# GENERAL PRACTICE

# Change in general practice and its effects on service provision in areas with different socioeconomic characteristics

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#### **Abstract**

Objective—To investigate the changes in the structure and service provision of general practice in areas with different socioeconomic characteristics.

Design—Interview survey; postal questionnaire.

Setting—260 group and 80 singlehanded general practices in six family health services authorities in England.

Main outcome measures—Changes in computerisation, premises, staffing, incomes, and service provision since the introduction of the 1990 contract, including comparison with data from a study in 1987.

Results—In 1993, 94% (245) of group practices were computerised compared with 38% in 1987, and 35% (90) of practices had used the cost rent scheme since 1987. Practice managers were employed in 88% (228) of group practices, and practice nurses in 96% (249) (61% and 60% respectively in 1987). Diabetes and asthma programmes were generally more common in the more affluent areas than elsewhere. A minority of practices (27% (9/33)) in the London inner city area achieved the higher target level for cervical smear testing, compared with 88% (230) overall. A similar trend was apparent for childhood immunisation. Perceived workload increased sharply between 1987 and 1993. Differences in the mean net incomes of general practitioners between areas were much lower than in 1987. Singlehanded practices generally had more problems than group practices in improving service provision.

Conclusions—Practices in all areas have shown a strong response to the new incentives. The evidence suggests, however, that generally the urban and inner city practices still lag behind practices in rural and suburban areas in terms of practice structure and service provision.

# Introduction

General practices in the more deprived parts of Britain—notably, the inner cities and urban areas—have had fewer facilities in terms of staff and premises to organise their services efficiently.<sup>12</sup> The recent NHS reforms<sup>34</sup> have increased pressure on such practices. Key variables in determining response in the earlier study<sup>12</sup> were the local environment, size of the practice, and professional interest. There was progress but also inconsistency in general practice. Results in terms of development showed a substantial difference between the suburban and the industrial areas.

Now general practice has entered a new phase with a more powerful set of national incentives. The emphasis has shifted from local "bottom up" incentives to a "top down" contract. We examined the effect of these new incentives, which cut across the previous, slow process of development. In particular, the 1990 contract changes were national and applied to all general practitioners. The intention was that general practi-

tioners who provided high quality services should be better rewarded financially, but few concessions were offered for those practising in areas with problems in service delivery. Practices in the affluent rural and suburban areas are more likely to have already the appropriate facilities and need little additional effort to supply the required services and reap the financial rewards.

Other changes, such as an increased interest in health promotion, might have taken place without the contract. The contract coincided with changed roles for family health services authorities, so impacts probably resulted from a combination of more active management and the new contract, rather than from the new contract alone.

Few studies have been published of the effects of the 1990 contract on the structure and organisation of general practice. Bain compared structural changes in a few practices, and the expansion of minor surgery by general practitioners has been studied. The use of deputising services has reduced since the new contract was introduced. Among general practitioners job satisfaction has decreased, mental health problems have increased, stress has been higher, and various coping strategies have been developed. Workload has increased.

A pilot study in a single family health services authority in 1992 found that practices had invested heavily in equipment and services since 1986 but that differences remained depending on the location of the practice. Practices in the most affluent area were still more likely to invest in their premises and staff and to provide more services than those in the most deprived area, but inconsistencies in standards had been reduced. 12 13

We compared in this study, however, aspects of the 1990 contract across six areas of England with differing socioeconomic characteristics and measured changes in service delivery before and after the contract was introduced. The important questions were whether the 1990 contract had improved services to patients nationally, stimulated service provision and associated issues such as staffing, and reduced the differentials between practices in different parts of the country.

# Methods

Six family health services authorities or parts of them took part in the study. They were designated north west suburban; London inner city; Thames valley; east rural; north east industrial; midlands urban. They were the same areas in which our earlier study in 1987 had been undertaken.<sup>1214</sup>

We telephoned one partner from all 323 group practices in the six areas to arrange an interview, with a locally based interviewer. Interviewers had attended an induction day at the University of York on using the semi-structured questionnaire and in conducting the

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interviews. We sent a postal questionnaire to all 142 general practitioners working singlehandedly.

