### Supplementary Appendix

This appendix has been provided by the authors to give readers additional information about their work.

Supplement to: Cooper AL, Trivedi AN. Fitness memberships and favorable selection in Medicare Advantage plans. N Engl J Med 2012;366:150-7.

#### **Supplementary Appendix**

## This appendix has been provided by the authors to give readers additional information about their work.

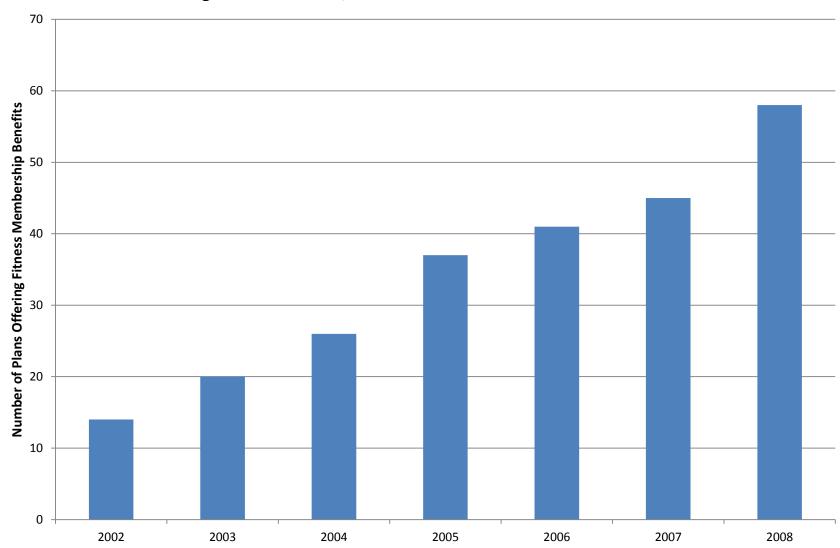
Supplement to: Cooper AL and Trivedi AT. Fitness Memberships and Favorable Selection in Medicare Advantage Plans.

#### Contents

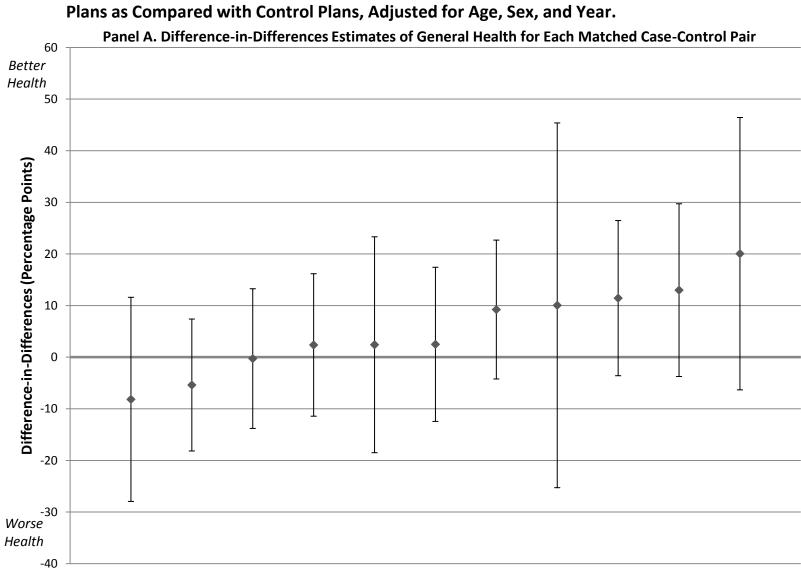
Supplemental Table. Organizational Characteristics of Medicare Advantage Plans Adding Fitness Benefits and Control Medicare Advantage Plans
Supplemental Figure 1. Number of Continuously Participating Medicare Advantage Plans Offering a Fitness Benefit, 2002-2008
Supplemental Figure 2. Difference-in-Differences Estimates for Self-Reported Health in Case Plans as Compared with Control Plans, Adjusted for Age, Sex, and Year
Panel A.  Difference-in-Differences Estimates of General Health for Each Matched Case-Control Pair.
Panel B. Difference-in-Differences Estimates of Limitation in Moderate Activities for Each    Matched Case-Control Pair
<i>Panel C.</i> Difference-in-Differences Estimates of Difficulty Walking for Each Matched Case-Control Pair

