



**General Practitioners' use of absolute risk versus individual risk factors in cardiovascular disease prevention: An experimental study**

Journal:	<i>BMJ Open</i>
Manuscript ID:	bmjopen-2014-004812
Article Type:	Research
Date Submitted by the Author:	08-Jan-2014
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<b>Primary Subject Heading</b>:	Cardiovascular medicine
Secondary Subject Heading:	General practice / Family practice, Evidence based practice
Keywords:	CARDIOLOGY, GENERAL MEDICINE (see Internal Medicine), PUBLIC HEALTH

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3 **General Practitioners' use of absolute risk versus individual risk factors**  
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5 **in cardiovascular disease prevention: An experimental study**  
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48 **Word count:** 2965

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51 **Key words:** cardiovascular disease, primary care, general practice, prevention, risk assessment  
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**ABSTRACT**

**Objective:** To understand general practitioners' (GPs) use of individual risk factors (blood pressure and cholesterol levels) versus absolute risk in cardiovascular disease (CVD) risk management decision-making.

**Design:** Randomised experiment. Absolute risk, systolic blood pressure (SBP), cholesterol ratio (TC/HDL), and age were systematically varied in hypothetical patient cases. High absolute risk was defined as 5 year risk of a cardiovascular event > 15%, high blood pressure levels varied between SBP 147 and 179 mmHg and high cholesterol (TC/HDL ratio) between 6.5 and 7.2 mmol/L.

**Setting:** 4 GP conferences in Australia.

**Participants:** 144 Australian GPs.

**Outcomes:** GPs indicated whether they would prescribe cholesterol and/or blood pressure lowering medication. Analyses involved logistic regression.

**Results:** For patients with high blood pressure: 93% (95%CI=86-96%) of high absolute risk patients and 83% (95%CI=76-88%) of lower absolute risk patients were prescribed blood pressure medication. Conversely, 30% (95%CI=25-36%) of lower blood pressure patients were prescribed blood pressure medication if absolute risk was high and 4% (95%CI=3-5%) if lower. 69% of high cholesterol/high absolute risk patients were prescribed cholesterol medication (95%CI=61-77%) versus 34% of high cholesterol/lower absolute risk patients (95%CI=28-41%). 36% of patients with lower cholesterol (95%CI=30- 43%) were prescribed cholesterol medication if absolute risk was high versus 10% if lower (95%CI=8-13%).

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3 **Conclusions:** GPs' decision making was more consistent with management of individual risk factors  
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5 than an absolute risk approach, especially when prescribing blood pressure medication. The results  
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7 suggest medical treatment of lower risk patients (5 year risk of CVD event < 15%) with mildly  
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9 elevated blood pressure or cholesterol levels is likely to occur even when an absolute risk  
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11 assessment is specifically provided. The results indicate a need for improving uptake of absolute risk  
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13 guidelines and GP understanding of the rationale for using absolute risk.  
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**STRENGTHS AND LIMITATIONS**

- This study uses a rigorous experimental design to systematically investigate how GPs use individual risk factors (blood pressure and cholesterol) versus the absolute risk of a CVD event in their decision making about CVD preventive medication. International guidelines are based on absolute risk, but are used inconsistently.
- The sample size was sufficient to show that GPs' decision making was more consistent with management of individual risk factors than an absolute risk approach, especially when prescribing blood pressure lowering medication.
- Our findings have important clinical implications, suggesting that medical treatment of lower risk patients (5 year risk of CVD event < 15%) with mildly elevated blood pressure or cholesterol is likely to occur even when an absolute risk assessment is specifically provided to GPs.
- The results may over-estimate the use of absolute risk in clinical practice due to: 1) a low response rate that is typical of such GP studies but may have favoured those more interested and positive about absolute risk, 2) reliance on self-reported intentions, which was necessary to enable an experimental design, and 3) explicitly providing GPs with an absolute risk score for each case, since absolute risk is often not assessed in practice.

## INTRODUCTION

International guidelines for cardiovascular disease (CVD) prevention encourage the use of absolute risk to guide treatment with blood pressure and cholesterol lowering medication. Several risk prediction models exist that differ in the duration over which they calculate CVD risk (typically 5 or 10 years) and the variables they base the risk on.[1,2] One of the most commonly used absolute risk models is the Framingham Risk Equation (FRE)[3], which estimates the risk of a cardiovascular event based on sex, age, smoking status, diabetes, systolic blood pressure, and cholesterol ratio. The Australian guidelines classify patients with a 5 year risk of > 15% as high risk and recommend that they should be simultaneously treated with cholesterol and blood pressure lowering medication in addition to lifestyle intervention unless contraindicated or clinically inappropriate.[4,5] For lower risk patients  $\leq$  15% without additional risk factors such as family history, lifestyle intervention is recommended as the primary management approach. Adults with very high individual risk factors (systolic blood pressure  $\geq$ 180 mmHg or diastolic blood pressure  $\geq$ 110 mmHg or total cholesterol >7.5 mmol/L) do not require absolute CVD risk assessment because they are already considered to be at high risk of CVD.[4,5]

Using absolute risk is a major shift from the traditional approach of treating high blood pressure and high cholesterol individually. An absolute risk approach is likely to achieve the best balance between preventing CVD events and avoiding unnecessary treatment with medication. It has the potential to reduce overtreatment of people who have an elevated individual risk factor (e.g. blood pressure) but low or moderate overall risk of a CVD event and reducing undertreatment of people with slightly elevated individual risk factors but a combined high overall risk.[6,7] The absolute risk approach has been shown to reduce short-term CVD risk without causing clinical harms.[8]

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3 However, research suggests that General Practitioners (GPs) often do not use absolute risk to guide  
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5 their decision making about CVD prevention.[9-13] Past research includes studies exploring barriers  
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7 to GP's use of absolute risk[13-16] and studies quantifying treatment gaps using clinical  
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9 databases[6,10,11,17], but individual decision making about absolute risk has not been  
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11 comprehensively examined quantitatively. In this study we applied a method based on judgments of  
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13 hypothetical patient cases to analyse GPs' decisions about CVD risk management and their use of  
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15 absolute risk. Hypothetical patient cases (also called vignettes) have been widely used to measure  
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17 decision processes in a range of clinical settings[18], including GP decision making about  
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19 cardiovascular disease.[19-21] Indeed, three recent studies using patient cases suggest that  
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21 clinicians might not base treatment decisions on absolute risk thresholds (e.g. only treat patients >  
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23 15% for 5 year FRE based absolute risk or > 20% for 10 year risk); instead they focus on the levels of  
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25 the individual risk factors blood pressure and cholesterol.[19-21] However, these studies did not  
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27 systematically assess different combinations of absolute risk and individual risk factor levels.  
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29 Therefore, they provide limited interpretation of how GPs use absolute risk versus individual risk  
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31 factors in decision making.  
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In the current study we used patient cases in which absolute risk and three individual risk factors  
(systolic blood pressure, cholesterol (TC/HDL ratio ), and age) were systematically varied in order to  
evaluate their respective influence on GPs' decision making about CVD risk management. Absolute  
risk levels were derived from the FRE.[3]

## 48 **METHOD**

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52 We presented GPs with 11 paper based cases describing hypothetical patients. Cases were designed  
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54 to be clinically plausible and relevant. The cases characterised a patient by absolute risk and three  
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3 key individual risk factors: systolic blood pressure (SBP), cholesterol ratio (TC/HDL) and total/HDL  
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5 cholesterol and age, as well as gender and smoking status.  
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### 8 9 **Levels of absolute risk and individual risk factor levels**

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11 The levels used to describe elevated absolute risk and the individual risk factors (see Table 1) were  
12 based on the 2012 Australian absolute risk guidelines[5] (using the FRE) and informed by practicing  
13 GPs (JD, PG). We defined patients with a risk of a cardiovascular event over 5 years greater than  
14 15% as high absolute risk, for whom preventive medication is recommended. The Australian  
15 absolute risk guidelines recommend that adults with systolic blood pressure  $\geq 180$  mmHg or total  
16 cholesterol  $>7.5$  mmol/L do not require absolute CVD risk assessment because they are already  
17 known to be at clinically determined high risk of CVD.[5] We ensured that the individual risk factor  
18 levels remained below these thresholds and, where possible, we avoided values that were close to  
19 the cut off. High blood pressure levels varied between SBP 147 and 179 mmHg and high cholesterol  
20 (TC/HDL ratio) between 6.5 and 7.2 mmol/L. Lower blood pressure levels varied between SBP of 110  
21 and 145 mmHg and lower TC/HDL ratio between 3.0 and 6.0 mmol/L. We defined three age  
22 categories within the target population for CVD risk assessment: 47, 61, and 72 years.  
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### 40 **Different sets of patient cases**

41 We developed four sets of cases (also see Table 1):

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45 A) High IR/lower AR with high individual risk factors (blood pressure only) and lower absolute risk  
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47 Aii) High IR/lower AR with high individual risk factors (cholesterol only) and lower absolute risk  
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49 B) High IR/high AR with high individual risk factors and high absolute risk,  
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51 C) Lower IR/high AR with lower individual risk factors and high absolute risk, and  
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53 D) Lower IR/lower AR with lower individual risk factors and lower absolute risk.  
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In all cases except high IR/lower AR (Ai and Aii) the levels of individual risk factors were the same across blood pressure and cholesterol (i.e. both lower or both high). For high IR/lower AR (Ai and Aii) blood pressure was high and cholesterol was lower, or vice versa, to enable exploration of their independent effects on GP decision making. This resulted in a core set of 25 cases with different combinations of absolute and individual risk factor levels (see Appendix A for the complete set of cases).

**Table 1.** The variable levels for absolute risk and individual risk factors blood pressure (SBP) and cholesterol (TC/HDL ratio) plus the relevant case numbers and number of cases (n=144 GPs)<sup>†</sup>

Category Figure 2/ Appendix A	Absolute risk	Individual risk factors <sup>‡</sup>			
		SBP (mmHg)	TC/HDL ratio (mmol/L)	N	Case #
Ai	Lower	High	Lower	431	25-35
Aii	Lower	Lower	High	415	13-24
B	High	High	High	221	7-12
C	High	Lower	Lower	298	36-43
D	Lower	Lower	Lower	219	1-6

<sup>†</sup>See appendix A for the actual values used in these cases.

#### Gender and smoking status

We constructed a female and male equivalent of each core case (where possible, given the restraints of the FRE and the individual and absolute risk levels defined above). We made all high absolute risk cases smokers and all lower absolute risk cases non-smokers, and we constructed an additional set of cases to test for the potential confounding effect of smoking.

#### Randomisation

There were 25 core cases (varying in absolute risk, cholesterol, blood pressure, and age) with between one to three versions of each (male, female, smoking/non-smoking comparison). The

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3 combinations generated a total of 43 possible cases. GPs were presented with 11 core cases. All  
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5 cases were randomly selected and only one of the one to three available versions of each case was  
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7 presented per GP. All selected cases were presented in random order.  
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### 10 11 **Data collection and measurement**

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13 Respondents viewed a generic patient scenario (see Box 1) followed by a table with the relevant  
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15 values for absolute risk, systolic blood pressure, TC/HDL ratio, HDL, total cholesterol, and age, as  
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17 well as patient gender and smoking status. GPs were asked how they would manage the patient in  
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19 the scenario: prescribe cholesterol medication, prescribe blood pressure medication, and/or  
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21 prescribe aspirin (yes/no for each). In addition, they were asked when they would reassess the  
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23 patient (open ended). The aspirin and reassessment results are reported separately. We collected  
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25 information regarding GP characteristics: gender, age, years in practice, practice size. We asked GPs  
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27 two questions about their use of absolute risk as follows: “For the cases you just read, how often did  
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29 you use the absolute risk score to inform your management decision? and “In your general practice,  
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31 how often do you use absolute risk scores, calculators or charts when assessing a patient’s level of  
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33 cardiovascular risk?” (5 point Likert scale; 1 never – 5 always). The survey was piloted with nine  
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GPs.

#### 43 **Box 1: General patient scenario**

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46 *‘A regular patient of yours presents for a “check-up” and has no current symptoms. He/she has been*  
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48 *trying to improve their diet and increase their physical activity levels. You have several previous blood*  
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50 *pressure readings at approximately the same level as observed today. A recent test of electrolytes,*  
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52 *liver function and renal function was normal.’*

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56 BMI: 27

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60 Past medical history: nil of note

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3 Family history: mother died of bowel cancer, nil family history of ischaemic heart disease  
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Social history: married, lives in own home

Ethnicity: Caucasian

## 10 11 12 **Recruitment**

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14 Practising GPs were recruited between May and November 2012 at four general practice  
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16 conferences in Australia. GPs read an information sheet and completed the survey at a stall or  
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18 returned a completed survey that was inserted in their conference pack. A \$500 gift voucher was  
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20 used as an incentive. Ethical approval was obtained from the University of Sydney Human Research  
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22 Ethics Committee.  
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## 26 27 **Analysis**

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29 GPs' decisions on risk management for the different patient cases were summarized as the  
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31 percentage of cases in which the GPs would prescribe cholesterol or blood pressure medication.  
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33 We analysed how the chances of prescribing medication changed according to the risk patterns of  
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35 the cases (i.e. levels of absolute and individual risk factors). This was done using Generalised  
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37 Estimation Equations (GEEs) with a logit link (logistic regression) and an exchangeable working  
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39 correlation matrix to take into account the clustering of cases per GP.  
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45 The outcome was whether the GP would prescribe medication for the case, and the covariates were  
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47 the levels of absolute risk and individual risk factors (i.e. blood pressure and cholesterol levels)  
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49 presented in the cases. More specifically, four sets of cases were compared: A) high individual risk  
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51 factors and lower absolute risk, B) high individual risk factors and high absolute risk, C) lower  
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53 individual risk factors and high absolute risk, and D) lower individual risk factors and lower absolute  
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55 risk. The 95% confidence intervals for the percentages presented in the results section and Figure 2  
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57 were obtained from the GEEs.  
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5 We performed exploratory analyses to examine 1) how risk management changed according to GP  
6 characteristics (i.e. age, gender, years in practice, practice size, and self-reported use of absolute risk  
7 in practice and in the cases); and 2) how risk management changed according to specific  
8 characteristics of the cases presented (i.e. age, gender, and smoking status). This was achieved by  
9 adding each covariate to the GEEs and testing the main effects and the interaction between levels of  
10 absolute and individual risk factors. The statistical analysis was performed with the software SPSS  
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## 22 RESULTS

### 23 24 25 26 27 Response rate

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29 Over the four General Practice conferences, we had a 30% response rate for surveys that were  
30 handed out at a stall (90 surveys completed from 304 distributed at two conferences) and a 3%  
31 response rate for surveys that were inserted into GPs' conference packs (55 surveys completed from  
32 1803 surveys inserted into GPs' conference packs at three conferences). One returned survey was  
33 excluded due to participant ineligibility (not currently practising). A total of 144 GPs participated in  
34 this study.  
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### 44 GP characteristics

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46 The median age of the GPs who participated in the study was 53 (IQR= 47 to 59) and 58% were  
47 female. They had been practicing medicine for a median of 28 years (IQR=21 to 35) with a median  
48 practice size of five GPs (IQR= 3 to 8). Figure 1 shows GPs' self-reported use of absolute risk in their  
49 usual practice and the patient cases. From here on, the hypothetical patient cases will be referred to  
50 as patients.  
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<Please insert Figure 1>

### Prescription of blood pressure lowering medication

For patients in the high blood pressure group (SBP  $\geq 147$  mmHg) GPs stated that they would prescribe blood pressure medication for 93% (95%CI=86-96%) of the patients with high absolute risk (5 year risk of a CVD event  $> 15\%$ ) and 83% (95%CI=76-88%) of the patients with lower absolute risk. See Figure 2(I) and Appendix 1, Ai and B. Conversely, 30% (95%CI=25-36%) of patients in the lower blood pressure group were prescribed blood pressure medication if absolute risk was high and 4% (95%CI=3- 5%) of the patients if absolute risk was lower. See Figure 2(I) and Appendix 1, C and D.

<Please insert Figure 2>

### Prescription of cholesterol lowering medication

GPs stated they would prescribe cholesterol medication for 69% of patients with high cholesterol (TC/HDL ratio  $\geq 6.5$ ) and high absolute risk (95%CI=61-77%; Figure 2b, B). In contrast, a smaller percentage of patients with high cholesterol but lower absolute risk were prescribed cholesterol medication (34%, 95%CI=28-41%; Figure 2(II) and Appendix 1, Aii). The prescribing pattern for cholesterol medication in patients with lower cholesterol was similar to blood pressure medication. GPs indicated that they would prescribe cholesterol medication in just over a third of patients (36%, 95%CI=30-43%; Figure 2(II) and Appendix 1, C) if absolute risk was high and 10% of patients if absolute risk was lower (95%CI=8-13%; Figure 2(II) and Appendix 1, D).

