

HHS Public Access

Author manuscript *Tob Control.* Author manuscript; available in PMC 2018 November 01.

Published in final edited form as:

Tob Control. 2017 November ; 26(6): 709-719. doi:10.1136/tobaccocontrol-2016-053196.

IMPACT OF NON-MENTHOL FLAVORS IN TOBACCO PRODUCTS ON PERCEPTIONS AND USE AMONG YOUTH, YOUNG ADULTS AND ADULTS: A SYSTEMATIC REVIEW

Li-Ling Huang, PhD, MPH^{*,1}, Hannah M. Baker, MPH², Clare Meernik, MPH², Leah M. Ranney, PhD^{1,2}, Amanda Richardson, PhD, MS¹, and Adam O. Goldstein, MD, MPH^{1,2} ¹Lineberger Comprehensive Cancer Center, University of North Carolina, Chapel Hill

²Tobacco Prevention and Evaluation Program, Department of Family Medicine, School of Medicine, University of North Carolina, Chapel Hill

Abstract

Objective—This systematic review examines the impact of non-menthol flavors in tobacco products on tobacco use perceptions and behaviors among youth, young adults and adults.

Data sources—English-language peer-reviewed publications indexed in four databases were searched through April, 2016.

Study selection—A search strategy was developed related to tobacco products and flavors. Of 1,688 articles identified, we excluded articles that were not English-language, were not peer-reviewed, were qualitative, assessed menthol-flavored tobacco products only and did not contain original data on outcomes that assessed the impact of flavors in tobacco products on perceptions and use behavior.

Data extraction—Outcome measures were identified and tabulated. Two researchers extracted the data independently and used a validated quality assessment tool to assess study quality.

Data synthesis—Forty studies met the inclusion criteria. Data showed that tobacco product packaging with flavor descriptors tended to be rated as more appealing and as less harmful by both tobacco users and nonusers. Many tobacco product users, especially adolescents, reported experimenting, initiating, and continuing to use flavored products because of the taste and variety of the flavors. Users of many flavored tobacco product also showed decreased likelihood of intentions to quit compared to non-flavored tobacco product users.

Contributors

Competing interests None declared.

^{*}Corresponding Author: Li-Ling Huang, PhD, MPH, Center for Regulatory Research on Tobacco Communication, Lineberger Comprehensive Cancer Center, University of North Carolina, Chapel Hill, Chapel Hill, NC 27599, USA, huangl@email.unc.edu, Phone: (919)966-2994.

LH and AG conceptualized and designed the study. LH, CM, HB and LR conducted the data screening, extraction, and analyses. LH led and oversaw the writing of the manuscript, with contributions from CM, HB, LR and AR. AG contributed to the manuscript by providing key information on the study context, suggestions about the analysis approach, and interpretation of results. All authors read, provided comments, and approved the final manuscript.

Conclusions—Flavors in most tobacco products appear to play a key role in how users and nonusers, especially youth, perceive, initiate, progress and continue using tobacco products. Banning non-menthol flavors from tobacco products may ultimately protect public health by reducing tobacco use, particularly among youth.

INTRODUCTION

In 2010, World Health Organization Framework Convention on Tobacco Control guidelines recommended restrictions or bans on flavors in tobacco products and recognized that "masking tobacco smoke harshness with flavours contributes to promoting and sustaining tobacco use" and that "there is no justification for permitting the use of ingredients, such as flavouring agents, which help make tobacco products attractive."[1] Jurisdictions (including cities, states/provinces and countries) around the world have taken legislative measures to regulate flavors in tobacco products with different levels of restrictions to reduce tobacco product attractiveness, especially among youth. The 2009 U.S. Family Smoking Prevention and Tobacco Control Act (FSPTCA) banned cigarettes containing non-menthol flavorings, [2] a step that other global entities, including the European Union (EU), Australia, and France have also taken. Other countries, such as Canada and Brazil, have extended, or are in the process of extending, flavor bans to include other tobacco products and even menthol flavor.[3]

The passage of the FSPTCA was influenced by data showing that candy- and fruit-flavored cigarettes may be marketed to selectively appeal to and attract younger consumers.[4–6] An examination of tobacco industry documents outlines perceived benefits of flavored products to consumers, including pleasing aromas and aftertaste, increased excitement about the flavors and smoking enjoyment, and a "high curiosity to try factor".[4] Flavoring was determined as one of the key factors underlying the growth in smokeless tobacco sales from 2005 to 2011, accounting for 59.4% of the total growth in moist snuff sales alone.[7] Due to the reported rapid rise of novel tobacco products and the concern over their effects on public health, the U.S. Food and Drug Administration (FDA) finalized a rule in May 2016 to extend its authority over all tobacco products (also known as the "deeming rule").[8] FDA cited the high prevalence of flavored tobacco use among youth and young adults as a reason for extending their authority over other tobacco products.[8] However, FDA has not banned flavors in non-cigarette tobacco products in the final deeming rule but intends to issue a proposed product standard for prohibiting flavored cigars, including cigarillos and little cigars.[9]

Despite recent bans on flavored cigarettes in some countries, the marketing and sale of flavored cigarettes still occurs in many countries. Further, the marketing and sale of exempted flavored non-cigarette tobacco products is still broadly allowed, and the tobacco industry continues to introduce new flavors in non-cigarette products into the market.[10] Use of flavored non-cigarette tobacco products remains high. For example, in 2014, approximately 12% of U.S. middle- and high-school students used flavored tobacco products in the past 30 days,[11] and a 2012 study found that 19% of U.S. young adults reported past 30-day use of flavored tobacco products.[12] Prevalence of flavored tobacco

Understanding the impact of flavoring on tobacco use is a research priority outlined by FDA Center for Tobacco Products,[14] and it is an area of interest for tobacco researchers and government bodies worldwide.[15] While FDA and its affiliated Tobacco Products Scientific Advisory Committee have investigated the effect of menthol flavoring on public health[16, 17], more limited work has investigated the impact of non-menthol flavoring on youth and adult perceptions, initiation, use, and cessation of diverse tobacco products.

A recent systematic review examined the use of and attitudes toward non-menthol flavored tobacco products[18] but its scope was limited to U.S. studies only, and only studies prior to September 2013 were included.[18] While this review did examine the prevalence of flavored tobacco use and the relationships between flavored tobacco use and age, it did not critically examine the role that non-menthol flavoring plays in tobacco use behaviors, such as initiation and cessation, and whether the flavoring in tobacco products specifically affects these relationships. Given the rapid pace at which the marketplace and research on flavored tobacco products are evolving, and the interest of the topic and robust evidence to domestic and international policy-makers, we conducted a systematic review of articles published through April 2016 to investigate the role of non-menthol flavored tobacco products in attitudes, perceptions, intentions, use, and cessation of tobacco products in the U.S. and globally.

METHODS

Eligibility Criteria

Eligibility criteria of participants included populations of any age, race, sex, ethnicity, or country. We excluded the following types of articles: those that were not English-language; were not peer-reviewed; did not contain original data about flavored tobacco products; did not address the impact of flavors on tobacco product perceptions and use behaviors; were related to smoking marijuana; and limited findings to menthol flavored tobacco products only. For this paper, we excluded articles that used qualitative study designs.

Type of Outcome Measures and Intervention

Our outcome measures included reasons for using flavored tobacco products; perceptions about product taste, appeal, and health risks; expectancies and beliefs; intention to try; intention to quit; use behaviors including experimentation, initiation, preference, and progression to regular use, dual or poly tobacco use; and cessation.

Data sources and study selection

One author (HMB) conducted searches of PubMed, Embase, PsycINFO, and CINAHL during March 2015. A general search strategy was developed using Boolean language to connect variants of words related to tobacco products and use and flavor for PubMed¹, which was translated to match the search string requirements for other databases. To supplement the database search, two authors (CM and HMB) conducted a manual search of

the reference lists in each of the included articles. In September 2015, authors conducted a second search using the same search strings and databases to include articles published and indexed after the initial search. A total of 2,013 articles resulted from searching the four databases during the initial search (March 2015) (Figure 1). After authors removed duplicates, 1,404 articles remained for title and abstract review. The second search (September 2015), identified 88 additional articles for title/abstract review after deduplication. Due to the rapid pace of research on flavored tobacco products, a third search was conducted in April 2016. This search identified 196 articles for title/abstract review after removing duplicates. Two authors (CM and HMB) reviewed the full text of articles eligible for full text screening. A third author (LH) resolved any discrepancies on inclusion decisions. In total, 122 full-text articles from the databases were assessed for eligibility, along with an additional 16 articles using the same eligibility criteria through the manual search of references. Eighty articles were excluded because they did not include original data (n=17), did not have data on the specified outcomes (n=58), were only on menthol (n=1), or were duplicates to the previous searches (n=4). 18 articles with a qualitative study design were further excluded from analysis. A total of 40 articles were included in the final analysis. The study selection processes, including reasons for exclusion at the full-text review phase, are illustrated in Figure 1.

