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**Supplementary Materials**

**Ideological Differences in the Expanse of the Moral Circle**

**Waytz et al.**

**Supplementary Note 1. Additional Information on YourMorals.org samples**

For Study 1a and all other studies on YourMorals.org, sample size was determined by including everyone who completed the primary study instruments as of January 14, 2011. In this study and all others conducted on YourMorals.org, we did not analyze data from people who completed the study more than once.

The data files produced for Studies 1a and 1c excluded participants who failed to complete 20% of the items on the critical measure from which subscales were derived. This exclusion rule was implemented by the second author prior to analyses conducted by the first author, and was then kept in place for these studies so as not to alter the exclusion rule after looking at the data.

**Supplementary Note 2. Exploration of Quadratic Effects**

## Study 1a

The means for love of friends appeared curvilinear, so we tested for a quadratic effect by regressing love of friends on the political ideology variable at Step 1 and on the square of the political ideology variable at Step 2. Step 1 revealed a significant linear effect,  $\beta = -.065$ ,  $t(3360)=3.76$ ,  $p<.001$ . Step 2 revealed a significant linear effect,  $\beta = -.22$ ,  $t(3359)=3.09$ ,  $p=.002$ , and a significant quadratic effect,  $\beta = .16$ ,  $t(3359)=2.23$ ,  $p=.026$ . However, a quadratic effect does not necessarily indicate a U-shaped relationship<sup>1</sup>, so we investigated this data further. Further inspection of the data examined whether the data are better characterized in terms of a linear relationship (suggesting that as conservatism increases parochialism increases) or U-shaped relationship (suggesting that as conservatism increases parochialism increases to a point, then reverses). We examined these relationships comparing the standardized beta of linear effect to that of the quadratic effect, and per the suggestion of Simonsohn and Nelson<sup>2</sup>, conducting

36 separate linear regressions—one up to the point where the value of the outcome variable maxes  
37 out (in this case, where it bottoms out, for the value of 5=slightly conservative), and another  
38 from that point onwards.

39         The first analysis involved multiplying the political ideology variable by -1 to produce a  
40 variable that would produce the same mathematical sign (positive) as the variable indicative of  
41 the quadratic effect. We then standardized both the new political ideology variable and the  
42 existing political ideology squared variable (within the baseline condition only), and compared  
43 their effects on love of friends, using a custom hypothesis test in SPSS software. This test  
44 allowed us to contrast the linear effect (coded as -1) to the quadratic effect (coded as 1), which  
45 revealed a significant ( $p<.001$ ) difference, suggesting that the linear effect was significantly  
46 greater than the quadratic effect

47         The second analysis involved regressing love of friends on three variables per Simonsohn  
48 and Nelson<sup>2</sup>: a first variable representing political ideology up until the point that love of friends  
49 bottoms out (very liberal recoded as -4, liberal recoded as -3, slightly liberal recoded as -2,  
50 moderate recoded as -1, slightly conservative recoded as 0, conservative recoded as 0, and very  
51 conservative recoded as 0), a second variable representing political ideology from this point  
52 onwards (very liberal recoded as 0, liberal recoded as 0, slightly liberal recoded as 0, moderate  
53 recoded as 0, slightly conservative recoded as 0, conservative recoded as 1, and very  
54 conservative recoded as 2), and a dummy variable (very liberal recoded as 0, liberal recoded as  
55 0, slightly liberal recoded as 0, moderate recoded as 0, slightly conservative recoded as 0,  
56 conservative recoded as 1, and very conservative recoded as 1). This regression revealed a  
57 significant effect for political ideology values up until the bottom-out point (slightly  
58 conservative),  $\beta = -.08$ ,  $t(3358)=3.98$ ,  $p<.001$  and a non-significant effect for political values

59 from this point onwards,  $\beta = .03$ ,  $t(3358) = 0.59$ ,  $p = .56$ . Thus, we do not conclude a significant  
60 curvilinear relationship. Based on these two analyses, we suggest the data are better  
61 characterized in terms of a linear relationship between political ideology and love of friends.

