidence in self-management behaviors. A two-sample *z* test of proportions was conducted among the 9 self-management confidence questions asked and statistically significant increase in the prevalence of healthy behaviors was observed in 5 of the 9 confidence questions, with the other 4 measures trending higher as well (Table 1).

Sustainability Strategies

Since the onset of the CCDC, THT developed additional partnerships and successfully applied for funding to maintain and scale various programs. Figure 1, a timeline of key partnerships and funding streams, provides illustrative examples of sustainability efforts that have increased staffing and resources to establish, augment, and sustain population health strategies that address long-standing health disparities. Grants and other funding sources (e.g., state Regional Health Hub, public health agencies, foundations, other city/county funding) have been critical to building the CCDC model and would likely be required for model replication in other

communities. Insurance cannot cover all aspects of the model because the CCDC includes programs and services (e.g., food assistance, peer diabetes education support, CHW navigation support) that are typically not eligible for reimbursement. However, collaboration with healthcare systems and payors helped engage key sectors in identifying value and building long-term feasibility for new social, healthcare, and environmental interventions that support population health.

DISCUSSION

This case study provides a review of a multi-faceted initiative that required various implementation considerations and evaluation methods. THT's CCDC evaluation highlights improvement across programs and early successes in implementing evidence-based practices. THT utilized key stakeholder feedback to guide the interventions offered and support provided to the community. THT's success with cross-sector collaboration was evident in the variety of programs available to people with diabetes and underscores one critical reason why the CCDC was successful in reaching people with their services.

This study did have several limitations to note. First, given the nature of the CCDC's individual programs and program-specific evaluation methodologies, we were unable to standardize the metrics that each program could be evaluated on and thus required several different process and outcomes metrics to report. Second, some programs were developed in response to the COVID-19 pandemic (e.g., *Produce Rx*) while others were developed before (e.g., *Project Dulce*, *Care Management*, *IRIS*). Authors were unable to adjust for the pandemic's impact

Capital City Diabetes Collaborative
Cross-sector Partnerships and Funding Streams to Augment and Sustain Population Health Strategies

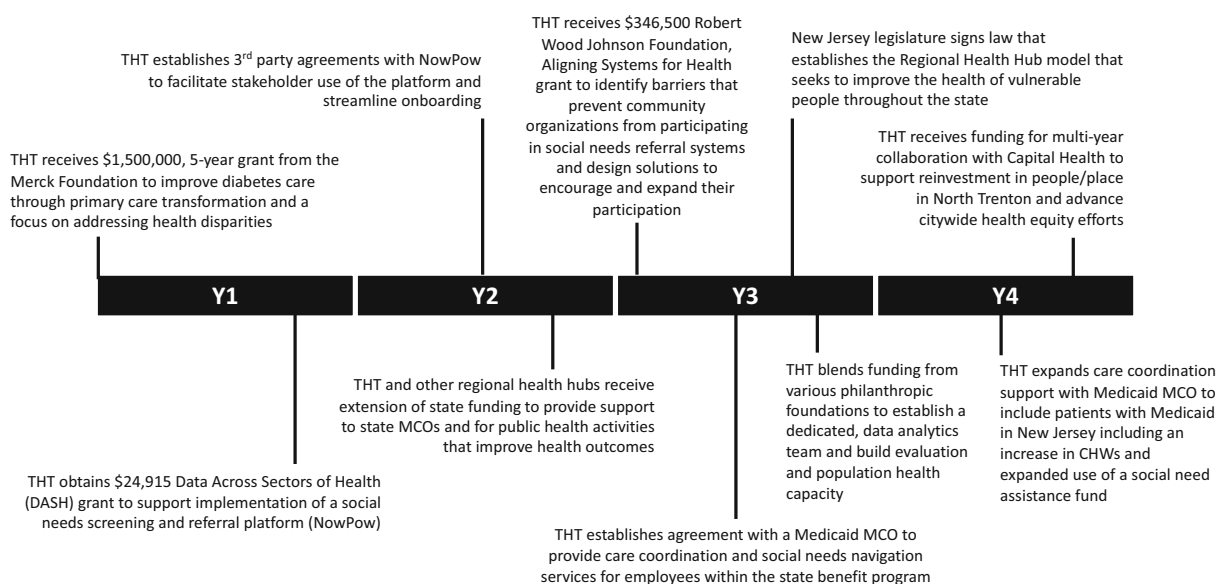


Figure 1 Cross-sector partnerships and funding streams to augment and sustain population health activities.

on utilization and engagement. Last, although the use of health information technology is a critical aspect of THT's community health initiatives, we faced difficulties with data standardization and what was extractable from the Trenton HIE/NowPow systems. We were unable to evaluate the role of screening and referral for THT's Care Management program, but we were able to evaluate the data in a less granular fashion (e.g., screening results among all patients with diabetes, referrals successfully closed among program participants). Further evaluation into the role of the care management team in supporting the unmet medical and social needs of patients is warranted.

For communities to address long-standing health disparities, cross-sector collaboration yields opportunities to leverage the social capital and resources available across sectors (e.g., healthcare, social services, government). THT established long-standing, cross-sector partnerships with regional healthcare institutions, local social service and community-based agencies, and government entities to improve diabetes care and outcomes at both individual and structural levels. THT has exemplified the role of an integrator organization through their efforts to develop, sustain, and expand CCDC initiatives.²² THT provides a model for other public health-focused partnerships that aim to improve chronic disease management and address both immediate social needs and structural determinants of health.

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Declarations:

Conflict of Interest: The authors declare that they do not have a conflict of interest.

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