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Valuing the impact of health and social care programs using social return on investment analysis: how have academics advanced the methodology? A systematic review

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Manuscripts

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3 **Valuing the impact of health and social care programs using social return on investment analysis:**
4 **how have academics advanced the methodology? A systematic review**
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ABSTRACT

Objectives: To identify how social return on investment analysis – traditionally used by business consultants - has been interpreted, used and innovated by academics in one dominant social enterprise sector, that of health and social care. To assess the quality of social return on investment studies published under peer-review in health and social care.

Design: Systematic review

Settings: Community and residential settings.

Participants: A wide range of demographic groups and age groups.

Results: Limited uptake of social return on investment methodology by academics was found in the health and social care sector. From 868 papers screened, 8 studies met the criteria for inclusion in this systematic review. Study quality was found to be highly variable, ranging from 38%-90% based on scores from a purpose-designed quality assessment tool. In general, relatively high consistency and clarity was observed in the reporting of the research question, reasons for using this methodology and justifying the need for the study. However, weaknesses were observed in other areas including justifying stakeholders, reporting sample sizes, undertaking sensitivity analysis and reporting unexpected or negative outcomes. Most papers cited links to additional materials to aid in reporting. There was little evidence that academics had innovated or advanced the methodology beyond that outlined in a much-cited social return on investment guide.

Conclusion: Academics have thus far been slow to adopt social return on investment methodology in the evaluation of health and social care interventions, and there is little evidence of innovation and development of the methodology. The word count requirements of peer-reviewed journals may make it difficult for authors to be fully transparent about the details of their studies, potentially impacting the quality of reporting in those studies published in these journals.

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3 **Keywords:** health economics, social care, social impact, social return on investment, SROI
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10 **Strengths and limitations of this study**

- 11
- 12 • The first systematic review to examine the contribution of academics to social return on
13 investment methodology in the context of the health and social care sector.
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 - 15 • The study reviewed the use of social return on investment methodology across a broad
16 range of settings, interventions and participants in the health and social care sector.
17
 - 18 • A useful quality assessment framework tool for comparing the quality of reporting SROI
19 studies was developed, however refinement of the tool may be necessary to improve clarity.
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 - 21 • The review does not incorporate findings of studies published in the grey literature or non-
22 peer reviewed journals, and hence cannot comment on the uptake of social return on
23 investment methodology in health and social care studies more broadly.
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BACKGROUND

Social enterprises offer an alternative model to non-profit organisations whereby market focuses are used to provide public or community benefit [1]. The number of social enterprise organisations operating in the health and social care sectors have seen a growth over the last decade [2-4]. This includes developed countries such as the UK and Australia [5-6], as well as developing nations such as Pakistan, Ghana and Vietnam [7-10]. The health and social care sector has been estimated to represent 20-30% of all social enterprise [7-10].

The measurement and valuation of outcomes can provide important information for social enterprises' stakeholders in assessing that funding is maximising social impact [11]. Social return on investment (SROI) methodology allows for values to be placed on personal, social and community outcomes which has not hitherto been possible with more established forms of economic evaluation [12,13].

With SROI methodology, social value is estimated by the allocation of financial proxy values to outcomes identified in an intervention's logic model (known as the theory of change). SROI is expressed as a ratio of the discounted value of benefits divided by total investment. Discounts to social value include estimations based on deadweight (what would have occurred anyway), displacement (what activities were displaced by the intervention), attribution (what other organisations contributed to the outcomes) and drop off (whether the outcomes experienced decline over time). Costs and benefits that occur at different time points are made comparable by adjusting for inflation in order to calculate net present value [13]. As an example, a SROI ratio of 4:1 illustrates that, following appropriate discounts, \$4 of social value was created for each dollar invested.

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3 The methodology was initially developed in 2000, and the extant literature acknowledges strengths
4 as well as challenges [4,11,14-18]. Strengths include: engagement with stakeholders, the identifying
5 and valuing of outcomes which may be unique but considered valuable to beneficiaries, how the
6 process reinforces mission and can lead to organisational learning, and the generation of a simple
7 ratio which is easily comprehended [14,16,18]. Noted weaknesses include: the potential high cost of
8 implementing SROI methodology, difficulties in valuing 'soft' outcomes as well as outcomes
9 experienced at the societal level, and that ratios are highly context specific and cannot be compared
10 [11,14,16].

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12 Since its development, SROI methodology has been most commonly implemented by consultants
13 [11,12,17]. Consequently, SROI studies are more likely to be reported in the grey literature, if in the
14 public domain at all. This potentially limits learning from previous studies as well as SROI
15 methodological development [11,12,19]. There has been a call for academics to adopt the SROI
16 approach and further develop the methodology [12,14,16,17], as well as a call for greater
17 standardisation [12,14]. One associated effect of methodological engagement by academics would
18 be an increase in SROI studies being the subject of peer-review. According to a 2015 systematic
19 review of public health interventions evaluated using social return on investment methodology, only
20 10% were published under peer review [16]. One common feature of SROI studies to date is that of
21 'assurance'; that is, the process by which information reported is verified. This process is usually
22 conducted by an SROI consultant external to the study [13,16]. With greater academic involvement
23 in SROI, it would be expected that the peer-review process would replace assurance as being a more
24 rigorous means of determining the appropriateness of the analysis and the assumptions on which it
25 is based.

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27 However, some challenges to the adoption of SROI methodology by academics have been identified
28 particularly at the theoretical level [12]. Arvidson et al. argues that the SROI approach, which

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3 privileges the experiences and perspectives of stakeholders over other types of evidence, is
4 essentially at odds with the positivist approach adopted by some academics engaged in evaluation
5 studies [15]. Furthermore, Pathak and Dattani argue that the three functions of SROI (monitoring
6 performance, attracting funding and reinforcing organisational mission) align with positivist, critical
7 theory and interpretative approaches respectively which may present a barrier to the adoption of
8 the methodology by academics [18]. This paper seeks to build on the work of the previous
9 systematic review [16] to examine academic contributions to SROI methodology in one of the largest
10 social enterprise sectors, that of health and social care.
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25 **The current study**

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27 This systematic review identifies: (1) the extent to which academics have adopted SROI methodology
28 in evaluating health and social care programs and interventions; (2) how academics have
29 interpreted, used and developed SROI methodology; and (3) how academics have reported SROI
30 studies using a quality review designed for the purpose [20].
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39 **METHODS**

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42 This review was conducted using the Preferred Reporting Items for Systematic Review and Meta-
43 Analyses (PRSIMA) guidelines [21]. The protocol for this systematic review was registered with
44 PROSPERO international prospective register of systematic reviews (number CRD42018080195) and
45 published following peer-review [20].
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55 *Inclusion and exclusion criteria*

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3 This systematic review focused on SROI studies in health and social care settings; any age group or
4 population and all empirical study types were therefore included if this criteria was met. Publications
5 which were not peer-reviewed, conference abstracts, thesis, and papers not published in English
6 were excluded.
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13 14 *Search strategy*

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16 The key word search was limited to “social return on investment” and “SROI” to ensure that studies
17 using SROI methodology were identified. Electronic searches were based on full text. Due to there
18 being numerous keyword variations for health and social care, additional key words were not added
19 but rather all items screened for relevancy.
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24 Searches were limited to papers published after the year 2000 to October 1st 2018. The following
25 multi-disciplinary databases were searched: Web of Science, Scopus, CINAHL, Econlit, Medline,
26 PsychINFO, Embase, Emerald, Social Care Online, and the National Institute for Health and Care
27 Excellence (Appendix I).
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34 35 36 *Screening and data extraction*

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38 Search results were stored in Covidence systematic review software [22] and duplicate items
39 removed. Two reviewers independently screened all titles and abstracts against the inclusion criteria
40 to reduce the risk of bias. A third reviewer screened all titles and abstracts where there was
41 disagreement between reviewers. Full text manuscripts were obtained for papers that met the
42 inclusion criteria at initial screening and were again independently reviewed by two reviewers.
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44 Following full text screening, the reference lists of studies shortlisted – plus the reference list of a
45 previous systematic review [16] – were then hand searched for additional eligible articles and a
46 citation search was performed on Scopus and Google Scholar.
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3 Data on included studies was extracted on the following categories: author, date of publication,
4 country, intervention, study design, article word count, and type of externally referenced results if
5 applicable. To address the second and third aim of the review, innovations or adaptations to the
6 methodology were also identified and quality assessment scores added (Appendix II).
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15 *Quality assessment*