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### 63 **Supplementary Note 3. Primary Analyses Using Social and Economic Ideology**

#### 64 Study 1a

65 Considerably fewer participants completed measures of social and economic ideology  
66 than in the primary analyses, so these results should be interpreted with caution. As with the  
67 primary analysis, non-significant relationships emerged between romantic love and social  
68 ideology and economic ideology,  $r(306) = -.09$ ,  $p = .12$  and  $r(298) = -.06$ ,  $p = .34$ , respectively. Non-  
69 significant relationships also emerged for the relationship between love of family and social  
70 ideology and economic ideology, with social ideology producing a pattern opposite of the pattern  
71 with general ideology,  $r(315) = -.024$ ,  $p = .67$  and  $r(307) = .01$ ,  $p = .93$ . Social and economic ideology  
72 both produced a relationship between liberal ideology and love of friends yet this relationship  
73 was only significant for social ideology,  $r(314) = -.11$ ,  $p = .05$  and  $r(306) = -.04$ ,  $p = .52$ , respectively.  
74 Both social and economic ideology produced significant relationships between liberal ideology  
75 and love of all others  $r(315) = -.33$ ,  $p < .001$  and  $r(307) = -.32$ ,  $p < .001$ , respectively.

#### 76 Study 1b

77 As with Study 1a, considerably fewer participants completed measures of social and  
78 economic ideology than in the primary analyses and should be interpreted with caution.  
79 Nonetheless, all primary findings replicated. Social and economic ideology both produced a  
80 significant relationship between liberal ideology and universalism,  $r(1283) = -.40$ ,  $p < .001$  and  
81  $r(1245) = -.41$ ,  $p < .001$ , respectively. Social and economic ideology both produced a significant

82 relationship between conservative ideology and nationalism,  $r(1271)=.43, p<.001$  and  
83  $r(1235)=.39, p<.001$ , respectively.

#### 84 Study 1c

85 As with Studies 1a-1b, considerably fewer participants completed measures of social and  
86 economic ideology than in the primary analyses and should be interpreted with caution.

87 Interestingly, in this limited sample, there seems to be a divergence between social ideology and  
88 economic ideology such that social ideology has virtually no relationship to identification with  
89 community,  $r(639)=.003, p=.93$ , whereas—contrary to findings for general ideology—economic  
90 ideology shows an association between liberal ideology and identification with community,  
91  $r(616)=-.09, p=.028$ . As with general ideology, social and economic ideology both produced a  
92 relationship between conservative ideology and identification with country,  $r(639)=.15, p<.001$   
93 and  $r(616)=.07, p=.081$  (marginal), respectively. Also, as with general ideology, social and  
94 economic ideology both produced a relationship between liberal ideology and identification with  
95 all humanity,  $r(639)=-.39, p<.001$  and  $r(616)=-.40, p<.001$ , respectively.

#### 96 Study 2a

97 Social and economic ideology both produced a relationship between liberal ideology and  
98 preference for looseness relative to tightness,  $r(1907)=-.20, p<.001$  and  $r(1845)=-.18, p<.001$ ,  
99 respectively. Social ideology did not produce a significant relationship for preference for  
100 diversity of color,  $r(1907)=-.03, p=.22$ , yet economic ideology produced a significant  
101 relationship between liberalism and preference for diversity,  $r(1845)=-.06, p=.01$ .

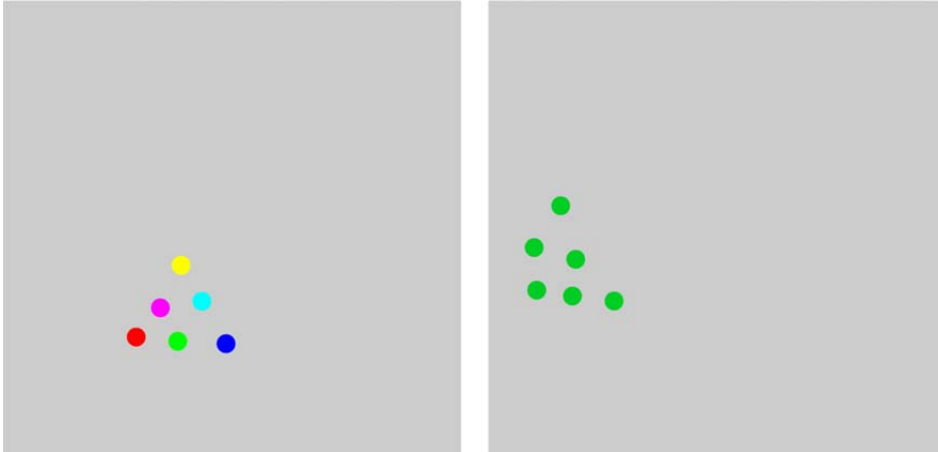
#### 102 Study 2b

103 As with Studies 1a-1c, considerably fewer participants completed measures of social and  
104 economic ideology than in the primary analyses and should be interpreted with caution. Social

105 and economic ideology both produced a relationship between liberal ideology and preference for  
106 looseness relative to tightness,  $r(796)=-.23, p<.001$  and  $r(777)=-.18, p<.001$ , respectively.  
107 Neither social ideology nor economic ideology produced significant relationship for shape  
108 preference,  $r(796)=-.02, p=.61$  and  $r(777)=-.05, p=.19$ , respectively.