Data extraction and synthesis

Two authors (CM and LH) independently extracted data using a pilot-tested data extraction sheet, which assessed study aim, type of flavored tobacco product, characteristics of study populations and study design, and main results and findings related to the impact of flavors in tobacco products. We used a validated quality assessment tool (QATSDD) to examine the quality of quantitative studies with a diverse range of research designs.[19] Studies were scored on a 4-point scale from 0 (did not address criteria at all) to 4 (completely addressed criteria), with specified guidance to inform scorers based on the level of detail provided by study authors.[19] Specific scores were not used for inclusion/exclusion or used in any analysis. Rather, the tool was used to provide a valuable overall assessment of the general quality of included studies from which our conclusions our based. To ensure agreement in data extraction and quality assessment, two authors (CM and LH) reviewed and extracted a sample of the same five articles and resolved discrepancies through an iterative approach of discussion. We created evidence tables using pertinent information extracted from each study, and we grouped the results by outcome measures. Due to the heterogeneity in outcomes across studies, a meta-analysis was not conducted.

¹Final PubMed search string: (electronic cigarettes[mesh] OR tobacco products[mesh] OR smoking[mesh]) AND flavoring agents[mesh] OR (((smoke OR smoker OR smokers OR smokes OR smoking OR smoking OR cigarette OR cigarettes OR cigar OR cigars OR cigarillos OR cigarillo OR hookahs OR hookah OR waterpipe OR waterpipes OR narghile OR narghiles OR argila OR argiles OR tobacco OR tobaccos OR cigar* OR smoke* OR tobacco* OR ends OR "electronic nicotine delivery system*" OR vape OR vapor OR vapour OR vapours OR vapors OR vapors OR vaping OR snus OR pipe OR pipes OR "e-cigarette" OR "ecigarettes" OR bidi OR bidis OR kretek OR kreteks OR chewing tobacco OR snuff OR shisha OR "water pipe" OR "water pipes" OR goza OR narkeela OR "hubble bubble" OR hukkah OR hukkas OR hukka OR argileh) AND (flavor OR flavor* OR flavour OR flavour* OR flavors OR flavoring OR flavoring OR flavorings OR flavorings OR flavourad OR flavoring OR flavorings OR flavoring OR flavoring OR flavoring OR flavoring OR flavorates)) OR (kretek OR kreteks OR bidi OR bidis))

RESULTS

Over half of the 40 included studies were conducted in the U.S (Table 1), and most studies (90%) were published between 2010 and 2015. The majority of the studies used cross-sectional data, with two studies using a longitudinal design.[25] Table 1 lists product types examined and relevant outcomes for included studies. Descriptions of study design and main findings are provided in Table 2 (more detailed results of included studies in the Supplementary Table).

Taste, Appeal, Risk Perceptions

Eleven studies examined taste, appeal, and perceived risk for flavored tobacco products. Four studies with similar study designs assessed the impact of cigarette packaging descriptors with and without flavors among girls and young women in Brazil, [20] Canada, [21] the United Kingdom (UK), [22] and the U.S. [23] Results indicated that removing flavor descriptors from packs significantly reduced measures of taste[20–23] and appeal.[20–22] Further, two of the studies found that packs with flavor descriptors were more likely to be rated as lower health risk than packs without descriptors[22], and young girls were significantly more likely to rate packs with flavor descriptors as less harmful than young women.[20] Similarly, a smokeless tobacco packaging study of 1000 participants in the U.S. found that among those who reported a difference between packaging elements on their product opinions, more youth and young adults perceived the pack with flavor descriptors as having better taste and as more appealing compared to the pack without flavor descriptors. [24] Young adults were also more likely than older adults to report that packs without flavor descriptors would deliver more dangerous chemicals than those with flavor descriptors.[24] A longitudinal study with large numbers of participants from the U.S., Mexico, and Australia examined cigarette brands with flavor capsules and found that, compared to adult smokers of regular non-flavored cigarettes, adults who preferred brands with flavor capsules viewed their variety of cigarettes as having better taste, as more appealing and less harmful (except Australian smokers) than other brand varieties.[25] A UK study of 1205 adolescents assessed the impact of electronic cigarette (e-cigarette) flavor descriptors on perceptions of product harm and also found perceptions of harm differed depending on the flavors.[26] Tobacco flavored e-cigarettes were perceived as being more harmful while cherry and candy floss flavors were perceived as less harmful.[26] An online study conducted among 915 Canadians aged 16 years and older found that flavors accounted for 36% of consumers' overall perceptions of reduced harm about e-cigarettes, as equally influential as health warnings (35%), while other product attributes such as nicotine content and price were less influential in perceived reduced harm.[27] Younger smokers and nonsmokers particularly perceived cherry or coffee flavored e-cigarettes as less harmful, while older smokers indicated tobacco flavor with less harm.[27] In a UK study of 471 e-cigarette and cigarette nonusers, aged 11-16 years, flavored e-cigarette advertisements were more appealing than non-flavored e-cigarette advertisements.[28] A study of 689 U.S. adolescents cited flavors as one of the reasons why they perceived hookah to be safer or less addictive than cigarettes. [29] However, a small U.S. study of 20 college smokers did not detect an appreciable difference in harshness or irritation between flavored and non-flavored cigarettes.[30]

Preference

Ten studies examined preference for flavored tobacco products. One U.S. study of 4780 middle and high school students found that preference for sweet e-cigarette flavors was high, with most lifetime and current e-cigarette users reporting they preferred sweet flavors compared to menthol and tobacco flavors when they smoked e-cigarettes.[31] A UK study of 1205 adolescents also found that fruit, sweet and coffee flavors in e-cigarettes were perceived as more likely to be tried by young never smokers compared to tobacco flavor, and these flavors were perceived as more likely to be used or tried by young never smokers than adult smokers trying to quit smoking.[26] Three studies among adult e-cigarette users reported that the variety of flavor choices was rated as important by the majority of users (85.4%) and influenced device choice; [32] most users (72%) preferred vaping nontraditional flavors such as fruity and candy/nuts to traditional flavors (i.e., menthol or tobacco);[33] and former cigarette smokers were more likely to use fruit and sweet flavors. [34] Similarly, a U.S. study of 6678 participants reported a clear preference among youth, young adults, female and black cigar smokers for cigar brands that produce flavored varieties.[35] Many current adult cigarette smokers (33%) in 27 EU countries, particularly female smokers, reported specific sweet, menthol or fruity flavors as important in their cigarette brand preference.[36] Preference for flavor capsule cigarette brands has significantly risen in recent years in Mexico and Australia, particularly among young adults (though the majority of the flavor capsule varieties reported refer to menthol).[25] But a U.S. study of 20 college smokers did not find a relationship between preference and whether the brand of cigarette was flavored or non-flavored.[30] An online study of 367 U.S. college hookah users found that participants preferred fruit-flavored varieties to tobacco flavor.[37] Further, flavor accounted for almost two-thirds of the hookah use decision, compared to price (22%) and nicotine content (13%).[37]

Expectancies and Beliefs

Six studies examined expectancies and beliefs of flavored tobacco products that influence consumers' decisions. An online study conducted among 915 Canadians found that flavors in e-cigarettes had a moderate influence (25%) on judgments of product efficacy in quitting smoking compared to other product attributes such as nicotine content (10%), price (26%)and health warnings (39%).[27] Another online U.S. study of 765 adult smokers that estimated the value smokers placed on attributes of e-cigarettes found that removing the attribute "coming in flavors" significantly reduced the price smokers were willing to pay among e-cigarette-only users.[38] Among 424 U.S. college students, Camel Exotics (flavored cigarettes) produced greater positive expectancies than did Camel Lights (nonflavored cigarettes), with the strongest difference among susceptible/experimenters.[39] In addition, participants rated Camel Lights more negatively than Camel Exotics; this relationship held true across nonsmokers, susceptible/experimenters and regular smokers. A cigarette packaging study among 253 high school students in the U.S. found that flavor descriptors led to more positive beliefs about the hedonic qualities (e.g., enjoyable, relaxing, good tasting) of brands than the traditional descriptors, although this interaction was only significant among high sensation seekers. [40] A study of 81 adult e-cigarette users in four countries found that the most frequently cited positive feature of e-cigarettes was their taste and variety of flavors (18% of total open-ended comments).[41] In one study of 447 young

adults in India that assessed perception of hookah use, 36.8% of hookah users indicated that hookah "contains pleasant flavors", significantly higher than non-users (24.6%).[42]

Reasons for Use

Seven studies addressed reasons for using flavored tobacco products. In a U.S. study of 13,651 adolescents, product flavoring was consistently reported as the most common reason for use across all product types, including e-cigarettes (81.5%), hookah (78%), cigars (73.8%), smokeless tobacco (69.%) and snus pouches (67.2%).[43] An online study of 1567 adults found that a majority of e-cigarette users (60%) and one-third of nonusers reported reasons or interest for using e-cigarettes because "they come in appealing flavors" and "I like experimenting with various flavors".[44] This study also found that flavors were a common reason for discontinued use of e-cigarettes among former e-cigarette users because they "don't like the flavor(s)".[44] In an online study of 1095 Canadians, "they taste good" was a more common reason for using e-cigarettes cited by younger non-smokers (32.3%) and smokers (18.4%) than by older smokers (6.5%).[45] In a U.S. study of 9301 adults, 55.5% of daily e-cigarette users, 50.4% of infrequent e-cigarette users (1-5 days in past 30 days) and 41.9% of intermediate e-cigarette users (6–29 days in past 30 days) reported the availability of flavors (not including menthol) as a reason to use e-cigarettes while cutting down on other tobacco products was the most common reason cited for e-cigarette use among daily (91%) and intermediate (84.6%) users.[46] In an online U.S. study of 3878 adults, 8% of e-cigarette users reported flavors as a reason for first trying e-cigarettes compared to 53% of respondents reporting first using e-cigarettes out of curiosity, and 30% reporting first using them because they wanted to quit or reduce smoking.[47] In an urban sample of 133 Canadian young adults, the primary reason reported for smoking cigarillos was because of the flavor (56%).[48] Among a convenience sample of 642 youth in Massachusetts, only 1% reported using bidis instead of cigarettes because of the flavor, but 23% said bidis tasted better than cigarettes.[49]