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17 A SROI-specific quality framework was developed for the purpose of this systematic review as it was
18 identified that there was no relevant established peer reviewed quality framework. Further details
19 of the quality framework and the processes associated with its development are presented in a
20 separate paper [20].
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26 In brief, the quality framework consists of 21 questions in 6 areas: 1) research question, 2) reason for
27 using SROI, 3) scope, 4) theory of change/impact map, 5) study design, and 6) analysis. Each item can
28 be scored according to four categories: yes, no, not clear and not applicable. Data not reported was
29 scored as a 'no', data inadequately reported was scored as 'not clear'. If an aspect of the quality
30 framework was not relevant to a particular study, it was marked as 'not applicable'.
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40 *Data synthesis*

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42 Data was synthesised to address the three stated systematic review objectives. To address objective
43 one, the number of included studies was compared to the findings of a previous systematic review
44 that included peer-reviewed and grey literature in public health [16], to gain an indication of
45 whether there has been an increase or decrease in SROI studies in recent years. Data to address
46 objective two was determined by a review of the adopted methodology compared to that outlined
47 in the SROI Network's Guide to Social Return on investment [13]. This guide has been established in
48 previous reviews as the most extensively cited resource for the conducting of SROI studies [12, 16].
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3 Finally, we report findings from our quality review in both table and narrative format, highlighting
4 key strengths and weaknesses of the included studies. Only the main manuscript and permalink
5 supplementary information was considered to be part of the peer-reviewed content. As expected,
6 meta-analysis was not possible due to the heterogeneous nature of the results, however, we report
7 on identified meta-biases.
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17 **RESULTS**

19 *Search Results*

21 The initial searches returned 868 items, reduced to 595 items once duplicates were removed (Figure
22 1). Following independent title and abstract screening by two reviewers, a third reviewer screened
23 all titles and abstracts where there was disagreement between reviewers (n=63, 10.6%). Full text
24 manuscripts were obtained for 41 studies that met the inclusion criteria. The full text of each study
25 was then independently reviewed by two reviewers (CH, DF), resulting in six studies for inclusion.
26 The searching of reference lists from the included studies and a previous systematic review [15], and
27 an associated citation search performed on Scopus and Google Scholar, resulted in the identified of
28 two further studies. The total number of studies included in this systematic review was eight.
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42 *Study Characteristics*

44 Of the eight SROI studies, the majority were undertaken in developed nations with half conducted in
45 the UK, two in Canada and one each in the US and Kenya. One intervention was aimed at children
46 [23], two at pregnant or post-partum women [24,25], two at adults overcoming addiction [26,27],
47 one at adults and families transitioning from homelessness [28], and two at older people [29,30]. In
48 conducting their analysis, all but one study [29] referred extensively to the Guide to social return on
49 investment [13].
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3 Though it was expected that peer-reviewed publications would be authored by academics, one
4 paper was written by a consultant and an organisational representative [26]. The remaining papers
5 were published by affiliated academics, though some were published in partnership: academics and
6 consultants [24], and academics and an organisational representative [28]. Two papers highlighted
7 that their findings had also been assured by an SROI consultant [23, 30].
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12 The eight SROI peer-reviewed studies were published relatively recently (between 2011 and 2018)
13 with 3 of these published in 2015. Thereby indicating that academics have thus far been slow to
14 adopt SROI methodology in the evaluation of health and social care interventions given that the
15 methodology was initially developed in 2000 [3].
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19 Potentially due to the limitations imposed by resource constraints, it was observed that data was
20 gathered from a limited number of stakeholder groups in many studies, most commonly
21 intervention beneficiaries, though inclusion of some other groups was noted: families or carers
22 [23,30], volunteers [23,24,30], and paid staff [23,28,29]. One exception was Goudet et al., whose
23 study included a broad range of stakeholders and a large sample size (over 400) including
24 beneficiaries, different types of family members, health care providers, and local businesses [25].
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28 For studies that included previous beneficiaries of an intervention [23-27, 29,30] there was the
29 potential for positive sample bias, as those for whom the intervention was a success may be more
30 willing to participate in an evaluation or may be more likely to be put forward for inclusion by the
31 organisation offering the intervention. Most studies [23-26,28,30] collected data at only one time
32 point (retrospectively) which limits our understanding of the impact of the intervention, as opposed
33 to pre-post data collection for example, and also increases the likelihood of memory bias. There was
34 also a potential positivity bias in the reporting of outcomes, as few studies reported negative
35 outcomes [25,30].
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3 Other than focusing on a limited range of stakeholders, another way to reduce scope and therefore
4 costs associated with conducting a SROI analysis is to focus on a limited range of outcomes, and to
5 attribute values based on those identified in the existing literature. Goudet et al. was the only study
6 that reported using values games with participants to develop bespoke values for outcomes. Value
7 games are a revealed preference approach whereby participants rank an outcome without a market
8 value with several items that can be purchased. In this way the value of the outcome can be
9 estimated as somewhere between the value of the items either side of it in the ranking. Goudet et
10 al. identified 34 outcomes, which may have impacted upon the final SROI ratios, as the authors
11 reported a significantly higher SROI than all other papers (US\$71 social return for every US\$1
12 invested) [25]. Other papers reported between two outcomes [28] and 10 outcomes [26] SROI ratios
13 were between 1.17:1 [30] and 6.09:1 [26].

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16 Although it was expected that the adoption of SROI methodology by academics may lead to
17 innovation and development of the methodology [14, 16], there was little evidence of this. However,
18 some relatively minor adaptations or additions were made (Appendix II). For example, Lafrati
19 attempted to overcome positive sampling bias by weighting outcome values at 65%; this estimate
20 equating to the centre's overall reported success rate at helping people overcome addiction during
21 the relevant time period [27]. Furthermore, the analysis for this study adopted a socio-political
22 approach which focused on monetary savings at the societal level rather than personal outcomes.
23 This approach was adopted in recognition that, under the prevailing neo-liberalism ideology in the
24 UK, funding interventions aimed at those considered by society to be less "deserving" may make it
25 challenging to attract ongoing funding unless a convincing case can be made for a reduction in
26 welfare and other types of government spending (e.g. court costs, doctor and emergency room
27 visits).

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3 The inputs for SROI for beneficiaries is rarely calculated in SROI studies. However, Kennedy and
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5 Philips added beneficiaries travel expenses to intervention inputs in recognition of the financial
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7 contributions' beneficiaries made towards their own recovery [26]. Scharlach went a step further,
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9 calculating the social return for beneficiaries based on their membership fees to a volunteer-assisted
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11 service for vulnerable, predominantly low income, community-dwelling older people [29]. In another
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13 minor adaption for a SROI based on three interventions by different organisations to support people
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15 with dementia, Willis et al. calculated weightings for all financial proxies to address differences in
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17 the frequency and duration of support across the intervention groups [30].
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25 *Quality Assessment*

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27 The quality assessment focused on the quality of reporting and was undertaken independently by
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29 two reviewers (CH, DF). The degree of inter-rater reliability was measured using Cohen's Kappa,
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31 which considers the role of chance in inter-rater agreement [31]. The degree of agreement between
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33 the two reviewers was calculated before and after discussion. Kappa prior to discussion scored 0.557
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35 (moderate agreement), while following discussion substantial agreement was reached (0.738). Any
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37 item with remaining disagreement between raters following discussion was scored as 'not clear'. As
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39 not all items in the quality assessment were relevant for each paper, quality scores are also reported
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41 as a percentage. The overall quality ratings of the studies ranged from 38% to 90% with a mean of
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65%.

In overview, papers were strong in several areas including: posing a well-defined research question
(all), their reason for using SROI (all), providing relevant background literature to justify their study
(all), selecting an appropriate study design (7), clearly valuing inputs (7), and reporting limitations
and biases (7). There was more variation, and most studies were poorer, at justifying the range of

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3 stakeholders included (4), justifying their sample sizes (3) (or clearly reporting sample sizes), and
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5 reporting whether informed consent was obtained (3). Furthermore, there was a strong bias
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7 towards positive outcomes with negative or unintended outcomes rarely reported (2). Only two
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9 papers reported the details of their sensitivity analysis [25,28]. An additional paper reported that
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11 they had conducted sensitivity analysis but reported no details other than that “the SROI ratio did
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13 not change substantially” [26: p.18] The lack of sensitivity analysis raises the likelihood of bias in the
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15 final reported SROI ratio as the impact of various assumptions throughout a study is unknown.
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19 There was an issue with scoring some of the quality framework criteria, as some criteria had two
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21 aspects and one might be met but not the other (e.g. a study may have listed the range of
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23 stakeholders included but not justified why certain stakeholders were included and others
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25 excluded). In the review, both aspects of the criteria had to be met before a point was awarded.
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28 Unlike in the grey literature where the majority of SROI studies are published [12], word count
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30 limitations are a reality of academic publishing. The included papers varied from approximately 2900
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32 words [23], to approximately 7500 words [25]. However, we identified no relationship between
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34 word count and quality ratings (Appendix II).
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41 **DISCUSSION**