109 **Supplementary Figure 1.**

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113 **Depiction of task, Study 2a.**

114 **Supplementary Figure 2.**

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118 **Depiction of task, Study 2b.**

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### Supplementary Note 4.

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### Instructions for Circle Tasks Used in Studies 3a-3b

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On this page, we would like you to indicate the extent of your moral circle. By moral circle, we mean the circle of people or other entities for which you are concerned about right and wrong done toward them. This depiction demonstrates that people have different types of moral circles. At the innermost circle, some people care about their immediately family only, and at the outermost circle, people care about the entire universe--all things in existence. Please use the following scale and select a location that depicts the extent of your moral circle.

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1 - all of your immediate family

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2 - all of your extended family

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3 - all of your closest friends

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4 - all of your friends (including distant ones)

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5 - all of your acquaintances

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6 - all people you have ever met

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7 - all people in your country

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8 - all people on your continent

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9 - all people on all continents

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10 - all mammals

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11 - all amphibians, reptiles, mammals, fish, and birds

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12 - all animals on earth including paramecia and amoebae

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13 - all animals in the universe, including alien lifeforms

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14 - all living things in the universe including plants and trees

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15 - all natural things in the universe including inert entities such as rocks

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16 - all things in existence

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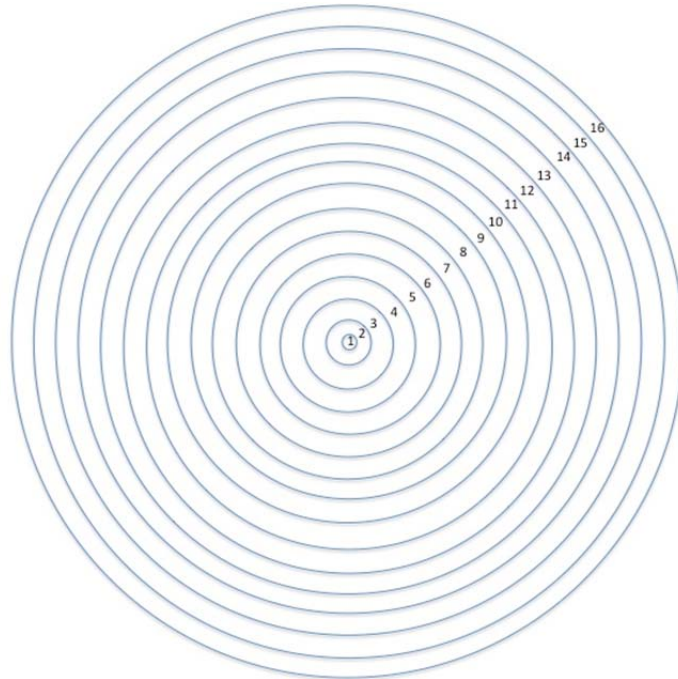
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Please click on a number that depicts the extent of your moral circle. Note that in this scale, the number you select includes the numbers below it as well. So, if you select 10 (all mammals), you are also including numbers 1-9 (up to 'all people on all continents') in your moral circle.

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## Supplementary Note 5.

### Correlations between ideology and constructs of interest by US vs. non-US nationality

#### (Studies 1a-2b)

Study 1a (27% non-USA participants)

Love of family (non-USA):  $r(896)=.019, p=.58$   
 Love of family (USA):  $r(2464)=.077, p<.001$   
 Love of friends (non-USA):  $r(896)=-.069, p=.04$   
 Love of friends (USA):  $r(2462)=-.07, p<.001$   
 Love for all others (non-USA):  $r(896)=-.15, p<.001$   
 Love for all others (USA):  $r(2464)=-.22, p<.001$

Study 1b (32% non-USA participants)

Nationalism (non-USA):  $r(4235)=-.33, p<.001$   
 Nationalism (USA):  $r(8917)=-.45, p<.001$   
 Universalism (non-USA):  $r(4199)=.42, p<.001$   
 Universalism (USA):  $r(8829)=.48, p<.001$

