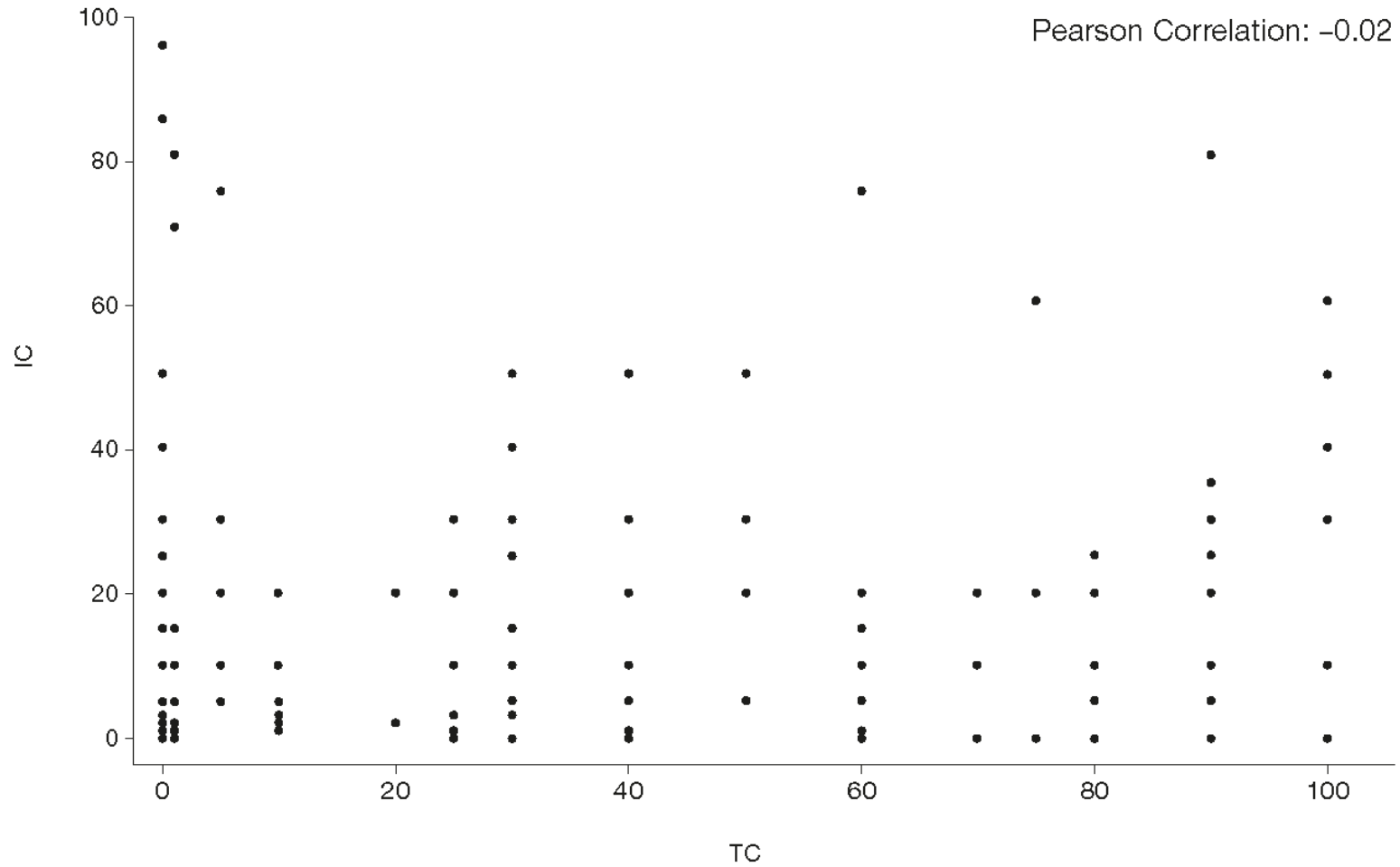