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44 Our study closely followed the associated published systematic review protocol [20]. Overall, it was
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46 found that there has been little uptake of SROI methodology by academics in the health and social
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48 care sector to date. Predominantly academics, like SROI consultants and organisations, have used
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50 the existing and well-established guide to SROI methodology by Nicholls et al. as a framework for
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52 conducting their studies [13]. There has been little evidence of academics developing the SROI
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54 methodology with only a range of small adaptations or additions to the usual methodology. Perhaps
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3 due to budgetary constraints/limited resources available to conduct SROI studies, the majority used
4 financial proxies identified from the existing literature. Only one study conducted value games in
5 order to derive financial proxies that considered the values of stakeholders [25]. However, given that
6 this study was the only eligible study conducted in a developing country, existing financial proxies
7 from developed countries would likely be less relevant and appropriate in this context; necessitating
8 this additional work to develop bespoke financial proxies.
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17 As academics have only recently started to use SROI methodology, there was only a relatively small
18 number of qualifying studies included in this systematic review. As such it is perhaps too early to be
19 determining the extent to which SROI methodology has been adopted by academics working in
20 health and social care. This review only included peer reviewed papers due to the focus on academic
21 contribution to the methodology, so we were not able to determine the proportion of SROI studies
22 in health and social care that were peer-reviewed rather than published as grey literature. However,
23 we note that other authors have identified peer-reviewed SROI studies to be between 1% of all SROI
24 studies [12] and 10% of those in public health [16]. There may be other sectors in which academics
25 have been earlier adopters of this methodology but, perhaps due to concerns about the value and
26 relevancy of SROI methodology, which can be highly context specific [16], health and social care
27 academics has been slow to adopt this as part of their toolkit for developing an evaluation evidence
28 base.
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45 The quality assessment framework developed for the assessment of SROI studies was a useful tool
46 for comparing the quality of reporting amongst studies [20]. However, our study suggested further
47 refinement may be necessary. In particular, some items may need to be broken down into two items
48 or half points awarded (e.g. 'were the proxies valid and comprehensive?', 'was the sample described
49 in detail/was the sample justified?'). Overall we observed a number of positivity biases in the
50 studies, relating to sampling and the outcomes that were included in SROI calculations. Few studies
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3 noted negative outcomes as the result of the interventions under study, or even unexpected
4 outcomes; whether positive or negative. Furthermore, few studies reported having undertaken
5 sensitivity analysis and therefore this decreases confidence in the SROI ratios presented.
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10 Common weaknesses in reporting (e.g. justifying stakeholder scope, reporting sample sizes and
11 whether consent had been obtained) related to papers of different word counts. Weaknesses in
12 reporting clarity therefore did not seem to relate to word count limitations with some shorter
13 papers scoring higher than more lengthy ones. Given that most papers cited supplementary
14 materials, appendices and external links, it seems that full transparency of how SROI was conducted
15 is challenging to achieve within peer reviewed journals word count limits; though clarity for readers
16 is likely improved by the more detailed components of the analysis not being included in the main
17 text. It may be that the positivist evidence hierarchies of academia do not align with SROI
18 methodology in which personal experiences and outcomes are privileged [14]. However, if SROI
19 methodology becomes as accepted in other countries as it has been in the UK by government and
20 policy making bodies [12], this may drive wider take up and adoption of SROI methodology by
21 academics and other stakeholders in Australia and elsewhere.
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41 **Patient and public involvement:** This paper details a systematic review and therefore there was no
42 direct patient or public involvement. However, participants with disability in the broader research
43 project have been involved since the inception and have contributed to the objectives outlined in
44 this systematic review.
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50 **Author contributions:** CH, AB and JR conceived the study and were responsible for the design and
51 search strategy. DF was responsible for conducting the search. CH, DF and SGH conducted the
52 screening. CH and DF extracted the data, conducted the data analysis and quality assessment. The
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3 initial draft of the manuscript was prepared by CH and DF and then circulated to all authors for
4
5 critical revision. All authors approved the final draft for submission.
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11 **Competing interests:** None
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14 **Provenance and peer review:** Not commissioned; externally peer reviewed.
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17 **Data sharing statement:** There are no additional data available.
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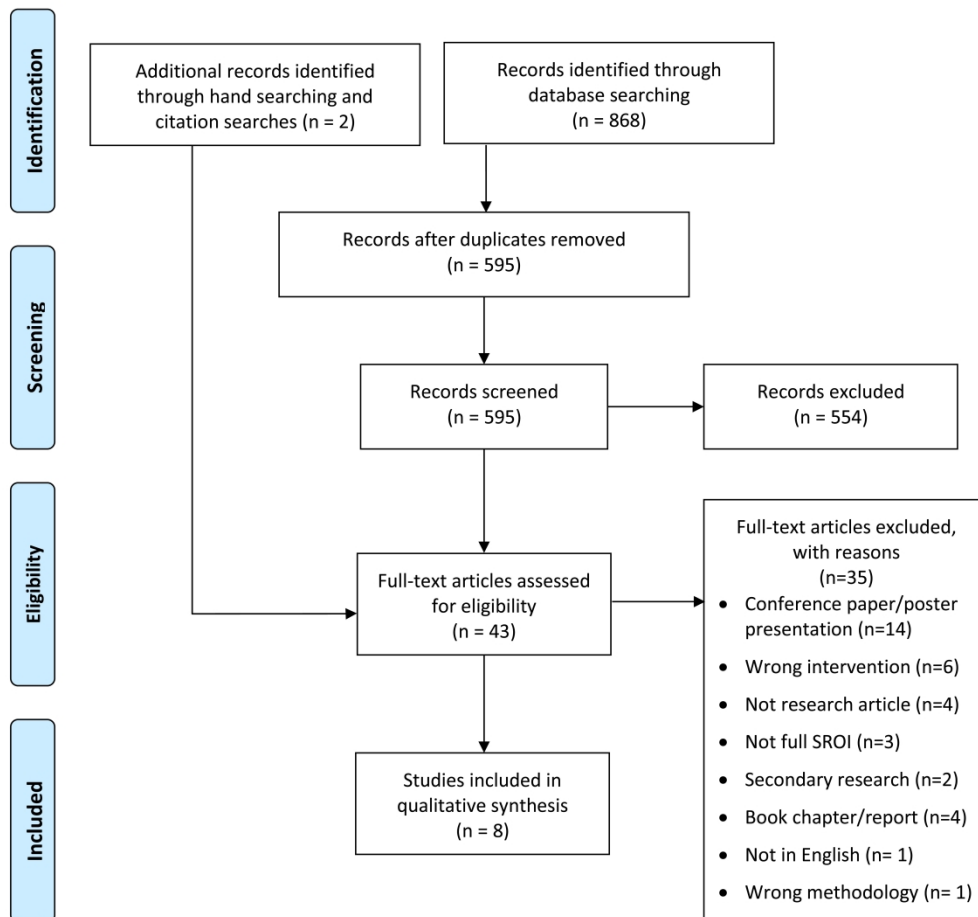
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Figure 1: PRSIMA Flow Chart

Figure 1: PRISMA Flow Chart



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Appendix I: Examples of Search strategy

Database	Search Terms
Web of Science	TS={"social return on investment" OR SROI} Indexes=SCI-EXPANDED, SSCI, A&HCI, CPCI-S, CPCI-SSH, ESCI, CCR-EXPANDED, IC timespan=2000-2018
MEDLINE	#1 "social return on investment".mp. [mp=title, abstract, original title, name of substance word, subject heading work, keyword heading word, protocol supplementary concept work, rare disease supplementary concept word, unique identifier, synonyms] #2 SROI.mp. [mp=title, abstract, original title, name of substance word, subject heading work, keyword heading word, protocol supplementary concept work, rare disease supplementary concept word, unique identifier, synonyms] #3 1 or 2
PsychINFO	#1 "social return on investment".mp. [mp=title, abstract, heading word, table of contents, key concepts, original title, tests & measures] #2 SROI.mp. [mp=title, abstract, heading word, table of contents, key concepts, original title, tests & measures] #3 1 or 2