### Prescription and patients' characteristics

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3 There were no differences in the pattern of prescribing cholesterol medication for patients of  
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5 different age groups at similar risk ( $p=0.331$ ). However, 61 year old patients were twice as likely  
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7 (OR=2.00,  $p<0.001$ , 95%CI=1.52-2.65) to be prescribed blood pressure medication than 72 year old  
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9 patients with the same risk profile. GPs were also more likely to indicate that they would prescribe  
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11 cholesterol medication (OR=1.27,  $p=0.025$ , 95%CI=1.03-1.56) but not blood pressure medication to  
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13 men (OR=1.24,  $p=0.212$ , 95%CI=0.89-1.72). Smoking status was not associated with the prescription  
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15 of cholesterol or blood pressure medication (OR=0.66,  $p=0.077$ , 95%CI=0.42-1.05).  
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### 20 **Prescription and GP characteristics**

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22 Older GPs were less likely to prescribe cholesterol medication (OR=0.77,  $p=0.039$ , 95%CI=0.60-0.99,  
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24 per 10 years of age). A similar trend was found for years of practice (OR=0.80,  $p=0.052$ , 95%CI=0.65-  
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26 1.00, per 10 years of practice). GP age and years of practice were not associated with stated  
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28 prescribing of blood pressure medication (OR=0.81,  $p=0.160$ , 95%CI=0.61-1.09, per 10 years of age;  
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30 OR=0.84,  $p=0.191$ , 95%CI=0.65-1.09, per 10 years of practice).  
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35 Stated prescribing was not significantly associated with self-reported use of the absolute risk  
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37 approach in practice or GP gender. However, GPs who reported using absolute risk in the patient  
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39 cases were more likely to prescribe blood pressure and cholesterol medication for patients with high  
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41 absolute risk (blood pressure medication: OR=1.29,  $p=0.042$ , 95%CI=1.01-1.64; cholesterol  
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43 medication: OR=1.61,  $p=0.001$ , 95%CI=1.22-2.12). For the patients with lower absolute risk these  
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45 GPs also prescribed more, but this was not statistically significant (blood pressure medication:  
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47 OR=1.07,  $p=0.654$ , 95%CI=0.81-1.41; cholesterol medication: OR=1.22,  $p=0.077$ , 95%CI=0.98-1.52).  
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### 52 **DISCUSSION**

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3 Our analysis of the prescribing decisions for 144 general practitioners (GPs) over a range of  
4 systematically varied patient cases suggests that GPs focus more on the levels of individual CVD risk  
5 factors blood pressure and cholesterol than on absolute risk, especially when prescribing blood  
6 pressure lowering medication. The results suggest that, inconsistent with the Australian  
7 guidelines,[4,5] GPs are likely to prescribe blood pressure and cholesterol lowering medication to  
8 lower risk patients (5 year risk of CVD event < 15% ) if these risk factors are elevated even when an  
9 absolute risk assessment is specifically provided to GPs. These results are in line with previous  
10 studies showing that GPs consider medication for people at low levels of absolute CVD risk.[19-21]  
11 Age appeared to be largely ignored as a risk factor, and GPs prescribed less blood pressure lowering  
12 medication for 72 year old patients in comparison with 61 year olds despite similar descriptions in  
13 the scenarios (a relatively healthy fit x year old). This finding is worthy of further exploration, given  
14 that age is one of the strongest risk factors for CVD, as it runs counter to the concept of absolute  
15 CVD risk and proposals such as the use of the "polypill" based solely on an age cut off.[22]

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32 We acknowledge that in clinical practice GPs may have various and valid reasons for deviating from  
33 the guidelines, and strict adherence to guidelines and/or treatment thresholds may undermine the  
34 shared decision making (SDM) approach that is now considered gold standard.[23,24] SDM in the  
35 current context would entail that a GP assesses absolute CVD risk, explains this and the  
36 recommended management approach to the patient, discusses the benefits and harms of the  
37 different management options with the patient, and makes a shared decision with the patient. Our  
38 study and previous work[9-13] suggests that many GPs do not based their recommendations on  
39 absolute risk, so it is unlikely that they can adequately inform their patients about the benefits and  
40 harms of CVD risk management and engage them in shared decision making.

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52 Prescribing patterns were different for cholesterol and blood pressure medication. Although  
53 explanatory factors were not investigated in this study, historically, anti-hypertensive prescribing  
54 dates back to the late 1950s; hypertension was the first major CVD risk factor successfully  
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3 treated.[25] In contrast, there was controversy over the treatment of cholesterol until the large-  
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5 scale trials of statins reported in the mid-1990s,[26] which coincided with the emergence of ideas  
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7 and methods using absolute CVD risk. This history may have influenced the language used for these  
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9 risk factors; "hypertension" is more commonly used than its lipid analogues such as  
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11 "hypercholesterolaemia".  
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14 The strengths of this study include its sample size, the heterogeneity of the GPs who participated,  
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16 and the systematic variation of patient cases, but there are also some limitations: First, the response  
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18 rate was disappointing though typical for such GP studies.[20] However, any bias in our sample is  
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20 likely to favour GPs more interested and positive about absolute risk, although almost 15% of GPs in  
21  
22 our study stated that they never use absolute risk in practice. Second, to keep cases simple and clear  
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24 we were restrictive in the range of clinical variables and management options presented, excluding  
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26 lifestyle modification although space was provided for comments. Third, we relied solely on self-  
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28 reported intentions to prescribe in the different scenarios rather than actual prescribing behaviour.  
29  
30 This allowed an experimental design, but the results may not reflect what is actually happening in  
31  
32 clinical practice. However, our results are likely to be an over-estimate of the use of absolute risk in  
33  
34 actual practice as the patient cases explicitly provided GPs with an absolute risk score. We know  
35  
36 from our qualitative work that absolute risk is often not assessed in practice.[13]  
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41 In conclusion, GPs' decision making was more consistent with an individual risk factor approach than  
42  
43 absolute risk, especially when prescribing blood pressure lowering medication. While more research  
44  
45 to explore the cognitions behind these reported behaviours would be worthwhile, our study  
46  
47 identifies a clear need to improve guideline recommendations about how GPs should integrate  
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49 individual risk factor assessment with a management that is guided by absolute CVD risk.  
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**ACKNOWLEDGEMENTS**

The authors would like to thank the General Practitioners who participated in the study, and Adam McSorley for assistance with data management.

**COMPETING INTERESTS**

All authors have completed the Unified Competing Interest form at [www.icmje.org/coi\\_disclosure.pdf](http://www.icmje.org/coi_disclosure.pdf) (available on request from the corresponding author) and declare: no financial relationships with any organisations that might have an interest in the submitted work in the previous three years, and no other relationships or activities that could appear to have influenced the submitted work.

**FUNDING**

The study was funded by the National Health and Medical Research Council (NHMRC) project grant 511217. Jesse Jansen and Kirsten McCaffery are supported by NHMRC fellowships. Carissa Bonner was supported by an Australian Postgraduate Award. Robin Turner and Armando Teixeira-Pinto were supported by NHMRC program grant 633003 to the Screening & Test Evaluation Program. Jenny Doust was supported by the NHMRC project grant 511217.

**ETHICAL APPROVAL**

The University of Sydney human research ethics committee approved this study (No 11-2011/14379).

**DATA SHARING**

No additional data available.

**AUTHOR CONTRIBUTIONS**

1  
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3 All authors included on the paper fulfil the criteria of authorship, and there was no one else who  
4  
5 fulfils the criteria. JJ contributed to study design, analysis, interpretation, drafting and revising the  
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7 manuscript. CB contributed to study design, recruitment, data collection, analysis, interpretation,  
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9 and revising the manuscript. SM contributed to recruitment, data collection, analysis, interpretation,  
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11 and revising the manuscript. LI contributed to study design, interpretation, and revising the  
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13 manuscript. JD contributed to study design, interpretation, and revising the manuscript. PG  
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15 contributed to study design, interpretation, and revising the manuscript. ATP contributed to  
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17 analysis, and revising the manuscript. RT contributed to study design, and revising the manuscript.  
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19 AH contributed to study design, and revising the manuscript. KM contributed to study design,  
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21 analysis and interpretation, and revising the manuscript. All authors approved the final version of  
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23 the manuscript and all authors are guarantors.  
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**FIGURE LEGENDS**

**Figure 1.** Self-reported use of absolute risk in practice and in the hypothetical patient cases (n=144 GPs).

**Figure 2.** Percentages of cases in which the General practitioners would prescribe a blood pressure or cholesterol lowering drugs according to different combination of absolute (horizontal axis) and individual risk factors (vertical axis).

The error bars represent the 95% confidence intervals for the percentage of cases (controlled for clustering)

Ai) High IR/lower AR with high individual risk factors (blood pressure only) and lower absolute risk

Aii) High IR/lower AR with high individual risk factors (cholesterol only) and lower absolute risk

B) High IR/high AR with high individual risk factors and high absolute risk,

C) Lower IR/high AR with lower individual risk factors and high absolute risk, and

D) Lower IR/lower AR with lower individual risk factors and lower absolute risk.

See Appendix A for exact AR and IR values

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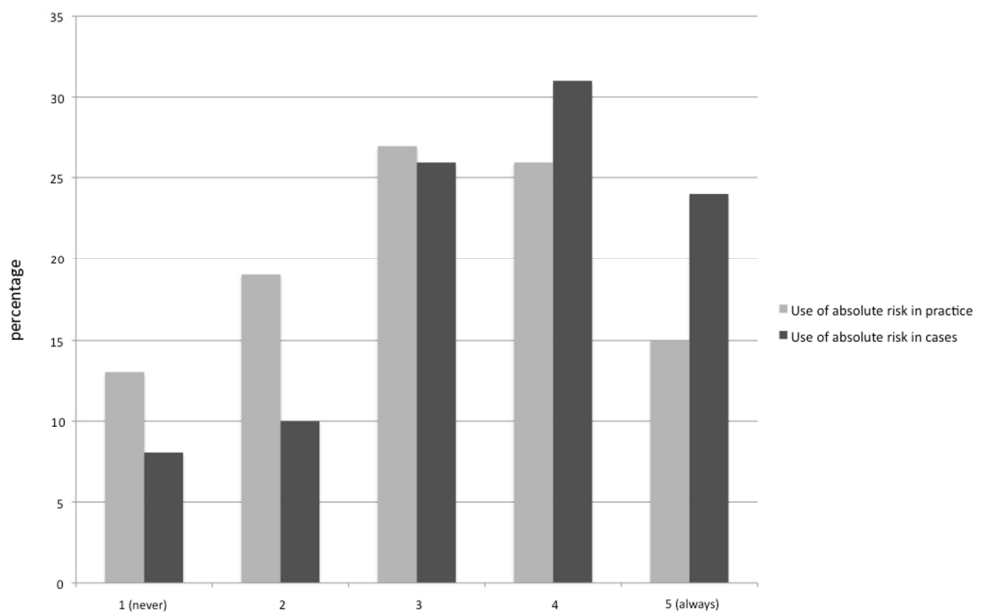


Figure 1. Self-reported use of absolute risk in practice and in the hypothetical patient cases (n=144 GPs).  
367x242mm (72 x 72 DPI)

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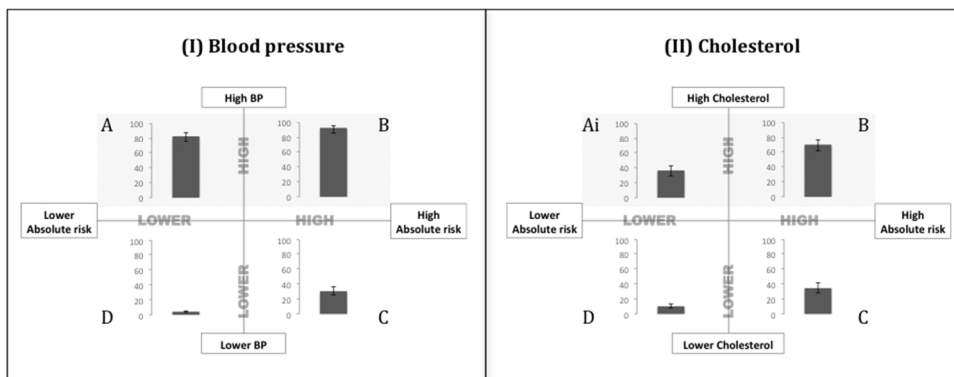


Figure 2. Percentages of cases in which the General practitioners would prescribe a blood pressure or cholesterol lowering drugs according to different combination of absolute (horizontal axis) and individual risk factors (vertical axis).

The error bars represent the 95% confidence intervals for the percentage of cases (controlled for clustering)

Ai) High IR/lower AR with high individual risk factors (blood pressure only) and lower absolute risk

Aii) High IR/lower AR with high individual risk factors (cholesterol only) and lower absolute risk

B) High IR/high AR with high individual risk factors and high absolute risk,

C) Lower IR/high AR with lower individual risk factors and high absolute risk, and

D) Lower IR/lower AR with lower individual risk factors and lower absolute risk.

See Appendix A for exact AR and IR values

352x264mm (72 x 72 DPI)

## Appendix A: Overview of the different cases

Case type	AR	BP <sup>§</sup>	Cholesterol			Age	Gender	Smoker	Case #		
			TC/HDL <sup>#</sup>	Total <sup>#</sup>	HDL <sup>#</sup>						
<b>A</b>	(i)	3.7%	167	3.8	5.1	1.3	47	Female	n	25	
	AR: lower	5.5%	167	3.8	5.1	1.3	47	Male	n	26	
	IR: high	7.1%	166	3.5	5.1	1.5	61	Female	n	27	
	(BP only)	8.9%	156	3.0	4.9	1.6	61	Male	n	28	
		8.4%	156	3.1	4.9	1.6	72	Female	n	29	
	10.2%	179	6.0	6.0	1.0	47	Male	n	30		
	11.9%	169	5.8	6.0	1.0	47	Female	y	31		
	12.6%	157	5.2	5.8	1.1	47	Male	y	32		
	11.8%	169	5.8	6.0	1.0	61	Female	n	33		
	13.5%	147	5.7	5.9	1.0	61	Male	n	34		
	13.2%	158	5.0	5.6	1.1	72	Female	n	35		
	(i)	2.2%	114	6.7	6.2	0.9	47	Female	n	13	
		AR: lower	4.9%	125	7.2	6.3	0.9	47	Male	n	14
		IR: high	6.4%	123	6.8	6.2	0.9	61	Female	n	15
		(chol only)	8.9%	116	6.5	6.2	1.0	61	Male	n	16
			8.6%	118	6.6	6.3	1.0	72	Female	n	17
		10.9%	130	7.2	6.3	0.9	47	Male	y	18	
		13.0%	132	7.2	6.3	0.9	61	Male	n	19	
		12.4%	123	6.8	6.2	0.9	61	Female	y	20	
		14.8%	110	6.6	6.3	1.0	61	Male	y	21	
		11.2%	128	7.1	6.6	0.9	72	Female	n	22	
		13.9%	112	6.8	6.2	0.9	72	Male	n	23	
		13.6%	110	6.5	6.2	1.0	72	Female	y	24	
	<b>B</b>	AR: high	15.6%	177	7.2	6.3	0.9	47	Female	y	7
IR: high		18.3%	167	7.2	6.3	0.9	47	Male	y	8	
		21.7%	166	6.6	6.3	1.0	61	Female	y	9	
		29.9%	165	6.6	6.3	1.0	61	Male	y	10	
		28.6%	166	6.6	6.3	1.0	72	Female	y	11	
		39.7%	165	6.6	6.3	1.0	72	Male	y	12	
<b>C</b>	AR: high	15.4%	131	4.4	5.4	1.2	61	Male	y	36	
	IR: lower	15.3%	132	4.5	5.5	1.2	73 <sup>¶</sup>	Female	y	37	
		19.5%	129	3.6	5.2	1.5	72	Male	y	38	
		15.5%	145	5.9	5.8	1.0	61	Female	y	39	
		21.3%	144	5.4	5.6	1.0	61	Male	y	40	
		20.8%	145	6.0	6.0	1.0	72	Male	n	41	
		20.0%	144	5.4	5.6	1.0	72	Female	y	42	
		29.8%	143	5.4	5.6	1.0	72	Male	y	43	
<b>D</b>	AR: lower	1.4%	122	3.9	5.3	1.3	47	Female	n	1	
	IR: lower	2.2%	123	3.8	5.1	1.3	47	Male	n	2	
		3.4%	122	3.9	5.3	1.3	47	Female	n	3	
		6.0%	122	3.8	5.1	1.3	61	Male	n	4	
		5.5%	122	3.8	5.1	1.3	72	Female	n	5	
		8.5%	119	3.3	5.1	1.5	72	Male	n	6	

AR=absolute cardiovascular disease risk, IR=individual risk factors, BP= systolic blood pressure

The shaded rows indicate control cases

§=(mmHg), #=(mmol/L)

<sup>¶</sup>Age was 73 in one case to ensure the correct threshold for absolute risk and individual risk factors.