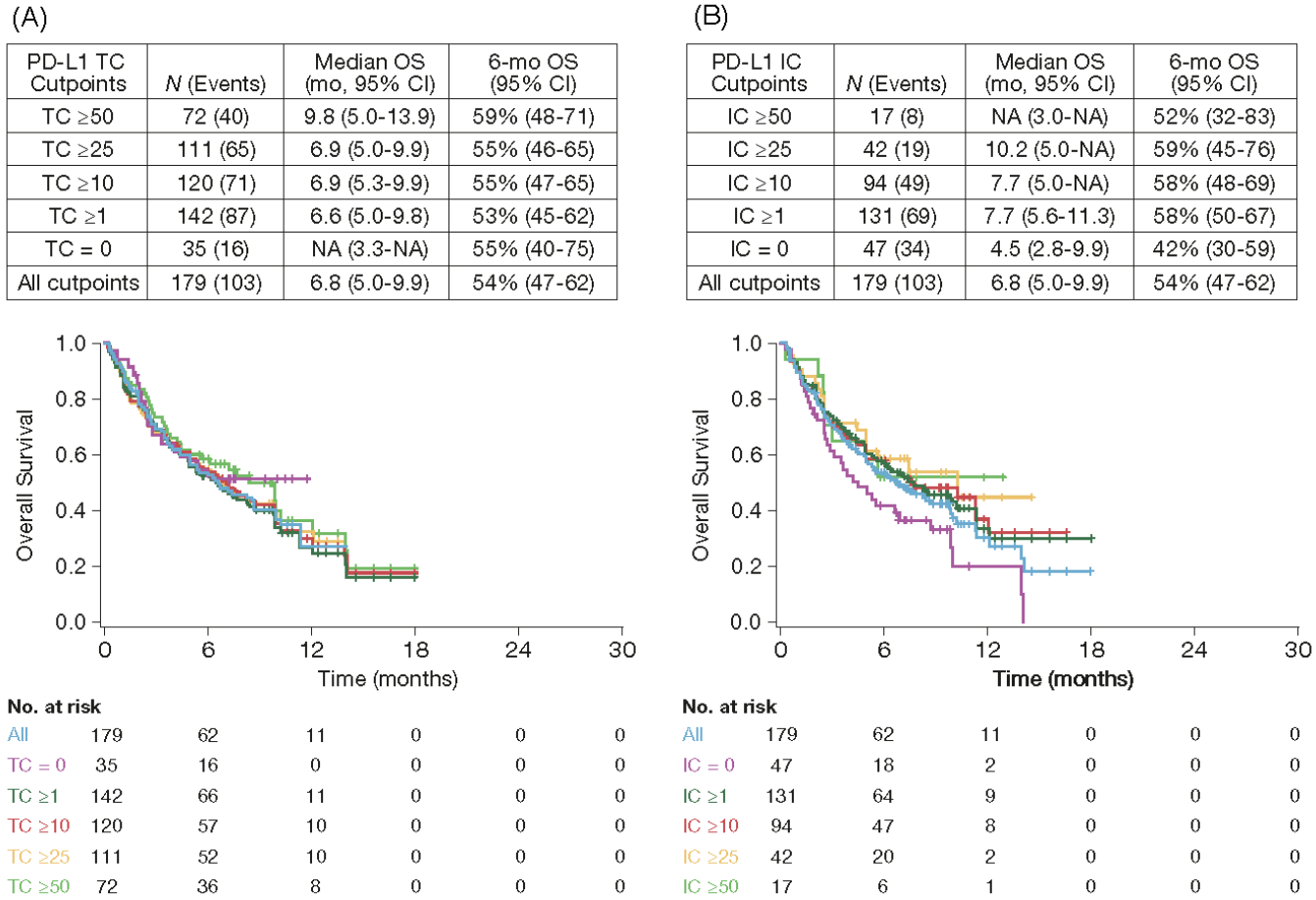


