## A Mental Models Approach to Assessing Public Understanding of Zika Virus, Guatemala

## **Technical Appendix**

## Mental Models as a Foundation for Public Communication

Cognitive psychology and brain sciences researchers developed the concept of a mental model to explain how people make sense of, or mentally represent, processes and physical entities when considering them. Because we apply the mental model concept to public understanding of Zika virus in Guatemala in our letter, some readers might find a brief summary of thinking about mental models as a tool for risk communication to be helpful.

Mental models are cognitive representations that comprise how people imagine and conceptualize a phenomenon (*1*—4). For example, people might understand a house to be a structure with a roof and doors and windows in which people live; they also might have ideas about appropriate building materials or the ways in which a roof physically operates to protect and comfort occupants. The complexity and dimensions of a person's mental model of a phenomenon can constrain engagement with information about that phenomenon. Atman and colleagues (*5*) cite an example of how mental models can constrain popular understanding of the environment: they found evidence for some misunderstanding of the effects of radon gas in homes that stemmed from participants' models of radon. Some people mistakenly viewed radon as a long-lasting (as opposed to relatively short-lived) gas, which undermined their sense of the utility of efforts to clear radon from a house as a way of mitigating problems associated with radon. Viewing radon as a long-lasting or permanent contaminant could discourage people from taking action because of fatalism or perceived inability to combat the contamination.

In the case of infectious disease, mental models can include conceptualization of disease transmission as well as perceptions of the mechanisms through which the disease causes effects, as we note in our research letter. Importantly, conceptualizations of disease that people develop

based on their own observations, experiences, and background knowledge can differ substantially from models described in scientific, peer-reviewed literature (6–10): for example, some people view the common cold as being a function of cold weather rather than a viral infection (9) or some middle school students hold a mental model of vaccination as a process in which the vaccine attacks a virus that is already present within a body (10). Acknowledging audience members' foundational understanding of how processes like disease transmission work, in turn, can bolster prospects for risk communication efforts.

## References

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