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For peer review only

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3 **FINAL study protocol GP decision making about absolute cardiovascular disease (CVD) risk**  
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5 **assessment and management**  
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9 Date last amendments: July 29, 2013 (content), October 8, 2013 (lay out)  
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14 **Investigators:** Jesse Jansen, Carissa Bonner, Shannon McKinn, Les Irwig, Jenny Doust, Paul  
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16 Glasziou, Armando Teixeira-Pinto, Andrew Hayen, Robin Turner, Kirsten McCaffery  
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20 **Aim:** To identify factors that influence clinician's decision making about absolute CVD risk  
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22 assessment and management in the general population  
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27 **Research questions:**

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29 1. For various scenarios: To what extent are GPs' decisions influenced by absolute risk  
30 (AR) or individual risk factors (IR)- blood pressure and cholesterol?  
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32 2. Are GPs' decisions about cardiovascular disease risk management consistent with  
33 the guidelines? In which situations are decisions per guideline and in which situations  
34 are they not per guideline?  
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36 3. How does patient age influence GPs' decisions about CVD management?  
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38 4. How do key factors (not included in the AR model such as BMI and family history)  
39 influence GPs' decision making about cardiovascular disease risk management?  
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48 **Objectives and main analysis**

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50 All comparisons based on % of GPs who decide to treat the patient with medication (mix of  
51 within & between participants).  
52

53 *Primary outcome:* any drug treatment (BP or cholesterol). At meeting January 23<sup>rd</sup>, we  
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55 decided not to include aspirin in our primary analysis as it is not central to our research  
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question and may be confounded by the fact that the cases describes a family history of bowel cancer and the emerging evidence on the use of aspirin to prevent bowel cancer.

*Secondary outcome:*

- Specific treatment (for low/medium AR)
- Time to reassessment (analysis not included in first paper)

Objective 1: to investigate whether GPs' are more likely to treat low/med AR when patients have 'inconsistent' IR (high BP or cholesterol) than when they have 'consistent' IR (low BP and cholesterol).

- Control < high IR (across BP and chol; version 1-6 (n=219) vs 13-35 (n=846))
- Control < high BP (version 1-6 (n=219) vs 25-35 (n=430))
- Control < high cholesterol (version 1-6 (n=219) vs 13-24 (n=416))
- Additional analyses: do the above results differ for low vs med AR, age and gender

Objective 2: to investigate whether GPs' will be less likely to treat high AR when patients have 'inconsistent' IR (low/med BP and cholesterol) than when they have 'consistent' IR (high BP and cholesterol). *To reduce the total number of vignettes and because our main interest was in overprescribing of patients with high blood pressure/cholesterol but low/medium AR, we decided to look at objective 2 across BP/cholesterol only.*

- Control > low/med IR (across BP and chol; version 7-12 (n=220) vs 36-43 (n=299))
- Additional analyses: do the above results differ for low vs med IR, age and gender

Objective 3: to investigate (a) whether GPs' decision making will be influenced by patient age in general and (b) old-old (86 year old patient) age in particular (note: all analysis across BP and cholesterol):

1. More likely to treat younger patients who have low/med AR and 'inconsistent' IR (high BP and cholesterol).
  2. Less likely to treat older patients who have high AR and 'inconsistent' IR (low/med BP and cholesterol).
- Covered by age comparisons (47 vs 61 vs 72) for objectives 1 and 2
  - Plus 7 additional versions for 86 yo (discussed 2/12/11 w LI, AH and CB) see Table 1:
    - Low IR and high AR (duplicate vignette 37&38 with AR recalculated for 74 year old = version 46-47 (n=31)).
    - Medium IR and high AR (duplicate vignette 41-43 with AR recalculated for 74 year old = version 48-50 (n=67)).
    - Control vignettes: high IR and AR (duplicate vignette 11&12 with AR recalculated for 74 year old = version 44-45 (n=46)).
  - Additional analyses: do the above results differ for low vs med AR and gender

**Table 1.** Overview of variable levels for absolute risk and individual risk factors blood pressure and cholesterol for the 72 yr old and 86 yr old patient cases\*

Variable levels		AR (%)								
AR	IR (BP & Chol)	86 yo		72 yo		chol ratio	total chol	HDL	smoking	gender
		high	high	29.9	28.6	166	6.6	6.3	1	yes
high	high	41.3	39.7	165	6.6	6.3	1	yes	M	
high	moderate	22.1	20.8	145	6	6	1	no	M	
high	moderate	21.1	20	144	5.4	5.6	1	yes	F	
high	moderate	31.3	29.8	143	5.4	5.6	1	yes	M	
high	low	15.7	15.3	132	4.5	5.5	1.2	yes	F	

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3 high low 20.8 19.5 129 3.6 5.2 1.5 yes M  
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5 AR=absolute cardiovascular disease risk, IR=individual risk factors, BP= systolic  
6

7 bloodpressure, Chol=cholesterol \*Shaded row describes case added to examine the effect of  
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9 smoking/non smoking  
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13 To reduce the total number of vignettes, we have excluded the following hypothesis for now:

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16 GPs' decision making will be influenced by factors that are not included in the absolute risk  
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18 model, in particular family history and BMI.  
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22 **Additional analysis: smoking and gender**

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24 **Smoking comparison:**

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27 1. General rule: All low AR risk vignettes are non-smokers and all high AR risk vignettes  
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29 are smokers. For the medium AR risk vignettes it was impossible to have all vignettes  
30  
31 smokers or non-smokers so we have selected smoking or non-smoking based on  
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33 whether there was a female as well as male version of the vignette possible within a  
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35 given age.  
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37 2. In order to look at the effect of smoking/non-smoking on GP decision making, for  
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39 each of the different age groups (when possible) we selected vignettes looking at:  
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42 a. High IR – medium AR and  
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44 b. Medium IR – high AR for the three different age groups,  
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46 For a) we selected high cholesterol/low BP vignettes, when possible.  
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48 a. We selected AR values as close to the AR value in the non-smoking/smoking  
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50 equivalent as possible.  
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3 To look at the effect of smoking, the following vignettes should be compared: non-smoker:  
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5 vignette 19,22,30 vs smoker: 21,24,32 all in the medium AR category (see description of  
6  
7 vignettes below).  
8  
9

#### 10 11 *General vignettes*

12  
13 Vignette 19: male, 61, non-smoker, medium AR, low BP, high chol

14  
15 Vignette 21: male, 61, smoker, medium AR, low BP, high chol

16  
17 Vignette 22: female, 72, non-smoker, medium AR, low BP, high chol,

18  
19 Vignette 24: female, 72, smoker, medium AR, low BP, high chol

20  
21 Vignette 30: male, 47, non-smoker, medium AR, high BP, med chol

22  
23 Vignette 32: male, 47, smoker, medium AR, high BP, med chol  
24  
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28  
29 Since all vignettes with patients 86 years old were high AR, we made additional smoking-non  
30  
31 smoking comparison vignettes with patients 72 years old at high AR: non-smoker: 30, 48 vs  
32  
33 smoker: 32, 50 (see description of vignettes below), we will exclude these vignettes from the  
34  
35 smoking comparison analysis.  
36  
37  
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39

#### 40 41 *Age comparison (72-86 years)*

42  
43 Vignette 41: Male, 72, non-smoker, high AR, med BP, med chol

44  
45 Vignette 43: Male, 72, smoker, high AR, med BP, med chol

46  
47 Vignette 48: Male, 86, non-smoker, high AR, med BP, med chol

48  
49 Vignette 50: Male, 86, smoker, high AR, med BP, med chol  
50  
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#### 52 53 **Methods**

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3 **Design:** paper based vignette study (controlled experiment) in which GPs will view different  
4 written vignettes describing patients who are at risk for developing CVD. The construction of  
5 the total set of vignettes, i.e. the relevant factors and appropriate factor levels, is based on  
6 the hypotheses as described above.  
7  
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#### 11 12 13 Selection of vignettes

14 A full factorial design although methodologically strongest is impossible in the current study  
15 because not all factor level combinations are clinically possible. We have selected vignettes  
16 that are a) directly relevant to our research questions, b) clinically possible, c) clinically  
17 relevant (face validity – expert clinicians). We decided at meeting 12/09 (JD, AH, JJ, CB, LI)  
18 that it is not necessary to cross check the data against AusDiab data. In addition:  
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- 28 - All low AR risk vignettes are non-smokers, all high AR risk vignettes are smokers. For the  
29 medium AR risk vignettes it was impossible to have all vignettes smokers or non-  
30 smokers so we have selected smoking or non-smoking based on whether there was a  
31 female as well as male version of the vignette possible within a given age.  
32  
33  
34  
35  
36  
37 - The ages we used in the vignettes are: 47 for the young age group, 61 for the middle age  
38 group and 72 for the older age group (apart from one vignette that was only possible for  
39 an adult aged 73). Added 86 year old comparison in December 2011.  
40  
41  
42  
43  
44 - We have selected AR values that were middle of the range for the given age, IR and AR  
45 categories, used IR values around the middle of the category range where possible, and  
46 avoided using values that were at category thresholds.  
47  
48  
49  
50 - If possible, we have made a female version for each male version of a vignette. In order  
51 to look at the effect of smoking/non-smoking on GP decision making we selected  
52 vignettes looking at (a) high IR – medium AR and (b) medium IR – high AR for the three  
53 different age groups, if possible. For a) we selected high cholesterol/low BP vignettes, if  
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possible. We selected AR values as close to the AR value in the non-smoking/smoking equivalent as possible.

- We need to give GPs separate TC & HDL values in addition to cholesterol ratios. We decided to use the median total and HDL cholesterol values for each cholesterol ratio we want to use in the vignettes based on the NHANES data. See appendix A for the complete list of vignettes.

**Table 2. Variables and ideal values for each level:**

Variable	Level			
	Low	Medium	High	
<i>Variables that will be manipulated in the first study (general population)</i>				
1	Absolute risk	<10%	10-15%	>15%
2	Blood pressure	121	144	167
3	Cholesterol/lipids	3.7	5.5	6.8
4	Smoking	No	Yes	
5	Patient age	47	61	72
<i>Variables that will be standardized in the first study</i>				
6	Diabetes	All vignettes non-diabetic		
7	BMI	All vignettes BMI 26		
8	Family history	All vignettes no-family history		

From an experimental point of view, we are most likely to find effects of the different factors if the low, medium and high categories are distinct from each other, with large gaps in between. However need to use a range of values across vignettes for each category to

ensure face validity of the vignettes. We have therefore defined a range around the ideal values (indicated in bold, inclusive, in Table 2).

**Table 3. Variable categories:**

	Blood pressure	Chol Ratio	Total Chol	HDL	Age
	Increment: 1	Increment: 0.1	Based on median for ratio		Increment: 1 year
Low	110- <b>121</b> -132	3- <b>3.7</b> -4.5	4.9- <b>5.2</b> -5.5	1.6- <b>1.4</b> -1.2	45- <b>47</b> -49 (used 47)
Medium	141- <b>144</b> -147	5- <b>5.5</b> -6	5.6- <b>6.0</b> -6.0	1.1- <b>1.1</b> -1.0	58- <b>60</b> -62 (used 61)
High	155- <b>167</b> -179	6.5- <b>6.8</b> -7.2	6.2- <b>6.1</b> -6.3	1.0- <b>0.9</b> -0.9	70- <b>72</b> -74 (used 72, except one case of 73)

**Example of vignette format/style (High IR (BP) and low AR example - younger age, male)**

Mr Johnson is 47 years old, with a systolic blood pressure of 167 mmHg. His total cholesterol is 5.13 mmol/L, HDL cholesterol is 1.34 mmol/L and cholesterol ratio is 3.8. He is a non-smoker, not diabetic, has no family history of CVD, and his BMI is 26. His calculated 5-year general CVD risk score is 5.5%.

1  
2  
3 *Pilot testing* - Time was a major issue and GPs did not like reading the above format multiple  
4  
5 times. Decision made at CVD meeting 27/02/12 to use a generic patient scenario (see below)  
6  
7 and use a table format for clinical values.  
8  
9

10  
11 *A regular patient of yours presents for a "check-up" and has no current symptoms. He/she*  
12  
13 *has been trying to improve their diet and increase their physical activity levels. You have*  
14  
15 *several previous blood pressure readings at approximately the same level as observed today.*  
16  
17 *A recent test of electrolytes, liver function and renal function was normal.*  
18  
19

- 20 • *BMI: 27*
- 21
- 22 • *Past medical history: nil of note*
- 23
- 24 • *Family history: mother died of bowel cancer, nil family history of ischaemic heart*  
25  
26 *disease*
- 27
- 28 • *Social history: married, lives in own home*
- 29
- 30 • *Ethnicity: Caucasian*  
31  
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35 **Sample:** currently practicing GPs  
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40 **Outcome measures:** the main outcome measure will be the proportion of GPs that decide to  
41  
42 treat the patient with medication (%). We will ask the following questions:  
43

44 How would you manage this patient?

- 45
- |  |     |   |   |
|--|-----|---|---|
| 46 a) Prescribe a cholesterol lowering drug    | yes | Y | N |
| 47   |     |   |   |
| 48 b) Prescribe a blood pressure lowering drug | Y   | N |   |
| 49   |     |   |   |
| 50 c) Prescribe aspirin                        | Y   | N |   |
| 51   |     |   |   |
| 52 d) When would you reassess this patient?    |     |   |   |
| 53   |     |   |   |
| 54   |     |   |   |
| 55   |     |   |   |
| 56   |     |   |   |
| 57   |     |   |   |
| 58   |     |   |   |
| 59   |     |   |   |
| 60   |     |   |   |

Pilot testing - Time was a major issue and GPs found the psychosocial questions confusing.

Decision made at CVD meeting 27/02/12 to cut down questions and just have:

- Q1. For the cases you just read, how often did you use the absolute risk score to inform your management decision?
- Q2. In your general practice, how often do you use absolute risk scores, calculators or charts when assessing a patient's level of cardiovascular risk?
- Q3. What is your gender?
- Q4. What is your age?
- Q5. In what year did you qualify as a doctor?
- Q6. How many GPs work in your practice?

An additional question was added after CVD meeting 30/07/12:

- Q7. In which state do you practice?

### **Recruitment**

Paper-based conference recruitment was selected as the final recruitment strategy. A \$500 Red Balloon voucher was used as an incentive, as well as a stamp in the GPCE conference passport for taking a survey at GPCE Sydney/Melbourne.

- GPCE Sydney (18-20 May): stall, n=49
- GPCE Brisbane (14-16 Sep): inserts, n=14
- RACGP Gold Coast (25-27 Oct): inserts, n=13
- GPCE Melbourne (16-18 Nov): stall + inserts, n=69
- Total n=145, minus 1 exclusion (not qualified as a GP) = 144

**Final set of vignettes and randomisation**

We have a set of 25 different vignettes, with 1-3 versions of each vignette (male, female, smoking comparison), giving a total of 50 versions. Depending on the complexity of the vignettes, it is considered feasible to present respondents with up to 18 vignettes (Atzmüller et al., 2010). Piloting revealed that it was feasible to present GPs with 12 vignettes each with a shortened survey format. For the analyses, we will compare small subsets of vignettes to test hypotheses, for example, testing vignettes 1 and 2 versus vignettes 7 and 8. We will take into account any within-subject clustering in the analyses.

Participants will be presented with a random sample of 12 vignettes (i.e. approximately half of all vignettes) - 11 general population vignettes and 1 older adult vignette. We will then randomly selecting one of the 1-3 available versions for a specific vignette (i.e. every participant will only receive one version of each vignette). With a sample size of 150 GPs, we will therefore have a total of 1650 general population vignettes, with 75 on average for each different vignette. Each different vignette has between 1 and 3 versions; this means that for each individual version we will have between 25 and 75 responses. Most vignettes have 2 versions; therefore most versions of the vignettes will have 37.5 responses on average. Using randomly selected sets means that the analyses will be based on a mix of within and between subject comparisons.