Intention to Try/Initiation

Twelve studies assessed intention to try or initiation of flavored tobacco products. In a U.S. study of 13,651 adolescents, the majority of ever users (80.8%) reported that the first product they had used was flavored, including hookah (88.7%), e-cigarettes (81.0%), snus pouches (81.2%), smokeless tobacco excluding snus (68.9%), any cigar type (65.4%) and cigarettes (50.1%).[43] The majority of past 30-day users (79.8%) also reported that the products used were flavored.[43] One U.S. study of 468 adult users reported a majority (60%) of participants' first smokeless tobacco product used was mint flavored.[50] A crosssectional study in the EU found that though few ever adult cigarette smokers (1.4%) reported specific flavors as being important in their initial smoking, flavors were significantly associated with initial smoking in younger smokers ages 15-24.[36] Among U.S. adolescents and young adults, flavored cigarette brands led to higher trial intentions compared to non-flavored cigarette brands in two different studies.[39, 40] In an online study of 915 Canadians aged 16 years and older, flavor accounted for 24% of consumers' intentions to try e-cigarettes, showing a moderate influence compared to other product attributes.[27] Younger smokers and nonsmokers were particularly interested in trying cherry flavored e-cigarettes while older smokers indicated greater interested in trying

tobacco flavor.[27] A U.S. study of 1157 adolescent and young adult ever e-cigarette users found that the availability of flavors was a primary reason for experimentation with the product, particularly among high school students compared to college students.[51, 52] An online study of 1095 Canadians showed that younger non-smokers were less likely to try a flavored e-cigarette than younger smokers and older smokers.[45] In a UK study of 471 ecigarette and cigarette nonusers aged 11-16 years, flavored e-cigarette advertisements elicited greater interest in buying and trying e-cigarettes than non-flavored e-cigarette advertisements, but the appeal of using e-cigarettes was low for both sets of advertisements. [28] A U.S. study of 228 male adolescents found that their willingness to try e-cigarettes compared to plain varieties did not differ based on flavor status, although virtually none of the males (<1%) had tried e-cigarettes previously. An online European study, financially underwritten by an e-cigarette users advocacy group, reported that initiating e-cigarette use to enjoy the variability of flavors was ranked as a 3 on a 5-point scale from 1 (not important) to 5 (most important).[53] A U.S. online study, financially supported by a company that markets e-cigarettes, reported that non-smoking teens interest in trying e-cigarettes did not vary by flavor, but adult smoker interest did.[54]

Progression to Regular Use

Two studies examined the impact of flavored tobacco on the progression from tobacco initiation to regular use of flavored products.[50, 55] A U.S. study that used data from five separate studies of adult smokeless tobacco users at various stages of reducing or quitting tobacco found that among smokeless tobacco users who started using mint-flavored products, 64.4% reported current use of flavored products, whereas 48.7% of those who started using non-flavored products continued to use non mint-flavored products.[50] A nationally representative sample of 29,296 high school students from the Canadian Youth Smoking Survey reported a strong association between flavored tobacco use and being a current cigar, cigarillo, or little cigar smoker.[55] Respondents who reported ever using flavored tobacco were more likely to currently use cigars, cigarillos or little cigars compared to respondents who had never used flavored tobacco products.[55] It should be noted that the two studies used cross sectional data to examine progression to regular use.

Dual/Poly Use

Three studies assessed the role of flavors in dual or poly use of tobacco products. One survey among 24,658 middle and high school students in the U.S. assessed the association between types of use (singular tobacco product vs. multiple tobacco products) and found that among current cigarette smokers, use of flavored products was significantly associated with dual and poly tobacco use.[56] Another study found that cigar brands offering flavored varieties were preferred more by cigar smokers who were also current cigarette smokers.[35] A Canadian study of 17,396 young never smokers found that those who had ever tried or tried a flavored tobacco product in the past 30 days had significantly higher odds of being susceptible to cigarette smoking.[57]

Quit Intention and Quitting Behavior

Four studies assessed flavored tobacco use and intention to quit. A study of 18,866 U.S. middle and high school students found that flavored cigar (59.7%) and cigarette (49.3%)

users had a higher prevalence of not thinking about quitting than non-flavored cigar (18.4%) and cigarette (9.8%) users.[58] Similarly, a study in Poland of 2254 adult users reported that females who smoked flavored cigarettes were less likely to intend to quit than females who smoked non-flavored cigarettes.[59] U.S. adult e-cigarette users who reported vaping non-tobacco and non-menthol flavors were more likely to have quit smoking than e-cigarette users who vaped traditional flavors.[33] One study of adult e-cigarette users, financially underwritten by an e-cigarette user advocacy group, reported that the variability of e-cigarette flavors was an important factor in reducing or quitting smoking and a greater number of flavors regularly used was associated with smoking abstinence among dedicated long-term e-cigarette users.[34]

Risk of Bias Assessment

Most studies were rated highly in terms of having explicit aims and objectives, description of research setting and fit between stated research question and method of data collection (see QATSDD scores in Table 3). However, a majority of studies did not report an explicit theoretical framework, evidence of sample size consideration, and statistical assessment of reliability and validity of measurement tools. Several studies failed to adequately address fit between stated research question and method of data collection (scored at 1 or below).[34, 50, 54] It is important to note that studies may have received a low score simply because a certain criteria was not described in detail in the manuscript, even though the study authors may have considered it (e.g., power calculations for sample size consideration often not reported due to word constraints). Three studies were financially supported by e-cigarette companies or advocacy groups of e-cigarette users.[34, 53, 54]

DISCUSSION

This systematic review highlights and extends in important ways what policy-makers and public health practitioners strongly suspect: flavors play a key role in influencing perceptions and multiple tobacco use patterns about most tobacco products, particularly for adolescents. Flavors in tobacco products seem to have a universal and rather strong appeal to youth and young adults interested in initiating tobacco use or experimenting with different products due to the variety and availability of flavors [20, 24, 27, 28, 35, 43, 51], are reported as a reason for using most tobacco products[37, 43, 44, 46-49], and appear to play a more important role in use of e-cigarettes, hookah, little cigars and cigarillos among younger people.[43, 48] The availability of non-menthol flavored tobacco products and their appeal to adolescents have the potential to undermine progress gained on reducing tobacco use.[8] Flavored tobacco products were perceived as having better taste and were more appealing by users and nonusers, especially among younger age groups. [20-25] Flavored tobacco products were also perceived as less risky or harmful, and these perceptions potentially interact with age, with younger participants appearing more likely to believe that flavored products were less harmful compared to non-flavored products. [22, 24-27] Tobacco product users and nonusers showed a clear preference for sweet, fruit-flavored varieties over traditional tobacco flavors. [25, 31–33, 35–37], and flavors give tobacco products higher positive expectancies and beliefs about hedonic qualities, product features and values that may influence consumers' decisions more than non-flavored tobacco products. [27, 38–42]

Not surprisingly, given the strong impact of flavors in perceptions of tobacco products, flavors were associated with progression to regular use and dual and poly use of tobacco products. Tobacco users tended to switch to flavored products and maintain multiple flavored products.[35, 50, 55–57] Finally, results from this review showed that use of flavored tobacco products, such as cigarettes and cigars, may be associated with lower quit intentions.[58, 59] However, two e-cigarette studies, one funded by a user advocacy group, found that flavors in e-cigarettes may help adult e-cigarette users in quitting cigarette smoking.[33, 34]

Our systematic review significantly expands on a recent systematic review by Feirman, et al. of U.S. studies published through 2013.[18] Our review includes articles that critically summarized data for the first time on the role of flavors in tobacco use perceptions as well as tobacco use behaviors. We specifically examined flavors as being related to taste, appeal, risk perceptions, preference, reasons for use, intention to try, initiation, progression to regular use, dual/ploy use, quit intention and quitting behavior. Our review also includes 17 non-U.S. studies and 26 new studies published between 2014 and 2016 alone. While there did not appear to be any appreciable difference between the results of U.S. versus non-U.S. studies, it is important to note that most of the non-U.S. studies were conducted in highly developed countries with moderate to strong tobacco regulatory frameworks, such as Canada and the U.K.

