

## **SUPPLEMENTAL MATERIAL**

**Appendix A.** Unit Costs Used to Estimate Costs for the Exercise Training Intervention

**Appendix B.** HF-ACTION Investigators

## Appendix A. Unit Costs Used to Estimate Costs for the Exercise Training Intervention

Resource	Unit Cost	Assumptions	Source
Exercise physiologist	\$27.83 per hour	<ul style="list-style-type: none"> <li>• 2008 median annual salary for exercise physiologist (\$38,008), obtained by averaging across 5 median pay scales by years of experience</li> <li>• 43.5% for fringe benefits allocated over 1960 hours per year (40 hours per week; 49 weeks per year)</li> </ul>	Payscale.com <sup>1</sup> US Bureau of Labor Statistics <sup>2</sup>
Nurse	\$45.72 per hour	<ul style="list-style-type: none"> <li>• 2008 median annual salary for registered nurse (\$62,450)</li> <li>• 43.5% for fringe benefits allocated over 1960 hours per year (40 hours per week; 49 weeks per year)</li> </ul>	US Bureau of Labor Statistics <sup>2,3</sup>
Facility cost (fixed direct)	\$1.22 per session	<ul style="list-style-type: none"> <li>• 9x9-foot area valued at \$17 per square foot per year</li> <li>• Precor treadmill model 954i at \$4725 (5 years of use)</li> <li>• POLAR FS1 Heart Rate Monitor with Non-coded T31 Chest Transmitter at \$60 (1 year of use)</li> <li>• Costs allocated over 1960 hours per year (40 hours per week; 49 weeks per year)</li> </ul>	Loopnet.com <sup>4</sup> Duke Center for Living <sup>5</sup> Heart Rate Monitors USA <sup>6</sup>
Patient	\$19.85 per hour	<ul style="list-style-type: none"> <li>• Average US hourly wage (\$19.85), not including fringe benefits, approximating opportunity cost of time for retirees</li> </ul>	US Bureau of Labor Statistics <sup>2</sup>
Home exercise equipment	\$200 for stationary bike; \$320 for treadmill; \$100 shipping/set-up; \$36 for heart rate monitor	<ul style="list-style-type: none"> <li>• Costs based on HF-ACTION administrative records representing invoices from ICON (Logan, Utah) and Polar USA, Inc (New York, New York).</li> <li>• Costs may be lower than retail prices for similar models, but it is assumed that health care payers could negotiate discounted prices.</li> </ul>	HF-ACTION administrative records
Travel and parking	\$0.545 per mile and \$2 for parking for each supervised session	<ul style="list-style-type: none"> <li>• Number of miles reported between patients' homes and training facilities.</li> </ul>	US Internal Revenue Service <sup>7</sup>

Abbreviation: HF-ACTION, Heart Failure: A Controlled Trial Investigating Outcomes of Exercise Training.

<sup>1</sup> Payscale.com. Salary Survey Report for Job: Exercise Physiologist. Available at: [http://www.payscale.com/research/US/Job=Exercise\\_Physiologist/Salary](http://www.payscale.com/research/US/Job=Exercise_Physiologist/Salary). Accessed December 1, 2008.

<sup>2</sup> US Bureau of Labor Statistics. Employer Costs for Employee Compensation, June 2008. Available at: [http://www.bls.gov/news.release/archives/ecec\\_09102008.pdf](http://www.bls.gov/news.release/archives/ecec_09102008.pdf). Accessed December 1, 2008.

<sup>3</sup> US Bureau of Labor Statistics. Occupational Employment and Wages, May 2008. Available at: <http://www.bls.gov/oes/current/oes291111.htm>. Accessed December 1, 2008.

<sup>4</sup> Loopnet.com. Available at: <http://www.loopnet.com>. Accessed December 2, 2008.

<sup>5</sup> Duke Center for Living (personal communication, J.L. Johnson)

<sup>6</sup> Heart Rate Monitors USA. Available at: <http://heartratemonitorusa.com/monitors-low.html>. Accessed December 2, 2008.

<sup>7</sup> IRS Publication 436(2008): Travel, Entertainment, Gift, and Car Expenses. Available at: <http://www.irs.gov/pub/irs-pdf/p463.pdf>. Accessed October 29, 2009.

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