#### Results

#### RESPONSE RATES

Table I shows the response rates for the group practices. General practitioners in 260 of the 323 group practices took part in the study (response rate 80%;

TABLE I—Response rates for group practices in the six study areas

Area	Total No of practices	No of practices responding	Response rate (%)
North west suburban	53	50	94
London inner city	46	33	72
Thames valley	45	35	78
East rural	56	40	71
North east industrial	62	56	90
Midlands urban	61	46	75
Total	323	260	80

TABLE II—Selected statistics for the study areas for 1990-91. Values are percentages unless stated otherwise

Statistics	North west suburban	London inner city	Thames valley	East rural	North east industrial	Midlands urban
TT	0.40	12.04	5.56	0.50	17.00	16.10
Unemployment*	9.42	13.24	5.56	8.59	17.02	16.13
Overcrowding†	5.68	12.94	6.81	4.14	8.60	13-15
Ethnic groups‡	0.80	36.83	6.16	0.85	1.56	15.51
Underprivileged area score	-11.39	28.11	-14.37	-10.35	12.80	14.93
Wards with underprivileged area						
scores ≥ 30	1.98	35.48	2.38	1.74	22.45	35.00
Residents with underprivileged						
area scores ≥ 30	2.19	19.02	2.58	3.28	22.93	32.42
General practitioners with lists						
< 1000	1.39	3.20	3.93	1.72	1.08	0.00
General practitioners with lists						
>2500	7.36	20.64	6.88	0.74	14.80	22.83
Singlehanded general practitioners	4.57	22.42	9.09	3.69	11.55	28.35
Practices achieving high target level						
for childhood immunisation	84.5	44.8	88.5	92.1	60.7	55.9
Practices achieving high target level					•	
for cervical smear testing	77.5	21.4	69.8	89.7	79-4	45.7

<sup>\*</sup>People aged ≥ 16 seeking work or temporarily sick as percentage of all residents in private households.

TABLE III—Numbers (percentages) of innovators,\* intermediates,† and traditionalists# by area

Area	Innovators	Intermediates	Traditionalists
North east suburban (n=50)	33 (66)	17 (34)	0
London inner city (n=33)	16 (48)	15 (45)	2(6)
Thames valley (n=35)	23 (66)	12 (34)	0 ` ′
East rural (n=40)	27 (68)	13 (33)	0
North east industrial (n=56)	23 (41)	33 (59)	0
Midlands urban (n=46)	17 (37)	25 (54)	4 (9)
Total (n=260)	139 (53)	115 (44)	6 (2)

<sup>\*</sup>Practices with at least two of three features (practice nurse, use of cost rent

TABLE IV—Computerisation by study area. Values are numbers (percentages)

Computerisation	North west suburban (n=50)	London inner city (n=33)	Thames valley (n=35)	East rural (n=40)	North east industrial (n=56)	Midlands urban (n=46)	Total (n=260)
Practices owning a computer	49 (98)	28 (85)	31 (89)	40 (100)	56 (100)	41 (89)	245 (94)
Computer still being set up Computer used for age-sex	14 (28)	10 (30)	4 (11)	1 (3)	17 (30)	3 (7)	49 (19)
registers	48 (96)	25 (76)	29 (83)	39 (98)	55 (98)	40 (87)	236 (91)
Computer used for health promotion data Year of computerisation:	44 (88)	22 (67)	26 (74)	39 (98)	51 (91)	36 (78)	218 (84)
Before 1980	0	0	0	0	2 (4)	0	2(1)
1980-6	5 (10)	3 (9)	6 (17)	11 (28)	15 (27)	3 (7)	41 (16)
1987	9 (18)	5 (15)	1 (3)	3 (8)	1 (2)	2 (4)	21 (8)
1988	8 (16)	1 (3)	6 (17)	10 (25)	10 (18)	4(9)	39 (15)
1989	10 (20)	4 (12)	3 (9)	7 (18)	8 (14)	5(11)	37 (14)
1990	12 (24)	5 (15)	7 (20)	3 (8)	10 (18)	11 (24)	48 (18)
1991	3 (6)	1 (3)	2(6)	5 (13)	5 (9)	5 (11)	21 (8)
1992	1 (2)	1 (3)	4(11)	0 '	3 (5)	5 (11)	14 (5)
1993	1 (2)	8 (24)	1 (3)	1 (3)	0	3 (7)	14 (5)

range among the six areas 71% (east rural) to 94% (north west suburban)). Response rates were better than the 74% in the previous survey,1 in which 235 group practices took part.

The practices could be divided into two distinct groups: the north west suburban, Thames valley, and east rural areas represented the affluent rural and suburban areas and were characterised by larger practices; the London inner city, north east industrial, and midlands urban areas were urban and inner city in character and had 62 of the 80 (78%) responding singlehanded general practitioners.

