Supplementary Online Content

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This supplementary material has been provided by the authors to give readers additional information about their work.

eTable 1. Description of Attributes and Levels

Attribute	Description	Levels			
How treatment works	How the treatment helps you lose weight	 Reduce calories, increase exercise, behavior modification, and education. 			
		 Restricts amount of food that can be eaten at one time but may not decrease feelings of hunger. 			
		Restricts the amount of food that can be eaten at one time and decreases feelings of hunger.			
		Restricts the amount of food that can be eaten at one time, decreases feelings of hunger, and restricts absorption of nutrients from food.			
Extensiveness	Amount of recovery time needed based on the difficulty of the treatment procedure.	No recovery needed. This treatment is reversible.			
		You will need one week to recover from the procedure, which includes a small cut to your body and placement of a medical device to make your stomach smaller. This treatment is reversible.			
		You will need two weeks to recover from the procedure, which removes part of your stomach. This treatment is not reversible.			
		You will need four weeks to recover from the procedure, which makes your stomach smaller and bypasses part of your intestines. The treatment can only be reversed in rare situations.			
Years treatment	How long the treatment has been available to patients	• 1 year			
available		• 5 years			
		• 10 years			
		• 20 years			
Weight Loss ^a	Number of pounds (lbs) above your ideal body weight that you are anticipated to lose in years 1 and year 2	You are expected to lose [40% excess body weight] lbs in year 1 and regain [20% excess body weight] lbs in year 2 for a total loss of [20% excess body weight] lbs			

		 You are expected to lose [40% excess body weight] lbs in year 1 and regain [0% excess body weight] lbs in year 2 for a total loss of [40% excess body weight] lbs You are expected to lose [80% excess body weight] lbs in year 1 and regain [20% excess body weight] lbs in year 2 for a total loss of [60% excess body weight] lbs You are expected to lose [80% excess body weight] lbs in year 1 and regain [0% excess body weight] lbs in year 2 for a total loss of [80% excess body weight] lbs
Resolution of weight-related medical conditions at 1 year Number of other weight-related medical conditions that are no I problem after you start treatment These conditions may include problems, diabetes, high blood pressure, high cholesterol, and apnea.		 No change, you still have diabetes, high cholesterol, high blood pressure, and sleep apnea. You still have high blood pressure and sleep apnea, but you no longer have diabetes and high cholesterol. You still have diabetes, but you no longer have sleep apnea, high blood pressure, or high cholesterol. You no longer have diabetes, high blood pressure, high cholesterol, and sleep apnea
Risk of complications within 3 years	Percent of individuals that are expected to experience a complication within 3 years of the treatment. Examples of complications include internal bleeding, leaking, infection, and blood clots directly after the procedure or treatment. Later complications could include problems like ulcers, bowel obstructions, hernia, kidney stones and gallbladder removal.	• 0% or 0 in 100 • 5% or 5 in 100 • 20% or 20 in 100 • 35% or 35 in 100

Side Effects	Common negative side effects that may result from the treatment. These side effects may be present for the rest of your life after treatment.	None				
		 Nausea, vomiting, difficulty swallowing, acid reflux, stomach pains, intolerances to certain foods. 				
	or your me after treatment.	Dumping syndrome, loose stools, and diarrhea				
		Malabsorption and nutrient deficiencies which can result in bone loss, hair loss, etc.				
Diet changes	There are special diets that must be followed after the treatment in order to maintain weight loss over the long term. After a procedure, the diet is considered a permanent lifestyle change.	No restrictions.				
		 Calories are significantly restricted each day and you must purchase special food products 				
		You can eat normal foods in smaller portions to avoid side effects, but you must also purchase vitamins the rest of your life				
		You must avoid foods high in sugar and fat to avoid side effects. You must also purchase supplements like protein shakes and vitamins for the rest of your life.				
Initial Out of	Amount of out-of-pocket costs	• \$100	• \$3,000			
Pocket Costs	associated with the treatment and follow-up care in the first year following treatment	• \$500	• \$5,000			
		• \$1,000	• \$10,000			
		• \$2,000	• \$15,000			
I			100			

^aThe weight loss attribute was dynamic. Respondents were given a personalized expected weight loss based on their reported BMI.