**Supplementary Fig. S1.** Assessment of the correlation between TC and IC staining in samples from durvalumab-treated patients.



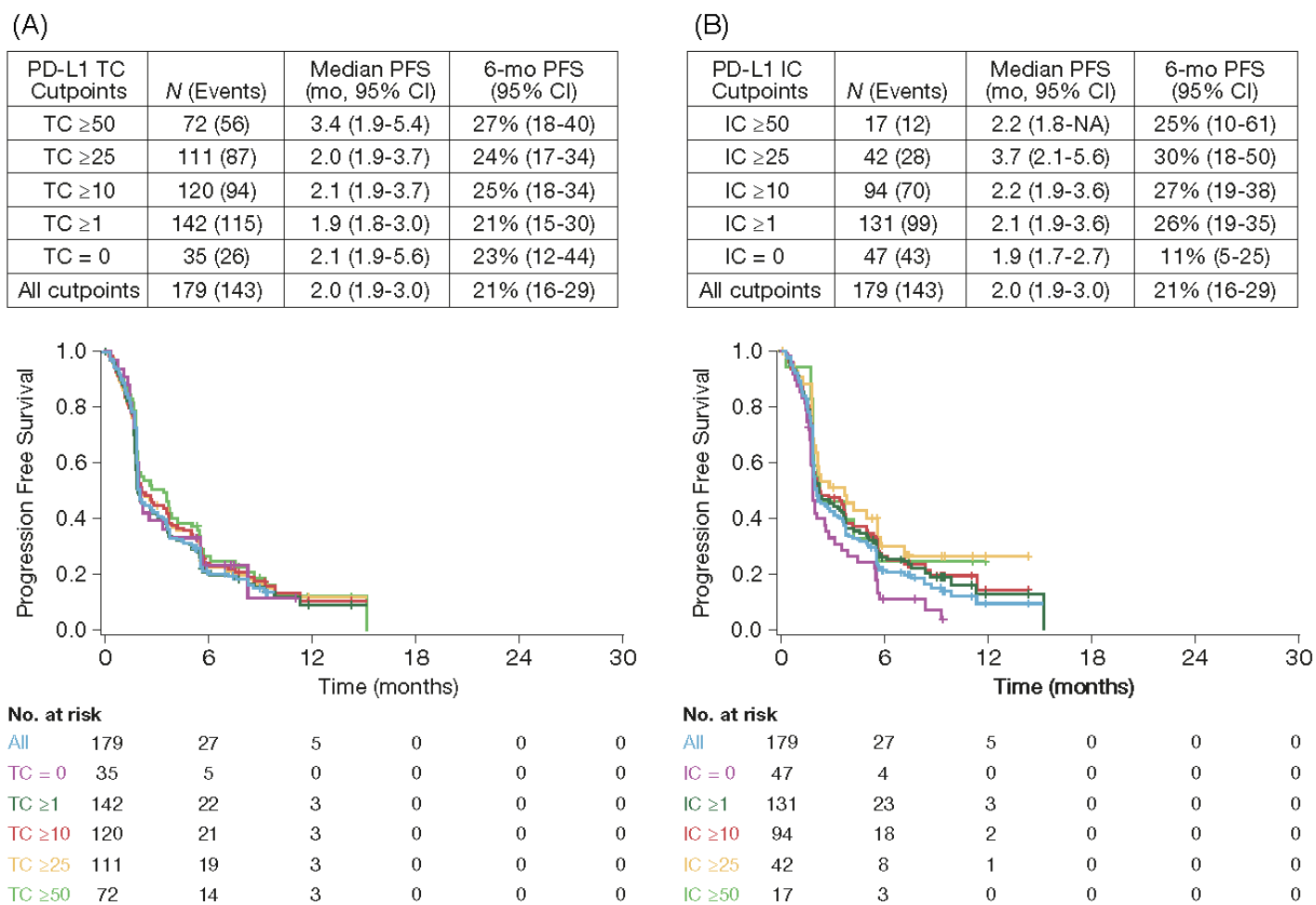
IC, immune cell; TC, tumor cell.

**Supplementary Fig. S2.** Kaplan–Meier plots of OS in durvalumab-treated patients at a range of PD-L1 (A) TC cutpoints and (B) IC cutpoints. These plots are based on the original PD-L1 scoring data with only 18 months of survival follow-up.