Study 1c (22% non-USA participants)

Identification with country (non-USA):  $r(3122)=.15, p<.001$   
 Identification with country (USA):  $r(11052)=.31, p<.001$   
 Identification with humanity (non-USA):  $r(3122)=-.29, p<.001$   
 Identification with humanity (USA):  $r(11052)=-.36, p<.001$

Study 2a (23% non-USA participants)

Preference for looseness versus tightness (non-USA):  $r(1006)=-.20, p<.001$   
 Preference for looseness versus tightness (USA):  $r(3418)=-.20, p<.001$

Study 2b (25% non-USA participants)

Preference for looseness versus tightness (non-USA):  $r(518)=-.21, p<.001$   
 Preference for looseness versus tightness (USA):  $r(1552)=-.13, p<.001$



## Supplementary Methods.

### World Values Study

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193       This study employs the World Values Survey (WVS)<sup>3</sup>. The WVS is a broad international  
194 questionnaire administered from 1981 to the present that surveys representative samples from  
195 different countries (including the United States) about their values, beliefs, and opinions. We  
196 used this data to assess whether the general patterns of results we found in the primary studies  
197 replicated in a representative sample.

#### 198 Method

199       *Participants.* To conceptually replicate the findings from the primary studies, we used  
200 data only from United States respondents (unweighted), which included 6,223 individuals (2,983  
201 male;  $M_{age}=47.32$ ,  $SD=17.22$ ). We used all responses to the pertinent questions, which were  
202 administered during waves of the survey spanning from 1994 to 2014, described below.

203       Ideology was assessed on a 10-point scale asking, “In political matters, people talk of ‘the  
204 left’ and ‘the right.’ How would you place your views on this scale, generally speaking?”  
205 (1=Left, 10=Right) and responses were excluded if participants responded with any other option.  
206 The following frequencies emerged for each response: 1=135, 2=143, 3=375, 4=389, 5=1956,  
207 6=1085, 7=606, 8=589, 9=303, 10=279.

208       *Procedure.* Our goal was to assess the basic patterns that emerged between liberals and  
209 conservatives on moral concern toward friends relative to family, the world relative to the nation,  
210 and humans relative to nonhumans. To do this, we identified items in the WVS that captured  
211 each construct. Given that we were using an existing dataset, the items were not always perfect  
212 proxies for these constructs, but we used the best items available to assess the patterns of data we  
213 found in our experiments.

214 For friends versus family, we used two items that followed this prompt, “For each of the  
215 following aspects, indicate how important it is in your life.” One item completed this prompt by  
216 asking about, “friends” and the other item asked about, “family.” Response options were:  
217 1=Very important, 2=Rather important, 3=Not very important, 4=Not at all important (for these  
218 items and all other items, any other responses such as “don’t know” or “not applicable” were  
219 deleted before analysis). We computed a friends-versus-family score by subtracting the family  
220 item from the friends item.

221 For world versus nation, we used two items that followed this prompt, “People have  
222 different views about themselves and how they relate to the world. Using this card,  
223 would you tell me how strongly you agree or disagree with each of the following statements  
224 about how you see yourself?” One item completed this prompt with, “I see myself as a world  
225 citizen” and the other completed this prompt with “I see myself as citizen of the [country]  
226 nation.” Response options were: 1=Strongly Agree, 2=Agree, 3=Disagree, 4=Strongly Agree.  
227 We computed a world-versus-nation score by subtracting the world item from the nation item.

228 For nonhumans versus humans, we used two items that followed this prompt, “Now I will  
229 briefly describe some people. Using this card, would you please indicate for each description  
230 whether that person is very much like you, like you, somewhat like you, not like you, or not at all  
231 like you?” One item completed the prompt with, “Looking after the environment is important to  
232 this person; to care for nature” and the other completed the prompt with “It is important to this  
233 person to help the people nearby; to care for their well-being.” Response options were: 1=very  
234 much like me, 2=like me, 3=somewhat like me, 4=a little like me, 5=not like me, 6=not at all  
235 like me. We computed a nonhumans-versus-humans score by subtracting the nonhumans item  
236 from the humans item.