## AREA CHARACTERISTICS

The six areas had been chosen to be representative of the different socioeconomic areas in England. Table II shows some of their characteristics, based on the 1991 census. The results are based on data that allow comparison over time.

## PRACTICE ORGANISATION

In the previous study, practices were categorised as "innovators," "intermediates," and "traditionalists," depending on their response to incentives.1 The traditionalists were those who had not improved their premises, not employed a practice nurse, nor opted to take part in the vocational training scheme. Since 1987, the traditionalists have virtually disappeared (table III). An important shift in practice organisation has taken place in all areas. Computerisation, use of the cost rent scheme (government subsidy for improving general practice premises), and employment of practice managers and of practice nurses have all increased rapidly. The number of training practices, however, has changed little since 1987 (a rise from 74 to 80).

# Computerisation

Table IV shows that, overall, 94% (245) of group practices had a computer (85% (London inner city) to 100% (north east industrial and east rural)). In 1987, 36% of group practices had a computer.2 However, although computer ownership was high in all six areas, the computers were used differently (table IV). Overall, 19% (49) of group practices were still setting up their computer system (30% (London inner city) to 3% (east rural)). In all, 48% of group practices purchased computers during 1988-90 (table IV), and many did so around the time that the 1990 contract was introduced.

In total, 91% (236) of practices had computerised age-sex registers (76% in the London inner city area, reflecting its lower level of computerisation) (table IV). In 1987, only 46% of practices in the midlands urban area had an age-sex register, compared with 67% in the London inner city area and 75% overall. In this study, computer use for health promotion data also varied by area, the lowest level again being in the London inner

People in households living at more than one person per room as percentage of all residents in private households. ‡People in households headed by a person born in the New Commonwealth or Pakistan as percentage of all residents in private households

scheme, training practice).
†Practices with one of three features (practice nurse, use of cost rent scheme, training practice).

<sup>‡</sup>Practice with none of three features (practice nurse, use of cost rent scheme, training practice).
Use of cost rent scheme is based on practices using it since 1987.

city area (67%), compared with 84% overall (P < 0.01) (table IV).

#### Cost rent scheme

Table V shows the number of group practices that have made improvements under the government's cost rent scheme since 1987 (table V); pressure on space had led to a new drive to investment. Overall, 35% of practices had used the cost rent scheme since 1987 (24% in the midlands urban area and 31% in the Thames valley area).

#### Practice managers

Before 1990, 65% of group practices overall had a practice manager (48% (London inner city) to 83% (east rural)), compared with 88% in 1993 (76% (midlands urban) to 98% (east rural)) (table VI). Table VI also shows the increase in the number of practices with a practice manager and whether practices had practice or primary health care team meetings (most do, at least occasionally).

# Practice nurses

Table VI shows that most group practices currently employed a practice nurse (96%) with little difference between areas. Before 1990, 78% of practices employed a practice nurse (73% (London inner city) to 88% (east rural)). In the 1987 study, 60% of practices employed a nurse (42% (midlands urban) to 75% (Thames valley)).

#### SERVICES FOR PATIENTS

As part of the 1990 contract, general practitioners were to be paid for providing specified disease management programmes for patients with diabetes or asthma. Table VII shows that the uptake of such programmes has been high in all areas. Diabetes is more common, however, among elderly people and people from ethnic minority groups, 15 both of whom are more likely to live in the more deprived areas of inner cities. Although the areas studied differed little

in the proportion of practices providing these services for asthma and diabetes, the urban areas had generally lower levels of provision than the more affluent rural and suburban areas (P < 0.05).

Most practices achieved high health promotion bands (table VII). Overall, 93% of group practices were in band 3 (the highest band, for which practices receive the highest fee), with the highest proportions being in the north west suburban and east rural areas (100% and 95% respectively). However, although, overall, 3% of practices were in band 2, the corresponding proportions for practices in the London inner city and the midlands urban areas were 9% and 7% respectively. In the London inner city area 6% of practices were not allocated to a band at all (2% across all practices), with no unallocated practices in the north west suburban and east rural areas.

Table VIII shows the target levels achieved for uptake of cervical smear testing, immunisation of children under 2 years, and immunisation of children under 5 years in each area. For cervical smear testing, 88% of practices achieved the higher level (27% (London inner city) to 100% (north west suburban). A similar trend was apparent for immunisation of children under 2 years—94% overall (73% (London inner city) to 100% (east rural)). Of the 25 practices that only achieved the lower level target for immunisation of children under 5 years, 23 were in the more industrial areas.