Appendix II: Data Extraction

Author/date	Country	Intervention	Study Design	Innovation / adaptations / additions to SROI methodology	Word Count	Externally referenced data	Quality Assessment
Arvidson et al. (2014)	UK	Community support for people with post-natal depression	Mixed methods; primary and secondary data sources	Costed in-kind support to calculate how many resources the organisation leverages based on funder investment (£1.30 for each £1)	5297	Refers to the existence of a logic model, dead-weight and drop-off but does not include in article – readers required to email contact author for full report	12/20 (60%)
Goudet et al. (2018)	Kenya	Home-based counselling of pregnant and breastfeeding women and mothers of young children	Mixed methods; primary data (quantitative and qualitative)	None identified	7577	Online links to full data set; additional file attached to online journal article containing steps in the program, content of counselling messages, full list of stakeholders, and assumptions for base case scenario variables.	18/20 (90%)
Kennedy & Phillips (2011)	UK	Community-based self-management training and support groups for people affected by substance and alcohol abuse	Primary data sources (interviews and questionnaire); Post-intervention data only	Beneficiary costs not typically included in SROI analysis. Authors included participants travel expenses to attend the intervention as an input.	3209	Downloadable supplementary information: stakeholders, questionnaires, and impact map	14/20 (70%)
Iafrati (2015)	UK	Residential drug addiction treatment centre	Pre/post primary data; quantitative and qualitative	Outcomes weighted at 65% (overall reported success rate of intervention according to organisation) to address positive sample bias Focus on societal impacts under a socio-political	3904	None	8/21 (38%)

				framework rather than consumers personal outcomes			
Laing & Moules (2017)	Canada	Camp for children with cancer	Post intervention data collection	None identified	2919	Supplemental digital content (permalink through journal) – link to relevant table provided in-text. Link contains additional information about the theory of change, deadweight, indicators, and proxies.	14/20 (70%)
Mook et al. (2015)	Canada	Furniture bank for people transitioning out of homelessness, women and children escaping abusive situations, migrants and refugees	Post intervention, retrospective case worker surveys; secondary data	None identified	6446	None	12/20 (60%)
Scharlach (2015)	USA	Volunteer-assisted services for vulnerable older people living in the community	Pre/post assessment and interview data	An SROI ratio was calculated for service users based on membership fees	6076	None	10/21 (48%)
Willis et al. (2016)	UK	Peer-support groups for people with dementia (3 groups ran by different organisations)	Post-intervention data through interviews and focus groups	Weightings were applied to financial proxies to reflect that the 3 groups in the study met for different lengths of time and with different frequencies.	3842	External full SROI report – linked in the reference list of article (broken link). Full report contains additional information about stakeholders, inputs, deadweight, indicators and proxies	17/20 (85%)



PRISMA 2009 Checklist

Section/topic	#	Checklist item	Reported on page #
TITLE			
Title	1	Identify the report as a systematic review, meta-analysis, or both.	2
ABSTRACT			
Structured summary	2	Provide a structured summary including, as applicable: background; objectives; data sources; study eligibility criteria, participants, and interventions; study appraisal and synthesis methods; results; limitations; conclusions and implications of key findings; systematic review registration number.	2-3
INTRODUCTION			
Rationale	3	Describe the rationale for the review in the context of what is already known.	5-6
Objectives	4	Provide an explicit statement of questions being addressed with reference to participants, interventions, comparisons, outcomes, and study design (PICOS).	6
METHODS			
Protocol and registration	5	Indicate if a review protocol exists, if and where it can be accessed (e.g., Web address), and, if available, provide registration information including registration number.	6
Eligibility criteria	6	Specify study characteristics (e.g., PICOS, length of follow-up) and report characteristics (e.g., years considered, language, publication status) used as criteria for eligibility, giving rationale.	7
Information sources	7	Describe all information sources (e.g., databases with dates of coverage, contact with study authors to identify additional studies) in the search and date last searched.	7
Search	8	Present full electronic search strategy for at least one database, including any limits used, such that it could be repeated.	7
Study selection	9	State the process for selecting studies (i.e., screening, eligibility, included in systematic review, and, if applicable, included in the meta-analysis).	7
Data collection process	10	Describe method of data extraction from reports (e.g., piloted forms, independently, in duplicate) and any processes for obtaining and confirming data from investigators.	8
Data items	11	List and define all variables for which data were sought (e.g., PICOS, funding sources) and any assumptions and simplifications made.	8
Risk of bias in individual studies	12	Describe methods used for assessing risk of bias of individual studies (including specification of whether this was done at the study or outcome level), and how this information is to be used in any data synthesis.	8
Summary measures	13	State the principal summary measures (e.g., risk ratio, difference in means).	N/A
Synthesis of results	14	Describe the methods of handling data and combining results of studies, if done, including measures of consistency (e.g., I^2) for each meta-analysis.	8-9



PRISMA 2009 Checklist

Page 1 of 2

Section/topic	#	Checklist item	Reported on page #
Risk of bias across studies	15	Specify any assessment of risk of bias that may affect the cumulative evidence (e.g., publication bias, selective reporting within studies).	10
Additional analyses	16	Describe methods of additional analyses (e.g., sensitivity or subgroup analyses, meta-regression), if done, indicating which were pre-specified.	N/A
RESULTS			
Study selection	17	Give numbers of studies screened, assessed for eligibility, and included in the review, with reasons for exclusions at each stage, ideally with a flow diagram.	9 & Figure 1
Study characteristics	18	For each study, present characteristics for which data were extracted (e.g., study size, PICOS, follow-up period) and provide the citations.	9 & Table 2
Risk of bias within studies	19	Present data on risk of bias of each study and, if available, any outcome level assessment (see item 12).	12-13 & Table 2
Results of individual studies	20	For all outcomes considered (benefits or harms), present, for each study: (a) simple summary data for each intervention group (b) effect estimates and confidence intervals, ideally with a forest plot.	10-12
Synthesis of results	21	Present results of each meta-analysis done, including confidence intervals and measures of consistency.	N/A
Risk of bias across studies	22	Present results of any assessment of risk of bias across studies (see Item 15).	N/A
Additional analysis	23	Give results of additional analyses, if done (e.g., sensitivity or subgroup analyses, meta-regression [see Item 16]).	N/A
DISCUSSION			
Summary of evidence	24	Summarize the main findings including the strength of evidence for each main outcome; consider their relevance to key groups (e.g., healthcare providers, users, and policy makers).	13-14
Limitations	25	Discuss limitations at study and outcome level (e.g., risk of bias), and at review-level (e.g., incomplete retrieval of identified research, reporting bias).	14-15
Conclusions	26	Provide a general interpretation of the results in the context of other evidence, and implications for future research.	15
FUNDING			
Funding	27	Describe sources of funding for the systematic review and other support (e.g., supply of data); role of funders for the systematic review.	16

From: Moher D, Liberati A, Tetzlaff J, Altman DG, The PRISMA Group (2009). Preferred Reporting Items for Systematic Reviews and Meta-Analyses: The PRISMA Statement. PLoS Med 6(7): e1000097. doi:10.1371/journal.pmed1000097

For peer review only: <http://onlinelibrary.wiley.com/doi/10.1136/bmjopen-2015-002114> For more information, visit www.prisma-statement.org



PRISMA 2009 Checklist

For peer review only

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BMJ Open

Valuing the impact of health and social care programs using social return on investment analysis: how have academics advanced the methodology? A systematic review

Journal:	<i>BMJ Open</i>
Manuscript ID	bmjopen-2019-029789.R1
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Primary Subject Heading:	Health informatics
Secondary Subject Heading:	Health services research
Keywords:	HEALTH ECONOMICS, Social care, social impact, social return on investment, SROI

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Manuscripts

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3 **Valuing the impact of health and social care programs using social return on investment analysis:**
4 **how have academics advanced the methodology? A systematic review**
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51 **Word count:** 3419

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55 **Number of references:** 31

ABSTRACT

Objectives: To identify how social return on investment analysis (SROI)– traditionally used by business consultants - has been interpreted, used and innovated by academics in the health and social care sector and to assess the quality of peer-reviewed SROI studies in this sector.

Design: Systematic review

Settings: Community and residential settings.

Participants: A wide range of demographic groups and age groups.

Results: The following databases were searched: Web of Science, Scopus, CINAHL, Econlit, Medline, PsychINFO, Embase, Emerald, Social Care Online, and the National Institute for Health and Care Excellence. Limited uptake of social return on investment methodology by academics was found in the health and social care sector. From 868 papers screened, 8 studies met the criteria for inclusion in this systematic review. Study quality was found to be highly variable, ranging from 38%-90% based on scores from a purpose-designed quality assessment tool. In general, relatively high consistency and clarity was observed in the reporting of the research question, reasons for using this methodology and justifying the need for the study. However, weaknesses were observed in other areas including justifying stakeholders, reporting sample sizes, undertaking sensitivity analysis and reporting unexpected or negative outcomes. Most papers cited links to additional materials to aid in reporting. There was little evidence that academics had innovated or advanced the methodology beyond that outlined in a much-cited social return on investment guide.

