ID Please fill in the form below.

ID (1)

Convince1 How convincing do you think your presentation will be to [Company X]'s board members?  O Not at all convincing (1) O Slightly convincing (2) O Somewhat convincing (3) O Very convincing (4) O Extremely convincing (5)
Convince2 How much do you personally agree with the argument you made in your presentation?  O Strongly disagree (1) O Somewhat disagree (2) O Slightly disagree (3) O Neither agree nor disagree (4) O Slightly agree (5) O Somewhat agree (6) O Strongly agree (7)
Convince3 What do you think [Company X] should do?  Definitely rejecti-Mart's offer (1) Probably rejecti-Mart's offer (2) Possibly rejecti-Mart's offer (3) Possibly accepti-Mart's offer (4) Probably accepti-Mart's offer (5) Definitely accepti-Mart's offer (6)
Reason Why do you think [Company X] should accept or reject i-Mart's offer?  MetaCog1 You are now going to be quizzed on the content of the presentation you just made. Please rate how well you think you will perform on this quiz.  Color Extremely poorly (1)  Color Very Poorly (2)  Color Poorly (4)  Color Fair (5)  Color Well (6)  Color Very Well (7)  Color Extremely Well (8)

Me	etaCog2 How much do you think you understand the situation with [Company X] and i-
	art?
0	Not at all (1)
$\mathbf{O}$	Slightly (2)
0	Somewhat (3)
0	Mostly (4)
0	Fully (5)
o o	Slightly (2) Somewhat (3) Mostly (4)

Relation1 How much do you think [Company X]'s online community is related its other aspects below?

	Not at all related (1)	Slightly related (2)	Somewhat related (3)	Very related (4)	Extremely related (5)
corporate culture	•	•	•	•	O
product development	•	•	•	•	O
financial success	•	•	•	•	0
business model	•	O	•	•	O
product marketing	•	•	•	•	O

## Relation2 How much do you think [Company X]'s corporate culture is related its other aspects below?

	Not at all related (1)	Slightly related (2)	Somewhat related (3)	Very related (4)	Extremely related (5)
product development	•	•	•	•	0
financial success	•	•	•	•	0
business model	•	O	•	•	O
product marketing	•	•	•	•	0

## Relation3 How much do you think [Company X]'s product development is related its other aspects below?

	Not at all related (1)	Slightly related (2)	Somewhat related (3)	Very related (4)	Extremely related (5)
financial success	•	•	•	•	0
business model	•	•	•	•	0
product marketing	•	•	•	•	0

Relation4 How much do you think [Company X]'s financial success is related its other aspects below?

	Not at all related (1)	Slightly related (2)	Somewhat related (3)	Very related (4)	Extremely related (5)
business model	•	•	•	•	0
product marketing	•	•	•	•	•

Relation 5 How much do you think [Company X]'s business model is related its other aspects below?

	Not at all related (1)	Slightly related (2)	Somewhat related (3)	Very related (4)	Extremely related (5)
product marketing	•	•	•	•	•

Relation6 How does [Company X]'s online community relate to its business model?

Relation7 What is the role of the Street Team program in [Company X]'s financial success?

Buss	s_Prces Below are the different steps of [Company X]' business process. Drag and
drop	the steps in order.
	Design selection (1)
	Design submission review (2)
	Content management system (3)
	Proofing and printing (4)
	Distribution (5)
•	Element According to [Company X], which of the following are key elements of its orate culture (choose all apply)?
	Communication
<b>□</b> F	Fairness
□ T	ransparency
	-un
□ T	eamwork
	Hard work
	Deadlines authorized by the managers
	Employee autonomy

Со	Community According to [Company X], which of the following is something its online								
cor	mmunity CANNOT do (choose all the apply)?								
	Create designs for t-shirts								
	Vote on designs								
	Buy t-shirts								
	Dislike others' designs								
	Recommend t-shirts to other people online								
	Earn credits for future [Company X] purchases								
	Write on the [Company X] blog								
	Impact [Company X] leadership's the decision making about the future of the								
	company								
	Communicate with [Company X] employees								
	Fire [Company X] employees								

Int\_Motiv We would like you to reflect back to your experience of creating your presentation. For each of the following statements, please indicate how true it is for you.

presentation.						ı	
	1 (1)	2 (2)	3 (3)	4 (4)	5 (5)	6 (6)	7 (7)
I enjoyed doing this activity very much	0	0	0	0	0	0	0
This activity was fun to do.	0	•	<b>O</b>	<b>O</b>	<b>O</b>	<b>O</b>	0
I thought this was a boring activity.	0	0	0	0	0	0	•
This activity did not hold my attention at all.	0	O	0	O	O	0	•
I would describe this activity as very interesting.	•	•	•	•	•	•	0
I thought this activity was quite enjoyable.	0	0	0	O	O	0	O
While I was doing this activity, I was thinking about how much I enjoyed it.	•	O	•	O	•	•	0
I think I am pretty good at this activity.	0	0	0	0	0	0	0
I think I did pretty well at this activity, compared to other presenters.	•	•	•	O	•	•	•
After working at this activity	0	•	0	0	0	0	<b>O</b>

for awhile, I felt pretty competent.							
I am satisfied with my performance at this task.	•	•	0	•	•	•	<b>O</b>
I was pretty skilled at this activity.	<b>O</b>	0	0	•	<b>O</b>	•	O
This was an activity that I couldn't do very well.	O	0	O	0	0	O	O
I put a lot of effort into this.	•	•	0	•	•	•	O
I didn't try very hard to do well at this activity. (R)	•	•	0	•	•	•	•
I tried very hard on this activity.	•	•	0	•	•	•	O
It was important to me to do well at this task.	•	•	0	•	•	•	<b>o</b>
I didn't put much energy into this. (R)	0	0	O	0	0	0	<b>O</b>