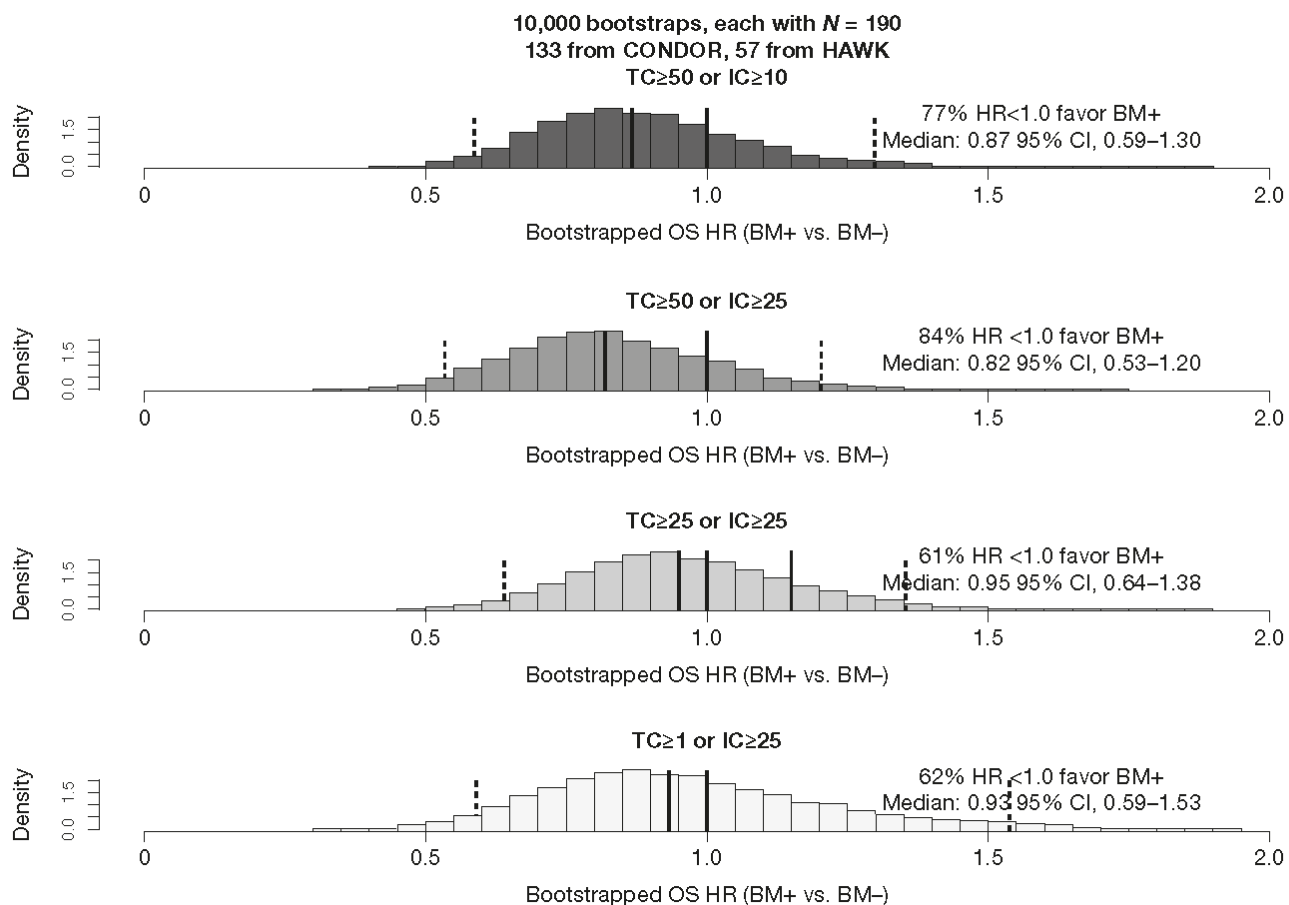
IC, immune cell; OS, overall survival; PD-L1, programmed cell death ligand-1; TC, tumor cell.