**Missing values**

There were few surveys with missing values. In most instances the missing values occurred in questionnaires where only positive answers (i.e. GP would prescribe) were marked and it was therefore assumed that the missing values were negative answers (i.e. GP would not prescribe for that case). A sensitivity analysis was conducted excluding the surveys with missing values. The results did not change appreciably.

## References

1. Atzmuller C, Steiner PM. Experimental Vignette Studies in Survey Research. *Methodology* 2010;6(3):128-38.
2. Weiner M, Wells S, Kerse N. Perspectives of general practitioners towards evaluation and treatment of cardiovascular diseases among older people. *J Prim Health Care* 2009;1(3):198-206.



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Appendix A: Overview of the different vignettes Note: grey rows indicate additional vignette versions for the smoking comparison; responses are estimates based on n=150

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	U	V	W	X	Y							
1	Hypothesis	Vignette	Responses	Version	gender	age	smoker	BP	chdtotext	chhdlttext	chol	ratio	Artext	chol	chol	AR	smoke	cat	age	ca	BP	cat	chol	ca	risk	ca	
2	1 - low IR & AR	1	37.5	1	Female	47	No	122	5.3	1.3	3.9	1.4%	5.3	1.3	1.4%	non-smoker	Low	Low	Low	Low	Low	Low	Low	Low	Low	Low	
3	1 - low IR & AR	1	37.5	2	Male	47	No	123	5.1	1.3	3.8	2.2%	5.1	1.3	2.2%	non-smoker	Low	Low	Low	Low	Low	Low	Low	Low	Low	Low	
4	1 - low IR & AR	2	37.5	3	Female	61	No	122	5.3	1.3	3.9	3.4%	5.3	1.3	3.4%	non-smoker	Medium	Low	Low	Low	Low	Low	Low	Low	Low	Low	
5	1 - low IR & AR	2	37.5	4	Male	61	No	122	5.1	1.3	3.8	6.0%	5.1	1.3	6.0%	non-smoker	Medium	Low	Low	Low	Low	Low	Low	Low	Low	Low	
6	1 - low IR & AR	3	37.5	5	Female	72	No	122	5.1	1.3	3.8	5.5%	5.1	1.3	5.5%	non-smoker	High	Low	Low	Low	Low	Low	Low	Low	Low	Low	
7	1 - low IR & AR	3	37.5	6	Male	72	No	119	5.1	1.5	3.3	8.5%	5.1	1.5	8.5%	non-smoker	High	Low	Low	Low	Low	Low	Low	Low	Low	Low	
8	1 - high IR & AR	4	37.5	7	Female	47	Yes	177	6.3	0.9	7.2	15.6%	6.3	0.9	15.6%	smoker	Low	High	High	High	High	High	High	High	High	High	
9	1 - high IR & AR	4	37.5	8	Male	47	Yes	167	6.3	0.9	7.2	18.3%	6.3	0.9	18.3%	smoker	Low	High	High	High	High	High	High	High	High	High	
10	1 - high IR & AR	5	37.5	9	Female	61	Yes	166	6.3	1.0	6.6	21.7%	6.3	1.0	21.7%	smoker	Medium	High	High	High	High	High	High	High	High	High	
11	1 - high IR & AR	5	37.5	10	Male	61	Yes	165	6.3	1.0	6.6	29.9%	6.3	1.0	29.9%	smoker	Medium	High	High	High	High	High	High	High	High	High	
12	1 - high IR & AR	6	37.5	11	Female	72	Yes	166	6.3	1.0	6.6	28.6%	6.3	1.0	28.6%	smoker	High	High	High	High	High	High	High	High	High	High	
13	1 - high IR & AR	6	37.5	12	Male	72	Yes	165	6.3	1.0	6.6	39.7%	6.3	1.0	39.7%	smoker	High	High	High	High	High	High	High	High	High	High	
14	2a/3a - high chol	7	37.5	13	Female	47	No	114	6.2	0.9	6.7	2.2%	6.2	0.9	2.2%	non-smoker	Low	Low	High	Low	High	Low	High	Low	High	Low	
15	2a/3a - high chol	7	37.5	14	Male	47	No	125	6.3	0.9	7.2	4.9%	6.3	0.9	4.9%	non-smoker	Low	Low	High	Low	High	Low	High	Low	High	Low	
16	2a/3a - high chol	8	37.5	15	Female	61	No	123	6.2	0.9	6.8	6.4%	6.2	0.9	6.4%	non-smoker	Medium	Low	High	Low	High	Low	High	Low	High	Low	
17	2a/3a - high chol	8	37.5	16	Male	61	No	116	6.2	1.0	6.5	8.9%	6.2	1.0	8.9%	non-smoker	Medium	Low	High	Low	High	Low	High	Low	High	Low	
18	2a/3a - high chol	9	75	17	Female	72	No	118	6.3	1.0	6.6	8.6%	6.3	1.0	8.6%	non-smoker	High	Low	High	Low	High	Low	High	Low	High	Low	
19	2a - high chol	10	75	18	Male	47	Yes	130	6.3	0.9	7.2	10.9%	6.3	0.9	10.9%	smoker	Low	Low	High	Medium	High	Low	High	Medium	High	Medium	
20	2a - high chol	11	25	19	Male	61	No	132	6.3	0.9	7.2	13.0%	6.3	0.9	13.0%	non-smoker	Medium	Low	High	Medium	High	Low	High	Medium	High	Medium	
21	2a - high chol	11	25	20	Female	61	Yes	123	6.2	0.9	6.8	12.4%	6.2	0.9	12.4%	smoker	Medium	Low	High	Medium	High	Low	High	Medium	High	Medium	
22	2a - high chol	11	25	21	Male	61	Yes	110	6.3	1.0	6.6	14.8%	6.3	1.0	14.8%	smoker	Medium	Low	High	Medium	High	Low	High	Medium	High	Medium	
23	2a - high chol	12	25	22	Female	72	No	128	6.6	0.9	7.1	11.2%	6.6	0.9	11.2%	non-smoker	High	Low	High	Medium	High	Low	High	Medium	High	Medium	
24	2a - high chol	12	25	23	Male	72	No	112	6.2	0.9	6.8	13.9%	6.2	0.9	13.9%	non-smoker	High	Low	High	Medium	High	Low	High	Medium	High	Medium	
25	2a - high chol	12	25	24	Female	72	Yes	110	6.2	1.0	6.5	13.6%	6.2	1.0	13.6%	smoker	High	Low	High	Medium	High	Low	High	Medium	High	Medium	
26	2a/3a - high BP	13	37.5	25	Female	47	No	167	5.1	1.3	3.8	3.7%	5.1	1.3	3.7%	non-smoker	Low	High	Low	Low	High	Low	Low	High	Low	Low	
27	2a/3a - high BP	13	37.5	26	Male	47	No	167	5.1	1.3	3.8	5.5%	5.1	1.3	5.5%	non-smoker	Low	High	Low	Low	High	Low	Low	High	Low	Low	
28	2a/3a - high BP	14	37.5	27	Female	61	No	166	5.1	1.5	3.5	7.1%	5.1	1.5	7.1%	non-smoker	Medium	High	Low	Low	High	Low	Low	High	Low	Low	
29	2a/3a - high BP	14	37.5	28	Male	61	No	156	4.9	1.6	3.0	8.9%	4.9	1.6	8.9%	non-smoker	Medium	High	Low	Low	High	Low	Low	High	Low	Low	
30	2a/3a - high BP	15	75	29	Female	72	No	156	4.9	1.6	3.1	8.4%	4.9	1.6	8.4%	non-smoker	High	High	Low	Low	High	Low	Low	High	Low	Low	
31	2a - high BP	16	25	30	Male	47	No	179	6.0	1.0	6.0	10.2%	6.0	1.0	10.2%	non-smoker	Low	High	Medium	High	Medium	High	Medium	High	Medium	High	
32	2a - high BP	16	25	31	Female	47	Yes	169	6.0	1.0	5.8	11.9%	6.0	1.0	11.9%	smoker	Low	High	Medium	High	Medium	High	Medium	High	Medium	High	
33	2a - high BP	16	25	32	Male	47	Yes	157	5.8	1.1	5.2	12.6%	5.8	1.1	12.6%	smoker	Low	High	Medium	High	Medium	High	Medium	High	Medium	High	
34	2a - high BP	17	37.5	33	Female	61	No	169	6.0	1.0	5.8	11.8%	6.0	1.0	11.8%	non-smoker	Medium	High	Low	Low	High	Low	Low	High	Low	Low	
35	2a - high BP	17	37.5	34	Male	61	No	147	5.9	1.0	5.7	13.5%	5.9	1.0	13.5%	non-smoker	Medium	High	Low	Low	High	Low	Low	High	Low	Low	
36	2a - high BP	18	75	35	Female	72	No	158	5.6	1.1	5.0	13.2%	5.6	1.1	13.2%	non-smoker	High	High	Medium	High	Medium	High	Medium	High	Medium	High	
37	2b/3b	19	75	36	Male	61	Yes	131	5.4	1.2	4.4	15.4%	5.4	1.2	15.4%	smoker	Medium	Low	Low	High	Low	Low	High	Low	High	Low	
38	2b/3b	20	37.5	37	Female	73	Yes	132	5.5	1.2	4.5	15.3%	5.5	1.2	15.3%	smoker	High	Low	Low	High	Low	Low	High	Low	High	Low	
39	2b/3b	20	37.5	38	Male	72	Yes	129	5.2	1.5	3.6	19.5%	5.2	1.5	19.5%	smoker	High	Low	Low	High	Low	Low	High	Low	High	Low	
40	3c	21	37.5	39	Female	61	Yes	145	5.8	1.0	5.9	15.5%	5.8	1.0	15.5%	smoker	Medium	Medium	Medium	High	Medium	Medium	High	Medium	High	Medium	
41	3c	21	37.5	40	Male	61	Yes	144	5.6	1.0	5.4	21.3%	5.6	1.0	21.3%	smoker	Medium	Medium	Medium	High	Medium	Medium	High	Medium	High	Medium	
42	3c	22	25	41	Male	72	No	145	6.0	1.0	6.0	20.8%	6.0	1.0	20.8%	non-smoker	High	Medium	Medium	High	Medium	Medium	High	Medium	Medium	High	
43	3c	22	25	42	Female	72	Yes	144	5.6	1.0	5.4	20.0%	5.6	1.0	20.0%	smoker	High	Medium	Medium	High	Medium	Medium	High	Medium	Medium	High	
44	3c	22	25	43	Male	72	Yes	143	5.6	1.0	5.4	29.8%	5.6	1.0	29.8%	smoker	High	Medium	Medium	High	Medium	Medium	High	Medium	Medium	High	
45	1 - high IR & AR	23	37.5	44	Female	86	Yes	166	6.3	1.0	6.6	29.9%	6.3	1.0	29.9%	smoker	High	High	High	High	High	High	High	High	High	High	
46	1 - high IR & AR	23	37.5	45	Male	86	Yes	165	6.3	1.0	6.6	41.3%	6.3	1.0	41.3%	smoker	High	High	High	High	High	High	High	High	High	High	High
47	2b/3b	24	37.5	46	Female	86	Yes	132	5.5	1.2	4.5	15.7%	5.5	1.2	15.7%	smoker	High	Low	Low	High	Low	Low	High	Low	Low	High	
48	2b/3b	24	37.5	47	Male	86	Yes	129	5.2	1.5	3.6	20.8%	5.2	1.5	20.8%	smoker	High	Low	Low	High	Low	Low	High	Low	Low	High	
49	3c	25	25	48	Male	86	No	145	6.0	1.0	6.0	22.1%	6.0	1.0	22.1%	non-smoker	High	Medium	Medium	High	Medium	Medium	High	Medium	Medium	High	
50	3c	25	25	49	Female	86	Yes	144	5.6	1.0	5.4	21.1%	5.6	1.0	21.1%	smoker	High	Medium	Medium	High	Medium	Medium	High	Medium	Medium	High	
51	3c	25	25	50	Male	86	Yes	143	5.6	1.0	5.4	31.3%	5.6	1.0	31.3%	smoker	High	Medium	Medium	High	Medium	Medium	High	Medium	Medium	High	

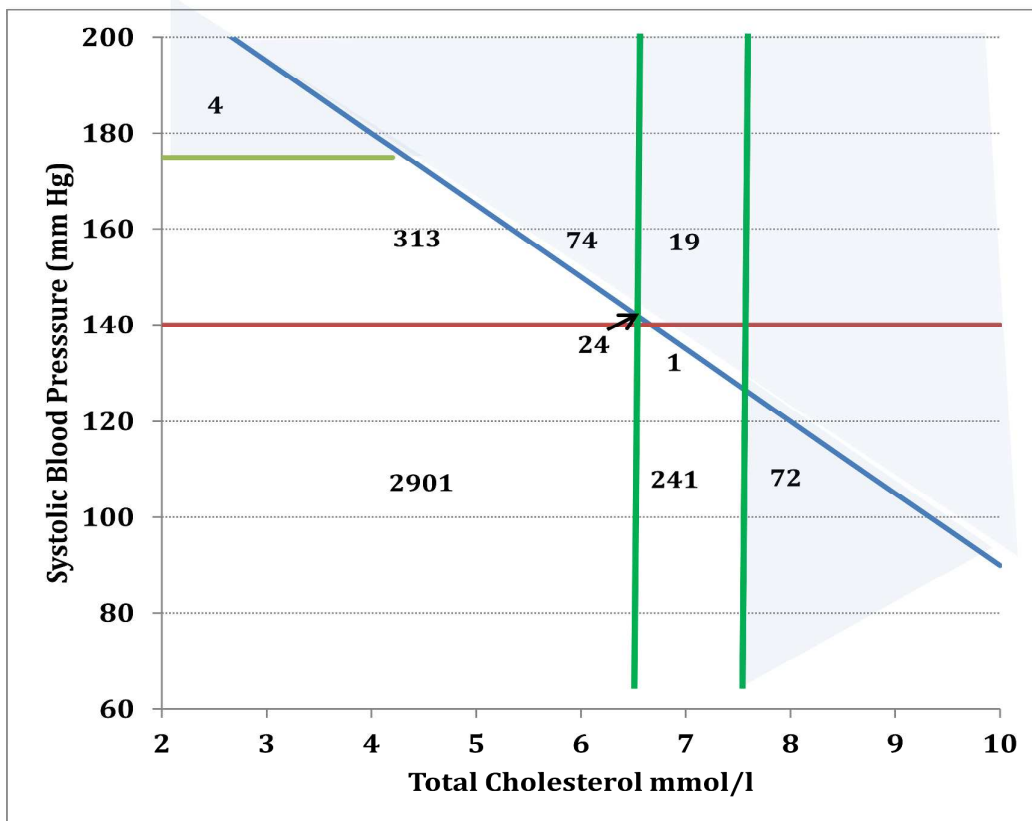


Appendix B: Responses and missing data by version and vignette

version	version n	yes-cho	yes-bp	yes-asp	yes-asp only	missing-cho	missing-bp	missing-asp	missing-bpchol	missing-allmed	vignette	vignette n	missing-bpchol	missing-allmed
1	39	1	0	3	3	0	0	0	0	0	1			
2	32	0	0	4	4	1	1	0	2	2	1	71	2	2
3	30	0	0	2	2	0	0	0	0	0	2			
4	38	0	0	3	3	1	1	0	2	2	2	68	2	2
5	49	0	0	4	4	2	2	3	4	7	3			
6	31	1	0	9	9	0	0	0	0	0	3	80	4	7
7	43	25	37	14	0	2	2	2	4	6	4			
8	30	21	30	12	0	0	0	2	0	2	4	73	4	8
9	45	33	41	31	1	1	1	4	2	6	5			
10	33	22	31	17	0	0	0	1	0	1	5	78	2	7
11	31	22	29	19	0	1	0	1	1	2	6			
12	38	27	33	25	0	1	1	4	2	6	6	69	3	8
13	25	0	1	1	0	1	0	0	1	1	7			
14	32	11	0	6	1	0	0	0	0	0	7	57	1	1
15	41	11	0	7	4	1	2	1	3	4	8			
16	26	9	0	6	3	1	0	2	1	3	8	67	4	7
17	83	23	0	18	11	2	2	4	4	8	9	83	4	8
18	69	23	5	17	8	3	2	2	5	7	10	69	5	7
19	21	12	1	11	4	0	0	0	0	0	11			
20	26	13	0	8	2	0	1	0	1	1	11			
21	23	14	2	9	4	2	2	3	4	7	11	70	5	8
22	32	14	2	9	3	1	1	1	2	3	12			
23	22	11	0	9	4	1	1	1	2	3	12			
24	16	6	0	2	0	1	2	1	3	4	12	70	7	10
25	37	0	27	4	0	2	2	2	4	6	13			
26	24	2	18	1	0	1	1	1	2	3	13	61	6	9
27	36	1	31	6	0	3	1	3	4	7	14			
28	34	2	26	8	0	2	2	2	4	6	14	70	8	13
29	78	1	57	20	4	4	2	6	6	12	15	78	6	12
30	25	11	24	4	0	2	0	2	2	4	16			
31	19	8	17	5	0	3	2	4	5	9	16			
32	31	4	24	8	1	2	2	2	4	6	16	75	11	19
33	31	9	27	7	0	0	1	1	1	2	17			
34	39	8	18	15	3	4	2	3	6	9	17	70	7	11
35	76	17	60	27	4	2	3	3	5	8	18	76	5	8
36	72	15	5	33	25	2	4	5	6	11	19	72	6	11
37	40	11	1	15	9	2	2	3	4	7	20			
38	30	8	1	16	11	0	1	1	1	2	20	70	5	9
39	35	17	24	15	2	1	1	1	2	3	21			
40	47	15	24	28	6	0	1	0	1	1	21	82	3	4
41	32	21	17	21	1	2	2	1	4	5	22			
42	17	3	8	3	0	1	0	1	1	2	22			
43	26	12	10	19	6	1	1	1	2	3	22	75	7	10
44	23	9	17	12	1	1	0	1	1	2	23			
45	23	9	14	11	0	2	2	2	4	6	23			
46	13	2	0	3	3	1	1	1	2	3	23			
47	18	3	1	9	6	0	0	0	0	0	23			
48	25	6	7	13	5	2	2	3	4	7	23			
49	27	5	7	13	7	2	1	2	3	5	23			
50	15	6	5	5	1	0	0	0	0	0	23	144	14	23
Totals:	1728	504	682	567	165	64	57	83	121	204	657	1728	121	204

