Question		Potential Answers
Number		
	Information about the participants	
1	Which country is your biobank located in?	
2	What year was your biobank established?	
3	What type of organization are you working in?	Academic
		commercial
		pharma/ biotech
		other
4	What type of biobank do you represent/manage?	Single disease oriented
		Multiple disease oriented / broad scope
		population biobank
		other
5	How many samples / aliquots do you have in your biobank inventory system?	
6	Who has access to request samples form your biobank?	To own use only
		To use within own organization
		broad use, but not commercial
		broad use, all
Business p	planning	
7	Do you have a business plan for your biobank?	yes
		no
		in progress
8	Is your business plan openly available?	yes, internally
		yes, on demand
		yes, broadly
		no
		n.a.
9	How often do you update your business plan?	periodically
		as requested
		not planned
		n.a.

Size of voi	ur biobank and utilization	
10	Over the last few years, what is the average annual sample utilization / distribution rate (in %) of	%
	your total collections in your biobank?	unknown
11	What percentage of samples are reserved for future analysis or awaiting further data to define	%
	analysis?	unknown
12	What is your target for sample utility (percentage of samples used/distributed of total samples)?	%
13	Did you plan for use of your samples and data before they were collected?	yes
		no
		partial
Users / cu	stomers	
14	Over the past few years, how many projects did your biobank provide samples/data annually (approx.)?	хух
15		own use = xyz
		within own organization = xyz
		external, non-commercial = xyz
		external commercial = xyz
16	Did you have repeat users/customers to your biobank in the last few years?	yes
		no
17	Did you have specific customers for the samples in your biobank before you began collection?	yes
		no
		partial
Marketing	/ Advertising	
18	Does your biobank have a website?	yes
		name (voluntary):
		no
19	Are you actively marketing the samples and data in your biobank?	yes, internal network only
		yes broadly
		no
20	Do you regularly communicate with your user / customer base (e.g. newsletter, email, etc.)?	yes, internal network only
		yes broadly
		no

## Questionnaire Sustainability Survey 2017

21	Do you have a strategy how to approach new users / customers (ideally written in your business plan)?	yes, internal network only
		yes broadly
		no
22	Is your biobank active in social media for marketing (e.g. Facebook, Twitter, LinkedIn etc.)?	yes
		no
Cost reco	very	
23	Are you employing cost recovery at your biobank?	yes
		no * please go to Q 31
24	If yes what is your aim in terms of percentage cost recovery?	%
		no target
25	What level of cost recovery are you currently operating at?	%
		unknown
26	Does the model include per sample costs?	yes
		no
		n.a.
27	Do you also have service costs?	yes
		no
		n.a.
28	If you cost recover is this made clear to participants?	yes
		no
29	Are the costs for your recovery model openly available?	yes
		no
		n.a.
30	If so please select all costs that are available	per sample
		per data
		per service
		others
Sources fo	or income	
31	Cost recovery	%
32	Funding from host institution	%
33	Public funding	%
34	Private funding, unrestricted	%

## Questionnaire Sustainability Survey 2017

35	Restricted funding, e.g. research grants	%			
36	Other sources for income	%			
Performance measures - which of the following performance measures are you assessed against?					
37	Is your biobank assessed against annual performance measures?	yes			
		no			
38	If so, select all measurements that are assessed?	cost recovery			
		sample utilization			
		Number of samples collected			
		Number of samples sent out			
		Sample quality			
		Data quality			
		Internal projects supported			
		External projects supported			
		Reference of resource in publications -			
		no of publications			
		Other, please state			