Conclusion: Academics have thus far been slow to adopt social return on investment methodology in the evaluation of health and social care interventions, and there is little evidence of innovation and development of the methodology. The word count requirements of peer-reviewed journals may

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2
3 make it difficult for authors to be fully transparent about the details of their studies, potentially
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5 impacting the quality of reporting in those studies published in these journals.
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8 **Keywords:** health economics, social care, social impact, social return on investment, SROI
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11 12 13 14 15 **Strengths and limitations of this study**

- 16 • The first systematic review to examine the contribution of academics to social return on
17 investment methodology in the context of the health and social care sector.
18
- 19 • The study reviewed the use of social return on investment methodology across a broad
20 range of settings, interventions and participants in the health and social care sector.
21
- 22 • A useful quality assessment framework tool for comparing the quality of reporting SROI
23 studies was developed, however refinement of the tool may be necessary to improve clarity.
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- 25 • The review does not incorporate findings of studies published in the grey literature or non-
26 peer reviewed journals, and hence cannot comment on the uptake of social return on
27 investment methodology in health and social care studies more broadly.
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BACKGROUND

Social enterprises offer an alternative model to non-profit organisations whereby market focuses are used to provide public or community benefit [1]. The number of social enterprise organisations operating in the health and social care sectors have seen a growth over the last decade [2-4]. This includes developed countries such as the UK and Australia [5-6], as well as developing nations such as Pakistan, Ghana and Vietnam [7-10]. The health and social care sector has been estimated to represent 20-30% of all social enterprise [7-10].

The measurement and valuation of outcomes can provide important information for social enterprises' stakeholders in assessing that funding is maximising social impact [11]. Social return on investment (SROI) methodology allows for values to be placed on personal, social and community outcomes which has not hitherto been possible with more established forms of economic evaluation [12,13].

With SROI methodology, social value is estimated by the allocation of financial proxy values to outcomes identified in an intervention's logic model (known as the theory of change). SROI is expressed as a ratio of the adjusted value of benefits divided by total investment. Adjustments to social value are made based on estimations of deadweight (what would have occurred anyway), displacement (what activities were displaced by the intervention), attribution (what other organisations contributed to the outcomes) and drop off (whether the outcomes experienced decline over time). Costs and benefits that occur at different time points are made comparable by adjusting for inflation in order to calculate net present value [13]. As an example, a SROI ratio of 4:1 illustrates that, following appropriate adjustments, \$4 of social value was created for each dollar invested.

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3 The methodology was initially developed in 2000, and the extant literature acknowledges strengths
4 as well as challenges [4,11,14-18]. Strengths include: engagement with stakeholders, the identifying
5 and valuing of outcomes which may be unique but considered valuable to beneficiaries, how the
6 process reinforces mission and can lead to organisational learning, and the generation of a simple
7 ratio which is easily comprehended [14,16,18]. However, weaknesses at the philosophical,
8 theoretical and practical level have been noted. Philosophically the monetisation of outcomes may
9 be at odds with the values of social enterprise organisations and, given the potential high cost of
10 implementing SROI methodology, organisations may find it challenging to justify spending on an
11 SROI study rather than on program development [3,5]. SROI has been noted to be lack cohesion
12 from a theoretical perspective. For example, outcomes measurement aligns with a positivist
13 approach but SROI has been noted to privilege stakeholder perspectives over other types of
14 evidence [15]; such perspectives align better with social constructivist approaches. Practical
15 challenges include the difficulties in valuing 'soft' outcomes as well as outcomes experienced at the
16 societal level - particularly when it comes to addressing 'wicked problems' such as societal inequity
17 or disadvantage - the difficulties in identifying the counterfactual (what would have happened
18 anyway), accurately accounting for overheads, and that ratios are highly context specific and cannot
19 be compared [3,11,14-16,18-20]. Aggravating outcomes into a single figure has also been as
20 problematic in terms of contract validity and interpretability [19, 21].

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23 Since its development, SROI methodology has been most commonly implemented by consultants
24 [11,12,17]. Consequently, SROI studies are more likely to be reported in the grey literature, if in the
25 public domain at all. This potentially limits learning from previous studies as well as SROI
26 methodological development [11,12,22]. Similarly, much of the debate regarding SROI methodology,
27 particularly around many of the practical issues, occurs outside of academia [21]. There has been a
28 call for academics to adopt the SROI approach and further develop the methodology [12,14,16,17],

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3 as well as a call for greater standardisation [12,14]. One associated effect of methodological
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5 engagement by academics would be an increase in SROI studies being the subject of peer-review.
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7 According to a 2015 systematic review of public health interventions evaluated using social return
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9 on investment methodology, only 10% were published under peer review [16]. One common feature
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11 of SROI studies to date is that of 'assurance'; that is, the process by which information reported is
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13 verified. This process is usually conducted by an SROI consultant external to the study [13,16] and at
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15 additional cost which may be prohibitive for some organisations. With greater academic
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17 involvement in SROI, it would be expected that the peer-review process would replace assurance as
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19 being a more rigorous means of determining the appropriateness of the analysis and the
20
21 assumptions on which it is based.
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26 This paper seeks to build on the work of the previous systematic review [16] to examine academic
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28 contributions to SROI methodology in studies conducted in the health and social care sector.
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34 **The current study**

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37 This systematic review identifies: (1) the extent to which academics have adopted SROI methodology
38
39 in evaluating health and social care programs and interventions; (2) how academics have
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41 interpreted, used and developed SROI methodology; and (3) how academics have reported SROI
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43 studies using a quality review designed for the purpose [23].
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48 **METHODS**

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52 This review was conducted using the Preferred Reporting Items for Systematic Review and Meta-
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54 Analyses (PRISMA) guidelines [24]. The protocol for this systematic review was registered with
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3 PROSPERO international prospective register of systematic reviews (number CRD42018080195) and
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5 published following peer-review [23].
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10 11 *Patient and public involvement* 12

13 This paper details a systematic review and therefore there was no direct patient or public
14 involvement. However, participants with disability in the broader research project have been
15 involved since the inception and have contributed to the objectives outlined in this systematic
16 review.
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25 *Inclusion and exclusion criteria* 26

27 This systematic review focused on SROI studies in health and social care settings; including
28 interventions providing treatment for physical or mental health conditions and non-medical
29 interventions to support the social needs of vulnerable populations in a community setting Any age
30 group or population and all empirical study types were therefore included if this criteria was met.
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53 *Search strategy* 54

55 The key word search was limited to “social return on investment” and “SROI” to ensure that studies
56 using SROI methodology were identified. Electronic searches were based on full text. Due to there
57 being numerous keyword variations for health and social care, additional key words were not added
58 but rather all items screened for relevancy.
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61 Searches were limited to papers published after the year 2000 to October 1st 2018. The following
62 multi-disciplinary databases were searched: Web of Science, Scopus, CINAHL, Econlit, Medline,
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3 PsychINFO, Embase, Emerald, Social Care Online, and the National Institute for Health and Care
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5 Excellence (Appendix I).

6 7 8 9 10 *Screening and data extraction*

11 Search results were stored in Covidence systematic review software [25] and duplicate items
12 removed. Two reviewers independently screened all titles and abstracts against the inclusion criteria
13 to reduce the risk of bias. A third reviewer screened all titles and abstracts where there was
14 disagreement between reviewers. Full text manuscripts were obtained for papers that met the
15 inclusion criteria at initial screening and were again independently reviewed by two reviewers.
16
17 Following full text screening, the reference lists of studies shortlisted – plus the reference list of a
18 previous systematic review [16] – were then hand searched for additional eligible articles and a
19 citation search was performed on Scopus and Google Scholar.
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22
23 Data on included studies was extracted on the following categories: author, date of publication,
24 country, intervention, study design, article word count, and type of externally referenced results if
25 applicable. To address the second and third aim of the review, innovations or adaptations to the
26 methodology were also identified and quality assessment scores added (Appendix II).
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43 *Quality assessment*

44 A SROI-specific quality framework was developed for the purpose of this systematic review as it was
45 identified that there was no relevant established peer reviewed quality framework (Appendix III).
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47 Further details of the quality framework and the processes associated with its development are
48 presented in a separate paper [23].
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53 In brief, the quality framework consists of 21 questions in 6 areas: 1) research question, 2) reason for
54 using SROI, 3) scope, 4) theory of change/impact map, 5) study design, and 6) analysis. Each item can
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3 be scored according to four categories: yes, no, not clear and not applicable. Data not reported was
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5 scored as a 'no', data inadequately reported was scored as 'not clear'. If an aspect of the quality
6
7 framework was not relevant to a particular study, it was marked as 'not applicable'.
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10 11 12 *Data synthesis*