The relevance of this new systematic review on public policy in the U.S. and internationally is significant and immediate. First, as the majority of countries have no ban on any flavored tobacco product, results from this systematic review support the rationale for global regulations on non-menthol flavored tobacco products in order to positively impact public health outcomes related to reduced tobacco use. Second, it addresses in the U.S. the FDA's need for data on the role of certain flavored products in supporting reduction in or abstinence from the use of combustible tobacco products, as well as data on the role of flavored products in youth initiation use, as stated in the final deeming rule. Third, this research may help inform countries, such as Brazil, that have banned all tobacco flavors but face litigation from the tobacco industry. Fourth, it may strengthen efforts of local jurisdictions that have enacted more comprehensive bans on flavored tobacco products, such as New York City; such bans led to significant reductions in ever use of flavored tobacco products, from 20% in 2010 to 16% in 2013.[60]

Finally, this review may help some countries in strengthening their existing regulations. For instance, the 2010 Canadian Bill C-32, the Cracking Down on Tobacco Marketing Aimed Youth Act, prohibited the sale of all flavored cigarettes, little cigars and cigarillos, and blunt wraps that weighed less than 1.4 grams, with an exemption for menthol flavoring. The prevalence of flavored tobacco product use among Canadian high school students remained high even after the enactment of this legislation, in part because the tobacco industry reformulated flavored cigarillos to circumvent the bill (e.g., increased the product's weight to more than 1.4 grams). Bill C-32 also exempted many categories of tobacco products from regulation (e.g., pipe tobacco, smokeless tobacco and cigars).[61] In 2015, two Canadian provinces extended existing flavor bans on the sale of flavored tobacco products to include those with menthol flavors, but with exemptions for pipe tobacco and some cigars.[62] This

review can be helpful for jurisdictions in formulating more comprehensive and effective bans.

Our review has several limitations. This review did not include grey literature or non-English language articles, leading to the possibility that some relevant results could be missed. The inclusion of grey literature may have expanded the scope of the results and provided additional evidence that has not yet been published. While we assessed the risk of bias in individual studies using a validated tool, we did not set minimum threshold for study quality a priori, and we included several e-cigarette industry or advocacy user funded studies.[34, 53, 54] Caution should exist in extrapolating results from studies that scored lower in study quality. There also appeared to be a lack of homogeneity in the measures used in each study. Measures of perceptions and use behaviors varied across studies, and established reliability and validity measures are lacking. Invalidated measures may fail to adequately assess what needs to be measured and/or bias results.

Future research may elucidate specific mechanisms underlying the role of flavors in tobacco use perceptions and behaviors; many studies included in this review were not designed to assess flavors as the major predictor variable (Table 2). This resulted in some studies lacking power to detect differences in measures between flavored and non-flavored conditions (see Supplementary Table), thus causing our systematic review to likely underestimate the findings of flavors' impact due to non-significant results. The majority of studies used crosssectional data and did not assess the impact of flavors on behavioral outcomes, such as continued use and abstinence; longitudinal research could examine changes over time in use patterns of tobacco products. Future research is also needed in countries that are not represented in this review, including those with weak tobacco regulatory frameworks, to fill the knowledge gap regarding the role of tobacco flavors in other populations and cultures, as products may differ greatly across countries because of sociocultural difference (e.g. smokeless tobacco in the U.S. is a different product than it is Southeast Asia). As the number of studies examining e-cigarettes and cigarettes included in this review far outweighed the number of studies examining other tobacco products, research examining different products and in different countries may help to elucidate the role that flavor plays in each identified behavioral outcome. Finally, our review did not examine the impact of menthol flavors on outcomes. A previous report of the Tobacco Product Scientific Advisory Committee found sufficient evidence that menthol flavorings in cigarettes increased experimentation and regular smoking and decreased the likelihood of smoking cessation compared to non-menthol cigarettes, findings similar to that of our review on non-menthol flavorings.[17] Future reviews should examine the literature on menthol flavorings to determine if the impact of menthol flavoring is the same as or different from other flavors in diverse tobacco products, particularly given the fact that menthol flavored cigarette smokers account for one third of all cigarette smokers in the U.S., and menthol flavored cigarette use has increased or remained stable despite significant decreases in non-menthol cigarette use. [63, 64]

CONCLUSIONS

While further exploration of the impact that flavors have on tobacco use and perceptions are needed, existing evidence provides a rationale for banning non-menthol flavoring in most tobacco products and thereby maximally protecting youth and other tobacco users enticed by flavors from tobacco use around the world. Further research examining flavored tobacco products should include the specification of the flavors' impact on tobacco use behaviors and perceptions, use standardized and validated measures, and adopt longitudinal research designs to measure changes, especially behavioral outcomes, over time in relation to flavors.

Supplementary Material

Refer to Web version on PubMed Central for supplementary material.

Acknowledgments

Funding

Research reported in this publication was supported in part by grant number P50CA180907 from the National Cancer Institute and FDA Center for Tobacco Products (CTP). The content is solely the responsibility of the authors and does not necessarily represent the official views of the NIH or the Food and Drug Administration.

References

- 1. Conference of the Parties to the WHO Framework Convention on Tobacco Control. Partial Guidelines for Implementation of ARticles 9 and 10 of the WHO Framework Convention on Tobacco Control. 2010
- 2. [Accessed November 15, 2015] 1256-111th HR. Family Smoking Prevention and Tobacco Control Act. 2009. www.govtrack.us/congress/bills/111/hr1256/text
- 3. Tobacco Control Legal Consortium. How Other Countries Regulate Flavored Tobacco Products. 2015. http://publichealthlawcenter.org/sites/default/files/resources/International-Restrictions-on-Flavored-Tobacco-2015.pdf. Accessed
- 4. Carpenter CM, Wayne GF, Pauly JL, et al. New cigarette brands with flavors that appeal to youth: tobacco marketing strategies. Health Affairs. 2005; 24(6):1601–10. DOI: 10.1377/hlthaff.24.6.1601 [PubMed: 16284034]
- Klein SM, Giovino GA, Barker DC, et al. Use of flavored cigarettes among older adolescent and adult smokers: United States, 2004–2005. Nicotine Tob Res. 2008; 10(7):1209–14. DOI: 10.1080/14622200802163159 [PubMed: 18629731]
- Lewis MJ, Wackowski O. Dealing with an innovative industry: a look at flavored cigarettes promoted by mainstream brands. Am J Public Health. 2006; 96(2):244–51. DOI: 10.2105/AJPH. 2004.061200 [PubMed: 16380563]
- Delnevo CD, Wackowski OA, Giovenco DP, et al. Examining market trends in the United States smokeless tobacco use: 2005–2011. Tob Control. 2014; 23(2):107–12. DOI: 10.1136/ tobaccocontrol-2012-050739 [PubMed: 23117999]
- 8. Food and Drug Administration. [Accessed November 15, 2015] Deeming Tobacco Products To Be Subject to the Federal Food, Drug, and Cosmetic Act, as Amended by the Family Smoking Prevention and Tobacco Control Act; Regulations on the Sale and Distribution of Tobacco Products and Required Warning Statements for Tobacco Products. 2014. www.federalregister.gov/articles/ 2014/04/25/2014-09491/deeming-tobacco-products-to-be-subjectto-the-federal-food-drug-andcosmetic-act-as-amended-by-the
- Food and Drug Administration. [Accessed October 4, 2016] TAB B 2014-850 Deeming Final Rule Redline Changes. 2016. https://www.regulations.gov/document?D=FDA-2014-N-0189-83193