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Appendix D: Conceptual treatment diagram (Jenny Doust)



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# BMJ Open

## General Practitioners' use of absolute risk versus individual risk factors in cardiovascular disease prevention: An experimental study

Journal:	<i>BMJ Open</i>
Manuscript ID:	bmjopen-2014-004812.R1
Article Type:	Research
Date Submitted by the Author:	14-Apr-2014
Complete List of Authors:	Jansen, Jesse; The University of Sydney, Screening and Test Evaluation Program (STEP), School of Public Health; The University of Sydney, Centre for Medical Psychology & Evidence-based Decision-making (CeMPED) Bonner, Carissa; The University of Sydney, Screening and Test Evaluation Program (STEP), School of Public Health; The University of Sydney, Centre for Medical Psychology & Evidence-based Decision-making (CeMPED) McKinn, Shannon; The University of Sydney, Screening and Test Evaluation Program (STEP), School of Public Health; The University of Sydney, Centre for Medical Psychology & Evidence-based Decision-making (CeMPED) Irwig, Les ; The University of Sydney, Screening and Test Evaluation Program (STEP), School of Public Health Glasziou, Paul; The University of Sydney, Screening and Test Evaluation Program (STEP), School of Public Health; Bond University, Centre for Research in Evidence Based Practice, Faculty of Health Sciences and Medicine Doust, Jenny; The University of Sydney, Screening and Test Evaluation Program (STEP), School of Public Health; Bond University, Centre for Research in Evidence Based Practice, Faculty of Health Sciences and Medicine Teixeira-Pinto, Armando; The University of Sydney, Screening and Test Evaluation Program (STEP), School of Public Health Hayen, Andrew; University of New South Wales, School of Public Health and Community Medicine Turner, Robin; The University of Sydney, Screening and Test Evaluation Program (STEP), School of Public Health McCaffery, Kirsten; The University of Sydney, Screening and Test Evaluation Program (STEP), School of Public Health; The University of Sydney, Centre for Medical Psychology & Evidence-based Decision-making (CeMPED)
<b>Primary Subject Heading</b>:	Cardiovascular medicine
Secondary Subject Heading:	General practice / Family practice, Evidence based practice
Keywords:	CARDIOLOGY, GENERAL MEDICINE (see Internal Medicine), PUBLIC HEALTH

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3 **General Practitioners' use of absolute risk versus individual risk factors**  
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5 **in cardiovascular disease prevention: An experimental study**  
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48 **Word count: 3375**

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51 **Key words:** cardiovascular disease, primary care, general practice, prevention, risk assessment  
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**ABSTRACT**

**Objective:** To understand general practitioners' (GPs) use of individual risk factors (blood pressure and cholesterol levels) versus absolute risk in cardiovascular disease (CVD) risk management decision-making.

**Design:** Randomised experiment. Absolute risk, systolic blood pressure (SBP), cholesterol ratio (TC/HDL), and age were systematically varied in hypothetical cases. High absolute risk was defined as 5 year risk of a cardiovascular event > 15%, high blood pressure levels varied between SBP 147 and 179 mmHg and high cholesterol (TC/HDL ratio) between 6.5 and 7.2 mmol/L.

**Setting:** 4 GP conferences in Australia.

**Participants:** 144 Australian GPs.

**Outcomes:** GPs indicated whether they would prescribe cholesterol and/or blood pressure lowering medication. Analyses involved logistic regression.

**Results:** For patients with high blood pressure: 93% (95%CI=86-96%) of high absolute risk patients and 83% (95%CI=76-88%) of lower absolute risk patients were prescribed blood pressure medication. Conversely, 30% (95%CI=25-36%) of lower blood pressure patients were prescribed blood pressure medication if absolute risk was high and 4% (95%CI=3-5%) if lower. 69% of high cholesterol/high absolute risk patients were prescribed cholesterol medication (95%CI=61-77%) versus 34% of high cholesterol/lower absolute risk patients (95%CI=28-41%). 36% of patients with lower cholesterol (95%CI=30-43%) were prescribed cholesterol medication if absolute risk was high versus 10% if lower (95%CI=8-13%).

**Conclusions:** GPs' decision making was more consistent with management of individual risk factors than an absolute risk approach, especially when prescribing blood pressure medication. The results suggest medical treatment of lower risk patients (5 year risk of CVD event < 15%) with mildly

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3 elevated blood pressure or cholesterol levels is likely to occur even when an absolute risk  
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5 assessment is specifically provided. The results indicate a need for improving uptake of absolute risk  
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7 guidelines and GP understanding of the rationale for using absolute risk.  
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**STRENGTHS AND LIMITATIONS**

- This study uses a rigorous experimental design to systematically investigate how GPs use individual risk factors (blood pressure and cholesterol) versus the absolute risk of a CVD event in their decision making about CVD preventive medication. International guidelines are based on absolute risk, but are used inconsistently.
- The results show that GPs' decision making was more consistent with management of individual risk factors than an absolute risk approach, especially when prescribing blood pressure lowering medication.
- Our findings have important clinical implications, suggesting that medical treatment of lower risk patients (5 year risk of CVD event < 15%) with mildly elevated blood pressure or cholesterol is likely to occur even when an absolute risk assessment is specifically provided to GPs.
- The results may over-estimate the use of absolute risk in clinical practice due to: 1) a low response rate that is typical of such GP studies but may have favoured those more interested and positive about absolute risk, 2) reliance on self-reported intentions, which was necessary to enable an experimental design, and 3) explicitly providing GPs with an absolute risk score for each case, since absolute risk is often not assessed in practice.



## INTRODUCTION

International guidelines for cardiovascular disease (CVD) prevention encourage the use of absolute risk to guide treatment with blood pressure and cholesterol lowering medication.[1-6] Several risk prediction models exist that differ in the duration over which they calculate CVD risk (typically 5 or 10 years) and the variables they base the risk on.[7-8] One of the most commonly used absolute risk models is the Framingham Risk Equation (FRE)[9], which estimates the risk of a cardiovascular event based on sex, age, smoking status, diabetes, systolic blood pressure, and cholesterol ratio. The Australian guidelines classify patients with a 5 year risk of > 15% as high risk and recommend that they should be simultaneously treated with cholesterol and blood pressure lowering medication in addition to lifestyle intervention unless contraindicated or clinically inappropriate.[10-11] For lower risk patients  $\leq 15\%$  without additional risk factors such as family history, lifestyle intervention is recommended as the primary management approach. Adults with very high individual risk factors (systolic blood pressure  $\geq 180$  mmHg or diastolic blood pressure  $\geq 110$  mmHg or total cholesterol  $> 7.5$  mmol/L) do not require absolute CVD risk assessment because they are already considered to be at high risk of CVD.[10-11]

Using absolute risk is a major shift from the traditional approach of treating high blood pressure and high cholesterol individually. An absolute risk approach is likely to achieve the best balance between preventing CVD events and avoiding unnecessary treatment with medication. It has the potential to reduce overtreatment of people who have an elevated individual risk factor (e.g. blood pressure) but low or moderate overall risk of a CVD event and reducing under treatment of people with slightly elevated individual risk factors but a combined high overall risk.[12-13] The first Framingham risk equation was published in 1976[14] and New Zealand was the first country to introduce an absolute risk approach in 1993[15]. More than twenty years have passed since then and the absolute risk approach has been shown to reduce short-term CVD risk without causing clinical harms.[14]

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5 However, research suggests that General Practitioners (GPs) often do not use absolute risk to guide  
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7 their decision making about CVD prevention.[15-19] Past research includes studies exploring barriers  
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9 to GP's use of absolute risk[19-22] and studies quantifying treatment gaps using clinical  
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11 databases[12, 16-17, 23-24] but individual decision making about absolute risk has not been  
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13 comprehensively examined quantitatively. In this study we applied a method based on judgments of  
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15 hypothetical patient cases to analyse GPs' decisions about CVD risk management and their use of  
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17 absolute risk. Hypothetical patient cases (also called vignettes) have been widely used to measure  
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19 decision processes in a range of clinical settings,[25] including GP decision making about  
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21 cardiovascular disease.[26-28] Indeed, three recent studies using patient cases suggest that  
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23 clinicians might not base treatment decisions on absolute risk thresholds (e.g. only treat patients >  
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25 15% for 5 year FRE based absolute risk or > 20% for 10 year risk); instead they focus on the levels of  
26  
27 the individual risk factors blood pressure and cholesterol.[26-28] However, these studies did not  
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29 systematically assess different combinations of absolute risk and individual risk factor levels.  
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31 Therefore, they provide limited interpretation of how GPs use absolute risk versus individual risk  
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33 factors in decision making.  
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40 In the current study we used hypothetical patient cases (from here on referred to as cases) in which  
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42 the levels of absolute risk and three individual risk factors (systolic blood pressure, cholesterol  
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44 (TC/HDL ratio), and age) were systematically varied in order to evaluate their respective influence on  
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46 GPs' decision making about CVD risk management. Absolute risk levels were derived from the  
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48 FRE.[9]  
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53 In line with the literature suggesting that GPs tend to use an individual risk factor approach, we  
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55 hypothesized that:  
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3 1. GPs are more likely to treat lower absolute risk with medication when individual risk factors  
4 (blood pressure, cholesterol) are high than when individual risk factors are lower; and  
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6 conversely:  
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- 9  
10 2. GPs are less likely to treat high absolute risk with medication when individual risk factors  
11 (blood pressure, cholesterol) are lower than when individual risk factors are high  
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## 15 16 17 18 **METHOD**

### 19 20 21 22 **Recruitment**

23 GPs currently practicing in Australia were recruited between May and November 2012 at four  
24 general practice conferences in New South Wales, Victoria and Queensland. All participants were  
25 asked when they became a GP and whether they were currently practicing in Australia through  
26 survey questions, and the eligibility of returned questionnaires was verified before data analysis.  
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28 Ethical approval was obtained from the University of Sydney Human Research Ethics Committee.  
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### 34 35 36 37 **Data collection and measurement**

38 Respondents viewed a generic patient scenario (see Box 1) followed by a table with the relevant  
39 values for absolute risk, systolic blood pressure, TC/HDL ratio, HDL, total cholesterol, and age, as  
40 well as patient gender and smoking status (i.e. the cases). GPs were asked how they would manage  
41 the patient in the case: prescribe cholesterol medication, prescribe blood pressure medication,  
42 and/or prescribe aspirin (yes/no for each). In addition, they were asked when they would reassess  
43 the patient (open ended). The aspirin and reassessment results are reported separately. We  
44 collected information regarding GP characteristics: gender, age, years in practice, practice size. We  
45 asked GPs two questions about their use of absolute risk as follows: *"For the cases you just read,*  
46 *how often did you use the absolute risk score to inform your management decision?"* and *"In your*  
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3 *general practice, how often do you use absolute risk scores, calculators or charts when assessing a*  
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5 *patient's level of cardiovascular risk?"* (5 point Likert scale; 1 never – 5 always). The survey was  
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7 piloted with nine GPs.  
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### 10 11 **Different sets of cases**

12  
13 We developed four sets of cases (also see Table 1):

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15 A) High IR/lower AR with high individual risk factors (blood pressure only) and lower absolute risk

16  
17 Aii) High IR/lower AR with high individual risk factors (cholesterol only) and lower absolute risk

18  
19 B) High IR/high AR with high individual risk factors and high absolute risk,

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21 C) Lower IR/high AR with lower individual risk factors and high absolute risk, and

22  
23 D) Lower IR/lower AR with lower individual risk factors and lower absolute risk.  
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29 Cases were designed to be clinically plausible and relevant. Only the sets of cases B and C were  
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31 eligible for treatment with cholesterol and blood pressure lowering medication according to the  
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33 Australian absolute risk guidelines.[10-11] In all cases except high IR/lower AR (Ai and Aii) the levels  
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35 of individual risk factors were the same across blood pressure and cholesterol (i.e. both lower or  
36  
37 both high). For cases with high IR/lower AR (Ai and Aii) blood pressure was high and cholesterol was  
38  
39 lower, or vice versa, to enable exploration of their independent effects on GP decision making. This  
40  
41 resulted in a core set of 25 cases with different combinations of absolute and individual risk factor  
42  
43 levels (see Appendix 1 for the complete set of cases).  
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### 48 **Gender and smoking status**

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50 We constructed a female and male equivalent of each core case (where possible, given the restraints  
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52 of the FRE and the individual and absolute risk levels defined above). We made all high absolute risk  
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54 cases smokers and all lower absolute risk cases non-smokers, and we constructed an additional set  
55  
56 of cases to test for the potential confounding effect of smoking.  
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**Table 1.** The levels for absolute risk and individual risk factors blood pressure (SBP) and cholesterol (TC/HDL ratio) plus the relevant case numbers and number of cases (n=144 GPs)<sup>†</sup>

Category Figure 2/ Appendix 1	Absolute risk	Individual risk factors <sup>‡</sup>			
		SBP (mmHg)	TC/HDL ratio (mmol/L)	N	Case #
Ai	Lower	High	Lower	431	25-35
Aii	Lower	Lower	High	415	13-24
B*	High	High	High	221	7-12
C*	High	Lower	Lower	298	36-43
D	Lower	Lower	Lower	219	1-6

<sup>†</sup>See Appendix 1 for the actual values used in these cases

\*Only the sets of cases B and C were eligible for treatment with cholesterol and blood pressure lowering medication according to the Australian absolute risk guidelines[10-11]

### Levels of absolute risk and individual risk factor levels

The levels used to describe elevated absolute risk and the individual risk factors (see Table 1) were based on the 2012 Australian absolute risk guidelines[11] (using the FRE) and informed by practicing GPs (JD, PG). We defined patients with a risk of a cardiovascular event over 5 years greater than 15% as high absolute risk, for whom preventive medication is recommended. The Australian absolute risk guidelines recommend that adults with systolic blood pressure  $\geq 180$  mmHg or total cholesterol  $>7.5$  mmol/L do not require absolute CVD risk assessment because they are already known to be at clinically determined high risk of CVD.[5, 11] We ensured that the individual risk factor levels remained below these thresholds and, where possible, we avoided values that were close to the cut off. High blood pressure levels varied between SBP 147 and 179 mmHg and high cholesterol (TC/HDL ratio) between 6.5 and 7.2 mmol/L. Lower blood pressure levels varied between SBP of 110 and 145 mmHg and lower TC/HDL ratio between 3.0 and 6.0 mmol/L. We defined three age categories within the target population for CVD risk assessment: 47, 61, and 72 years. Previous Australian guidelines for cholesterol (2005)[29] and hypertension management (2010)[30] are consistent with the 2012

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3 guidelines recommendations for the commencement of cholesterol lowering and/or blood pressure  
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5 lowering drug treatment in patients with an absolute risk > 15% of a CVD event in the next 5 years,  
6  
7 or those with an absolute risk of 10-15% with the presence of additional risk factors but have now  
8  
9 been replaced with the 2012 guidelines.  
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### 11 12 13 **Randomisation**

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15 There were 25 core cases with systematically varied levels of absolute risk, cholesterol, blood  
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17 pressure, and age. Each case had between one and three versions to enable male/female and  
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19 smoking/non-smoking comparisons, depending on clinical plausibility. 11 of the core cases were  
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21 randomly selected for each survey to reduce response burden, and only one version of the selected  
22  
23 case was used (e.g. only the female, non-smoking version). The 11 selected cases were presented in  
24  
25 random order. This process generated a total of 43 clinically possible cases (see Appendix 1 for  
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27 details of each case).  
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#### 32 **Box 1: General patient scenario**

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35 *'A regular patient of yours presents for a "check-up" and has no current symptoms. He/she has been*  
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37 *trying to improve their diet and increase their physical activity levels. You have several previous blood*  
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39 *pressure readings at approximately the same level as observed today. A recent test of electrolytes,*  
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41 *liver function and renal function was normal.'*  
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45 BMI: 27

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47 Past medical history: nil of note

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49 Family history: mother died of bowel cancer, nil family history of ischaemic heart disease

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51 Social history: married, lives in own home

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53 Ethnicity: Caucasian  
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## Analysis

GPs' decisions on risk management for the different cases were summarized as the percentage of cases in which the GPs would prescribe cholesterol or blood pressure medication. We analysed how the chances of prescribing medication changed according to the risk profiles of the cases (i.e. levels of absolute and individual risk factors). This was done using Generalised Estimation Equations (GEEs) with a logit link (logistic regression) and an exchangeable working correlation matrix to take into account the clustering of cases per GP.