	Case Plans that Added Fitness Benefits	Control Plans
N	11	11
Census Region, n		
Northeast	4	4
Midwest	2	2
South	4	4
West	1	1
Model Type, n		
Staff/Group	2	0
IPA/Network/Mixed	9	11
Tax Status, n		
For-profit	9	9
Not for profit	2	2
Median Number of Enrollees	31,540	18,241
Median Years of Operation	11	10.6

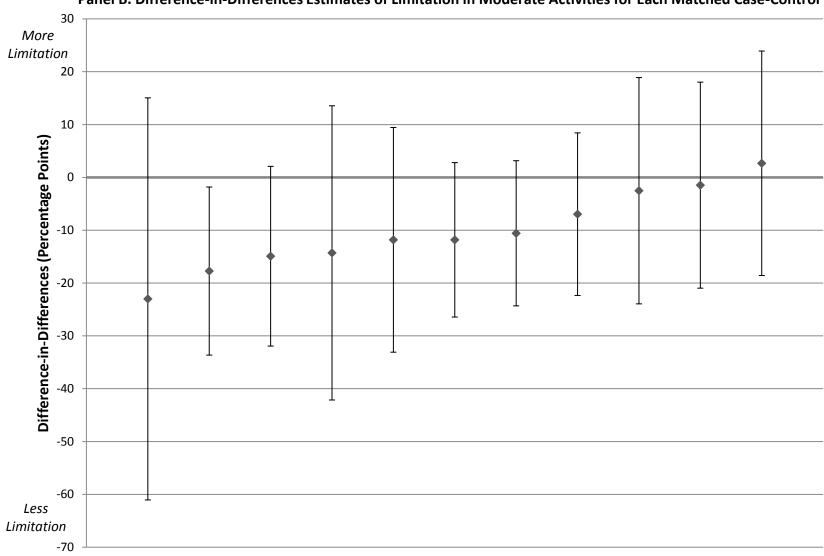
#### Supplemental Table. Organizational Characteristics of Medicare Advantage Plans Adding Fitness Benefits and Control Medicare Advantage Plans.



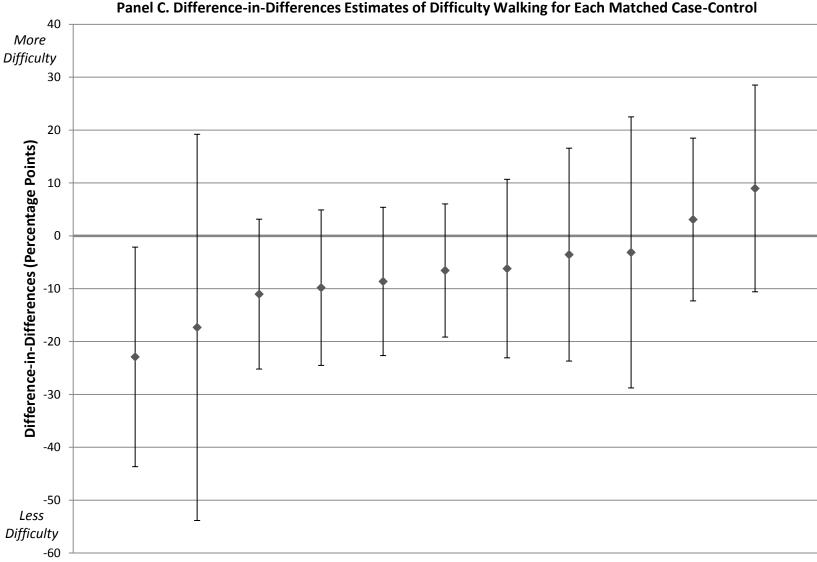
# Supplemental Figure 1. Number of Continuously Participating Medicare Advantage Plans Offering a Fitness Benefit, 2002-2008.



Supplemental Figure 2. Difference-in-Differences Estimates for Self-Reported Health in Case



Panel B. Difference-in-Differences Estimates of Limitation in Moderate Activities for Each Matched Case-Control



Panel C. Difference-in-Differences Estimates of Difficulty Walking for Each Matched Case-Control