- Zhu SH, Sun JY, Bonnevie E, et al. Four hundred and sixty brands of e-cigarettes and counting: implications for product regulation. Tob Control. 2014; 23(Suppl 3):iii3–9. DOI: 10.1136/ tobaccocontrol-2014-051670 [PubMed: 24935895]
- Corey CG, Ambrose BK, Apelberg BJ, et al. Flavored Tobacco Product Use Among Middle and High School Students - United States, 2014. MMWR Morb Mortal Wkly Rep. 2015; 64(38):1066– 70. DOI: 10.15585/mmwr.mm6438a2 [PubMed: 26421418]
- Villanti AC, Richardson A, Vallone DM, et al. Flavored tobacco product use among U.S. young adults. Am J Prev Med. 2013; 44(4):388–91. DOI: 10.1016/j.amepre.2012.11.031 [PubMed: 23498105]
- Minaker LM, Ahmed R, Hammond D, et al. Flavored tobacco use among Canadian students in grades 9 through 12: prevalence and patterns from the 2010–2011 youth smoking survey. Prev Chronic Dis. 2014; 11:E102.doi: 10.5888/pcd11.140094 [PubMed: 24945240]
- Food and Drug Administration. [Accessed November 15, 2015] Center for Tobacco Products, Food and Drug Administration: Research Priorities. 2012. www.fda.gov/downloads/TobaccoProducts/ NewsEvents/UCM293998.pdf
- 15. Parliament of Canada. An Act to amend the Tobacco Act. 2009. http://www.parl.gc.ca/ HousePublications/Publication.aspx? Pub=Bill&Doc=C-32_4&Language=&Mode=1&Parl=40&Ses=2&File=4. Accessed
- 16. Tobacco Products Scientific Advisory Committee. Menthol Cigarettes and Public Health: Review of the Scientific Evidence and Recommendations. 2011. www.fda.gov/downloads/ AdvisoryCommittees/Committees/MeetingMaterials/ TobaccoProductsScientificAdvisoryCommittee/UCM269697.pdf. Accessed
- Food and Drug Administration. [Accessed November 15, 2015] Preliminary scientific evaluation of the possible public health effects of menthol versus nonmenthol cigarettes. 2013. www.fda.gov/ downloads/UCM361598.pdf
- Feirman SP, Lock D, Cohen JE, et al. Flavored tobacco products in the United States: a systematic review assessing use and attitudes. Nicotine Tob Res. 2015; doi: 10.1093/ntr/ntv176
- Sirriyeh R, Lawton R, Gardner P, et al. Reviewing studies with diverse designs: the development and evaluation of a new tool. J Eval Clin Pract. 2012; 18(4):746–52. DOI: 10.1111/j. 1365-2753.2011.01662.x [PubMed: 21410846]
- White CM, Hammond D, Thrasher JF, et al. The potential impact of plain packaging of cigarette products among Brazilian young women: an experimental study. BMC Public Health. 2012; 12:737.doi: 10.1186/1471-2458-12-737 [PubMed: 22943135]
- 21. Doxey J, Hammond D. Deadly in pink: the impact of cigarette packaging among young women. Tob Control. 2011; 20(5):353–60. DOI: 10.1136/tc.2010.038315 [PubMed: 21478476]
- Hammond D, Daniel S, White CM. The effect of cigarette branding and plain packaging on female youth in the United Kingdom. J Adolesc Health. 2013; 52(2):151–7. DOI: 10.1016/j.jadohealth. 2012.06.003 [PubMed: 23332478]
- Hammond D, Doxey J, Daniel S, et al. Impact of female-oriented cigarette packaging in the United States. Nicotine Tob Res. 2011; 13(7):579–88. DOI: 10.1093/ntr/ntr045 [PubMed: 21486994]
- 24. Adkison SE, Bansal-Travers M, Smith DM, et al. Impact of smokeless tobacco packaging on perceptions and beliefs among youth, young adults, and adults in the U.S: findings from an internet-based cross-sectional survey. Harm Reduct J. 2014; 11:2.doi: 10.1186/1477-7517-11-2 [PubMed: 24433301]
- 25. Thrasher JF, Abad-Vivero EN, Moodie C, et al. Cigarette brands with flavour capsules in the filter: trends in use and brand perceptions among smokers in the USA, Mexico and Australia, 2012– 2014. Tob Control. 2015; doi: 10.1136/tobaccocontrol-2014
- 26. Ford A, MacKintosh AM, Bauld L, et al. Adolescents' responses to the promotion and flavouring of e-cigarettes. International Journal of Public Health. 2015; :1–10. DOI: 10.1007/ s00038-015-0769-5
- Czoli CD, Goniewicz M, Islam T, et al. Consumer preferences for electronic cigarettes: results from a discrete choice experiment. Tob Control. 2015; tobaccocontrol-2015-052422. doi: 10.1136/ tobaccocontrol-2015-052422

- Vasiljevic M, Petrescu DC, Marteau TM. Impact of advertisements promoting candy-like flavoured e-cigarettes on appeal of tobacco smoking among children: an experimental study. Tob Control. 2016; tobaccocontrol-2015-052593. doi: 10.1136/tobaccocontrol-2015-052593
- 29. Smith JR, Novotny TE, Edland SD, et al. Determinants of hookah use among high school students. Nicotine Tob Res. 2011; 13(7):565–72. DOI: 10.1093/ntr/ntr041 [PubMed: 21454909]
- O'Connor RJ, Ashare RL, Cummings KM, et al. Comparing smoking behaviors and exposures from flavored and unflavored cigarettes. Addictive Behaviors. 2007; 32(4):869–74. DOI: 10.1016/ j.addbeh.2006.06.009 [PubMed: 16839697]
- Krishnan-Sarin S, Morean ME, Camenga DR, et al. E-cigarette use among high school and middle school adolescents in Connecticut. Nicotine Tob Res. 2014; doi: 10.1093/ntr/ntu243
- Yingst JM, Veldheer S, Hrabovsky S, et al. Factors associated with electronic cigarette users' device preferences and transition from first generation to advanced generation devices. Nicotine Tob Res. 2015; 17(10):1242–46. DOI: 10.1093/ntr/ntv052 [PubMed: 25744966]
- Tackett AP, Lechner WV, Meier E, et al. Biochemically verified smoking cessation and vaping beliefs among vape store customers. Addiction. 2015; 110(5):868–74. DOI: 10.1111/add.12878 [PubMed: 25675943]
- 34. Farsalinos KE, Romagna G, Tsiapras D, et al. Impact of flavour variability on electronic cigarette use experience: an internet survey. Int J Environ Res Public Health. 2013; 10(12):7272–82. DOI: 10.3390/ijerph10127272 [PubMed: 24351746]
- Delnevo CD, Giovenco DP, Ambrose BK, et al. Preference for flavoured cigar brands among youth, young adults and adults in the USA. Tob Control. 2015; 24(4):389–94. DOI: 10.1136/ tobaccocontrol-2013-051408 [PubMed: 24721967]
- 36. Agaku IT, Omaduvie UT, Filippidis FT, et al. Cigarette design and marketing features are associated with increased smoking susceptibility and perception of reduced harm among smokers in 27 EU countries. Tob Control. 2014; 24(e4):e233–40. DOI: 10.1136/ tobaccocontrol-2014-051922 [PubMed: 25335899]
- Salloum RG, Maziak W, Hammond D, et al. Eliciting preferences for waterpipe tobacco smoking using a discrete choice experiment: implications for product regulation. BMJ open. 2015; 5(9):e009497.doi: 10.1136/bmjopen-2015-009497
- Nonnemaker J, Kim AE, Lee YO, et al. Quantifying how smokers value attributes of electronic cigarettes. Tob Control. 2015; tobaccocontrol-2015-052511. doi: 10.1136/ tobaccocontrol-2015-052511
- Ashare RL, Hawk LW Jr, Cummings KM, et al. Smoking expectancies for flavored and nonflavored cigarettes among college students. Addict Behav. 2007; 32(6):1252–61. DOI: 10.1016/ j.addbeh.2006.08.011 [PubMed: 17030447]
- Manning KC, Kelly KJ, Comello ML. Flavoured cigarettes, sensation seeking and adolescents' perceptions of cigarette brands. Tob Control. 2009; 18(6):459–65. DOI: 10.1136/tc.2009.029454 [PubMed: 19700436]
- 41. Etter JF. Electronic cigarettes: a survey of users. BMC public health. 2010; 10:231.doi: 10.1186/1471-2458-10-231 [PubMed: 20441579]
- 42. Dani K, Oswal K, Maudgal S, et al. Perception of young adults toward hookah use in Mumbai. Indian journal of cancer. 2015; 52(4):694. [PubMed: 26960522]
- 43. Ambrose BK, Day HR, Rostron B, et al. Flavored tobacco product use among US youth aged 12– 17 years, 2013–2014. JAMA. 2015; :1–3. DOI: 10.1001/jama.2015.13802
- 44. Berg CJ. Preferred flavors and reasons for e-cigarette use and discontinued use among never, current, and former smokers. International Journal of Public Health. 2015; :1–12. DOI: 10.1007/ s00038-015-0764-x
- 45. Shiplo S, Czoli CD, Hammond D. E-cigarette use in Canada: prevalence and patterns of use in a regulated market. BMJ open. 2015; 5(8):e007971.
- 46. Amato MS, Boyle RG, Levy D. How to define e-cigarette prevalence? Finding clues in the use frequency distribution. Tob Control. 2015; tobaccocontrol-2015-052236. doi: 10.1136/ tobaccocontrol-2015-052236