The 1990 contract introduced fees for minor surgery. Here differences between areas were rather greater (table IX). In all, 80% of general practitioners were on the minor surgery list, and 84% of practices that were asked offered minor surgery (76% (London inner city) to 98% (east rural); P < 0.01). Lower proportions of general practitioners were found on minor surgery lists in the London inner city (51%), midlands urban (71%), and north east industrial (83%) areas than in the east rural (88%), Thames valley (83%), and north west suburban (85%) areas (P < 0.01). Provision had increased since the 1990 contract in all

TABLE V—Numbers (percentages) of group practices that made improvements costing over £10000 under the cost rent scheme to main practice premises since 1987

	North west suburban (n=50)	London inner city (n=33)	Thames valley (n=35)	East rural (n=40)	North east industrial (n=56)	Midlands urban (n=46)	Total (n=260)
Cost rent scheme	25 (50)	9 (27)	9 (26)	18 (45)	12 (21)	10 (22)	83 (32)
Cost rent scheme and other sources	1 (2)	1 (3)	2 (6)	2 (5)	0	1 (2)	7 (3)
Total	26 (52)	10 (30)	11 (31)	20 (50)	12 (21)	11 (24)	90 (35)

TABLE VI-Management and staffing issues by area. Values are numbers (percentages) of group practices unless stated otherwise

Issues	North west suburban (n=50)	London inner city (n=33)	Thames valley (n=35)	East rural (n=40)	North east industrial (n=56)	Midlands urban (n=46)	Total (n=260)
Hold practice meetings	49 (98)	33 (100)	35 (100)	39 (98)	52 (93)	43 (93)	251 (97)
Hold primary health care team	` '	` '	` ,	` '	` '		
meetings	40 (80)	25 (76)	30 (86)	27 (68)	42 (75)	26 (57)	190 (73)
Employment of practice manager	:		, ,				
Currently	45 (90)	28 (85)	29 (83)	39 (98)	52 (93)	35 (76)	228 (88)
Before 1990 contract	35 (70)	16 (48)	23 (66)	33 (83)	37 (66)	26 (57)	170 (65)
Percentage increase since 1990		75 `´	26 `	18 `	41 `	35 `	34
Employment of practice nurse:							
Currently	49 (98)	31 (94)	34 (97)	38 (95)	55 (98)	42 (91)	249 (96)
Before 1990 contract	40 (80)	24 (73)	26 (74)	35 (88)	42 (75)	37 (80)	204 (78)
Percentage increase since 1990	23`	29	31	9`	31	14	22

TABLE VII—Chronic disease management and allocation to health promotion bands by area. Values are numbers (percentages) of group practices

Services	North west suburban (n=50)	London inner city (n=33)	Thames valley (n=35)	East rural (n=40)	North east industrial (n=56)	Midlands urban (n=46)	Total (n=260)
Approval for asthma clinic	49 (98)	29 (88)	34 (97)	39 (98)	52 (93)	42 (91)	245 (94)
Approval for diabetes clinic	49 (98)	27 (82)	31 (89)	40 (100)	51 (91)	42 (91)	240 (92)
Band 3	50 (100)	28 (85)	33 (94)	38 (95)	52 (93)	42 (91)	243 (93)
Band 2	0 `	3 (9)	1 (3)	0	1(2)	3 (7)	8 (3)
Band 1	0	0 ` ′	0 ` ´	1 (3)	2 (4)	0 ` ′	3(1)
Not allocated to band	0	2 (6)	1 (3)	0 '	1 (2)	1 (2)	5 (2)

TABLE VIII—Target levels achieved for cervical smear testing and immunisation by area. Values are numbers (percentages) of group practices

Target	North west suburban (n=50)	London inner city (n=33)	Thames valley (n=35)	East rural (n=40)	North east industrial (n=56)	Midlands urban (n=46)	Total (n=260)
Cervical smear testing:							
Lower level	0	18 (55)	1 (3)	1 (3)	1(2)	3 (7)	24 (9)
Higher level	50 (100)	9 (27)	34 (97)	39 (98)	55 (98)	43 (93)	230 (88)
Missing data	0	6 (18)	0	0	0	0	6(2)
Immunisation of children ur	nder 2 years:						
Lower level	1 (2)	5 (15)	1 (3)	0	2(4)	2(4)	11 (4)
Higher level	49 (98)	24 (73)	34 (97)	40 (100)	54 (96)	44 (96)	245 (94)
Missing data	0 ` ′	4 (12)	0`´	0 ` ′	0 ` ′	0 ` ´	4(2)
Immunisation of children ur	nder 5 years:	` '					• • •
Lower level	0	6 (18)	2 (6)	0	11 (20)	6 (13)	25 (10)
Higher level	50 (100)	22 (67)	33 (94)	40 (100)	45 (80)	40 (87)	230 (88)
Missing data	0`′	5 (15)	0`′	0` ′	0 ` ′	0 ` ´	5 (2)