**Supplementary Fig. S3.** Kaplan–Meier plots of PFS in durvalumab-treated patients using a range of PD-L1 (A) TC cutpoints and (B) IC cutpoints. These plots are based on the original PD-L1 scoring data with only 18 months of survival follow-up.



IC, immune cell; PD-L1, programmed cell death ligand-1; PFS, progression-free survival; TC, tumor cell.

**Supplementary Fig. S4.** Bootstrapped OS HR for HAWK and CONDOR combined data for durvalumab monotherapy ( $n = 190$  patients). Data shows overall survival HR [BM+ vs. BM-] unadjusted Cox PH (with Ties handling method=Effron) highlighting optimal cutpoint of  $TC \geq 50$  or  $IC \geq 25\%$  with the lowest HR.

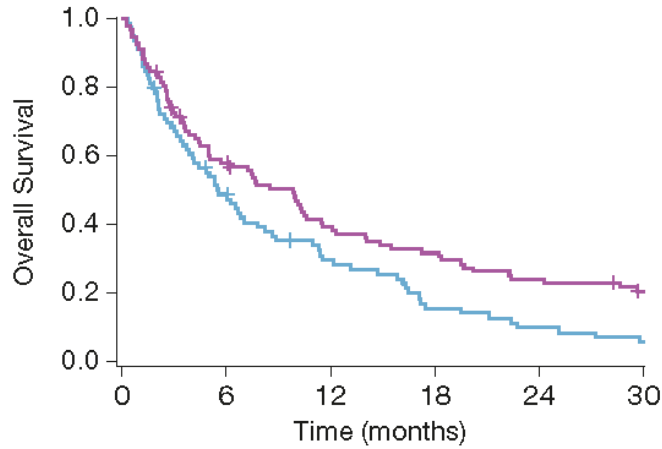


BM, biomarker; CI, confidence interval; HR, hazard ratio; IC, immune cell; OS, overall survival; TC, tumor cell.

**Supplementary Fig. S5.** Kaplan–Meier plots of (A) OS and (B) PFS using the TC50%/IC25% algorithm, based on updated data cutoffs for CONDOR (2018-08-27) and HAWK (2018-06-21).

(A)

Combined algorithm	<i>N</i> (Events)	Median OS (mo, 95% CI)	6-mo OS (95% CI)	Unadjusted HR (95% CI)	Adjusted HR (95% CI)
TC ≥50/IC ≥25	99 (80)	9.8 (5.0-11.5)	58% (47-67)	0.68 (0.52-0.90)	0.71 (0.53-1.04)
TC <50/IC <25	80 (71)	5.5 (3.8-8.3)	49% (37-59)		

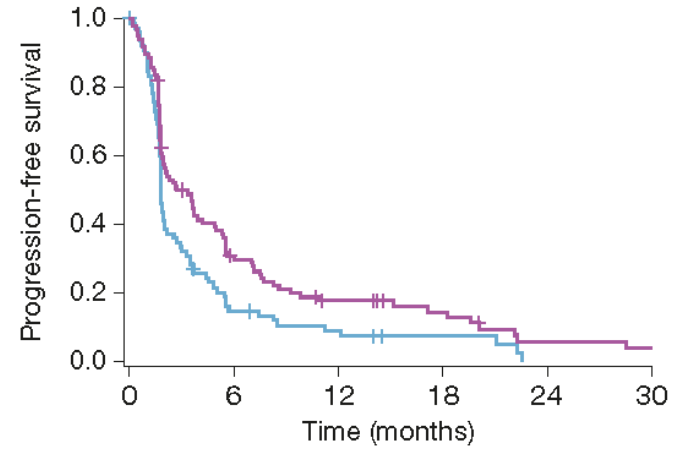


**No. at risk**

TC ≥50/IC ≥25	99	55	36	29	22	16
TC <50/IC <25	80	37	21	11	7	4

(B)

Combined algorithm	<i>N</i> (Events)	Median PFS (mo, 95% CI)	6-mo PFS (95% CI)	Unadjusted HR (95% CI)	Adjusted HR (95% CI)
TC ≥50/IC ≥25	99 (89)	2.8 (2.0-5.0)	18% (11-27)	0.68 (0.52-0.88)	0.69 (0.52-0.91)
TC <50/IC <25	80 (74)	1.9 (1.8-2.1)	9% (4-19)		



**No. at risk**

TC ≥50/IC ≥25	99	28	14	9	3	2
TC <50/IC <25	80	11	6	3	0	0

CI, confidence interval; HR, hazard ratio; IC, immune cell; OS, overall survival; PFS, progression-free survival; TC, tumor cell.