The outcome was whether the GP would prescribe medication for the case, and the covariates were the levels of absolute risk and individual risk factors (i.e. blood pressure and cholesterol levels) presented in the cases. More specifically, four sets of cases were compared: A) high individual risk factors and lower absolute risk, B) high individual risk factors and high absolute risk, C) lower individual risk factors and high absolute risk, and D) lower individual risk factors and lower absolute risk. The 95% confidence intervals for the percentages presented in the results section and Figure 2 were obtained from the GEEs.

We performed exploratory analyses to examine 1) how risk management changed according to GP characteristics (i.e. age, gender, years in practice, practice size, and self-reported use of absolute risk in practice and in the cases); and 2) how risk management changed according to specific characteristics of the cases presented (i.e. age, gender, and smoking status). This was achieved by testing the interaction between each characteristic and the four sets of cases with different risk profiles in separate GEEs (one for each characteristic). The statistical analysis was performed with the software SPSS version 21.

Missing data handling

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3 Five participants completed only half of the survey (1 out of 2 pages). For those participants, only  
4 the completed part of the survey was included in the analysis. Additionally, there was an average of  
5 5 missing responses per case. In most instances the missing values occurred in questionnaires  
6 where only positive responses were marked (i.e. GP only gave a response for cases where he/she  
7 would prescribe) and it was therefore assumed that the missing values were negative responses (i.e.  
8 GP would not prescribe for that case). A sensitivity analysis was conducted to check this assumption  
9 by excluding the surveys with missing values. The pattern of results did not change.  
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## 21 RESULTS

### 22 Response rate

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27 Over the four General Practice conferences, we had a 30% response rate for surveys that were  
28 handed out at a stall (90 surveys completed from 304 distributed at two conferences) and a 3%  
29 response rate for surveys that were inserted into GPs' conference packs (55 surveys completed from  
30 1803 surveys inserted into GPs' conference packs at three conferences). One returned survey was  
31 excluded due to participant ineligibility (not currently practicing). A total of 144 GPs participated in  
32 this study.  
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### 43 GP characteristics

44 The median age of the GPs who participated in the study was 53 (IQR= 47 to 59) and 58% were  
45 female. They had been practicing medicine for a median of 28 years (IQR=21 to 35) with a median  
46 practice size of five GPs (IQR= 3 to 8). Figure 1 shows GPs' self-reported use of absolute risk in their  
47 usual practice and the cases.  
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55 <Please insert Figure 1>  
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### Prescription of blood pressure lowering medication

For cases in the high blood pressure group (SBP  $\geq 147$  mmHg) GPs stated that they would prescribe blood pressure medication for 93% (95%CI=86-96%) of the cases with high absolute risk (5 year risk of a CVD event  $> 15\%$ ) and 83% (95%CI=76-88%) of the cases with lower absolute risk. See Figure 2(I) and Appendix 1, Ai and B. Conversely, 30% (95%CI=25-36%) of cases in the lower blood pressure group were prescribed blood pressure medication if absolute risk was high and 4% (95%CI=3- 5%) of the cases if absolute risk was lower. See Figure 2(I) and Appendix 1, C and D.

<Please insert Figure 2>

### Prescription of cholesterol lowering medication

GPs stated they would prescribe cholesterol medication for 69% of cases with high cholesterol (TC/HDL ratio  $\geq 6.5$ ) and high absolute risk (95%CI=61-77%; Figure 2b, B). In contrast, a smaller percentage of cases with high cholesterol but lower absolute risk were prescribed cholesterol medication (34%, 95%CI=28-41%; Figure 2(II) and Appendix 1, Aii). The prescribing pattern for cholesterol medication in cases with lower cholesterol was similar to blood pressure medication. GPs indicated that they would prescribe cholesterol medication in just over a third of cases (36%, 95%CI=30-43%; Figure 2(II) and Appendix 1, C) if absolute risk was high and 10% of cases if absolute risk was lower (95%CI=8-13%; Figure 2(II) and Appendix 1, D).

### Prescription and patients' characteristics

There were no differences in the pattern of prescribing cholesterol medication for cases of different age groups at similar risk ( $p=0.331$ ). However, 61 year old cases were twice as likely (OR=2.00,  $p<0.001$ , 95%CI=1.52-2.65) to be prescribed blood pressure medication than 72 year old cases with the same risk profile. GPs were also more likely to indicate that they would prescribe cholesterol medication (OR=1.27,  $p=0.025$ , 95%CI=1.03-1.56) but not blood pressure medication for male cases

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3 (OR=1.24, p=0.212, 95%CI=0.89-1.72). Smoking status was not associated with the prescription of  
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5 cholesterol or blood pressure medication (OR=0.66, p=0.077, 95%CI=0.42-1.05).  
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### 8 9 **Prescription and GP characteristics**

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11 Older GPs were less likely to prescribe cholesterol medication (OR=0.77, p=0.039, 95%CI=0.60-0.99,  
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13 per 10 years of age). A similar trend was found for years of practice (OR=0.80, p=0.052, 95%CI=0.65-  
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15 1.00, per 10 years of practice). GP age and years of practice were not associated with stated  
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17 prescribing of blood pressure medication (OR=0.81, p=0.160, 95%CI=0.61-1.09, per 10 years of age;  
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19 OR=0.84, p=0.191, 95%CI=0.65-1.09, per 10 years of practice).  
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25 Stated prescribing was not significantly associated with self-reported use of the absolute risk  
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27 approach in practice or GP gender. However, GPs who reported using absolute risk in the cases were  
28  
29 more likely to prescribe blood pressure and cholesterol medication for cases with high absolute risk  
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31 (blood pressure medication: OR=1.29, p=0.042, 95%CI=1.01-1.64; cholesterol medication: OR=1.61,  
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33 p=0.001, 95%CI=1.22-2.12). For the cases with lower absolute risk these GPs also prescribed more,  
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35 but this was not statistically significant (blood pressure medication: OR=1.07, p=0.654, 95%CI=0.81-  
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37 1.41; cholesterol medication: OR=1.22, p=0.077, 95%CI=0.98-1.52).  
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### 42 **DISCUSSION**

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46 Our analysis of the prescribing decisions for 144 general practitioners (GPs) over a range of  
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48 systematically varied cases suggests that GPs focus more on the levels of individual CVD risk factors  
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50 blood pressure and cholesterol than on absolute risk, especially when prescribing blood pressure  
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52 lowering medication. The results suggest that, inconsistent with the Australian guidelines,[10-11]  
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54 GPs are likely to prescribe blood pressure and cholesterol lowering medication to lower risk patients  
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56 (5 year risk of CVD event < 15%) if these risk factors are elevated, even when an absolute risk  
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3 assessment is specifically provided to GPs. Conversely, GPs did not always prescribe medication to  
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5 higher risk cases when blood pressure or cholesterol were not elevated. These results are in line  
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7 with our hypotheses, and previous studies of patient records showing overtreatment of low risk  
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9 patients and undertreatment of high risk patients, and that individual risk factors influence  
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11 prescribing.[26-28, 31-33] Age appeared to be largely ignored as a risk factor, and GPs prescribed  
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13 less blood pressure lowering medication for 72 year old cases in comparison with 61 year olds  
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15 despite similar descriptions in the scenarios (a relatively healthy fit x year old). This finding is worthy  
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17 of further exploration, given that age is one of the strongest risk factors for CVD, as it runs counter  
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19 to the concept of absolute CVD risk and proposals based solely on an age cut off.[34-35] We  
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21 acknowledge that in clinical practice GPs may have various and valid reasons for deviating from the  
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23 guidelines, and strict adherence to guidelines and/or treatment thresholds may undermine the  
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25 shared decision making (SDM) approach that is now considered gold standard.[36-37] SDM in the  
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27 current context would entail that a GP assesses absolute CVD risk, explains this and the  
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29 recommended management approach to the patient, discusses the benefits and harms of the  
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31 different management options with the patient, and makes a shared decision with the patient. Our  
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33 study and previous work suggests that many GPs do not based their recommendations on absolute  
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35 risk, so it is unlikely that they can adequately inform their patients about the benefits and harms of  
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37 CVD risk management and engage them in shared decision making.  
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42 Prescribing patterns were different for cholesterol and blood pressure medication. Although  
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44 explanatory factors were not investigated in this study, historically, anti-hypertensive prescribing  
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46 dates back to the late 1950s; hypertension was the first major CVD risk factor successfully  
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48 treated.[38] In contrast, there was controversy over the treatment of cholesterol until the large-  
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50 scale trials of statins reported in the mid-1990s,[39] which coincided with the emergence of ideas  
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52 and methods using absolute CVD risk. This history may have influenced the language used for these  
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54 risk factors; "hypertension" is more commonly used than its lipid analogues such as  
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56 "hypercholesterolaemia".  
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3 The strengths of this study include the heterogeneity of the GPs who participated, and the  
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5 systematic variation of cases, but there are also some limitations: First, the response rate was  
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7 disappointing though typical for such GP studies.[27] However, any bias in our sample is likely to  
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9 favour GPs more interested and positive about absolute risk, although almost 15% of GPs in our  
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11 study stated that they never use absolute risk in practice. Second, to keep cases simple and clear we  
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13 were restrictive in the range of clinical variables and management options presented, excluding  
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15 lifestyle modification although space was provided for comments. Third, we relied solely on self-  
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17 reported intentions to prescribe in the different cases rather than actual prescribing behaviour. This  
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19 allowed an experimental design, but the results may not reflect what is actually happening in clinical  
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21 practice. However, our results are likely to be an over-estimate of the use of absolute risk in actual  
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23 practice as the cases explicitly provided GPs with an absolute risk score. We know from our  
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25 qualitative work that absolute risk is often not assessed in practice.[19]  
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30 In conclusion, GPs' decision making was more consistent with an individual risk factor approach than  
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32 absolute risk, especially when prescribing blood pressure lowering medication. While more research  
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34 to explore the cognitions behind these reported behaviours would be worthwhile, our study  
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36 identifies a clear need to improve guideline recommendations about how GPs should integrate  
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38 individual risk factor assessment with a management that is guided by absolute CVD risk.  
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## ACKNOWLEDGEMENTS

The authors would like to thank the General Practitioners who participated in the study, and Adam McSorley for assistance with data management.

## FUNDING

The study was funded by the National Health and Medical Research Council (NHMRC) project grant 511217. Jesse Jansen and Kirsten McCaffery are supported by NHMRC fellowships. Carissa Bonner was supported by an Australian Postgraduate Award. Robin Turner and Armando Teixeira-Pinto were supported by NHMRC program grant 633003 to the Screening & Test Evaluation Program. Jenny Doust was supported by the NHMRC project grant 511217.

## AUTHOR CONTRIBUTIONS

All authors included on the paper fulfill the criteria of authorship, and there was no one else who fulfils the criteria. JJ contributed to study design, analysis, interpretation, drafting and revising the manuscript. CB contributed to study design, recruitment, data collection, analysis, interpretation, and revising the manuscript. SM contributed to recruitment, data collection, analysis, interpretation, and revising the manuscript. LI contributed to study design, interpretation, and revising the manuscript. JD contributed to study design, interpretation, and revising the manuscript. PG contributed to study design, interpretation, and revising the manuscript. ATP contributed to analysis, and revising the manuscript. RT contributed to study design, and revising the manuscript. AH contributed to study design, and revising the manuscript. KM contributed to study design, analysis and interpretation, and revising the manuscript. All authors approved the final version of the manuscript and all authors are guarantors.

**COMPETING INTERESTS**

All authors have completed the Unified Competing Interest form at [www.icmje.org/coi\\_disclosure.pdf](http://www.icmje.org/coi_disclosure.pdf) (available on request from the corresponding author) and declare: no financial relationships with any organisations that might have an interest in the submitted work in the previous three years, and no other relationships or activities that could appear to have influenced the submitted work.

**ETHICAL APPROVAL**

The University of Sydney human research ethics committee approved this study (No 11-2011/14379).

**DATA SHARING**

No additional data available.

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3 **FIGURE LEGENDS**  
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9 **Figure 1.** Self-reported use of absolute risk in practice and in the hypothetical cases (n=144 GPs).  
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14 **Figure 2.** Percentages of cases in which the General practitioners would prescribe a blood pressure  
15 or cholesterol lowering drugs according to different combination of absolute (horizontal axis) and  
16 individual risk factors (vertical axis).  
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22 The error bars represent the 95% confidence intervals for the percentage of cases (controlled for  
23 clustering)  
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28 Ai) High IR/lower AR with high individual risk factors (blood pressure only) and lower absolute risk  
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30 Aii) High IR/lower AR with high individual risk factors (cholesterol only) and lower absolute risk  
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32 B) High IR/high AR with high individual risk factors and high absolute risk\*,  
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34 C) Lower IR/high AR with lower individual risk factors and high absolute risk\*, and  
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36 D) Lower IR/lower AR with lower individual risk factors and lower absolute risk.  
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39 See Appendix 1 for exact AR and IR values  
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41 \*Only the sets of cases B and C were eligible for treatment with cholesterol and blood pressure  
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43 lowering medication according to the Australian absolute risk guidelines[10-11]  
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For peer review only

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3 **General Practitioners' use of absolute risk versus individual risk factors**  
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5 **in cardiovascular disease prevention: An experimental study**  
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11 Jesse Jansen<sup>1,2</sup>, Carissa Bonner<sup>1,2</sup>, Shannon McKinn<sup>1,2</sup>, Les Irwig<sup>1</sup>, Jenny Doust<sup>1,3</sup>, Paul Glasziou<sup>1,3</sup>,  
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48 **Word count: 3375**

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51 **Key words:** cardiovascular disease, primary care, general practice, prevention, risk assessment  
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**ABSTRACT**

**Objective:** To understand general practitioners' (GPs) use of individual risk factors (blood pressure and cholesterol levels) versus absolute risk in cardiovascular disease (CVD) risk management decision-making.

**Design:** Randomised experiment. Absolute risk, systolic blood pressure (SBP), cholesterol ratio (TC/HDL), and age were systematically varied in hypothetical cases. High absolute risk was defined as 5 year risk of a cardiovascular event > 15%, high blood pressure levels varied between SBP 147 and 179 mmHg and high cholesterol (TC/HDL ratio) between 6.5 and 7.2 mmol/L.

**Setting:** 4 GP conferences in Australia.

**Participants:** 144 Australian GPs.

**Outcomes:** GPs indicated whether they would prescribe cholesterol and/or blood pressure lowering medication. Analyses involved logistic regression.

**Results:** For patients with high blood pressure: 93% (95%CI=86-96%) of high absolute risk patients and 83% (95%CI=76-88%) of lower absolute risk patients were prescribed blood pressure medication. Conversely, 30% (95%CI=25-36%) of lower blood pressure patients were prescribed blood pressure medication if absolute risk was high and 4% (95%CI=3-5%) if lower. 69% of high cholesterol/high absolute risk patients were prescribed cholesterol medication (95%CI=61-77%) versus 34% of high cholesterol/lower absolute risk patients (95%CI=28-41%). 36% of patients with lower cholesterol (95%CI=30-43%) were prescribed cholesterol medication if absolute risk was high versus 10% if lower (95%CI=8-13%).