TABLE IX—Minor surgery and child health surveillance by area. Values are numbers (percentages)

Services	North west suburban	London inner city	Thames valley	East rural	North east industrial	Midlands urban	Total
General practitioners on minor							
surgery list*	188/221 (85)	53/104 (51)	123/148 (83)	170/193 (88)	195/234 (83)	105/147 (71)	834/1047 (80)
Practices currently offering	***	05/00 (50)	22/25 (24)	20/40/00	374	40/46 (05)	105/1/4/04
minor surgery†	NA	25/33 (76)	33/35 (94)	39/40 (98)	NA	40/46 (87)	137/164 (84)
Practices offering minor surgery only after 1990‡	6/50 (12)	7/33 (21)	5/35 (14)	0	10/56 (18)	5/46 (11)	33/260 (13)
General practitioners on child health surveillance list*	92/221 (42)	63/104 (61)	107/148 (72)	148/193 (77)	204/232 (88)	98/147 (67)	712/1045 (68)

NA=Not available.

\*Out of total of 1047 general practitioners.

TABLE X—Change in net income (£) of general practitioners between 1987 and 1993

		1987	1992		
Area	Net income	Ratio of net income to review body target	Net income	Ratio of net income to review body target	
North west suburban	26 323	1.050	43 941	1.082	
London inner city	23 332	0.930	43 045	1.060	
Thames valley	29 216	1.165	46 171	1.137	
East rural	33 698	1.344	55 229	1.360	
North east industrial	27 154	1.083	46 080	1.135	
Midlands urban	23 922	0.954	42 625	1.050	

Review body target in  $1987 = £25\ 080$ ;  $1993 = £40\ 610$ .

areas but most in the London inner city and north east industrial areas.

The contract provided an additional capitation payment for child health surveillance services to children under 5 years. Table IX shows the numbers of general practitioners on the child surveillance list by area; although the proportion overall was 68%, the proportions varied widely among the areas (42% (north west suburban) to 88% (north east industrial)). Practices may have decided that not all their general practitioners should be on the list and that the service should be provided by specified general practitioners only. These data do not therefore show that only 68% of all practices provide this service.

# OUTCOME ISSUES

General practitioners' perceptions of their workload changed dramatically between 1987 and 1993. Those who were able to cope fell from 43% to 16% in 1993, while those under great pressure increased from 12% to 40%. Those under some pressure had remained fairly constant.

The new contract and the new pay system have changed workload and increased stress. They have also had appreciable effects on differences in pay between areas. Differences in average net incomes were much smaller in 1993 than in 1987 (table X). In particular, net incomes had risen in socially deprived areas. As a result, areas were much closer to the review body's average in 1993 than had been the case in 1987. As the data in table X show, incomes have levelled out in relation to the review body's targets.

#### SINGLEHANDED PRACTICES

In all, 56% (80/142) of singlehanded general practitioners responded to the postal questionnaire (49% (24/49) in the midlands urban area to 75% (3/4) in the east rural area). Two practices, however, were excluded from the study because they had too few patients (100 and 16), leaving 78 practices for analysis.

Computerisation varied more among singlehanded general practitioners than among group practices. All practices in the east rural (3) and north east industrial (18) areas were computerised compared with 58% (11/19) in the London inner city area and 63% (15/24) in the midlands urban area. Of all singlehanded general practitioners, 76% (59) had a computer.

In all, 60% (47) of singlehanded practitioners employed a practice manager in 1993 compared with 22% (17) who had done so before 1990. All practitioners in the north west suburban (4) and east rural (3) areas employed a practice manager; the corresponding proportions for the other areas were 63% (12/19) in the London inner city area, 60% (6/10) in the Thames valley area, 50% (9/18) in the north east industrial area, and 54% (13/24) in the midlands urban area. Single-handed practices were therefore much less likely than group practices to have the support of a practice manager and much more likely to be in the urban and inner city areas. They were also much less likely to hold primary health care team meetings (49% (38)), although 82% (64) held practice meetings.