- 47. Pepper JK, Ribisl KM, Emery SL, et al. Reasons for starting and stopping electronic cigarette use. Int J Environ Res Public Health. 2014; 11(10):10345–61. DOI: 10.3390/ijerph111010345 [PubMed: 25286168]
- 48. Yates EA, Dubray J, Schwartz R, et al. Patterns of cigarillo use among Canadian young adults in two urban settings. Canadian Journal of Public Health. 2014; 105(1):e11–4. [PubMed: 24735690]
- Centers for Disease Control and Prevention. Bidi use among urban youth--Massachusetts, March-April 1999. MMWR Morb Mortal Wkly Rep. 1999; 48(36):796–9. [PubMed: 10499783]
- Oliver AJ, Jensen JA, Vogel RI, et al. Flavored and nonflavored smokeless tobacco products: rate, pattern of use, and effects. Nicotine Tob Res. 2013; 15(1):88–92. DOI: 10.1093/ntr/nts093 [PubMed: 22529222]
- 51. Kong G, Morean ME, Cavallo DA, et al. Reasons for electronic cigarette experimentation and discontinuation among adolescents and young adults. Nicotine Tob Res. 2015; 17(7):847–54. DOI: 10.1093/ntr/ntu257 [PubMed: 25481917]
- Pepper JK, Reiter PL, McRee AL, et al. Adolescent males' awareness of and willingness to try electronic cigarettes. J Adolesc Health. 2013; 52(2):144–50. DOI: 10.1016/j.jadohealth. 2012.09.014 [PubMed: 23332477]
- Farsalinos KE, Romagna G, Tsiapras D, et al. Characteristics, perceived side effects and benefits of electronic cigarette use: a worldwide survey of more than 19,000 consumers. Int J Environ Res Public Health. 2014; 11(4):4356–73. DOI: 10.3390/ijerph110404356 [PubMed: 24758891]
- Shiffman S, Sembower MA, Pillitteri JL, et al. The impact of flavor descriptors on nonsmoking teens' and adult smokers' interest in electronic cigarettes. Nicotine Tob Res. 2015; 17(10):1255–62. DOI: 10.1093/ntr/ntu333 [PubMed: 25566782]
- 55. Leatherdale ST, Rios P, Elton-Marshall T, et al. Cigar, cigarillo, and little cigar use among Canadian youth: are we underestimating the magnitude of this problem? J Prim Prev. 2011; 32(3– 4):161–70. DOI: 10.1007/s10935-011-0248-6 [PubMed: 21809109]
- Lee YO, Hebert CJ, Nonnemaker JM, et al. Youth tobacco product use in the United States. Pediatrics. 2015; 135(3):409–15. DOI: 10.1542/peds.2014-3202 [PubMed: 25647680]
- Minaker LM, Shuh A, Nguyen N, et al. Cigarette smoking susceptibility among youth alternate tobacco product users: implications of flavoured tobacco from a national cross-sectional Canadian sample (YSS 2012/2013). BMJ open. 2015; 5(12):e009549.doi: 10.1136/bmjopen-2015-009549
- King BA, Tynan MA, Dube SR, et al. Flavored-little-cigar and flavored-cigarette use among U.S. middle and high school students. J Adolesc Health. 2014; 54(1):40–6. DOI: 10.1016/j.jadohealth. 2013.07.033 [PubMed: 24161587]
- Kaleta D, Usidame B, Szosland-Faltyn A, et al. Use of flavoured cigarettes in Poland: data from the global adult tobacco survey (2009–2010). BMC Public Health. 2014; 14:127.doi: 10.1186/1471-2458-14-127 [PubMed: 24502292]
- 60. Farley SM, Johns M. New York City flavoured tobacco product sales ban evaluation. Tob Control. 2016; tobaccocontrol-2015-052418. doi: 10.1136/tobaccocontrol-2015-052418
- 61. Ontario Tobacco Research Unit. Prohibitions/restrictions on flavoured tobacco products 2013 monitoring update. 2013
- 62. Brown J, DeAtley T, Welding K, et al. Tobacco industry response to menthol cigarette bans in Alberta and Nova Scotia, Canada. Tob Control. 2016; doi: 10.1136/tobaccocontrol-2016-053099
- Caraballo RS, Asman K. Epidemiology of menthol cigarette use in the United States. Tobacco induced diseases. 2011; 9(1):1.doi: 10.1186/1617-9625-9-S1-S1 [PubMed: 21255457]
- 64. Giovino GA, Villanti AC, Mowery PD, et al. Differential trends in cigarette smoking in the USA: is menthol slowing progress? Tob Control. 2013; tobaccocontrol-2013-051159. doi: 10.1136/ tobaccocontrol-2013-051159

What this paper adds

The study highlights the key role of flavors in tobacco products in influencing perceptions and multiple tobacco use patterns about most tobacco products, particularly for adolescents; thus providing a rationale for banning non-menthol flavoring in most tobacco products.

Further research on the impact of flavors, particularly given the increasing appeal and prevalence of flavored tobacco products among young populations, should include the specification of the flavors' impact on tobacco use behaviors and perceptions, longitudinal research designs, and reliability and validity of measures.

Huang et al.

2,013 records identified database 129 further records identified 257 further records identified database searching September 2015 database searching April 2016 searching March 2015 PubMed: 1,179 PubMed: 55 PubMed: 100 Embase: 468 Embase: 46 Embase: 92 Identification PsycINFO: 217 PsycINFO: 17 PsycINFO: 27 CINAHL: 149 CINAHL: 11 CINAHL: 38 196 records for title/abstract review 88 records for title/abstract review 1,404 records for title/abstract after duplicates removed after duplicates removed review after duplicates removed 1,688 records for title/abstract review Screening 1,566 excluded: not original data, not peerreviewed, did not include outcomes of interest, duplicates 122 full-text articles assessed for eligibility 80 full-text articles Eligibility excluded with reasons: •Not original data: 17 •Not outcome interest: 58 •Menthol flavor only: 1 42 articles + Duplicates: 4 16 articles identified through other sources* 18 articles excluded: Included qualitative study designs

Figure 1.

PRISMA Flow Diagram of article identification, screening and selection. Note: *Checking reference lists of included articles.

40 studies included for

synthesis

Table 1

Product types and outcome measures of included studies

Sample Characterist	ics	N	US ^a Studies (n=23)	Non-US ^b Studies (n=17)
Product Type	E-cigarette	17	10	7
	Cigarette	10	4	6
	Little cigar, cigarillo, cigar	4	2	2
	Hookah	3	2	1
	Various tobacco products	3	2	1
	Smokeless tobacco	2	2	0
	Bidi	1	1	0
Outcome Measures ^C	Taste, appeal, risk perceptions	11	4	7
	Preference	10	4	6
	Expectancies and beliefs	6	3	3
	Reasons for use	7	5	2
	Intention to try, initiation	12	7	5
	Progression to regular use	2	1	1
	Dual/poly use	3	2	1
	Quit intention and quitting behavior	4	2	2

^aOne study included participants (13%) outside the U.S.[32]

^bOne study included participants (41%) from the U.S.[25]

^cCategories are not mutually exclusive.

Table 2

Sample characteristics, objectives, and main findings of included articles

Study ID (Country)	Sample size & study population (years old)	Study aim	Main findings
E-cigarettes			
Amato, 2015 (US)	N=9,301 Adult (18+) Users, nonusers	Investigate patterns of <u>e-</u> <u>cigarettes'</u> use in order to establish a standard definition of e-cigarette current use prevalence for the purpose of population surveillance.	 Current e-cigarette users cited flavors as a reason for use more often than past users.
Berg, 2015 (US)	N=1,567 Young adult (18–34), e- cigarette users, nonusers; cigarette users, nonusers	Compare (1) e-cigarette never, current, and former users; (2) never, current, and former traditional cigarette smokers in relation to <u>e-cigarette</u> use characteristics, flavors preferred and reasons for use; and (3) reasons for discontinued use among former e-cigarette users across never, current, and former smokers.	 Flavors were frequently indicated as reason for use across smoking and non-smoking e-cigarette users
Czoli, 2015 (Canada)	N=915 Youth and young adult users and non-users (16– 24 years); Adult users (25+)	Determine the effect of distinct attributes of <u>e-cigarettes</u> (flavors, nicotine content, health warnings, price) and attribute levels on consumer choice.	 Flavors in e-cigarettes significantly predicted lower perceptions of product harm and ability to help someone quit smoking
Etter, 2010 (France, Belgium, Canada, Switzerland)	N=81 Adult (19–65; median age=37) Users	Assess usage patterns of <u>e-</u> <u>cigarettes</u> , reasons for use and users' opinions of these products.	 Adult e-cigarette users reported flavors as being the most positive feature of the product.
Farsalinos, 2013 (Survey online 10 languages)	N=4,618 Adults (32–49; mean age=40) Users	Examine the patterns and perceptions of flavoring use in <u>e-cigarettes</u> among dedicated users.	 E-cigarette users who are former smokers were more likely to prefer fruit and sweet flavors compared to current smokers. E-cigarette users reported that the variability of e-cigarette flavors is an important factor in reducing or quitting cigarette smoking and a greater number of flavors used was associated with smoking abstinence.
Farsalinos, 2014 (Survey online 10 languages)	N=19,441 Adults (31–47; mean age=39) Users	Assess the characteristics and experiences of a large, worldwide sample of <u>e</u> - <u>cigarette</u> users and examine the differences between those who partially and completely substituted smoking with e- cigarette use.	 The variability of flavors was cited as one of the reasons for initiating e-cigarette use, though it was not a primary reason.
Ford, 2014 (UK)	N=1,205 Youth (11–16), Users, non- users	Examine adolescents' awareness of e-cigarette marketing and investigate the impact of <u>e-</u> <u>cigarette</u> flavor descriptors on	 Fruit and sweet flavors were perceived as more likely to be tried by young never smokers than adult smokers trying to quit.