**Conclusions:** GPs' decision making was more consistent with management of individual risk factors than an absolute risk approach, especially when prescribing blood pressure medication. The results suggest medical treatment of lower risk patients (5 year risk of CVD event < 15%) with mildly

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3 elevated blood pressure or cholesterol levels is likely to occur even when an absolute risk  
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5 assessment is specifically provided. The results indicate a need for improving uptake of absolute risk  
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7 guidelines and GP understanding of the rationale for using absolute risk.  
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**STRENGTHS AND LIMITATIONS**

- This study uses a rigorous experimental design to systematically investigate how GPs use individual risk factors (blood pressure and cholesterol) versus the absolute risk of a CVD event in their decision making about CVD preventive medication. International guidelines are based on absolute risk, but are used inconsistently.
- The results show that GPs' decision making was more consistent with management of individual risk factors than an absolute risk approach, especially when prescribing blood pressure lowering medication.
- Our findings have important clinical implications, suggesting that medical treatment of lower risk patients (5 year risk of CVD event < 15%) with mildly elevated blood pressure or cholesterol is likely to occur even when an absolute risk assessment is specifically provided to GPs.
- The results may over-estimate the use of absolute risk in clinical practice due to: 1) a low response rate that is typical of such GP studies but may have favoured those more interested and positive about absolute risk, 2) reliance on self-reported intentions, which was necessary to enable an experimental design, and 3) explicitly providing GPs with an absolute risk score for each case, since absolute risk is often not assessed in practice.



## INTRODUCTION

International guidelines for cardiovascular disease (CVD) prevention encourage the use of absolute risk to guide treatment with blood pressure and cholesterol lowering medication.[1-6] Several risk prediction models exist that differ in the duration over which they calculate CVD risk (typically 5 or 10 years) and the variables they base the risk on.[7-8] One of the most commonly used absolute risk models is the Framingham Risk Equation (FRE)[9], which estimates the risk of a cardiovascular event based on sex, age, smoking status, diabetes, systolic blood pressure, and cholesterol ratio. The Australian guidelines classify patients with a 5 year risk of > 15% as high risk and recommend that they should be simultaneously treated with cholesterol and blood pressure lowering medication in addition to lifestyle intervention unless contraindicated or clinically inappropriate.[10-11] For lower risk patients  $\leq$  15% without additional risk factors such as family history, lifestyle intervention is recommended as the primary management approach. Adults with very high individual risk factors (systolic blood pressure  $\geq$ 180 mmHg or diastolic blood pressure  $\geq$ 110 mmHg or total cholesterol >7.5 mmol/L) do not require absolute CVD risk assessment because they are already considered to be at high risk of CVD.[10-11]

Using absolute risk is a major shift from the traditional approach of treating high blood pressure and high cholesterol individually. An absolute risk approach is likely to achieve the best balance between preventing CVD events and avoiding unnecessary treatment with medication. It has the potential to reduce overtreatment of people who have an elevated individual risk factor (e.g. blood pressure) but low or moderate overall risk of a CVD event and reducing under treatment of people with slightly elevated individual risk factors but a combined high overall risk.[12-13] The first Framingham risk equation was published in 1976[14] and New Zealand was the first country to introduce an absolute risk approach in 1993[15]. More than twenty years have passed since then and the absolute risk approach has been shown to reduce short-term CVD risk without causing clinical harms.[14]

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5 However, research suggests that General Practitioners (GPs) often do not use absolute risk to guide  
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7 their decision making about CVD prevention.[15-19] Past research includes studies exploring barriers  
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9 to GP's use of absolute risk[19-22] and studies quantifying treatment gaps using clinical  
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11 databases[12, 16-17, 23-24] but individual decision making about absolute risk has not been  
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13 comprehensively examined quantitatively. In this study we applied a method based on judgments of  
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15 hypothetical patient cases to analyse GPs' decisions about CVD risk management and their use of  
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17 absolute risk. Hypothetical patient cases (also called vignettes) have been widely used to measure  
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19 decision processes in a range of clinical settings,[25] including GP decision making about  
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21 cardiovascular disease.[26-28] Indeed, three recent studies using patient cases suggest that  
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23 clinicians might not base treatment decisions on absolute risk thresholds (e.g. only treat patients >  
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25 15% for 5 year FRE based absolute risk or > 20% for 10 year risk); instead they focus on the levels of  
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27 the individual risk factors blood pressure and cholesterol.[26-28] However, these studies did not  
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29 systematically assess different combinations of absolute risk and individual risk factor levels.  
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31 Therefore, they provide limited interpretation of how GPs use absolute risk versus individual risk  
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33 factors in decision making.  
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40 In the current study we used hypothetical patient cases (from here on referred to as cases) in which  
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42 the levels of absolute risk and three individual risk factors (systolic blood pressure, cholesterol  
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44 (TC/HDL ratio), and age) were systematically varied in order to evaluate their respective influence on  
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46 GPs' decision making about CVD risk management. Absolute risk levels were derived from the  
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48 FRE.[9]  
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53 In line with the literature suggesting that GPs tend to use an individual risk factor approach, we  
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55 hypothesized that:  
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3 1. GPs are more likely to treat lower absolute risk with medication when individual risk factors  
4 (blood pressure, cholesterol) are high than when individual risk factors are lower; and  
5 conversely:  
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10 2. GPs are less likely to treat high absolute risk with medication when individual risk factors  
11 (blood pressure, cholesterol) are lower than when individual risk factors are high  
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## 15 16 17 18 **METHOD**

### 19 20 21 22 **Recruitment**

23 GPs currently practicing in Australia were recruited between May and November 2012 at four  
24 general practice conferences in New South Wales, Victoria and Queensland. All participants were  
25 asked when they became a GP and whether they were currently practicing in Australia through  
26 survey questions, and the eligibility of returned questionnaires was verified before data analysis.  
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29 Ethical approval was obtained from the University of Sydney Human Research Ethics Committee.  
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### 32 33 34 35 36 37 **Data collection and measurement**

38 Respondents viewed a generic patient scenario (see Box 1) followed by a table with the relevant  
39 values for absolute risk, systolic blood pressure, TC/HDL ratio, HDL, total cholesterol, and age, as  
40 well as patient gender and smoking status (i.e. the cases). GPs were asked how they would manage  
41 the patient in the case: prescribe cholesterol medication, prescribe blood pressure medication,  
42 and/or prescribe aspirin (yes/no for each). In addition, they were asked when they would reassess  
43 the patient (open ended). The aspirin and reassessment results are reported separately. We  
44 collected information regarding GP characteristics: gender, age, years in practice, practice size. We  
45 asked GPs two questions about their use of absolute risk as follows: "*For the cases you just read,*  
46 *how often did you use the absolute risk score to inform your management decision?*" and "*In your*  
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3 *general practice, how often do you use absolute risk scores, calculators or charts when assessing a*  
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5 *patient's level of cardiovascular risk?"* (5 point Likert scale; 1 never – 5 always). The survey was  
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7 piloted with nine GPs.  
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### 10 11 **Different sets of cases**

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13 We developed four sets of cases (also see Table 1):

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15 A) High IR/lower AR with high individual risk factors (blood pressure only) and lower absolute risk

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17 Aii) High IR/lower AR with high individual risk factors (cholesterol only) and lower absolute risk

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19 B) High IR/high AR with high individual risk factors and high absolute risk,

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21 C) Lower IR/high AR with lower individual risk factors and high absolute risk, and

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23 D) Lower IR/lower AR with lower individual risk factors and lower absolute risk.  
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29 Cases were designed to be clinically plausible and relevant. Only the sets of cases B and C were  
30 eligible for treatment with cholesterol and blood pressure lowering medication according to the  
31 Australian absolute risk guidelines.[10-11] In all cases except high IR/lower AR (Ai and Aii) the levels  
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33 of individual risk factors were the same across blood pressure and cholesterol (i.e. both lower or  
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35 both high). For cases with high IR/lower AR (Ai and Aii) blood pressure was high and cholesterol was  
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37 lower, or vice versa, to enable exploration of their independent effects on GP decision making. This  
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39 resulted in a core set of 25 cases with different combinations of absolute and individual risk factor  
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41 levels (see Appendix 1 for the complete set of cases).  
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### 48 **Gender and smoking status**

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50 We constructed a female and male equivalent of each core case (where possible, given the restraints  
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52 of the FRE and the individual and absolute risk levels defined above). We made all high absolute risk  
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54 cases smokers and all lower absolute risk cases non-smokers, and we constructed an additional set  
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56 of cases to test for the potential confounding effect of smoking.  
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**Table 1.** The levels for absolute risk and individual risk factors blood pressure (SBP) and cholesterol (TC/HDL ratio) plus the relevant case numbers and number of cases (n=144 GPs)<sup>†</sup>

Category Figure 2/ Appendix 1	Absolute risk	Individual risk factors <sup>‡</sup>			
		SBP (mmHg)	TC/HDL ratio (mmol/L)	N	Case #
Ai	Lower	High	Lower	431	25-35
Aii	Lower	Lower	High	415	13-24
<u>B*</u>	High	High	High	221	7-12
<u>C*</u>	High	Lower	Lower	298	36-43
D	Lower	Lower	Lower	219	1-6

<sup>†</sup>See Appendix 1 for the actual values used in these cases

\*Only the sets of cases B and C were eligible for treatment with cholesterol and blood pressure lowering medication according to the Australian absolute risk guidelines[10-11]

### Levels of absolute risk and individual risk factor levels

The levels used to describe elevated absolute risk and the individual risk factors (see Table 1) were based on the 2012 Australian absolute risk guidelines[11] (using the FRE) and informed by practicing GPs (JD, PG). We defined patients with a risk of a cardiovascular event over 5 years greater than 15% as high absolute risk, for whom preventive medication is recommended. The Australian absolute risk guidelines recommend that adults with systolic blood pressure  $\geq 180$  mmHg or total cholesterol  $>7.5$  mmol/L do not require absolute CVD risk assessment because they are already known to be at clinically determined high risk of CVD.[5, 11] We ensured that the individual risk factor levels remained below these thresholds and, where possible, we avoided values that were close to the cut off. High blood pressure levels varied between SBP 147 and 179 mmHg and high cholesterol (TC/HDL ratio) between 6.5 and 7.2 mmol/L. Lower blood pressure levels varied between SBP of 110 and 145 mmHg and lower TC/HDL ratio between 3.0 and 6.0 mmol/L. We defined three age categories within the target population for CVD risk assessment: 47, 61, and 72 years. Previous Australian guidelines for cholesterol (2005)[29] and hypertension management (2010)[30] are consistent with the 2012

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3 guidelines recommendations for the commencement of cholesterol lowering and/or blood pressure  
4 lowering drug treatment in patients with an absolute risk > 15% of a CVD event in the next 5 years,  
5 or those with an absolute risk of 10-15% with the presence of additional risk factors but have now  
6 been replaced with the 2012 guidelines.  
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### 11 12 13 **Randomisation**

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16 There were 25 core cases with systematically varied levels of absolute risk, cholesterol, blood  
17 pressure, and age. Each case had between one and three versions to enable male/female and  
18 smoking/non-smoking comparisons, depending on clinical plausibility. 11 of the core cases were  
19 randomly selected for each survey to reduce response burden, and only one version of the selected  
20 case was used (e.g. only the female, non-smoking version). The 11 selected cases were presented in  
21 random order. This process generated a total of 43 clinically possible cases (see Appendix 1 for  
22 details of each case).  
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#### 32 **Box 1: General patient scenario**

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35 *'A regular patient of yours presents for a "check-up" and has no current symptoms. He/she has been*  
36 *trying to improve their diet and increase their physical activity levels. You have several previous blood*  
37 *pressure readings at approximately the same level as observed today. A recent test of electrolytes,*  
38 *liver function and renal function was normal.'*  
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45 BMI: 27

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47 Past medical history: nil of note

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49 Family history: mother died of bowel cancer, nil family history of ischaemic heart disease

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51 Social history: married, lives in own home

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53 Ethnicity: Caucasian  
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## Analysis

GPs' decisions on risk management for the different cases were summarized as the percentage of cases in which the GPs would prescribe cholesterol or blood pressure medication. We analysed how the chances of prescribing medication changed according to the risk profiles of the cases (i.e. levels of absolute and individual risk factors). This was done using Generalised Estimation Equations (GEEs) with a logit link (logistic regression) and an exchangeable working correlation matrix to take into account the clustering of cases per GP.

The outcome was whether the GP would prescribe medication for the case, and the covariates were the levels of absolute risk and individual risk factors (i.e. blood pressure and cholesterol levels) presented in the cases. More specifically, four sets of cases were compared: A) high individual risk factors and lower absolute risk, B) high individual risk factors and high absolute risk, C) lower individual risk factors and high absolute risk, and D) lower individual risk factors and lower absolute risk. The 95% confidence intervals for the percentages presented in the results section and Figure 2 were obtained from the GEEs.

We performed exploratory analyses to examine 1) how risk management changed according to GP characteristics (i.e. age, gender, years in practice, practice size, and self-reported use of absolute risk in practice and in the cases); and 2) how risk management changed according to specific characteristics of the cases presented (i.e. age, gender, and smoking status). This was achieved by testing the interaction between each characteristic and the four sets of cases with different risk profiles in separate GEEs (one for each characteristic). The statistical analysis was performed with the software SPSS version 21.

## Missing data handling

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3 Five participants completed only half of the survey (1 out of 2 pages). For those participants, only  
4 the completed part of the survey was included in the analysis. Additionally, there was an average of  
5 5 missing responses per case. In most instances the missing values occurred in questionnaires  
6 where only positive responses were marked (i.e. GP only gave a response for cases where he/she  
7 would prescribe) and it was therefore assumed that the missing values were negative responses (i.e.  
8 GP would not prescribe for that case). A sensitivity analysis was conducted to check this assumption  
9 by excluding the surveys with missing values. The pattern of results did not change.  
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## 21 RESULTS

### 22 Response rate

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27 Over the four General Practice conferences, we had a 30% response rate for surveys that were  
28 handed out at a stall (90 surveys completed from 304 distributed at two conferences) and a 3%  
29 response rate for surveys that were inserted into GPs' conference packs (55 surveys completed from  
30 1803 surveys inserted into GPs' conference packs at three conferences). One returned survey was  
31 excluded due to participant ineligibility (not currently practicing). A total of 144 GPs participated in  
32 this study.  
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### 43 GP characteristics

44 The median age of the GPs who participated in the study was 53 (IQR= 47 to 59) and 58% were  
45 female. They had been practicing medicine for a median of 28 years (IQR=21 to 35) with a median  
46 practice size of five GPs (IQR= 3 to 8). Figure 1 shows GPs' self-reported use of absolute risk in their  
47 usual practice and the cases.  
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### Prescription of blood pressure lowering medication

For cases in the high blood pressure group (SBP  $\geq 147$  mmHg) GPs stated that they would prescribe blood pressure medication for 93% (95%CI=86-96%) of the cases with high absolute risk (5 year risk of a CVD event  $> 15\%$ ) and 83% (95%CI=76-88%) of the cases with lower absolute risk. See Figure 2(I) and Appendix 1, Ai and B. Conversely, 30% (95%CI=25-36%) of cases in the lower blood pressure group were prescribed blood pressure medication if absolute risk was high and 4% (95%CI=3- 5%) of the cases if absolute risk was lower. See Figure 2(I) and Appendix 1, C and D.

<Please insert Figure 2>

### Prescription of cholesterol lowering medication

GPs stated they would prescribe cholesterol medication for 69% of cases with high cholesterol (TC/HDL ratio  $\geq 6.5$ ) and high absolute risk (95%CI=61-77%; Figure 2b, B). In contrast, a smaller percentage of cases with high cholesterol but lower absolute risk were prescribed cholesterol medication (34%, 95%CI=28-41%; Figure 2(II) and Appendix 1, Aii). The prescribing pattern for cholesterol medication in cases with lower cholesterol was similar to blood pressure medication. GPs indicated that they would prescribe cholesterol medication in just over a third of cases (36%, 95%CI=30-43%; Figure 2(II) and Appendix 1, C) if absolute risk was high and 10% of cases if absolute risk was lower (95%CI=8-13%; Figure 2(II) and Appendix 1, D).