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15 Data was synthesised to address the three stated systematic review objectives. To address objective
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17 one, the number of included studies was compared to the findings of a previous systematic review
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19 that included peer-reviewed and grey literature in public health [16], to gain an indication of
20
21 whether there has been an increase or decrease in SROI studies in recent years. Data to address
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23 objective two was determined by a review of the adopted methodology compared to that outlined
24
25 in the SROI Network's Guide to Social Return on investment [13]. This guide has been established in
26
27 previous reviews as the most extensively cited resource for the conducting of SROI studies [12, 16].
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29 Finally, we report findings from our quality review in both table and narrative format, highlighting
30
31 key strengths and weaknesses of the included studies. Only the main manuscript and permalink
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33 supplementary information was considered to be part of the peer-reviewed content. As expected,
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35 meta-analysis was not possible due to the heterogeneous nature of the results, however, we report
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37 on identified meta-biases.
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42 **Patient and public involvement:** This paper details a systematic review and therefore there was no
43
44 direct patient or public involvement. However, participants with disability in the broader research
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46 project have been involved since the inception and have contributed to the objectives outlined in
47
48 this systematic review.
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52 53 **RESULTS**

54 55 *Search Results*

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3 The initial searches returned 868 items, reduced to 595 items once duplicates were removed (Figure
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5 1). Following independent title and abstract screening by two reviewers, a third reviewer screened
6
7 all titles and abstracts where there was disagreement between reviewers (n=63, 10.6%). Full text
8
9 manuscripts were obtained for 41 studies that met the inclusion criteria. The full text of each study
10
11 was then independently reviewed by two reviewers (CH, DF), resulting in six studies for inclusion.
12
13 The searching of reference lists from the included studies and a previous systematic review [15], and
14
15 an associated citation search performed on Scopus and Google Scholar, resulted in the identified of
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17 two further studies. The total number of studies included in this systematic review was eight.
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23 *Study Characteristics*

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25 Of the eight SROI studies, the majority were undertaken in developed nations with half conducted in
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27 the UK, two in Canada and one each in the US and Kenya. One intervention was aimed at children
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29 [26], two at pregnant or post-partum women [27,28], two at adults overcoming addiction [29,30],
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31 one at adults and families transitioning from homelessness [31], and two at older people [32,33]. In
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33 conducting their analysis, all but one study [32] referred extensively to the Guide to social return on
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35 investment [13].
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40 Though it was expected that peer-reviewed publications would be authored by academics, one
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42 paper was written by a consultant and an organisational representative [29]. The remaining papers
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44 were published by affiliated academics, though some were published in partnership: academics and
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46 consultants [27], and academics and an organisational representative [31]. Two papers highlighted
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48 that their findings had also been assured by an SROI consultant [26,33].
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52 The eight SROI peer-reviewed studies were published relatively recently (between 2011 and 2018)
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54 with 3 of these published in 2015. Thereby indicating that academics have thus far been slow to
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3 adopt SROI methodology in the evaluation of health and social care interventions given that the
4 methodology was initially developed in 2000 [3].
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8 Potentially due to the limitations imposed by resource constraints, it was observed that data was
9 gathered from a limited number of stakeholder groups in many studies, most commonly
10 intervention beneficiaries, though inclusion of some other groups was noted: families or carers
11 [26,33], volunteers [26,27,33], and paid staff [26,31,32]. One exception was Goudet et al., whose
12 study included a broad range of stakeholders and a large sample size (over 400) including
13 beneficiaries, different types of family members, health care providers, and local businesses [28].
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22 For studies that included previous beneficiaries of an intervention [26-30,32,33] there was the
23 potential for positive sample bias, as those for whom the intervention was a success may be more
24 willing to participate in an evaluation or may be more likely to be put forward for inclusion by the
25 organisation offering the intervention. Most studies [26-29,31,33] collected data at only one time
26 point (retrospectively) which limits our understanding of the impact of the intervention, as opposed
27 to pre-post data collection for example, and also increases the likelihood of memory bias. There was
28 also a potential positivity bias in the reporting of outcomes, as few studies reported negative
29 outcomes [27,33].
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41 Other than focusing on a limited range of stakeholders, another way to reduce scope and therefore
42 costs associated with conducting a SROI analysis is to focus on a limited range of outcomes, and to
43 attribute values based on those identified in the existing literature. Goudet et al. was the only study
44 that reported using values games with participants to develop bespoke values for outcomes. Value
45 games are a revealed preference approach whereby participants rank an outcome without a market
46 value with several items that can be purchased. In this way the value of the outcome can be
47 estimated as somewhere between the value of the items either side of it in the ranking. Goudet et
48 al. identified 34 outcomes, which may have impacted upon the final SROI ratios, as the authors
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3 reported a significantly higher SROI than all other papers (US\$71 social return for every US\$1
4 invested) [28]. Other papers reported between two outcomes [31] and 10 outcomes [29] SROI ratios
5
6 were between 1.17:1 [33] and 6.09:1 [29]. Notably there was no evidence that authors had used
7
8 SROI value banks such as HACT [34] or Global Value Exchange [35] in identifying suitable financial
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12 proxies.

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15 Although it was expected that the adoption of SROI methodology by academics may lead to
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17 innovation and development of the methodology [14, 16], there was little evidence of this. However,
18
19 some relatively minor adaptations or additions were made (Appendix II). For example, Lafrati
20
21 attempted to overcome positive sampling bias by weighting outcome values at 65%; this estimate
22
23 equating to the centre's overall reported success rate at helping people overcome addiction during
24
25 the relevant time period [30]. Furthermore, the analysis for this study adopted a socio-political
26
27 approach which focused on monetary savings at the societal level rather than personal outcomes.
28
29 This approach was adopted in recognition that, under the prevailing neo-liberalism ideology in the
30
31 UK, funding interventions aimed at those considered by society to be less "deserving" may make it
32
33 challenging to attract ongoing funding unless a convincing case can be made for a reduction in
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35 welfare and other types of government spending (e.g. court costs, doctor and emergency room
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37 visits).
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43 The inputs for SROI for beneficiaries is rarely calculated in SROI studies. However, Kennedy and
44
45 Philips added beneficiaries travel expenses to intervention inputs in recognition of the financial
46
47 contributions' beneficiaries made towards their own recovery [29]. Scharlach went a step further,
48
49 calculating the social return for beneficiaries based on their membership fees to a volunteer-assisted
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51 service for vulnerable, predominantly low income, community-dwelling older people [32]. In another
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53 minor adaption for a SROI based on three interventions by different organisations to support people
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3 with dementia, Willis et al. calculated weightings for all financial proxies to address differences in
4 the frequency and duration of support across the intervention groups [33].
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10 11 *Quality Assessment* 12

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14 The quality assessment focused on the quality of reporting and was undertaken independently by
15 two reviewers (CH, DF). The degree of inter-rater reliability was measured using Cohen's Kappa,
16 which considers the role of chance in inter-rater agreement [36]. The degree of agreement between
17 the two reviewers was calculated before and after discussion. Kappa prior to discussion scored 0.557
18 (moderate agreement), while following discussion substantial agreement was reached (0.738). Any
19 item with remaining disagreement between raters following discussion was scored as 'not clear'. As
20 not all items in the quality assessment were relevant for each paper, quality scores are also reported
21 as a percentage. The overall quality ratings of the studies ranged from 38% to 90% with a mean of
22 65%.
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35 In overview, papers were strong in several areas including: posing a well-defined research question
36 (all), their reason for using SROI (all), providing relevant background literature to justify their study
37 (all), selecting an appropriate study design (7), clearly valuing inputs (7), and reporting limitations
38 and biases (7). There was more variation, and most studies were poorer, at justifying the range of
39 stakeholders included (4), justifying their sample sizes (3) (or clearly reporting sample sizes), and
40 reporting whether informed consent was obtained (3). Furthermore, there was a strong bias
41 towards positive outcomes with negative or unintended outcomes rarely reported (2). Only two
42 papers reported the details of their sensitivity analysis [28,31]. An additional paper reported that
43 they had conducted sensitivity analysis but reported no details other than that "the SROI ratio did
44 not change substantially" [29: p.18] The lack of sensitivity analysis raises the likelihood of bias in the
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3 final reported SROI ratio as the impact of various assumptions on the SROI estimate throughout a
4
5 study is unknown.
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8 There was an issue with scoring some of the quality framework criteria, as some criteria had two
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10 aspects and one might be met but not the other (e.g. a study may have listed the range of
11
12 stakeholders included but not justified why certain stakeholders were included and others
13
14 excluded). In the review, both aspects of the criteria had to be met before a point was awarded.
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17 Unlike in the grey literature where the majority of SROI studies are published [12], word count
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19 limitations are a reality of academic publishing. The included papers varied from approximately 2900
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21 words [26], to approximately 7500 words [28]. However, we identified no relationship between
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23 word count and quality ratings (Appendix II).
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30 **DISCUSSION**