Study ID (Country)	Sample size & study population (years old)	Study aim	Main findings
		perceptions of product harm and user image.	 The perceived harmfulness of e- cigarettes was moderated by product flavors.
Kong, 2014 (US)	N=1,157 Youth, young adult Users	Assess reasons for <u>e-cigarette</u> experimentation and discontinuation and examine whether these reasons differed by school level (MS, HS, college) and cigarette smoking status.	 Availability of flavors was a primary reason for experimentation with e-cigarettes and appealing flavors were particularly important to high school students.
Krishnan-Sarin, 2014 (US)	N=4,780 Youth (MS=12.18, HS=15.63) Users, nonusers	Examine <u>e-cigarette</u> awareness, use patterns, susceptibility to future use, preferences, product components used, and sources of marketing and access among youth.	 Use and preference for sweet e- cigarette flavors was high among adolescents regardless of cigarett smoking status.
Nonnemaker, 2015 (US)	N=765 Adults (18+), current or former smokers	Examines how e-cigarette attributes influence willingness to pay for e-cigarettes.	 For cigarette-only users, losing flavors significantly reduced the price participants are willing to pay for e-cigarettes.
Pepper, 2013 (US)	N=228 Youth (11–19), males Users, nonusers	Sought to understand awareness of and willingness to try <u>e-</u> <u>cigarettes</u> among adolescent males.	 Flavored e-cigarettes did not increase male adolescents' willingness to try e-cigarettes compared to plain varieties.
Pepper, 2014 (US)	N=3,878 Adult (18+) Users	Explore reasons for starting and then stopping <u>e-cigarettes</u> use and examine differences in discontinuation by reason for trying among population-based sample of US adults.	 Few adult e-cigarette users reported starting e-cigarette use because of the available flavors.
Shiffman, 2015 (US)	N=216 (teens) N=432 (adult) Youth nonusers (13–17) Adult users (19–80)	Compare <u>e-cigarettes</u> interest between nonsmoking teens and adult smoker, across flavors and assess differences in flavor preferences among adult smokers based on e-cigarettes use history.	The interest of nonsmoking teens in trying flavored e-cigarettes wa very low, and interest was not influenced by flavor descriptors. Though adult smokers' interest was also modest, their interest wa significantly higher than that of nonsmoking teens for each flavor
Shiplo, 2015 (Canada)	N=1,095 Younger non-smokers and smokers (16–24), Older smokers (25+)	Examines e-cigarette ever and current use, types of products used, and reasons for use.	 Use of flavored e-cigarettes varie by smoking status, with smokers being more likely to try flavors than non-smokers. A common reason for e-cigarette use is for the taste.
Tackett, 2015 (US)	N=215 Adult (mean age=36.23) Users	Estimate <u>e-cigarettes</u> preference, e-cigarettes use behaviors, perceived harm and health beliefs of various smoking cessation medications, nicotine replacement therapies and nicotine/tobacco products,	 Most e-cigarette users reported a preference for vaping non-traditional flavors. Those who reported vaping non-tobacco and non-menthol flavors

Study ID (Country)	Sample size & study population (years old)	Study aim	Main findings
		and smoking history and current biochemically verified smoking status.	were more likely to have quit smoking.
Vasiljevic, 2015 (UK)	N=471 Youth (11–16) Nonusers	Assess the impact on appeal of tobacco smoking after exposure to advertisements for \underline{e} - cigarettes with and without candy-like flavors.	 Flavored, compared to non- flavored, e-cigarette advertisements elicited greater appeal, interest in buying and trying e-cigarettes.
Yingst, 2015 (US and other countries)	N=421 (87% in US; 13% outside US) Adult (mean age= 40) Users	Examine the frequency with which <u>e-cigarette</u> users transition between device types and identify device characteristics and user preferences that may influence such transitions.	 Most e-cigarette users began use with a device shaped like a cigarette (first generation devices and transitioned to a larger advanced generation device with more powerful battery and a wide choice of liquid flavors. Advanced generation device e- cigarette users report the variety of flavors as being important characteristic of e-cigarettes.
Cigarettes	<u>.</u>		
Agaku, 2014 (EU)	N=26,566 Youth, young adults (15– 24), adults (25+) Users, nonusers	Assess the role of cigarette design and marketing characteristics in initial smoking, cigarette brand choice and the perception of reduced harm of cigarette brands.	 Few ever smokers reported specific flavors as being important in their initial smoking, but flavo were significantly associated with initial smoking in younger smokers. Current smokers, particularly female smokers, reported specific flavors as important in their cigarette brand preference.
Ashare, 2007 (US)	N=424 Young adult (mean age=19) Users, nonusers	Determine the appeal of flavored and non-flavored <u>cigarettes</u> among college student nonsmokers, regular smokers, and those susceptible to smoking.	 Positive and negative expectancie were influenced by flavor, with higher positive and lower negativ expectancies for flavored cigarettes compared to non- flavored cigarettes. Positive expectancies significantly predicted the likelihood of trying flavored cigarettes.
Doxey, 2011 (Canada)	N=826 Youth (18–19), female Users, nonusers	Examine the effects of cigarette brand descriptors, brand color, and imagery, as well as the impact of plain or standardized packaging on young female's beliefs about smoking.	 No differences were observed between cigarette packs with and without flavor descriptors in ratings of tar delivery and health risk, though participants rated packs with flavor descriptors as better tasting and more appealing
Hammond, 2011 (US)	N=826 Youth (18–19), female Users, nonusers	Examine the effects of <u>cigarette</u> brand descriptors, brand color, and imagery, as well as the impact of plain or standardized packaging on young female's beliefs about smoking.	 Fully branded cigarette packs with flavor descriptors were rated as better tasting than the same packs without flavor descriptors.

Study ID (Country)	Sample size & study population (years old)	Study aim	Main findings
Hammond, 2013 (UK)	N=947 Youth (16–19), female Users, nonusers	Examine the effects of <u>cigarette</u> brand descriptors, brand color, and imagery, as well as the impact of plain or standardized packaging on young female's beliefs about smoking.	 Removing flavor descriptors from cigarette packs significantly reduced measures of appeal and taste and increased measures of health risk.
Kaleta, 2014 (Poland)	N=2,254 Adult (15+) Users	Examine whether the use of flavored <u>cigarettes</u> varies by socio-demographic characteristics, awareness of the smoking health consequences and the perception of risk of use compared to regular cigarettes from current smokers.	 Flavored cigarette use was associated with not intending to quit among females but not amor males.
Manning, 2009 (US)	N=253 Youth (mean age=15.7) Users, nonusers	Examine the interactive effects of <u>cigarette</u> package flavor descriptors and sensation seeking on adolescents' brand perceptions.	 Among high sensation-seeking adolescents, the flavor descriptor led to more favorable hedonic brand beliefs and higher trial intentions than the traditional descriptors.
O'Connor, 2007 (US)	N=20 Young adult (18–30), male Users	Explore differences in puff topography and <u>cigarette</u> ratings between flavored and unflavored Camels among college student smokers.	 Preference and ratings of harshness/irritation were not related to whether the cigarette brand was flavored.
Thrasher, 2015 (US, Mexico, Australia)	N=4,154 (US) N=3,366 (Mexico) N=2,710 (Australia) Adult (18–64) Users	Assess trends, correlates of use and consumer perceptions related to product design innovation of flavor capsules in <u>cigarette</u> filters.	 Adults who preferred brands with flavor capsules viewed their variety of cigarettes as having better taste and to be more appealing and less harmful (exce Australian smokers) than other brand varieties compared to adul smokers of regular non-flavored cigarettes.
			 Preference for flavor capsule cigarettes (though primarily menthol varieties) has significant risen in the past few years in Mexico and Australia, particularl among young adults.
White, 2012 (Brazil)	N=640 Youth and Young adult (16–26), female Users, nonusers	Examine the effects of cigarette brand descriptors, brand color, and imagery, as well as the impact of plain or standardized packaging on young female's beliefs about smoking.	 The plain packs with flavor descriptors were given significantly higher appeal and taste ratings than the plain witho flavor descriptor packs, though n significant differences were observed between packs in health risk ratings.
Little cigars, cigarillos, and cig	gars		
Delnevo, 2015 (US)	N=6,678 Youth (12–17), young adult (18–25), adult (26+) Users, nonusers	Examine use and preference of flavored <u>cigar</u> brands among youth, young adults, and adults in US.	 A clear preference was observed for cigar brands that produce flavored varieties among youth, young adult, female, and black cigar smokers.

Study ID (Country)	Sample size & study population (years old)	Study aim	Main findings
			 Preference for flavored cigars wa associated with current cigarette smoking.
Leatherdale, 2011 (Canada)	N=29,296 9 th -12 th grader Users, nonusers	Examine the prevalence of cigar, cigarillo, and little cigar use and factors associated with their use among nationally representative sample of Canadian youth.	 Ever use of flavored tobacco was associated with being a current cigar, cigarillo, or little cigar smoker.
Yates, 2014 (Canada)	N=133 Young adult and adult users (age 19–29; mean age=23.6)	Examine the patterns, attitudes, and beliefs regarding <u>cigarillo</u> use and co-use of cigarillos and cigarettes among young adults.	 Flavor was the primary reason cited for smoking cigarillos.
Hookah			
Dani, 2015 (India)	N=447 College students, users and nonusers	Assess perception among young adults in a college environment towards using <u>hookah</u> for smoking tobacco.	 A significant difference between users and non-users was found, where more users indicated that hookah "contains pleasant flavors compared to non-users
Salloum, 2015 (US)	N=367 Adult (18+ mean age 21.9) college students, users	Measure preferences for waterpipe smoking and determine which product characteristics are most important to smokers.	 Participants preferred fruit- flavored varieties to tobacco flavored varieties
Smith, 2011 (US)	N=689 Youth (mean age=17.1) Users, nonusers	Examine patterns of use (e.g., initiation, cessation), risk perception, and psychosocial factors among users, former users, and nonusers of <u>hookah</u> among high school students	 High school students cited flavor of the hookah as one of the reaso they believed hookah to be safer less addictive than cigarettes.
Smokeless tobacco			
Adkison, 2014 (US)	N=1,000 Youth (14–17), young adult (18–25), adult (26– 65) Users, nonusers	Evaluate the association between <u>smokeless tobacco</u> packaging elements with knowledge of health risks and perceptions of novelty and appeal.	 The majority of respondents indicated no difference in opinion regarding health risk and appeal between smokeless tobacco product packaging with or without flavor descriptors. Among those who did report differences, youth and young adults were more likely to indica the smokeless tobacco pack with the flavor descriptor as more
Oliver, 2013 (US)	N=468 Adult (18–70) Users	Examine the choice of brand flavor in the course of <u>smokeless tobacco</u> use, from initiation to regular use, in an intervention seeking population and examine whether users of	 appealing, attractive, and having reduced health risks. A majority of respondents' first and current choice of smokeless tobacco product was mint flavore A significant number of respondents switched from a non