Fewer singlehanded general practitioners than practitioners in group practice employed a practice nurse. Overall, 85% (66) employed a nurse (only 68% (13/19) in the London inner city area and 70% (7/10) in the Thames valley area). By contrast, all 21 practitioners in the east rural and north east industrial areas employed a practice nurse.

Among singlehanded general practitioners, 79% (62) had approval for asthma management programmes and 83% (65) for diabetes management programmes, with the lowest rates in the London inner city area. In all, 81% (63) of singlehanded general practitioners were in band 3 for health promotion, with 71% (17/24) in the midlands urban area and 74% (14) in the London inner city area. Nine per cent (7) of practices were not allocated to a band (16% (3/19)

<sup>†</sup>Out of total of 164 practices with general practitioners on minor surgery list; general practices in north west suburban and north east industrial areas were not asked whether they currently offered minor surgery.

<sup>‡</sup>Out of total of 260 practices.

of practices in the London inner city area and 17% (4) of practices in the midlands urban area). For cervical smear testing 77% (60) achieved the higher target level. The proportion achieving the higher level in the London inner city area (37% (7/19)) was much lower than in the other areas (80% (8/10) in the Thames valley area and 100% in the north west suburban (4), east rural (3), and north east industrial (18) areas)

For immunisation of children under 2 years, 85% (66) of practices achieved the higher target level and 12% (9) the lower. But the higher level was reached by 68% (13/19) of practitioners in the London inner city area compared with 80-100% in the other areas. Similarly, for the children under 5 years, 81% (63) of practices achieved the higher target but only 68% (13/ 19) in the London inner city area and 72% (13/18) in the north east industrial area did so, compared with 88-100% in the other four areas. In all, 69% (54) of practitioners were on the minor surgery list (but only 37% (7/19) in the London inner city area).

The results show that singlehanded general practitioners were having more problems than group practices in responding to changes and increasing activity; but their responses were highly variable between areas. The performance of practitioners in the London inner city area influenced targets and activity across the area; but practices in the midlands urban area showed a stronger response despite problems of relating to patients from different ethnic backgrounds.

#### **Discussion**

The combined incentives operating since 1987 have brought about intensive changes. The previous pattern of change based on differences of area response to incentives has been overtaken. Instead, practices in all areas and of all sizes have shown a definite and strong response to the new incentives.

The evidence suggests, however, that in general the urban and inner city practices still lag behind practices in rural and suburban areas. This is particularly true for the London inner city area, where practices have many disadvantages.16 Practices in this and similar areas have greater difficulty in providing the new services demanded by the 1990 contract. These are also the areas of high morbidity and deprivation. The population of the London inner city area is characterised by severe overcrowding, the highest representation of ethnic groups of all the study areas, and high levels of deprivation, shown by the underprivileged area score.17 This area also had a high proportion of singlehanded general practitioners and large list sizes, although these were greater in the midlands urban area. Despite the two areas' similarity on socioeconomic factors, the midlands urban area scored more highly than the London inner city area on targets achieved for immunisation and cervical smear testing. High levels of deprivation are not therefore in themselves a barrier to the provision of the health promotion services required by the 1990 contract. One factor, however, that might have led to apparent underperformance in the London inner city area is the possible presence of "ghost" patients—namely, patients registered with a practice but who have moved. They would appear on practice lists but would not be receiving services.

The results suggest that in the past five years general practices have moved towards more uniformity, with much greater workload and less variation in net incomes. The new contract has generated more activity and changed process. The new combination of

# Key messages

- National contract changes for general practices were introduced in 1990 to promote higher quality services
- Since 1987 increases have occurred in computerisation, use of the cost rent scheme, employment of practice managers and nurses, provision of disease management programmes, and health promotion activities
- Urban and inner city practices still lag behind practices in rural and suburban areas with regard to service provision such as diabetes and asthma programmes
- Differences in mean net incomes of general practitioners between areas are much lower than in 1987, but workload has increased
- The objective of bringing all parts of the NHS "up to the very high standards of the best" has not yet been fully achieved in general practice

incentives-partly income, partly managerial-has led to increased activity across all areas. National provision has brought about an increased rate of change in all areas without eliminating local variations. The objective of bringing all parts of the NHS "up to the very high standards of the best"18 has not yet been fully achieved in general practice. Practices are working against a moving target: they may achieve standards that would have been considered adequate at one point in time, but innovators continue to move ahead.

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