**Supplementary Table S1.** TC PD-L1 expression levels according to HAWK and CONDOR categories.

CONDOR		HAWK	
Scoring bin	Bin contents	Scoring bin	Bin contents
<1%	<1%	25%	25%
≥1%	1–4%	30%	26–34%
≥5%	5–9%	40%	35–44%
≥10%	10–19%	50%	45–54%
≥20%	20–24%	60%	55–64%
		70%	65–74%
		75%	75%
		80%	76–84%
		90%	85–94%
		100%	95–100%

PD-L1, programmed cell death ligand-1; TC, tumor cell.

**Supplementary Table S2.** VENTANA PD-L1 (SP263) assay scoring algorithm for HNSCC.

<b>VENTANA PD-L1 (SP263) assay scoring algorithm for HNSCC</b>	
<b>PD-L1 interpretation</b>	<b>Staining description</b>
PD-L1 status is determined by the percentage of TCs with any membrane staining above background or by the percentage of tumor-associated immune cells (ICs) with staining (IC+) at any intensity above background. The percent of tumor area occupied by any tumor-associated ICs (ICs present; ICP) is used to determine IC+, which is the percent area of ICP exhibiting PD-L1 positive immune cell staining	
High status	PD-L1 status is considered high if any of the following are met: <ul style="list-style-type: none"> <li>▪ ≥50% of TCs exhibit membrane staining; or,</li> <li>▪ ICP &gt;1% and IC+ ≥25%; or,</li> <li>▪ ICP = 1% and IC+ = 100%</li> </ul>
Low/negative status	PD-L1 status is considered low/negative if: <ul style="list-style-type: none"> <li>▪ None of the criteria for PD-L1-high status are met</li> </ul>

IC, immune cell; ICP, ICs present; PD-L1, programmed cell death ligand-1; HNSCC, head and neck squamous cell carcinoma; TC, tumor cell.

**Supplementary Table S3.** Design verification study results and analytical validation (interlaboratory reproducibility) at the TC≥50%/IC≥25% cutpoint.

Study outline	Design	Results	
Reader precision	Cohort previously screened for PD-L1 status; consisted of 100 tissue samples (50 PD-L1-high and 50 PD-L1-low/negative)	Between reader, % (95% CI): APA 98.0% (95.4–100.0) ANA 98.0% (95.4–100.0) OPA 98.0% (95.3–100.0)	Within reader, % (95% CI): APA 98.7% (97.1–99.7) ANA 98.7% (97.1–99.7) OPA 98.7% (97.3–99.7)
Interlaboratory reproducibility	Tested in three laboratories with two readers at each site for 5 non-consecutive days; 28 tissue samples enrolled (14 PD-L1-high and 14 PD-L1-low/negative)	Overall, % (95% CI) PPA 99.0% (97.9–100.0) NPA 98.1% (98.0–98.1) OPA 98.6% (98.0–99.0)	
Cut-slide stability	Four tissue samples sectioned at 4 µm and stored at 2–8°C and 30°C for up to 13 months	Staining results at different storage temperatures and time points up to Month 9 were consistent with results achieved on Day 0. The recommended dating is 7 months.	
Tissue thickness	Four tissue samples sectioned at various thickness (2, 3, 4, 5, 6, 7 µm)	Demonstrated appropriate antibody staining across all thickness tested. The recommend tissue thickness is 4–5 µm.	

ANA, average negative agreement; APA, average positive agreement; CI, confidence interval; IC, immune cell; NPA, negative percent agreement; OPA, overall percent agreement; PD-L1, programmed cell death ligand-1; PPA, positive percent agreement; TC, tumor cell.