eTable 2. Attribute Variables for 2 Main Models

	Model with Effects Coded Variables			Model with Continuous Variables		
Attribute	Coef.	95% CI	P>z	Coef.	95% CI	P>z
How treatment works:						
Reduce calories, increase exercise, behavior modification	0.003	089, .094	0.952	.014	031, .059	.539
Restricts amount of food, may not decrease hunger	-0.105	181, - .029	0.007	052	090,014	.007
Restricts amount of food, decreases hunger	0.079	010, .168	0.084	.020	024, .064	.364
Restricts amount of food, decrease hunger, reduces absorption	0.023	035, .082	0.430	.018	.016, .051	.295
Extensiveness:						
No recovery, treatment reversible	0.020	049, .090	0.568	.006	033, .044	.774
1 week recovery, treatment reversible	-0.071	134, - .007	0.029	042	080,004	.029
2 week recovery, treatment not reversible	0.258	.174, .341	<0.001	.197	.148, .246	<0.001
4 week recovery, treatment reversible in rare cases	-0.207	282, - .131	<0.001	160	206,114	<0.001
Years treatment available: ^a						
1 year	-0.086	148, - .025	0.006	.029	.014, .044	<0.001
5 years	-0.030	093, .033	0.347			
10 years	-0.049	113, .015	0.133			
20 years	0.165	.097, .234	<0.001			
Weight loss:b						
Lose 40% excess weight, regain 20%, total loss of 20%	-0.473	563, - .384	<0.001	.185	.166, .205	<0.001
Lose 40% excess weight, regain 0%, total loss of 40%	-0.140	201, - .080	<0.001			
Lose 80% excess weight, regain 20%, total loss of 60%	0.154	.086, .221	<0.001			
Lose 80% excess weight, regain 0%, total loss of 80%	0.460	.373, .546	<0.001			
Resolution of weight-related medical conditions:						
Still have diabetes, high cholesterol, HBP, or apnea	-0.319	389, - .248	<0.001	207	254,159	<0.001
Still have HBP/apnea but no diabetes or high cholesterol	-0.026	101, .048	0.491	038	073,002	.040
Still have diabetes but no HBP, apnea, or high cholesterol	-0.020	090, .051	0.582	.016	026, .057	.463
No diabetes, high cholesterol, HBP, or apnea	0.365	.289, .440	<0.001	.229	.177, .280	<0.001

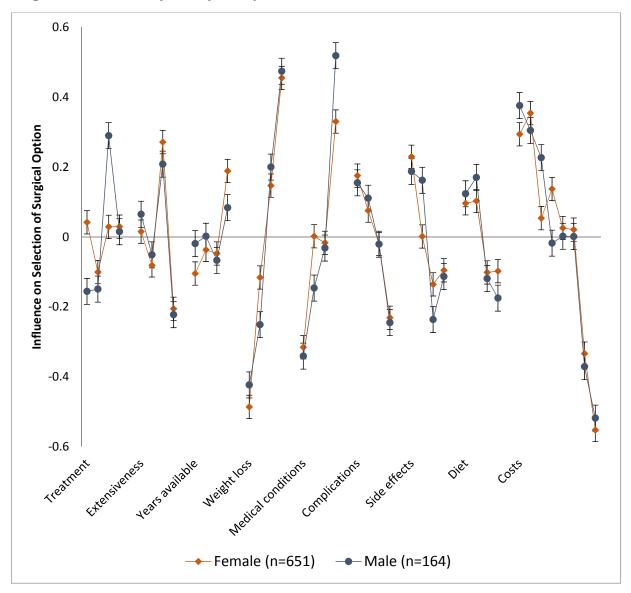
Risk of complications within 3 years: ^c						
0%	0.172	.110, .234	<0.001	072	092,052	<0.001
5%	0.081	.013, .150	0.020			
20%	-0.023	086, .041	0.481			
35%	-0.231	303, - .158	<0.001			
Side effects:						
None	0.223	.143, .303	<0.001	.169	.124, .214	<0.001
Dumping syndrome, diarrhea	0.031	039, .100	0.385	.020	021, .060	.341
Nausea, vomiting, acid reflux, stomach pains, etc.	-0.154	214, - .093	<0.001	096	130,061	<0.001
Malabsorption; can result in hair and bone loss	-0.100	170, - .030	0.005	093	135,051	<0.001
Diet Changes:						
No restrictions	0.103	.039, .167	0.002	.071	.034, .108	<0.001
Normal foods small portion, buy vitamins	0.114	.044, .183	0.001	.081	.041, .122	.004
Calories restricted, must buy special foods	-0.104	178, - .030	0.006	067	113,021	<0.001
Avoid foods high fat and sugar, buy supplements	-0.113	187, - .040	0.003	085	127,043	<0.001
Initial out of pocket costs:d						
\$100	0.309	.211, .406	<0.001	034	042,025	<0.001
\$500	0.343	.206, .480	<0.001			
\$1,000	0.087	.001, .173	0.047			
\$2,000	0.107	.007, .208	0.037			
\$3,000	0.018	074, .109	0.708			
\$5,000	0.018	083, .120	0.721			
\$10,000	-0.338	448, - .228	<0.001			
\$15,000	-0.544	680, - .408	<0.001			