### Prescription and patients' characteristics

There were no differences in the pattern of prescribing cholesterol medication for cases of different age groups at similar risk ( $p=0.331$ ). However, 61 year old cases were twice as likely (OR=2.00,  $p<0.001$ , 95%CI=1.52-2.65) to be prescribed blood pressure medication than 72 year old cases with the same risk profile. GPs were also more likely to indicate that they would prescribe cholesterol medication (OR=1.27,  $p=0.025$ , 95%CI=1.03-1.56) but not blood pressure medication for male cases

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3 (OR=1.24, p=0.212, 95%CI=0.89-1.72). Smoking status was not associated with the prescription of  
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5 cholesterol or blood pressure medication (OR=0.66, p=0.077, 95%CI=0.42-1.05).  
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### 8 9 **Prescription and GP characteristics**

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11 Older GPs were less likely to prescribe cholesterol medication (OR=0.77, p=0.039, 95%CI=0.60-0.99,  
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13 per 10 years of age). A similar trend was found for years of practice (OR=0.80, p=0.052, 95%CI=0.65-  
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15 1.00, per 10 years of practice). GP age and years of practice were not associated with stated  
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17 prescribing of blood pressure medication (OR=0.81, p=0.160, 95%CI=0.61-1.09, per 10 years of age;  
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19 OR=0.84, p=0.191, 95%CI=0.65-1.09, per 10 years of practice).  
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25 Stated prescribing was not significantly associated with self-reported use of the absolute risk  
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27 approach in practice or GP gender. However, GPs who reported using absolute risk in the cases were  
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29 more likely to prescribe blood pressure and cholesterol medication for cases with high absolute risk  
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31 (blood pressure medication: OR=1.29, p=0.042, 95%CI=1.01-1.64; cholesterol medication: OR=1.61,  
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33 p=0.001, 95%CI=1.22-2.12). For the cases with lower absolute risk these GPs also prescribed more,  
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35 but this was not statistically significant (blood pressure medication: OR=1.07, p=0.654, 95%CI=0.81-  
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37 1.41; cholesterol medication: OR=1.22, p=0.077, 95%CI=0.98-1.52).  
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### 42 **DISCUSSION**

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46 Our analysis of the prescribing decisions for 144 general practitioners (GPs) over a range of  
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48 systematically varied cases suggests that GPs focus more on the levels of individual CVD risk factors  
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50 blood pressure and cholesterol than on absolute risk, especially when prescribing blood pressure  
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52 lowering medication. The results suggest that, inconsistent with the Australian guidelines,[10-11]  
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54 GPs are likely to prescribe blood pressure and cholesterol lowering medication to lower risk patients  
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56 (5 year risk of CVD event < 15%) if these risk factors are elevated, even when an absolute risk  
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3 assessment is specifically provided to GPs. Conversely, GPs did not always prescribe medication to  
4 higher risk cases when blood pressure or cholesterol were not elevated. These results are in line  
5 with our hypotheses, and previous studies of patient records showing overtreatment of low risk  
6 patients and undertreatment of high risk patients, and that individual risk factors influence  
7 prescribing.[26-28, 31-33] Age appeared to be largely ignored as a risk factor, and GPs prescribed  
8 less blood pressure lowering medication for 72 year old cases in comparison with 61 year olds  
9 despite similar descriptions in the scenarios (a relatively healthy fit x year old). This finding is worthy  
10 of further exploration, given that age is one of the strongest risk factors for CVD, as it runs counter  
11 to the concept of absolute CVD risk and proposals based solely on an age cut off.[34-35] We  
12 acknowledge that in clinical practice GPs may have various and valid reasons for deviating from the  
13 guidelines, and strict adherence to guidelines and/or treatment thresholds may undermine the  
14 shared decision making (SDM) approach that is now considered gold standard.[36-37] SDM in the  
15 current context would entail that a GP assesses absolute CVD risk, explains this and the  
16 recommended management approach to the patient, discusses the benefits and harms of the  
17 different management options with the patient, and makes a shared decision with the patient. Our  
18 study and previous work suggests that many GPs do not based their recommendations on absolute  
19 risk, so it is unlikely that they can adequately inform their patients about the benefits and harms of  
20 CVD risk management and engage them in shared decision making.

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22 Prescribing patterns were different for cholesterol and blood pressure medication. Although  
23 explanatory factors were not investigated in this study, historically, anti-hypertensive prescribing  
24 dates back to the late 1950s; hypertension was the first major CVD risk factor successfully  
25 treated.[38] In contrast, there was controversy over the treatment of cholesterol until the large-  
26 scale trials of statins reported in the mid-1990s,[39] which coincided with the emergence of ideas  
27 and methods using absolute CVD risk. This history may have influenced the language used for these  
28 risk factors; "hypertension" is more commonly used than its lipid analogues such as  
29 "hypercholesterolaemia".

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3 The strengths of this study include the heterogeneity of the GPs who participated, and the  
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5 systematic variation of cases, but there are also some limitations: First, the response rate was  
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7 disappointing though typical for such GP studies.[27] However, any bias in our sample is likely to  
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9 favour GPs more interested and positive about absolute risk, although almost 15% of GPs in our  
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11 study stated that they never use absolute risk in practice. Second, to keep cases simple and clear we  
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13 were restrictive in the range of clinical variables and management options presented, excluding  
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15 lifestyle modification although space was provided for comments. Third, we relied solely on self-  
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17 reported intentions to prescribe in the different cases rather than actual prescribing behaviour. This  
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19 allowed an experimental design, but the results may not reflect what is actually happening in clinical  
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21 practice. However, our results are likely to be an over-estimate of the use of absolute risk in actual  
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23 practice as the cases explicitly provided GPs with an absolute risk score. We know from our  
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25 qualitative work that absolute risk is often not assessed in practice.[19]  
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30 In conclusion, GPs' decision making was more consistent with an individual risk factor approach than  
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32 absolute risk, especially when prescribing blood pressure lowering medication. While more research  
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34 to explore the cognitions behind these reported behaviours would be worthwhile, our study  
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36 identifies a clear need to improve guideline recommendations about how GPs should integrate  
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38 individual risk factor assessment with a management that is guided by absolute CVD risk.  
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**ACKNOWLEDGEMENTS**

The authors would like to thank the General Practitioners who participated in the study, and Adam McSorley for assistance with data management.

**COMPETING INTERESTS**

All authors have completed the Unified Competing Interest form at [www.icmje.org/coi\\_disclosure.pdf](http://www.icmje.org/coi_disclosure.pdf) (available on request from the corresponding author) and declare: no financial relationships with any organisations that might have an interest in the submitted work in the previous three years, and no other relationships or activities that could appear to have influenced the submitted work.

**FUNDING**

The study was funded by the National Health and Medical Research Council (NHMRC) project grant 511217. Jesse Jansen and Kirsten McCaffery are supported by NHMRC fellowships. Carissa Bonner was supported by an Australian Postgraduate Award. Robin Turner and Armando Teixeira-Pinto were supported by NHMRC program grant 633003 to the Screening & Test Evaluation Program. Jenny Doust was supported by the NHMRC project grant 511217.

**ETHICAL APPROVAL**

The University of Sydney human research ethics committee approved this study (No 11-2011/14379).

**DATA SHARING**

No additional data available.

**AUTHOR CONTRIBUTIONS**

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2  
3 All authors included on the paper fulfill the criteria of authorship, and there was no one else who  
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5 fulfils the criteria. JJ contributed to study design, analysis, interpretation, drafting and revising the  
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7 manuscript. CB contributed to study design, recruitment, data collection, analysis, interpretation,  
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9 and revising the manuscript. SM contributed to recruitment, data collection, analysis, interpretation,  
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11 and revising the manuscript. LI contributed to study design, interpretation, and revising the  
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13 manuscript. JD contributed to study design, interpretation, and revising the manuscript. PG  
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15 contributed to study design, interpretation, and revising the manuscript. ATP contributed to  
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17 analysis, and revising the manuscript. RT contributed to study design, and revising the manuscript.  
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19 AH contributed to study design, and revising the manuscript. KM contributed to study design,  
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21 analysis and interpretation, and revising the manuscript. All authors approved the final version of  
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23 the manuscript and all authors are guarantors.  
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3 **FIGURE LEGENDS**  
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9 **Figure 1.** Self-reported use of absolute risk in practice and in the hypothetical cases (n=144 GPs).  
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14 **Figure 2.** Percentages of cases in which the General practitioners would prescribe a blood pressure  
15 or cholesterol lowering drugs according to different combination of absolute (horizontal axis) and  
16 individual risk factors (vertical axis).  
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22 The error bars represent the 95% confidence intervals for the percentage of cases (controlled for  
23 clustering)  
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28 Ai) High IR/lower AR with high individual risk factors (blood pressure only) and lower absolute risk  
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30 Aii) High IR/lower AR with high individual risk factors (cholesterol only) and lower absolute risk  
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32 B) High IR/high AR with high individual risk factors and high absolute risk\*,  
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34 C) Lower IR/high AR with lower individual risk factors and high absolute risk\*, and  
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36 D) Lower IR/lower AR with lower individual risk factors and lower absolute risk.  
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39 See Appendix 1 for exact AR and IR values  
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41 \*Only the sets of cases B and C were eligible for treatment with cholesterol and blood pressure  
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43 lowering medication according to the Australian absolute risk guidelines[10-11]  
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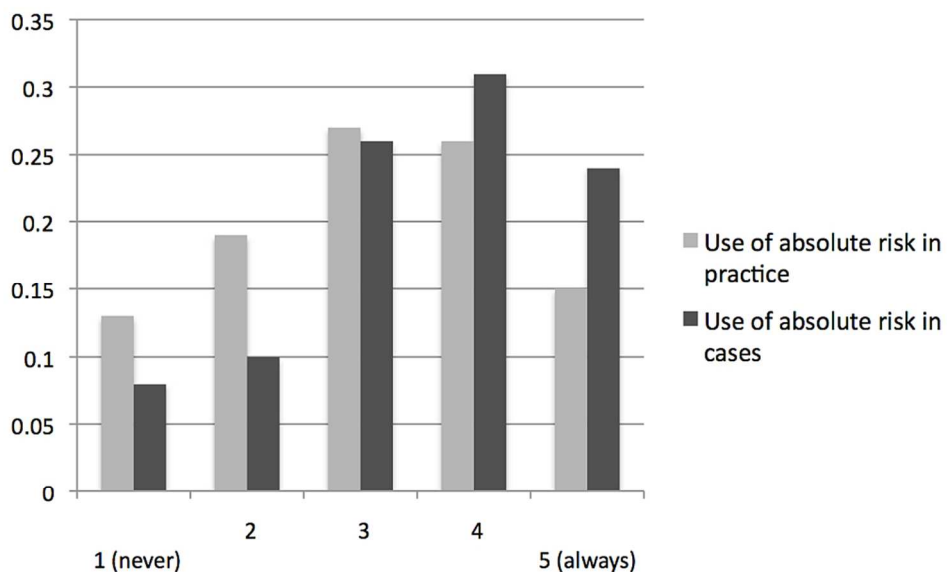


Figure 1. Self-reported use of absolute risk in practice and in the hypothetical cases (n=144 GPs).  
90x55mm (300 x 300 DPI)

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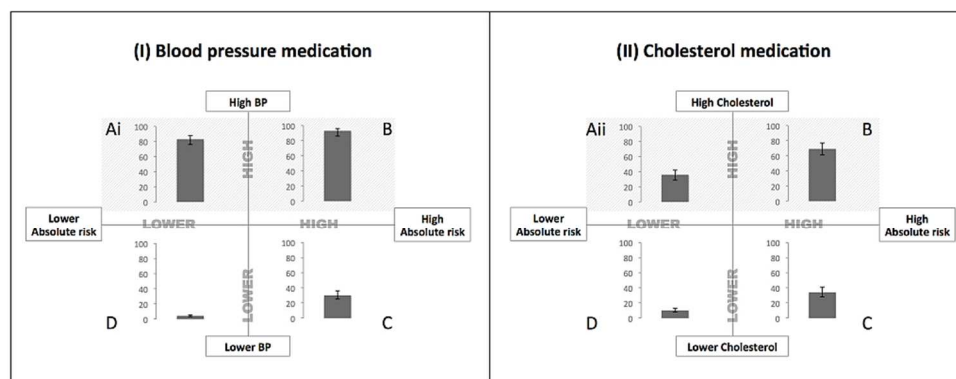


Figure 2. Percentages of cases in which the General practitioners would prescribe a blood pressure or cholesterol lowering drugs according to different combination of absolute (horizontal axis) and individual risk factors (vertical axis).

The error bars represent the 95% confidence intervals for the percentage of cases (controlled for clustering)

- Ai) High IR/lower AR with high individual risk factors (blood pressure only) and lower absolute risk
- Aii) High IR/lower AR with high individual risk factors (cholesterol only) and lower absolute risk
- B) High IR/high AR with high individual risk factors and high absolute risk\*,
- C) Lower IR/high AR with lower individual risk factors and high absolute risk\*, and
- D) Lower IR/lower AR with lower individual risk factors and lower absolute risk.

See Appendix 1 for exact AR and IR values

\*Only the sets of cases B and C were eligible for treatment with cholesterol and blood pressure lowering medication according to the Australian absolute risk guidelines[10-11]

90x67mm (300 x 300 DPI)

## Appendix 1: Overview of the different cases

Case type	AR	BP <sup>§</sup>	Cholesterol			Age	Gender	Smoker	Case #	
			TC/HDL <sup>#</sup>	Total <sup>#</sup>	HDL <sup>#</sup>					
A	(i)	3.7%	167	3.8	5.1	1.3	47	Female	n	25
	AR: lower	5.5%	167	3.8	5.1	1.3	47	Male	n	26
	IR: high	7.1%	166	3.5	5.1	1.5	61	Female	n	27
	(BP only)	8.9%	156	3.0	4.9	1.6	61	Male	n	28
		8.4%	156	3.1	4.9	1.6	72	Female	n	29
		10.2%	179	6.0	6.0	1.0	47	Male	n	30
		11.9%	169	5.8	6.0	1.0	47	Female	y	31
		12.6%	157	5.2	5.8	1.1	47	Male	y	32
		11.8%	169	5.8	6.0	1.0	61	Female	n	33
		13.5%	147	5.7	5.9	1.0	61	Male	n	34
		13.2%	158	5.0	5.6	1.1	72	Female	n	35
	(i)	2.2%	114	6.7	6.2	0.9	47	Female	n	13
	AR: lower	4.9%	125	7.2	6.3	0.9	47	Male	n	14
	IR: high	6.4%	123	6.8	6.2	0.9	61	Female	n	15
	(chol only)	8.9%	116	6.5	6.2	1.0	61	Male	n	16
		8.6%	118	6.6	6.3	1.0	72	Female	n	17
		10.9%	130	7.2	6.3	0.9	47	Male	y	18
		13.0%	132	7.2	6.3	0.9	61	Male	n	19
		12.4%	123	6.8	6.2	0.9	61	Female	y	20
		14.8%	110	6.6	6.3	1.0	61	Male	y	21
	11.2%	128	7.1	6.6	0.9	72	Female	n	22	
	13.9%	112	6.8	6.2	0.9	72	Male	n	23	
	13.6%	110	6.5	6.2	1.0	72	Female	y	24	
B	AR: high	15.6%	177	7.2	6.3	0.9	47	Female	y	7
	IR: high	18.3%	167	7.2	6.3	0.9	47	Male	y	8
		21.7%	166	6.6	6.3	1.0	61	Female	y	9
		29.9%	165	6.6	6.3	1.0	61	Male	y	10
		28.6%	166	6.6	6.3	1.0	72	Female	y	11
		39.7%	165	6.6	6.3	1.0	72	Male	y	12
C	AR: high	15.4%	131	4.4	5.4	1.2	61	Male	y	36
	IR: lower	15.3%	132	4.5	5.5	1.2	73 <sup>¶</sup>	Female	y	37
		19.5%	129	3.6	5.2	1.5	72	Male	y	38
		15.5%	145	5.9	5.8	1.0	61	Female	y	39
		21.3%	144	5.4	5.6	1.0	61	Male	y	40
		20.8%	145	6.0	6.0	1.0	72	Male	n	41
		20.0%	144	5.4	5.6	1.0	72	Female	y	42
		29.8%	143	5.4	5.6	1.0	72	Male	y	43
D	AR: lower	1.4%	122	3.9	5.3	1.3	47	Female	n	1
	IR: lower	2.2%	123	3.8	5.1	1.3	47	Male	n	2
		3.4%	122	3.9	5.3	1.3	47	Female	n	3
		6.0%	122	3.8	5.1	1.3	61	Male	n	4
		5.5%	122	3.8	5.1	1.3	72	Female	n	5
		8.5%	119	3.3	5.1	1.5	72	Male	n	6

AR=absolute cardiovascular disease risk, IR=individual risk factors, BP= systolic blood pressure

The shaded rows indicate control cases

§=(mmHg), #=(mmol/L)

<sup>¶</sup>Age was 73 in one case to ensure the correct threshold for absolute risk and individual risk factors.

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