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32 Our study closely followed the associated published systematic review protocol [20]. Overall, it was
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34 found that there has been little uptake of SROI methodology by academics in the health and social
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36 care sector to date. Predominantly academics, like SROI consultants and organisations, have used
37
38 the existing and well-established guide to SROI methodology by Nicholls et al. as a framework for
39
40 conducting their studies [13]. There has been little evidence of academics developing the SROI
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42 methodology with only a range of small adaptations or additions to the usual methodology. Perhaps
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44 due to budgetary constraints/limited resources available to conduct SROI studies, the majority used
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46 financial proxies identified from the existing literature. Though there have been considerable efforts
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48 by SROI practitioners to collate social value banks such as HACT [34] and Global Value Exchange [35],
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50 these studies did not access these resources. Only one study conducted value games in order to
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52 derive financial proxies that considered the values of stakeholders [28]. However, given that this
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3 study was the only eligible study conducted in a developing country, existing financial proxies from
4 developed countries would likely be less relevant and appropriate in this context; necessitating this
5 additional work to develop bespoke financial proxies.
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10 As academics have only recently started to use SROI methodology, there was only a relatively small
11 number of qualifying studies included in this systematic review. As such it is perhaps too early to be
12 determining the extent to which SROI methodology has been adopted by academics working in
13 health and social care. This review only included peer reviewed papers due to the focus on academic
14 contribution to the methodology, so we were not able to determine the proportion of SROI studies
15 in health and social care that were peer-reviewed rather than published as grey literature. However,
16 we note that other authors have identified peer-reviewed SROI studies to be between 1% of all SROI
17 studies [12] and 10% of those in public health [16]. There may be other sectors in which academics
18 have been earlier adopters of this methodology but, perhaps due to concerns about the value and
19 relevancy of SROI methodology, which can be highly context specific [16], health and social care
20 academics has been slow to adopt this as part of their toolkit for developing an evaluation evidence
21 base.
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38 The quality assessment framework developed for the assessment of SROI studies was a useful tool
39 for comparing the quality of reporting amongst studies [23]. However, our study suggested further
40 refinement may be necessary. In particular, some items may need to be broken down into two items
41 or half points awarded (e.g. 'were the proxies valid and comprehensive?', 'was the sample described
42 in detail/was the sample justified?'). Overall we observed a number of positivity biases in the
43 studies, relating to sampling and the outcomes that were included in SROI calculations. Few studies
44 noted negative outcomes as the result of the interventions under study, or even unexpected
45 outcomes; whether positive or negative. Furthermore, few studies reported having undertaken
46 sensitivity analysis and therefore this decreases confidence in the SROI ratios presented.
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3 Common weaknesses in reporting (e.g. justifying stakeholder scope, reporting sample sizes and
4 whether consent had been obtained) related to papers of different word counts. Weaknesses in
5 reporting clarity therefore did not seem to relate to word count limitations with some shorter
6 papers scoring higher than more lengthy ones. Given that most papers cited supplementary
7 materials, appendices and external links, it seems that full transparency of how SROI was conducted
8 is challenging to achieve within peer reviewed journals word count limits; though clarity for readers
9 is likely improved by the more detailed components of the analysis not being included in the main
10 text. It may be that the positivist evidence hierarchies of academia do not align with SROI
11 methodology in which personal experiences and outcomes are privileged [14]. However, if SROI
12 methodology becomes as accepted in other countries as it has been in the UK by government and
13 policy making bodies [12], this may drive wider take up and adoption of SROI methodology by
14 academics and other stakeholders in Australia and elsewhere.

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33 **Author contributions:** CH, AB and JR conceived the study and were responsible for the design and
34 search strategy which was approved by SGH and SG. DF was responsible for conducting the search.
35 CH, DF and SGH conducted the screening. CH and DF extracted the data, conducted the data analysis
36 and quality assessment. The initial draft of the manuscript was prepared by CH and DF and then
37 circulated to all authors for critical revision. All authors approved the final draft for submission.

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46
47
48 **Competing interests:** None

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51 **Provenance and peer review:** Not commissioned; externally peer reviewed.

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54 **Data sharing statement:** There are no additional data available.

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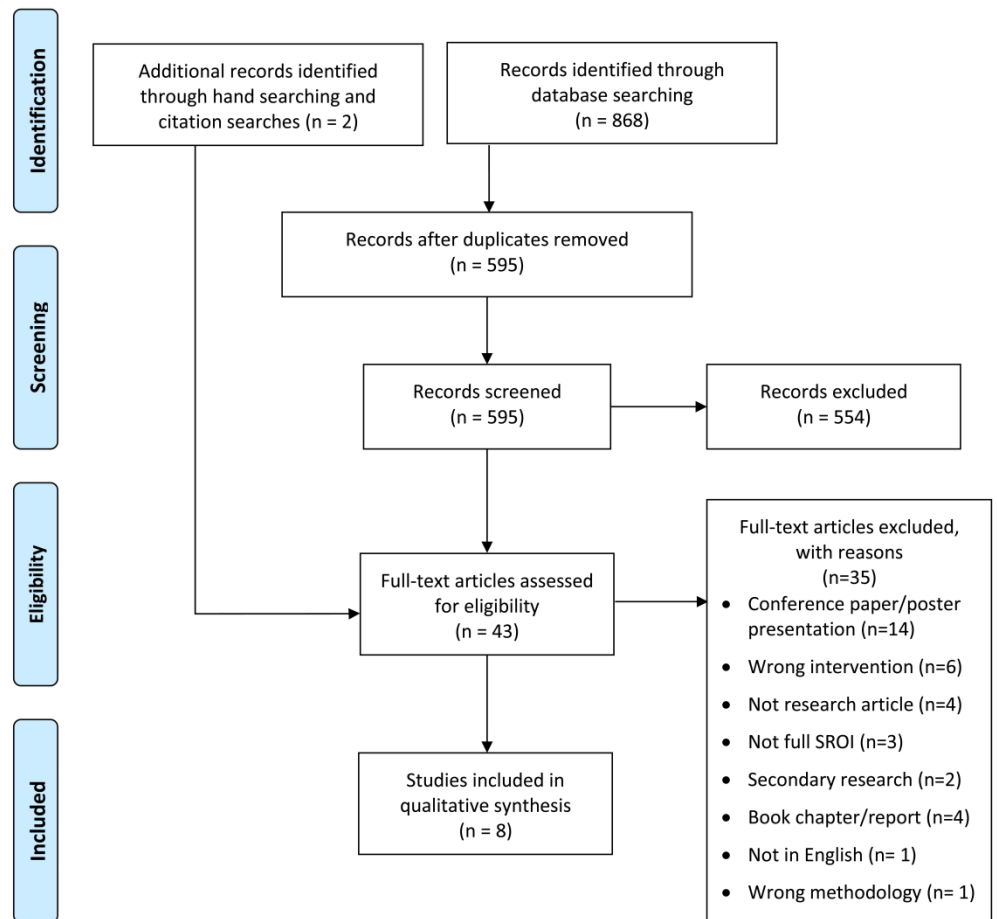
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55 Figure 1: PRISMA Flow Chart
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Figure 1: PRISMA Flow Chart



500x506mm (300 x 300 DPI)

Appendix I: Examples of Search strategy

Database	Search Terms
Web of Science	TS={"social return on investment" OR SROI} Indexes=SCI-EXPANDED, SSCI, A&HCI, CPCI-S, CPCI-SSH, ESCI, CCR-EXPANDED, IC timespan=2000-2018
MEDLINE	#1 "social return on investment".mp. [mp=title, abstract, original title, name of substance word, subject heading work, keyword heading word, protocol supplementary concept work, rare disease supplementary concept word, unique identifier, synonyms] #2 SROI.mp. [mp=title, abstract, original title, name of substance word, subject heading work, keyword heading word, protocol supplementary concept work, rare disease supplementary concept word, unique identifier, synonyms] #3 1 or 2
PsychINFO	#1 "social return on investment".mp. [mp=title, abstract, heading word, table of contents, key concepts, original title, tests & measures] #2 SROI.mp. [mp=title, abstract, heading word, table of contents, key concepts, original title, tests & measures] #3 1 or 2

