

Supporting Information

Shu et al. 10.1073/pnas.1209746109

Form 3305 (Rev. June 2010) Center for Decision Research		Research Study Tax Return For the period June 1, 2010, through August 30, 2010		Keep a copy of this return for your records. OMB No. 1555-0111
Write Clearly	Name		PID	
	Address (Number, street, and room or suite number)		For Administrative Use Only T FF FP I TL	
	City, State, and ZIP code			
Part 1 Please fill out the questions below to compute your taxed payment.				
1. Please enter the payment you received on the problem solving task (\$1 per correct matrix you solved in the other room)			1	
2. Tax on payment: Please enter the equivalent of a 20% tax on your payment (i.e., 20 cents for every dollar earned).....			2	
3. Please subtract the value specified in box 2 from value specified in box 1			3	
Part 2 Participants will be compensated for extra expenses they have incurred in order to participate in this study. In Part 2, you are asked to estimate the costs incurred in order to participate. These costs will be deducted from your tax return.				
1. Please estimate the time it took you to come to the lab. You will be compensated \$0.10 per minute, up to a 2 hour maximum			4	
2. Please estimate the cost of your commute, if any, to come to the lab. You will be compensated up to a maximum of \$12			5	
3. Please add the value specified in box 4 and the value specified in box 5			6	
Part 3 Please compute your final payment.				
1. Please add the value specified in box 3 and the value specified in box 6. This is the amount of your final payment for today's session.....			7	
Sign Here		I declare that I carefully examined this return and that to the best of my knowledge and belief it is correct and complete.		
		▶ _____ ▶		
		Signature	Date	

Fig. S1. Tax form used in experiment 1, signature-at-the-bottom condition.

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Write Clearly	Name		PID	
	Address (Number, street, and room or suite number)			T
	City, State, and ZIP code			FF
				FP
				I
				TL
Part 1 Please fill out the questions below to compute your taxed payment.				
1. Please enter the payment you received on the problem solving task (\$1 per correct matrix you solved in the other room)		1		
2. Tax on payment: Please enter the equivalent of a 20% tax on your payment (i.e., 20 cents for every dollar earned).....		2		
3. Please subtract the value specified in box 2 from value specified in box 1		3		
Part 2 Participants will be compensated for extra expenses they have incurred in order to participate in this study. In Part 2, you are asked to estimate the costs incurred in order to participate. These costs will be deducted from your tax return.				
1. Please estimate the time it took you to come to the lab. You will be compensated \$0.10 per minute, up to a 2 hour maximum		4		
2. Please estimate the cost of your commute, if any, to come to the lab. You will be compensated up to a maximum of \$12		5		
3. Please add the value specified in box 4 and the value specified in box 5		6		
Part 3 Please compute your final payment.				
1. Please add the value specified in box 3 and the value specified in box 6. This is the amount of your final payment for today's session.....		7		

Fig. S2. Tax form used in experiment 1, no-signature (control) condition.

Form **3305**

(Rev. June 2010)

Center for Decision Research

Research Study Tax Return

For the period June 1, 2010, through August 30, 2010

Keep a copy of this return for your records.

OMB No. 1555-0111

Sign Here

I declare that I carefully examined this return and that to the best of my knowledge and belief it is correct and complete.

Signature Date

Write Clearly

Name	PID	For Administrative Use Only
Address (Number, street, and room or suite number)		
City, State, and ZIP code		
T	FF	FP
I	TL	

Part 1 Please fill out the questions below to compute your taxed payment.

1. Please enter the payment you received on the problem solving task (\$1 per correct matrix you solved in the other room)	1	
2. Tax on payment: Please enter the equivalent of a 20% tax on your payment (i.e., 20 cents for every dollar earned)	2	
3. Please subtract the value specified in box 2 from value specified in box 1	3	

Part 2 Participants will be compensated for extra expenses they have incurred in order to participate in this study. In Part 2, you are asked to estimate the costs incurred in order to participate. These costs will be deducted from your tax return.

1. Please estimate the time it took you to come to the lab. You will be compensated \$0.10 per minute, up to a 2 hour maximum	4	
2. Please estimate the cost of your commute, if any, to come to the lab. You will be compensated up to a maximum of \$12	5	
3. Please add the value specified in box 4 and the value specified in box 5	6	

Part 3 Please compute your final payment.

1. Please add the value specified in box 3 and the value specified in box 6. This is the amount of your final payment for today's session	7	
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Fig. S3. Tax form used in experiment 1, signature-at-the-top condition.

Form **3305**

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Center for Decision Research

Research Study Tax Return

For the period June 1, 2010, through August 30, 2010

Keep a copy of this return for your records.

OMB No. 1555-0111

Write Clearly

Name

PID

For Administrative

Use Only

Address (Number, street, and room or suite number)

T

FF

FP

I

TL

City, State, and ZIP code

Part 1

Please fill out the questions below to compute your taxed payment.

a. Please enter the payment you received on the problem solving task (\$2 per correct matrix you solved in the other room)

1

Part 2

In Part 2, you are asked to estimate the costs incurred in order to participate. These costs will be deducted from your taxable income.

a. Please estimate the cost of the time it took you to come to the lab. You will be compensated \$0.10 per minute, up to a 2 hour maximum (i.e., \$12 maximum, computed as 120 min X \$0.10 per min)

2

b. Please estimate the cost of your commute, if any, to come to the lab. You will be compensated up to a maximum of \$12

3

c. Please add the value specified in box 2 and the value specified in box 3

4

Part 3

Please compute your taxable income and your taxes.

a. Please subtract the value specified in box 4 from the value specified in box 1. This is the amount of your taxable income.....

5

b. Please compute your taxes by multiplying the value specified in box 5 by 50%

6

Part 4

Please compute your final payment.

a. Please subtract the value specified in box 6 from the value specified in box 1. This is the amount of your final payment for today's session.....

7

Sign Here

I declare that I carefully examined this return and that to the best of my knowledge and belief it is correct and complete.

▶ _____

Signature

▶ _____

Date

Fig. S4. Tax form used in experiment 2, signature-at-the-bottom condition.