## 237 Results

238 Correlations revealed that political ideology correlated marginally significantly with the  
 239 friends-versus-family score,  $r(5835)=.024, p=.065$  and significantly with the world-versus-nation  
 240 ( $r(3276)=.23, p<.001$ ) score and nonhumans-versus-humans score ( $r(1187)=.14, p<.001$ ). The  
 241 patterns of these results reveal that conservatism is associated with valuing family relative to  
 242 friends, the nation relative to the world, and humans relative to nonhumans. In multiple  
 243 regressions including education, age, and sex, the effect of politics remained a stable predictor of  
 244 all three variables ( $p=.056$  for friends-versus-family,  $p<.001$  for world-versus-nation and  
 245 nonhumans-versus-humans). These findings thus support the results established in the primary  
 246 studies in the manuscript, in a more representative American sample.

## 247 Exploratory Analysis

248 As an exploratory analysis, we conducted the same analyses as above in regions with  
 249 similar and dissimilar cultural pasts to the United States. Specifically, we conducted these  
 250 analyses in regions that, like the United States are relatively WEIRD (Western Educated  
 251 Industrialized Rich Democratic)<sup>4</sup> and a set of countries in Eastern Europe that are relatively less  
 252 WEIRD and that have historically existed under a Communist regime. We focused on five  
 253 regions, based on existing research conducted with World Values Survey data, by Diez-Nicolas<sup>5</sup>,  
 254 who writes:

255 “Countries were grouped in the following cultural-territorial regions: Anglo-Saxon: Australia,  
 256 Canada, Great Britain, Ireland, New Zealand, North Ireland, USA; West European Catholic:  
 257 Andorra, Belgium, France, Italy, Luxemburg, Malta, Netherlands, Portugal, Spain, Switzerland;  
 258 West European Protestant: Austria, Denmark, Estonia, Finland, Germany, Iceland, Latvia,  
 259 Lithuania, Norway, Slovakia, Sweden; East European Christian: Czech Rep., Hungary, Poland,  
 260 Slovenia; European Orthodox: Armenia, Belarus, Bulgaria, Croatia, Cyprus, Georgia, Greece,  
 261 Macedonia, Moldova, Romania, Russia, Serbia, Serbia and Montenegro, Ukraine.”

262  
 263 Countries that did not have data for this analysis were Ireland, Northern Ireland, Belgium,  
 264 Luxemburg, Malta, Portugal, Austria, Denmark, Iceland, Greece, and Macedonia (in addition,

265 the country codes for Serbia and Montenegro were separately used for Serbia and Montenegro,  
 266 and the country code for United Kingdom was used for Great Britain).

267 We did not include the United States in our analysis of the Anglo-Saxon region, but  
 268 predicted this region would resemble most closely the United States. We also predicted that the  
 269 West European Catholic and West European Protestant regions would resemble the United States  
 270 whereas the Eastern European regions (East European Christian and European Orthodox) would  
 271 differ because of differing historical and political trajectories. We focused on these broad sets of  
 272 regions, which include Western and Eastern Europe because of countries' geographic proximity  
 273 to one another.

274 As Supplementary Table 1 shows, as predicted, the patterns for each variable are  
 275 identical to the United States and statistically significant for the Anglo-Saxon, West European  
 276 Catholic, and West European Protestant regions. For the other two regions, the only pattern that  
 277 significantly replicates that of the United States is the association between political ideology and  
 278 the world-versus-nation score for the East European Christian region, with the correlation  
 279 reversing for all variables for the East European Orthodox region. As stated in the main text,  
 280 given the many possible explanations for these patterns, we urge future research on the topic.

281 **Supplementary Table 1. Correlations by region.**

<b>Region</b>	<b>friends-versus-family</b>	<b>world-versus-nation</b>	<b>nonhumans-versus-humans</b>
<b>Anglo-Saxon</b>	.040	.123	.034
	<.001	<.001	0.038
	10673	4278	3816
<b>West European Catholic</b>	.048	.172	.053
	<.001	<.001	<.001
	13122	6183	7547

<b>West European Protestant</b>	.032	.089	.053
	<.001	<.001	<.001
	17503	8589	5558
<b>East European Christian</b>	-0.016	.049	0.011
	0.145	0.004	0.608
	8397	3559	2223
<b>East European Orthodox</b>	-.021	-0.01	-.048
	<.001	0.263	<.001
	31027	13212	6418

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283 Note: These variables listed here are the friends-versus-family score, the world-versus nation  
284 score, and the nonhumans-versus humans score. In each cell is the correlation between ideology  
285 and the variable at the top of the column, below it is the p-value, and below the p-value is the  
286 sample size. Positive correlations indicate the same relationship as shown in the United States.  
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