Appendix II: Data Extraction

Author/date	Country	Intervention	Study Design	Innovation / adaptations / additions to SROI methodology	Word Count	Externally referenced data	Quality Assessment
Arvidson et al. (2014)	UK	Community support for people with post-natal depression	Mixed methods; primary and secondary data sources	Costed in-kind support to calculate how many resources the organisation leverages based on funder investment (£1.30 for each £1)	5297	Refers to the existence of a logic model, dead-weight and drop-off but does not include in article – readers required to email contact author for full report	12/20 (60%)
Goudet et al. (2018)	Kenya	Home-based counselling of pregnant and breastfeeding women and mothers of young children	Mixed methods; primary data (quantitative and qualitative)	None identified	7577	Online links to full data set; additional file attached to online journal article containing steps in the program, content of counselling messages, full list of stakeholders, and assumptions for base case scenario variables.	18/20 (90%)
Kennedy & Phillips (2011)	UK	Community-based self-management training and support groups for people affected by substance and alcohol abuse	Primary data sources (interviews and questionnaire); Post-intervention data only	Beneficiary costs not typically included in SROI analysis. Authors included participants travel expenses to attend the intervention as an input.	3209	Downloadable supplementary information: stakeholders, questionnaires, and impact map	14/20 (70%)
Iafrati (2015)	UK	Residential drug addiction treatment centre	Pre/post primary data; quantitative and qualitative	Outcomes weighted at 65% (overall reported success rate of intervention according to organisation) to address positive sample bias Focus on societal impacts under a socio-political	3904	None	8/21 (38%)

				framework rather than consumers personal outcomes			
Laing & Moules (2017)	Canada	Camp for children with cancer	Post intervention data collection	None identified	2919	Supplemental digital content (permalink through journal) – link to relevant table provided in-text. Link contains additional information about the theory of change, deadweight, indicators, and proxies.	14/20 (70%)
Mook et al. (2015)	Canada	Furniture bank for people transitioning out of homelessness, women and children escaping abusive situations, migrants and refugees	Post intervention, retrospective case worker surveys; secondary data	None identified	6446	None	12/20 (60%)
Scharlach (2015)	USA	Volunteer-assisted services for vulnerable older people living in the community	Pre/post assessment and interview data	An SROI ratio was calculated for service users based on membership fees	6076	None	10/21 (48%)
Willis et al. (2016)	UK	Peer-support groups for people with dementia (3 groups ran by different organisations)	Post-intervention data through interviews and focus groups	Weightings were applied to financial proxies to reflect that the 3 groups in the study met for different lengths of time and with different frequencies.	3842	External full SROI report – linked in the reference list of article (broken link). Full report contains additional information about stakeholders, inputs, deadweight, indicators and proxies	17/20 (85%)

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Appendix III: SROI Quality Assessment

Research Question	Scoring	Notes
Was a well-defined question posed?	Yes / No / Not clear	
Reason for use of SROI Method		
Were authors transparent about why SROI methodology was chosen? (e.g. strategic planning/funding requirements)	Yes / No / Not clear	
Did authors report relevant background literature/ justify the need for the study?	Yes / No / Not clear NA	
Scope		
Was the range of stakeholders included/excluded justified?	Yes / No / Not clear	
Was the range of stakeholders wide enough to adequately answer the research question? (principle of understanding change)	Yes / No / Not clear	
Was it clear how stakeholders were involved and what data would be gathered from them?	Yes / No / Not clear	
Was ethics obtained/informed consent provided?	Yes / No / Not clear	
Theory of change/impact map		
Was the theory of change clear? i.e. the relationships between inputs, outputs and outcomes	Yes / No / Not clear	
Were unintended outcomes (positive/negative) detailed?	Yes / No / Not clear	
Study Design		
Was the study design appropriate for the study question? (Control group, pre-post)	Yes / No / Not clear	
Was the sample described in detail/was the sample justified?	Yes / No / Not clear	

Analysis		
Were inputs clear with non-monetized inputs valued appropriately?	Yes / No / Not clear	
Were capital costs, as well as operating costs included?	Yes / No / Not clear / NA	
Were costs that occur in the future 'discounted' to their present values? Was justification given for the discount rate used?	Yes / No / Not clear	
Was dead-weight clearly described and calculated?	Yes / No / Not clear	
Were the indicators valid and comprehensive? (Were the sources of all values clearly identified?)	Yes / No / Not clear	
Were the proxies valid and comprehensive? (Were the sources of all values clearly identified?)	Yes / No / Not clear	
Was length of benefit established and justified? (Drop-off) (In capital projects, did authors establish and differentiate between length of benefit and life expectancy of the asset?)	Yes / No / Not clear	
Were limitations and biases reported?	Yes / No / Not clear	
Was the final SROI ratio interpreted?	Yes / No / Not clear	
Was sensitivity analysis performed? Was justification provided for the range of values (or for key study parameters) in the sensitivity analysis?	Yes / No / Not clear	



PRISMA 2009 Checklist

Section/topic	#	Checklist item	Reported on page #
TITLE			
Title	1	Identify the report as a systematic review, meta-analysis, or both.	2
ABSTRACT			
Structured summary	2	Provide a structured summary including, as applicable: background; objectives; data sources; study eligibility criteria, participants, and interventions; study appraisal and synthesis methods; results; limitations; conclusions and implications of key findings; systematic review registration number.	2-3
INTRODUCTION			
Rationale	3	Describe the rationale for the review in the context of what is already known.	5-6
Objectives	4	Provide an explicit statement of questions being addressed with reference to participants, interventions, comparisons, outcomes, and study design (PICOS).	6
METHODS			
Protocol and registration	5	Indicate if a review protocol exists, if and where it can be accessed (e.g., Web address), and, if available, provide registration information including registration number.	6
Eligibility criteria	6	Specify study characteristics (e.g., PICOS, length of follow-up) and report characteristics (e.g., years considered, language, publication status) used as criteria for eligibility, giving rationale.	7
Information sources	7	Describe all information sources (e.g., databases with dates of coverage, contact with study authors to identify additional studies) in the search and date last searched.	7
Search	8	Present full electronic search strategy for at least one database, including any limits used, such that it could be repeated.	7
Study selection	9	State the process for selecting studies (i.e., screening, eligibility, included in systematic review, and, if applicable, included in the meta-analysis).	7
Data collection process	10	Describe method of data extraction from reports (e.g., piloted forms, independently, in duplicate) and any processes for obtaining and confirming data from investigators.	8
Data items	11	List and define all variables for which data were sought (e.g., PICOS, funding sources) and any assumptions and simplifications made.	8
Risk of bias in individual studies	12	Describe methods used for assessing risk of bias of individual studies (including specification of whether this was done at the study or outcome level), and how this information is to be used in any data synthesis.	8
Summary measures	13	State the principal summary measures (e.g., risk ratio, difference in means).	N/A
Synthesis of results	14	Describe the methods of handling data and combining results of studies, if done, including measures of consistency (e.g., I ²) for each meta-analysis.	8-9



PRISMA 2009 Checklist

Page 1 of 2

Section/topic	#	Checklist item	Reported on page #
Risk of bias across studies	15	Specify any assessment of risk of bias that may affect the cumulative evidence (e.g., publication bias, selective reporting within studies).	10
Additional analyses	16	Describe methods of additional analyses (e.g., sensitivity or subgroup analyses, meta-regression), if done, indicating which were pre-specified.	N/A
RESULTS			
Study selection	17	Give numbers of studies screened, assessed for eligibility, and included in the review, with reasons for exclusions at each stage, ideally with a flow diagram.	9 & Figure 1
Study characteristics	18	For each study, present characteristics for which data were extracted (e.g., study size, PICOS, follow-up period) and provide the citations.	9 & Table 2
Risk of bias within studies	19	Present data on risk of bias of each study and, if available, any outcome level assessment (see item 12).	12-13 & Table 2
Results of individual studies	20	For all outcomes considered (benefits or harms), present, for each study: (a) simple summary data for each intervention group (b) effect estimates and confidence intervals, ideally with a forest plot.	10-12
Synthesis of results	21	Present results of each meta-analysis done, including confidence intervals and measures of consistency.	N/A
Risk of bias across studies	22	Present results of any assessment of risk of bias across studies (see Item 15).	N/A
Additional analysis	23	Give results of additional analyses, if done (e.g., sensitivity or subgroup analyses, meta-regression [see Item 16]).	N/A
DISCUSSION			
Summary of evidence	24	Summarize the main findings including the strength of evidence for each main outcome; consider their relevance to key groups (e.g., healthcare providers, users, and policy makers).	13-14
Limitations	25	Discuss limitations at study and outcome level (e.g., risk of bias), and at review-level (e.g., incomplete retrieval of identified research, reporting bias).	14-15
Conclusions	26	Provide a general interpretation of the results in the context of other evidence, and implications for future research.	15
FUNDING			
Funding	27	Describe sources of funding for the systematic review and other support (e.g., supply of data); role of funders for the systematic review.	16

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43 From: Moher D, Liberati A, Tetzlaff J, Altman DG, The PRISMA Group (2009). Preferred Reporting Items for Systematic Reviews and Meta-Analyses: The PRISMA Statement. PLoS Med 6(7): e1000097.
 44 doi:10.1371/journal.pmed1000097

45 For peer review only: <http://onlinelibrary.wiley.com/doi/10.1136/bmjopen-2014-001616>
 46 For more information, visit www.prisma-statement.org
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PRISMA 2009 Checklist

For peer review only

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