Study ID (Country)	Sample size & study population (years old)	Study aim	Main findings
		products differ from nonflavored users in their use patterns.	flavored to a flavored smokeless tobacco product.
Bidi			
CDC, 1999 (US)	N=642 7 th –12 th grader	Determine the prevalence of <u>bidi</u> use among urban youth.	 Few adolescents cited liking the flavor as a reason for smoking bidis rather than cigarettes.
Various tobacco products			
Ambrose, 2015 (US)	N=13,651 Youth (12–17) Users	Examine role of flavors in use of various tobacco products among a nationally representative sample of US youth.	 Majority of ever-users reported the first product they used was flavored Product flavoring consistently reported as a reason for tobacco product use across all types or products
King, 2014 (US)	N=18,866 6 th -12 th grader Users, nonusers	Assess the prevalence and sociodemographic correlates of flavored <u>little cigar</u> and flavored <u>cigarette</u> smoking among US middle and high school students.	 Respondents who used flavored cigars or cigarettes had a lower intent to quit than non-flavored users.
Lee, 2015 (US)	N=24,658 6 th -12 th grader Users, nonusers	Assess the prevalence and concurrent use of patterns of <u>various tobacco products</u> and examine associated risk factors among US youth.	 The use of flavored products was associated with multiple product use.
Minaker, 2015 (Canada)	N=17,396 Youth (grades 9–12), never smokers	Examines smoking susceptibility and <u>alternative</u> <u>tobacco product</u> use in Canadian youth.	 Never smokers who have ever tried ATPs, and particularly flavored ATPs, are at significantly increased odds of being susceptible to cigarette smoking.

Risk of bias assessed by Quality Assessment Tool	ality Asses	sment Tool													
Study ID (Author, Year)		Adkison, 2014	Agaku, 2014	Amato, 2015	Amrbose, 2015	5 Ashare, 2007		Berg, 2016 CDC,	CDC, 1999 Czol	Czoli, 2016 D	Delnevo, 2015	Doxey, 2011	Etter, 2010	Farsalinos, 2013	Farsalinos, 2014
Total score		19	21	35	31	25		29 1	13	31	31	52	20	16	19
% a		45%	50%	83%	74%	%09		69% 31	31% 7	74%	74%	%09	48%	38%	45%
Explicit theoretical framework		0	0	0	0	2		0	0	3	0	0	0	0	0
Statement of aims/objectives in main body of report	n body of	3	3	3	3	3		3 2		3	3	3	3	3	3
Clear description of research setting		2	2	3	3	2		3 3	3	3	3	3	3	3	3
Evidence of sample size considered in terms of analysis	in terms	0	1	3	2	0		3 0		0	1	0	1	0	0
Representative sample of target group of a reasonable size	up of a	2	3	3	3	2		2 1		2	3	2	2	1	2
Description of procedure for data collection	ollection	2	1	3	3	1		3 3	3	3	3	2	2	1	2
Rationale for choice of data collection tool(s)	on tool(s)	0	1	3	3	2		2 0		2	3	2	1	1	1
Detailed recruitment data		1	1	3	3	1		3] 1	1	1	3	1	1	1	1
Statistical assessment of reliability and validity of measurement tool(s)	and	0	0	1	0	1		0 0	0	0	0	1	0	0	0
Fit between stated research question and method of data collection	1 and	2	3	3	3	3		2 2		2	3	3	2	1	2
Fit between research question and method of analysis	nethod of	3	3	3	3	3		3	1	3	3	3	2	2	2
Good justification for analytical method selected	thod	1	2	1	2	3		2 (0	3	3	2	1	1	1
Evidence of user involvement in design	ign	0	0	3	0	0		0 0	0	3	0	0	0	0	0
Strengths and limitations critically discussed	liscussed	3	1	3	3	2		3 (0	3	3	3	2	2	2
Study ID (Author: Year)	Ford. 2016	Hammond. 2011	Hammond. 2013		Kaleta. 2014 Kins	King. 2014 Ko	Kong. 2014	Crishnan-Sarin.	Leatherdale, 2011		Lee. 2015 N	Manning. 2009	Minaker. 2016		O'Connor. 2007
	,	,		_	_	_		2014			_	ò	`	2016	
Total score	32	26	26	28	32	31		26	29		28 3	35	33	24	25
% a	76%	62%	62%	67%	76%	74%		62%	69%		67% 8	83%	79%	57%	60%
Explicit theoretical framework	0	0	0	0	0	0	0		0)	0 3		0	0	0
Statement of aims/objectives in main body of report	3	3	3	3	3	3	3		3		3 3		3	3	3

Author Manuscript

Table 3

Study ID (Author, Year)	Ford, 2016	Hammond, 2011		Hammond, 2013 K	Kaleta, 2014	King, 2014	Kong, 2014	Krishnan-Sarin, 2014		Leatherdale, 2011	Lee, 2015 M	Manning, 2009	Minaker, 2016	Nonnemaker, 2016	r, O'Connor, 2007	r, 2007
Clear description of research setting	æ	3	m	ε		3	3	æ	ω		3		3	ε	æ	
Evidence of sample size considered in terms of analysis	3	0	0	1		1	1	1	2		1 0		2	0	1	
Representative sample of target group of a reasonable size	3	2	5	ŝ		3	3	3	ĸ		3 2		3	2		
Description of procedure for data collection	æ	3	5	5		3	3	æ	ω		2 3		3	ε	2	
Rationale for choice of data collection tool(s)	2	2	2	2		3	3	0	2		2 3		2	0	3	
Detailed recruitment data	1	1	1	3		3	3	3	2		2 1		3	1	1	
Statistical assessment of reliability and validity of measurement tool(s)	0	1	1	0		1	0	0	0	-	0 3		0	0	3	
Fit between stated research question and method of data collection	3	3	3	3		3	2	2	3		3 3		3	3	2	
Fit between research question and method of analysis	3	3	3	33		3	3	3	3		3 3		3	c,	3	
Good justification for analytical method selected	3	2	3	2		3	3	3	3		3 3		3	3	1	
Evidence of user involvement in design	2	0	0	0		0	2	0	0)	0 2		2	0	0	
Strengths and limitations critically discussed	3	3	3	3		3	2	2	2		3 3		3	6	2	
Study ID (Author, Year)	Oliver, 2013	Oswal, 2015	Pepper, 2013	Pepper, 2014	4 Salloum, 2015	2015 Shiffman,	2015	Shiplo, 2015	Smith, 2011	Tackett, 2015	Thrasher, 2015		Vasiljevic, 2016 Whit	White, 2012 Yate	Yates, 2014 Yings	Yingst, 2015
Total score	20	15	35	34	31	26	2		24	26	32	33	29	19	21	
%a 4	48%	36%	83%	81%	74%	62%	9	64%	57%	62%	76%	462	%69	45%	50%	
Explicit theoretical framework 0	0	0	3	2	3	0	0		0	0	0	2	0	0	0	
Statement of aims/objectives 3 in main body of report	3	3	3	3	3	3	3		3	3	3	3	3	3	3	
Clear description of research setting	2	3	3	3	3	3	3		3	3	3	3	3	3	2	
Evidence of sample size considered in terms of analysis	1	0	1	1	0	0	ω		0	ε	ŝ	ω	0	0	0	

Author Manuscript

Author Manuscript

Author Manuscript

Author Manuscript

Study ID (Author, Year)	Oliver, 2013	Oswal, 2015	Pepper, 2013	Pepper, 2014	Salloum, 2015	Shiffman, 2015	Shiplo, 2015	Smith, 2011	Tackett, 2015	Thrasher, 2015	Vasiljevic, 2016	White, 2012	Yates, 2014	Yingst, 2015
Representative sample of target group of a reasonable size	1	2	2	3	2	1	2	2	1	3	2	2	1	2
Description of procedure for data collection	2	1	3	2	3	3	3	3	2	3	2	2	1	2
Rationale for choice of data collection tool(s)	2	0	2	3	3	2	0	2	2	2	3	3	1	1
Detailed recruitment data	1	1	3	3	3	3	3	1	2	2	1	1	1	3
Statistical assessment of reliability and validity of measurement tool(s)	1	0	3	0	0	1	0	0	0	1	3	1	0	0
Fit between stated research question and method of data collection	1	2	3	3	2	1	2	2	3	3	2	3	3	3
Fit between research question and method of analysis	3	1	3	3	3	3	3	3	3	3	3	3	2	2
Good justification for analytical method selected	2	0	3	3	3	1	2	3	2	3	1	3	2	1
Evidence of user involvement in design	0	0	0	2	0	0	0	0	0	0	2	2	0	0
Strengths and limitations critically discussed	1	2	3	Э	3	3	3	2	2	3	3	3	2	2
Note.														

 2 Percentage = the total score of a study / the full score 42 (14 items \times 3 per item)

Tob Control. Author manuscript; available in PMC 2018 November 01.

Huang et al.

Author Manuscript

Author Manuscript

Author Manuscript

Author Manuscript