Note: For the main coefficient, a value greater than 0 indicates that including the associated attribute level makes a surgical profile more likely to be selected. A value less than 0 indicates that the associated attribute level makes a surgical profile less likely to be selected. For the marginal willingness to pay, a value indicates the amount an individual would be willing to pay (if positive) or would have to be paid (if negative) to have the associated attribute level in their surgical profile.

^a Coefficient for continuous model indicates change in preference for every 5 additional years treatment has been available ^b Coefficient for continuous model indicates change in preference for every 20% of additional total weight loss

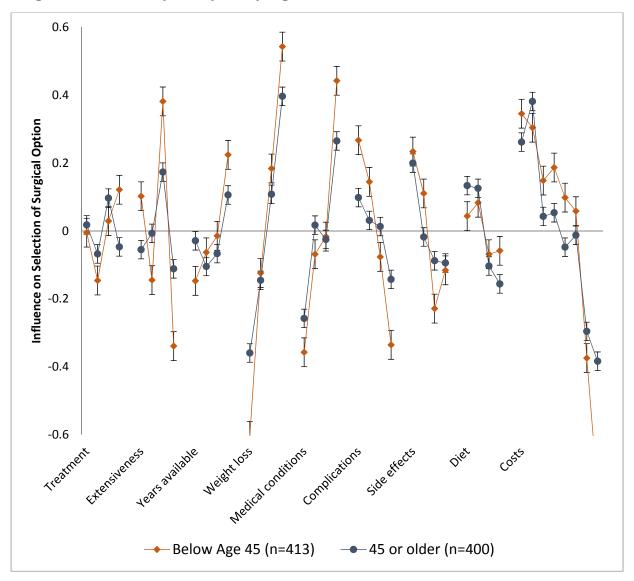
^c Coefficient for continuous model indicates change in preference for every 10% of additional risk of complications within 3 years ^d Coefficient for continuous model indicates change in preference for every \$1000 of additional initial out-of-pocket costs

eFigure 1. Sensitivity Analysis by Sex



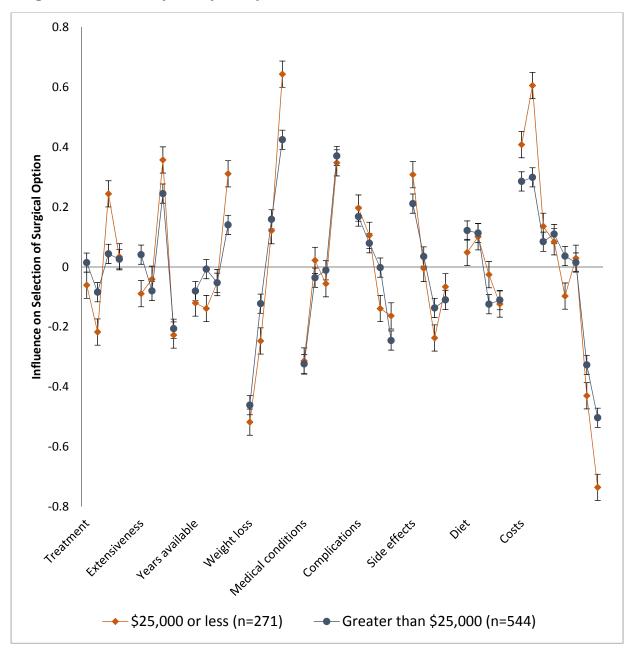
Note: A value greater than 0 indicates that including the associated attribute level makes a surgical profile more likely to be selected. A value less than 0 indicates that the associated attribute level makes a surgical profile less likely to be selected.

eFigure 2. Sensitivity Analysis by Age



Note: A value greater than 0 indicates that including the associated attribute level makes a surgical profile more likely to be selected. A value less than 0 indicates that the associated attribute level makes a surgical profile less likely to be selected.

eFigure 3. Sensitivity Analysis by Income



Note: A value greater than 0 indicates that including the associated attribute level makes a surgical profile more likely to be selected. A value less than 0 indicates that the associated attribute level makes a surgical profile less likely to be selected.